



SL Green Realty Corp. is a fully integrated, self-administered and self-managed Real Estate Investment Trust (REIT) that primarily owns, manages, leases, acquires and repositions office properties in emerging, high-growth submarkets of Manhattan.

- SL Green's common stock and Preferred Income Equity Redeemable Shares ("PIERS" <sup>SM</sup>), are listed on the New York Stock Exchange, and trade under the symbols: SLG and SLG PrA respectively.
- SL Green maintains an internet site at www.slgreen.com at which most key investor relations data pertaining to dividend declaration, payout, current and historic share price, etc. can be found. Such information is not reiterated in this supplemental financial package. This supplemental financial package is available through the Company's Internet site.
- This data is presented to supplement audited and unaudited regulatory filings of the Company and should be read in conjunction with those filings. The financial data herein is unaudited and is provided from the prospective of timeliness to assist readers of quarterly and annual financial filings. As such, data otherwise contained in future regulatory filings covering the same period may be restated from the data presented herein.
- Questions pertaining to the information contained herein should be referred to Michael W. Reid or Thomas E. Wirth at michael.reid@slgreen.com or tom.wirth@slgreen.com or at 212-594-2700.

This report includes certain statements that may be deemed to be "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as All statements, other than statements of amended. historical facts, included in this report that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, including such matters as future capital expenditures, dividends and acquisitions (including the amount and nature thereof), expansion and other development trends of the real estate industry, business strategies, expansion and growth of the Company's operations and other such matters are forward-looking These statements are based on certain statements. assumptions and analyses made by the Company in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate. Such statements are subject to a number of assumptions, risks and uncertainties, general economic and business conditions, the business opportunities that may be presented to and pursued by the Company, changes in laws or regulations and other factors, many of which are beyond the control of the Company. Any such statements are not guarantees of future performance and actual results or developments may differ materially from those anticipated in the forward-looking statements.

The following discussion related to the consolidated financial statements of the Company should be read in conjunction with the financial statements for the Year ended December 31, 2001 that will subsequently be released on Form 10-K to be filed on or before March 31, 2002.



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# SLGREN REALTY CORP

# CORPORATE PROFILE



SL Green Realty Corporation (the "Company") was formed on August 20, 1997 to continue the commercial real estate business of SL Green Properties Inc. founded in 1980 by Stephen L. Green, our current Chairman and Chief Executive Officer. For more than 20 years SL Green, has been engaged in the business of owning, managing, leasing, acquiring and repositioning office properties in Manhattan. The Company's investment focus is to create value through the acquisition, redevelopment and repositioning of Manhattan office properties and releasing and managing these properties for maximum cash flow.

Looking forward, SL Green Realty Corp. will continue its opportunistic investment philosophy through 3 established business lines: wholly owned property investments, co-ownership in properties with institutional partners, and structured finance investments. This three-legged investment strategy will allow SL Green to balance the components of its portfolio to take advantage of each stage in the business cycle.

Today, the Company is the only fully integrated, self-managed, self-administered Real Estate Investment Trust (REIT) exclusively focused on owning and operating office buildings in Manhattan. SL Green is a pure play for investors to own a piece of New York.

# FINANCIAL HIGHLIGHTS

FOURTH QUARTER 2001 UNAUDITED



#### **EARNINGS PERFORMANCE**

Fourth quarter Funds From Operations (FFO) were \$26.3 million or \$0.76 per share (diluted), 9% better than one year ago, when FFO was \$20.1 million or \$0.70 per share (diluted). For the twelve months ended December 31, 2001, FFO was \$94.8 million or \$3.02 per share (diluted), a 13% improvement over 2000 when FFO was \$75.6 million or \$2.67 per share (diluted). The fourth quarter FFO per share results reflect the Company's five million common share issuance in July 2001 which increased the weighted average dilutive shares outstanding from 34.5 million in 2000 to 37.5 million.

The \$6.2 million growth in fourth quarter FFO reflects contributions from the following:

- (1) Consolidated GAAP NOI increased \$2.4 million:
  - ⁴ \$3.4 million from 2001 acquisitions of 1370 Broadway and 317 Madison Avenue.
  - ⁴ \$1.1 million increase from same store properties as GAAP revenue increased \$1.0 million, net of change in credit loss. The increase in revenue is attributable to (i) \$1.8 million in rental revenue as GAAP replacement rents which were 53% higher than the previously fully escalated rents was partially

offset by higher tenant reserves and vacancies (\$0.8 million) and (ii) increased escalation and reimbursement income (\$0.8 million) related to the increased energy recovery through operating escalations and percentage rent escalations (\$0.5 million). The electric recovery rate for the quarter was approximately 95% as compared to 80% the previous year. Revenue gains were partially offset by \$0.2 million (4%) of higher real estate taxes due to higher property value assessments, while operating expenses increased less then 1%.

- \$1.7 million increase from the equity in income from unconsolidated joint ventures primarily due to the contribution of One Park Avenue to a joint venture, the net acquisition of an incremental share in the interest in 1250 Broadway (from 49.9% to 55.0%), and the purchase of 469 Seventh Avenue and 180 Madison Avenue, partially offset by the sale of 90 Broad Street.
- <sup>4</sup> \$3.7 million decrease from wholly-owned properties sold or partially sold; 17 Battery South, condo unit at 110 East 42<sup>nd</sup> Street, 1412 Broadway, and 633 Third Ave.
- (2) Investment and preferred equity income increased \$1.7 million primarily due to (i) the \$53.5 million preferred

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equity investment in The News Building (\$1.7 million) in September 2001 and (ii) the \$30.0 million structured finance investment (\$1.0 million) in October 2001. The increase is partially offset by a \$1.1 million write off of technology investments primarily representing ENN/Captivate.

- (3) \$1.0 million increase in other income primarily due to an acquisition fee earned on 1250 Broadway (\$0.6 million) and asset management fees earned on joint ventures (\$0.3 million).
- (4) Lower interest costs (\$0.8 million) associated with (i) reduced loan balances due to previous disposition activity (\$1.1 million), (ii) reduced loan balances from July offering proceeds (\$0.6 million) and (iii) reduced interest costs on floating rate debt (\$0.8 million). These reductions were partially offset by increased costs associated with new investment activity (\$1.6 million) and increased costs for working capital reserves (\$0.1 million).
- (5) MG&A increased \$1.0 million due to higher personnel costs due to several executive management changes and higher year-end compensation and severance costs.
- (6) The net loss from affiliates improved to \$0.2 million primarily due to higher third party management and construction supervisory fees from our joint ventures.

Operating earnings increased 15% to \$13.8 million, or \$0.45 per share (diluted) as compared to \$9.7 million, or \$0.39 per

share (diluted), for the same period in the previous year. For the twelve months ended December 31, 2001, operating earnings increased 23% to \$49.3 million, or \$1.79 per share (diluted), as compared to \$36.1 million, or \$1.46 per share (diluted), for the same period in the previous year.

The preferred shares are anti-dilutive based upon adjusted net income described above for the periods presented.

#### QUARTERLY OPERATING MARGINS

#### **Same Store**

Same store cash NOI in the 2001 same store portfolio rose \$1.4 million (6%) from \$24.2 million in 2000 to \$25.7 million in 2001, and operating margins before ground rent improved from 60.7% to 62.3%. GAAP NOI increased by \$1.1 million (4%) over a year ago, and GAAP operating margins before ground rent improved from 64.9% to 65.3%.

One of the primary drivers increasing same store cash NOI is the \$1.3 million increase in total revenue combined with a \$0.5 million reduction in free and straight-line rent, resulting in a \$1.8 million (3%) increase in cash revenue. The decrease in straight-line rent (\$0.4 million) is primarily due to 420 Lexington Avenue (\$0.2 million) and 711 Third Avenue (\$0.1 million) due to scheduled rent steps in tenant leases. The \$1.7 million increase in same store revenue is due to:

FOURTH QUARTER 2001 UNAUDITED



- 1. An increase in cash rental revenue of \$1.5 million resulting from higher replacement rents on approximately 363,000 square feet that were 43% greater than previously fully escalated rents. This increase was partially offset by increased vacancy and reserves (\$0.8 million).
- 2. Increased escalation and reimbursement income (\$0.8 million), consisting of electric reimbursement (\$0.5 million) and increased passthrough of operating costs including porter wage (\$0.3 million).

#### Consolidated

The Company's consolidated fourth quarter EBITDA margins before ground rent improved to 72.1% compared to 66.0% for 2000. The EBITDA margin after ground rent improved to 66.5% as compared to 60.2% in the same period of the prior year.

These margin improvements are attributable to (i) GAAP NOI growth resulting from leasing due to average improvement in cash replacement rents over this 12 month period of 44% versus previously escalated rents, (ii) income from unconsolidated joint ventures and (iii) increased net investment in structured finance and preferred equity.

#### QUARTERLY LEASING HIGHLIGHTS

Vacancy at September 30, 2001 was 390,676 useable square feet net of holdover tenants. During the quarter, 205,080 additional useable office square feet became available at an average escalated cash rent of \$29.74 per rentable square foot. Space available before holdovers to lease during the quarter totaled 595,756 useable square feet, or 5.9% of the total portfolio.

During the fourth quarter, 45 office leases were signed totaling 160,766 useable square feet with new cash rents averaging \$36.87 per rentable square foot (exclusive of storage and retail space). Replacement rents were 49.2% greater than rents on previously occupied space, which had a fully escalated cash rent averaging \$24.71 per rentable square foot. Average tenant concessions were one month of free rent and an allowance of \$11.37 per rentable square foot. Including early renewals and excluding holdover tenants, the tenant renewal rate was 67%. 16 leases have expired comprising 30,261 useable square feet that are in a holdover status. This results in 350,439 useable square feet (net of holdovers) remaining available as of December 31, 2001.

The Company signed 9 leases for 51,117 useable square feet that were for early renewals. The early renewals for space

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were not scheduled to become available until after the fourth quarter of 2001. The Company was able to renew the current office tenants at an average cash rent of \$31.41, representing an increase of 48.6% over the previously fully escalated rents of \$21.14.

#### **NEW ACTIVITY**

#### **New Property Activity**

During November the Company announced that it has entered into a joint venture on 1250 Broadway with SITQ Immobilier.

Under the terms of the joint venture, SITQ Immobilier has purchased a 45% interest in the property, yielding proceeds of approximately \$22 million, inclusive of closing costs and reimbursements and subject to \$85 million of first mortgage financing from Salomon Brothers. The transaction enables SL Green to bring in a long-term partner in a core asset while freeing up capital for additional high growth opportunities and enhancing its yield on investment through fees earned in management, leasing and redevelopment of the asset.

#### **Structured Finance Activity**

The Company has completed the following transactions:

- The Company originated \$30.0 million of structured finance investments, a yield of 13.4% in October 2001.
- As of December 31, 2001 the Company's mortgage and preferred equity balances totaled \$188.4 million. The weighted balance outstanding over the quarter is \$177.2 million. During the fourth quarter 2001 the weighted average yield was 12.86 %. The quarter end run rate is 12.72%.

#### CAPITALIZATION AND LIQUIDITY

At the end of the quarter the Company replaced its \$60 million one-year Prudential secured credit facility with a new secured line for \$75 million led by Fleet Bank and Wachovia. The new secured line has a term of two years with one extension at an interest rate of LIBOR plus 150bp.

The Company's dividend payout ratio was 58.1% of FFO and 69.2% of FAD before first cycle leasing costs.

During December, the Company declared a dividend distribution of \$0.4425 per common share for the quarter ending December 31, 2001, an increase of \$0.22 or 14.2% per common share on an annualized basis. This distribution reflects the regular quarterly dividend, which

FOURTH QUARTER 2001 UNAUDITED



is the equivalent of an annualized distribution of \$1.77 per common share. At the close of the fourth quarter 2001, the common share annualized dividend yield was 5.8%. The Company also declared a dividend of \$0.50 per share of Preferred Income Equity Redeemable Stock for shareholders of record as of December 31, 2001. Both dividends were paid on January 15, 2002.

