

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from        to        .

Commission File No. 1-3199

**SL GREEN REALTY CORP.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction  
of incorporation or organization)

**13-3956775**  
(I.R.S. Employer  
Identification No.)

**420 Lexington Avenue, New York, New York 10170**  
(Address of principal executive offices - zip code)

**(212) 594-2700**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

The number of shares outstanding of the registrant's common stock, \$0.01 par value was 41,797,606 at April 30, 2005.

**SL GREEN REALTY CORP.**

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**PART I. FINANCIAL INFORMATION**

**ITEM 1. Financial Statements**

**SL Green Realty Corp.  
Condensed Consolidated Balance Sheets  
(Amounts in thousands, except per share data)**

	<u>March 31, 2005</u> (Unaudited)	<u>December 31, 2004</u>
<b><u>Assets</u></b>		
Commercial real estate properties, at cost:		
Land and land interests	\$ 224,943	\$ 206,824
Building and improvements	1,135,318	1,065,654
Building leasehold and improvements	472,558	471,418
Property under capital lease	12,208	12,208
	<u>1,845,027</u>	<u>1,756,104</u>
Less: accumulated depreciation	(179,180)	(176,238)
	<u>1,665,847</u>	<u>1,579,866</u>
Assets held for sale	16,486	—
Cash and cash equivalents	16,789	35,795
Restricted cash	53,410	56,417
Tenant and other receivables, net of allowance of \$9,431 and \$8,921 in 2005 and 2004, respectively	16,174	15,248
Related party receivables	4,519	5,027
Deferred rents receivable, net of allowance of \$7,047 and \$6,541 in 2005 and 2004, respectively	64,074	61,302
Structured finance investments, net of discount of \$1,628 and \$1,895 in 2005 and 2004, respectively	375,099	350,027
Investments in unconsolidated joint ventures	579,194	557,089
Deferred costs, net	55,041	47,869
Other assets	86,329	43,241
Total assets	<u>\$ 2,932,962</u>	<u>\$ 2,751,881</u>
<b><u>Liabilities and Stockholders' Equity</u></b>		
Mortgage notes payable	\$ 600,315	\$ 614,476
Revolving credit facilities	290,000	110,900
Term loans	425,000	425,000
Derivative instruments at fair value	—	1,347
Accrued interest payable	5,768	4,494
Accounts payable and accrued expenses	60,869	72,298
Deferred revenue/gain	19,558	18,648
Capitalized lease obligation	16,106	16,442
Deferred land leases payable	15,883	15,723
Dividend and distributions payable	28,026	27,553
Security deposits	21,870	22,056
Total liabilities	<u>1,483,395</u>	<u>1,328,937</u>
Commitments and Contingencies	—	—
Minority interest in Operating Partnership	74,557	74,555
Minority interest in partially-owned entities	702	509

**Stockholders' Equity**

Series C preferred stock, \$0.01 par value, \$25.00 liquidation preference, 6,300 issued and outstanding at March 31, 2005 and December 31, 2004, respectively	151,981	151,981
Series D preferred stock, \$0.01 par value, \$25.00 liquidation preference, 4,000 issued and outstanding at March 31, 2005 and December 31, 2004, respectively	96,321	96,321
Common stock, \$0.01 par value 100,000 shares authorized and 41,622 and 40,876 issued and outstanding at March 31, 2005 and December 31, 2004, respectively	416	409
Additional paid-in-capital	940,170	917,613
Deferred compensation plans	(21,360)	(15,273)
Accumulated other comprehensive income	15,164	5,647
Retained earnings	191,616	191,182
Total stockholders' equity	<u>1,374,308</u>	<u>1,347,880</u>
Total liabilities and stockholders' equity	<u>\$ 2,932,962</u>	<u>\$ 2,751,881</u>

The accompanying notes are an integral part of these financial statements.

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**SL Green Realty Corp.**  
**Condensed Consolidated Statements of Income**  
**(Unaudited, and amounts in thousands, except per share data)**

	Three Months Ended March 31,	
	2005	2004
<b>Revenues</b>		
Rental revenue, net	\$ 70,555	\$ 55,698
Escalation and reimbursement	11,634	9,037
Investment income	9,108	9,783
Preferred equity investment income	2,039	4,044
Other income	7,519	2,464
Total revenues	<u>100,855</u>	<u>81,026</u>
<b>Expenses</b>		
Operating expenses including \$1,892 (2005) and \$1,896 (2004) to affiliates	24,601	21,103
Real estate taxes	14,455	11,163
Ground rent	4,516	3,866
Interest	17,194	14,561
Depreciation and amortization	14,834	11,686
Marketing, general and administrative	8,238	10,903
Total expenses	<u>83,838</u>	<u>73,282</u>
Income from continuing operations before equity in net income of unconsolidated joint ventures, minority interest, and discontinued operations	17,017	7,744
Equity in net income of unconsolidated joint ventures	12,059	10,551
Income from continuing operations before minority interest and discontinued operations	29,076	18,295
Minority interest in partially-owned entities	(193)	17
Minority interest in Operating Partnership attributable to continuing operations	(1,383)	(869)
Income from continuing operations	27,500	17,443
Net income from discontinued operations, net of minority interest	379	1,512
Gain on sale of discontinued operations, net of minority interest	—	—
Net income	27,879	18,955
Preferred stock dividends	(4,969)	(3,000)
Net income available to common stockholders	<u>\$ 22,910</u>	<u>\$ 15,955</u>
<b>Basic earnings per share:</b>		
Net income from continuing operations before gain on sale and discontinued operations	\$ 0.55	\$ 0.38
Net income from discontinued operations	0.01	0.04
Gain on sale of discontinued operations	—	—
Net income available to common stockholders	<u>\$ 0.56</u>	<u>\$ 0.42</u>
<b>Diluted earnings per share:</b>		
Net income from continuing operations before gain on sale and discontinued operations	\$ 0.53	\$ 0.36
Net income from discontinued operations	0.01	0.04
Gain on sale of discontinued operations	—	—
Net income available to common stockholders	<u>\$ 0.54</u>	<u>\$ 0.40</u>
Dividends per share	<u>\$ 0.54</u>	<u>\$ 0.50</u>
Basic weighted average common shares outstanding	<u>41,302</u>	<u>37,978</u>
Diluted weighted average common shares and common share equivalents outstanding	<u>45,160</u>	<u>42,010</u>

The accompanying notes are an integral part of these financial statements.

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**SL Green Realty Corp.**  
**Condensed Consolidated Statement of Stockholders' Equity**  
(Unaudited, and amounts in thousands, except per share data)

	Series C Preferred Stock	Series D Preferred Stock	Common Stock		Additional Paid- In-Capital	Deferred Compensation Plans	Accumulated Other Comprehensive Income	Retained Earnings	Total	Comprehensive Income
			Shares	Par Value						
<b>Balance at December 31, 2004</b>	\$ 151,981	\$ 96,321	40,876	\$ 409	\$ 917,613	\$ (15,273)	\$ 5,647	\$ 191,182	\$ 1,347,880	
Comprehensive Income:										
Net income								27,879	27,879	\$ 27,879
Net unrealized gain on derivative instruments							9,517		9,517	9,517
SL Green's share of joint venture net unrealized loss on derivative instruments										(127)
Preferred dividends								(4,969)	(4,969)	
Redemption of units and DRIP proceeds			21	—	1,120				1,120	
Deferred compensation plan & stock award, net			217	2	7,252	(7,070)			184	
Amortization of deferred compensation plan						983			983	
Proceeds from stock options exercised			508	5	13,922				13,927	
Stock-based compensation – fair value					263				263	
Cash distribution declared (\$0.54 per common share of which none represented a return of capital for federal income tax purposes)								(22,476)	(22,476)	
<b>Balance at March 31, 2005</b>	<b>\$ 151,981</b>	<b>\$ 96,321</b>	<b>41,622</b>	<b>\$ 416</b>	<b>\$ 940,170</b>	<b>\$ (21,360)</b>	<b>\$ 15,164</b>	<b>\$ 191,616</b>	<b>\$ 1,374,308</b>	<b>\$ 37,269</b>

The accompanying notes are an integral part of these financial statements.

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**SL Green Realty Corp.**  
**Condensed Consolidated Statements of Cash Flows**  
(Unaudited, and amounts in thousands, except per share data)

	Three Months Ended March 31,	
	2005	2004
<b>Operating Activities</b>		
Net income	\$ 27,879	\$ 18,955
Adjustment to reconcile net income to net cash provided by operating activities:		
Non-cash adjustments related to income from discontinued operations	133	1,453
Depreciation and amortization	14,834	11,686
Amortization of discount on structured finance investments	(267)	(44)
Equity in net income from unconsolidated joint ventures	(12,059)	(10,551)
Minority interest	1,576	852
Deferred rents receivable	(4,425)	(1,431)
Allowance for bad debts	510	127
Amortization of deferred compensation	983	4,900
Changes in operating assets and liabilities:		
Restricted cash – operations	(3,779)	1,332
Tenant and other receivables	(1,436)	73
Related party receivables	508	(1,423)
Deferred lease costs	(4,283)	(5,707)
Other assets	4,694	10,621
Accounts payable, accrued expenses and other liabilities	(8,978)	(570)
Deferred revenue	910	256
Deferred land lease payable	160	160
Net cash provided by operating activities	<u>16,960</u>	<u>30,689</u>
<b>Investing Activities</b>		
Acquisitions of real estate property	(106,608)	—
Additions to land, buildings and improvements	(6,176)	(2,434)
Escrowed cash – capital improvements/acquisition deposits	(34,213)	10,442
Investments in unconsolidated joint ventures	(22,774)	(8,873)
Distributions from unconsolidated joint ventures	11,998	9,485
Structured finance investments net of repayments/participations	(24,805)	(57,505)
Net cash used in investing activities	<u>(182,578)</u>	<u>(48,885)</u>
<b>Financing Activities</b>		
Repayments of mortgage notes payable	(14,161)	(853)
Proceeds from revolving credit facilities and term loans	264,000	34,000
Repayments of revolving credit facilities and term loans	(84,900)	(92,168)
Proceeds from stock options exercised and dividend reinvestment plan	13,928	7,099
Net proceeds from sale of common stock	—	73,635
Capitalized lease obligation	(336)	79
Dividends and distributions paid	(27,264)	(18,028)
Deferred loan costs	(4,655)	(1,721)
Net cash provided by financing activities	<u>146,612</u>	<u>2,043</u>
Net decrease in cash and cash equivalents	<u>(19,006)</u>	<u>(16,153)</u>
Cash and cash equivalents at beginning of period	35,795	38,546
Cash and cash equivalents at end of period	<u>\$ 16,789</u>	<u>\$ 22,393</u>
<b>Supplemental cash flow disclosures</b>		
Interest paid	<u>\$ 15,920</u>	<u>\$ 13,701</u>

The accompanying notes are an integral part of these financial statements.

**SL Green Realty Corp.**  
**Notes To Condensed Consolidated Financial Statements**  
**(Unaudited)**  
**March 31, 2005**

## 1. Organization and Basis of Presentation

SL Green Realty Corp., also referred to as the Company or SL Green, a Maryland corporation, and SL Green Operating Partnership, L.P., or the Operating Partnership, a Delaware limited partnership, were formed in June 1997 for the purpose of combining the commercial real estate business of S.L. Green Properties, Inc. and its affiliated partnerships and entities. The Operating Partnership received a contribution of interest in the real estate properties, as well as 95% of the economic interest in the management, leasing and construction companies which are referred to as the Service Corporation. The Company has qualified, and expects to qualify in the current fiscal year, as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, or the Code, and operates as a self-administered, self-managed REIT. A REIT is a legal entity that holds real estate interests and, through payments of dividends to stockholders, is permitted to reduce or avoid the payment of Federal income taxes at the corporate level. Unless the context requires otherwise, all references to “we,” “our” and “us” means the Company and all entities owned or controlled by the Company, including the Operating Partnership.

Substantially all of our assets are held by, and our operations are conducted through, the Operating Partnership. The Company is the sole managing general partner of the Operating Partnership. As of March 31, 2005, minority investors held, in the aggregate, a 5.8% limited partnership interest in our Operating Partnership.

As of March 31, 2005, our wholly-owned properties consisted of 21 commercial properties encompassing approximately 9.2 million rentable square feet located primarily in midtown Manhattan, a borough of New York City, or Manhattan. As of March 31, 2005, the weighted average occupancy (total leased square feet divided by total available square feet) of the wholly-owned properties was 94.7%. Our portfolio also includes ownership interests in unconsolidated joint ventures, which own eight commercial properties in Manhattan, encompassing approximately 8.2 million rentable square feet, and which had a weighted average occupancy of 96.8% as of March 31, 2005. In addition, we manage three office properties owned by third parties and affiliated companies encompassing approximately 1.0 million rentable square feet.

### Partnership Agreement

In accordance with the partnership agreement of the Operating Partnership, or the Operating Partnership Agreement, we allocate all distributions and profits and losses in proportion to the percentage ownership interests of the respective partners. As the managing general partner of the Operating Partnership, we are required to take such reasonable efforts, as determined by us in our sole discretion, to cause the Operating Partnership to distribute sufficient amounts to enable the payment of sufficient dividends by us to avoid any Federal income or excise tax at the Company level. Under the Operating Partnership Agreement each limited partner will have the right to redeem units of limited partnership interest for cash, or if we so elect, shares of our common stock on a one-for-one basis. In addition, we are prohibited from selling 673 First Avenue and 470 Park Avenue South before August 2009.

### Basis of Quarterly Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. The 2005 operating results for the period presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2005. These financial statements should be read in conjunction with the financial statements and accompanying notes included in our annual report on Form 10-K for the year ended December 31, 2004.

The balance sheet at December 31, 2004 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

## 2. Significant Accounting Policies

### Principles of Consolidation

The consolidated financial statements include our accounts and those of our subsidiaries, which are wholly-owned or controlled by us or entities which are variable interest entities in which we are the primary beneficiary under the Financial Accounting Standards Board, or FASB, Interpretation No. 46, or FIN 46, “Consolidation of Variable Interest Entities - an Interpretation of ARB No. 51.” See Note 5 and Note 6. Entities which we do not control and entities which are variable interest entities, but where we are not the primary beneficiary are accounted for under the equity method. In December 2003, the FASB issued a revision of FIN 46, “Interpretation No. 46R,” to clarify the provisions of FIN 46. The application of Interpretation No. 46R is required in financial statements of public companies for periods ending after March 15, 2004. The adoption of this pronouncement effective July 1, 2003 for the Service Corporation had no impact on our results of operations or cash flows, but resulted in a gross-up of assets and liabilities by approximately \$2,543,000 and \$629,000, respectively. See Note 7. The adoption of this pronouncement effective January 2004, for our structured finance portfolio and joint ventures, had no impact on our financial condition, net income or cash flows as none of these investments were determined to be variable interest entities. See Note 6. All significant intercompany balances and transactions have been eliminated.

### Investment in Commercial Real Estate Properties

Rental properties are stated at cost less accumulated depreciation and amortization. Costs directly related to the acquisition and redevelopment of rental properties are capitalized. Ordinary repairs and maintenance are expensed as incurred; major replacements and betterments, which improve or extend the life of the asset, are capitalized and depreciated over their estimated useful lives.

In accordance with Statement of Financial Accounting Standards, or SFAS, No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," a property to be disposed of is reported at the lower of its carrying amount or its estimated fair value, less its cost to sell. Once an asset is held for sale, depreciation expense and straight-line rent adjustments are no longer recorded and the historic results are reclassified as discontinued operations. See Note 4.

Properties are depreciated using the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

<b>Category</b>	<b>Term</b>
Building (fee ownership)	40 years
Building improvements	shorter of remaining life of the building or useful life
Building (leasehold interest)	lesser of 40 years or remaining term of the lease
Property under capital lease	remaining lease term
Furniture and fixtures	four to seven years
Tenant improvements	shorter of remaining term of the lease or useful life

Depreciation expense (including amortization of the capital lease asset) amounted to approximately \$12.6 million and \$9.5 million for the three months ended March 31, 2005 and 2004, respectively.

On a periodic basis, we assess whether there are any indicators that the value of our real estate properties may be impaired or that its carrying value may not be recoverable. A property's value is considered impaired if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property are less than the carrying value of the property. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the property over the fair value of the property. We do not believe that the value of any of our rental properties was impaired at March 31, 2005 and December 31, 2004.

Results of operations of properties acquired are included in the Statement of Income from the date of acquisition.

