## 2017 INSTITUTIONAL INVESTOR CONFERENCE

#### DISCLAIMER

This presentation contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended. All statements included in this presentation, other than statements of historical fact, that address activities, events or developments that we believe or anticipate will or may occur in the future are forward-looking statements. These statements represent our reasonable judgment on the future based on various factors and using numerous assumptions and are subject to known and unknown risks, uncertainties and other factors that could cause our actual results and financial position to differ materially. We claim the protection of the safe harbor for forward-looking statements provided in the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "projection," "expects," "should," "could," "intends," "anticipates," "targets," "plans," "estimates" or the negatives of those terms. The forward-looking information is based on various factors and was derived using numerous assumptions. Important factors that could cause our actual results to be materially different from the forward-looking statements include the risks and other factors discussed in our filings with the SEC. There may be other factors that could cause our actual results to be materially different from the forward-looking statements. Forward-looking statements speak only as of the date they are made, and we do not intend to update or otherwise revise the forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of unanticipated events.

The Non-GAAP financial measures contained in this presentation are not measures of financial performance calculated in accordance with GAAP and should not be considered as replacements or alternatives to net income (loss) or any other performance measure derived in accordance with GAAP or as alternatives to cash flows from operating activities as a measure of our liquidity. They should be viewed in addition to, and not as a substitute for, analysis of our results reported in accordance with GAAP, or as alternative measures of liquidity. Management believes that certain non-GAAP financial measures provide a view to measures similar to those used in evaluating our compliance with certain financial covenants under our credit facilities and provide financial statement users meaningful comparisons between current and prior year period results. They are also used as a metric to determine certain components of performance-based compensation. These non-GAAP financial measures are based on currently available information and certain adjustments that we believe are reasonable and are presented as an aid in understanding our operating results. They are not necessarily indicative of future results of operations that may be obtained by the Company. Reconciliations for non-GAAP financial measures in respect of funds from operations and operating income and same-store non-operating income are provided under the heading "Reconciliation of Non-GAAP Financial Measures" in SL Green's Form 8-K filed on October 19, 2017 and under the heading of "Funds from Operations" and "Reconciliation of Same-Store Operating lncome to Net Operating Income" in SL Green's Form 8-K filed with the SEC on the date of this presentation provides a reconciliation of funds from operations per diluted share for the years ending December 31, 2017 and December 31, 2017 and December 31, 2018.

# 2017 INSTITUTIONAL INVESTOR CONFERENCE

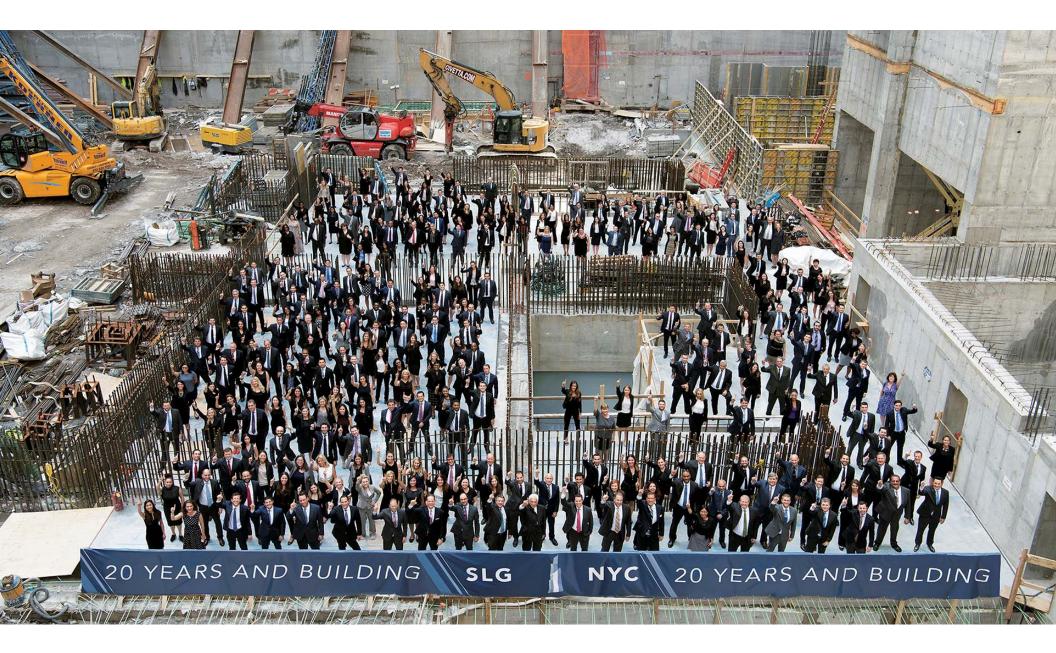
# MARGALIDAY HIEF EXECUTIVE OFFICER



#### A LEGACY OF SUCCESS

# 20 YEAR ANNIVERSARY





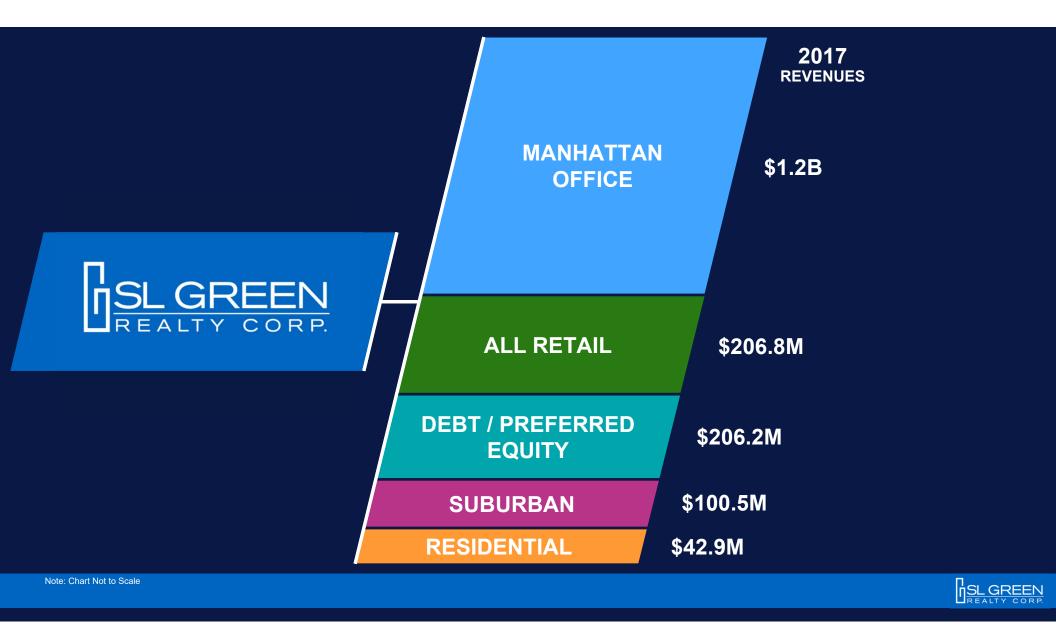
# WHO WE ARE

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# 

SLG is a fully integrated REIT that is focused on maximizing total return to stockholders through strategically acquiring, redeveloping, repositioning and managing commercial properties, located primarily in Manhattan, <u>in order to generate</u> cash flow and create value.





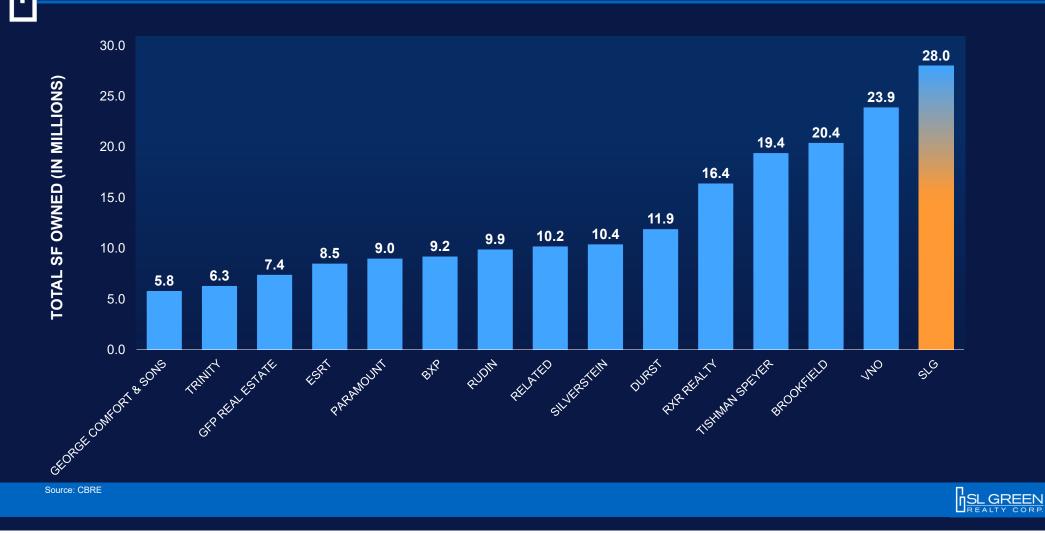
NYSE: SLG
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# TALE OF THE TAPE

YEARS LISTED	20	
NYC OWNED SF	31.3M	
STRUCTURED FINANCE SF	20.4M	
SUBURBS SF	3.7M	
TOTAL SF	55.4M	
ENTERPRISE VALUE	\$20.4B	
COMBINED REVENUES	\$1.8B	
FUNDS FROM OPERATIONS <sup>1</sup>	\$6.45 / SHARE	
TRS SINCE IPO <sup>2</sup>	890%	
MSCI US REIT INDEX	511%	
TITLES HELD	#1 OWNER OF COMMERCIAL PROPERTY IN NYC	

YEARSLISTED 20

### MANHATTAN OFFICE OWNERSHIP



#### MANHATTAN OFFICE OWNERSHIP



## DOMINANT NYC FOOTPRINT





## DOMINANT NYC FOOTPRINT



# TENANT COMPOSITION

FINANCIAL SERVICES	<b>Bank</b> Credit Suisse <b>FRANKLIN TEMPLETON. NOMURA RSM</b>
LEGAL	GT GreenbergTraurigDebevoise & PlimptonSchulte Roth&ZabelMCBCravathKing & Spalding
TECHNOLOGY	amazon sony Bloomberg yelp infor
HEALTHCARE	<b>NewYork-Presbyterian</b> <i>Walgreens</i> is the service of New York
MEDIA	OmnicomGroup OCBS VIJCOM Penguin Random House ADVANCE VERIZON

#### LEADERS IN SUSTAINABILITY





15 ENERGY STAR LABELS



20.5M SF CONNECTED TO ENERGY MANAGEMENT PLATFORM





**#1** MOST SUSTAINABLE REIT BY REAL ESTATE FINANCE & INVESTMENT (2017)



"A" RATING

GLOBAL REAL ESTATE SUSTAINABILITY BENCHMARK'S (2017)



100% OF NYC PROPERTIES PARTICIPATE IN GREEN INITIATIVES (2017)



100% INCREASE IN LEED CERTIFIED BUILDINGS ACROSS 9 PROPERTIES (2017)



30% REDUCTION IN GHG EMISSIONS NEW YORK CITY CARBON CHALLENGE (2016-2026)



76

\$50M INVESTED IN ENERGY EFFICIENCY (since 2010)



15 COMMUNITY EVENTS (in 2017)

19

# HOW WE DID IT

#### FORMULA FOR SUCCESS

- Disciplined, Value-Add Approach to Real Estate Investing
- Migration to Large Fortress Assets
- Investment in Areas Around Major Transportation Hubs
- "Sharp Shooter" Market Expertise
- Conservative Balance Sheet
- Best-in-Class, Long Tenured Management Team
- Structural and Technical Expertise
- Deep Relationships and Unblemished Reputation
- Passionate Indifference



**isl** GREEN

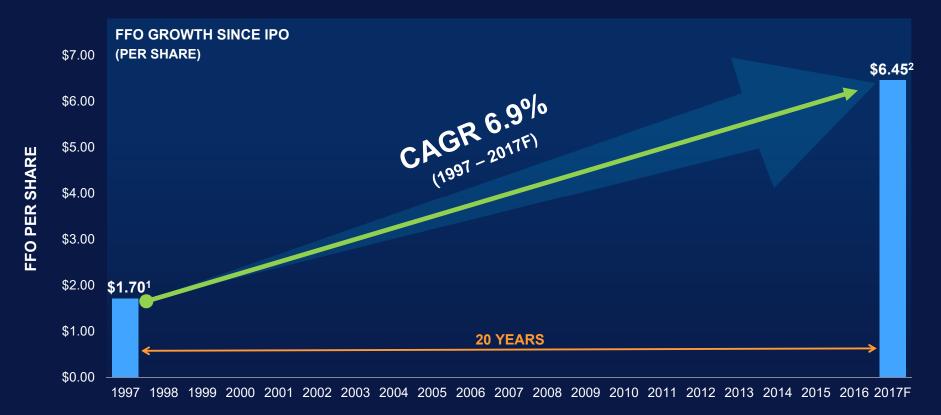
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LIKE	MIXED	DISLIKE	
MANAGEMENT TEAM	NYC	PERCEPTION OF HIGH LEVERAGE	
FOCUSED REIT	DEBT & PREFERRED EQUITY PORTFOLIO	SUBURBAN PORTFOLIO	
SHARE REPURCHASES	RETAIL	LARGE SCALE SPEC DEVELOPMENT	
SHAREHOLDER OUTREACH	NEW ACQUISITIONS	COMPLEXITY	
ASSET RECYCLING	EXEC COMP	STOCK VOLATILITY	



### DELIVERING EARNINGS GROWTH

#### RECORD FFO



2. Midpoint of Management's 2017 FFO Guidance Range

#### BENCHMARKING TO LARGE CAP PEERS

#### FFO PER SHARE GROWTH



1. Represents a Full Year on a Pro Forma Basis

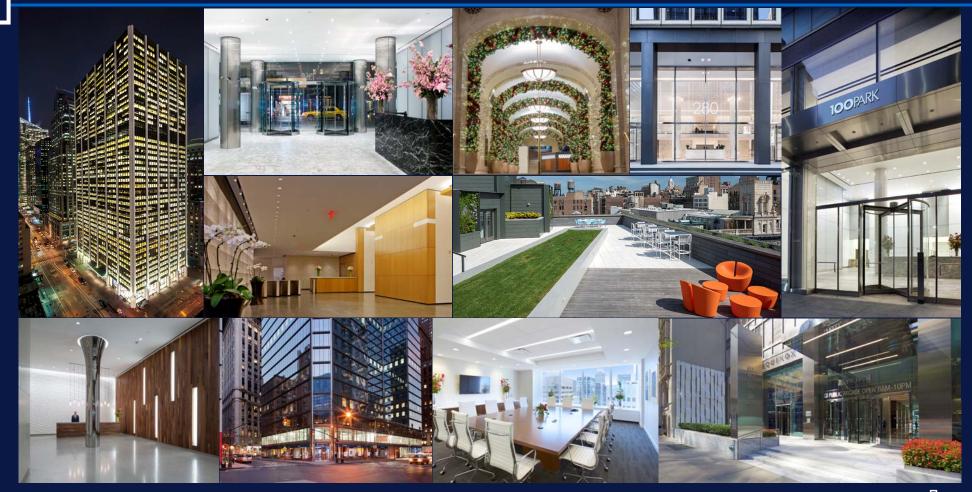
2. Midpoint of Management's 2017 Guidance Range