#### **OTHER**

Annually, the Company adjusts the same store pool to include all properties owned for a minimum of twelve months (since January 1, 2001). The 2002 same store pool will include the following properties:

#### 2002 SAME STORE

673 First Avenue 470 Park Avenue South 70 West 36<sup>th</sup> Street 1414 Avenue of the Americas 292 Madison Avenue 1140 Avenue of the Americas 50 West 23<sup>rd</sup> Street 555 West 57<sup>th</sup> Street 711 Third Avenue 286 Madison Avenue 17 Battery Place North

420 Lexington Avenue 1466 Broadway 440 Ninth Avenue 1372 Broadway 290 Madison Avenue

# FINANCIAL HIGHLIGHTS

# Fourth Quarter Unaudited



|                                                  | Three Months En | ided December 31<br>2000 |
|--------------------------------------------------|-----------------|--------------------------|
| Operational Information                          | 2001            | 2000                     |
| Total Revenues (000's)                           | \$62,292        | \$58,195                 |
| Funds from Operations                            |                 |                          |
| FFO per share- diluted                           | \$0.76          | \$0.70                   |
| FFO Payout                                       | 58.1%           | 55.4%                    |
| Funds Available for Distribution                 |                 |                          |
| FAD per share- diluted                           | \$0.56          | \$0.53                   |
| FAD Payout                                       | 69.2%           | 73.4%                    |
| Operating Earnings                               |                 |                          |
| per share - diluted                              | \$0.45          | \$0.39                   |
| Dividends per share                              | \$0.4425        | \$0.3875                 |
| Same-store Cash NOI increase                     | 6%              | 27%                      |
| Capitalization Data (000's)                      |                 |                          |
| Total Assets                                     | \$1,373,026     | \$1,161,154              |
| Total Debt                                       | \$504,831       | \$460,716                |
| Minority Interest                                | \$46,430        | \$43,326                 |
| Preferred Stock                                  | \$111,231       | \$110,774                |
| Quarter End Closing Price - SLG Common Stock     | \$30.71         | \$28.00                  |
| Total Market Capitalization                      | \$1,835,500     | \$1,442,583              |
| Ratios                                           |                 |                          |
| Consolidated Debt to Total Market Capitalization | 31.35%          | 34.72%                   |
| Joint Venture Debt Allocated                     | 39.78%          | 39.96%                   |
| Portfolio                                        |                 |                          |
| Total Buildings                                  |                 |                          |
| Directly Owned                                   | 19              | 19                       |
| Joint Ventures                                   | <u>6</u><br>25  | <u>4</u><br>23           |
| Total SF                                         | 10,035,800      | 8,664,800                |
| End of Quarter Occupancy                         | 97.7%           | 98.1%                    |

# **COMPARATIVE BALANCE SHEETS**

# Unaudited

(000's omitted)



|                                                                  | 12/31/2001 | 12/31/2000 | <u>+/-</u> | 9/30/2001 | <u>+/-</u> | 6/30/2001 | <u>+/-</u> |
|------------------------------------------------------------------|------------|------------|------------|-----------|------------|-----------|------------|
| Assets                                                           |            |            |            |           |            |           |            |
| Commercial real estate properties, at cost:                      |            |            |            |           |            |           |            |
| Land & land interests                                            | 138,337    | 125,572    | 12,765     | 138,337   | -          | 140,657   | (2,320)    |
| Buildings & improvements fee interest                            | 689,094    | 618,637    | 70,457     | 679,821   | 9,273      | 683,889   | 5,205      |
| Buildings & improvements leasehold                               | 144,736    | 139,393    | 5,343      | 143,198   | 1,538      | 141,670   | 3,066      |
| Buildings & improvements under capital lease                     | 12,208     | 12,208     | <u>-</u>   | 12,208    |            | 12,208    |            |
|                                                                  | 984,375    | 895,810    | 88,565     | 973,564   | 10,811     | 978,424   | 5,951      |
| Less accumulated depreciation                                    | (100,776)  | (78,432)   | (22,344)   | (93,339)  | (7,437)    | (86,585)  | (14,191)   |
|                                                                  | 883,599    | 817,378    | 66,221     | 880,225   | 3,374      | 891,839   | (8,240)    |
| Other Real Estate Investments:                                   |            |            |            |           |            |           |            |
| Investment in unconsolidated joint ventures                      | 123,469    | 65,031     | 58,438     | 143,049   | (19,580)   | 124,495   | (1,026)    |
| Mortgage loans receivable                                        | 126,298    | 51,293     | 75,006     | 96,411    | 29,887     | 97,832    | 28,466     |
| Preferred Equity Investments                                     | 60,213     | -          | 60,213     | 61,491    | (1,278)    | -         | 60,213     |
| Derivatives - fair value                                         | 3,576      | -          | 3,576      | -         | 3,576      | -         | 3,576      |
| Properties held for sale                                         | -          | 10,895     | (10,895)   | -         | -          | -         | -          |
| Cash and cash equivalents                                        | 13,193     | 10,793     | 2,400      | 5,991     | 7,202      | 43,742    | (30,549)   |
| Restricted cash:                                                 |            |            |            |           |            |           |            |
| Tenant security                                                  | 19,016     | 19,479     | (463)      | 19,394    | (378)      | 26,408    | (7,392)    |
| Escrows & other                                                  | 19,408     | 67,344     | (47,936)   | 17,710    | 1,698      | 11,108    | 8,300      |
| Tenant and other receivables, net of \$3,629 reserve at 12/31/01 | 8,793      | 7,580      | 1,213      | 12,229    | (3,437)    | 7,008     | 1,785      |
| Related party receivables                                        | 3,498      | 917        | 2,581      | 1,883     | 1,615      | 955       | 2,543      |
| Deferred rents receivable, net of reserve for                    |            |            |            |           |            |           |            |
| tenant credit loss of \$5,264 at 12/31/01                        | 51,855     | 45,816     | 6,039      | 50,060    | 1,795      | 49,354    | 2,501      |
| Investment in and advances to affiliates                         | 8,211      | 6,373      | 1,838      | 8,570     | (359)      | 7,932     | 279        |
| Deferred costs, net                                              | 34,901     | 40,113     | (5,212)    | 36,066    | (1,166)    | 37,446    | (2,545)    |
| Other assets                                                     | 16,996     | 18,142     | (1,146)    | 13,093    | 3,903      | 21,546    | (4,550)    |
| Total Assets                                                     | 1,373,026  | 1,161,154  | 211,872    | 1,346,171 | 26,855     | 1,319,665 | 53,361     |

# **COMPARATIVE BALANCE SHEETS**

# Unaudited (000's omitted)



|                                                                                                                                  | 12/31/2001                            | 12/31/2000 | <u>+/-</u> | <u>9/30/2001</u> | <u>+/-</u> | 6/30/2001   | <u>+/-</u> |
|----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|------------|------------|------------------|------------|-------------|------------|
| Liabilities and Stockholders' Equity                                                                                             | · · · · · · · · · · · · · · · · · · · | ·          |            |                  |            | <del></del> |            |
| Mortgage notes payable                                                                                                           | 409,900                               | 414,342    | (4,442)    | 411,393          | (1,493)    | 325,411     | 84,489     |
| Revolving credit facilities                                                                                                      | 94,931                                | 46,374     | 48,557     | 72,738           | 22,193     | 283,238     | (188,307)  |
| Derivative Instruments-fair value                                                                                                | 3,205                                 | -          | 3,205      | 4,987            | (1,782)    | 2,383       | 822        |
| Accrued interest payable                                                                                                         | 1,875                                 | 2,349      | (474)      | 1,935            | (60)       | 2,533       | (658)      |
| Accounts payable and accrued expenses                                                                                            | 22,819                                | 24,818     | (1,999)    | 20,828           | 1,991      | 20,922      | 1,897      |
| Deferred compensation awards                                                                                                     | 1,838                                 | 2,833      | (995)      | 1,838            | -          | 1,838       | -          |
| Deferred revenue                                                                                                                 | 1,381                                 | 1,112      | 271        | 1,363            | 19         | 1,587       | (206)      |
| Capitalized lease obligations                                                                                                    | 15,574                                | 15,303     | 271        | 15,505           | 69         | 15,437      | 137        |
| Deferred land lease payable                                                                                                      | 14,086                                | 13,158     | 928        | 13,926           | 160        | 13,866      | 220        |
| Dividend and distributions payable                                                                                               | 16,570                                | 12,678     | 3,892      | 14,775           | 1,795      | 12,796      | 3,774      |
| Security deposits                                                                                                                | 18,829                                | 19,014     | (185)      | 18,903           | (74)       | 20,776      | (1,947)    |
| Total Liabilities                                                                                                                | 601,008                               | 551,981    | 49,027     | 578,190          | 22,818     | 700,787     | (99,779)   |
| Minority interest (2,271 units outstanding)                                                                                      | 46,430                                | 43,326     | 3,104      | 46,474           | (44)       | 43,546      | 2,884      |
| 8% Preferred Income Equity Redeemable Shares<br>\$0.01 par value, \$25.00 mandatory liquidation<br>preference, 4,600 outstanding | 111,231                               | 110,774    | 457        | 111,117          | 114        | 111,002     | 229        |
| Stockholders' Equity                                                                                                             |                                       |            |            |                  |            |             |            |
| Common stock, \$.01 par value 100,000 shares authorized, 29,978 issued and                                                       |                                       |            |            |                  |            |             |            |
| outstanding at 12/31/01                                                                                                          | 300                                   | 246        | 54         | 300              | 0          | 249         | 51         |
| Additional paid – in capital                                                                                                     | 583,350                               | 428,698    | 154,652    | 582,874          | 476        | 436,262     | 147,088    |
| Deferred compensation plans & officer loans                                                                                      | (7,515)                               | (5,037)    | (2,478)    | (8,400)          | 885        | (9,072)     | 1,557      |
| Accumulated other comprehensive loss                                                                                             | (1,462)                               | -          | (1,462)    | (4,500)          | 3,038      | (1,896)     | 434        |
| Retained earnings                                                                                                                | 39,684                                | 31,166     | 8,518      | 40,116           | (432)      | 38,787      | 897        |
| Total Stockholders' Equity                                                                                                       | 614,357                               | 455,073    | 159,284    | 610,390          | 3,967      | 464,330     | 150,027    |
| Total Liabilities and Stockholders' Equity                                                                                       | 1,373,026                             | 1,161,154  | 211,872    | 1,346,171        | 26,855     | 1,319,665   | 53,361     |

# **COMPARATIVE STATEMENTS OF OPERATIONS**

Unaudited (\$000's omitted)