In accordance with SFAS No. 141, "Business Combinations," we allocate the purchase price of real estate to land and building and, if determined to be material, intangibles, such as the value of above, below and at-market leases and origination costs associated with the in-place leases. We depreciate the amount allocated to building and other intangible assets over their estimated useful lives, which generally range from three to 40 years. The values of the above and below market leases are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the case of above market leases) to rental income over the remaining term of the associated lease. The value associated with in-place leases and tenant relationships are amortized over the expected term of the relationship, which includes an estimated probability of the lease renewal, and its estimated term. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the remaining life of the lease (or charged against earnings if the lease is terminated prior to its contractual expiration date). We assess fair value of the leases based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property.

As a result of our evaluations, under SFAS No. 141, of acquisitions made, we recognized an increase of \$285,000 and a decrease of \$58,000 in rental revenue for the three months ended March 31, 2005 and 2004, respectively, for the amortization of above market leases and a reduction in lease origination costs, resulting from the reallocation of the purchase price of the applicable properties. We recognized a \$174,000 and \$159,000 reduction in interest expense for the amortization of the above market rate mortgage, respectively.

### **Cash and Cash Equivalents**

We consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

### **Investment in Unconsolidated Joint Ventures**

We account for our investments in unconsolidated joint ventures under the equity method of accounting as we exercise significant influence, but do not control these entities and are not considered to be the primary beneficiary under FIN 46. In all the joint ventures, the rights of the minority investor are both protective as well as participating. These rights preclude us from consolidating these investments. These investments are recorded initially at cost, as investments in unconsolidated joint ventures, and subsequently adjusted for equity in net income (loss) and cash contributions and distributions. Any difference between the carrying amount of these investments on our balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in net income (loss) of unconsolidated joint ventures over the lesser of the joint venture term or 40 years. See Note 6. None of the joint venture debt is recourse to us.

### **Restricted Cash**

Restricted cash primarily consists of security deposits held on behalf of our tenants as well as capital improvement and real estate tax escrows required under certain loan agreements.

### **Deferred Lease Costs**

Deferred lease costs consist of fees and direct costs incurred to initiate and renew operating leases and are amortized on a straight-line basis over the related lease term. Certain of our employees provide leasing services to the wholly-owned properties. A portion of their compensation, approximating \$0.5 million and \$0.4 million for the three months ended March 31, 2005 and 2004, respectively, was capitalized and is amortized over an estimated average lease term of seven years.

### **Deferred Financing Costs**

Deferred financing costs represent commitment fees, legal and other third party costs associated with obtaining commitments for financing which result in a closing of such financing. These costs are amortized over the terms of the respective agreements. Unamortized deferred financing costs are expensed when the associated debt is refinanced or repaid before maturity. Costs incurred in seeking financial transactions which do not close are expensed in the period in which it is determined that the financing will not close.

### **Revenue Recognition**

Rental revenue is recognized on a straight-line basis over the term of the lease. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rents receivable on the accompanying balance sheets. We establish, on a current basis, an allowance for future potential tenant credit losses which may occur against this account. The balance reflected on the balance sheet is net of such allowance.

In addition to base rent, our tenants also generally will pay their pro rata share of increases in real estate taxes and operating expenses for the building over a base year. In some leases, in lieu of paying additional rent based upon increases in building operating expenses, the tenant will pay additional rent based upon increases in the wage rate paid to porters over the porters' wage rate in effect during a base year or increases in the consumer price index over the index value in effect during a base year. In addition, many of our leases contain fixed percentage increases over the base rent to cover escalations.

Electricity is most often supplied by the landlord either on a sub-metered basis, or rent inclusion basis (i.e., a fixed fee is included in the rent for electricity, which amount may increase based upon increases in electricity rates or increases in electrical usage by the tenant). Base building services other than electricity (such as heat, air conditioning and freight elevator service during business hours, and base building cleaning) typically are provided at no additional cost, with the tenant paying additional rent only for services which exceed base building services or for services which are provided other than during normal business hours.

These escalations are based on actual expenses incurred in the prior calendar year. If the expenses in the current year are different from those in the prior year, then during the current year, the escalations will be adjusted to reflect the actual expenses for the current year.

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of its tenants to make required rent payments. If the financial condition of a specific tenant were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

Interest income on structured finance investments is recognized over the life of the investment using the effective interest method and recognized on the accrual basis. Fees received in connection with loan commitments are deferred until the loan is funded and are then recognized over the term of the loan as an adjustment to yield. Anticipated exit fees, whose collection is expected, are also recognized over the term of the loan as an adjustment to yield. Fees on commitments that expire unused are recognized at expiration.

Income recognition is generally suspended for structured finance investments at the earlier of the date at which payments become 90 days past due or when, in the opinion of management, a full recovery of income and principal becomes doubtful. Income recognition is resumed when the loan becomes contractually current and performance is demonstrated to be resumed.

Asset management fees are recognized on a straight-line basis over the term of the asset management agreement.

### **Reserve for Possible Credit Losses**

The expense for possible credit losses in connection with structured finance investments is the charge to earnings to increase the allowance for possible credit losses to the level that we estimate to be adequate considering delinquencies, loss experience and collateral quality. Other factors considered relate to geographic trends and product diversification, the size of the portfolio and current economic conditions. Based upon these factors, we establish the provision for possible credit losses by category of asset. When it is probable that we will be unable to collect all amounts contractually due, the account is considered impaired.

Where impairment is indicated, a valuation write-down or write-off is measured based upon the excess of the recorded investment amount over the net fair value of the collateral, as reduced by selling costs. Any deficiency between the carrying amount of an asset and the net sales price of repossessed collateral is charged to the allowance for credit losses. No reserve for impairment was required at March 31, 2005 and December 31, 2004.

### **Rent Expense**

Rent expense is recognized on a straight-line basis over the initial term of the lease. The excess of the rent expense recognized over the amounts contractually due pursuant to the underlying lease is included in the deferred land lease payable in the accompanying balance sheets.

### **Income Taxes**

We are taxed as a REIT under Section 856(c) of the Code. As a REIT, we generally are not subject to Federal income tax. To maintain our qualification as a REIT, we must distribute at least 90% of our REIT taxable income to our stockholders and meet certain other requirements. If we fail to qualify as a REIT in any taxable year, we will be subject to Federal income tax on our taxable income at regular corporate rates. We may also be subject to certain state, local and franchise taxes. Under certain circumstances, Federal income and excise taxes may be due on our undistributed taxable income.

Pursuant to amendments to the Code that became effective January 1, 2001, we have elected or may elect to treat certain of our existing or newly created corporate subsidiaries as taxable REIT subsidiaries, or TRS. In general, a TRS of ours may perform non-customary services for our tenants, hold assets that

we cannot hold directly and generally may engage in any real estate or non-real estate related business. A TRS is subject to corporate Federal income tax. Our TRS's generate no income or are marginally profitable, resulting in minimal or no Federal income tax liability for these entities.

## Underwriting Commissions and Costs

Underwriting commissions and costs incurred in connection with our stock offerings are reflected as a reduction of additional paid-in-capital.

## Stock-Based Employee Compensation Plans

We have a stock-based employee compensation plan, described more fully in Note 14. Prior to 2003, we accounted for this plan under Accounting Principles Board Opinion No. 25, or APB 25, "Accounting for Stock Issued to Employees," and related interpretations. No stock-based employee compensation cost was reflected in net income prior to January 1, 2003, as all awards granted under such plan had an intrinsic value of zero on the date of grant. Effective January 1, 2003, we adopted the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation." Under the prospective method of adoption we selected under the provisions of SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," the recognition provisions apply to all employee awards granted, modified, or settled after January 1, 2003. In December 2004, the FASB revised SFAS No. 123 through the issuance of SFAS No. 123 "Shared Based Payment," revised, or SFAS No. 123-R. SFAS No. 123-R is effective for us commencing in the first quarter of 2006. SFAS No. 123-R, among other things, eliminates the alternative to use the intrinsic value method of accounting for stock-based compensation and requires entities to recognize the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). The fair-value based method in SFAS No. 123-R is similar to the fair-value based method in SFAS No. 123 in most respects, subject to certain key differences. We are in the process of evaluating the impact of such key differences between SFAS No. 123 and SFAS No. 123-R, but do not currently believe that the adoption of SFAS No. 123-R will have a material impact on us, as we have applied the fair value method of accounting for stock-based compensation since January 1, 2003.

The Black-Scholes option pricing model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our plan has characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in our opinion, the existing models do not necessarily provide a reliable single measure of the fair value of our employee stock options.

Compensation cost for stock options, if any, is recognized ratably over the vesting period of the award. Our policy is to grant options with an exercise price equal to the quoted closing market price of our stock on the grant date. Awards of stock, restricted stock or employee loans to purchase stock, which may be forgiven over a period of time, are expensed as compensation on a current basis over the benefit period.

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions for grants in 2005 and 2004.

	2005	2004
Dividend yield	4.00%	5.00%
Expected life of option	5 years	5 years
Risk-free interest rate	4.50%	4.00%
Expected stock price volatility	14.40%	14.40%

The following table illustrates the effect on net income available to common stockholders and earnings per share if the fair value method had been applied to all outstanding and unvested stock options for the three months ended March 31, 2005 and 2004 (in thousands, except per share amounts):

	Three Months Ended March 31,	
	2005	2004
Net income available to common stockholders	\$ 22,910	\$ 15,955
Deduct stock option expense-all awards	(362)	(511)
Add back stock option expense included in net income	100	65
Allocation of compensation expense to minority interest	21	29
Pro forma net income available to common stockholders	\$ 22,669	\$ 15,538
Basic earnings per common share-historical	\$ 0.56	\$ 0.42
Basic earnings per common share-pro forma	\$ 0.55	\$ 0.41
Diluted earnings per common share-historical	\$ 0.54	\$ 0.40
Diluted earnings per common share-pro forma	\$ 0.53	\$ 0.39

The effects of applying SFAS No. 123 in this pro forma disclosure are not indicative of the impact future awards may have on our results of operations.

## Derivative Instruments

In the normal course of business, we use a variety of derivative instruments to manage, or hedge, interest rate risk. We require that hedging derivative instruments are effective in reducing the interest rate risk exposure that they are designated to hedge. This effectiveness is essential for qualifying for hedge accounting. Some derivative instruments are associated with an anticipated transaction. In those cases, hedge effectiveness criteria also require that it be probable that the underlying transaction occurs. Instruments that meet these hedging criteria are formally designated as hedges at the inception of the derivative contract.



To determine the fair values of derivative instruments, we use a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. For the majority of financial instruments including most derivatives, long-term investments and long-term debt, standard market conventions and techniques such as discounted cash flow analysis, option pricing models, replacement cost, and termination cost are used to determine fair value. All methods of assessing fair value result in a general approximation of value, and such value may never actually be realized.

In the normal course of business, we are exposed to the effect of interest rate changes and limit these risks by following established risk management policies and procedures including the use of derivatives. To address exposure to interest rates, derivatives are used primarily to fix the rate on debt based on floating-rate indices and manage the cost of borrowing obligations.

We use a variety of commonly used derivative products that are considered plain vanilla derivatives. These derivatives typically include interest rate swaps, caps, collars and floors. We expressly prohibit the use of unconventional derivative instruments and using derivative instruments for trading or speculative purposes. Further, we have a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors.

We may employ swaps, forwards or purchased options to hedge qualifying forecasted transactions. Gains and losses related to these transactions are deferred and recognized in net income as interest expense in the same period or periods that the underlying transaction occurs, expires or is otherwise terminated.

Hedges that are reported at fair value and presented on the balance sheet could be characterized as either cash flow hedges or fair value hedges. Interest rate caps and collars are examples of cash flow hedges. Cash flow hedges address the risk associated with future cash flows of debt transactions. All hedges held by us are deemed to be fully effective in meeting the hedging objectives established by our corporate policy governing interest rate risk management and as such no net gains or losses were reported in earnings. The changes in fair value of hedge instruments are reflected in accumulated other comprehensive income. For derivative instruments not designated as hedging instruments, the gain or loss, resulting from the change in the estimated fair value of the derivative instruments, is recognized in current earnings during the period of change.

### **Earnings Per Share**

We present both basic and diluted earnings per share, or EPS. Basic EPS excludes dilution and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, where such exercise or conversion would result in a lower EPS amount. This also includes units of limited partnership interest.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### **Concentrations of Credit Risk**

Financial instruments that potentially subject us to concentrations of credit risk consist primarily of cash investments, structured finance investments and accounts receivable. We place our cash investments in excess of insured amounts with high quality financial institutions. The collateral securing our structured finance investments is primarily located in the greater New York area. See Note 5. We perform ongoing credit evaluations of our tenants and require certain tenants to provide security deposits or letters of credit. Though these security deposits and letters of credit are insufficient to meet the total value of a tenant's lease obligation, they are a measure of good faith and a source of funds to offset the economic costs associated with lost rent and the costs associated with re-tenanting the space. Although the properties in our real estate portfolio are primarily located in Manhattan, the tenants located in these buildings operate in various industries. Other than the tenant at 750 Third Avenue, which is subject to a master lease through December 2005 and who contributes approximately 10.0% of our annualized rent, no single tenant in the wholly-owned properties contributes more than 4.0% of our annualized rent at March 31, 2005. Approximately 15%, 11% and 10% of our annualized rent was attributable to 420 Lexington Avenue, 220 East 42<sup>nd</sup> Street and 750 Third Avenue, respectively, for the quarter ended March 31, 2005. Two borrowers each accounted for more than 10.0% of the revenue earned on structured finance investments at March 31, 2005.

### **Reclassification**

Certain prior year balances have been reclassified to conform with the current year presentation and to comply with SFAS No. 144.

### **3. Property Acquisitions**

In February 2005, we acquired the fee interest in 28 West 44th Street for \$105.0 million, excluding closing costs. The property is a 21-story, 359,000 square foot building located two blocks from Grand Central Station, and is directly across the street from 19 West 44th Street, also owned by an affiliate of ours. The property was acquired with funds drawn under our unsecured revolving credit facility.

We did not acquire any wholly-owned properties during the three months ended March 31, 2004.

### **Pro Forma**

The following table (in thousands, except per share amounts) summarizes, on an unaudited pro forma basis, our combined results of operations for the three months ended March 31, 2005 and 2004 as though the acquisitions of 750 Third Avenue and the equity investment in 485 Lexington Avenue (July 2004), the acquisition of 625 Madison Avenue (October 2004) and 28 West 44<sup>th</sup> Street (February 2005) were completed on January 1, 2004 and the January and

August 2004 common stock and the April and July 2004 7.875% Series D cumulative redeemable preferred stock, or the Series D preferred stock, were issued on that date.

	2005	2004
Pro forma revenues	\$ 103,049	\$ 95,562
Pro forma net income	\$ 22,978	\$ 16,675
Pro forma earnings per common share-basic	\$ 0.56	\$ 0.42
Pro forma earnings per common share and common share equivalents-diluted	\$ 0.54	\$ 0.41
Pro forma common shares-basic	41,302	39,625
Pro forma common share and common share equivalents-diluted	45,160	43,963

#### 4. Property Dispositions and Assets Held for Sale

During the three months ended March 31, 2005 and 2004, we did not dispose of any wholly-owned properties.

In April 2005, we sold the fee interest in 1414 Avenue of the Americas for \$60.5 million. The property is approximately 121,000 square feet. We expect to recognize a gain on sale of approximately \$35.0 million.

At March 31, 2005, discontinued operations included the results of operations of real estate assets sold or held for sale at that date. This included 17 Battery Place North, which was sold in October 2004 and 1466 Broadway, which was sold in November 2004 and 1414 Broadway, which was held for sale. The following table summarizes income from discontinued operations (net of minority interest) and the related realized gain on sale of discontinued operations (net of minority interest) for the three months ended March 31, 2005 and 2004 (in thousands).

	Three Months Ended March 31,	
	2005	2004
<b>Revenues</b>		
Rental revenue	\$ 1,201	\$ 5,882
Escalation and reimbursement revenues	156	753
Other income	10	28
<b>Total revenues</b>	<b>1,367</b>	<b>6,663</b>
Operating expense	460	2,250
Real estate taxes	223	1,178
Interest	172	269
Depreciation and amortization	110	1,363
<b>Total expenses</b>	<b>965</b>	<b>5,060</b>
<b>Income from discontinued operations</b>	<b>402</b>	<b>1,603</b>
Gain on disposition of discontinued operations	—	—
Minority interest in operating partnership	(23)	(91)
<b>Income from discontinued operations, net of minority interest</b>	<b>\$ 379</b>	<b>\$ 1,512</b>

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#### 5. Structured Finance Investments

During the three months ended March 31, 2005 and 2004, we originated approximately \$25.0 million and \$80.0 million in structured finance and preferred equity investments (net of discount), respectively. There were also approximately none and \$22.5 million in repayments and participations during those periods, respectively. At March 31, 2005 and December 31, 2004 all loans were performing in accordance with the terms of the loan agreements.