3. Consensus Estimates Per IBES Estimates as of 12/01/17

# LIMITED DOWNSIDE RISK

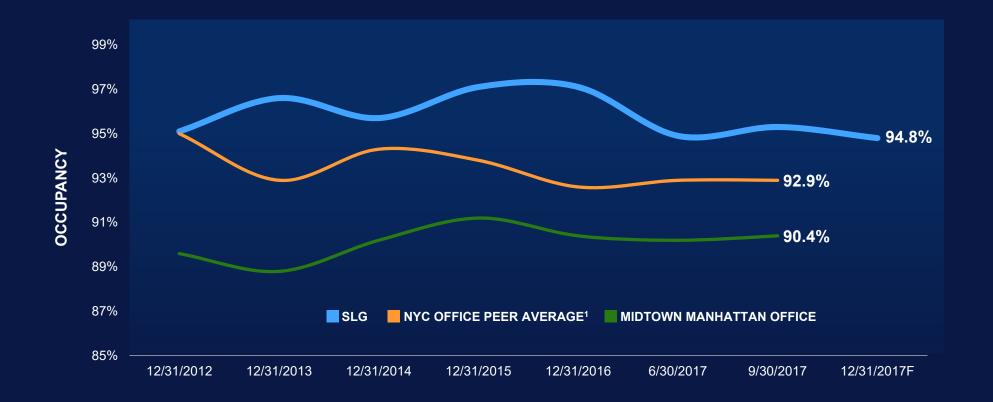


# Π FULLY REDEVELOPED PORTFOLIO





### HIGH OCCUPANCY RATES



Source: Peer Data from Company Filings and Midtown Manhattan Office Data from Cushman & Wakefield 1. NYC Office Peers include BXP, ESRT, PGRE, and VNO

#### LEADING TENANT SATISFACTION

- **89**<sup>%</sup> of SLG Tenants Are Satisfied Overall
- **94**<sup>%</sup> of SLG's Tenants Are Satisfied with Management
- **90%** of SLG Tenants Are Satisfied with Leasing
- 91<sup>%</sup> of SLG Tenants Would Recommend the Building
- 66% of SLG Tenants Are Likely to Renew Their Lease

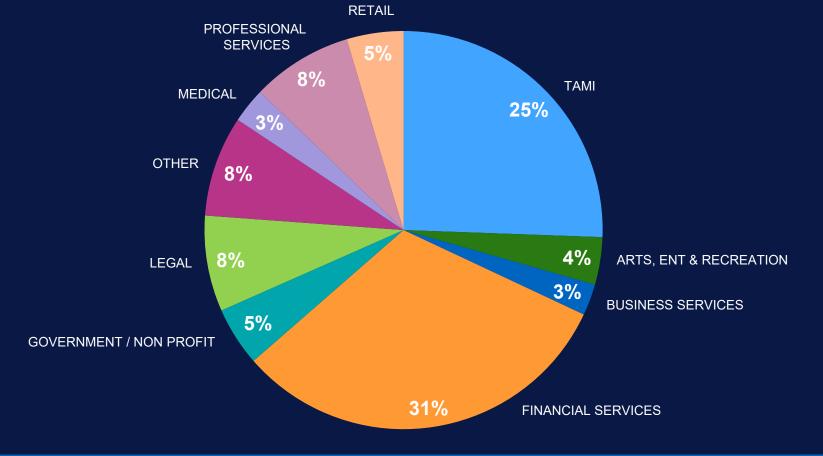
### LIMITED SINGLE TENANT EXPOSURE

#### TOP TEN TENANTS BY PRO RATA REVENUE

TENANT NAME	PROPERTY	SLG SHARE OF ANNUALIZED CASH RENT (\$ IN THOUSANDS)	SLG SHARE OF TOTAL REVENUE (%)
CREDIT SUISSE SECURITIES (USA), INC.	1 MADISON AVE 11 MADISON AVE 1055 WASHINGTON BLVD	119,148	6.7%
VIACOM INTERNATIONAL, INC.	1515 BROADWAY	51,674	2.9%
RALPH LAUREN CORPORATION	625 MADISON AVE	29,996	1.7%
SONY CORPORATION	11 MADISON AVE	26,322	1.5%
PENGUIN RANDOM HOUSE, INC.	1745 BROADWAY	25,952	1.5%
DEBEVOISE & PLIMPTON, LLP	919 THIRD AVE	23,843	1.3%
THE CITY OF NEW YORK	100 CHURCH ST 420 LEXINGTON AVE	18,341	1.0%
ADVANCE MAGAZINE GROUP FAIRCHILD PUBLICATIONS	750 THIRD AVE 485 LEXINGTON AVE	18,146	1.0%
METRO-NORTH COMMUTER RAILROAD COMPANY	110 EAST 42 <sup>ND</sup> ST 420 LEXINGTON AVE	17,493	1.0%
NIKE RETAIL SERVICES, INC.	650 FIFTH AVE	16,595	0.9%

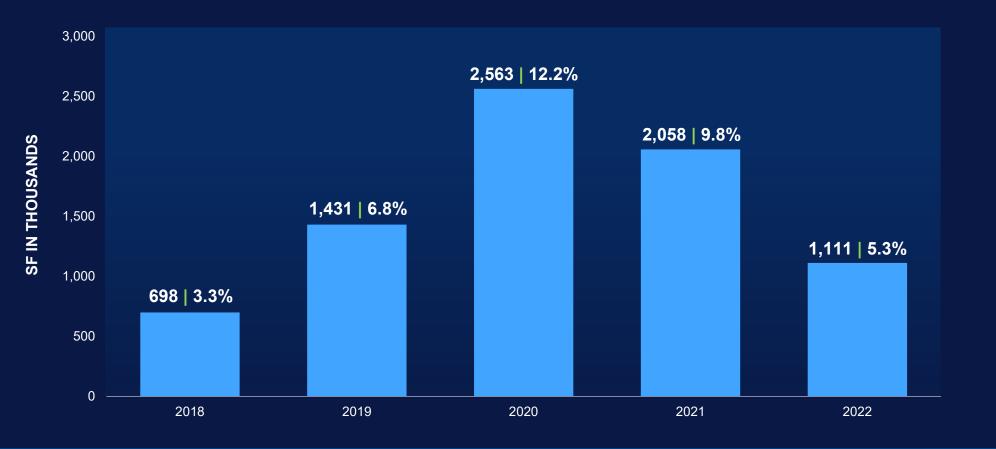
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#### SQUARE FOOTAGE



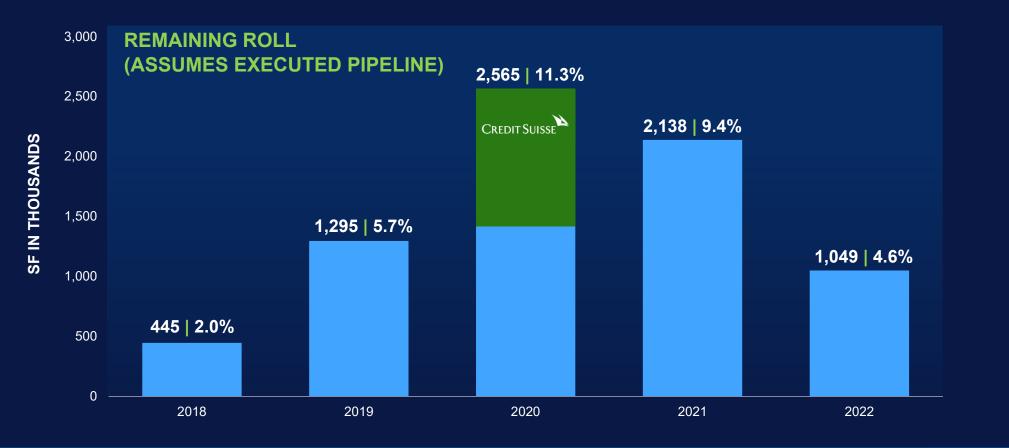
#### MANAGEABLE LEASE EXPIRATIONS

#### LEASE EXPIRATION SCHEDULE APPROXIMATELY 1 YEAR AGO



#### A MANAGEABLE LEASE EXPIRATIONS

#### MANAGING SLG'S FORWARD LEASING CURVE



#### LOW LEVERAGE

#### NET DEBT TO GREEN STREET'S NET ASSET VALUE<sup>1</sup>



#### CONSOLIDATED NET DEBT TO EBITDA<sup>2</sup>



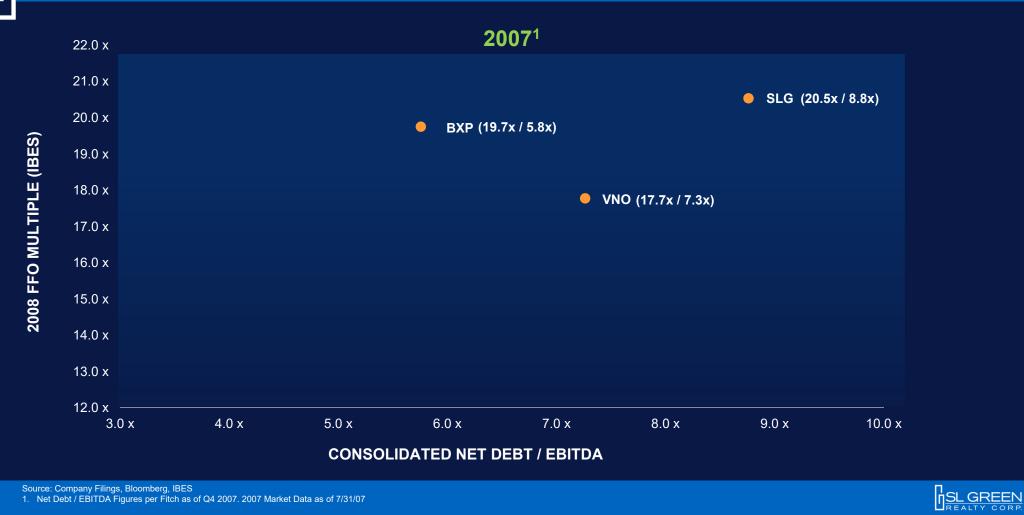
1. Per Green Street Advisors Net Asset Value as of 11/29/2017

2. Per Fitch's Net Debt / EBITDA Calculation

3. Based on Management Estimates



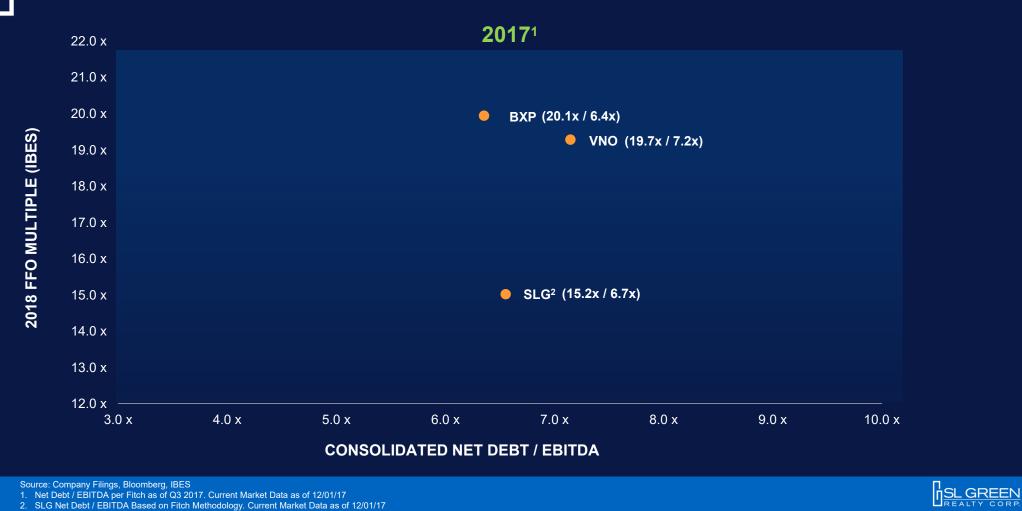
#### LOW LEVERAGE PARADOX



Source: Company Filings, Bloomberg, IBES

1. Net Debt / EBITDA Figures per Fitch as of Q4 2007. 2007 Market Data as of 7/31/07

#### LOW LEVERAGE PARADOX



Source: Company Filings, Bloomberg, IBES

1. Net Debt / EBITDA per Fitch as of Q3 2017. Current Market Data as of 12/01/17

2. SLG Net Debt / EBITDA Based on Fitch Methodology. Current Market Data as of 12/01/17

# NYC MARKET FUNDAMENTALS

# 5-YEAR SUPPLY SIDE MATH

PROPOSED 5-YEAR DEVELOPMENT <sup>1</sup>	INCREMENTAL NEW SUPPLY	PRELEASED <sup>2</sup>	NET NEW SUPPLY SF
30, 50 & 55 HUDSON YARDS	6.8	(4.6)	2.2
3 WORLD TRADE CENTER	2.5	(0.9)	1.6
1 MANHATTAN WEST	2.1		0.4
THE SPIRAL	2.8	(0.8)	2.0
ONE VANDERBILT AVE <sup>3</sup>	0.8		0.5
TOTAL DEVELOPMENT IN-PROCESS	15.0		6.7
PLUS: SPECULATIVE NEW DEVELOPMENT <sup>4</sup>	3.3	-	3.3
TOTAL DEVELOPMENT + SPECULATIVE	18.3		10.0
LESS: SPEC CONVERSIONS <sup>5</sup>			
PLUS: VACANCIES RESULTING FROM RELOCATION TO NEW CONSTRUCTION			8.0
NET IMPACT OF NEW SUPPLY			13.6
e: All SF in Millions nclusive of New Class-A Development over 250K SF in Pipeline ncludes Speculative Leases and Option Space for Signed Tenants Represents 1.6M SF Less 122K SF of Non-office SF and 733K for Demo of Former Assemblage Management Assumes that 50% of Speculative Pipeline Is Not Completed within 5 Years Based on Average Conversion / Demolition Rate of 878K SF Per Annum from 2000-2017 (Excluding 10M SF for Loss of	World Trade Center)		

# 5-YEAR SUPPLY SIDE MATH

NET IMPACT OF NEW SUPPLY	13.6M SF
AVERAGE PER ANNUM	2.7M SF / YEAR
AVERAGE SF PER EMPLOYEE <sup>1</sup>	257 SF
REQUIRED NEW JOBS / YEAR TO ABSORB NEW SUPPLY	~10,600

## NYC PRIVATE SECTOR EMPLOYMENT

## CONTINUED GROWTH AT A SLOWER RATE



Source: U.S. Bureau of Labor Statistics

1. 2017 YTD Data Is Through 10/31/17

2. Forecast on an Average Annual Basis vs Month to Month Gains. Provided by NYC Office of Management and Budget

# NYC OFFICE-USING EMPLOYMENT CONTINUED GROWTH AT A SLOWER RATE



Source: U.S. Bureau of Labor Statistics

1. 2017 YTD Data Is Through 10/31/17

2. Forecast on an Average Annual Basis vs Month to Month Gains. Provided by NYC Office of Management and Budget

## FINANCIAL SECTOR SHOWING NO WEAKNESS

#### Wall Street Profits

- FY 2017 Profit Forecast: \$18.5B up from \$17.3 in 2016
- YTD 2017 Booked Profits: \$17.8B up 18.7% over the Comparable Period in 2016