|                                                       |               | Three               | Months Ende | d            |               | Twelve Months | Ended      |
|-------------------------------------------------------|---------------|---------------------|-------------|--------------|---------------|---------------|------------|
|                                                       | <u>Dec-01</u> | <u>Dec-00</u>       | <u>+/-</u>  | <u>%</u>     | <u>Sep-01</u> | <u>Dec-01</u> | Dec-00     |
| Revenues                                              |               |                     |             |              |               |               |            |
| Rental revenue, net                                   | 46,859        | 46,037              | 822         | 2%           | 46,426        | 196,484       | 176,929    |
| Free rent                                             | 693           | 781                 | (88)        | -13%         | 877           | 4,655         | 7,142      |
| Amortization of free rent                             | (781)         | (756)               | (25)        | <u>3</u> %   | (739)         | (3,174)       | (3,243)    |
| Net free rent                                         | (88)          | 25                  | (113)       | 128%         | 138           | 1,480         | 3,899      |
| Straight-line rent                                    | 1,956         | 2,171               | (215)       | -11%         | 1,783         | 8,625         | 9,074      |
| Allowance for S/L tenant credit loss                  | (443)         | (182)               | (261)       | 59%          | (377)         | (1,928)       | (854)      |
| Escalation and reimbursement revenues                 | 6,872         | 5,791               | 1,081       | 16%          | 9,114         | 31,339        | 24,732     |
| Signage rent                                          | 568           | 544                 | 24          | 4%           | 424           | 1,522         | 2,137      |
| Preferred equity investment income                    | 1,931         | -                   | 1,931       |              | 630           | 2,561         |            |
| Investment income                                     | 3,182         | 3,367               | (185)       | -6%          | 3,306         | 14,808        | 13,271     |
| Other income                                          | 1,455         | 442                 | 1,013       | <u>70%</u>   | 479           | 2,793         | 1,135      |
| Total Revenues, net                                   | 62,292        | 58,195              | 4,097       | 7%           | 61,924        | 257,685       | 230,323    |
| Equity in income/(loss) from affiliates               | (71)          | (231)               | 160         | -227%        | (57)          | (1,054)       | 378        |
| Equity in income from unconsolidated joint ventures   | 2,587         | 899                 | 1,688       | 65%          | 2,752         | 8,607         | 3,108      |
| Expenses                                              |               |                     |             |              |               |               |            |
| Operating expenses                                    | 13,159        | 12,751              | 408         | 3%           | 15,076        | 58,141        | 54,644     |
| Ground rent                                           | 3,159         | 3,155               | 4           | 0%           | 3,101         | 12,579        | 12,660     |
| Real estate taxes                                     | 7,373         | 7,163               | 210         | 3%           | 7,452         | 30,963        | 28,850     |
| Marketing, general and administrative                 | 4,044         | 3,043               | 1,001       | <u>25%</u>   | 4,116         | 15,374        | 11,561     |
| Total Operating Expenses                              | 27,735        | 26,112              | 1,623       | 6%           | 29,745        | 117,057       | 107,715    |
| EBITDA                                                | 37,073        | 32,751              | 4,322       | 12%          | 34,874        | 148,181       | 126,094    |
| Interest                                              | 9,384         | 10,188              | (804)       | -9%          | 9,785         | 46,238        | 40,431     |
| Depreciation and amortization                         | 10,380        | 7,992               | 2,388       | <u>23%</u>   | 9,047         | 38,336        | 32,511     |
| Income Before Minority Interest                       | 17,309        | 14,571              | 2,738       | 16%          | 16,042        | 63,607        | 53,152     |
| Extraordinary loss- early debt extinguishment         | =             | (491)               | 491         | 0%           | (332)         | (430)         | (921)      |
| Gain/ (Loss)on sale of properties                     | (207)         | 16,770 <sup>°</sup> | (16,977)    | 0%           | 647           | 4,956         | 41,416     |
| Cumulative effect of accounting change                | -             | · <del>-</del>      | - ,         | 0%           | -             | (532)         | · <u>-</u> |
| Minority interest - OP                                | (1,104)       | (2,467)             | 1,363       | <u>-124%</u> | (1,010)       | (4,600)       | (7,430)    |
| Net Income                                            | 15,998        | 28,383              | (12,385)    | -77%         | 15,347        | 63,001        | 86,217     |
| Dividends on preferred shares                         | 2,300         | 2,300               | _           | 0%           | 2,300         | 9,200         | 9,200      |
| Preferred stock accretion                             | 114           | 107                 | 7           | <u>6%</u>    | 114           | 458           | 426        |
| Net Income Available For Common Shares                | 13,584        | 25,976              | (12,392)    | -91%         | 12,933        | 53,343        | 76,591     |
| <del>-</del>                                          |               |                     |             | <del></del>  |               |               |            |
| Ratios                                                |               |                     |             |              |               |               |            |
| MG&A to Real Estate Revenue, net                      | 7.26%         | 5.60%               |             |              | 7.16%         | 6.47%         | 5.35%      |
| MG&A to Total Revenue, net                            | 6.49%         | 5.23%               |             |              | 6.65%         | 5.97%         | 5.02%      |
| Operating Expense to Real Estate Revenue, net         | 23.61%        | 23.45%              |             |              | 26.21%        | 24.48%        | 25.31%     |
| EBITDA to Real Estate Revenue, net                    | 66.53%        | 60.22%              |             |              | 60.64%        | 62.39%        | 58.40%     |
| EBITDA before Ground Rent to Real Estate Revenue, net | 72.20%        | 66.02%              |             |              | 66.03%        | 67.68%        | 64.26%     |

# **COMPARATIVE STATEMENTS OF OPERATIONS**

Unaudited (\$000's omitted)



|                                                                                 |               | Three Mo      | onths Ended  |               | Twelve Months Ended |               |  |
|---------------------------------------------------------------------------------|---------------|---------------|--------------|---------------|---------------------|---------------|--|
| Panahara data                                                                   | <u>Dec-01</u> | <u>Dec-00</u> |              | <u>Sep-01</u> | <u>Dec-01</u>       | <u>Dec-00</u> |  |
| Per share data:                                                                 |               |               |              |               |                     |               |  |
| Earnings per Share                                                              |               |               |              |               |                     |               |  |
| Net income per share (basic)                                                    | 0.45          | 1.06          |              | 0.45          | 1.98                | 3.14          |  |
| Net income per share (diluted)                                                  | 0.45          | 0.96          |              | 0.44          | 1.94                | 2.93          |  |
| Operating Earnings                                                              |               |               |              |               |                     |               |  |
| Net Income Available For Common Shares                                          | 13,584        | 25,976        | -48%         | 12,933        | 53,343              | 76,591        |  |
| Extraordinary loss- early debt extinguishment                                   | -             | 491           | -100%        | 332           | 430                 | 921           |  |
| Cumulative effect of accounting change                                          | -             | -             | 0%           | <del>-</del>  | 532                 | -             |  |
| Gain on Sale                                                                    | 207           | (16,770)      | <u>-101%</u> | (647)         | (4,956)             | (41,416)      |  |
| Operating Earnings                                                              | 13,791        | 9,697         | 42%          | 12,618        | 49,348              | 36,097        |  |
| Operating Earnings Per Share - Basic                                            | 0.46          | 0.40          | 15%          | 0.44          | 1.83                | 1.48          |  |
| Operating Earnings Per Share - Diluted                                          | 0.45          | 0.39          | 15%          | 0.43          | 1.79                | 1.46          |  |
| Taxable Income                                                                  |               |               |              |               |                     |               |  |
| Net Income Available For Common Shares                                          | 13,584        | 25,976        | -48%         | 12,933        | 53,343              | 76,591        |  |
| Book/Tax Depreciation Adjustment                                                | 7,255         | 824           | 780%         | (251)         | 7,111               | 1,805         |  |
| Book/Tax Gain Recognition Adjustment                                            | 321           | (4,617)       | -107%        | 1,393         | (602)               | (13,428)      |  |
| Other Operating Adjustments                                                     | (2,317)       | (2,156)       | 7%           | (2,584)       | (11,544)            | (13,091)      |  |
| C-corp Earnings                                                                 | 195           | <del></del>   | <u>0%</u>    | 57            | 1,180               |               |  |
| Taxable Income                                                                  | 19,038        | 20,027        | -5%          | 11,548        | 49,488              | 51,877        |  |
| Dividend per share                                                              | 0.4425        | 0.3875        | 14%          | 0.3875        | 1.605               | 1.475         |  |
| Estimated payout of taxable income                                              | 68%           | 51%           | 33%          | 70%           | 87%                 | 79%           |  |
| Basic weighted average common shares Diluted weighted average common shares and | 29,971        | 24,505        | 22%          | 28,511        | 26,993              | 24,373        |  |
| common share equivalents outstanding                                            | 32,813        | 31,999        | 3%           | 31,373        | 29,808              | 31,818        |  |

#### Payout of Taxable Income Analysis:

Estimated taxable income is derived from net income less straightline rent, free rent net of amortization of free rent, plus tax gain on sale of properties, credit loss, straightline ground rent and the difference between tax and GAAP depreciation. The Company has deferred the taxable gain on the sales 29 West 35th Street, 17 Battery Place South, and 1412 Broadway through 1031 exchanges.

#### **JOINT VENTURE STATEMENTS**

Balance sheet for unconsolidated joint ventures Unaudited (000's omitted)



|                                               | December       | 31, 2001              |                          | December       | 31, 2000              |
|-----------------------------------------------|----------------|-----------------------|--------------------------|----------------|-----------------------|
|                                               | Total Property | SLG Property Interest |                          | Total Property | SLG Property Interest |
| Land & land interests                         | 129,471        | 65,858                |                          | 71,130         | 34,632                |
| Buildings & improvements                      | 545,894        | 277,335               |                          | 295,492        | 143,826               |
|                                               | 675,365        | 343,193               |                          | 366,622        | 178,458               |
| Less accumulated depreciation                 | (19,683)       | (9,989)               |                          | (6,826)        | (3,348)               |
| Net Real Estate                               | 655,682        | 333,204               |                          | 359,796        | 175,110               |
| Cash and cash equivalents                     | 14,415         | 7,281                 |                          | 3,394          | 1,603                 |
| Restricted cash                               | 24,388         | 12,404                |                          | 12,609         | 6,103                 |
| Tenant receivables, net of \$98 reserve       | 2,958          | 1,540                 |                          | 2,046          | 980                   |
| Deferred rents receivable, net of reserve for |                |                       |                          |                |                       |
| tenant credit loss of \$379 at 12/31/01       | 6,865          | 3,434                 |                          | 3,395          | 1,646                 |
| Deferred costs, net                           | 9,598          | 4,848                 |                          | 4,187          | 2,052                 |
| Other assets                                  | 2,696          | 1,422                 |                          | 2,392          | 1,238                 |
| Total Assets                                  | 716,602        | 364,133               |                          | 387,819        | 188,732               |
| Mortgage loan payable                         | 444,784        | 225,290               | references pages 19 & 22 | 238,650        | 115,808               |
| Derivative Instruments-fair value             | (782)          | (430)                 |                          | -              | -                     |
| Accrued interest payable (1)                  | 1,696          | 838                   |                          | 1,582          | 789                   |
| Accounts payable and accrued expenses         | 12,730         | 6,543                 |                          | 6,609          | 3,238                 |
| Security deposits                             | 5,495          | 2,658                 |                          | 5,626          | 2,744                 |
| Contributed Capital (2)                       | 252,678        | 129,234               | references page 11       | 135,352        | 66,153                |
| Total Liabilities and Equity                  | 716,602        | 364,133               |                          | 387,819        | 188,732               |

As of December 31, 2001 the Company has six joint venture interests representing a 50% interest in 180 Madison Avenue acquired in December 2000, a 55% interest in 1250 Broadway acquired in September 2001, a 50% interest in 100 Park Avenue acquired in February 2000, a 35% interest in 321 West 44th Street contributed May 2000, a 35% interest in 469 Seventh Avenue acquired in January 2001, and a 55% interest in 1 Park Avenue contributed in June 2001. These interests are accounted for on the equity method of accounting and, therefore, are not consolidated into the company's financial statements. Additional detail is available on page 33.

<sup>(1)</sup> This analysis includes a hedge instrument at fair value of \$782K placed on the existing mortgage on 1250 Broadway.

<sup>(2)</sup> This analysis excludes certain residual interests in the entity that held 90 Broad Street (sold November 2000).

#### **JOINT VENTURE STATEMENTS**

Statements of operations for unconsolidated joint ventures Unaudited (000's omitted)



|                                               | Three Mont     | hs Ended December 31, 200 | 1                  | Three Month    | s Ended December 31, 2000 |                |
|-----------------------------------------------|----------------|---------------------------|--------------------|----------------|---------------------------|----------------|
| Davaras                                       | Total Property | SLG Property Interest     | SLG Subsidiary     | Total Property | SLG Property Interest     | SLG Subsidiary |
| Revenues                                      | 21,646         | 11,591                    |                    | 12,883         | 6,160                     |                |
| Rental Revenue, net<br>Free rent              | 21,646<br>717  | 439                       |                    | 343            | 153                       |                |
| Amortization of free rent                     | (103)          | (56)                      |                    | (68)           | (31)                      |                |
|                                               |                |                           | -                  |                |                           |                |
| Net free rent                                 | 614            | 383                       |                    | 275            | 122                       |                |
| Straight-line rent                            | 947            | 514                       |                    | 531            | 252                       |                |
| Allowance for S/L tenant credit loss          | (268)          | (152)                     |                    | (99)           | (50)                      |                |
| Escalation and reimbursement revenues         | 3,257          | 1,750                     |                    | 1,852          | 846                       |                |
| Investment income                             | 193            | 104                       |                    | 159            | 72                        |                |
| Other income                                  | 16             | 11                        |                    | 10             | 4                         |                |
| Total Revenues, net                           | 26,405         | 14,201                    |                    | 15,611         | 7,406                     |                |
| Expenses                                      |                |                           |                    |                |                           |                |
| Operating expenses                            | 6,790          | 3,567                     |                    | 3,994          | 1,873                     |                |
| Real estate taxes                             | 4,251          | 2,292                     |                    | 2,661          | 1,292                     |                |
| <b>Total Operating Expenses</b>               | 11,041         | 5,859                     |                    | 6,655          | 3,165                     |                |
| GAAP NOI                                      | 15,632         | 8,494                     |                    | 9,055          | 4,290                     |                |
| Cash NOI                                      | 14,071         | 7,597                     |                    | 8,249          | 3,916                     |                |
|                                               | 14,071         | 7,007                     |                    | 0,210          | 0,010                     |                |
| Interest                                      | 6,506          | 3,505                     |                    | 5,218          | 2,463                     |                |
| Depreciation and amortization                 | 4,190          | 2,252                     |                    | 2,028          | 879                       |                |
| Net Income                                    | 4,668          | 2,585                     | references page 13 | 1,710          | 899                       |                |
| Plus: Real Estate Depreciation                | 3,753          | 1,996                     | references page 18 | 1,832          | 788                       |                |
| Plus: Extraordinary Loss                      | · <u>-</u>     | ´-                        |                    | · <u>-</u>     | -                         |                |
| Plus: Management & Leasing Fees               | -              | -                         | 234                | <u>-</u>       | -                         | 45             |
| Funds From Operations                         | 8,421          | 4,581                     |                    | 3,542          | 1,687                     |                |
|                                               |                |                           |                    |                |                           |                |
| FAD Adjustments:                              |                |                           |                    |                |                           |                |
| Plus: Non Real Estate Depreciation            | 437            | 253                       |                    | 196            | 91                        |                |
| Plus: 2% Allowance for S/L Tenant Credit Loss | 268            | 152                       |                    | 99             | 50                        |                |
| Less: Free and S/L Rent                       | (1,560)        | (897)                     |                    | (806)          | (374)                     |                |
| Less: Second Cycle Tenant Improvement,        | -              | =                         |                    |                | -                         |                |
| Leasing Commissions & Recurring Capex         | (2,145)        | (1,099)                   |                    | (335)          | (138)                     |                |
| FAD Adjustment                                | (3,000)        | (1,591)                   |                    | (846)          | (371)                     |                |
| In                                            | 05.05-:        | 05                        |                    | 05.75          |                           |                |
| Operating Expense to Real Estate Revenue, net | 25.66%         | 25.05%                    |                    | 25.70%         | 25.37%                    |                |
| GAAP NOI to Real Estate Revenue, net          | 59.07%         | 59.66%                    |                    | 58.26%         | 58.13%                    |                |
| Cash NOI to Real Estate Revenue, net          | 53.17%         | 53.35%                    |                    | 53.07%         | 53.06%                    |                |

#### CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY



(\$000's omitted)

|                                                                                                                          | Common Stock | Additional<br>Paid-In Capital | Retained Earnings /<br>(Distributions In<br>Excess of Earnings) | Deferred<br>Compensation<br>Plan / Officers'<br>Loan | Accumulated Other Comprehensive Loss | TOTAL                   |
|--------------------------------------------------------------------------------------------------------------------------|--------------|-------------------------------|-----------------------------------------------------------------|------------------------------------------------------|--------------------------------------|-------------------------|
| Balance at December 31, 1998                                                                                             | 240          | 416,939                       | (8,559)                                                         | (3,794)                                              |                                      | 404,826                 |
| Balance at December 31, 1999                                                                                             | 242          | 421,958                       | (9,422)                                                         | (6,674)                                              | -                                    | 406,104                 |
| Net Income Preferred dividend and accretion                                                                              |              |                               | 86,217<br>(9,626)                                               |                                                      |                                      | 86,217<br>(9,626)       |
| Deferred compensation plan Exercise of employee stock options Cash distributions declared (\$1.475 per                   | 3            | 253<br>4,359                  | , ,                                                             | 6                                                    |                                      | 259<br>4,362            |
| common share) Redemption of operating partnership units                                                                  | 1            | 2,128                         | (36,003)                                                        |                                                      |                                      | (36,003)<br>2,129       |
| Amortization of officers' loan and deferred compensation<br>Balance at December 31, 2000                                 | 246          | 428,698                       | 31,166                                                          | 1,631<br><b>(5,037)</b>                              |                                      | 1,631<br><b>455,073</b> |
| Net Income<br>Cumulative Effect of Accounting Change                                                                     |              |                               | 63,001                                                          |                                                      | (811)                                | 63,001<br>(811)         |
| Preferred Dividend and Accretion Proceeds from common stock offering & revaluation of minority interest (\$2,927)        | 50           | 144,558                       | (9,658)                                                         |                                                      |                                      | (9,658)<br>144,608      |
| Deferred compensation plan  Exercise of employee stock options                                                           | 1<br>3       | 4,122<br>5,283                |                                                                 | (4,105)                                              |                                      | 18<br>5,286             |
| Cash distributions declared (\$1.605 per common share) Redemption of operating partnership units                         |              | 689                           | (44,826)                                                        |                                                      |                                      | (44,826)<br>689         |
| Comprehensive Income - Unrealized loss of derivative instrun<br>Amortization of officers' loan and deferred compensation | nents        |                               |                                                                 | 1,627                                                | (651)                                | (651)<br>1,627          |
| Balance at December 31, 2001                                                                                             | 300          | 583,350                       | 39,684                                                          | (7,515)                                              | (1,462)                              | 614,357                 |

# RECONCILIATION OF SHARES AND UNITS OUTSTANDING, AND DILUTION COMPUTATION

|                                                                                                                    | Common Stock                                  | OP Units                   | Stock Options             | Sub-total                                            | Preferred Stock               | <u>Diluted Shares</u>                                |
|--------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------|---------------------------|------------------------------------------------------|-------------------------------|------------------------------------------------------|
| Balance at December 31, 1998                                                                                       | 23,951,826                                    | 2,428,056                  |                           | 26,379,882                                           |                               | 26,379,882                                           |
| Balance at December 31, 1999                                                                                       | 24,184,217                                    | 2,428,056                  |                           | 26,612,273                                           |                               | 26,612,273                                           |
| Balance at December 31, 2000                                                                                       | 24,516,003                                    | 2,307,515                  |                           | 26,823,518                                           |                               | 26,823,518                                           |
| Option/OP Units Converted Deferred Compensation Program Common Stock Offering Balance at December 31, 2001 - Basic | 296,201<br>166,100<br>5,000,000<br>29,978,304 | (36,111)<br>2,271,404      |                           | 260,090<br>166,100<br>5,000,000<br><b>32,249,708</b> |                               | 260,090<br>166,100<br>5,000,000<br><b>32,249,708</b> |
| Dilution Factor  Balance at December 31, 2001 - Diluted                                                            | (2,984,900)<br><b>26,993,404</b>              | 11,497<br><b>2,282,901</b> | 531,597<br><b>531,597</b> | (2,441,806)<br><b>29,807,902</b>                     | 4,698,900<br><b>4,698,900</b> | 2,257,094<br><b>34,506,802</b>                       |

#### **COMPARATIVE COMPUTATION OF FFO AND FAD**

Unaudited

(\$000's omitted - except per share data)



|                |                                                                                           | Three Months Ended Dec 31 |             | Three Months Ende | ed Sept 30  | Twelve Mo | nths Ended De | c 31    |          |
|----------------|-------------------------------------------------------------------------------------------|---------------------------|-------------|-------------------|-------------|-----------|---------------|---------|----------|
| F I. 6         |                                                                                           | <u>2001</u>               | <u>2000</u> | % Change          | <u>2001</u> | % Change  | <u>2001</u>   | 2000    | % Change |
|                | n operations                                                                              | 47.000                    |             | 100/              | 40.040      |           |               | == 1==  |          |
| Net Income I   | pefore Minority Interests                                                                 | 17,309                    | 14,571      | 19%               | 16,042      | 8%        | 63,607        | 53,152  | 20%      |
| Add:           | Depreciation and Amortization                                                             | 10,380                    | 7,992       | 30%               | 9,047       | 15%       | 38,336        | 32,511  | 18%      |
|                | FFO adjustment for Joint Ventures                                                         | 1,996                     | 788         | 153%              | 2,225       | -10%      | 6,575         | 3,258   | 102%     |
| Less:          | Dividends on Preferred Shares  Non Real Estate Depreciation/Amortization of               | 2,300                     | 2,300       | 0%                | 2,300       | 0%        | 9,200         | 9,200   | 0%       |
|                | Finance Costs                                                                             | 1,102                     | 998         | 10%               | 1,059       | 4%        | 4,474         | 4,102   | 9%       |
|                | Funds From Operations - Basic                                                             | 26,283                    | 20,053      | 31%               | 23,955      | 10%       | 94,844        | 75,619  | 25%      |
|                | Funds From Operations - Basic per Share                                                   | 0.82                      | 0.75        | 9%                | 0.78        | 5%        | 3.24          | 2.83    |          |
| Add:           | Dividends on Preferred Shares                                                             | 2,300                     | 2,300       | 0%                | 2,300       | 0%        | 9,200         | 9,200   | 0%       |
|                | Funds From Operations - Diluted                                                           | 28,583                    | 22,353      | 28%               | 26,255      | 9%        | 104,044       | 84,819  | 23%      |
|                | Funds From Operations - Diluted per Share                                                 | 0.76                      | 0.70        | 9%                | 0.73        | 5%        | 3.02          | 2.67    | 13%      |
| Funds Ava      | illable for Distribution                                                                  |                           |             |                   |             |           |               |         |          |
| FFO (1)        |                                                                                           | 28,583                    | 22,353      | 28%               | 26,255      | 9%        | 104,044       | 84,819  | 23%      |
| Add:           | Non Real Estate Depreciation                                                              | 1,102                     | 998         | 10%               | 1,059       | 4%        | 4,474         | 4,102   | 9%       |
|                | 2% Allowance for S/L Tenant Credit Loss                                                   | 443                       | 182         | 144%              | 377         | 18%       | 1,928         | 854     | 126%     |
|                | Straight-line Ground Rent                                                                 | 160                       | 354         | -55%              | 60          | 167%      | 928           | 1,548   | -40%     |
|                | Non-cash Deferred Compensation                                                            | 349                       | 903         | -61%              | 349         | 0%        | 1,396         | 2,015   | -31%     |
|                | FAD adjustment for Joint Ventures & Emerge                                                | (1,540)                   | (371)       | 315%              | (2,922)     | -47%      | (8,141)       | (2,360) | 245%     |
| Less:          | Straight-line Rental Income                                                               | 1,956                     | 2,171       | -10%              | 1,783       | 10%       | 8,625         | 9,074   | -5%      |
|                | Free Rent - Occupied (Net of Amortization, incl. First Cycle)                             | (88)                      | 25          | -453%             | 138         | -164%     | 1,480         | 3,899   | -62%     |
|                | Amortization of Mortgage Investment Discount<br>Second Cycle Tenant Improvement & Leasing | 175                       | 1,119       | -84%              | 177         | -1%       | (4,497)       | 3,345   | -234%    |
|                | Commission on Existing Space                                                              | 5,397                     | 3,315       | 63%               | 2,449       | 120%      | 9,918         | 12,534  | -21%     |
|                | Recurring Building Improvements                                                           | 1,411                     | 905         | 56%               | 431         | 227%      | 2,956         | 2,401   | 23%      |
| Franka Arra    | ilah la fan Distribusion                                                                  | 00.040                    | 10.004      | 000/              | 00.004      | 201       | 00.447        | F0 700  | 4.407    |
| runus Ava      | ilable for Distribution                                                                   | 20,246                    | 16,884      | 20%               | 20,201      | 0%        | 86,147        | 59,726  | 44%      |
| First Cycle I  | Diluted per Share<br>easing Costs                                                         | 0.54                      | 0.53        | 2%                | 0.56        | -4%       | 2.50          | 1.88    | 33%      |
| T IISt Cycle L | Tenant Improvement & Leasing Commissions                                                  | 74                        | 439         | -83%              |             | 957%      | 254           | 14,026  | -98%     |
| Funds Ava      | ilable for Distribution after First Cycle Leasing Costs                                   | 20,172                    | 16,445      | 23%               | 20,194      | 0%        | 85,893        | 45,699  | 88%      |
|                | able for Distribution per Diluted Weighted Average                                        |                           |             |                   |             |           |               |         |          |
| Unit and       | Common Share                                                                              | 0.63                      | 0.61        | 2%                | 0.64        | -3%       | 2.93          | 1.71    | 72%      |
| Redevelopm     | ent Costs                                                                                 | 4,708                     | 6,995       | -33%              | 4,147       | 14%       | 13,791        | 17,261  | -20%     |
| 1 '            | o of Funds From Operations                                                                | 58.07%                    | 55.36%      |                   | 53.24%      |           | 58.70%        | 55.33%  |          |
| _              | o of Funds Available for Distribution<br>irst Cycle                                       | 81.99%                    | 73.44%      |                   | 69.20%      |           | 70.90%        | 66.97%  |          |

<sup>(1)</sup> For the calculation of funds available for distribution, the FFO Diluted was used for 2Q01 and 3Q01.