As of March 31, 2005 and December 31, 2004, we held the following structured finance investments, excluding preferred equity investments, with a current yield of approximately 10.6% (in thousands):

Loan Type	Gross Investment	Senior Financing	2005 Principal Outstanding	2004 Principal Outstanding	Initial Maturity Date
Mezzanine Loan (1) (2)	\$ 15,000	\$ 102,000	\$ 14,335	\$ 14,471	October 2013
Mezzanine Loan (1) (3)	3,500	28,000	3,500	3,500	September 2021
Mezzanine Loan (1)	40,000	184,000	40,000	40,000	February 2014
Mezzanine Loan	20,000	90,000	20,000	20,000	June 2006
Mezzanine Loan (4)	31,500	110,000	31,500	31,278	January 2006
Junior Participation (5) (6)	11,000	46,500	11,000	11,000	May 2005
Junior Participation (5) (7)	30,000	125,000	15,045	15,045	September 2005
Junior Participation (1)	37,500	477,500	37,500	37,500	January 2014
Junior Participation (1) (2)	4,000	44,000	3,958	3,964	August 2010
Junior Participation	36,000	130,000	36,000	36,000	April 2006
Junior Participation	25,000	39,000	25,000	25,000	June 2006
Junior Participation	6,994	133,000	5,261	5,269	June 2014
Junior Participation (1)	11,000	53,000	11,000	11,000	November 2009
Junior Participation (1)	21,000	115,000	21,000	21,000	November 2009
	<b>\$ 292,494</b>	<b>\$ 1,677,000</b>	<b>\$ 275,099</b>	<b>\$ 275,027</b>	

(1) This is a fixed rate loan.

(2) This is an amortizing loan.

(3) The maturity date may be accelerated to July 2006 upon the occurrence of certain events.

(4) This investment was subject to an \$18.9 million loan at a rate of 200 basis points over the 30-day LIBOR. The loan matured and was repaid in

January 2005.

- (5) These loans are subject to three one-year extension options from the initial maturity date.
- (6) This investment is expected to be redeemed in May 2005.
- (7) This loan is fully funded. A portion of the initially funded loan was sold to a third party at par value.

### Preferred Equity Investments

As of March 31, 2005 and December 31, 2004, we held the following preferred equity investments with a current yield of approximately 11.0% (in thousands):

Type	Gross Investment	Senior Financing	2005 Amount Outstanding	2004 Amount Outstanding	Initial Maturity Date
Preferred equity (1) (2)	\$ 75,000	\$ 481,000	\$ 75,000	\$ 75,000	July 2014
Preferred equity (1)	15,000	2,350,000	15,000	—	February 2015
Preferred equity	10,000	—	10,000	—	February 2007
	<u>\$ 100,000</u>	<u>\$ 2,831,000</u>	<u>\$ 100,000</u>	<u>\$ 75,000</u>	

- (1) This is a fixed rate investment.
- (2) An affiliate of ours owns an interest in the first mortgage of the underlying property.

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## 6. Investment in Unconsolidated Joint Ventures

### Rockefeller Group International Inc. Joint Venture

In December 2003, we purchased a 45% ownership interest in 1221 Avenue of the Americas for \$450.0 million from The McGraw-Hill Companies, or MHC. MHC is a tenant at the property and accounted for approximately 14.6% of property's annualized rent at March 31, 2005. Rockefeller Group International, Inc. retained its 55% ownership interest in 1221 Avenue of the Americas and continues to manage the property.

1221 Avenue of the Americas, known as The McGraw-Hill Companies building, is an approximately 2.55 million square foot, 50-story class "A" office building located in Rockefeller Center.

The gross purchase price of \$450.0 million was partially funded by the assumption of 45% of underlying property indebtedness of \$175.0 million, or \$78.8 million, and the balance was paid in cash. This loan, which matures in December 2006, has an interest rate based on the Eurodollar plus 95 basis points (effective all-in weighted average interest rate for the quarter ended March 31, 2005 was 3.54%). We funded the cash component, in part, with proceeds from our offering of our 7.625% Series C cumulative redeemable preferred stock, or the Series C preferred stock, (net proceeds of approximately \$152.0 million) that closed in December 2003. The balance of the proceeds was funded with our unsecured revolving credit facility and a \$100.0 million non-recourse term loan.

### Morgan Stanley Joint Ventures

#### MSSG I

In December 2000, we, together with Morgan Stanley Real Estate Fund, or MSREF, through the MSSG I joint venture, acquired 180 Madison Avenue, Manhattan, for approximately \$41.3 million, excluding closing costs. The property is a 265,000 square foot, 23-story building. In addition to holding a 49.9% ownership interest in the property, we act as the operating member for the joint venture, and are responsible for leasing and managing the property. During the three months ended March 31, 2005 and 2004, we earned approximately \$254,000 and \$43,000 for such services, respectively. In July 2003, the acquisition mortgage was repaid and replaced with a five year \$45.0 million first mortgage. The mortgage carries a fixed interest rate of 4.57% per annum and is interest only for the first year, after which time principal repayments begin. The joint venture agreement provides us with the opportunity to gain certain economic benefits based on the financial performance of the property.

In April 2005, we entered into an agreement to sell the property for approximately \$92.7 million. The joint venture expects to recognize a gain of approximately \$40.0 million from the sale, which is expected to close, subject to customary closing conditions, in the third quarter of 2005. We expect to recognize an incentive fee of at least \$5.0 million pending final resolution of cash disbursements upon the sale.

### City Investment Fund

#### 19 West 44<sup>th</sup> Street

In March 2004, we, through a joint venture with The City Investment Fund, or CIF, acquired the property located at 19 West 44<sup>th</sup> Street, or 19 West, for \$67.0 million, including the assumption of a \$47.2 million mortgage, with the potential for up to an additional \$2.0 million in consideration based on property performance. This was satisfied in December 2004 for \$1.25 million. We previously held a \$7.0 million preferred equity investment in the property that was redeemed at the closing. We now hold a 35% equity interest in the property. The joint venture financed the transaction by assuming the existing \$31.8 million first mortgage and a \$15.4 million mezzanine loan with all-in weighted interest rates of 2.35% and 8.5%, respectively. The effective all-in weighted average interest rate for the quarter ended March 31, 2005 was 5.19%. The mortgage matures in September 2005 and is open for prepayment in April 2005.

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19 West is an approximately 292,000 square foot office building located between Fifth and Sixth Avenues. We act as the operating partner for the joint venture and are responsible for leasing and managing the property. During the three months ended March 31, 2005 and 2004, we earned approximately \$95,000 and none, respectively, for such services. The joint venture agreement provides us with the opportunity to gain certain economic benefits based on the financial performance of the property.

#### **485 Lexington Avenue**

In July 2004, we acquired a 30.0% equity interest in the 921,000 square foot office building located at 485 Lexington Avenue, or 485 Lexington, through a joint venture with CIF and the Witkoff Group. The purchase price for 485 Lexington was \$225.0 million. The joint venture arranged for a loan facility to fund 75% of the acquisition and anticipated re-tenanting costs of 485 Lexington. Consistent with our prior joint venture arrangements, we act as the operating partner and day-to-day manager of the venture and are entitled to management fees, leasing commissions and incentive fees. During the three months ended March 31, 2005, we earned approximately \$63,000 for such services. At closing, TIAA-CREF entered into an operating lease for the entire building. Upon expiration of the operating lease in December 2005, it is anticipated that TIAA-CREF will vacate all of the space it occupies in 485 Lexington (approximately 870,000 square feet).

Simultaneous with the closing of 485 Lexington, the joint venture closed on a \$240.0 million loan. The loan, which bears interest at 200 basis points over the 30-day LIBOR, is for three years and has two one-year extension options. At closing, the joint venture drew down approximately \$175.3 million. The balance will be used to fund the redevelopment program on an as-needed basis. The effective all-in weighted average interest rate for the quarter ended March 31, 2005 was 4.65%.

#### **SITQ Immobilier Joint Ventures**

##### **One Park Avenue**

In May 2001, we entered into a joint venture with respect to the ownership of our interests in One Park Avenue, Manhattan, or One Park, with SITQ Immobilier, a subsidiary of Caisse de depot et placement du Quebec, or SITQ. The property is a 913,000 square foot office building. Under the terms of the joint venture, SITQ purchased a 45% interest in our interests in the property based upon a gross aggregate price of \$233.9 million, exclusive of closing costs and reimbursements. No gain or loss was recorded as a result of this transaction. We provided management and leasing services for One Park. During the three months ended March 31, 2005 and 2004, we earned approximately none and \$321,000, respectively, for such services. During both of the three months ended March 31, 2005 and 2004, we earned approximately \$154,000 in asset management fees, respectively. The various ownership interests in the mortgage positions of One Park, held through this joint venture, provided for substantially all of the economic interest in the property and gave the joint venture the sole option to purchase the ground lease position. Accordingly, we accounted for this joint venture as having an ownership interest in the property.

In May 2004, the joint venture sold a 75% interest to an affiliate of Credit Suisse First Boston (see below).

##### **1250 Broadway**

In November 2001, we sold a 45% interest in 1250 Broadway, Manhattan, or 1250 Broadway, to SITQ based on the property's valuation of approximately \$121.5 million. No gain or loss was recorded as a result of this transaction. This property is a 670,000 square foot office building. In July 2004, we refinanced 1250 Broadway with a \$115.0 million mortgage. The interest only loan carries an interest rate of 120 basis points over the 30-day LIBOR (effective all-in weighted average interest rate of 3.76% for the three months ended March 31, 2005). We entered into a swap agreement on our share of the joint venture first mortgage. The swap effectively fixed the LIBOR rate at 4.04% through January 2005. The loan matures in August 2006 and is subject to three one-year as-of-right renewal extensions. We provide management and leasing services for 1250 Broadway. During the three months ended March 31, 2005 and 2004, we earned approximately \$992,000 and \$159,000, respectively, for such services. During the three months ended March 31, 2005 and 2004, we earned none and \$60,000, respectively, in asset management fees.

##### **1515 Broadway**

In May 2002, we, along with SITQ, acquired 1515 Broadway, Manhattan, or 1515 Broadway, for a gross purchase price of approximately \$483.5 million. The property is a 1.75 million square foot, 54-story office tower located on Broadway between 44<sup>th</sup> and 45<sup>th</sup> Streets. The property was acquired in a joint venture with us retaining an approximate 55% non-controlling interest in the asset. Under a tax protection agreement established to protect the limited partners of the partnership that transferred 1515 Broadway to the joint venture, the joint venture has agreed not to adversely affect the limited partners' tax positions before December 2011. We provide management and leasing services for 1515 Broadway. During the three months ended March 31, 2005 and 2004, we earned approximately \$675,000 and \$538,000, respectively, for such services. During both of the three months ended March 31, 2005 and 2004, we earned approximately \$245,000, respectively, in asset management fees.

1515 Broadway was acquired with a \$275.0 million first mortgage and \$60.0 million of mezzanine loans, or the Mezzanine Loans. The balance of the proceeds were funded from our unsecured line of credit and from SITQ's capital contribution to the joint venture. The \$275.0 million first mortgage carried an interest rate of 145 basis points over the 30-day LIBOR. The Mezzanine Loans consisted of two \$30.0 million loans. The first mezzanine loan carried an interest rate of 350 basis points over the 30-day LIBOR. The second mezzanine loan carried an interest rate of 450 basis points over the 30-day LIBOR. We entered into a swap agreement on \$100.0 million of our share of the joint venture first mortgage. The swap effectively fixed the LIBOR rate on the \$100.0 million at 2.299% through June 2004. This swap was extended for one year at a fixed LIBOR rate of 1.855%. In June 2004, we refinanced the property with a \$425.0 million first mortgage. The interest only mortgage carries an interest rate of 90 basis points over the 30-day LIBOR. The all-in weighted average effective interest rate was 3.16% for the quarter ended March 31, 2005. The mortgage matures in July 2006 and is subject to three one-year as-of-right renewal options.

One tenant, whose leases end between 2008 and 2015, represents approximately 82.1% of this joint venture's annualized rent at March 31, 2005.

#### **Credit Suisse First Boston Joint Venture**

In May 2004, Credit Suisse First Boston LLC, or CSFB, through a wholly owned affiliate, acquired a 75% interest in One Park. The interest was acquired from a joint venture comprised of SITQ and us. Simultaneous with the closing of the acquisition, the new joint venture completed a refinancing of the

property with an affiliate of CSFB.

CSFB's affiliated entity acquired its equity interest for \$60.0 million. It transferred its interest to SEB Immobilier — Investment GmbH in April 2005. The acquisition was based on a total valuation of approximately \$318.5 million. The \$238.5 million 10-year interest only loan bears interest at a fixed rate of 5.8% and replaced the existing \$150.0 million floating rate loan, which was scheduled to mature in January 2005. We received \$83.0 million in net proceeds, which were used to pay down our unsecured revolving credit facility. We have retained a 16.7% interest in the new venture, which may be increased substantially based upon the financial performance of the property. SITQ retained an 8.3% interest. We manage the venture, in addition to continuing our responsibility of leasing and managing the property. During the three months ended March 31, 2005, we earned approximately \$272,000 for these services. During the three months ended March 31, 2005, we earned approximately \$6,000 in asset management fees.

#### ***Prudential Real Estate Investors Joint Venture***

In February 2000, we acquired a 49.9% interest in a joint venture, which owned 100 Park Avenue, Manhattan, or 100 Park, for \$95.8 million. 100 Park is an 834,000 square foot, 36-story office building. In August 2000, AIG/SunAmerica issued a \$120.0 million mortgage collateralized by the property located at 100 Park, which replaced the pre-existing \$112.0 million mortgage. The 8.00% fixed rate loan has a ten-year term. Interest only was payable through October 1, 2001 and thereafter principal repayments are due through maturity. We provide managing and leasing services for 100 Park. During the three months ended March 31, 2005, we earned approximately \$731,000 and \$202,000 for such services, respectively.

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#### ***Gramercy Capital Corp.***

In April 2004, we formed Gramercy Capital Corp., or Gramercy, a specialty finance company focused on originating and acquiring loans and other fixed-income investments secured by commercial and multi-family real estate. Gramercy intends to operate as and qualify as a REIT for federal income tax purposes. In July 2004, Gramercy sold 12,500,000 shares of common stock in its initial public offering at a price of \$15.00 per share, for a total offering of \$187.5 million. Gramercy's common stock is listed on the New York Stock Exchange under the symbol "GKK." Certain of our executive officers purchased from us shares of common stock of Gramercy issued to one of our subsidiaries as part of Gramercy's initial capitalization prior to its initial public offering at the same price as the estimated fair value of such shares at the time of formation. As part of the offering, which closed on August 2, 2004, we purchased 3,125,000 shares, or 25%, of Gramercy, for a total investment of approximately \$46.9 million. In January 2005, we purchased an additional 1,275,000 shares of common stock of Gramercy, increasing our total investment to approximately \$68.9 million. In connection with this transaction, Gramercy has agreed to file a registration statement with the SEC no later than August 31, 2005 covering these shares. We currently hold 4,710,000 shares of Gramercy common stock. Gramercy is a variable interest entity, but we are not the primary beneficiary. Due to the significant influence we have over Gramercy, we account for our investment under the equity method of accounting.

GKK Manager LLC, or the Manager, an affiliate of ours, entered into a management agreement with Gramercy, which provides for an initial term through December 2007, with automatic one-year extension options and subject to certain termination rights. Gramercy will pay us an annual management fee equal to 1.75% of their stockholders' equity (as defined in the management agreement). For the three months ended March 31, 2005, we received an aggregate of approximately \$1.2 million in fees under this agreement.