#### **Big-Five Banks**

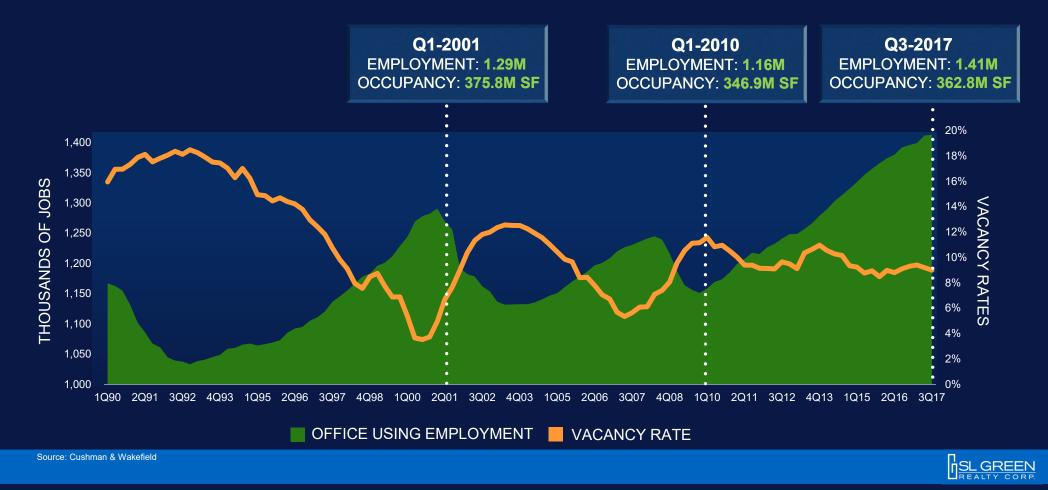
- YTD 2017 Earnings: \$54.3B up 16.7% over Comparable Period in 2016
- YTD 2017 Compensation at Investment Banks (JP Morgan, Goldman Sachs, Morgan Stanley) up 4.4% over Comparable Period in 2016
- Net Revenue Growing Robustly (up 6.5% YTD at these Three Firms), Which Explains Why Net Earnings Are Growing

#### **Financial Employment**

- ~480K Jobs Through October 2017. Highest Level since June 2001; Has Returned to Pre-9/11 Levels
- +16K Jobs Added Through October 2017 in Financial Sector Which Is the Highest since 2010

## DENSIFICATION PRESSURES VACANCY RATES

#### MANHATTAN OFFICE-USING EMPLOYMENT VS VACANCY



## DENSIFICATION KEEPS OCCUPANCY RATE IN CHECK

	Q1 2001	Q3 2017	DIFFERENCE
OCCUPIED SQUARE FOOTAGE	375.8M SF	362.8M SF	
OFFICE-USING EMPLOYMENT	1.29M JOBS	1.41M JOBS	+120K JOBS
SF PER EMPLOYEE	291	257	



## WIDENING THE MOAT AROUND NYC

- The End of As-of-Right Zoning?
- High Cost of New Construction
- The Crowding Out of Office
- Landmarking and Historic Districts



# THE END OF AS-OF-RIGHT ZONING?



### HIGH COST OF NEW CONSTRUCTION

- \$150 Billion of NYC Construction Forecast for 2017 2019
- A record 151,000 Construction Worker Jobs Projected for 2018
- The Vast Majority of Projects Are Residential, Hotels, Infrastructure, Institutional (i.e. Hospitals, Schools and Government Facilities)
- New York Is the Costliest Construction Market in the World
  - \$550 per SF for NYC Office Construction vs \$365 per SF in London

## THE CROWDING OUT OF OFFICE



20 BROAD STREET SF: 453K RESI



180 WATER STREET SF: 457K RESI



730 FIFTH AVE SF: 390K RESI / HOTEL



ONE WALL STREET SF: 1.1M RESI



212 FIFTH AVENUE SF: 164K RESI



130 WILLIAM STREET SF: 142K RESI



99 WALL STREET SF: 83K RESI



443 GREENWICH STREET SF: 83K RESI



673 FIRST AVE SF: 422K MEDICAL



**110 E. 60<sup>TH</sup> STREET** SF: 157K MEDICAL



49 CHAMBERS STREET SF: 200K RESI



**110 WALL STREET** SF: 260K RESI



# LANDMARKING AND HISTORIC DISTRICTS

#### 550 MADISON



# SUBSTANTIAL EMBEDDED VALUE

#### NAV: TOTAL ENTERPRISE VALUE

# \$ IN MILLIONS, EXCEPT PER SHARE DATA 99,733 TOTAL SHARES OUTSTANDING<sup>1</sup> 99,733 STOCK PRICE AS OF 12/01/17<sup>2</sup> \$102.03 TOTAL COMMON EQUITY \$10,175.8 PLUS: PREFERRED EQUITY 531.9 PLUS: TOTAL PRO RATA DEBT 9,698.0 TOTAL ENTERPRISE VALUE \$20,405.7

<ol> <li>Share Count as of 12/01/17</li> <li>Bloomberg</li> </ol>	

## Π NAV: HIGH STREET RETAIL PORTFOLIO

#### **\$ IN MILLIONS**

PROPERTY	SUBMARKET	SF	PRIMARY TENANT	OWNERSHIP INTEREST
752-760 MADISON AVE	PLAZA DISTRICT	44,734	ARMANI	100%
724 FIFTH AVE	PLAZA DISTRICT	65,010	PRADA	50%
717 FIFTH AVE	MIDTOWN / PLAZA DISTRICT	119,550	ARMANI	11%
650 FIFTH AVE	PLAZA DISTRICT	69,214	NIKE	50%
1552 BROADWAY	TIMES SQUARE	57,718	EXPRESS & MCDONALD'S	50%
115 SPRING ST	SOHO	5,218	ADIDAS	100%
131-137 SPRING ST	SOHO	68,342	DIESEL & BURBERRY	20%
WILLIAMSBURG RETAIL	BROOKLYN, NY	52,000	DUANE READE & HSBC	100%
21 EAST 66 <sup>⊤</sup> ST	PLAZA DISTRICT	13,069	OSCAR DE LA RENTA	32%
762 MADISON AVE	PLAZA DISTRICT	6,109	SANTONI	90%
121 GREENE ST	SOHO	7,131	PROENZA SCHOULER & WARBY PARKER	50%
11 WEST 34 <sup>™</sup> ST	HERALD SQ. / PENN STATION	17,150	FOOT LOCKER	30%

AGGREGATE 2018 NOI @ SHARE <sup>1</sup>	\$38.1
CAP RATE	3.21%
IMPLIED NAV	\$1,187.9
PLUS: OTHER AT BOOK <sup>2</sup>	\$103.1
TOTAL PORTFOLIO VALUE	\$1,291.1

Note: Incorporates Management Estimates

1. 2018 Cash NOI at Share Adding Back Free Rent. Includes Annualized Rent for 650 Fifth

2. Includes 183 Broadway / 187 Broadway / 5-7 Dey at Book Value

#### NAV: RESIDENTIAL PORTFOLIO Π

#### **\$ IN MILLIONS**

PROPERTY       # UNITS       SUBMARKET       SF       OWNERSHIP INTEREST         1080 AMSTERDAM       97       UPPER WEST SIDE       82,250       92.5%         400 EAST 58 <sup>TH</sup> ST       126       UPPER EAST SIDE       140,000       90%         400 EAST 57 <sup>TH</sup> ST       259       UPPER EAST SIDE       290,482       41%         THE OLIVIA       333       PENN STATION       492,987       100%         SKY       1,175       MIDTOWN WEST       927,358       20%         STONEHENGE PORTFOLIO       1,536       VARIOUS       1,439,016       VARIOUS <sup>2</sup> TOTAL       3,526       3,372,093       Store Market Store					
400 EAST 58 <sup>TH</sup> ST       126       UPPER EAST SIDE       140,000       90%         400 EAST 57 <sup>TH</sup> ST       259       UPPER EAST SIDE       290,482       41%         THE OLIVIA       333       PENN STATION       492,987       100%         SKY       1,175       MIDTOWN WEST       927,358       20%         STONEHENGE PORTFOLIO       1,536       VARIOUS       1,439,016       VARIOUS <sup>2</sup> TOTAL       3,526       3,372,093       3,372,093	PROPERTY	# UNITS	SUBMARKET	SF	
400 EAST 57 <sup>TH</sup> ST       259       UPPER EAST SIDE       290,482       41%         THE OLIVIA       333       PENN STATION       492,987       100%         SKY       1,175       MIDTOWN WEST       927,358       20%         STONEHENGE PORTFOLIO       1,536       VARIOUS       1,439,016       VARIOUS <sup>2</sup> TOTAL       3,526       3,372,093       3,372,093         Note Incorporates Management Estimates       AGGREEGATE 2018 NOI @ SHARE <sup>4</sup> \$32.5       560.8         1. Other Portoble Includes From the state adding Back Free Rent       3.74%       100 Asses State Adding Back Free Rent       3.74%         1. Other Information Portoble Includes From the state adding Back Free Rent       1.012 cash NOI at Share Adding Back Free Rent       3.74%       State Adding Back Free Rent         2. Owneering in Portoble Includes From the state adding Back Free Rent       State Adding Back Free Rent       3.74%       State Adding Back Free Rent         3. Owneering in Portoble Includes From the state adding Back Free Rent         3. Owneering in Portoble Includes From State Adding Back Free Rent         3. Owneering in Portoble Includes Fromotes thate Portoble State Adding Back Free	1080 AMSTERDAM	97	UPPER WEST SIDE	82,250	92.5%
THE OLIVIA     333     PENN STATION     492,987     100%       SKY     1,175     MIDTOWN WEST     927,358     20%       STONEHENGE PORTFOLIO     1,536     VARIOUS     1,439,016     VARIOUS <sup>2</sup> TOTAL     3,526     3,372,093	400 EAST 58 <sup>™</sup> ST	126	UPPER EAST SIDE	140,000	90%
SKY       1,175       MIDTOWN WEST       927,358       20%         STONEHENGE PORTFOLIO       1,536       VARIOUS       1,439,016       VARIOUS <sup>2</sup> TOTAL       3,526       3,372,093         More incorporates Management Estimates       AGGREGATE 2018 NOI @ SHARE <sup>1</sup> \$32.5 CAP RATE       3,74% IMPLIED NAV       \$869.5 EAST SIDE ASSEMBLAGE <sup>3</sup> \$60.8 TOTAL PORTFOLIO VALUE       \$930.3	400 EAST 57 <sup>™</sup> ST	259	UPPER EAST SIDE	290,482	41%
STONEHENGE PORTFOLIO       1,536       VARIOUS       1,439,016       VARIOUS <sup>2</sup> TOTAL       3,526       3,372,093         Model:       AGGREGATE 2018 NOI @ SHARE1       \$32.5         CAP RATE       3.74%         Implied Nalv       \$869.5         EAST SIDE ASSEMBLAGE <sup>3</sup> \$60.8         TOTAL       Contract Portfolio Value       \$930.3	THE OLIVIA	333	PENN STATION	492,987	100%
TOTAL       3,526       3,372,093         AGGREGATE 2018 NOI @ SHARE1       \$32.5         CAP RATE       3.74%         IMPLIED NAV       \$869.5         EAST SIDE ASSEMBLAGE3       \$60.8         TOTAL PORTFOLIO VALUE       \$930.3	SKY	1,175	MIDTOWN WEST	927,358	20%
Note: Incorporates Management Estimates         1. 2018 Cash NOI at Share Adding Back Free Rent         2. Ownership in Portfolio Includes Promotes that Have the Potential to Increase Economic Interest above Current Pro Rata Share	STONEHENGE PORTFOLIO	1,536	VARIOUS	1,439,016	VARIOUS <sup>2</sup>
Note: Incorporates Management Estimates       CAP RATE       3.74%         1. 2018 Cash NOI at Share Adding Back Free Rent       IMPLIED NAV       \$869.5         2. Ownership in Portfolio Includes Promotes that Have the Potential to Increase Economic Interest above Current Pro Rata Share       TOTAL PORTFOLIO VALUE       \$930.3	TOTAL	3,526		3,372,093	
	<ol> <li>2018 Cash NOI at Share Adding Back Free Rent</li> <li>Ownership in Portfolio Includes Promotes that Have the Potential to Increase Economic Interest above</li> </ol>	CAP RATE IMPLIED NAV EAST SIDE ASSEMB	3.74% \$869.5 LAGE <sup>3</sup> \$60.8		∏s∟g

# Π NAV: SUBURBAN ASSET VALUE

#### **\$ IN MILLIONS**

SUBMARKET	NUMBER OF PROPERTIES <sup>1</sup>	VALUE @ SHARE	VALUE PSF	2018F NOI @ SHARE <sup>2</sup>	CAP RATE
CONNECTICUT	9	\$244.6	\$206	\$16.5	6.76%
NEW YORK <sup>3</sup>	11	315.0	166	25.2	7.99%
TOTAL	20	\$559.6	\$181	\$41.7	7.45%

Note: Incorporates Management Estimates

1. Accounts for Office Parks with Multiple Buildings

2. 2018 Cash NOI, Adding Back Free Rent

3. Includes Westchester and Long Island



## NAV: DEVELOPMENT PROPERTIES

PROPERTY	STATUS	OWNERSHIP INTEREST	COST BASIS VALUE	COST BASIS PSF	COST BASIS @ SHARE
609 FIFTH AVENUE	PRE-DEVELOPMENT	100%	\$195.7	\$1,223	\$195.7
TOWER 46	IN-LEASE UP	25%	342.1	986	85.6
GOWANUS	PRE-DEVELOPMENT	95%	82.0	293	77.9
1640 FLATBUSH AVE	PRE-DEVELOPMENT	100%	7.0	191	7.0
719 SEVENTH AVE	DELIVERY	75%	77.9	7,761	58.4
TOTAL					\$424.6

# NAV: FEE & AIR RIGHTS

FEE INTERESTS	CURRENT PAYMENT @ SHARE	LEASE DURATION	NEXT RESET	OWNERSHIP INTEREST
635 MADISON AVE	\$3.6	APR-51	APR-30	100%
711 THIRD AVE	5.5	JUL-33	JUL-21	50%
562 FIFTH AVE	4.0	DEC-64	Jan-19	100%
	AGGREGATE RENT @ SHA	RE \$13.1		
	CAP RATE	3.25%		
	IMPLIED NAV	\$403.8		

AIR RIGHTS <sup>1</sup>	OWNERSHIP INTEREST	VALUE @ SHARE	VALUE PSF
ONE MADISON AVE <sup>2</sup>	100%	109.0	500
21-29 WEST 34 <sup>™</sup> ST	50%	19.1	250
TOTAL AIR RIGHTS		\$128.1	
TOTAL VALUE @ SHARE		\$531.9	

Note: Incorporates Management Estimates 1. No Value Assigned to 711 Third Avenue Air Rights 2. Excludes Value of Additional Obtainable Air Rights	SL GREEN