# **SELECTED FINANCIAL DATA**

Capitalization Analysis Unaudited (\$000's omitted)



| Market Capitalization         2001         2000         2001           Common Equity:           Common Shares Outstanding OP Units Outstanding OP Units Outstanding Application         29,978         24,516         29,945           OP Units Outstanding Application Squity (Shares and Units)         32,249         26,824         32,223           Share Price at (End of Period)         30,71         28,00         31,52           Equity Market Value         990,379         751,059         1,015,669           Preferred Equity at Liquidation Value:         115,000         115,000         115,000           Real Estate Debt           Property Level Mortgage Debt Company's portion of Joint Venture Mortgages         225,290         115,808         263,478           Outstanding Balance on – Secured Credit Line         34,931         23,374         19,738           Outstanding Balance on – Unsecured Credit Line         60,000         23,000         53,000           Total Combined Debt         730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability           Senior Unsecured Line of Credit           Maximum Line Available                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <u>200</u>         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| Common Shares Outstanding   29,978   24,516   29,945   OP Units Outstanding   2,271   2,308   2,278                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                    |
| OP Units Outstanding   2,271   2,308   2,278     Total Common Equity (Shares and Units)   32,249   26,824   32,223     Share Price at (End of Period)   30,71   28.00   31.52     Equity Market Value   990,379   751,059   1,015,669     Preferred Equity at Liquidation Value:   115,000   115,000     Real Estate Debt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                    |
| Total Common Equity (Shares and Units)         32,249         26,824         32,223           Share Price at (End of Period)         30.71         28.00         31.52           Equity Market Value         990,379         751,059         1,015,669           Preferred Equity at Liquidation Value:         115,000         115,000         115,000           Real Estate Debt           Property Level Mortgage Debt Application of Joint Venture Mortgages Application of Joint Venture Application of Joint Venture Application of Joint Application                                                                                                                                                                                                                                                                                                           | 24,85              |
| Share Price at (End of Period)         30.71         28.00         31.52           Equity Market Value         990,379         751,059         1,015,669           Preferred Equity at Liquidation Value:         115,000         115,000         115,000           Real Estate Debt           Property Level Mortgage Debt         409,900         414,342         411,393           Company's portion of Joint Venture Mortgages         225,290         115,808         263,478           Outstanding Balance on – Secured Credit Line         34,931         23,374         19,738           Outstanding Balance on – Unsecured Credit Line         60,000         23,000         53,000           Total Combined Debt         730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability           Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,28               |
| Equity Market Value   990,379   751,059   1,015,669     Preferred Equity at Liquidation Value:   115,000   115,000   115,000     Real Estate Debt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 27,14              |
| Preferred Equity at Liquidation Value:         115,000         115,000           Real Estate Debt           Property Level Mortgage Debt Company's portion of Joint Venture Mortgages 225,290         414,342         411,393           Company's portion of Joint Venture Mortgages Outstanding Balance on – Secured Credit Line 34,931         23,374         19,738           Outstanding Balance on – Unsecured Credit Line 60,000         23,000         53,000           Total Combined Debt 730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability           Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 30.3               |
| Property Level Mortgage Debt   409,900   414,342   411,393     Company's portion of Joint Venture Mortgages   225,290   115,808   263,478     Outstanding Balance on – Secured Credit Line   34,931   23,374   19,738     Outstanding Balance on – Unsecured Credit Line   60,000   23,000   53,000     Total Combined Debt   730,121   576,524   747,609     Total Market Cap (Debt & Equity)   1,835,500   1,442,583   1,878,278     Lines of Credit Availability     Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 822,62             |
| Property Level Mortgage Debt         409,900         414,342         411,393           Company's portion of Joint Venture Mortgages         225,290         115,808         263,478           Outstanding Balance on – Secured Credit Line         34,931         23,374         19,738           Outstanding Balance on – Unsecured Credit Line         60,000         23,000         53,000           Total Combined Debt         730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability           Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 115,00             |
| Company's portion of Joint Venture Mortgages       225,290       115,808       263,478         Outstanding Balance on – Secured Credit Line       34,931       23,374       19,738         Outstanding Balance on – Unsecured Credit Line       60,000       23,000       53,000         Total Combined Debt       730,121       576,524       747,609         Total Market Cap (Debt & Equity)       1,835,500       1,442,583       1,878,278    Lines of Credit Availability Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |
| Outstanding Balance on – Secured Credit Line       34,931       23,374       19,738         Outstanding Balance on – Unsecured Credit Line       60,000       23,000       53,000         Total Combined Debt       730,121       576,524       747,609         Total Market Cap (Debt & Equity)       1,835,500       1,442,583       1,878,278    Lines of Credit Availability Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 325,41             |
| Outstanding Balance on – Unsecured Credit Line         60,000         23,000         53,000           Total Combined Debt         730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability           Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 213,45             |
| Total Combined Debt         730,121         576,524         747,609           Total Market Cap (Debt & Equity)         1,835,500         1,442,583         1,878,278           Lines of Credit Availability         Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 45,23              |
| Total Market Cap (Debt & Equity)  1,835,500  1,442,583  1,878,278  Lines of Credit Availability  Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 238,00             |
| Lines of Credit Availability Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 822,10             |
| Senior Unsecured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1,759,72           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |
| Maximum Line Available 300,000 250,000 300.000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 300,00             |
| Letters of Credit issued 5,000 21,000 5,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 5,00               |
| Outstanding Balance         60,000         23,000         53,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 238,00             |
| Net Line Availability         235,000         206,000         242,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 57,00              |
| Secured Line of Credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                    |
| Maximum Line Available 75,000 60,000 60,000 60,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 60,00              |
| Outstanding Balance 34,931 23,374 19,738                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 45,23              |
| Net Line Availability 40,069 36,626 40,262                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 14,76              |
| Total Availability under Lines of Credit 275,069 242,626 282,262                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 71,76              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |
| Ratio Analysis Control of the Contro |                    |
| Consolidated Basis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 20.00              |
| Debt to Market Cap Ratio 31.35% 34.72% 29.98%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 39.36              |
| Debt to Gross Real Estate Book Ratio (1)  48.34%  48.89%  48.31%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 58.31              |
| Secured Real Estate Debt to Secured Assets Gross Book (1) 77.68% 66.06% 67.51%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 68.37              |
| Unsecured Debt to Unencumbered Assets-Gross Book Value (1) 15.92% 8.65% 15.67%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 62.74              |
| Secured Line of Credit to Structured Finance Assets (1) 18.73% 45.57% 12.50%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 41.95              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 41.33              |
| Joint Ventures Allocated                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 46.70              |
| Combined Debt to Market Cap Ratio         39.78%         39.96%         39.80%           Debt to Gross Real Estate Book Ratio (1)         53.24%         51.58%         53.77%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 46.72 <sup>6</sup> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    |
| Secured Debt to Secured Assets Gross Book (1) 51.31% 65.85% 67.38% Unsecured Debt to Unencumbered                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 67.15              |
| Assets-Gross Book Value (1) 15.92% 8.65% 15.67%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 62.74              |
| Secured Line of Credit to Structured Finance Assets (1) 18.73% 45.57% 12.50%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 41.95              |
| (1) Excludes property under capital lease                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                    |

#### **SELECTED FINANCIAL DATA**

Property NOI and Coverage Ratios Unaudited (\$000's omitted)



|          |                                                      | Three Months Ended December 31 |             |            |          | Three Months I | Ended Septer | nber 30  |
|----------|------------------------------------------------------|--------------------------------|-------------|------------|----------|----------------|--------------|----------|
|          |                                                      | <u>2001</u>                    | <u>2000</u> | <u>+/-</u> | % Change | 2001           | <u>+/-</u>   | % Change |
| Funds f  | rom operations                                       | 26,283                         | 20,053      | 6,230      | 31%      | 23,955         | 2,328        | 10%      |
| Less:    | Non – Building Revenue <sup>1</sup>                  | 8,458                          | 4,063       | 4,395      | 108%     | 6,355          | 2,103        | 33%      |
| Plus:    | 2% Reserve for Tenant Credit Loss                    | 443                            | 182         | 261        | 144%     | 377            | 66           | 18%      |
|          | Interest Expense (incl. Capital Lease Int.)          | 9,384                          | 10,188      | (804)      | -8%      | 9,785          | (401)        | -4%      |
|          | Non Real Estate Depreciation                         | 1,102                          | 998         | 104        | 10%      | 1,059          | 43           | 4%       |
|          | MG&A Expense                                         | 4,044                          | 3,043       | 1,001      | 33%      | 4,116          | (72)         | -2%      |
|          | Preferred Dividend                                   | 2,300                          | 2,300       | · -        | 0%       | 2,300          | - ′          | 0%       |
|          | GAAP NOI                                             | 35,098                         | 32,701      | 2,397      | 7%       | 35,237         | (139)        | 0%       |
|          | ljustments                                           |                                |             |            |          |                |              |          |
| Less:    | Free Rent (Net of Amortization)                      | 295                            | 25          | 270        | 1081%    | 138            | 157          | 114%     |
|          | Straightline Revenue Adjustment                      | 2,470                          | 2,171       | 299        | 14%      | 1,783          | 687          | 39%      |
| Plus:    | Ground Lease Straight-line Adjustment                | 160                            | 354         | (194)      | -55%     | 60             | 100          | 167%     |
|          | Cash NOI                                             | 32,493                         | 30,859      | 1,634      | 5%       | 33,376         | (883)        | -3%      |
|          | Real Estate Revenue, net                             | 56,167                         | 54,568      | 1,599      | 3%       | 57,886         | (1,719)      | -3%      |
| Operati  | ng margins                                           |                                |             |            |          |                |              |          |
|          | GAAP NOI/Real Estate Revenue, net                    | 62.49%                         | 59.93%      |            |          | 60.87%         |              |          |
|          | Cash NOI/Real Estate Revenue, net                    | 57.85%                         | 56.55%      |            |          | 57.66%         |              |          |
|          | GAAP NOI before Ground Rent/Real Estate Revenue, net | 68.11%                         | 65.71%      |            |          | 66.23%         |              |          |
|          | Cash NOI before Ground Rent/Real Estate Revenue, net | 63.19%                         | 61.68%      |            |          | 62.91%         |              |          |
| Compo    | nents of debt and fixed charges                      |                                |             |            |          |                |              |          |
|          | Interest on Fixed Rate Loans                         | 5,762                          | 7,010       | (1,248)    | -18%     | 5,705          | 57           | 1%       |
|          | Interest on Floating Rate Loans                      | 3,622                          | 3,178       | 444        | 14%      | 4,080          | (458)        | -11%     |
|          | Fixed Amortization Principal Payments                | 1,493                          | 1,009       | 484        | 48%      | 1,196          | 297          | 25%      |
|          | Total Debt Service                                   | 10,877                         | 11,197      | (320)      | -3%      | 10,981         | (104)        | -1%      |
|          | Payments under Ground Lease Arrangements             | 2,999                          | 2,802       | 197        | 7%       | 3,041          | (42)         | -1%      |
|          | Preferred Stock Dividend                             | 2,300                          | 2,300       | -          | 0%       | 2,300          | - ′          | 0%       |
|          | Total Fixed Charges                                  | 16,176                         | 16,299      | (123)      | -1%      | 16,322         | (146)        | -1%      |
| Adjusted | d EBITDA                                             | 39,906                         | 35,582      |            |          | 39,005         |              |          |
|          | Coverage Ratio                                       | 4.25                           | 3.49        |            |          | 3.99           |              |          |
|          | rvice Coverage ratio                                 | 3.67                           | 3.18        |            |          | 3.55           |              |          |
|          | harge Coverage ratio                                 | 2.47                           | 2.18        |            |          | 2.39           |              |          |

<sup>(1)</sup> Non Building revenue for 3Q01 was adjusted for income received for preferred equity investment income.