We, along with the Manager, hold Class B limited partner interests for a nominal percentage of Gramercy's operating partnership. We and the Manager currently own 83 units and 17 units of the Class B limited partner interests, respectively. In the future this may be reduced to 70 units and 30 units, respectively. To provide an incentive for the Manager to enhance the value of the common stock, we, along with the Manager, are entitled to an incentive return payable through the Class B limited partner interests equal to 25% of the amount by which funds from operations (as defined in Gramercy's partnership agreement) plus certain accounting gains exceed the product of the weighted average stockholders' equity of Gramercy multiplied by 9.5% (divided by 4 to adjust for quarterly calculations). We will record any distributions on the Class B limited partner interests as an incentive distribution income in the period when earned and when receipt of such amounts have become probable and reasonably estimable in accordance with Gramercy's partnership agreement. No amounts were earned or accrued under this agreement as of March 31, 2005. Due to the control we have over the Manager, we consolidate the accounts of the Manager into ours.

Gramercy is obligated to reimburse the Manager for its costs incurred under an asset servicing agreement and an outsource agreement between us and the Manager. The asset servicing agreement provides for an annual fee of 0.15% of the book value of Gramercy's investments, excluding certain defined investments. The outsourcing agreement provides a fee of \$1.25 million per year, increasing 3% annually over the prior year. For the quarter ended March 31, 2005, the Manager received an aggregate of approximately \$464,000 under the outsourcing and asset servicing agreements.

In connection with the 5,500,000 shares of common stock that were sold on December 31, 2004 and settled on December 31, 2004 and January 3, 2005 in a private placement, Gramercy agreed to pay the Manager a fee of \$1.0 million as compensation for financial advisory, structuring and other services performed on Gramercy's behalf.

Effective May 1, 2005 Gramercy entered into a lease agreement with an affiliate of ours, for their corporate offices at 420 Lexington Avenue, New York, NY. The lease is approximately five thousand square feet and carries a term of ten year with rents of approximately \$249,000 per annum for year one rising to \$315,000 per annum in year ten. See Note 22 for a discussion on Gramercy's joint venture investment, along with us, in One Madison Avenue.

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The condensed combined balance sheets for the unconsolidated joint ventures, including Gramercy, at March 31, 2005 and December 31, 2004, are as follows (in thousands):

	March 31, 2005	December 31, 2004
<b>Assets</b>		
Commercial real estate property	\$ 2,411,572	\$ 2,420,851
Structured finance investments	609,230	411,478
Other assets	228,849	304,230

Total assets	\$ 3,249,651	\$ 3,136,559
<b>Liabilities and members' equity</b>		
Mortgages payable	\$ 1,677,927	\$ 1,576,201
Other liabilities	94,099	98,960
Members' equity	1,477,625	1,461,398
Total liabilities and members' equity	\$ 3,249,651	\$ 3,136,559
Company's net investment in unconsolidated joint ventures	\$ 579,194	\$ 557,089

The condensed combined statements of operations for the unconsolidated joint ventures, including Gramercy since August 2004, from acquisition date through March 31, 2005 and 2004 are as follows (in thousands):

	2005	2004
Total revenues	\$ 100,702	\$ 78,812
Operating expenses	24,186	19,671
Real estate taxes	15,914	14,135
Interest	17,506	9,334
Depreciation and amortization	15,268	13,000
Total expenses	72,874	56,140
Net income before gain on sale	\$ 27,828	\$ 22,672
Company's equity in net income of unconsolidated joint ventures	\$ 12,059	\$ 10,551

## 7. Investment in and Advances to Affiliates

### Service Corporation

In order to maintain our qualification as a REIT while realizing income from management, leasing and construction contracts from third parties and joint venture properties, all of the management operations are conducted through the Service Corporation. We, through our Operating Partnership, own 100% of the non-voting common stock (representing 95% of the total equity) of the Service Corporation. Through dividends on its equity interest, our Operating Partnership receives substantially all of the cash flow from the Service Corporation's operations. All of the voting common stock of the Service Corporation (representing 5% of the total equity) is held by one of our affiliates. This controlling interest gives the affiliate the power to elect all directors of the Service Corporation. The Service Corporation is considered to be a variable interest entity under FIN 46 and we are the primary beneficiary. Therefore, effective July 1, 2003, we consolidated the operations of the Service Corporation. For the three months ended March 31, 2005 and 2004, the Service Corporation earned approximately \$3.5 million and \$1.7 million of revenue and incurred approximately \$2.2 million and \$1.6 million in expenses, respectively. Effective January 1, 2001, the Service Corporation elected to be taxed as a TRS.

All of the management, leasing and construction services with respect to the properties wholly-owned by us are conducted through SL Green Management LLC which is 100% owned by our Operating Partnership.

### eEmerge

In May 2000, our Operating Partnership formed eEmerge, Inc., a Delaware corporation, or eEmerge, in partnership with Fluid Ventures LLC, or Fluid. In March 2001, we bought out Fluid's entire ownership interest in eEmerge. eEmerge is a separately managed, self-funded company that provides fully-wired and furnished office space, services and support to businesses.

We, through our Operating Partnership, owned all the non-voting common stock of eEmerge. Through dividends on our equity interest, our Operating Partnership received approximately 100% of the cash flow from eEmerge operations. All of the voting common stock was held by an affiliate. This controlling interest gave the affiliate the power to elect all the directors of eEmerge. We accounted for our investment in eEmerge on the equity basis of accounting because although we had significant influence with respect to management and operations, we did not control the entity. In March 2002, we acquired all the voting common stock previously held by the affiliate. As a result, we control all the common stock of eEmerge. Effective with the quarter ended March 31, 2002, we consolidated the operations of eEmerge. Effective January 1, 2001, eEmerge elected to be taxed as a TRS.

In June 2000, eEmerge and Eureka Broadband Corporation, or Eureka, formed eEmerge.NYC LLC, a Delaware limited liability company, or ENYC, whereby eEmerge has a 95% interest and Eureka has a 5% interest in ENYC. ENYC operates a 50,200 square foot fractional office suites business. ENYC entered into a 10-year lease with our Operating Partnership for its premises, which is located at 440 Ninth Avenue, Manhattan. Allocations of net profits, net losses and distributions are made in accordance with the Limited Liability Company Agreement of ENYC. Effective with the quarter ended March 31, 2002, we consolidated the operations of ENYC.

The net book value of our investment as of March 31, 2005 and December 31, 2004 was approximately \$3.2 million and \$3.4 million, respectively. Management currently believes that, assuming future increases in rental revenue in excess of inflation, it will be possible to recover the net book value of the investment through future operating cash flows. However, there is a possibility that eEmerge will not generate sufficient future operating cash flows for us to recover our investment. As a result of this risk factor, management may in the future determine that it is necessary to write down a portion of the net book value of the investment.

## 8. Deferred Costs

Deferred costs at March 31, 2005 and December 31, 2004 consisted of the following (in thousands):

	2005	2004
Deferred financing	\$ 24,986	\$ 20,356
Deferred leasing	65,505	62,184
	90,491	82,540

Less accumulated amortization	(35,450)	(34,671)
	<u>\$ 55,041</u>	<u>\$ 47,869</u>

## 9. Mortgage Notes Payable

The first mortgage notes payable collateralized by the respective properties and assignment of leases at March 31, 2005 and December 31, 2004, respectively, are as follows (in thousands):

Property	Maturity Date	Interest Rate	2005	2004
70 West 36th Street (1)	5/1/09	7.87%	\$ 11,560	\$ 11,611
1414 Avenue of the Americas (1) (3)	5/1/09	7.87%	—	13,325
711 Third Avenue (1) (4)	9/10/05	8.13%	47,472	47,602
420 Lexington Avenue (1)	11/1/10	8.44%	119,021	119,412
673 First Avenue (1)	2/11/13	5.67%	34,936	35,000
125 Broad Street (2)	10/11/07	8.29%	75,326	75,526
220 East 42nd Street (1)	12/9/13	5.23%	210,000	210,000
625 Madison Avenue	11/1/15	6.27%	102,000	102,000
Total fixed rate debt			<u>600,315</u>	<u>614,476</u>
Total floating rate debt			—	—
Total mortgage notes payable			<u>\$ 600,315</u>	<u>\$ 614,476</u>

(1) Held in bankruptcy remote special purpose entity.

(2) This mortgage has an initial maturity date of October 11, 2007 and a contractual maturity date of October 11, 2030.

(3) This mortgage was repaid in March 2005.

(4) We are in the process of refinancing this mortgage. We expect to close on a \$120.0 million 10-year first mortgage, subject to customary closing conditions, in the second quarter of 2005.

At March 31, 2005 and December 31, 2004, the gross book value of the properties collateralizing the mortgage notes was approximately \$934.2 million and \$852.1 million, respectively.

## Principal Maturities

Combined aggregate principal maturities of mortgages and notes payable, secured and unsecured revolving credit facilities, term loans and our share of joint venture property debt as of March 31, 2005, excluding extension options, are as follows (in thousands):

	Scheduled Amortization	Principal Repayments	Revolving Credit Facilities	Term Loans	Total	Joint Venture Debt
2005	\$ 2,928	\$ 47,247	\$ —	\$ —	\$ 50,175	\$ 16,934
2006 (1)	4,125	—	290,000	—	294,125	376,724
2007	9,387	73,341	—	1,324	84,052	53,718
2008	9,552	—	—	98,676	108,228	21,918
2009	10,083	10,627	—	325,000	345,710	773
Thereafter	38,362	394,663	—	—	433,025	94,877
	<u>\$ 74,437</u>	<u>\$ 525,878</u>	<u>\$ 290,000</u>	<u>\$ 425,000</u>	<u>\$ 1,315,315</u>	<u>\$ 564,944</u>

(1) These joint venture maturities include automatic as-of extension rights through 2009.

## 10. Credit Facilities

### Unsecured Revolving Credit Facility

In September 2004, we modified our \$300.0 million unsecured revolving credit facility. We have a one-time option to increase the capacity under the unsecured revolving credit facility to \$375.0 million at any time prior to the maturity date. The unsecured revolving credit facility matures in March 2006, and has a one-year extension option. It bears interest at a spread ranging from 105 basis points to 135 basis points over LIBOR, based on our leverage ratio, currently 120 basis points. The unsecured revolving credit facility also requires a 15 to 25 basis point fee on the unused balance payable annually in arrears. At March 31, 2005, \$165.0 million was outstanding under this facility and carried an all-in effective quarterly weighted average interest rate of 3.70%. Availability under the unsecured revolving credit facility at March 31, 2005 was further reduced by the issuance of letters of credit in the amount of \$4.0 million. The unsecured revolving credit facility includes certain restrictions and covenants (see restrictive covenants below).

### Secured Revolving Credit Facility

In March 2004, we increased our capacity from \$75.0 million to \$125.0 million under our secured revolving credit facility. This facility was also extended and now matures in December 2006. In September 2004, we reduced the interest rate spread to a spread ranging from 105 basis points to 135 basis points over LIBOR, based on our leverage ratios, currently 120 basis points, and is secured by various structured finance investments. At March 31, 2005, \$125.0



million was outstanding and carried an effective all-in quarterly weighted average interest rate of 3.79%. The secured revolving credit facility includes certain restrictions and covenants which are similar to those under the unsecured revolving credit facility (see restrictive covenants below).

In connection with a structured finance transaction, which closed in June 2004, we entered into a secured term loan for \$18.9 million. This loan, which was scheduled to mature in December 2004, was extended to January 2005. It carried an interest rate of 200 basis points over the one-month LIBOR. This loan was repaid in January 2005.

### Term Loans

In December 2002, we obtained a \$150.0 million unsecured term loan. Effective June 2003, the unsecured term loan was increased to \$200.0 million and the term was extended by six months to June 2008. In August 2004, the unsecured term loan was further increased to \$325.0 million and the maturity date was further extended to August 2009. This term loan bears interest at a spread ranging from 110 basis points to 140 basis points over LIBOR, based on our leverage ratio. As of March 31, 2005, we had \$325.0 million outstanding under the unsecured term loan at the rate of 125 basis points over LIBOR. To limit our exposure to the variable LIBOR rate we entered into various swap agreements to fix the LIBOR rate on the entire unsecured term loan. The LIBOR rate was fixed for a blended all-in rate of 4.50%. The effective all-in interest rate on the unsecured term loan was 4.86% for the quarter ended at March 31, 2005.

In December 2003, we closed on a \$100.0 million five-year non-recourse term loan secured by a pledge of our ownership interest in 1221 Avenue of the Americas. This term loan has a floating rate of 150 basis points over the current LIBOR rate (effective all-in rate of 3.83% for the quarter ended March 31, 2005). During April 2004, we entered into a serial step-swap commencing April 2004 with an initial 24-month all-in rate of 3.83% and a blended all-in rate of 5.10% with a final maturity date in December 2008. In May 2005, we increased this loan by \$100.0 million to \$200.0 million, reduced the interest rate spread to 125 basis points and extended the maturity to May 2010.

### Restrictive Covenants

The terms of the unsecured and secured revolving credit facilities and the term loans include certain restrictions and covenants which limit, among other things, the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the minimum amount of tangible net worth, the minimum amount of debt service coverage, and fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable us to continue to qualify as a REIT for Federal Income Tax purposes, we will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 90% of funds from operations for such period, subject to certain other adjustments. As of March 31, 2005 and December 31, 2004, we were in compliance with all such covenants.

### 11. Fair Value of Financial Instruments

The following disclosures of estimated fair value were determined by management, using available market information and appropriate valuation methodologies. Considerable judgment is necessary to interpret market data and develop estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts we could realize on disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Cash equivalents, accounts receivable, accounts payable, and revolving credit facilities balances reasonably approximate their fair values due to the short maturities of these items. Mortgage notes payable and the unsecured term loans have an estimated fair value based on discounted cash flow models of approximately \$1.0 billion, which exceeded the book value of the related fixed rate debt by approximately \$10.0 million. Structured finance investments are carried at amounts, which reasonably approximate their fair value as determined by us.

Disclosure about fair value of financial instruments is based on pertinent information available to us as of March 31, 2005. Although we are not aware of any factors that would significantly affect the reasonable fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and current estimates of fair value may differ significantly from the amounts presented herein.

### 12. Rental Income

Our Operating Partnership is the lessor and the sublessor to tenants under operating leases with expiration dates ranging from April 1, 2005 to 2023. The minimum rental amounts due under the leases are generally either subject to scheduled fixed increases or adjustments. The leases generally also require that the tenants reimburse us for increases in certain operating costs and real estate taxes above their base year costs. Approximate future minimum rents to be received over the next five years and thereafter for non-cancelable operating leases in effect at March 31, 2005 for our wholly-owned properties and our share of joint venture properties are as follows (in thousands):

	Wholly-Owned Properties	Joint Venture Properties
2005	\$ 210,017	\$ 96,921
2006	258,947	124,280
2007	249,033	121,974
2008	233,378	112,515
2009	213,176	108,567
Thereafter	902,554	517,638
	<u>\$ 2,067,105</u>	<u>\$ 1,081,895</u>

### 13. Related Party Transactions

#### Cleaning Services



First Quality Maintenance, L.P., or First Quality, provides cleaning, extermination and related services with respect to certain of the properties owned by us. First Quality is owned by Gary Green, a son of Stephen L. Green, the chairman of our board of directors. First Quality also provides additional services directly to tenants on a separately negotiated basis. The aggregate amount of fees paid by us to First Quality for services provided (excluding services provided directly to tenants) was approximately \$888,000 and \$934,000 for the three months ended March 31, 2005 and 2004, respectively. In addition, First Quality has the non-exclusive opportunity to provide cleaning and related services to individual tenants at our properties on a basis separately negotiated with any tenant seeking such additional services. First Quality leases 12,290 square feet of space at 70 West 36th Street pursuant to a lease that expires on December 31, 2012 and provides for annual rental payments of approximately \$323,000.

#### Security Services

Classic Security LLC, or Classic Security, provides security services with respect to certain properties owned by us. Classic Security is owned by Gary Green, a son of Stephen L. Green. The aggregate amount of fees paid by us for such services was approximately \$903,000 and \$924,000 for the three months ended March 31, 2005 and 2004, respectively.

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#### Messenger Services

Bright Star Couriers LLC, or Bright Star, provides messenger services with respect to certain properties owned by us. Bright Star is owned by Gary Green, a son of Stephen L. Green. The aggregate amount of fees paid by us for such services was approximately \$101,000 and \$38,000 for the three months ended March 31, 2005 and 2004, respectively.

#### Leases

Nancy Peck and Company leases 2,013 square feet of space at 420 Lexington Avenue, pursuant to a lease that expires on June 30, 2005 and provides for annual rental payments of approximately \$65,000. Nancy Peck and Company is owned by Nancy Peck, the wife of Stephen L. Green. The rent due pursuant to the lease is offset against a consulting fee of \$10,000 per month an affiliate pays to her pursuant to a consulting agreement, which is cancelable upon 30-days notice.