# DEBT & PREFERRED EQUITY PORTFOLIO

INVESTMENT TYPE	BOOK VALUE	NUMBER OF POSITIONS	AVG REMAINING TERM <sup>1</sup>	WEIGHTED AVG GAAP YIELD <sup>2</sup>
SENIOR LOANS:				
FIXED	\$227	3	1.1	6.4%
FLOATING	\$449	10	2.4	6.9%
JUNIOR LOANS:				
FIXED	\$588	12	4.9	8.4%
FLOATING	\$833	32	3.1	10.5%
TOTAL	\$2,097	57	3.4	8.9%

	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
RESIDENTIAL PORTFOLIO	930.3	
SUBURBAN ASSET VALUE	559.6	
DEVELOPMENT PROPERTIES	424.6	
FEE & AIR RIGHTS	531.9	
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	

	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
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DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	

	12/01/17	
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ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	

	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
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DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	
OTHER ASSETS (CASH, ETC)	395.8	

	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
RESIDENTIAL PORTFOLIO	930.3	
SUBURBAN ASSET VALUE	559.6	
DEVELOPMENT PROPERTIES	424.6	
FEE & AIR RIGHTS	531.9	
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	
OTHER ASSETS (CASH, ETC)	395.8	
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,311.9	

	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
RESIDENTIAL PORTFOLIO	930.3	
SUBURBAN ASSET VALUE	559.6	
DEVELOPMENT PROPERTIES	424.6	
FEE & AIR RIGHTS	531.9	
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	
OTHER ASSETS (CASH, ETC)	395.8	
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,311.9	
2018 CASH NOI – MANHATTAN STABILIZED OFFICE	728.6	



	12/01/17	
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
RESIDENTIAL PORTFOLIO	930.3	
SUBURBAN ASSET VALUE	559.6	
DEVELOPMENT PROPERTIES	424.6	
FEE & AIR RIGHTS	531.9	
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	
OTHER ASSETS (CASH, ETC)	395.8	
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,311.9	
2018 CASH NOI – MANHATTAN STABILIZED OFFICE	728.6	
IMPLIED CAP RATE BASED ON CASH NOI	5.9%	
IMPLIED MANHATTAN STABILIZED OFFICE VALUE PSF	\$664	
SHARE PRICE	\$102.03	
DISCOUNT TO NAV	?	

\$ IN MILLIONS	12/01/17	IMPLIED @4.50% CAP
TOTAL ENTERPRISE VALUE	\$20,405.7	
HIGH STREET RETAIL PORTFOLIO	1,291.1	
RESIDENTIAL PORTFOLIO	930.3	
SUBURBAN ASSET VALUE	559.6	
DEVELOPMENT PROPERTIES	424.6	
FEE & AIR RIGHTS	531.9	
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	
ONE VANDERBILT	1,155.0	
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	
OTHER ASSETS (CASH, ETC)	395.8	
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,311.9	
2018 CASH NOI – MANHATTAN STABILIZED OFFICE	728.6	
IMPLIED CAP RATE BASED ON CASH NOI	5.9%	
IMPLIED MANHATTAN STABILIZED OFFICE VALUE PSF	\$664	
SHARE PRICE	\$102.03	
DISCOUNT TO NAV	?	

\$ IN MILLIONS	12/01/17	IMPLIED @4.50% CAP
TOTAL ENTERPRISE VALUE	\$20,405.7	\$24,284.4
HIGH STREET RETAIL PORTFOLIO	1,291.1	1,291.1
RESIDENTIAL PORTFOLIO	930.3	930.3
SUBURBAN ASSET VALUE	559.6	559.6
DEVELOPMENT PROPERTIES	424.6	424.6
FEE & AIR RIGHTS	531.9	531.9
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE) <sup>1</sup>	2,097.5	2,097.5
ONE VANDERBILT	1,155.0	1,155.0
NET PROCEEDS FROM ASSETS HELD FOR SALE (1515 Broadway & 600 Lexington)	708.0	708.0
OTHER ASSETS (CASH, ETC)	395.8	395.8
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,311.9	\$16,190.6
2018 CASH NOI – MANHATTAN STABILIZED OFFICE	728.6	728.6
IMPLIED CAP RATE BASED ON CASH NOI	5.9%	4.5%
IMPLIED MANHATTAN STABILIZED OFFICE VALUE PSF	\$664	\$873
SHARE PRICE	\$102.03	\$140.92
DISCOUNT TO NAV		27.6%

Note: Incorporates Management Estimates 1. Projected as of 12/31/17	SL GREEN REALTY CORP

# CAPITAL ALLOCATION

## CAPITAL DEPLOYMENT – A BALANCED APPROACH

#### Uses

- New Acquisitions Worldwide Plaza
- Development One Vanderbilt Ave
- Debt Reduction 6.7x Debt to EBITDA
- Share Repurchases >\$550M
- Special Dividends To Maintain Tax Status

#### Sources

- NYC Assets Dispositions 16 Court Street
- Joint Ventures One Vanderbilt Ave, 1515 Broadway
- Suburban Dispositions Stamford Towers, etc.
- DPE Loan Sales / Syndications Tax Efficient
- Equity Issuances ATM Program



## STRATEGIC EQUITY ISSUANCES



Note: All ATM Issuances and Stock Buybacks Are Shown at Average Price Per Share Over the Issuance / Buyback Period 1. Share Issuance in Connection with the Reckson Acquisition

# SHARE REPURCHASE MATH

HYPOTHETICAL DISPO	SITIONS	NET PROCEEDS (\$M)	YIELD
NYC OFFICE		\$500	4.50%
NYC RETAIL		100	3.50%
SUBURBS		250	7.45%
DEBT & PREFERRE	ED EQUITY	150	9.00%
TOTAL NET PROCE	EEDS / WEIGHTED AVERAGE YIELD	\$1,000	5.80%
USES		\$ IN M	YIELD
DEBT REDUCTION		\$500	4.00%
SHARE REPURCHA	ASES	500	6.60%
TOTAL USES		\$1,000	5.30%
	IMPLIED NAV DISCOUNT <sup>1</sup> SHARES REPURCHASES IMPLIED NAV ACCRETION	27.6% \$500M \$138M	

## WHY REPURCHASES MAKE SENSE NOW

- Meaningful NAV Accretion
- Natural Hedge Against Downturns
- No Material Earnings Dilution
- Goal to Execute Debt Neutral
- Smaller, Nimbler, Less Complex Balance Sheet

**NB: Must Be Carefully Tax Planned** 



## ANALYST & INVESTOR COMMENTARY

- SL Green trades at a 24% discount to consensus NAV, but we see a number of catalysts that will close this gap. Leasing at SLG's \$3.2Bn One Vanderbilt is picking up steam, and we believe SLG remains on track to sell a JV stake in 1515 Broadway at a significant ROIC. This would provide more capital for a buyback, that's accretive to NAV and DCF. BMO, John Kim, (October 19, 2017)
- Modest \$100m share buyback in 3Q is a positive signal, but a higher buyback would be welcome and may total ~\$500m in 4Q if the 1515 Broadway JV stake is sold, we estimate. UBS, Nick Yulico (October 18, 2017)
- SLG Share Buybacks to Create a Floor and Catalyst Needed to Boost Share Price: We look for a JV on 1515 Broadway and sale of 600 Lexington to be potential catalysts for the stock and anticipate limited acquisition activity -- favoring instead a more aggressive share buyback plan. Baird, David B. Rodger (October 20, 2017)
- Earnings shortfall was driven by the \$12m initial 1 Vandy management income payment in 2Q, while the positive is SLG continuing to make good on using excess cash to buy back its stock at ~25% discount to NAV. Sandler, Alex Goldfarb (October 18, 2017)
- "I hope you are buying a sh\*t ton of your stock!!". Top Shareholder



## ANALYST & INVESTOR COMMENTARY

- Share buyback is a solid use of capital. The company alluded that the \$1B share buyback authorization, which is roughly one-third utilized, has become a viable deployment option as the shares trade close to a 5% cap rate. JMP, Mitchell Germain (October 19, 2017)
- The most positive incremental news in the quarter was SLG's 2.4mn share buyback in the low-\$100/sh range that was too attractive relative to NAV to ignore from a capital allocation perspective. Evercore ISI, Steve Sakwa (July 19, 2017)
- Buybacks are a smart use of capital as it is accretive to NAV, as is the sale of a stake in 1515 Broadway, unlocking the value of an asset with a bond-like rent roll, as pricing appears to be above what is implied within Street NAVs. JMP, Mitchell Germain (July 20, 2017)
- Potential catalysts to narrow the 26% discount to NAV include leasing at one Vanderbilt (perhaps not until '18) and/or additional share repurchases (particularly if funded with proceeds from a large, low-cap rate monetization like 1515 Broadway). Suntrust, Michael Lewis (July 24, 2017)
- Another positive was the company's stock buyback as it purchased about \$250m. Property transactions were as-expected as we believe SLG continues to do a good job in scaling back its suburban portfolio. JP Morgan, Tony Paolone (July 19, 2017)



## ANALYST & INVESTOR COMMENTARY

- We think positive near-term catalysts include leasing at One Vanderbilt, additional stock repurchases, and stronger NYC office leasing activity. UBS, Nicholas Yulico (December 1, 2017)
- The share repurchases provides a positive signal to the market and should be accretive to earnings if funded with lower cost sources. Deutsche, Vin Chao (July 21, 2017)
- Overall, we are somewhat disappointed by the slowing fundamentals, but the share buybacks may put a floor on the stock price. Jefferies, Tayo Okusanya (July 19, 2017)
- Shareholder ABC is a huge fan of the share repurchase program and asked why we would do anything with our capital other than repurchase stock. Top Shareholder
- Shareholder XYZ is supportive of the share repurchase program. His view is that there is a broader problem within the REIT world because there are outflows from large REIT dedicated funds and, as a result, certain property types (incl. Office) are being "left for dead". Top Shareholder
- Despite not registering in the stock price, we like SLG's recent pursuit of asset sales to fund stock buybacks, which shows management demonstrating the disconnect between public and private values. Sandler, Alex Goldfarb, (November 29, 2017)



### EXPECT MORE SHARE REPURCHASES IN 2018



# SL Green Realty Corp. Announces \$500 Million Increase to Share Repurchase Program

Program Increased to \$1.5 billion

NEW YORK--(BUSINESS WIRE)-- SL Green Realty Corp. (NYSE:SLG), New York City's largest commercial property owner, today announced that the Company's Board of Directors authorized an increase to the size of its share repurchase program, announced in August 2016, by an additional \$500 million of the Company's common stock, bringing the program to a total of \$1.5 billion.

To date, the Company has repurchased 5,673,227 shares at an average price of \$101.71. SL Green's Chief Executive Officer, Marc Holliday, commented, "We continue to utilize available liquidity from asset sales to repurchase our common stock at meaningful discounts to the private market valuations of Manhattan real estate, as well as to our own net asset value. This has proven to be a viable deployment of capital, that is accretive to the Company's earnings and valuation, and we will continue to evaluate this option as part of a balanced investment strategy."

SL Green Realty Corp., an S&P 500 company and New York City's largest office landlord, is a fully integrated real estate investment trust, or REIT, that is focused primarily on acquiring, managing and maximizing value of Manhattan commercial properties. As of September 30, 2017, SL Green held interests in 118 Manhattan buildings totaling 47.8 million square feet. rests in 27.5 million square feet of Manhattan buildings and debt and preferred equity s. In addition, SL Green held ownership interests in 27 suburban and New Jersey. To be

# ISLGREEN REALTY CORP.

# ISLGREEN REALTY CORP.



# INVESTMENT MARKET



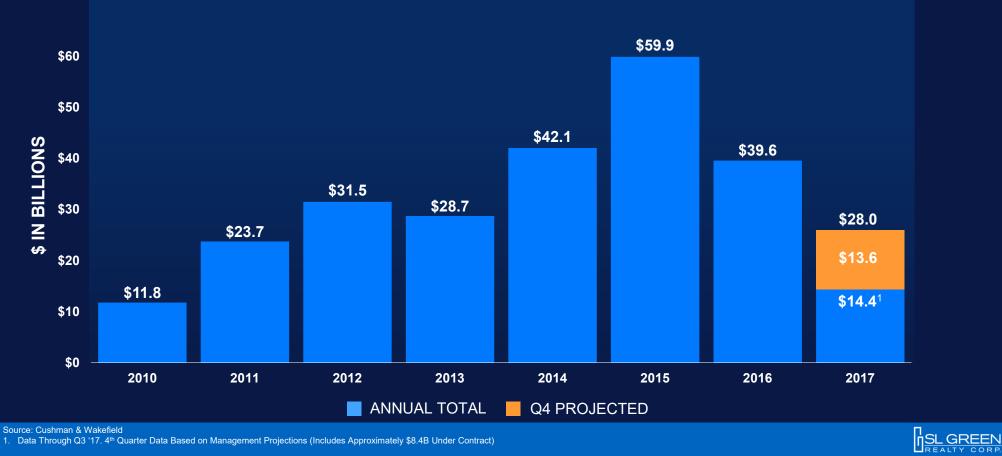






### Ц MANHATTAN INVESTMENT VOLUME

### INVESTMENT ACTIVITY HEATS UP Q4 '17



1. Data Through Q3 '17. 4th Quarter Data Based on Management Projections (Includes Approximately \$8.4B Under Contract)

### H 4<sup>TH</sup> QUARTER INVESTMENT SALES HIGHLIGHTS

	1515 BROADWAY	1440 BROADWAY	550 WASHINGTON STREET	1180 AVENUE OF THE AMERICAS	245 W 17 <sup>TH</sup> ST & 216 W 18 <sup>TH</sup> ST	600 LEXINGTON AVE	LORD & TAYLOR BUILDING	WORLDWIDE PLAZA
BUYER	ALLIANZ	CIM	OXFORD	NIGHTINGALE	COLUMBIA PROPERTY TRUST	DOMESTIC INSURANCE COMPANY	WEWORK	SLG / RXR
PRICE	\$1.95B	\$520M	\$705M	\$320M	\$514M	\$305M	\$850M	\$1.73B
PRICE PSF	\$1,045	\$694	\$505	\$802	\$1,150	\$1,005	\$1,274	\$842
CAP RATE	4.2%	2.8%	0.0%	3.0%	4.8%	4.1%	0.0%	4.7%

# NOTABLE TRANSACTIONS IN MARKET



OWNER	BLACKSTONE	GGP / THOR	IVANHOE CAMBRIDGE / CALLAHAN	BROOKFIELD	HSBC / EDGE
ASKING PRICE	\$675M	\$500M	\$400M	\$5.0B	\$925M
ASKING PSF	\$1,007	\$3,958	\$855	\$625	\$1,017
NOTES	MARKETED IN '16 & '17, RUMORED NEAR DEAL	BROOKFIELD IMPENDING TAKEOVER OF GGP	LEASEHOLD - RECENTLY REPOSITIONED	49% INTEREST SALE	48% INTEREST SALE