# **SELECTED FINANCIAL DATA**

2001 Same Store Unaudited (\$000's omitted)



|        |                                                      |         | Three Months Ended December 31 |            |          |             |            | Three Months Ended September 30, |  |  |  |
|--------|------------------------------------------------------|---------|--------------------------------|------------|----------|-------------|------------|----------------------------------|--|--|--|
|        |                                                      | 2001    | <u>2000</u>                    | <u>+/-</u> | % Change | <u>2001</u> | <u>+/-</u> | % Change                         |  |  |  |
| Revenu | ues                                                  |         |                                |            |          |             |            |                                  |  |  |  |
|        | Rental Revenue                                       | 40,119  | 39,360                         | 759        | 2%       | 39,760      | 359        | 1%                               |  |  |  |
|        | Credit Loss                                          | (374)   | (121)                          | (253)      | 210%     | (279)       | (95)       | 34%                              |  |  |  |
|        | Signage Rent                                         | 433     | 544                            | (111)      | -20%     | 372         | 61         | 16%                              |  |  |  |
|        | Escalation & Reimbursement Revenues                  | 5,420   | 4,633                          | 787        | 17%      | 7,170       | (1,750)    | -24%                             |  |  |  |
|        | Investment & Other Income                            | 154     | 294                            | (140)      | -47%     | 390         | (236)      | -60%                             |  |  |  |
|        | Total Revenues                                       | 45,752  | 44,710                         | 1,042      | 2%       | 47,413      | (1,661)    | -4%                              |  |  |  |
| Expens |                                                      |         |                                |            |          |             |            |                                  |  |  |  |
|        | Operating Expense                                    | 9,886   | 9,834                          | 52         | 1%       | 11,667      | (1,781)    | -15%                             |  |  |  |
|        | Ground Rent                                          | 3,159   | 3,155                          | 4          | 0%       | 3,100       | 59         | 0%                               |  |  |  |
|        | Real Estate Taxes                                    | 6,076   | 5,825                          | <u>251</u> | 4%       | 6,111       | (35)       | -1%                              |  |  |  |
|        | Total Operating Expenses                             | 19,121  | 18,814                         | 307        | 2%       | 20,878      | (1,757)    | -8%                              |  |  |  |
|        | EBITDA                                               | 26,631  | 25,896                         | 735        | 3%       | 26,535      | 96         | 0%                               |  |  |  |
|        | Interest                                             | 6,837   | 7,522                          | (685)      | -9%      | 6,862       | (25)       | 0%                               |  |  |  |
|        | Depreciation & Amortization                          | 7,566   | 5,946                          | 1,621      | 27%      | 6,622       | 944        | 14%                              |  |  |  |
|        | Depresiation & Amortization                          | 7,500   | 3,340                          | 1,021      | 21 /0    | 0,022       | 344        | 1-70                             |  |  |  |
|        | Income Before Minority Interest                      | 12,228  | 12,427                         | (201)      | -2%      | 13,051      | (823)      | -6%                              |  |  |  |
| Plus:  | Real Estate Depreciation & Amortization              | 7,345   | 5,652                          | 1,693      | 30%      | 6,403       | 942        | 15%                              |  |  |  |
|        | FFO                                                  | 19,573  | 18,079                         | 1,494      | 8%       | 19,454      | 119        | 1%                               |  |  |  |
|        | 110                                                  | 19,373  | 10,079                         | 1,434      | 0 /0     | 19,434      | 119        | 1 /0                             |  |  |  |
| Less:  | Non – Building Revenue                               | 124     | 263                            | (139)      | -53%     | 175         | (51)       | -29%                             |  |  |  |
| Plus:  | 2% Reserve for Tenant Credit Loss                    | 374     | 121                            | 253        | 210%     | 279         | 95         | 34%                              |  |  |  |
|        | Interest Expense                                     | 6,837   | 7,522                          | (685)      | -9%      | 6,862       | (25)       | 0%                               |  |  |  |
|        | Non Real Estate Depreciation                         | 220     | 294                            | (74)       | -25%     | 220         | - ′        | 0%                               |  |  |  |
|        | GAAP NOI                                             | 26,880  | 25,754                         | 1,127      | 4%       | 26,640      | 240        | 1%                               |  |  |  |
| Cash A | djustments                                           |         |                                |            |          |             |            |                                  |  |  |  |
| Less:  | Free Rent (Net of Amortization)                      | (31)    | 65                             | (96)       | -147%    | (127)       | 96         | -75%                             |  |  |  |
|        | Straightline Revenue Adjustment                      | 1,413   | 1,810                          | (397)      | -22%     | 1,250       | 163        | 13%                              |  |  |  |
| Plus:  | Ground Lease Straight-line Adjustment                | 160     | <u>354</u>                     | (194)      | -55%     | 121         | 39         | 0%                               |  |  |  |
|        | Cash NOI                                             | 25,658  | 24,232                         | 1,426      | 6%       | 25,638      | 20         | 0%                               |  |  |  |
|        |                                                      | ,       | •                              | ,          |          | •           |            |                                  |  |  |  |
| Operat | ing Margins                                          | E0 400/ | F7 700/                        |            |          | FC 000/     |            |                                  |  |  |  |
|        | GAAP NOI to Real Estate Revenue, net                 | 58.43%  | 57.79%                         |            |          | 56.06%      |            |                                  |  |  |  |
|        | Cash NOI to Real Estate Revenue, net                 | 55.77%  | 54.37%                         |            |          | 53.96%      |            |                                  |  |  |  |
|        | GAAP NOI before Ground Rent/Real Estate Revenue, net | 65.30%  | 64.87%                         |            |          | 62.59%      |            |                                  |  |  |  |
|        | Cash NOI before Ground Rent/Real Estate Revenue, net | 62.29%  | 60.66%                         |            |          | 60.22%      |            |                                  |  |  |  |

#### **DEBT SUMMARY SCHEDULE**

#### Unaudited

(\$000's omitted)



|                                                               | Principal O/S<br>12/31/2001 | <u>Coupon</u> | 2002<br>Annual<br><u>Payment</u> | 2002<br>Principal<br><u>Repayment</u> | Maturity<br><u>Date</u> | Due at<br><u>Maturity</u> | Earliest Contractual Prepayment Date |
|---------------------------------------------------------------|-----------------------------|---------------|----------------------------------|---------------------------------------|-------------------------|---------------------------|--------------------------------------|
| Fixed rate secured debt                                       |                             |               |                                  |                                       |                         |                           |                                      |
| Property                                                      |                             |               |                                  |                                       |                         |                           |                                      |
| 673 First Avenue                                              | 8,977                       | 9.00%         | 5,459                            | 3,301                                 | 12/13/2003              | 2,000                     | Open                                 |
| 470 Park Avenue South                                         | 9,356                       | 8.25%         | 1,203                            | 452                                   | 4/1/2004                | 8,285                     | Open                                 |
| 50 West 23rd Street                                           | 21,000                      | 7.33%         | 1,539                            | -                                     | 8/1/2007                | 19,234                    | Aug-01                               |
| CIBC (against 1414 Ave. of Americas and 70 W. 36th St.)       | 26,023                      | 7.90%         | 2,402                            | 336                                   | 5/1/2009                | 12,196                    | Apr-03                               |
| 711 Third Avenue                                              | 48,824                      | 8.13%         | 4,383                            | 373                                   | 9/10/2005               | 22,825                    | Jun-04                               |
| 555 West 57th Street (Libor collar of 6.10% - 6.58% + 200bps) | 68,930                      | 8.10%         | -                                | 676                                   | 11/4/2004               | 66,959                    | Open                                 |
| 420 Lexington Avenue                                          | 124,745                     | 8.44%         | 12,385                           | 1,693                                 | 11/1/2010               | 104,406                   | Open                                 |
| 317 Madison (Libor Cap of 4.01% + 180bps)                     | 65,000                      | 5.81%         | 3,829                            | -                                     | 8/20/2004               | 65,000                    | Open                                 |
| 875 Bridgeport Avenue, CT (1031 exchange asset)               | 14,867                      | <u>8.32</u> % | 1,273                            | 37                                    | 5/10/2025               | 5,466                     | Open                                 |
| Total Fixed Rate Secured Debt                                 | 387,722                     | 7.81% wtd avg | 32,473                           | 6,867                                 |                         |                           |                                      |
| Floating rate Debt                                            |                             |               |                                  |                                       |                         |                           |                                      |
| Secured floating rate debt                                    |                             |               |                                  |                                       |                         |                           |                                      |
| Structured Finance Loan (Libor + 100bp)                       | 22,178                      | 3.67%         |                                  | -                                     | 11/1/2002               | 22,178                    | Nov-02                               |
| Fleet Secured Line of Credit (Libor + 150bps)                 | 34,931                      | <u>3.60%</u>  |                                  | -                                     | 12/22/2001              | 34,931                    | Open                                 |
| Total Floating Rate Secured Debt                              | 57,109                      | 3.92% wtd avg |                                  |                                       |                         |                           |                                      |
| Unsecured floating rate debt                                  |                             |               |                                  |                                       |                         |                           |                                      |
| Senior Unsecured Line of Credit (Libor + 150 bps)             | 60,000                      | 3.94%         |                                  | -                                     | 6/27/2003               | 60,000                    | Open                                 |
| Total Floating Rate Unsecured Debt                            | 60,000                      | 3.94% wtd avg |                                  |                                       |                         | ,                         | •                                    |
| Total Floating Rate Offsecured Debt                           | 60,000                      | 3.94% wtu avg |                                  |                                       |                         |                           |                                      |
| Total Floating Rate Debt Outstanding                          | 117,109                     | 3.93% wtd avg |                                  |                                       |                         |                           |                                      |
| Total Debt                                                    | 504,831                     | 6.91% wtd avg |                                  |                                       |                         |                           |                                      |
| Weighted Average Balance & Interest Rate                      | 491,987                     | 6.91%         |                                  |                                       |                         |                           |                                      |

#### **SUMMARY OF JOINT VENTURE DEBT**

| _                                                         | Principal       | O/S       |               |        |       |           |         |      |
|-----------------------------------------------------------|-----------------|-----------|---------------|--------|-------|-----------|---------|------|
|                                                           | Gross Principal | SLG Share |               |        |       |           |         |      |
| Joint Venture Debt                                        |                 |           |               |        |       |           |         |      |
| 180 Madison JV                                            | 32,000          | 15,968    | 7.81%         | 2,765  | 278   | 12/1/2005 | 30,778  | Open |
| 1250 Broadway (Libor Swap of 4.03% + 250bp) (1)           | 85,000          | 46,750    | 5.48%         | 5,551  | -     | 10/1/2004 | 85,000  | Open |
| 469 Seventh Avenue (Libor + 225 bp)                       | 36,000          | 12,600    | 4.33%         | -      | -     | 2/1/2003  | 12,600  | Open |
| 321 W 44th JV (Libor + 250bps)                            | 22,000          | 7,700     | 4.87%         | -      | -     | 4/30/2003 | 7,700   | Open |
| 1 Park Avenue (Libor + 150 bps)                           | 150,000         | 82,500    | 4.20%         | -      | -     | 1/10/2004 | 82,500  | Open |
| 100 Park Avenue JV                                        | 119,784         | 59,772    | <u>8.00</u> % | 10,617 | 883   | 9/1/2010  | 107,488 | Open |
| Total Joint Venture Debt                                  | 444,784         | 225,290   | 5.76%         | 18,932 | 1,161 |           |         |      |
| Weighted Average Balance & Interest Rate with SLG JV debt |                 | 717.349   | 6.55%         |        |       |           |         |      |

<sup>(1)</sup> Swap on 1250 mortgage executed on SLG portion only through January 11, 2005.

#### **SUMMARY OF GROUND LEASE ARRANGEMENTS**

**Consolidated Statement (REIT)** 

(\$000's omitted)



| <u>Property</u>             | 2002 Scheduled<br>Cash Payment | 2003 Scheduled<br>Cash Payment | 2004 Scheduled<br>Cash Payment | 2005 Scheduled<br>Cash Payment | Deferred Land<br>Lease Obligations (1) | Year of<br>Maturity |
|-----------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|----------------------------------------|---------------------|
| Operating Leases            |                                |                                |                                |                                |                                        |                     |
| 673 1st Avenue              | 3,010                          | 3,010                          | 3,010                          | 3108                           | 12,387                                 | 2037                |
| 1140 Avenue of Americas (2) | 348                            | 348                            | 348                            | 348                            | -                                      | 2016 (3)            |
| 420 Lexington (2)           | 7,074                          | 7,074                          | 7,074                          | 7,074                          | -                                      | 2008 (4)            |
| 711 3rd Avenue (2) (5)      | 1,550                          | 1,550                          | 1,550                          | 1,550                          | 1,699                                  | 2032                |
| Total                       | 11,982                         | 11,982                         | 11,982                         | 12,080                         | 14,086                                 |                     |
|                             |                                |                                |                                |                                |                                        |                     |
|                             |                                |                                |                                |                                |                                        |                     |
| Capitalized Lease           |                                |                                |                                |                                |                                        |                     |
| 673 1st Avenue              | 1,290                          | 1,290                          | 1,290                          | 1,322                          | 15,574                                 | 2037                |

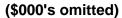
<sup>(1)</sup> Per the balance sheet at December 31, 2001.

<sup>(2)</sup> These ground leases are classified as operating leases and, therefore, do not appear on the balance sheet as an obligation.

<sup>(3)</sup> The Company has a unilateral option to extend the ground lease for an additional 50 years, to 2066.(4) Subject to renewal at the Company's option through 2029.

<sup>(5)</sup> Excludes portion payable to SL Green as owner of 50% leasehold.