#### Brokerage Services

Sonnenblick-Goldman Company, or Sonnenblick, a nationally recognized real estate investment banking firm, provided mortgage brokerage services to us. Mr. Morton Holliday, the father of Mr. Marc Holliday, was a Managing Director of Sonnenblick at the time of the financings. In 2004, our 1515 Broadway joint venture paid approximately \$855,000 to Sonnenblick in connection with securing a \$425.0 million first mortgage for the property.

#### Management Fees

S.L. Green Management Corp. receives property management fees from an entity in which Stephen L. Green owns an interest. The aggregate amount of fees paid to S.L. Green Management Corp. from such entity was approximately \$55,000 and \$69,000 for the three months ended March 31, 2005 and 2004, respectively.

Amounts due from (to) related parties at March 31, 2005 and December 31, 2004 consisted of the following (in thousands):

	2005	2004
17 Battery Condominium Association	\$ 261	\$ 207
Officers and employees	1,669	1,681
Other	2,589	3,139
Related party receivables	<u>\$ 4,519</u>	<u>\$ 5,027</u>

#### Management Indebtedness

In January 2001, Mr. Marc Holliday, then our president, received a non-recourse loan from us in the principal amount of \$1.0 million pursuant to his amended and restated employment and non-competition agreement he executed at the time. This loan bears interest at the applicable federal rate per annum and is secured by a pledge of certain of Mr. Holliday's shares of our common stock. The principal of and interest on this loan is forgivable upon our attainment of specified financial performance goals prior to December 31, 2006, provided that Mr. Holliday remains employed by us until January 17, 2007. In April 2000, Mr. Holliday received a loan from us in the principal amount of \$300,000 with a maturity date of July 2003. This loan bears interest at a rate of 6.60% per annum and is secured by a pledge of certain of Mr. Holliday's shares of our common stock. In May 2002, Mr. Holliday entered into a loan modification agreement with us in order to modify the repayment terms of the \$300,000 loan. Pursuant to the agreement, \$100,000 (plus accrued interest thereon) is forgivable on each of January 1, 2004, January 1, 2005 and January 1, 2006, provided that Mr. Holliday remains employed by us through each of such date. The balance outstanding on this loan was approximately \$100,000 on March 31, 2005. In addition, the balance outstanding under the \$300,000 loan shall be forgiven if and when the \$1.0 million loan that Mr. Holliday received pursuant to his amended and restated employment and non-competition agreement is forgiven.

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#### Gramercy Capital Corp.

See Note 6. Investment in Unconsolidated Joint Ventures – Gramercy Capital Corp. for disclosure on related party transactions between Gramercy and us.

#### 14. Stockholders' Equity

##### Common Stock

Our authorized capital stock consists of 200,000,000 shares, \$.01 par value, of which we have authorized the issuance of up to 100,000,000 shares of common stock, \$.01 par value per share, 75,000,000 shares of excess stock, at \$.01 par value per share, and 25,000,000 shares of preferred stock, par value \$.01 per share. As of March 31, 2005, 41,622,290 shares of common stock and no shares of excess stock were issued and outstanding.

In January 2004, we sold 1,800,000 shares of our common stock at a gross price of \$42.33 per share. The net proceeds from this offering (approximately \$73.6 million) were used to pay down our unsecured revolving credit facility.

In August 2004, we sold 1,350,000 shares of our common stock at a gross price of \$48.50 per share. The net proceeds from this offering (approximately \$65.0 million) were used to pay down our unsecured revolving credit facility.

We filed a \$500.0 million shelf registration statement, which was declared effective by the Securities and Exchange Commission, or SEC, in March 2004. This registration statement provides us with the ability to issue common and preferred stock, depository shares and warrants. We currently have \$334.5 million available under the shelf.

### **Perpetual Preferred Stock**

In December 2003, we sold 6,300,000 shares of our Series C preferred stock, (including the underwriters' over-allotment option of 700,000 shares) with a mandatory liquidation preference of \$25.00 per share. Net proceeds from this offering (approximately \$152.0 million) were used principally to repay amounts outstanding under our secured and unsecured revolving credit facilities. The Series C preferred stock receive annual dividends of \$1.90625 per share paid on a quarterly basis and dividends are cumulative, subject to certain provisions. On or after December 12, 2008, we may redeem the Series C preferred stock at par for cash at our option. The Series C preferred stock was recorded net of underwriters discount and issuance costs.

In April 2004, we issued 2,450,000 shares of our 7.875% Series D cumulative redeemable preferred stock, or the Series D preferred stock, with a mandatory liquidation preference of \$25.00 per share. Net proceeds from this offering (approximately \$59.0 million) were used principally to repay amounts outstanding under our secured and unsecured revolving credit facilities. The Series D preferred stock receive annual dividends of \$1.96875 per share paid on a quarterly basis and dividends are cumulative, subject to certain provisions. On or after May 27, 2009, we may redeem the Series D preferred stock at par for cash at our option. The Series D preferred stock was recorded net of underwriters discount and issuance costs. In July 2004, we issued an additional 1,550,000 shares of Series D preferred stock, raising additional net proceeds of approximately \$37.3 million.

### **Rights Plan**

In February 2000, our board of directors authorized a distribution of one preferred share purchase right, or Right, for each outstanding share of common stock under a shareholder rights plan. This distribution was made to all holders of record of the common stock on March 31, 2000. Each Right entitles the registered holder to purchase from us one one-hundredth of a share of Series B junior participating preferred stock, par value \$0.01 per share, or Preferred Shares, at a price of \$60.00 per one one-hundredth of a Preferred Share, or Purchase Price, subject to adjustment as provided in the rights agreement. The Rights expire on March 5, 2010, unless we extend the expiration date or the Right is redeemed or exchanged earlier.

The Rights are attached to each share of common stock. The Rights are generally exercisable only if a person or group becomes the beneficial owner of 17% or more of the outstanding common stock or announces a tender offer for 17% or more of the outstanding common stock, or Acquiring Person. In the event that a person or group becomes an Acquiring Person, each holder of a Right, excluding the Acquiring Person, will have the right to receive, upon exercise, common stock having a market value equal to two times the Purchase Price of the Preferred Shares.

### **Dividend Reinvestment and Stock Purchase Plan**

We filed a registration statement with the SEC for our dividend reinvestment and stock purchase plan, or DRIP, which was declared effective on September 10, 2001, and commenced on September 24, 2001. We registered 3,000,000 shares of our common stock under the DRIP.

During the three months ended March 31, 2005 and 2004, 20,700 and 28,032 shares were issued and approximately \$1.1 million and \$1.1 million of proceeds were received, respectively, from dividend reinvestments and/or stock purchases under the DRIP. DRIP shares may be issued at a discount to the market price.

### **2003 Long-Term Outperformance Compensation Program**

Our board of directors has adopted a long-term, seven-year compensation program for senior management. The program, which measures our performance over a 48-month period (unless terminated earlier) commencing April 1, 2003, provides that holders of our common equity are to achieve a 40% total return during the measurement period over a base of \$30.07 per share before any restricted stock awards are granted. Management will receive an award of restricted stock in an amount between 8% and 10% of the excess return over the baseline return. At the end of the four-year measurement period, 40% of the award will vest on the measurement date and 60% of the award will vest ratably over the subsequent three years based on continued employment. Any restricted stock to be issued under the program will be allocated from our Stock Option Plan (as defined below), which was previously approved through a stockholder vote in May 2002. We record the expense of the restricted stock award in accordance with SFAS 123. The fair value of the award on the date of grant was determined to be \$3.2 million. Forty percent of the value of the award will be amortized over four years and the balance will be amortized at 20% per year over five, six and seven years, respectively, such that 20% of year five, 16.67% of year six, and 14.29% of year seven will be recorded in year one. The total value of the award (capped at \$25.5 million) will determine the number of shares assumed to be issued for purposes of calculating diluted earnings per share. Compensation expense of \$162,500 was recorded during each of the quarters ended March 31, 2005 and 2004, respectively.

### **Deferred Stock Compensation Plan for Directors**

Under our Independent Director's Deferral Program, which commenced July 2004, our non-employee directors may elect to defer up to 100% of their annual retainer fee, chairman fees and meeting fees. Unless otherwise elected by a participant, fees deferred under the program shall be credited in the form of phantom stock units. The phantom stock units are convertible into an equal number of shares of common stock upon such directors' termination of service from the Board of Directors or a change in control by us, as defined by the program. Phantom stock units are credited to each non-employee director

quarterly using the closing price of our common stock on the applicable dividend record date for the respective quarter. Each participating non-employee director's account is also credited for an equivalent amount of phantom stock units based on the dividend rate for each quarter.

During the three months ended March 31, 2005, 3,412 phantom stock units were earned. As of March 31, 2005, there were approximately 4,412 phantom stock units outstanding.

## Stock Option Plan

During August 1997, we instituted the 1997 Stock Option and Incentive Plan, or the Stock Option Plan. The Stock Option Plan was amended in December 1997, March 1998, March 1999 and May 2002. The Stock Option Plan, as amended, authorizes (i) the grant of stock options that qualify as incentive stock options under Section 422 of the Code, or ISOs, (ii) the grant of stock options that do not qualify, or NQSOs, (iii) the grant of stock options in lieu of cash Directors' fees and (iv) grants of shares of restricted and unrestricted common stock. The exercise price of stock options are determined by our compensation committee, but may not be less than 100% of the fair market value of the shares of our common stock on the date of grant. At March 31, 2005, approximately 2,385,572 shares of our common stock were reserved for issuance under the Stock Option Plan.

Options granted under the Stock Option Plan are exercisable at the fair market value on the date of grant and, subject to termination of employment, expire ten years from the date of grant, are not transferable other than on death, and are generally exercisable in three to five annual installments commencing one year from the date of grant.

A summary of the status of the Company's stock options as of March 31, 2005 and December 31, 2004 and changes during the periods then ended are presented below:

	2005		2004	
	Options Outstanding	Weighted Average Exercise Price	Options Outstanding	Weighted Average Exercise Price
Balance at beginning of year	2,169,762	\$ 29.39	3,250,231	\$ 26.80
Granted	77,503	\$ 55.47	132,333	\$ 43.77
Exercised	(508,101)	\$ 27.41	(1,080,835)	\$ 23.40
Lapsed or cancelled	(13,333)	\$ 39.39	(131,967)	\$ 28.67
Balance at end of period	1,725,831	\$ 31.06	2,169,762	\$ 29.39

All options were granted within a price range of \$18.44 to \$55.47. The remaining weighted average contractual life of the options was 7.3 years.

## Earnings Per Share

Earnings per share for the three months ended March 31, is computed as follows (in thousands):

Numerator (Income)	2005	2004
<b>Basic Earnings:</b>		
Income available to common stockholders	\$ 22,910	\$ 15,955
<b>Effect of Dilutive Securities:</b>		
Redemption of units to common shares	1,407	960
Stock options	—	—
<b>Diluted Earnings:</b>		
Income available to common stockholders	\$ 24,317	\$ 16,915

Denominator (Weighted Average Shares)	2005	2004
<b>Basic Earnings:</b>		
Shares available to common stockholders	41,302	37,978
<b>Effect of Dilutive Securities:</b>		
Redemption of units to common shares	2,531	2,286
Stock-based compensation plans	1,327	1,746
Diluted Shares	45,160	42,010

## 15. Minority Interest

The unit holders represent the minority interest ownership in our Operating Partnership. As of March 31, 2005 and December 31, 2004, the minority interest unit holders owned 5.8% (2,530,942 units) and 5.8% (2,530,942 units) of the Operating Partnership, respectively. At March 31, 2005, 2,530,942 shares of our common stock were reserved for the conversion of units of limited partnership interest in our Operating Partnership.

In October 2004, our Operating Partnership issued 306,000 units of limited partnership interest in connection with the acquisition of 625 Madison Avenue.

## 16. Benefit Plans

The building employees are covered by multi-employer defined benefit pension plans and post-retirement health and welfare plans. Contributions to these plans amounted to approximately \$1.2 million and \$918,000 during the three months ended March 31, 2005 and 2004, respectively. Separate actuarial

information regarding such plans is not made available to the contributing employers by the union administrators or trustees, since the plans do not maintain separate records for each reporting unit.

## 17. Commitments and Contingencies

We and our Operating Partnership are not presently involved in any material litigation nor, to our knowledge, is any material litigation threatened against us or our properties, other than routine litigation arising in the ordinary course of business. Management believes the costs, if any, incurred by us and our Operating Partnership related to this litigation will not materially affect our financial position, operating results or liquidity.

We entered into employment agreements with certain executives. Six executives have employment agreements which expire between November 2005 and January 2010. The minimum cash-based compensation, including base salary and guaranteed bonus payments, associated with these employment agreements totals approximately \$3.8 million for 2005.

During March 1998, we acquired an operating sub-leasehold position at 420 Lexington Avenue. The operating sub-leasehold position requires annual ground lease payments totaling \$6.0 million and sub-leasehold position payments totaling \$1.1 million (excluding an operating sub-lease position purchased January 1999). The ground lease and sub-leasehold positions expire in 2008. We may extend the positions through 2029 at market rents.

The property located at 1140 Avenue of the Americas operates under a net ground lease (\$348,000 annually) with a term expiration date of 2016 and with an option to renew for an additional 50 years.

The property located at 711 Third Avenue operates under an operating sub-lease which expires in 2083. Under the sub-lease, we are responsible for ground rent payments of \$3.1 million annually through July 2011. The ground rent is reset after July 2011 based on the estimated fair market value of the property. We have an option to buy out the sub-lease at a fixed future date.

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The property located at 461 Fifth Avenue operates under a ground lease (approximately \$1.8 million annually) with a term expiration date of 2027 and with two options to renew for an additional 21 years each, followed by a third option for 15 years. We also have an option to purchase the ground lease for a fixed price on a specific date.

In April 1988, the SL Green predecessor entered into a lease agreement for property at 673 First Avenue, which has been capitalized for financial statement purposes. Land was estimated to be approximately 70% of the fair market value of the property. The portion of the lease attributed to land is classified as an operating lease and the remainder as a capital lease. The initial lease term is 49 years with an option for an additional 26 years. Beginning in lease years 11 and 25, the lessor is entitled to additional rent as defined by the lease agreement.

We continue to lease the 673 First Avenue property, which has been classified as a capital lease with a cost basis of \$12.2 million and cumulative amortization of approximately \$4.2 million and \$4.2 million at March 31, 2005 and December 31, 2004, respectively.

The following is a schedule of future minimum lease payments under capital leases and noncancellable operating leases with initial terms in excess of one year as of March 31, 2005 (in thousands):

March 31,	Capital lease	Non-cancellable operating leases
2005	\$ 999	\$ 13,865
2006	1,416	17,488
2007	1,416	16,594
2008	1,416	16,594
2009	1,416	16,594
Thereafter	53,321	329,971
Total minimum lease payments	59,984	\$ 411,106
Less amount representing interest	(43,878)	
Present value of net future minimum lease payments	\$ 16,106	

## 18. Financial Instruments: Derivatives and Hedging

SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," which became effective January 1, 2001, requires us to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. SFAS No. 133 may increase or decrease reported net income and stockholders' equity prospectively, depending on future levels of interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on cash flows.

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The following table summarizes the notional and fair value of our derivative financial instruments at March 31, 2005. The notional value is an indication of the extent of our involvement in these instruments at that time, but does not represent exposure to credit, interest rate or market risks (in thousands).

	Notional Value	Strike Rate	Effective Date	Expiration Date	Fair Value
Interest Rate Swap		%			

Interest Rate Swap	\$ 65,000	4.010	11/2001	8/2005	(207)
Interest Rate Swap	\$ —	3.300%	8/2005	9/2006	561
Interest Rate Swap	\$ —	4.330%	9/2006	6/2008	298
Interest Rate Swap	\$ 100,000	4.060%	12/2003	12/2007	327
Interest Rate Swap	\$ 35,000	4.113%	12/2004	6/2008	171
Interest Rate Swap	\$ 100,000	2.330%	4/2004	5/2006	1,495
Interest Rate Swap	\$ —	4.650%	5/2006	12/2008	(69)
Interest Rate Swap	\$ 125,000	2.710%	9/2004	9/2006	2,043
Interest Rate Swap	\$ —	4.352%	9/2006	8/2009	1,157
Interest Rate Swap (1)	\$ 94,000	4.463%	12/2004	12/2014	3,178

(1) We anticipate entering into a 10-year financing during the first half of 2005 in connection with the refinancing of a property mortgage.