# DEBT MARKETS PROVIDE PLAN B



OWNER	RXR / WALTON STREET	RFR REALTY	GEORGE COMFORT & SONS	JEMB	SABEY / YOUNG WOO
VALUATION	\$1.1B	\$610M	\$525M	\$400M	\$400M
VALUATION PSF	\$880	\$1,185	\$579	\$559	\$621
REFI AMOUNT	\$693M	\$475M	\$175M	\$250M	\$200M
IMPLIED LTV%	63%	78%	70%	63%	50%
NOTES	CO-ORIGINATED BY MORGAN STANLEY AND SOCIETE GENERALE	CO-ORIGINATED BY KTB ASSET MANAGEMENT AND NATIXIS	PREF EQUITY - \$190M EXISTING MORTGAGE, \$365M TOTAL	PROVIDED BY NATIXIS	REDEVELOPMENT IN PROCESS

Source: Trepp, Real Capital Analytics, JLL, Cushman & Wakefield and Eastdil Secured

### FOREIGN INVESTMENT IN NYC

### EUROPE



Source: Cushman & Wakefield \*Cross Border Volume Figures are through Q3 '17 \$ in Billions

### 

l	EUROPI		IDDLE AFRIC	
<b>2014</b> \$8.8B Cross Border 19% of Total Volume	\$2.4		\$0.8	
<b>2015</b> \$25.9B Cross Border 41% of Total Volume	\$4.0	\$5	.7	
<b>2016</b> \$15.9B Cross Border 38% of Total Volume	\$3.3		\$2.6	
<b>2017</b> \$5.9B Cross Border 39% of Total Volume	\$1.0	\$0.04		
Source: Cushman & Wakefield				

Source: Cushman & Wakefield \*Cross Border Volume Figures are through Q3 '17 \$ in Billions

## FOREIGN INVESTMENT IN NYC

	EUROPE	MIDDLE I & AFRICA	EAST CANADA A
<b>2014</b> \$8.8B Cross Border 19% of Total Volume	\$2.4	\$0.8	\$2.0
<b>2015</b> \$25.9B Cross Border 41% of Total Volume	\$4.0	\$5.7	\$8.3
<b>2016</b> \$15.9B Cross Border 38% of Total Volume	\$3.3	\$2.6	\$1.2
<b>2017</b> \$5.9B Cross Border 39% of Total Volume	\$1.0 \$0.	04 \$1.0	

Source: Cushman & Wakefield \*Cross Border Volume Figures are through Q3 '17 \$ in Billions

### $\Box$ FOREIGN INVESTMENT IN NYC

	EUROPE	MIDDLE & AFRIC				CHINA & HONG KONG
<b>2014</b> \$8.8B Cross Border 19% of Total Volume	\$2.4	\$0.8		\$2.0	\$0.5	
<b>2015</b> \$25.9B Cross Border 41% of Total Volume	\$4.0	\$5.7		\$8.3		\$5.4
<b>2016</b> \$15.9B Cross Border 38% of Total Volume	\$3.3	\$2.6	\$1.2		\$8	3.0
<b>2017</b> \$5.9B Cross Border 39% of Total Volume	\$1.0    \$0 <mark>.04</mark>	\$1.0		\$2.7	,	
Source: Cushman & Wakefield *Cross Border Volume Figures are through Q3 '17 \$ in Billions						

### R FOREIGN INVESTMENT IN NYC

	EUROPE	MIDDLE & AFRIC				CHINA & HONG KON	G ASIA
<b>2014</b> \$8.8B Cross Border 19% of Total Volume	\$2.4	\$0.8		\$2.0	\$0.5	\$3.0	
<b>2015</b> \$25.9B Cross Border 41% of Total Volume	\$4.0	\$5.7		\$8.3		\$5.4	\$2.2
<b>2016</b> \$15.9B Cross Border 38% of Total Volume	\$3.3	\$2.6	\$1.2		\$8	.0	\$0.8
<b>2017</b> \$5.9B Cross Border 39% of Total Volume	\$1.0    \$0. <mark>04</mark>	\$1.0		\$2.7			\$1.1
Source: Cushman & Wakefield *Cross Border Volume Figures are through Q3 '17 \$ in Billions							

# JAPAN & KOREA FILL CHINA VOID



ТҮРЕ	EQUITY	EQUITY	DEBT	EQUITY	DEBT
BUYER / LENDER	NPS	MITSUI FUDOSAN	KIWOOM / NONGHYUP	UNIZO	MERITZ
PRICE / LOAN AMOUNT	\$3.2B	\$5.4B	\$550M	\$468M	\$226M

### GLOBAL RETURNS ROOM TO RUN IN NYC Г

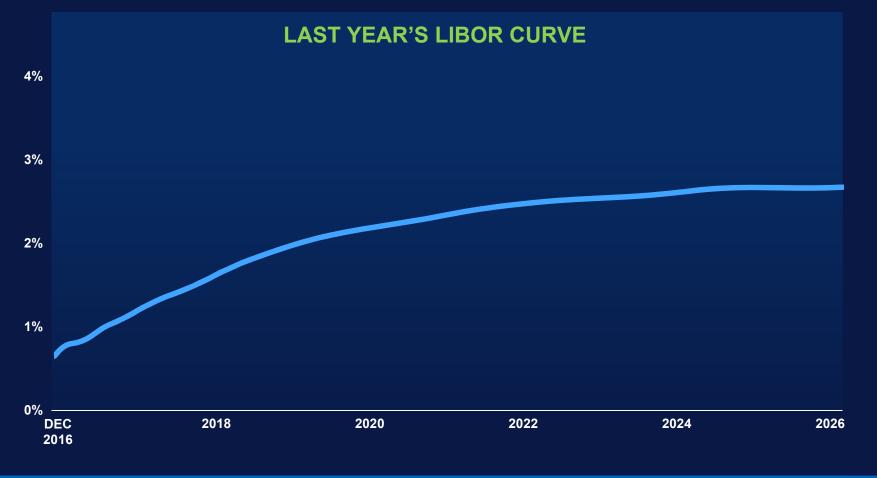


### GLOBAL RETURNS ROOM TO RUN IN NYC ľ

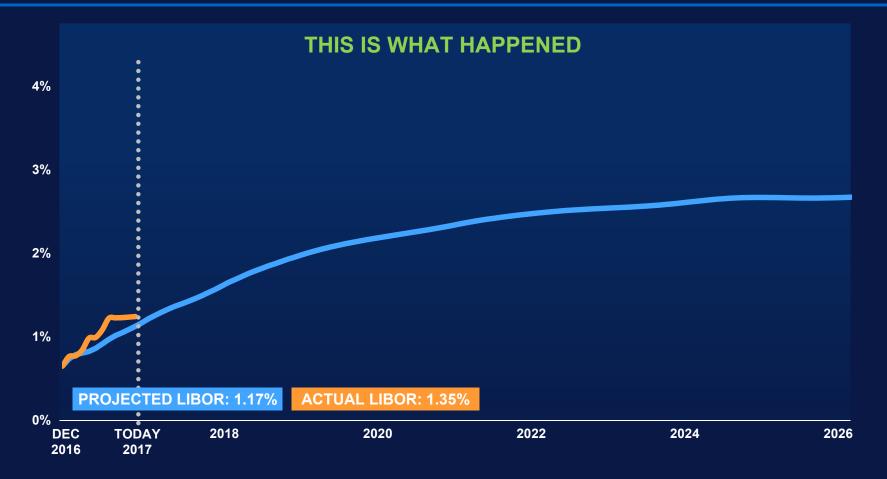


### GLOBAL RETURNS ROOM TO RUN IN NYC Н

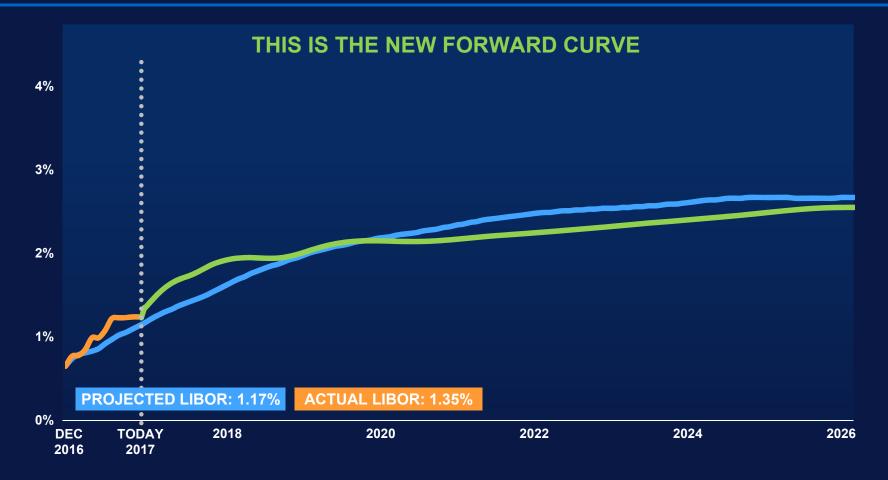




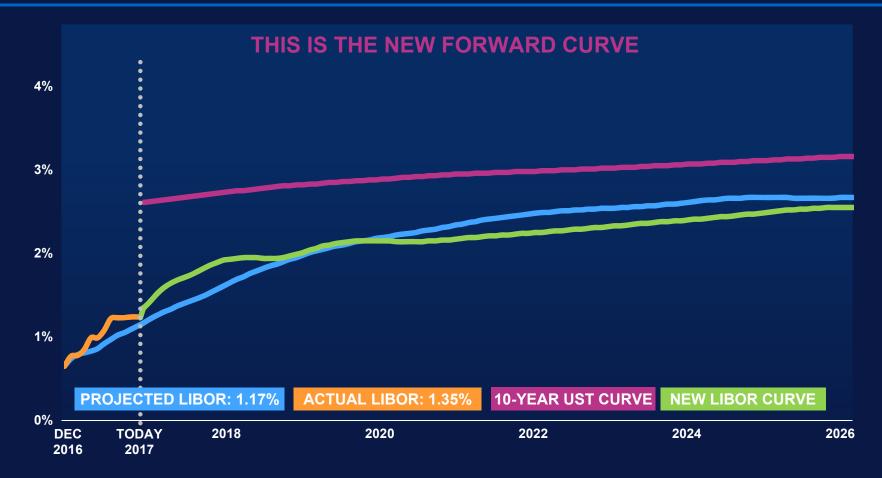
Source: Chatham Financial



Source: Chatham Financial



Source: Chatham Financial



Source: Chatham Financial

### Г EQUITY CAPITAL MARKETS

### MIDTOWN OFFICE CLASS A PRICING



2016 Excludes 693 Fifth Avenue

10 Yr UST Historical Data Represents Year End Figures. 2017 Figure Represents Spot Rate on 12/01/17

Source: Cushman & Wakefield

# INVESTMENT ACTIVITY

## Π 2017 DISPOSITION HIGHLIGHTS

BUILDING	SUBMARKET	INTEREST SOLD	GROSS SALE PRICE	PRICE PSF	CAP RATE	NET PROCEEDS
ONE VANDERBILT AVENUE	MIDTOWN EAST	29%	\$3.31B	\$1,913	0.0%	N/A
1515 BROADWAY	TIMES SQUARE	43%	\$1.95B	\$1,045	4.2%	\$416M
600 LEXINGTON AVENUE	MIDTOWN EAST	100%	\$305M	\$1,005	4.1%	\$292M
16 COURT STREET	DOWNTOWN BROOKLYN	100%	\$171M	\$538	4.8%	\$167M
102 GREENE STREET	SOHO	100%	\$43.5M	\$4,728	0.0%	\$42M

### **NET PROCEEDS OF \$917M**

### 1515 BROADWAY

- Acquired 55% Interest at Gross Valuation of \$483.5M in 2002
- Completed \$60M Repositioning Plan
- Purchased Remaining Interest at Gross Valuation of \$1.21B in 2011
- Signed 1.6M SF Early Lease Renewal with Viacom in 2012 to Secure Tenant Through 2031
- Under Contract to Sell 43% Interest to Allianz Real Estate at Gross Valuation of \$1.95B
  - 4.2% Cap Rate
  - \$1,045 PSF
  - \$416M Net Proceeds



### **1** 600 LEXINGTON AVENUE

- Acquired 55% Interest in 2010 at Gross Valuation of \$193M
- Deployed \$33M Capital Plan to Reposition Asset to Class-A Standard
- Acquired Remaining Interest in 2015 at Valuation of \$284M
- Under Contract to Sell in Q1 2018 at Gross Valuation of \$305M
  - 4.1% Cap Rate
  - \$1,005 PSF
  - \$292M Net Proceeds
  - \$70M+ Gross Deal Profit



### Π 16 COURT STREET

- Acquired 35% Interest in 2007 for \$107.5M
- Deployed \$15 Million Repositioning Plan to Attract TAMI Tenants
  - Raised Rents Over 20%
  - Increased Occupancy from 84% to 95%
- Acquired Remaining Interest in 2013 at Gross Valuation of \$96M
- Sold Q4 2017 for \$171M Near Record Pricing for Brooklyn
  - 4.8% Cap Rate
  - \$538 PSF
  - \$167M Net Proceeds



## 1 2017 DISPOSITION HIGHLIGHTS

BUILDING	SUBMARKET	INTEREST SOLD	GROSS SALE PRICE	PRICE PSF	CAP RATE	NET PROCEEDS
ONE VANDERBILT AVENUE	MIDTOWN EAST	29%	\$3.31B	\$1,913	0.0%	N/A
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102 GREENE STREET	SOHO	100%	\$43.5M	\$4,728	0.0%	\$42M

### **NET PROCEEDS OF \$917M**

### 1 2017 SUBURBAN DISPOSITION HIGHLIGHTS

PROPERTY	LOCATION	INTEREST SOLD <sup>1</sup>	GROSS SALE PRICE	NET PROCEEDS <sup>2</sup>
STAMFORD TOWERS (680 & 750 WASHINGTON BLVD)	STAMFORD, CT	51% (ENTIRE SLG INTEREST)	\$97.0M	\$45.5M
125 CHUBB AVENUE	LYNDHURST, NJ	100%	\$29.5M	\$28.7M
520 WHITE PLAINS ROAD	TARRYTOWN, NY	100%	\$21.0M	\$19.5M

### **NET PROCEEDS OF \$94M**

1. TH Real Estate Sold Their 49% Interest in Stamford Towers Along with SLG's Sale of Its 51% Interest 2. Net Proceeds Exclusive of Seller Financing Provided at 125 Chubb Avenue and 520 White Plains Road

### SUBURBAN DISPOSITION STRATEGY

YEAR	BUILDING	LOCATION	INTEREST SOLD <sup>1</sup>	GROSS SALE PRICE	NET PROCEEDS <sup>2</sup>
2015	THE MEADOWS	RUTHERFORD, NJ	50%	\$121.1M	\$21.1M
2015	140 & 150 GRAND STREETS	WHITE PLAINS, NY	100%	\$32.0M	\$31.0M
2016	7 RENAISSANCE SQUARE	WHITE PLAINS, NY	50%	\$20.7M	\$12.9M
2016	RYE BROOK LAND	RYE BROOK, NY	100%	\$20.0M	\$19.9M
2016	500 WEST PUTNAM AVENUE	GREENWICH, CT	100%	\$41.0M	\$39.5M
2017	STAMFORD TOWERS (680 & 750 WASHINGTON BLVD)	STAMFORD, CT	51%	\$97.0M	\$45.5M
2017	125 CHUBB AVENUE	LYNDHURST, NJ	100%	\$29.5M	\$28.7M
2017	520 WHITE PLAINS ROAD	TARRYTOWN, NY	100%	\$21.0M	\$19.5M