### MORTGAGE INVESTMENT AND PREFERRED EQUITY

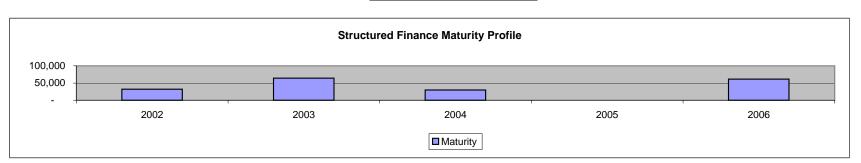




| 12/31/2000                                                      | Assets Outstanding at Par 51,293                        | Wtd Average<br>Assets during quarter<br>50,598 | Wtd Average Yield during quarter 22.10% | Run Rate<br><u>Yield</u><br>22.30% | Libor<br><u>Rate</u><br>6.82% |
|-----------------------------------------------------------------|---------------------------------------------------------|------------------------------------------------|-----------------------------------------|------------------------------------|-------------------------------|
| Originations/Accretion* Redemptions                             | 41,689<br><u>0</u>                                      |                                                |                                         |                                    |                               |
| 3/31/2001                                                       | 92,982                                                  | 56,527                                         | 19.92%                                  | 15.87%                             | 5.75%                         |
| Originations/Accretion* Redemptions 6/30/2001                   | 60,651<br>( <u>55,802</u> )<br><b>97,832</b>            | 70,607                                         | 15.04%                                  | 13.65%                             | 4.52%                         |
| Originations/Accretion* Preferred Equity Redemptions 9/30/2001  | 28,457<br>53,500<br>( <u>21,888</u> )<br><b>157,901</b> | 114,248                                        | 16.50%                                  | 14.88%                             | 3.73%                         |
| Originations/Accretion* Preferred Equity Redemptions 12/31/2001 | 30,468<br>0<br><u>0</u><br>188,369                      | 178,248                                        | 12.86%                                  | 12.72%                             | 2.09%                         |

<sup>\*</sup> Accretion includes original issue discounts and compounding investment income.

#### **Current Maturity Profile**



<sup>\*\*</sup> At quarter end \$116.5mm of assets have fixed floor yields based on a weighted average floor libor of 4.19%.

<sup>\*\*</sup> Run rate yield, net of seller financing, based on current outstanding balance at December 31, 2001 is 11.75%.

#### **SELECTED PROPERTY DATA**



|                                      |                             |                        |                                       | _          |            | Percent Occ | upied       |             |                            | Annua        | alized        | _      |
|--------------------------------------|-----------------------------|------------------------|---------------------------------------|------------|------------|-------------|-------------|-------------|----------------------------|--------------|---------------|--------|
|                                      |                             |                        | Rentable                              | % of Total |            |             |             |             | Annualized                 | Rent as % of | Rent as % of  | Number |
| Properties Properties                | <u>Submarket</u>            | <u>Ownership</u>       | Sq. Feet                              | Sq. Feet   | 12/31/2001 | 9/30/2001   | 6/30/2001   | 3/31/2001   | Rent (\$'s)                | Wholly Owned | SLG Interests | Tenan  |
| ROPERTIES 100% OWNED                 |                             |                        |                                       |            |            |             |             |             |                            |              |               |        |
| Same Store"                          |                             |                        |                                       |            |            |             |             |             |                            |              |               |        |
| 73 First Avenue                      | Grand Central South         | Leasehold Interest     | 422,000                               | 4          | 99.8       | 99.9        | 99.8        | 99.8        | 12,834,062                 | 7            | 5             |        |
| 70 Park Avenue South                 | Park Avenue South/ Flatiron | Fee Interest           | 260,000                               | 3          | 99.4       | 99.4        | 99.4        | 99.0        | 7,056,505                  | 4            | 3             |        |
| 0 W. 36th Street                     | Garment                     | Fee Interest           | 151,000                               | 2          | 98.5       | 96.3        | 96.3        | 98.0        | 3,688,304                  | 2            | 2             |        |
| 414 Avenue of the Americas           | Rockefeller Center          | Fee Interest           | 111,000                               | 1          | 96.2       | 97.6        | 97.6        | 97.0        | 3,905,970                  | 2            | 2             |        |
| 372 Broadway                         | Garment                     | Fee Interest           | 508,000                               | 5          | 99.3       | 100.0       | 99.3        | 99.0        | 13,857,209                 | 7            | 6             |        |
| 140 A of A                           | Rockefeller Center          | Leasehold Interest     | 191,000                               | 2          | 95.5       | 100.0       | 100.0       | 100.0       | 6,802,510                  | 4            | 3             |        |
| 0 W. 23rd Street                     | Chelsea                     | Fee Interest           | 333,000                               | 3          | 99.2       | 99.2        | 99.2        | 99.0        | 7,800,699                  | 4            | 3             |        |
| 166 Broadway                         | Times Square                | Fee Interest           | 289,000                               | 3          | 88.9       | 81.2        | 80.9        | 83.0        | 8,502,171                  | 4            | 4             |        |
| 20 Lexington Ave (Graybar)           | Grand Central North         | Operating Sublease     | 1,188,000                             | 12         | 94.8       | 97.1        | 99.4        | 99.0        | 39,472,740                 | 20           | 16            |        |
| 10 Ninth Avenue                      | Garment                     | Fee Interest           | 339,000                               | 3          | 91.1       | 91.1        | 98.8        | 98.0        | 7,935,202                  | 4            | 3             |        |
| 11 Third Avenue                      | Grand Central North         | Operating Sublease (1) | 524,000                               | 5          | 100.0      | 100.0       | 100.0       | 100.0       | 18,362,410                 | 9            | 8             |        |
| 55 West 57th                         | Midtown West                | Fee Interest           | 941,000                               | 9          | 100.0      | 99.9        | 100.0       | 100.0       | 18,724,322                 | 10           | 8             |        |
| 86 Madison Avenue                    | Grand Central South         | Fee Interest           | 112,000                               | 1          | 100.0      | 98.7        | 100.0       | 98.0        | 3,372,594                  | 2            | 1             |        |
| 90 Madison Avenue                    | Grand Central South         | Fee Interest           | 36,800                                | 1          | 100.0      | 100.0       | 100.0       | 100.0       | 1,322,244                  | 1            | 1             |        |
| 92 Madison Avenue                    | Grand Central South         | Fee Interest           | 187,000                               | 2          | 100.0      | 100.0       | 100.0       | 100.0       | 6,267,750                  | <u>3</u>     | <u>3</u>      |        |
| Subtotal / Weighte                   | ed Average                  |                        | 5,592,800                             | 56         | 97.4       | 97.6        | 98.5        | 98.4        | 159,904,692                | 82           | 66            |        |
| O4 Associations                      |                             |                        |                                       |            |            |             |             |             |                            |              |               |        |
| 001 Acquisitions<br>17 Madison       | Grand Central               | Fee Interest           | 450,000                               | 4          | 94.6       | 95.7        | 95.7        | 0.0         | 12,063,472                 | 6            | 5             |        |
| 370 Broadway                         | Garment                     | Fee Interest           | 255,000<br>255,000                    | -          |            |             | 99.4        | 99.0        | 6,835,576                  |              | 3<br>3        |        |
| •                                    |                             | ree interest           | · · · · · · · · · · · · · · · · · · · | <u>3</u>   | 97.3       | 99.0        |             |             |                            | 4            | _             |        |
| Subtotal / Weighte                   | ed Average                  |                        | 705,000                               | 7          | 95.6       | 96.9        | 97.0        | 99.0        | 18,899,048                 | 10           | 8             |        |
| 001 Adjustments                      |                             |                        |                                       |            |            |             |             |             |                            |              |               |        |
| 10 East 42nd Street                  | Grand Central               | Fee Interest           | 181,000                               | 2          | 99.9       | 99.9        | 99.9        | 100.0       | 5,849,915                  | 3            | 2             |        |
| Battery Place - North                | World Trade/ Battery        | Fee Interest           | 419,000                               | <u>4</u>   | 100.0      | 100.0       | 100.0       | 100.0       | 9,326,210                  | <u>5</u>     | <u>4</u>      |        |
| Subtotal / Weighte                   | ed Average                  |                        | 600,000                               | 6          | 100.0      | 100.0       | 100.0       | 100.0       | 15,176,125                 | 8            | 6             |        |
| otal/ Weighted Average Pro           | perties 100% Owned          |                        | 6,897,800                             | 69         | 97.4       | 97.7        | 98.5        | 98.6        | 193,979,865                | 100          | 80            |        |
|                                      |                             |                        |                                       |            |            |             |             |             |                            |              |               |        |
| ROPERTIES <100% OWNER  nconsolidated | D                           |                        |                                       |            |            |             |             |             |                            |              |               |        |
| 30 Madison Avenue - 50%              | Grand Central South         | Fee Interest           | 265,000                               | 3          | 92.8       | 89.5        | 89.5        | 89.0        | 6.302.821                  |              | 1             |        |
| Park Avenue - 55%                    | Grand Central South         | Various Interests      | 913,000                               | 9          | 98.3       | 97.7        | 97.0        | 97.0        | 32,522,146                 |              | 7             |        |
| 250 Broadway -55%                    | Penn Station                | Fee Interest           | 670,000                               | 7          | 99.5       | 99.5        | 99.5        | 99.6        | 17,041,892                 |              | 4             |        |
| 39 Seventh Avenue - 35%              | Penn Station                | Fee Interest           | 253,000                               | 2          | 96.8       | 96.1        | 90.0        | 90.0        | 6,505,933                  |              | 4             |        |
| 00 Park Avenue - 50%                 | Grand Central South         | Fee Interest           | 834.000                               | 8          | 100.0      | 97.2        | 100.0       | 100.0       | 28.529.204                 |              | 6             |        |
| 21 West 44th Street -35%             | Times Square                | Fee Interest           | 203,000                               |            |            |             |             |             | -,, -                      |              |               |        |
|                                      | ·                           | ree interest           |                                       | <u>2</u>   | 97.2       | <u>97.5</u> | <u>95.5</u> | <u>96.0</u> | 4,021,547                  |              | 1             |        |
| Subtotal / Weighte                   | ed Average                  |                        | 3,138,000                             | 31         | 98.4       | 97.1        | 97.0        | 97.0        | 94,923,543                 |              | 20            |        |
| rand Total/ Woighted Aver            | 200                         |                        | 10,035,800                            | 100        | 97.7       | 97.5        | 98.0        | 98.1        | 289 002 409                |              |               |        |
| rand Total/ Weighted Avera           | age<br>Annualized Rent      |                        | 10,035,800                            | 100        | 97.7       | 97.5        | 98.0        | 98.1        | 288,903,408<br>242,305,884 |              | 100           |        |