On March 31, 2005, the derivative instruments were reported as an asset at their fair value of approximately \$9.0 million. Offsetting adjustments are represented as deferred gains or losses in Accumulated Other Comprehensive Income of \$15.2 million, including a gain of approximately \$7.2 million from the settlement of a forward swap. This gain is being amortized over the ten-year term of its related mortgage obligation from December 2003. Currently, all of our derivative instruments are designated as effective hedging instruments.

We are hedging exposure to variability in future cash flows for forecasted transactions in addition to anticipated future interest payments on existing debt.

## 19. Environmental Matters

Our management believes that the properties are in compliance in all material respects with applicable Federal, state and local ordinances and regulations regarding environmental issues. Management is not aware of any environmental liability that it believes would have a materially adverse impact on our financial position, results of operations or cash flows. Management is unaware of any instances in which it would incur significant environmental cost if any of our properties were sold.

## 20. Segment Information

We are a REIT engaged in owning, managing, leasing, acquiring and repositioning office properties in Manhattan and have two reportable segments, office real estate and structured finance investments. We evaluate real estate performance and allocate resources based on earnings contribution to income from continuing operations.

Our real estate portfolio is primarily located in the geographical market of Manhattan. The primary sources of revenue are generated from tenant rents and escalations and reimbursement revenue. Real estate property operating expenses consist primarily of security, maintenance, utility costs, real estate taxes and ground rent expense (at certain applicable properties). See Note 5 for additional details on our structured finance investments.

Selected results of operations for the three months ended March 31, 2005 and 2004, and selected asset information as of March 31, 2005 and December 31, 2004, regarding our operating segments are as follows (in thousands):

	Real Estate Segment	Structured Finance Segment	Total Company
<b>Total revenues</b>			
Three months ended:			
March 31, 2005	\$ 89,708	\$ 11,147	\$ 100,855
March 31, 2004	67,199	13,827	81,026
<b>Income from continuing operations before minority interest:</b>			
Three months ended:			
March 31, 2005	\$ 21,325	\$ 7,751	\$ 29,076
March 31, 2004	6,401	11,894	18,295
<b>Total assets</b>			
As of:			
March 31, 2005	\$ 2,557,863	\$ 375,099	\$ 2,932,962
December 31, 2004	2,401,854	350,027	2,751,881

Income from continuing operations represents total revenues less total expenses for the real estate segment and total investment income less allocated interest expense for the structured finance segment. Interest costs for the structured finance segment are imputed assuming 100% leverage at our unsecured revolving credit facility borrowing cost. We do not allocate marketing, general and administrative expenses (approximately \$8.2 million and \$10.9 million for the three months ended March 31, 2005 and 2004, respectively) to the structured finance segment, since we base performance on the individual segments prior to allocating marketing, general and administrative expenses. All other expenses, except interest, relate entirely to the real estate assets.

There were no transactions between the above two segments.

The table below reconciles income from continuing operations before minority interest to net income available to common stockholders for the three months ended March 31, 2005 and 2004 (in thousands):

	Three Months Ended March 31,	
	2005	2004
Income from continuing operations before minority interest	\$ 29,076	\$ 18,295

Minority interest in operating partnership attributable to continuing operations	(1,426)	(869)
Minority interest in partially-owned entities	(150)	17
Net income from continuing operations	27,500	17,443
Income from discontinued operations, net of minority interest	379	1,512
Net income	27,879	18,955
Preferred stock dividends	(4,969)	(3,000)
Net income available to common stockholders	\$ 22,910	\$ 15,955

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## 21. Supplemental Disclosure of Non-Cash Investing and Financing Activities

A summary of our non-cash investing and financing activities for the three months ended March 31, 2005 and 2004 is presented below (in thousands):

	Three Months Ended March 31, 2005	Three Months Ended March 31, 2004
Issuance of common stock as deferred compensation	\$ 7,070	\$ 14,096
Derivative instruments at fair value	8,954	(11,518)
Assumption of our share of joint venture mortgage note payable	—	16,520
Tenant improvements and leasing commissions payable	1,975	20,317
Acquisition of real estate	—	3,140

## 22. Subsequent Events

In April 2005, we sold the fee interest in 1414 Avenue of the Americas. See Note 4.

On April 29, 2005, we acquired the fee interest in One Madison Avenue for \$919.0 million. The property consists of two contiguous buildings-the South Building and the North Tower-totaling approximately 1.4 million square feet. We entered into a joint venture agreement with Gramercy whereby we will own a 55% interest in the 1.2 million square foot South Building, which is occupied almost entirely by Credit Suisse First Boston, New York pursuant to a lease that expires in 2020. We, along with Gramercy, acquired the building on a pari passu basis for approximately \$803.0 million. This was financed in part through a \$690.0 million mortgage on the South Building. We, along with Credit Suisse First Boston (USA), Inc., will share in the profits from a planned conversion of the North Tower from office use to residential. The North Tower acquisition was financed in part by a \$115.0 million loan facility of which we drew down approximately \$98.3 million at closing. The acquisition deposit of approximately \$41.0 million is included in other assets on the accompanying balance sheet.

In May 2005, we increased our \$100.0 million term loan secured by a pledge of our interest in 1221 Avenue of the Americas, extended its maturity and reduced its interest rate. See Note 10.

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## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

SL Green Realty Corp., or the Company, a Maryland corporation, and SL Green Operating Partnership, L.P., or the Operating Partnership, a Delaware limited partnership, were formed in June 1997 for the purpose of combining the commercial real estate business of S.L. Green Properties, Inc. and its affiliated partnerships and entities. We are a self-managed real estate investment trust, or REIT, with in-house capabilities in property management, acquisitions, financing, development, construction and leasing. Unless the context requires otherwise, all references to "we," "our" and "us" means the Company and all entities owned or controlled by the Company, including the Operating Partnership.

The following discussion related to our consolidated financial statements should be read in conjunction with the financial statements appearing in this report and in Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2004.

As of March 31, 2005, our wholly-owned properties consisted of 21 commercial properties encompassing approximately 9.2 million rentable square feet located primarily in midtown Manhattan, a borough of New York City, or Manhattan. As of March 31, 2005, the weighted average occupancy (total leased square feet divided by total available square feet) of the wholly-owned properties was 94.7%. Our portfolio also includes ownership interests in unconsolidated joint ventures, which own eight commercial properties in Manhattan, encompassing approximately 8.2 million rentable square feet, and which had a weighted average occupancy of 96.8% as of March 31, 2005. In addition, we manage three office properties owned by third parties and affiliated companies encompassing approximately 1.0 million rentable square feet.

### Critical Accounting Policies

Our discussion and analysis of financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an ongoing basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

## **Rental Property**

On a periodic basis, our management team assesses whether there are any indicators that the value of our real estate properties, including joint venture properties and assets held for sale, and structured finance investments may be impaired. If the carrying amount of the property is greater than the estimated expected future cash flow (undiscounted and without interest charges) of the asset or sales price, impairment has occurred. We will then record an impairment loss equal to the difference between the carrying amount and the fair value of the asset. We do not believe that the value of any of our rental properties or structured finance investments was impaired at March 31, 2005 and December 31, 2004.

In accordance with SFAS No. 141, "Business Combinations," we allocate the purchase price of real estate to land and building and, if determined to be material, intangibles, such as the value of above, below and at-market leases and origination costs associated with the in-place leases. We depreciate the amount allocated to building and other intangible assets over their estimated useful lives, which generally range from three to 40 years. The values of the above and below market leases are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the case of above market leases) to rental income over the remaining term of the associated lease. The value associated with in-place leases and tenant relationships are amortized over the expected term of the relationship, which includes an estimated probability of the lease renewal, and its estimated term. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the remaining life of the lease (or charged against earnings if the lease is terminated prior to its contractual expiration date). We assess fair value of the leases based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property.

## **Investment in Unconsolidated Joint Ventures**

We account for our investments in unconsolidated joint ventures under the equity method of accounting as we exercise significant influence, but do not control these entities and are not considered to be the primary beneficiary under FIN 46. In all the joint ventures, the rights of the minority investor are both protective as well as participating. These rights preclude us from consolidating these investments. These investments are recorded initially at cost, as investments in unconsolidated joint ventures, and subsequently adjusted for equity in net income (loss) and cash contributions and distributions. Any difference between the carrying amount of these investments on our balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in net income (loss) of unconsolidated joint ventures over the lesser of the joint venture term or 40 years. See Note 6. None of the joint venture debt is recourse to us.

## **Revenue Recognition**

Rental revenue is recognized on a straight-line basis over the term of the lease. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rents receivable on the accompanying balance sheets. We establish, on a current basis, an allowance for future potential tenant credit losses which may occur against this account. The balance reflected on the balance sheet is net of such allowance.

Interest income on structured finance investments is recognized over the life of the investment using the effective interest method and recognized on the accrual basis. Fees received in connection with loan commitments are deferred until the loan is funded and are then recognized over the term of the loan as an adjustment to yield. Anticipated exit fees, whose collection is expected, are also recognized over the term of the loan as an adjustment to yield. Fees on commitments that expire unused are recognized at expiration.

Income recognition is generally suspended for structured finance investments at the earlier of the date at which payments become 90 days past due or when, in the opinion of management, a full recovery of income and principal becomes doubtful. Income recognition is resumed when the loan becomes contractually current and performance is demonstrated to be resumed.

## **Allowance for Doubtful Accounts**

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our tenants to make required rent payments. If the financial condition of a specific tenant were to deteriorate, resulting in an impairment of its ability to make payments, additional allowances may be required.

## **Reserve for Possible Credit Losses**

The expense for possible credit losses in connection with structured finance investments is the charge to earnings to increase the allowance for possible credit losses to the level that we estimate to be adequate considering delinquencies, loss experience and collateral quality. Other factors considered relate to geographic trends and product diversification, the size of the portfolio and current economic conditions. Based upon these factors, we establish the provision for possible credit losses by category of asset. When it is probable that we will be unable to collect all amounts contractually due, the account is considered impaired.

Where impairment is indicated, a valuation write-down or write-off is measured based upon the excess of the recorded investment amount over the net fair value of the collateral, as reduced by selling costs. Any deficiency between the carrying amount of an asset and the net sales price of repossessed collateral is charged to the allowance for credit losses. No reserve for impairment was required at March 31, 2005 and December 31, 2004.

## **Derivative Instruments**

In the normal course of business, we use a variety of derivative instruments to manage, or hedge, interest rate risk. We require that hedging derivative instruments be effective in reducing the interest rate risk exposure that they are designated to hedge. This effectiveness is essential for qualifying for hedge accounting. Some derivative instruments are associated with an anticipated transaction. In those cases, hedge effectiveness criteria also require that it be



probable that the underlying transaction occurs. Instruments that meet these hedging criteria are formally designated as hedges at the inception of the derivative contract.

To determine the fair values of derivative instruments, we use a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. For the majority of financial instruments including most derivatives, long-term investments and long-term debt, standard market conventions and techniques such as discounted cash flow analysis, option-pricing models, replacement cost, and termination cost are used to determine fair value. All methods of assessing fair value result in a general approximation of value, and such value may never actually be realized.

## Results of Operations

### Comparison of the three months ended March 31, 2005 to the three months ended March 31, 2004

The following comparison for the three months ended March 31, 2005, or 2005, to the three months ended March 31, 2004, or 2004, makes reference to the following: (i) the effect of the "Same-Store Properties," which represents all properties owned by us at January 1, 2004 and at March 31, 2005 and total 18 of our 21 wholly-owned properties, representing approximately 78% of our annualized rental revenue, (ii) the effect of the "Acquisitions," which represents all properties acquired in 2004, namely, 750 Third Avenue (July 2004) and 625 Madison Avenue (October 2004) and in 2005, namely, 28 West 44<sup>th</sup> Street (February 2005) and (iii) "Other," which represents corporate level items not allocable to specific properties and eMerge. Assets classified as held for sale in 2004, namely 1466 Broadway and 17 Battery Place and in 2005, namely, 1414 Avenue of the Americas, are excluded from the following discussion.

Rental Revenues (in millions)	2005	2004	\$ Change	% Change
Rental revenue	\$ 70.6	\$ 55.7	\$ 14.9	26.8%
Escalation and reimbursement revenue	11.6	9.0	2.6	28.9
Total	\$ 82.2	\$ 64.7	\$ 17.5	27.1%
Same-Store Properties	\$ 68.9	\$ 65.5	\$ 3.4	5.2%
Acquisitions	13.3	—	13.3	—
Other	—	(0.8)	(0.8)	100.0
Total	\$ 82.2	\$ 64.7	\$ 17.5	27.1%

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Occupancy in the Same-Store Properties decreased slightly from 96.9% at March 31, 2004 to 96.0% at March 31, 2005, but increased from 95.8% at December 31, 2004. The increase in the Acquisitions is primarily due to owning these properties for a period during the quarter in 2005 compared to a partial period or not being included in 2004.

At March 31, 2005, we estimated that the current market rents on our wholly-owned properties were approximately 13.4% higher than then existing in-place fully escalated rents. Approximately 8.5% of the space leased at wholly-owned properties expires during the remainder of 2005. We believe that occupancy rates will increase slightly at the Same-Store Properties in 2005.

The increase in escalation and reimbursement revenue was primarily due to the recoveries at the Same-Store Properties (\$1.3 million), the Acquisitions (\$1.0 million) and in Other (\$0.3 million). The increase in recoveries at the Same-Store Properties was primarily due to real estate tax recoveries (\$1.6 million).

Investment and Other Income (in millions)	2005	2004	\$ Change	% Change
Equity in net income of unconsolidated joint ventures	\$ 12.1	\$ 10.6	\$ 1.5	14.2%
Investment and preferred equity income	11.1	13.8	(2.7)	(19.6)
Other	7.5	2.5	5.0	200.0
Total	\$ 30.7	\$ 26.9	\$ 3.8	14.1%

The increase in equity in net income of unconsolidated joint ventures was primarily due to contributions from 1515 Broadway (\$1.5 million) and Gramercy Capital Corp., or Gramercy, (\$1.1 million). This was partially offset by a reduction in our interest in One Park Avenue from 55% to 16.7% (\$1.2 million). Occupancy at our joint venture properties increased from 95.7% in 2004 to 96.8% in 2005. At March 31, 2005, we estimated that current market rents at our joint venture properties were approximately 19.7% higher than then existing in-place fully escalated rents. Approximately 14.1% of the space leased at our joint venture properties expires during the remainder of 2005.

The decrease in investment income from structured finance investments was primarily due to the recognition of a one-time gain on a mortgage investment of \$4.2 million in 2004. The weighted average investment balance outstanding and yield were \$363.2 million and 10.4%, respectively, for 2005 compared to \$269.6 million and 12.2%, respectively, for 2004.

The increase in other income was primarily due to lease buy-out income (\$1.1 million), fee income earned by GKK Manager, an affiliate of ours and the external manager of Gramercy, (approximately \$2.2 million) and fee income earned by the service corporation (\$1.8 million).

Property Operating Expenses (in millions)	2005	2004	\$ Change	% Change
Operating expenses (excluding electric)	\$ 20.5	\$ 17.3	\$ 3.2	18.5%
Electric costs	4.1	3.8	0.3	7.9
Real estate taxes	14.5	11.2	3.3	29.5
Ground rent	4.5	3.9	0.6	15.4
Total	\$ 43.6	\$ 36.2	\$ 7.4	20.4%
Same-Store Properties	\$ 35.2	\$ 33.7	\$ 1.5	4.5%
Acquisitions	5.4	—	5.4	—
Other	3.0	2.5	0.5	20.0
Total	\$ 43.6	\$ 36.2	\$ 7.4	20.4%



Same-Store Properties operating expenses, excluding real estate taxes (\$1.0 million), increased approximately \$0.5 million. There were decreases in advertising, professional, insurance and condominium management costs (\$0.1 million) and ground rent (\$0.5 million). This was offset by increases in repairs, maintenance and payroll expenses (\$0.7 million) and utilities (\$0.3 million).

The increase in real estate taxes was primarily attributable to the Same-Store Properties (\$1.0 million) due to higher assessed property values and the Acquisitions (\$2.3 million).