### TOTAL NET PROCEEDS OF \$218M SINCE 2015

1. Reflects Interest Sold at Time of Disposition. SLG Retained No Interest in Any Assets Shown Above

2. Net Proceeds Exclusive of Seller Financing Provided at 125 Chubb Avenue and 520 White Plains Road

## WORLDWIDE PLAZA

#### THE OPPORTUNITY

- Expand SL Green's Footprint on West Side
  - Trophy Asset with Direct Access to Public Transportation
- Leverage Long-Standing Relationship with RXR Realty
- Capitalize on Financing Markets
- Benefit from Stable Cash Flows from Credit Tenancy with Embedded Mark-to-Market Opportunities



## WORLDWIDE PLAZA

#### PROPERTY OVERVIEW

- 49-Story, 2.1M SF Trophy Mixed-Use Complex
  - Significant Amenities Including a 5-Stage Off-Broadway Theater, State-of-the-Art Fitness Center & 475-Space Parking Garage
- Full-Block Between 49<sup>th</sup> and 50<sup>th</sup> Streets on Eighth and Ninth Avenues
- 98% Leased to Diversified Roster of Credit Tenancy
  - U.S. Headquarters of Nomura Holdings (S&P: A-) and Cravath, Swaine & Moore (AM Law #46)
- Institutionally Maintained Asset with \$500M of Complex-Wide Improvements Made Since 2009



InSL GREEN

## WORLDWIDE PLAZA

#### FINANCIAL ATTRIBUTES

- \$1.725B Gross Purchase Price (\$842 PSF)
  - SL Green & RXR Realty Each Acquired 24.4% Interest
  - NYRT & Venture Led by George Comfort & Sons Retained 51.3% Interest
- 4.7% Cap Rate / 4.9% Fee-Enhanced Cap Rate
- \$1.2B, 10-Year IO Financing at Sub 4.0% Fixed Interest Rate
- Significantly Below-Market Rents
  - Implied Cap Rate of 6%+ on Mark-to-Market Opportunities
  - Nomura (819K SF, LXD 2033) 30%+ Below Market with In-Place Escalated Rents ~\$50 PSF
- Attractive Fee-Enhanced Returns
  - ~7% Cash-On-Cost / 10%+ Levered IRR

## RETAIL

## RETAIL PORTFOLIO

58 LOCATIONS

2.1M SQUARE FEET

11.6% OF TOTAL INCOME

\$34.1M 5 YR INCREMENTAL REVENUE



Note: Data as of Q3, 2017. Incremental Rent Reflects Asking Market Rents Today over 3rd Quarter Escalated Rent. New Executed Leases That Have Not Commenced Included in Incremental Revenue

#### • 650 Fifth Avenue

- Secured Long-Term Lease with Nike in 2016
- Refinanced the Property by Securing a \$275M Five-Year Loan from Aareal Capital Corporation and Meritz Real Estate Asset Management
- Blended Interest Rate: 4.70%, Fixed



#### • 650 Fifth Avenue

- Secured Long-Term Lease with Nike in 2016
- Refinanced the Property by Securing a \$275M Five-Year Loan from Aareal Capital Corporation and Meritz Real Estate Asset Management
- Blended Interest Rate: 4.70%, Fixed
- 1552 Broadway
  - Increased McDonald's Rent by \$3.9M Per Annum in 2016
  - Refinanced the Property By Securing a \$195M Five-Year Loan from United Overseas Bank Limited
  - Interest Rate: LIBOR + 2.65%
  - The Loan Replaces a \$185.4M Loan with an Interest Rate of LIBOR + 4.17%



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#### 102 Greene Street

- Sold the Property to TA Realty for a Gross Sale Price of \$43.5M
- Unlevered IRR: 9.5%



#### ACTIVE INVESTORS

- Buy, Reposition and Sell Strategy
- Maximize Upside Opportunity

TRACK RECORD*								
PROPERTY	SLG BASIS	SALE PRICE	DEAL PROFIT	SLG ORIGINAL SHARE				
1551-1555 Broadway	\$145.6	\$276.8	\$123.2	50%				
141 Fifth Avenue	\$17.0	\$46.0	\$31.6	50%				
379 West Broadway	\$24.0	\$48.5	\$14.2	45%				
21-29 West 34 <sup>th</sup> Street <sup>1</sup>	\$87.2	\$195.0	\$91.0	50%				
717 Fifth Avenue	\$302.3	\$617.6	\$313.3	32.75%				
2 Herald Square (Fee Interest)	\$246.8	\$365.0	\$89.4	100%				
180 Broadway	\$141.3	\$222.5	\$70.5	25.50%				
747 Madison Avenue	\$85.1	\$160.0	\$62.3	33.33%				
131-137 Spring Street <sup>2</sup>	\$138.8	\$277.8	\$136.0	100%				
981-989 Third Avenue	\$32.9	\$68.7	\$31.3	100%				
562, 570, 574 Fifth Avenue <sup>3</sup>	\$148.7	\$225.4	\$88.1	100%				
102 Greene Street	\$33.9	\$43.5	\$8.8	100%				
TOTAL	\$1,403.7	\$2,546.8	\$1,059.7					

1. Excludes Value of Retained Air Rights

2. SLG Retained a 20% Interest. Deal Profit Reflects Property Valuation Based on Sale

3. Ground Lessee Has a Purchase Option to Buy the 562 Fee for \$100M, which Increases by 2.0% Per Annum, Beginning in Year 4. Calculations Assume that Sponsor Executes the Purchase Option at the End of Year 3

\* \$ in Millions

GREEN

## DEBT & PREFERRED EQUITY

## LENDER OF CHOICE

### NEW YORK'S #1 PROVIDER OF REAL ESTATE CAPITAL

520 WEST 41ST STREET		245 PARK AVENUE		95 MORTON STREET	
<b>\$225.0 Million</b>		<b>\$110.5 Million</b>		<b>\$25.0 Million</b>	
Mortgage & Mezzanine Loan		Mezzanine Loan		Mezzanine Loan	
Silverstein Properties		HNA Property Holdings		RFR Realty	
60 CHARLTON / 163 VARICK <b>\$73.4 Million</b> Mortgage & Mezzanine Loan APF Properties / Drake Street Partners	PARK WEST VILLAGE <b>\$45.0 Million</b> Mezzanine Loan The Chetrit Group / Stellar Management		1 QUEENS PLAZA SOUTH <b>\$37.5 Million</b> Mezzanine Loan Property Markets Group		180 WATER STREET <b>\$35.0 Million</b> Mezzanine Loan MetroLoft

#### ~\$1.5 Billion of Debt Investments in 2017

## DPE MARKET OBSERVATIONS

- Increase in Competition Among Non-Bank Lenders
- CMBS Lenders Increasing Advance Rates
- Foreign Capital Originating 10-Year Mezzanine Debt at 5% 7% for 65%+ LTV
- Decreased 2017 Transaction Volume Heightened Competition for Debt & Preferred Equity Opportunities
- SLG Leads Subordinate Lending Market
  - Primarily Short-Term Floating Rate Portfolio
  - Strong Relationships with Borrowers Leads to Repeat Business
- Recent Transaction Volume Pickup Should Lead to More Opportunities

## 1 2017 SALES & SYNDICATIONS

#### \$454M OF LOAN SALES & SYNDICATIONS BY TYPE



1. Based on Estimated GAAP Yield at Time of Sale or Syndication

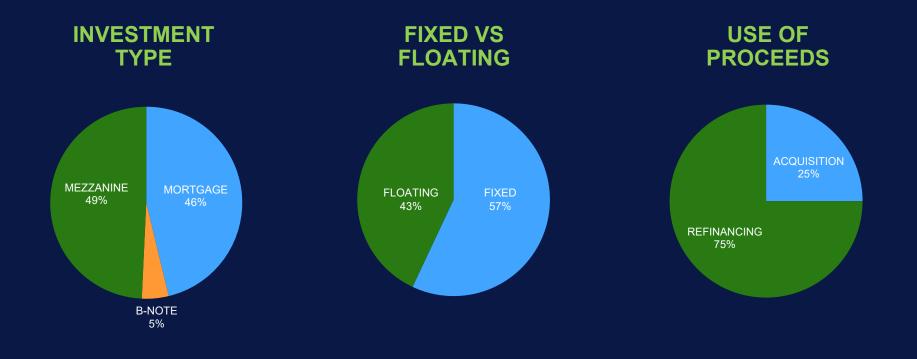
## 1 2017 RETAINED ORIGINATIONS



1. 2017 YTD Plus Anticipated Closings Before Year End. Yield Inclusive of Loans Secured by Leasehold Interest in 2 Herald Square Note: Includes DPE Investments Included in Other Balance Sheet Line Items

## Ω 2017 DPE INVESTMENTS OVERVIEW

#### RETAINED ORIGINATIONS PROFILE





## NEW DEVELOPMENTS

## <sup>1</sup> 185 BROADWAY

#### 35-YEAR TAX ABATEMENT WINS THE DAY

 Assembled Three Properties Over Two Years Across the Street from 180 Broadway and Fulton Transit Center



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## 1 185 BROADWAY

35-YEAR TAX ABATEMENT WINS THE DAY

- Assembled Three Properties Over Two Years Across the Street from 180 Broadway and Fulton Transit Center
- Vacated 45 Tenants
- Evaluated Commercial, Hotel, Dormitory and Residential Development Schemes



## 185 BROADWAY

35-YEAR TAX ABATEMENT WINS THE DAY

- Assembled Three Properties Over Two Years Across the Street from 180 Broadway and Fulton Transit Center
- Vacated 45 Tenants
- Evaluated Commercial, Hotel, Dormitory and Residential Development Schemes
- Major Tax Savings with Affordable New York Mixed-Use Development
  - Creating 30% Affordable Housing Units
  - Property Tax Exemption for 35 Years
  - Slated for Completion in 2020

<u>ISL GREEN</u> Realty corp

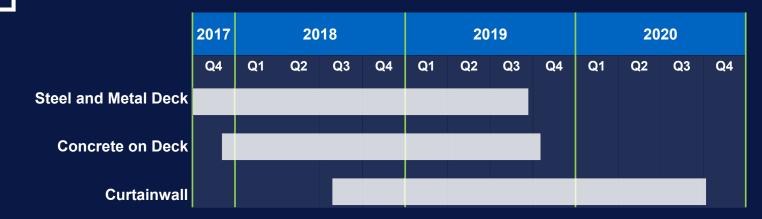


## PROJECT STATUS

- Project Fully Capitalized
- Office Marketing in Full Swing
- Daniel Boulud Restaurant Concept and Design in Progress
- Observation Deck Design, Strategic Partner Selection and Capitalization in 2018-19
- Amenity Floor in Design with Gensler
- Vanderbilt Plaza Design in Progress with Peter Walker
- Off-Site Improvements Underway



## CONSTRUCTION SCHEDULE



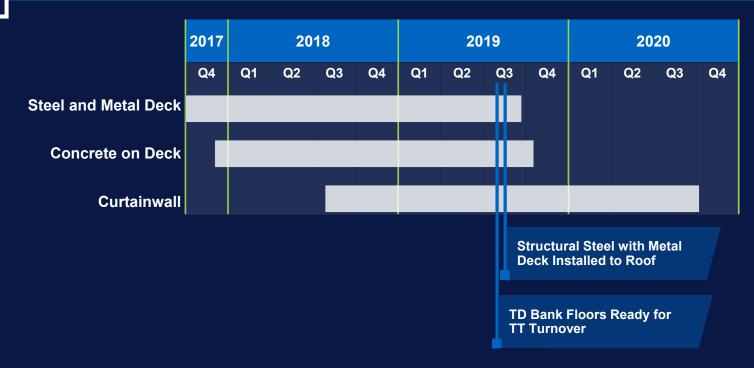




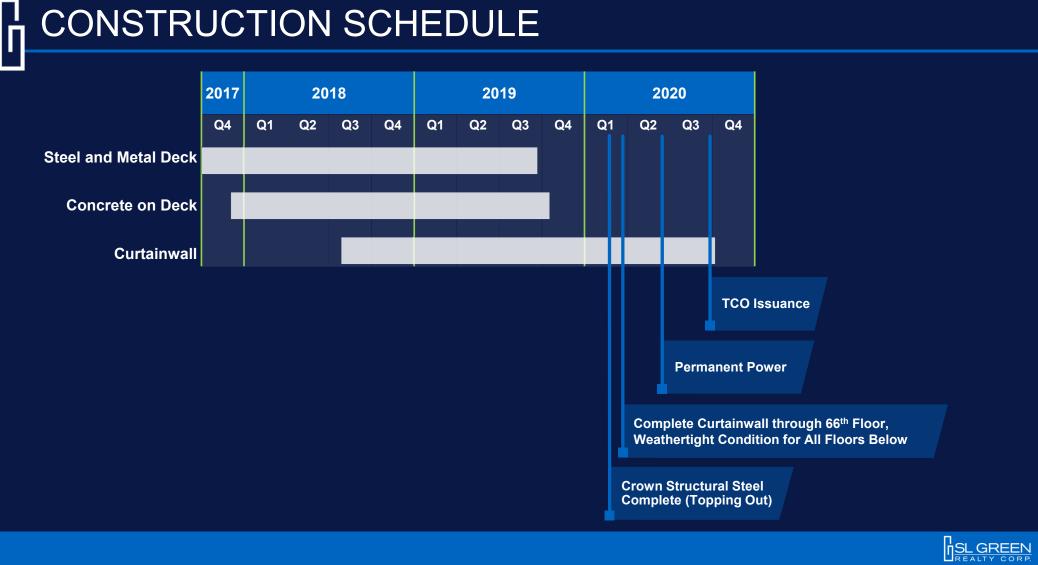








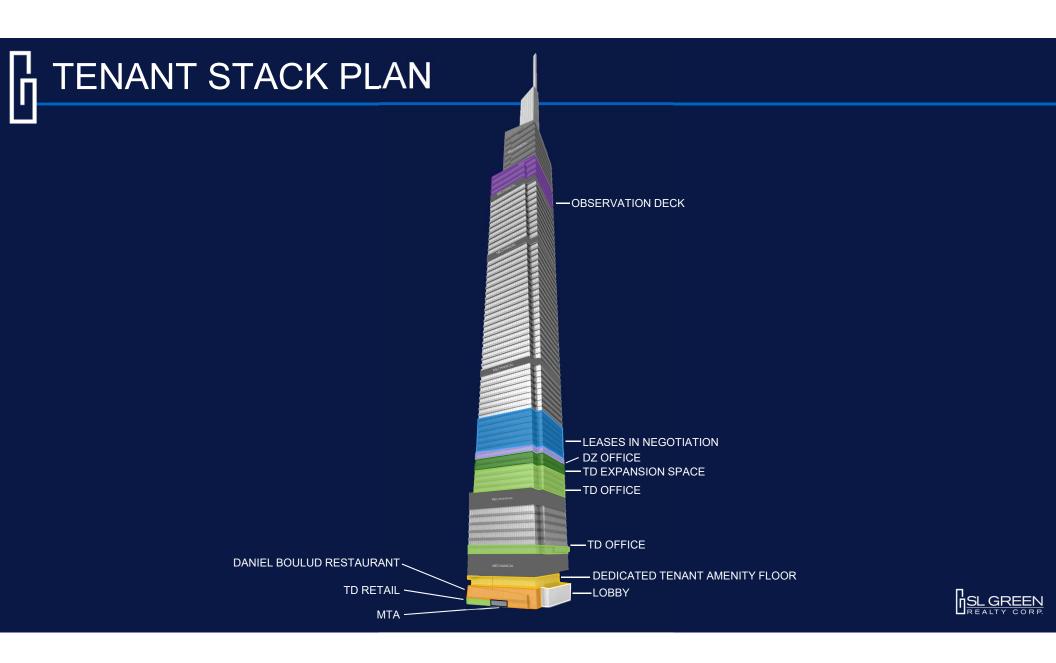




## MARKETING IN FULL SWING

- Weekly Tenant and Broker Presentations
- Marketing Center Featuring Multiple Large Scale Building Models
- Extensive Social Media Campaign Linked in
  - Digital Ads Viewed More than 4.2M Times
  - 20K Website Visits Resulting from Social Media
  - +2,700 Instragram and Twitter Followers
  - Targeted Digital Media to Senior Level Executives and Brokers
  - 70 Articles Profiling OVA in Business Publications
- Interactive Website Featuring Films, Interviews and Breathtaking 360° Views
- The Only Commercial Real Estate Presentation in North America Featuring Virtual Reality Experience





