

# SL Green Realty Corp. Reports 15% Gain in Fourth Quarter FFO

# Fourth Quarter Highlights

- 15% FFO increase, \$0.70 per share (diluted) versus \$0.61 prior year
- 27% same store portfolio cash NOI growth
- Completed sales of 17 Battery South and 90 Broad Street
- Completed purchase of 180 Madison Avenue
- Completed January purchases of One Park Ave., 1370 Broadway, and 469 Seventh Ave.

### **Financial Results**

SL Green Realty Corp. (NYSE:SLG) reported a 15% increase in operating results for the three months ended December 31, 2000. During this period funds from operations (FFO) before minority interest totaled \$20.1 million, or \$0.70 per share (diluted), compared to \$16.9 million, or \$0.61 per share for the same quarter in 1999.

Full year results were also strong, reflecting a 17% FFO increase from 1999. FFO for the year ended December 31, 2000 totaled \$75.6 million or \$2.67 per share (diluted) compared to \$62.6 million or \$2.29 per share in the previous year. This growth was mainly attributable to strong full-year same store cash NOI growth of 23%.

Total quarterly revenues increased 8% in the fourth quarter to \$58.2 million compared to \$53.9 million last year. The \$4.3 million growth in revenue resulted from:

- 2000 same store portfolio (\$4.8 million)
- Investment and other income (\$1.8 million)
- 1999 acquisitions (\$0.5 million)

These revenue increases were partially offset by reduced revenues of properties sold (\$1.8 million) or contributed to unconsolidated joint ventures (\$1.1 million).

During the quarter and year ended December 31, 2000, the Company recorded extraordinary losses of \$0.5 million and \$0.9 million, respectively, due to the early extinguishments of debt associated with various refinancings. Comparatively, during the year ended December 31, 1999, the Company incurred extraordinary losses for similar refinancings of \$0.4 million and \$1.0 million for the quarter and year, respectively. These items were excluded from the Company's 2000 and 1999 results.

The 2000 results of the Company also exclude gains on sales of properties and an equity investment which totaled \$16.8 and \$41.4 million for the quarter and year, respectively.

Same store cash NOI increased \$5.1 million, or 27%, to \$23.7 million over the same period in the prior year. Cash NOI margins before ground rent improved year over year from 56.0% to 62.3%. The improvement in cash NOI was driven primarily by a \$5.6 million increase in cash revenue due to:

- A 49% increase in replacement rents over previously fully-escalated rents (\$2.5 million)
- Reduced free rent as many properties reached stabilization (\$1.2 million)
- Rent steps from current in-place tenants (\$0.8 million)
- \$1.0 million increase in escalation and reimbursement income primarily from increased electric recoveries (\$0.8 million)

The increase in revenue was partially offset by a \$0.4 million or 2% increase in operating costs, the increase was related to higher utility costs (\$0.7 million) that was partially offset by lower repairs and maintenance (\$0.1 million) and lower advertising and professional costs (\$0.1 million). Excluding third quarter recovery adjustments for electric inclusion tenants, approximately 85% of the electric increase was recovered through the utility clause in the tenants' lease. In addition, real estate taxes increased due to higher assessed values at several properties (\$0.1 million).

The Company's EBITDA increased \$4.1 million, resulting in increased margins before ground rent of 66.0% compared to 61.6% for the same period last year and after ground rent margin improved to

- 60.2% from 55.5% in the corresponding period. Margin improvement was driven by each of the Company's real estate investment themes:
- GAAP NOI of \$2.6 million;
- \$3.9 million increase from same store portfolio (19% improvement)
- \$0.7 million increase from joint ventures
- \$1.9 decrease from properties sold or contributed to a joint venture
- Income from structured finance, (\$1.8 million), and interest (\$0.2 million)

These increases in EBITDA were offset by increased MG&A (\$0.5 million) primarily due to increased personnel costs and a loss from the equity in service corporations and affiliate due to increased costs associated with e.Emerge.

FFO improved \$3.2 million primarily as a result of:

- \$4.1 million increase in EBITDA
- \$0.5 million increased FFO contribution from unconsolidated joint ventures

These improvements were offset in part by higher interest costs (\$1.3 million) associated with: higher average debt levels due to acquisition and structured finance debt (\$0.6 million), the higher average debt levels due to the funding of ongoing capital projects and working capital requirements (\$0.2 million), and higher interest rates (\$0.5 million).

At the end of the quarter, consolidated debt totaled \$460.7 million, reflecting a debt to market capitalization ratio of 34.7%.

New Investment Activity

In January 2001, the Company acquired 469 Seventh Avenue with Morgan Stanley Real Estate Fund III, L.P. ("MSREF") for \$45.7 million. With a total of 253,000 sf, the building traded at \$180 psf. Located two blocks north of Penn Station, in-place rents are \$28.50 psf, approximately 35% below current market levels. The Company holds an interest of 35% in the property. SL Green has assumed managing and leasing responsibilities for the property.