Other Expenses (in millions)	2005	2004	\$ Change	% Change
Interest expenses	\$ 17.2	\$ 14.6	\$ 2.6	17.8%
Depreciation and amortization expense	14.8	11.7	3.1	26.5
Marketing, general and administrative expense	8.2	10.9	(2.7)	(24.8)
Total	<u>\$ 40.2</u>	<u>\$ 37.2</u>	<u>\$ 3.0</u>	<u>8.1%</u>

The increase in interest expense was primarily attributable to costs associated with new investment activity and the funding of ongoing capital projects and working capital requirements. The weighted average interest rate increased from 5.37% for the quarter ended March 31, 2004 to 5.53% for the quarter ended March 31, 2005. As a result of the new investment activity, the weighted average debt balance increased from \$1.1 billion as of March 31, 2004 to \$1.2 billion as of March 31, 2005.

Marketing, general and administrative expenses represented 8.2% of total revenues in 2005 compared to 13.5% in 2004. The decrease is primarily due to a one-time charge related to a restricted stock award in 2004.

### Liquidity and Capital Resources

We currently expect that our principal sources of working capital and funds for acquisition and redevelopment of properties, tenant improvements and leasing costs and for structured finance investments will include: (1) cash flow from operations; (2) borrowings under our secured and unsecured revolving credit facilities; (3) other forms of secured or unsecured financing; (4) proceeds from common or preferred equity or debt offerings by us or the Operating Partnership (including issuances of limited partnership units in the Operating Partnership); and (5) net proceeds from divestitures of properties and redemptions and participations of structured finance investments. Cash flow from operations is primarily dependent upon the occupancy level of our portfolio, the net effective rental rates achieved on our leases, the collectibility of rent and operating escalations and recoveries from our tenants and the level of operating and other costs. Additionally, we believe that our joint venture investment programs will also continue to serve as a source of capital for acquisitions. We believe that our sources of working capital, specifically our cash flow from operations and borrowings available under our unsecured and secured revolving credit facilities, and our ability to access private and public debt and equity capital, are adequate for us to meet our short-term and long-term liquidity requirements for the foreseeable future. With the commencement of operations of Gramercy Capital Corp. (NYSE:GKK) in August 2004, there will be a reduced focus on direct structured finance investments made by us.

### Cash Flows

Net cash provided by operating activities decreased \$13.7 million from \$30.7 million for the three months ended March 31, 2004 compared to \$17.0 million for the three months ended March 31, 2005. The decrease is primarily due to the payment of real estate taxes in January 2005. Operating cash flow was primarily generated by the Same-Store Properties and Acquisitions, as well as the structured finance investments.

Net cash used in investing activities increased \$133.7 million to \$182.6 million for the three months ended March 31, 2005 compared to \$48.9 million during the three months ended March 31, 2004. There was an increase in acquisitions and capital improvements in 2005 (\$106.7 million and \$6.2 million, respectively) as compared to 2004 (none and \$2.4 million, respectively). This relates primarily to the acquisition of 28 West 44<sup>th</sup> Street in 2005 (approximately \$106.7 million). Restricted cash increased due to the acquisition deposit on One Madison Avenue (approximately \$41.0 million) in 2005. Investments in joint ventures increased due to a follow-on investment in Gramercy in 2005 (approximately \$22.0 million) compared to a new joint venture investment in 2004 (approximately \$8.9 million). In addition, there were fewer structured finance originations (\$32.7 million) in 2005 compared to 2004.

Net cash provided by financing activities increased \$144.6 million to \$146.6 million for the three months ended March 31, 2005 compared to \$2.0 million used in the three months ended March 31, 2004. The increase was due to net mortgage debt and credit facility borrowings (approximately \$224.0 million) compared to the receipt of proceeds from the January 2004 common stock offering (approximately \$73.6 million).

### Capitalization

As of March 31, 2005, we had 41,622,290 shares of common stock, 2,530,942 units of limited partnership interest in our Operating Partnership, 6,300,000 shares of our 7.625% Series C cumulative redeemable preferred stock, or Series C preferred stock and 4,000,000 shares of our 7.875% Series D cumulative redeemable preferred stock, or Series D preferred stock, outstanding.

We currently have the ability to issue up to an aggregate amount of approximately \$334.5 million of our common and preferred stock, depository shares and warrants under our current shelf registration statement, which was declared effective in March 2004.

### Rights Plan

We adopted a shareholder rights plan which provides, among other things, that when specified events occur, our shareholders will be entitled to purchase from us a new created series of junior preferred shares, subject to our ownership limit described below. The preferred share purchase rights are triggered by the earlier to occur of (1) ten days after the date of a purchase announcement that a person or group acting in concert has acquired, or obtained the right to

acquire, beneficial ownership of 17% or more of our outstanding shares of common stock or (2) ten business days after the commencement of or announcement of an intention to make a tender offer or exchange offer, the consummation of which would result in the acquiring person becoming the beneficial owner of 17% or more of our outstanding common stock. The preferred share purchase rights would cause substantial dilution to a person or group that attempts to acquire us on terms not approved by our board of directors.

### Dividend Reinvestment and Stock Purchase Plan

We filed a registration statement with the SEC for our dividend reinvestment and stock purchase plan, or DRIP which was declared effective on September 10, 2001. The DRIP commenced on September 24, 2001. We registered 3,000,000 shares of common stock under the DRIP.

During the three months ended March 31, 2005 and 2004, 20,700 and 28,032 shares were issued and approximately \$1.1 million and \$1.1 million of proceeds were received, respectively, from dividend reinvestments and/or stock purchases under the DRIP. DRIP shares may be issued at a discount to the market price.

### 2003 Long-Term Outperformance Compensation Program

Our board of directors has adopted a long-term, seven-year compensation program for certain members of senior management. The program, which measures our performance over a 48-month period (unless terminated earlier) commencing April 1, 2003, provides that holders of our common equity are to achieve a 40% total return, or baseline return, during the measurement period over a base share price of \$30.07 per share before any restricted stock awards are granted. Plan participants will receive an award of restricted stock in an amount between 8% and 10% of the excess total return over the baseline return. At the end of the four-year measurement period, 40% of the award will vest on the measurement date and 60% of the award will vest ratably over the subsequent three years based on continued employment. Any restricted stock to be issued under the program will be allocated from our 1997 Stock Option and Incentive Plan, as amended, which was previously approved through a shareholder vote in May 2002. We will record the expense of the restricted stock award in accordance with Financial Accounting Standards Board, or FASB, Statement No. 123, "Accounting for Stock-Based Compensation". The fair value of the award on the date of grant was determined to be \$3.2 million. Forty percent of the award will be amortized over four years and the balance will be amortized at 20% per year over five, six and seven years, respectively, such that 20% of year five, 16.67% of year six and 14.29% of year seven will be recorded in year one. The total value of the award (capped at \$25.5 million) will determine the number of shares assumed to be issued for purposes of calculating diluted earnings per share. Compensation expense of approximately \$0.2 million related to this plan was recorded during each of the three months ended March 31, 2005 and 2004, respectively.

### Deferred Stock Compensation Plan for Directors

Under our Independent Director's Deferral Program, which commenced July 2004, our non-employee directors may elect to defer up to 100% of their annual retainer fee, chairman fees and meeting fees. Unless otherwise elected by a participant, fees deferred under the program shall be credited in the form of phantom stock units. The phantom stock units are convertible into an equal number of shares of common stock upon such directors' termination of service from the Board of Directors or a change in control by us, as defined by the program. Phantom stock units are credited to each non-employee director quarterly using the closing price of our common stock on the applicable dividend record date for the respective quarter. Each participating non-employee director's account is also credited for an equivalent amount of phantom stock units based on the dividend rate for each quarter.

During the three months ended March 31, 2005, 3,412 phantom stock units were earned. As of March 31, 2005, there were approximately 4,412 phantom stock units outstanding.

### Market Capitalization

At March 31, 2005, borrowings under our mortgage loans, secured and unsecured revolving credit facilities and term loans (excluding our share of joint venture debt of \$564.9 million) represented 32.4% of our consolidated market capitalization of \$4.1 billion (based on a common stock price of \$56.22 per share, the closing price of our common stock on the New York Stock Exchange on March 31, 2005). Market capitalization includes our consolidated debt, common and preferred stock and the conversion of all units of limited partnership interest in our Operating Partnership, but excludes our share of joint venture debt.

### Indebtedness

The table below summarizes our consolidated mortgage debt, secured and unsecured revolving credit facilities and term loans outstanding at March 31, 2005 and December 31, 2004, respectively (dollars in thousands).

<b>Debt Summary:</b>	<b>March 31, 2005</b>	<b>December 31, 2004</b>
<b>Balance</b>		
Fixed rate	\$ 600,315	\$ 614,476
Variable rate - hedged	425,000	425,000
Total fixed rate	1,025,315	1,039,476
Variable rate	165,000	—
Variable rate - supporting variable rate assets	125,000	110,900
Total variable rate	290,000	110,900
<b>Total</b>	<b>\$ 1,315,315</b>	<b>\$ 1,150,376</b>
<b>Percent of Total Debt:</b>		
Total fixed rate	77.9%	90.36%
Variable rate	22.1%	9.64%
<b>Total</b>	<b>100.0%</b>	<b>100.00%</b>

### Effective Interest Rate for the Quarter:

Fixed rate	5.86%	6.12%
Variable rate	3.74%	2.86%
Effective interest rate	5.53%	5.61%

The variable rate debt shown above bears interest at an interest rate based on LIBOR (2.87% and 1.09% at March 31, 2005 and 2004, respectively). Our consolidated debt at March 31, 2005 had a weighted average term to maturity of approximately 4.8 years.

As of March 31, 2005, we had ten structured finance investments collateralizing our secured revolving credit facility. Certain of our structured finance investments, totaling \$148.5 million, are variable rate investments which partially mitigate our exposure to interest rate changes on our unhedged variable rate debt.

## Mortgage Financing

As of March 31, 2004, our total mortgage debt (excluding our share of joint venture debt of approximately \$564.9 million) consisted of approximately \$600.3 million of fixed rate debt, including hedged variable rate debt, with an effective weighted average interest rate of approximately 6.73% and no unhedged variable rate debt.

## Credit Facilities

### Unsecured Revolving Credit Facility

We currently have a \$300.0 million unsecured revolving credit facility, which matures in March 2006. This unsecured revolving credit facility has an automatic one-year extension option provided that there are no events of default under the loan agreement. The unsecured revolving credit facility currently carries a spread of 120 basis points over the 30-day LIBOR. At March 31, 2005, \$165.0 million was outstanding under this unsecured revolving credit facility and carried an effective all-in quarterly weighted average interest rate of 3.70%. Availability under this unsecured revolving credit facility at March 31, 2005 was further reduced by the issuance of letters of credit in the amount of \$4.0 million.

### Secured Revolving Credit Facility

In March 2004, we increased our \$75.0 million secured revolving credit facility to \$125.0 million and extended the maturity to December 2006. The secured revolving credit facility currently carries a spread of 120 basis points over the 30-day LIBOR. This secured revolving credit facility is secured by various structured finance investments. At March 31, 2005, \$125.0 million was outstanding under this secured revolving credit facility and carried an effective all-in quarterly weighted average interest rate of 3.79%.

## Term Loans

In December 2002, we obtained a \$150.0 million unsecured term loan. Effective June 2003, this unsecured term loan was increased to \$200.0 million and the term was extended by six months to June 2008. In August 2004, the unsecured term loan was increased to \$325.0 million and the maturity date was further extended to August 2009. As of March 31, 2005, we had \$325.0 million outstanding under the unsecured term loan at the rate of 125 basis points over LIBOR. To limit our exposure to the variable LIBOR rate we entered into various swap agreements to fix the LIBOR rate on the entire unsecured term loan. The effective all-in weighted average interest rate on the unsecured term loan was 4.86% for the quarter ended March 31, 2005.

In December 2003, we closed on a \$100.0 million five-year non-recourse term loan, secured by a pledge of our ownership interest in 1221 Avenue of the Americas. This term loan has a floating rate of 150 basis points over the current LIBOR rate and carried an effective all-in quarterly weighted average interest rate of 3.83% for the quarter ended March 31, 2005. During April 2004, we entered into a swap agreement to fix the LIBOR at a blended all-in interest rate of 5.10% through December 2008. In May 2005, we increased this loan by \$100.0 million to \$200.0 million, reduced the interest rate spread to 125 basis points and extended the maturity to May 2010.

## Restrictive Covenants

The terms of our unsecured and secured revolving credit facilities and term loans include certain restrictions and covenants which limit, among other things, the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the minimum amount of tangible net worth, the minimum amount of debt service coverage, the minimum amount of fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable us to continue to qualify as a REIT for Federal income tax purposes, we will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 90% of funds from operations for such period, subject to certain other adjustments. As of March 31, 2005 and December 31, 2004, we were in compliance with all such covenants.

## Market Rate Risk

We are exposed to changes in interest rates primarily from our floating rate borrowing arrangements. We use interest rate derivative instruments to manage exposure to interest rate changes. A hypothetical 100 basis point increase in interest rates along the entire interest rate curve for 2005 would increase our annual interest cost by approximately \$2.7 million and would increase our share of joint venture annual interest cost by approximately \$3.2 million, respectively.

We recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged

asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

Approximately \$1.0 billion of our long-term debt bears interest at fixed rates, and therefore the fair value of these instruments is affected by changes in the market interest rates. The interest rate on our variable rate debt and joint venture debt as of March 31, 2005 ranged from LIBOR plus 90 basis points to LIBOR plus 286 basis points.

### Contractual Obligations

Combined aggregate principal maturities of mortgages and notes payable, revolving credit facilities, term loan, our share of property-level joint venture debt, excluding extension options, estimated interest expense, and our obligations under our capital lease and ground leases, as of March 31, 2005 are as follows (in thousands):

	Property Mortgages	Revolving Credit Facilities	Term Loans	Capital Lease	Ground Leases	Estimated Interest Expense	Total	Joint Venture Debt
2005	\$ 50,175	\$ —	\$ —	\$ 999	\$ 13,865	\$ 68,869	\$ 133,908	\$ 16,934
2006	4,125	290,000	—	1,416	17,488	61,249	374,278	376,724
2007	82,728	—	1,324	1,416	16,594	52,290	154,352	53,718
2008	9,552	—	98,676	1,416	16,594	46,715	172,953	21,918
2009	20,710	—	325,000	1,416	16,594	35,874	399,594	773
Thereafter	433,025	—	—	53,321	329,971	75,965	892,282	94,877
	<u>\$ 600,315</u>	<u>\$ 290,000</u>	<u>\$ 425,000</u>	<u>\$ 59,984</u>	<u>\$ 411,106</u>	<u>\$ 340,962</u>	<u>\$ 2,127,367</u>	<u>\$ 564,944</u>

### Off-Balance Sheet Arrangements

We have a number of off-balance sheet investments, including joint ventures and structured finance investments. These investments all have varying ownership structures. Substantially all of our joint venture arrangements are accounted for under the equity method of accounting as we have the ability to exercise significant influence, but not control over the operating and financial decisions of these joint venture arrangements. Our off-balance sheet arrangements are discussed in Note 5, "Structured Finance Investments" and Note 6, "Investments in Unconsolidated Joint Ventures" in the accompanying financial statements. Additional information about the debt of our unconsolidated joint ventures is included in "Contractual Obligations" above.

### Capital Expenditures

We estimate that for the nine months ending December 31, 2005, we will incur approximately \$51.4 million of capital expenditures (including tenant improvements and leasing commissions) on existing wholly-owned properties and our share of capital expenditures at our joint venture properties will be approximately \$20.9 million. Of those total capital expenditures, approximately \$6.4 million for wholly-owned properties and \$7.8 million for our share of capital expenditures at our joint venture properties are dedicated to redevelopment costs, including compliance with New York City local law 11. We expect to fund these capital expenditures with operating cash flow, borrowings under our credit facilities, additional property level mortgage financings, and cash on hand. Future property acquisitions may require substantial capital investments for refurbishment and leasing costs. We expect that these financing requirements will be met in a similar fashion. We believe that we will have sufficient resources to satisfy our capital needs during the next 12-month period. Thereafter, we expect that our capital needs will be met through a combination of net cash provided by operations, borrowings, potential asset sales or additional equity or debt issuances.

### Dividends

We expect to pay dividends to our stockholders based on the distributions we receive from our Operating Partnership primarily from property revenues net of operating expenses or, if necessary, from working capital or borrowings.

To maintain our qualification as a REIT, we must pay annual dividends to our stockholders of at least 90% of our REIT taxable income, determined before taking into consideration the dividends paid deduction and net capital gains. We intend to continue to pay regular quarterly dividends to our stockholders. Based on our current annual dividend rate of \$2.16 per share, we would pay approximately \$90.2 million in dividends. Before we pay any dividend, whether for Federal income tax purposes or otherwise, which would only be paid out of available cash to the extent permitted under our unsecured and secured credit facilities, and our term loans, we must first meet both our operating requirements and scheduled debt service on our mortgages and loans payable.