# ISLGREEN REALTY CORP.

## 2017 INSTITUTIONAL INVESTOR CONFERENCE



## CREDIT PROFILE

### SHOWCASING BALANCE SHEET STRENGTH

- Received Credit Rating Upgrade to **BBB (Outlook: Stable)** from Fitch
- Received Credit Rating Outlook Upgrade to POSITIVE from S&P
- Issued \$600M of Unsecured Public Bonds
- Modified, Expanded and Extended \$3.0B Unsecured Bank Credit Facility
- Maintained Leverage Below 7.0x Debt / EBITDA
- Amassed a Stockpile of Liquidity

### SLG RETURNS TO THE BOND MARKET

#### \$500M 3.25% Unsecured Bonds Maturing in 2022

- First Public Issuance Since 2012
- Introduced Simpler Structure (Issuer and Covenants)
- 9x Oversubscribed at Launch

#### **\$100M Reopening of Unsecured Bonds Maturing in 2022**

- Created an Additional "Index Eligible" SLG Bond Issuance
- Yield-to-Maturity of 3.298%



## $\frac{1}{\mathbf{I}}$ MORE UNSECURED BOND ISSUANCES TO COME

#### UNSECURED MATURITIES AS OF 12/31/2017



### REIMAGINING THE UNSECURED CREDIT FACILITY

#### \$3.0B Unsecured Bank Credit Facility

- Increased Total Facility Size by \$217M
  - Revolving Credit Facility: \$1.5B (Reduced by \$100M)
  - 5-Year Term Loan: \$1.3B (Increased by \$117M)
  - 7-Year Term Loan: \$200M (New Component)
- Extended Maturity to 2023 (5-Year Components) and 2024 (7-Year Component)
- Reduced Overall Borrowing Cost
- Introduced Full Covenant Package at SL Green Parent Level



#### Π TAKING ADVANTAGE OF AN ATTRACTIVE FINANCING MARKET

#### **\$ IN MILLIONS**

			REFINA	ANCING TERMS		SHARE	
PROPERTY	ORIGINAL RATE	TERM	PRINCIPAL (GROSS)	NEW RATE	NET PROCEEDS	INTEREST SAVINGS / (EXPENSE)	
280 PARK AVE	L + 200BPS	7 YEARS <sup>1</sup>	\$1,200.0	L + 173BPS	\$139.1		
605 WEST 42 <sup>ND</sup> ST	VARIOUS	10 YEARS	\$550.0	L + 144BPS			
485 LEXINGTON AVE	5.61% (Fixed)	10 YEARS	\$450.0	4.25% (Fixed)		\$6.1	
1745 BROADWAY	5.68% (Fixed)	5 YEARS <sup>1</sup>	\$375.0	L + 185BPS		\$3.5	
650 FIFTH AVE	L + 375BPS	5 YEARS	\$275.0	4.70% (Fixed)	\$67.9		
315 WEST 33 <sup>RD</sup> ST	0.92% (Fixed) <sup>2</sup>	10 YEARS	\$250.0	4.17% (Fixed)	\$42.6		
55 WEST 46 <sup>™</sup> ST	L + 230BPS	6 YEARS <sup>1</sup>	\$195.0	L + 212.5BPS			
1552-1560 BROADWAY	L + 417BPS	5 YEARS <sup>1</sup>	\$195.0	L + 265BPS	\$2.7	\$1.2	
10 EAST 53 <sup>RD</sup> ST	L + 250BPS	5 YEARS <sup>1</sup>	\$170.0	L + 225BPS	\$23.2		
1080 AMSTERDAM AVE	0.75% (Fixed) <sup>2</sup>	10 YEARS	\$35.5	3.58% (Fixed)	\$11.2		
	4.08%		\$3,695.5	3.70%	\$286.7		
terest Savings / Expense Calculated Using An . usive of Extension Options viously Financed with the FHLB	Average 30-Day LIBOR Rate of 1	1.64% for 2018					SL GREEN

1. Inclus 2. Previously Financed with the FHLB

Note: Int

REFINANCING IMPACTS

# EXTENDED DEBT MATURITY SCHEDULE



# **I** ADDRESSING LIMITED 2018 & 2019 DEBT MATURITIES

#### **\$ IN MILLIONS**

DEBT	PRINCIPAL DUE AT MATURITY <sup>1</sup>	CURRENT COUPON	PLAN
2018			
719 SEVENTH AVE (DEVELOPMENT)	\$30.9	L + 305BPS	EXTENSION
185 BROADWAY (DEVELOPMENT)	\$58.0	L + 270BPS	REFI / CONST LOAN
UNSECURED NOTES	\$250.0	5.00%	REFINANCE
2019			
724 FIFTH AVE	\$137.5	L + 243BPS	REFINANCE
521 FIFTH AVE	\$85.9	3.73%	REFINANCE

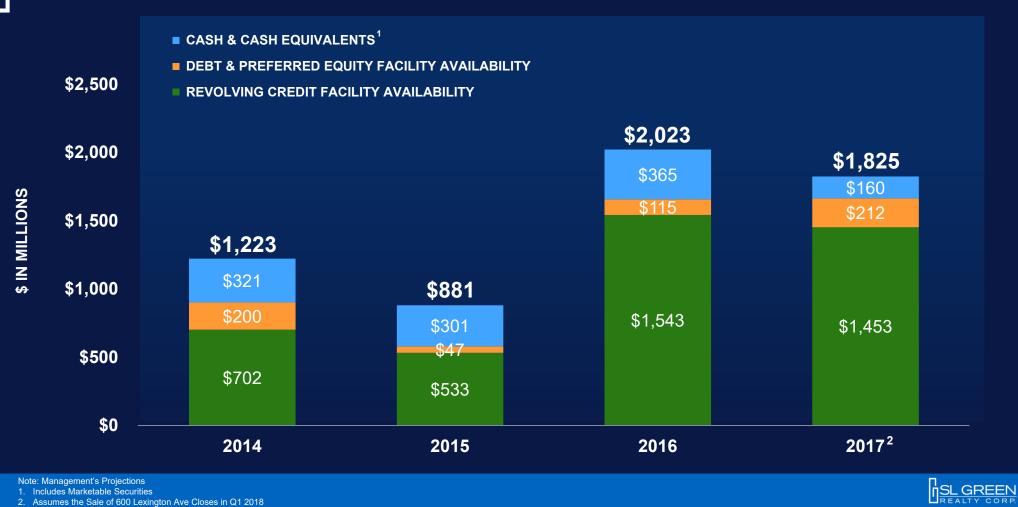
# MAINTAINING LOW LEVERAGE PROFILE IN 2017 AND BEYOND

#### CONSOLIDATED NET DEBT / EBITDA



Note: Calculated as of Year-End on a Run-Rate Basis Using Fitch's Published Methodology. 2017 and 2018 are Management's Projections 1. Net Debt at SLG Share / Total Value Using Green Street Advisors NAV Per Share as of 11/29/17

# STOCKPILE OF LIQUIDITY WHILE REMAINING ACTIVE



2. Assumes the Sale of 600 Lexington Ave Closes in Q1 2018

149

# GUIDANCE

SL GREEN

150

# HOW DID WE DO IN 2017?

	INITIAL	CURRENT		
\$ IN MILLIONS, EXCEPT PER SHARE DATA	GUIDANCE	FORECAST	VARIANCE	
INCOME			\$	%
REAL ESTATE GAAP NOI <sup>1</sup>	\$941.9	\$921.7	(\$20.2)	(2.1%)
DEBT & PREFERRED EQUITY INCOME	\$200.2	\$206.2	\$6.0	3.0%
OTHER INCOME, NET	\$28.7	\$30.8	\$2.1	7.3%
TOTAL INCOME	\$1,170.8	\$1,158.7	(\$12.1)	
EXPENSES				
INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$393.5)	(\$394.7)	(\$1.2)	(0.3%)
TRANSACTION COSTS		(\$0.4)	(\$0.4)	-
GENERAL & ADMINISTRATIVE EXPENSE	(\$96.6)	(\$96.6)	-	-
TOTAL EXPENSES			(\$1.6)	
2017 FFO	\$680.7	\$667.0	(\$13.7)	(2.0%)
DILUTED WTD AVG. SHARES OUTSTANDING	105.5M	103.4M <sup>2</sup>	(2.1M)	(2.0%)
2017 FFO PER SHARE	\$6.45 <sup>3</sup>	\$6.45	-	-
ncludes Lease Termination Income Projected 12/31/17 Common Shares & Units Outstanding of 97.8M /idnoint of Management's 2017 EFO Guidance Range of \$6.40 - \$6.50 Per Share				

3. Midpoint of Management's 2017 FFO Guidance Range of \$6.40 - \$6.50 Per Share

# THE POSITIVES AND NEGATIVES OF 2017 EARNINGS

#### **The Positives**

- Strategic Asset Sales Generated Net Proceeds for Opportunistic Stock Repurchases
- Lease up of 1515 Broadway Retail Vacancy at 29.4% Mark-to-Market
- Recognition of Accrued Interest Income from the Preferred Equity Position at 885 Third Ave
- Acquisition of Fully Leased and Income Producing Worldwide Plaza
- Year-Over-Year Reduction of G&A Expense

#### The Negatives

- Lower than Expected Lease Termination Income
- Write-off of Deferred Financing Costs Related to Mortgage Refinancings
- Delayed Leasing at 485 Lexington Ave & 719 Seventh Ave

# LOOKING AHEAD TO 2018

- Continued Strategic Asset Sales & Stock Repurchases
- 2016 & 2017 Leasing Activity Driving Net Operating Income
- Reduced Income Contribution from the Debt & Preferred Equity Portfolio
- Lower Cost of Property Level & Corporate Level Debt
- Stockpile of Liquidity for Opportunistic Investments
- Inflationary Increase in G&A Expense



# COMPOSITION

#### WEIGHTED AVERAGE DILUTED SHARE COUNT

#### 2018 WTD AVG. DILUTED SHARECOUNT: 93.0M<sup>1</sup>

2017 WTD AVG. DILUTED SHARECOUNT: 103.4M

2016 WTD AVG. DILUTED SHARECOUNT: 105.2M

#### **KEY 2018 ASSUMPTIONS**

- Completion of \$1.0B Share Repurchase Authorization
- Deployment of up to \$500M Additional Share Repurchase Authorization
  - Dependent on Share Price, Asset Sales & Alternative Investments



# Π 2018 FFO COMPOSITION

#### REAL ESTATE GAAP NOI

# \$900.0M<sup>1</sup>



#### **KEY 2018 ASSUMPTIONS**

- Recognizing Revenues from Recent Leasing
- Overall Operating Expenses <sup>†</sup>0.4%
- Overall Real Estate Taxes <sup>†</sup>3.3%
- NOI Excludes Lease Termination Income

**MANHATTAN HIGHLIGHTS** 

VNS Rent Commencement at 220 East 42<sup>nd</sup> St

US Bank Expiration at 461 Fifth Ave

Citi Expiration at 485 Lexington Ave

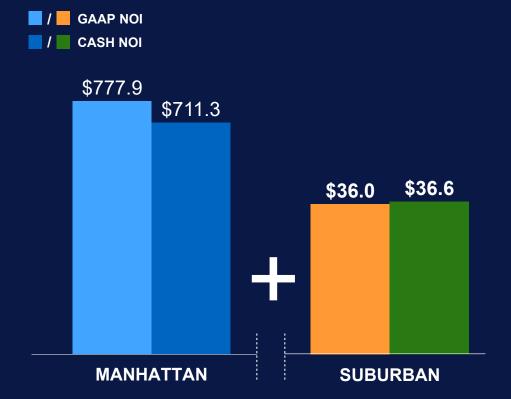
Full Year Impact of Retail Leasing at 1515 Broadway

Nordstrom Rent Commencement at 3 Columbus Circle

RSM McGladrey Expiration at 1185 Avenue of the Americas

#### **\$ IN MILLIONS**





**\$ IN MILLIONS** 

#### **SUBURBAN HIGHLIGHTS**

- Portfolio Occupancy over 90% in 2018
- Recent Leasing at:
  - Landmark Square
  - 。 1010 & 1055 Washington Boulevard
  - o 100, 200, & 500 Summit Lake Drive

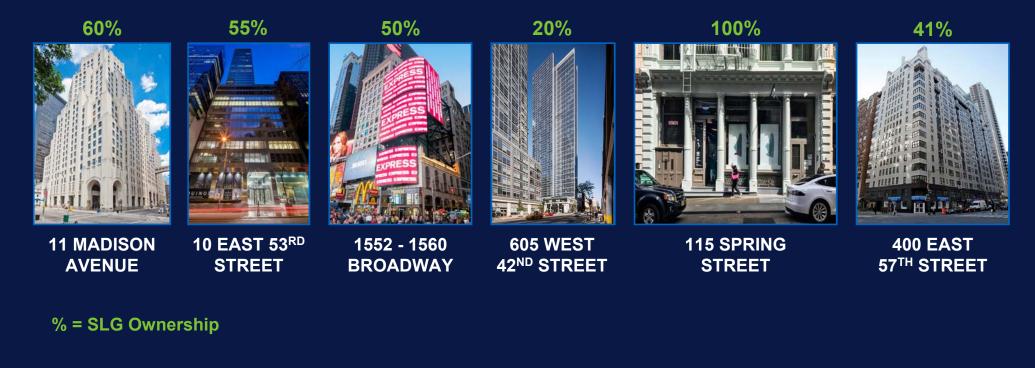






# Ω 2018 SAME STORE PORTFOLIO CHANGES

#### TO BE ADDED



# Π 2018 SAME STORE PORTFOLIO CHANGES

#### TO BE **REMOVED**



1515 BROADWAY<sup>1</sup> (SOLD 43% JV INTEREST)



100%

600 LEXINGTON AVENUE<sup>2</sup> (UNDER CONTRACT FOR SALE)





609 FIFTH AVENUE<sup>2</sup> (IN REDEVELOPMENT)

% = SLG Ownership



1. Will be Removed in Q4 2017

2. Will be Removed on 1/1/18

## STRONG SAME STORE NOI GROWTH



#### Factors in 2018 Same Store Cash NOI

▲ Lease Up of 220 East 42 <sup>nd</sup> St, 10 East 53 <sup>rd</sup> St & 280 Park Ave	\$11.8M
Full Year of Credit Suisse Renewal at 11 Madison Ave	\$7.9M
Nordstrom Opening at 3 Columbus Circle	\$4.4M
RSM McGladrey Expiration at 1185 Avenue of the Americas	(\$5.0M)
US Bank Expiration at 461 Fifth Ave	(\$4.6M)
Free Rent Associated with Bloomberg Lease at 919 Third Ave	(\$2.4M)