On September 21, 2000, the Company entered into an agreement to purchase 1370 Broadway for \$50.5 million. This 16-story, 255,000 square foot office building is located across the street from 1372 Broadway, an SL Green property in the Times Square submarket. In-place rents are approximately \$27.72 per square foot, approximately 38% below current market levels. The acquisition closed in January 2001. Proceeds from the sale of 17 Battery South funded the acquisition to complete a 1031 tax-free exchange and defer the capital gain resulting from the sale.

On September 22, 2000, the Company, via a joint venture with MSREF, entered into an agreement to purchase 180 Madison Avenue for \$41.25 million. The property consists of 265,000 square feet over 23 floors. Located at the corner of 34th Street and Madison Avenue, SL Green purchased a 49.9% interest in the property in December 2000. The property was acquired as part of a Section 1031 tax-free exchange in order to partially defer the capital gain resulting from the sale of 90 Broad Street. SL Green assumed managing and leasing responsibilities for the property.

On September 28, 2000, the Company entered into an agreement to purchase various ownership and mortgage interests in One Park Avenue for \$233.9 million. This 913,000 square foot, 20-story office building is located between 32nd and 33rd Streets. The property has full block exposure on Park Avenue. The Company also acquired an option to purchase the ground lease position. The acquisition was financed with a \$150 million mortgage loan from Lehman Brothers Holdings, Inc. and the Company's unsecured line of credit. This transaction closed on January 10, 2001.

During the guarter, the Company sold two entities:

The office building at 90 Broad Street sold at \$60 million, or \$177 psf. This property is owned through a joint venture partnership with MSREF. The Company owned a 35% interest in the 339,000 square foot building. The sale was completed in November 2000 and resulted in a gain of \$6.0 million.

The last sale was a wholly-owned property located at 17 Battery Place South. This property is approximately 400,000 square feet with a contracted sales price of \$53 million or \$135 per square foot. The sale was completed in December 2000 and resulted in a gain of \$10.8 million.

In January 2001, the Company also sold their retail condominium interests in 633 Third Avenue for \$13.25 million. Their interest represented 40,623 sf leased to Chase Manhattan and an affiliate of the New York Sports Club.

Today, SL Green's portfolio consists of interests in 25 properties, aggregating 10.1 million square feet.

SL Green Realty is a self-administered and self-managed real estate investment trust ("REIT") that acquires, owns and manages a Class B Manhattan office portfolio. The Company is the only publicly held REIT which exclusively specializes in this niche.

#### Financial Tables attached

To receive SL Green's latest news release and other corporate documents, including the Second Quarter Supplemental Data, via FAX at no cost, please contact the Investor Relations office at 212-216-1601. All releases and supplemental data can also be downloaded directly from the SL Green website at:

# www.slgreen.com.

This press release contains forward-looking information based upon the Company's current best judgment and expectations. Actual results could vary from those presented herein. The risks and uncertainties associated with forward-looking information in this release include the strength of the commercial office and industrial real estate markets in New York, competitive market conditions, unanticipated administrative costs, timing of leasing income, general and local economic growth, interest rates and capital market conditions. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

	$\operatorname{SL}$	GREEN	RE <i>I</i>	LTY	CORP.
5	TATE	EMENTS	OF	OPEF	RATIONS

(Amounts in thousands outset has above date)					
(Amounts in thousands, except per share data)				tha Endad	
	Three Months Ended Twelve Months Ended  December 31, December 31,				
		•		•	
	2000	1999	2000	1999	
Revenue:					
Rental revenue, net	\$48,051	\$45,672	\$189,048	\$174,939	
Escalations &					
reimbursement					
revenues	5,791	5,429	24,732	21,902	
Signage Rent	544	548	2,137	1,660	
Investment income	3,367	1,535	13,271	5,266	
Other income		706			
Total revenues	58.195	53,890	230.323	206.017	
10001 10.01100					
Expenses:					
Operating expenses	12,751	12,636	54,644	49,414	
Ground rent	3,155	3,183	12,660	12,754	
Interest	10,188	8,889	40,431	28,610	
Depreciation and					
amortization	7,992	7,555	32,511	27,260	
Real estate taxes	7,163	7,294	28,850	29,198	
Marketing, general					
and administrative	3,043	2,534	11,561	10,922	
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Total expenses				158,158
Income before minority interests, preferred				
stock dividends, gain on sales, extraordinar	ТУ			
<pre>item, service corporation and joint</pre>				
venture income Equity in net income	13,903	11,799	49,666	47,859
(loss) from affiliates Equity in net income	(231)	179	378	730
from unconsolidated joint ventures	899	226	3,108	377
Minority interests Extraordinary losses from early	(2,467)	(859)	(7,430)	(5,121)
extinguishment of	(401)	(361)	(021)	(000)
debt Gain on sale of rental	(491)	(301)	(921)	(989)
properties/equity	16 770		A1 A1C	
investments Preferred stock	16,770		41,416	
dividends and				
accretion		(2,399)	(9,626)	
Net income available				
to common shareholders	¢0F 076	\$8,585	\$76,591	¢22 250
		\$6,363 ======		
Basic earnings				
per share	\$1.06	\$0.35	\$3.14	\$1.37
Diluted earnings per share	\$1.04	\$0.35	\$3.10	\$1.37
Funds From Operations (FFO)	ÅT.04	40.33	γυ. τυ	γ /
FFO per share (Basic)			\$2.83	\$2.35
FFO per share (Diluted) FFO Calculation: Income before minority	\$0.70	\$0.61	\$2.67	\$2.29
interests, extraordina items, preferred stock				
dividends and gains on sales	\$14.571	\$12,204	\$53,152	\$48,966
Less:	, = - / - / -	/ <del></del>	7 - 0 / - 0 2	7 20 / 200
Preferred stock			,	
dividend Ninority interest in	(2,300)	(2,300)	(9,200)	(9,200)
commercial property Add:	_	-	-	(1,765)
Joint venture FFO				
adjustment	788	313	3,258	433
Depreciation and amortization	7 000	7 555	20 511	27 260
Amortization of deferre financing costs and	7,992 ed	7,555	32,511	27,260
depreciation of			(4.400)	(2.040)
non-real estate assets	(998)	(909)	(4,102)	(3,049)