### Related Party Transactions

#### Cleaning Services

First Quality Maintenance, L.P., or First Quality, provides cleaning, extermination and related services with respect to certain of the properties owned by us. First Quality is owned by Gary Green, a son of Stephen L. Green, our chairman of the Board. First Quality also provides additional services directly to tenants on a separately negotiated basis. The aggregate amount of fees paid by us to First Quality for services provided (excluding services provided directly to tenants) was approximately \$0.9 million and \$0.9 million for the three months ended March 31, 2005 and 2004, respectively. In addition, First Quality has the non-exclusive opportunity to provide cleaning and related services to individual tenants at our properties on a basis separately negotiated with any tenant seeking such additional services. First Quality leases 12,290 square feet of space at 70 West 36th Street pursuant to a lease that expires on December 31, 2012 and provides for annual rental payments of approximately \$323,000.

#### Security Services

Classic Security LLC, or Classic Security, provides security services with respect to certain properties owned by us. Classic Security is owned by Gary Green, a son of Stephen L. Green. The aggregate amount of fees paid by us for such services was approximately \$0.9 million and \$0.9 million for the three months ended March 31, 2005 and 2004, respectively.

### **Messenger Services**

Bright Star Couriers LLC, or Bright Star, provides messenger services with respect to certain properties owned by us. Bright Star is owned by Gary Green, a son of Stephen L. Green. The aggregate amount of fees paid by us for such services was approximately \$101,000 and \$38,000 for the three months ended March 31, 2005 and 2004, respectively.

### **Leases**

Nancy Peck and Company leases 2,013 square feet of space at 420 Lexington Avenue pursuant to a lease that expires on June 30, 2005 and provides for annual rental payments of approximately \$65,000. Nancy Peck and Company is owned by Nancy Peck, the wife of Stephen L. Green. The rent due under the lease is offset against a consulting fee, of \$10,000 per month, we pay to her under a consulting agreement which is cancelable upon 30-days notice.

### **Management Fees**

S.L. Green Management Corp. receives property management fees from certain entities in which Stephen L. Green owns an interest. The aggregate amount of fees paid to S.L. Green Management Corp. from such entities was approximately \$55,000 and \$69,000 for the three months ended March 31, 2005 and 2004, respectively.

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### **Management Indebtedness**

In January 2001, Mr. Marc Holliday, then our president, received a non-recourse loan from us in the principal amount of \$1,000,000 pursuant to his amended and restated employment and non-competition agreement he executed at that time. This loan bears interest at the applicable federal rate per annum and is secured by a pledge of certain of Mr. Holliday's shares of our common stock. The principal of and interest on this loan is forgivable upon our attainment of specified financial performance goals prior to December 31, 2006, provided that Mr. Holliday remains employed by us until January 2007. In April 2000, Mr. Holliday received a loan from us in the principal amount of \$300,000, with a maturity date of July 2003. This loan bears interest at a rate of 6.60% per annum and is secured by a pledge of certain of Mr. Holliday's shares of our common stock. In May 2002, Mr. Holliday entered into a loan modification agreement with us in order to modify the repayment terms of the \$300,000 loan. Pursuant to the agreement, \$100,000 (plus accrued interest thereon) is forgivable on each of January 1, 2004, January 1, 2005 and January 1, 2006, provided that Mr. Holliday remains employed by us through each of such date. The balance outstanding on this loan was \$100,000 on March 31, 2005. In addition, the balance outstanding under the \$300,000 loan shall be forgiven if and when the \$1,000,000 loan that Mr. Holliday received pursuant to his amended and restated employment and non-competition agreement is forgiven.

### **Brokerage Services**

Sonnenblick-Goldman Company, or Sonnenblick, a nationally recognized real estate investment banking firm, provided mortgage brokerage services to us. Mr. Morton Holliday, the father of Mr. Marc Holliday, was a Managing Director of Sonnenblick at the time of the financings. In 2004, our 1515 Broadway joint venture paid approximately \$855,000 to Sonnenblick in connection with securing a \$425.0 million first mortgage for the property.

### **Gramercy Capital Corp.**

Our related party transactions with Gramercy are discussed in Note 13, "Related Party Transactions" in the accompanying financial statements.

### **Other**

#### **Insurance**

We carry comprehensive all risk (fire, flood, extended coverage and rental loss insurance) and liability insurance with respect to our property portfolio. This policy has a limit of \$350 million of terrorism coverage for the properties in our portfolio and expires in October 2005. 1515 Broadway has stand-alone insurance coverage, which provides for full all risk coverage, but has a limit of \$425.0 million in terrorism coverage. This policy will expire in October 2005. We also have a separate policy for 1221 Avenue of the Americas in which we participate with the Rockefeller Group Inc. in a blanket policy providing \$1.4 billion of all risk property insurance along with \$1.0 billion of insurance for terrorism. While we believe our insurance coverage is appropriate, in the event of a major catastrophe resulting from an act of terrorism, we may not have sufficient coverage to replace a significant property. We do not know if sufficient insurance coverage will be available when the current policies expire, nor do we know the costs for obtaining renewal policies containing terms similar to our current policies. The Terrorism Risk Insurance Act, or TRIA, which was enacted in November 2002, is set to expire on January 1, 2006. It is not clear whether Congress will extend or modify TRIA. Accordingly, there could be disruption/repricing to the insurance coverage that is available to us. In addition, our policies may not cover properties that we may acquire in the future, and additional insurance may need to be obtained prior to October 2005.

Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), mezzanine loans, ground leases and our secured and unsecured revolving credit facilities and unsecured term loans, contain customary covenants requiring us to maintain insurance. There can be no assurance that the lenders or ground lessors under these instruments will not take the position that a total or partial exclusion from all risk insurance coverage for losses due to terrorist acts is a breach of these debt and ground lease instruments that allows the lenders or ground lessors to declare an event of default and accelerate repayment of debt or recapture of ground lease positions. In addition, if lenders insist on full coverage for these risks, it would adversely affect our ability to finance and/or refinance our properties and to expand our portfolio or result in substantially higher insurance premiums.

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### **Funds from Operations**

Funds from Operations, or FFO, is a widely recognized measure of REIT performance. We compute FFO in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to FFO reported by other REITs that do not compute FFO

in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than we do. The revised White Paper on FFO approved by the Board of Governors of NAREIT in April 2002 defines FFO as net income (loss) (computed in accordance with Generally Accepted Accounting Principles, or GAAP), excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. We present FFO because we consider it an important supplemental measure of our operating performance and believe that it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, particularly those that own and operate commercial office properties. We also use FFO as one of several criteria to determine performance-based bonuses for members of our senior management. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, interest costs, providing perspective not immediately apparent from net income. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP), as an indication of our financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make cash distributions.

FFO for the three months ended March 31, 2005 and 2004 are as follows (in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
Net income available to common stockholders	\$ 22,910	\$ 15,955
Add:		
Depreciation and amortization	14,834	11,686
Minority interest	1,576	852
FFO from discontinued operations	512	2,965
FFO adjustment for unconsolidated joint ventures	6,082	6,000
Less:		
Income from discontinued operations	379	1,512
Amortization of deferred financing costs and depreciation on non-rental real estate assets	974	956
Funds from Operations - available to common stockholders	44,561	34,990
Dividends on convertible preferred shares	—	—
Funds from Operations - available to all stockholders	\$ 44,561	\$ 34,990
Cash flows provided by operating activities	\$ 16,960	\$ 30,689
Cash flows used in investing activities	\$ 182,578	\$ 48,885
Cash flows provided by financing activities	\$ 146,612	\$ 2,043

## Inflation

Substantially all of the office leases provide for separate real estate tax and operating expense escalations as well as operating expense recoveries based on increases in the Consumer Price Index or other measures such as porters' wage. In addition, many of the leases provide for fixed base rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and expense escalations described above.

## Forward-Looking Information

This report includes certain statements that may be deemed to be "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Such forward-looking statements relate to, without limitation, our future capital expenditures, dividends and acquisitions (including the amount and nature thereof) and other development trends of the real estate industry and the Manhattan office market, business strategies, and the expansion and growth of our operations. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments and other factors we believe are appropriate. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Act and Section 21E of the Exchange Act. Such statements are subject to a number of assumptions, risks and uncertainties which may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by these forward-looking statements. Forward-looking statements are generally identifiable by the use of the words "may," "will," "should," "expect," "anticipate," "estimate," "believe," "intend," "project," "continue," or the negative of these words, or other similar words or terms. Readers are cautioned not to place undue reliance on these forward-looking statements. Among the factors about which we have made assumptions are:

- general economic or business (particularly real estate) conditions, either nationally or in New York City, being less favorable than expected;
- reduced demand for office space;
- risks of real estate acquisitions;
- risks of structured finance investments;
- availability and creditworthiness of prospective tenants;
- adverse changes in the real estate markets, including increasing vacancy, decreasing rental revenue and increasing insurance costs;
- availability of capital (debt and equity);
- unanticipated increases in financing and other costs, including a rise in interest rates;
- market interest rates could adversely affect the market price of our common stock, as well as our performance and cash flows;
- our ability to satisfy complex rules in order for us to qualify as a REIT, for federal income tax purposes, our Operating Partnership's ability to satisfy the rules in order for it to qualify as a partnership for federal income tax purposes, the ability of certain of our subsidiaries to qualify as REITs and certain of our subsidiaries to qualify as taxable REIT subsidiaries for federal income tax purposes and our ability and the ability of our subsidiaries to operate effectively within the limitations imposed by these rules;
- accounting principles and policies and guidelines applicable to REITs;



- competition with other companies;
- the continuing threat of terrorist attacks on the national, regional and local economies including, in particular, the New York City area and our tenants;
- legislative or regulatory changes adversely affecting real estate investment trusts and the real estate business; and
- environmental, regulatory and/or safety requirements.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of future events, new information or otherwise.

The risks included here are not exhaustive. Other sections of this report may include additional factors that could adversely affect the Company's business and financial performance. Moreover, the Company operates in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

### ITEM 3. Quantitative and Qualitative Disclosure About Market Risk

See Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Rate Risk" for additional information regarding our exposure to interest rate fluctuations.

The table below presents principal cash flows based upon maturity dates of our debt obligations and mortgage receivables and the related weighted-average interest rates by expected maturity dates as of March 31, 2005 (in thousands):

Date	Fixed Rate	Long-Term Debt		Average Interest Rate	Mortgage Receivables	
		Average Interest Rate	Variable Rate		Amount	Weighted Yield
2005	\$ 50,175	5.74%	\$ —	—%	\$ 26,045	13.56%
2006	4,125	5.73%	290,000	3.74%	112,500	9.41%
2007	84,052	5.73%	—	—%	10,000	13.71%
2008	108,228	5.88%	—	—%	—	—%
2009	345,710	6.29%	—	—%	226,554	10.53%
Thereafter	433,025	5.81%	—	—%	—	—%
<b>Total</b>	<b>\$ 1,025,315</b>	<b>5.84%</b>	<b>\$ 290,000</b>	<b>3.74%</b>	<b>\$ 375,099</b>	<b>10.43%</b>
Fair Value	\$ 1,035,000		\$ 290,000		\$ 375,099	

The table below presents the gross principal cash flows based upon maturity dates of our share of our joint venture debt obligations and the related weighted-average interest rates by expected maturity dates as of March 31, 2005 (in thousands):

Date	Long Term Debt			
	Fixed Rate	Average Interest Rate	Variable Rate	Average Interest Rate
2005	\$ 669	5.67%	\$ 16,265	3.75%
2006 (1)	100,974	5.67%	275,750	3.66%
2007	1,043	6.30%	52,675	4.65%
2008	21,918	6.30%	—	—%
2009	773	6.50%	—	—%
Thereafter	94,877	5.94%	—	—%
<b>Total</b>	<b>\$ 220,254</b>	<b>6.02%</b>	<b>\$ 344,690</b>	<b>3.80%</b>
Fair Value	\$ 224,000		\$ 344,690	

(1) Included in this item is \$297,000 based on the contractual maturity dates of the debt on 1515 Broadway and 1250 Broadway. These loans have three one-year as-of-right extension options.

The table below lists all of our derivative instruments, which are hedging variable rate debt, including joint ventures, and their related fair value as of March 31, 2005 (in thousands):

	Asset Hedged	Benchmark Rate	Notional Value	Strike Rate	Effective Date	Expiration Date	Fair Value
Interest Rate Swap	Term loan	LIBOR	\$ 65,000	4.010%	11/2001	8/2005	(207)
Interest Rate Swap	Term loan	LIBOR	—	3.300%	8/2005	9/2006	561
Interest Rate Swap	Term loan	LIBOR	—	4.330%	9/2006	6/2008	298
Interest Rate Swap	Term loan	LIBOR	100,000	4.060%	12/2003	12/2007	327
Interest Rate Swap	Term loan	LIBOR	35,000	4.113%	12/2004	6/2008	171
Interest Rate Swap	Term loan	LIBOR	100,000	2.330%	4/2004	5/2006	1,495
Interest Rate Swap	Term loan	LIBOR	—	4.650%	5/2006	12/2008	(69)
Interest Rate Swap	Term loan	LIBOR	125,000	2.710%	9/2004	9/2006	2,043
Interest Rate Swap	Term loan	LIBOR	—	4.352%	9/2006	8/2009	1,157
Interest Rate Swap (1)	—	LIBOR	94,000	4.463%	12/2004	12/2014	3,178
<b>Total Consolidated Hedges</b>			<b>\$ 519,000</b>				<b>\$ 8,954</b>
Interest Rate Swap (2)	1515 Broadway	LIBOR	100,000	1.855%	6/2004	6/2005	219
<b>Total Joint Venture Hedges</b>			<b>\$ 100,000</b>				<b>\$ 219</b>

- (1) This hedge has been established in contemplation of a 10-year mortgage refinancing.
- (2) This represents a hedge on a portion of our share of the unconsolidated joint venture debt.

In addition to these derivative instruments, our joint venture loan agreements require the joint ventures to purchase interest rate caps on their debt. All these interest rate caps were out of the money and had no value at March 31, 2005.

#### **ITEM 4. Controls and Procedures**

##### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-15(e) of the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, we have investments in certain unconsolidated entities. As we do not control these entities, our disclosure controls and procedures with respect to such entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

##### **Changes in Internal Control over Financial Reporting**

There have been no significant changes in our internal control over financial reporting during the quarter ended March 31, 2005, that has materially affected, or is reasonably likely to material affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None

### **ITEM 5. OTHER INFORMATION**

None

### **ITEM 6. EXHIBITS**

- |      |   |
|------|---|
| (a)  | Exhibits:   |
| 10.1 | One Madison Avenue Purchase and Sale Agreement between Metropolitan Life Insurance Company, a New York corporation, as seller, and 1 Madison Venture LLC, a Delaware limited liability company, and Column Financial, Inc. a Delaware corporation, collectively as Purchaser as of March 29, 2005, incorporated by reference to the Company's Form 8-K, dated March 29, 2005, filed with the Commission on April 1, 2005. |
| 31.1 | Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.  |
| 31.2 | Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.  |
| 32.1 | Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.  |
| 32.2 | Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.  |



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SL GREEN REALTY CORP.

By:           /s/ Gregory F. Hughes            
Gregory F. Hughes  
Chief Financial Officer

Date: May 10, 2005

CERTIFICATION**I, Marc Holliday, Chief Executive Officer, certify that:**

1. I have reviewed this quarterly report on Form 10-Q of SL Green Realty Corp. (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2005

/s/ Marc Holliday

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Name: Marc Holliday  
Title: Chief Executive Officer

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CERTIFICATION**I, Gregory F. Hughes, Chief Financial Officer, certify that:**

1. I have reviewed this quarterly report on Form 10-Q of SL Green Realty Corp. (the “registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - (d) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter (the registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Date: May 10, 2005

/s/ Gregory F. Hughes

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Name: Gregory F. Hughes  
Title: Chief Financial Officer

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of SL Green Realty Corp. (the "Company") on Form 10-Q as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Marc Holliday, Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Marc Holliday

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Name: Marc Holliday  
Title: Chief Executive Officer

May 10, 2005

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of SL Green Realty Corp. (the "Company") on Form 10-Q as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gregory F. Hughes, Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Gregory F. Hughes

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Name: Gregory F. Hughes  
Title: Chief Financial Officer

May 10, 2005

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