## SAME STORE CASH NOI GROWTH CONTINUES TO EXCEED THE PEERS

# SL Green<sup>1</sup> 15-Year Average

+4.2%

# BXP / VNO<sup>2</sup> 15-Year Average

+3.5%

Source: Company Filings for SLG and Green Street Advisors as of 12/1/17 for BXP & VNO Note: Management's Projections

Note: Same Store Cash NOI, Including Lease Termination Income

1. Average Same Store Cash NOI Growth from 2004 - 2018 Calculated Using the Midpoint of Management's 2018 Same Store Cash NOI Growth Guidance

2. Average Same Store Cash NOI Growth from 2004 - 2018



# Π 2018 FFO COMPOSITION

#### DEBT & PREFERRED EQUITY INCOME

#### \$193.8M



#### **KEY 2018 ASSUMPTIONS**

- 2018 Average Portfolio Balance Lower than 2017 Average Portfolio Balance<sup>2</sup>
- Sale of \$89M of DPE Positions
- New Origination Yield: 8.375%
- Portfolio Entirely in NYC

Note: Management's Projections 1. Reflects Weighted Average Diluted Share Count of 93.0M Shares in 2018 2. Inclusive of 2 Herald Square



## 2018 FFO COMPOSITION OTHER INCOME, NET<sup>1</sup>

# \$23.8M \$0.26 PER SHARE<sup>2</sup>

#### **KEY 2018 ASSUMPTIONS**

- Lease Termination Income: \$1.5M Per Quarter
- JV Fee Income:
  - Management Fees
  - Leasing Commissions
  - Construction Fees

Note: Management's Projections
 Net of Allocated Service Corp. Expenses
 Reflects Weighted Average Diluted Share Count of 93.0M Shares in 2018

# 2018 FFO COMPOSITION

#### INTEREST EXPENSE & PREFERRED DIVIDENDS

# (\$394.9M)



#### **KEY 2018 ASSUMPTIONS**

- New Index Eligible Issuance of Unsecured Bonds in August 2018
- Unencumber 220 E 42<sup>nd</sup> St
- Net of \$69.7M of Capitalized Interest
- Average 30-Day LIBOR of 214bps in 2018 (Inclusive of 50bps Interest Rate Cushion)

#### 2018 FFO COMPOSITION CAPITALIZED INTEREST<sup>1</sup>

# \$69.7M CAPITALIZED PROPERTIES

FULL YEAR<sup>2</sup>

ONE VANDERBILT 185 BROADWAY 609 FIFTH AVE PARTIAL YEAR<sup>2</sup>

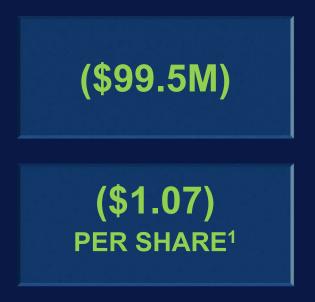
650 FIFTH AVE 719 SEVENTH AVE

Note: Management's Projections 1. Netted Against Interest Expense 2. Excluding Properties with Capitalized Interest of Less than \$2.0M at SLG Share



# 2018 FFO COMPOSITION

#### GENERAL & ADMINISTRATIVE EXPENSE



#### **KEY 2018 ASSUMPTIONS**

- 3.0% Growth Versus Reduced
   2017 G&A Expense
- 52.3% of G&A Expense is Non-Cash
- \$4.6M of Non-Cash Expense for Out-of-the-Money 2014 Outperformance Plan

# **1** 2018 GUIDANCE ASSUMPTIONS

#### **Real Estate Acquisitions & Dispositions**

- Acquisitions:
  - Participate Half of 2 Herald Square in March 2018
- Dispositions:
  - Sale of a 43% JV interest in 1515 Broadway
  - Sale of 600 Lexington Ave
  - Sale of Reckson Executive Park
  - Sale of 115-117 Stevens Ave
  - Approx. \$0.6B of Other Dispositions at SLG Share

#### **Debt & Preferred Equity Investments**

- $\circ\,$  Sale of \$89M of DPE Positions
- Retained Originations & Future Fundings of \$521M
- New Originations Deployed at 8.375%
- Average Portfolio Balance Lower in 2018
- Floating Rate Investments Income Calculated Using the Forward LIBOR Curve (2018 Avg. LIBOR Rate of 2.14%, Inclusive of 50bps Interest Rate Cushion)

#### **Corporate Capital Activity**

- Completion of \$1.0B Share Repurchase Authorization in 2018
- $\circ\,$  Expansion of Share Repurchase Program by up to \$500M

#### **Other Income**

• Generic Lease Termination Income: \$1.5M Per Quarter

#### **G&A Expense**

Year-Over-Year Growth: 3%

#### Secured & Unsecured Debt

- Maturing 5% Unsecured Bonds Refinanced with Index Eligible Bond Issuance
- Repayment of \$275M Mortgage on 220 E 42<sup>nd</sup> St
- Floating Rate Interest Expense Calculated Using the Forward LIBOR Curve (2018 Avg. LIBOR Rate of 2.14%, Inclusive of 50bps Interest Rate Cushion)

<u>ISL GREEN</u>

# 2018 FFO PER SHARE GUIDANCE

		\$ IN M	PER SHARE <sup>1</sup>
	INCOME		
	REAL ESTATE GAAP NOI	\$900.0	\$9.68
	DEBT & PREFERRED EQUITY INCOME	\$193.8	\$2.08
	OTHER INCOME, NET <sup>2</sup>	\$23.8	\$0.26
	TOTAL INCOME	\$1,117.6	\$12.02
	EXPENSES		
	INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$394.9)	(\$4.25)
	GENERAL & ADMINISTRATIVE EXPENSE	(\$99.5)	(\$1.07)
	TOTAL EXPENSES		
	2018 FFO PER SHARE	\$623.2	\$6.70 <sup>3</sup>
1. Refle 2. Inclu	anagement's Projections ects Weighted Average Diluted Share Count of 93.0M Shares isive of Lease Termination Income point of Management's 2018 Guidance Range		SL GREEN

## 2018 FFO PER SHARE GUIDANCE RANGE

# \$6.65 - \$6.75

# FFO PER SHARE

Note: Reflects Weighted Average Diluted Share Count of 93.0M Shares Management's Projections



# 2018 ESTIMATED FUNDS AVAILABLEFOR DISTRIBUTION (FAD)

\$ IN MILLIONS	2018
FFO GUIDANCE	\$623.2 <sup>1</sup>
NON-REAL ESTATE DEPRECIATION	\$2.2
AMORTIZATION OF DEFERRED FINANCING COSTS	\$23.5
NON-CASH GENERAL & ADMINISTRATIVE EXPENSE	\$52.1
STRAIGHT-LINE RENT & OTHER NON-CASH ADJUSTMENTS	(\$71.8)
2 <sup>ND</sup> CYCLE CAPITAL	(\$164.7)
REPORTED FAD	\$464.5

Note: Management's Projections 1. Midpoint of Management's 2018 FFO Guidance Range	SL GREEN

# WHAT'S TO COME IN THE FUTURE?

#### 2019 - 2020 Cash NOI Growth Contributors<sup>1</sup>

#### Manhattan

\$25.0M
\$13.0M
\$6.0M
\$5.0M

#### **High Street Retail**

👚 Nike at 650 Fifth Ave	\$7.0M
Lease Up of 1552 Broadway	\$2.0M
Lease Up of 719 Seventh Ave	\$1.5M

#### Residential

Lease Up of 605 West 42nd St (Sky)	\$3.0M
Renovation Projects and Rent Increases	\$4.0M
∘ 315 West 33rd St (The Olivia)	
∘ 400 East 58th St	

# DIVIDEND

# STEADY DIVIDEND GROWTH



Dividend Yields Calculated Using Year-End Share Price Divided by the Annualized Dividend
 2017 & 2018 Dividend Yield Calculated Using Closing Share Price on 12/1/17 of \$102.03 Divided by the Annualized Dividend

## ATTRACTIVE DIVIDEND YIELD WHILE RETAINING CASH FLOW

	DIVIDEND PER SHARE	DIVIDEND YIELD	FFO PAYOUT	FAD PAYOUT
LARGE CAP CBD OFFICE REITS – 2018 <sup>1</sup>		2.8%	51.3%	66.7%
SL GREEN – 2018	\$3.25	3.2%	48.5% <sup>4</sup>	65.1% <sup>5</sup>
SL GREEN – 2017	\$3.10	3.0%	48.0% <sup>2</sup>	72.0% <sup>3</sup>

Source: Goldman Sachs, Company Filings, IBES Estimates & SNL. Data as of 12/1/17

1. Large Cap CBD Office REITS Include ARE, BXP, BDN, DLR, DEI, DRE, ESRT, KRC, CLI, PGRE and VNO

2. Based on the Midpoint of Management's 2017 FFO Guidance Range

3. Based on Management's Estimated 2017 FAD of \$445.0M

4. Based on the Midpoint of Management's 2018 FFO Guidance Range

5. Based on Management's Estimated 2018 FAD of \$464.5M

# ISLGREEN REALTY CORP.

# ISLGREEN REALTY CORP.

# 2017 GOALS & OBJECTIVES

LEASING	ALC: STATE		A. LEEF	INVESTMENTS	
MANHATTAN SIGNED OFFICE LEASES 1.6M SF	MANHATTAN SAME STORE OCCUPANCY 97%	MANHATTAN OFFICE MARK-TO- MARKET 11% - 14%	COMPLETE LEASE UP OF 719 SEVENTH AVENUE	ACQUISITIONS >\$650M & DISPOSITIONS >\$650M	SELL >\$100M OF SUBURBAN ASSETS
DEBT & PREFERRED	EQUITY		DEVELOPMENT		
INCREASE DPE BALANCE >\$100M	DPE INVESTMENT INCOME >\$200M	ADD SECOND DPE FUNDING FACILITY	VERTICAL CONSTRUCTION TO COMMENCE BY AUG 2017	CLOSE WITH JV PARTNER IN Q1 2017	COMMENCE 187 BROADWAY DEMOLITION
FINANCIAL PERFORI	MANCE	Research	Baller III	Contract of the	1. 20 March
SAME STORE CASH NOI >2.5%	GROWTH PORTFOLIO NOI INCREASE \$20M	TRS >10% & EXCEED MSCI INDEX BY 250BPS	7.0X OR BETTER DEBT:EBITDA (PER FITCH)	RATING AGENCY OUTLOOK UPGRADE	ISSUE >\$250M INDEX ELIGIBLE UNSECURED BONDS



### 2018 GOALS & OBJECTIVES

	1000 100		INVESTMENTS	<u></u>	
MANHATTAN SIGNED LEASES	MANHATTAN SAME STORE OCCUPANCY	MANHATTAN OFFICE MARK-TO- MARKET	2 HERALD SQUARE	SHARE REPURCHASES	ACQUISITIONS & DISPOSITIONS
DEBT & PREFERREI		ονα			DEVELOPMENT
DPE BALANCE	DPE INVESTMENT INCOME	ONE VANDERBILT	ONE VANDERBILT	ONE VANDERBILT	185 BROADWAY
FINANCIAL PERFORMANCE		C C C C C C C C C C C C C C C C C C C		the second	A CONTRACTOR
SAME STORE CASH NOI	UNENCUMBER ASSETS	DEBT:EBITDA	CREDIT RATING	UNSECURED BONDS	TRS & MSCI INDEX

#### 2018 GOALS & OBJECTIVES

	100 150 1 T		INVESTMENTS		
MANHATTAN SIGNED OFFICE LEASES 1.6M SF	MANHATTAN SAME STORE OCCUPANCY 96%	MANHATTAN OFFICE MARK-TO- MARKET 6%-9%	PARTICIPATE HALF OF 2 HERALD SQUARE	SHARE REPURCHASES >\$500M	ACQUISITIONS >\$250M DISPOSITIONS >\$500M SUBURBAN DISPOSITIONS >\$100M
DEBT & PREFERRED	EQUITY	OVA			DEVELOPMENT
KEEP DPE BALANCE FLAT	DPE INVESTMENT INCOME >\$200M	STEEL TO 39 <sup>TH</sup> FLOOR	RAISE >\$200M EB-5 FINANCING	37% LEASED BY YEAR END	OBTAIN CONSTRUCTION FINANCING
FINANCIAL PERFORMANCE				Constant of the	200
SAME STORE CASH NOI >6%	UNENCUMBER \$300M OF ASSETS	7.0X OR BETTER DEBT:EBITDA (PER FITCH)	S&P RATING UPGRADE TO BBB	ISSUE >\$300M INDEX ELIGIBLE UNSECURED BONDS	TRS >10% & EXCEED MSCI INDEX BY 250BPS

### ISLGREEN REALTY CORP.

### 2017 INSTITUTIONAL INVESTOR CONFERENCE



# Can you provide guidance on the leasing market in 2018 overall and in your portfolio?





### How will the proposed regulatory changes to tax code impact SLG and the real estate industry as a whole?





What do you think is the difference between today's discount to NAV and prior periods (ex recession) when the stock has traded at a discount. What catalysts / actions can close that?





#### How do SLG's sustainability programs compare to those of its peers? What steps is the company taking to become more efficient & environmentally friendly?





## How does SLG's G&A % compare to the industry?





1185 AoA – There are a few large blocks of space returning over the next few years. What are your plans for the asset in light of the near-term vacancies?





### You recently sold 16 Court, 600 Lex and an interest in 1515 Broadway. Why was now the right time?





Please elaborate on the health of SLG's residential portfolio. How active of a role does SLG take in the management of its interests in the Stonehenge portfolio?





# What steps is SLG taking to modernize its business and protect against the growing threats of hacking, terrorism, etc.?





# OVA Observation Deck – What is your business plan? Are you concerned with market saturation?





Could you provide color on lease up of your retail asset on 48th and 7th? What rent range are you asking? How do you think the cap rate of this asset has changed?





### Can you elaborate on the \$500M of improvements at WWP since 2009?





How do you balance redeveloping One Madison for a new ground up if One Vanderbilt is not yet substantially leased?





On retail portfolio upside. Can you please break out the \$34M of upside between the lease up of vacancy (and note the biggest pieces of it) and how much is mark to market (and note the biggest pieces and timing of the upside).





## Can you provide a general update as to how the leasing efforts are going at OVA?