dividends		2,300		9,200
FFO - DILUTED	\$22,353	\$19,163	\$84,819 ======	
Basic ownership intere	ests			
Weighted average				
REIT common shares	24,505	24,184	24,373	24,192
Weighted average				
partnership units held by minority				
interest	2,308	2,428	2,365	2,428
		· ·		
Basic weighted average	2			
shares and units				
2	· · · · · · · · · · · · · · · · · · ·	•	26,738 ======	
Diluted ownership				
interest				
Weighted average				
REIT common and				
common share	24 000	04 024	04 754	04.050
equivalent share Weighted average	24,992	24,234	24,754	24,252
partnership units				
held by minority				
interests	2,308	2,428	2,365	2,428
Common share				
equivalents for	4 600	4 600	4 600	4 600
preferred stock	4,699	4,699	4,699	4,699
Diluted weighted				
average equivalent				
shares and units				
outstanding	•	•	31,818	•
	=======	=======	======	=======

# SL Green Realty Corp. Consolidated Balance Sheets (Amounts in Thousands, except per share data)

	December 31, 2000	
Assets		
Commercial real estate properties, at co	st:	
Land and land interests	\$125,572	\$132,081
Buildings and improvements	618,637	632,004
Building leasehold	139,393	132,573
Property under capital lease	12,208	12,208
	895,810	908,866
Less accumulated depreciation	(78,432)	(56,983)
	817,378	851,883
Properties held for sale	10,895	25,835
Cash and cash equivalents	10,793	21,561
Restricted cash	86,823	34,168
Tenant and other receivables, net of \$1,723 and \$938 reserve in		
2000 and 1999, respectively	7,580	5,747
Related party receivables	917	463
Deferred rents receivable net of provisi for doubtful accounts of \$4,860 and	on	

\$5,337 in 2000 and 1999, respectively	45,816	37,015
Investment in and advances to affiliate	es 6,373	4,978
Investment in unconsolidated joint vent	ures 65,031	23,441
Mortgage loans and preferred investment		20,000
Deferred costs, net	40,113	30,540
Other assets		
Other assets	18,142	15,611
		+1 051 040
Total assets	\$1,161,154	\$1,071,242
	========	========
Liabilities and Stockholders' Equity		
Mortgage notes payable	\$414,342	\$352,693
Revolving credit facility	46,374	83,000
Accrued interest payable	2,349	2,650
Accounts payable and accrued expenses	27,651	17,167
Deferred revenue	1,112	306
	•	
Capitalized lease obligations	15,303	15,017
Deferred land lease payable	13,158	11,611
Dividend and distributions payable	12,678	11,947
Security deposits	19,014	18,905
Total liabilities	551,981	513,296
Minority interests	43,326	41,494
8% Preferred Income Equity Redeemable	13 / 320	11/1/1
Stock \$0.01 par value, \$25.00 mandator	СУ	
liquidation preference 25,000 shares		
authorized, 4,600 outstanding		
in 2000 and 1999	110,774	110,348
Stockholders' Equity		
Common stock, \$.01 par value 100,000 s	shares	
authorized, 24,516 and 24,184 issued		
outstanding in 2000 and 1999, respect		242
Additional paid - in capital	428,698	421,958
Deferred compensation plan	(5,037)	(6,674)
Distributions in excess of earnings	31,166	(9,422)
Total stockholders' equity	455,073	406,104
Total liabilities and		
stockholders' equity	\$1,161,154	\$1,071,242
	========	
SL GREEN REALT	TY CORP	
SELECTED OPERATING I		
		ombor 21 1000
	. 31, 2000 Dec	ember 31, 1999
Operating Data:		
Net rentable area at end of		
period (in 000's)(1) 8	, 655	8,540
Portfolio occupancy percentage		
at end of period	98%	97%
Q Q +		

98%

23

97%

24

--30--sds/ny\* rm/ny

Same Store occupancy percentage

Number of properties in operation

at end of period

CONTACT: SL Green Realty Corp., New York

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(1) Includes wholly-owned and minority owned properties.

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