<sup>(1)</sup> Including Ownership of 50% in Building Fee

#### LARGEST TENANTS BY SQUARE FEET LEASED



| Wholly Owned Portfolio + Alloc     | ated JV Properties                      | Lease              | Total<br>Leased | Annualized    | PSF               | % of<br>Owned<br>Annualized | SLG Share of<br>Annualized | % of<br>SLG Share of<br>Annualized |
|------------------------------------|-----------------------------------------|--------------------|-----------------|---------------|-------------------|-----------------------------|----------------------------|------------------------------------|
| <u>Tenant</u>                      | <b>Property</b>                         | <b>Expiration</b>  | Square Feet     | Rent (\$)     | <u>Annualized</u> | <u>Rent</u>                 | Rent(\$)                   | Rent                               |
| The City of New York               | 17 Battery Place & 1250<br>Broadway     | 2007 & 2012        | 317,867         | \$6,348,480   | \$19.97           | 2.2%                        | \$5,857,442                | 2.4%                               |
| BMW of Manhattan, Inc.             | 555 West 57th Street                    | 2012               | 227,782         | \$2,806,224   | \$12.32           | 1.0%                        | \$2,806,224                | 1.2%                               |
| Visting Nurse Services             | 1250 Broadway                           | 2002, 2006 & 2011  | 171,078         | \$4,382,280   | \$25.62           | 1.5%                        | \$2,410,254                | 1.0%                               |
| Philip Morris Managament Corp      | 100 Park Avenue                         | 2007               | 175,887         | \$6,445,140   | \$36.64           | 2.2%                        | \$3,216,125                | 1.3%                               |
| J&W Seligman & Co., Inc.           | 100 Park Avenue                         | 2009               | 168,390         | \$5,133,144   | \$30.48           | 1.8%                        | \$2,561,439                | 1.1%                               |
| City University of New York -CUNY  | 555 West 57th Street                    | 2010, 2011, & 2015 | 168,014         | \$3,972,312   | \$23.64           | 1.4%                        | \$3,972,312                | 1.6%                               |
| Segal Company                      | 1 Park Avenue                           | 2009               | 157,944         | \$5,508,612   | \$34.88           | 1.9%                        | \$3,029,737                | 1.3%                               |
| Loews Corp                         | 1 Park Avenue                           | 2002               | 155,765         | \$6,910,344   | \$44.36           | 2.4%                        | \$3,800,689                | 1.6%                               |
| Metro North Commuter Railroad Co.  | 420 Lexington Avenue                    | 2008 & 2016        | 134,687         | \$3,838,836   | \$28.50           | 1.3%                        | \$3,838,836                | 1.6%                               |
| St. Luke's Roosevelt Hospital      | 555 West 57th Street                    | 2014               | 133,700         | \$2,993,196   | \$22.39           | 1.0%                        | \$2,993,196                | 1.2%                               |
| C.B.S., Inc.                       | 555 West 57th Street                    | 2003 & 2010        | 127,320         | \$2,402,580   | \$18.87           | 0.8%                        | \$2,402,580                | 1.0%                               |
| Ross Stores                        | 1372 Broadway                           | 2010               | 101,741         | \$2,605,176   | \$25.61           | 0.9%                        | \$2,605,176                | 1.1%                               |
| Ketchum, Inc.                      | 711 Third Avenue                        | 2015               | 100,876         | \$3,984,780   | \$39.50           | 1.4%                        | \$3,984,780                | 1.6%                               |
| CHF Industries                     | 1 Park Avenue                           | 2005               | 100,000         | \$3,370,272   | \$33.70           | 1.2%                        | \$1,853,650                | 0.8%                               |
| Coty Inc.                          | 1 Park Avenue                           | 2015               | 100,000         | \$3,542,028   | \$35.42           | 1.2%                        | \$1,948,115                | 0.8%                               |
| New York Presbyterian Hospital     | 555 West 57th Street & 673 First Avenue | 2006 & 2009        | 99,650          | \$2,595,660   | \$26.05           | 0.9%                        | \$2,595,660                | 1.1%                               |
| Ann Taylor Inc.                    | 1372 Broadway                           | 2010               | 93,020          | \$2,357,496   | \$25.34           | 0.8%                        | \$2,357,496                | 1.0%                               |
| Crain Communications Inc.          | 711 Third Avenue                        | 2009               | 90,531          | \$3,263,172   | \$36.04           | 1.1%                        | \$3,263,172                | 1.3%                               |
| Information Builders Inc           | 1250 Broadway                           | 2003               | 88,571          | \$2,115,708   | \$23.89           | 0.7%                        | \$1,163,639                | 0.5%                               |
| Advanstar Communications           | 1 Park Avenue                           | 2010               | 85,284          | \$2,893,488   | \$33.93           | 1.0%                        | \$1,591,418                | 0.7%                               |
| MCI INTERNATIONAL                  | 17 Battery Place<br>& 100 Park Avenue   | 2004 & 2006        | 83,751          | \$3,072,744   | \$36.69           | 1.1%                        | \$2,146,625                | 0.9%                               |
| Parade Publications, Inc.          | 711 Third Avenue                        | 2010               | 82,444          | \$2,011,872   | \$24.40           | 0.7%                        | \$2,011,872                | 0.8%                               |
| UNICEF                             | 673 First Avenue                        | 2003 & 2012        | 81,100          | \$2,655,264   | \$32.74           | 0.9%                        | \$2,655,264                | 1.1%                               |
| Kallir, Phillips, Ross Inc.        | 673 First Avenue                        | 2004               | 80,000          | \$2,443,572   | \$30.54           | 0.8%                        | \$2,443,572                | 1.0%                               |
| Mt. Sinai Hospital                 | 1 Park Avenue                           | 2010               | 80,000          | \$2,824,968   | \$35.31           | <u>1.0%</u>                 | \$1,553,732                | 0.6%                               |
| тот                                | ΓAL                                     |                    | 3,205,402       | \$90,477,348  | \$28.23           | 31.3%                       | \$69,063,006               | 28.5%                              |
| Wholly Owned Portfolio + Allocated | JV Properties                           |                    | 10,035,800      | \$288,903,408 | \$28.79           |                             | \$242,305,884              |                                    |

#### **FOURTH QUARTER 2001 - LEASING ACTIVITY**



#### Available Space

| Activity Type      | Building Address                      | # of Leases  | Usable SF       | Rentable SF     | Rent/Rentable SF* (\$'s) |
|--------------------|---------------------------------------|--------------|-----------------|-----------------|--------------------------|
| <u> </u>           |                                       | <del></del>  | <del></del>     | <del></del>     |                          |
| Vacancy at 9/30/01 |                                       |              | 345,645         |                 |                          |
| Acquired Vacancies |                                       |              |                 |                 |                          |
|                    |                                       | -            | -               | -               | -                        |
| Expiring Space     |                                       |              |                 |                 |                          |
|                    | Office                                | 2            | 44.000          | 44.000          | 00.05                    |
|                    | 317 Madison Avenue<br>1370 Broadway   | 6<br>2       | 11,290<br>7,861 | 11,290<br>7,861 | 26.05<br>24.20           |
|                    | 180 Madison Avenue                    | 4            | 5,298           | 5,298           | 26.00                    |
|                    | 292 Madison Avenue                    | 1            | 3,615           | 5,652           | 21.64                    |
|                    | 1414 6th Avenue                       | 4            | 9,176           | 9,176           | 35.87                    |
|                    | 70 West 36th Street                   | 3            | 5,471           | 7,212           | 27.02                    |
|                    | 470 Park Ave South                    | 1            | 7,432           | 9,735           | 21.76                    |
|                    | 1140 Sixth Avenue                     | 2            | 8.644           | 9.640           | 22.82                    |
|                    | 17 Battery Place                      | 3            | 37,241          | 40,167          | 17.21                    |
|                    | 711 Third Avenue                      | 2            | 7,296           | 7,296           | 27.19                    |
|                    | 1466 Broadway                         | 5            | 4,058           | 5,322           | 49.72                    |
|                    | 420 Lexington Avenue                  | <u>14</u>    | 20,562          | 22,543          | 30.69                    |
|                    | Total/Weighted Average                | 47           | 127,944         | 141,192         | 25.12                    |
|                    | Retail                                |              |                 |                 |                          |
|                    | 286 Madison Avenue                    | 1            | 350             | 350             | 36.07                    |
|                    | 1372 Broadway                         | 1            | 768             | 935             | 50.47                    |
|                    | Total/Weighted Average                | <del></del>  | 1,118           | 1,285           | 46.55                    |
|                    | . Ottain 11 org. 11 or a go           | <del>-</del> | .,              | 1,200           |                          |
| Move Outs          |                                       |              |                 |                 |                          |
|                    | Office                                |              |                 |                 |                          |
|                    | 1250 Broadway                         | 2            | 13,456          | 17,501          | 29.20                    |
|                    | 555 West 57th Street                  | 1            | 2,238           | 2,800           | 21.10                    |
|                    | 420 Lexington Avenue                  | <u>5</u>     | 41,798          | 43,572          | 40.90                    |
|                    | Total/Weighted Average                | 8            | 57,492          | 63,873          | 36.88                    |
|                    | Retail                                |              |                 |                 |                          |
|                    | 1 Park Avenue                         | 1            | 516             | 516             | 43.60                    |
|                    | 420 Lexington Avenue                  | <u>i</u>     | 2,012           | 2,012           | 101.33                   |
|                    | Total/Weighted Average                |              | 2,528           | 2,528           | 89.55                    |
| Evicted Tenants    | · · · · · · · · · · · · · · · · · · · | _            | _,              | _,              |                          |
|                    | Office                                |              |                 |                 |                          |
|                    | 317 Madison Avenue                    | 2            | 6,264           | 6,264           | 28.41                    |
|                    | 292 Madison Avenue                    | 2            | 2,649           | 3,390           | 26.27                    |
|                    | 420 Lexington Avenue                  | <u>2</u>     | 7,085           | 9,364           | 34.82                    |
|                    | Total/Weighted Average                | 4            | 15,998          | 19,018          | 31.18                    |
|                    | Retail                                | =            | -               | -               | -                        |
|                    | Total/Weighted Average                | <del>-</del> | <u> </u>        | <del>-</del>    | -                        |
| Relocating Tenants |                                       |              |                 |                 |                          |
|                    |                                       | = <u></u>    | <del>_</del>    | <u> </u>        | -                        |
| Available Space    | Total/Weighted Average                | -            | -               | -               | -                        |
| Available opace    | Office                                | 59           | 201,434         | 224,083         | 29.00                    |
|                    | Retail                                | <u>4</u>     | 3,646           | 3,813           | 75.06                    |
|                    | Total                                 |              |                 |                 | 29.74                    |
|                    |                                       | 63           | 205,080         | 227,896         | 29.74                    |
| Ava                | ailable Space                         |              | 550,725         |                 |                          |

<sup>\*</sup> Escalated Rent is calculated as Total Annual Income less Electric Charges.

# **FOURTH QUARTER - 2001 LEASING ACTIVITY**





| Activity Type     | Building Address                    | # of Leases | Usable SF       | Rentable SF     | Rent /<br>Rentable SF | Prev. Escalated Rent/<br>Rentable SF | T.I /<br>Rentable SF | Free Rent<br># of Months |
|-------------------|-------------------------------------|-------------|-----------------|-----------------|-----------------------|--------------------------------------|----------------------|--------------------------|
| Available Space a | as 12/31/01                         |             | 550,725         |                 |                       |                                      |                      |                          |
| Renewing Tenant   |                                     |             | ,               |                 |                       |                                      |                      |                          |
| Office            | 9                                   |             |                 |                 |                       |                                      |                      |                          |
|                   | 70 West 36th Street                 | 2           | 4,055           | 5,796           | 33.24                 | 27.62                                | -                    | 1                        |
|                   | 17 Battery Place                    | 3           | 37,241          | 40,167          | 30.48                 | 17.21                                | -                    | -                        |
|                   | 1466 Broadway                       | 1           | 374             | 715             | 46.00                 | 45.00                                | -                    | -                        |
|                   | 420 Lexington                       | <u>3</u>    | 3,779           | 4,972           | 42.50                 | 24.46                                | 2.92                 | <u>-</u>                 |
|                   | Total/Weighted Average              | 9           | 45,449          | 51,650          | 32.16                 | 19.46                                | 0.28                 | 0.1                      |
| Retai             | I                                   |             |                 |                 |                       |                                      |                      |                          |
|                   | 1372 Broadway                       | <u>1</u>    | 768             | 935             | 48.00                 | 48.00                                | <u>-</u>             | <u>-</u>                 |
|                   | Total/Weighted Average              | 1           | 768             | 935             | 48.00                 | 48.00                                | -                    | -                        |
| Relocating Tenar  | nts                                 |             |                 |                 |                       |                                      |                      |                          |
| Office            |                                     |             |                 |                 |                       |                                      |                      |                          |
|                   |                                     | Ξ.          | <u>-</u>        | <u> </u>        | <u>-</u>              | <del>_</del>                         |                      | <u>-</u>                 |
|                   | Total/Weighted Average              | -           | -               | -               | -                     | -                                    | -                    | -                        |
| Expansion Tenar   |                                     |             |                 |                 |                       |                                      |                      |                          |
| Office            |                                     |             |                 |                 |                       |                                      |                      |                          |
|                   | 555 West 57th Street                | 1           | 2,238           | 3,154           | 39.00                 | 21.10                                | 11.00                | 2.0                      |
|                   | 70 West 36th Street                 | <u>1</u> _  | 784             | 1,120           | 34.00                 | 17.00                                | 10.00                | 3.0                      |
|                   | Total/Weighted Average              | 2           | 3,022           | 4,274           | 37.69                 | 20.03                                | 10.74                | 2.5                      |
|                   | placing Old Tenants                 |             |                 |                 |                       |                                      |                      |                          |
| Office            |                                     |             |                 |                 |                       |                                      |                      |                          |
|                   | 317 Madison Avenue                  | 3           | 4,663           | 6,147           | 20.91                 | 31.40                                | 1.54                 | 2.0                      |
|                   | 180 Madison Avenue                  | 2 2         | 2,637           | 3,895           | 32.04<br>32.90        | 24.48<br>29.20                       | 2.28<br>0.96         | 5.5<br>3.0               |
|                   | 1250 Broadway<br>286 Madison Avenue | 1           | 13,456<br>1,635 | 17,501<br>2,359 | 38.00                 | 25.00                                | 11.64                | 3.0                      |
|                   | 292 Madison Avenue                  | 1           | 2,649           | 3,440           | 40.00                 | 26.27                                | 7.41                 | 2.0                      |
|                   | 70 West 36th Street                 | 2           | 4,977           | 7,326           | 31.00                 | 19.61                                | 5.00                 | 2.0                      |
|                   | 470 Park Ave South                  | 1           | 7,432           | 9,735           | 46.00                 | 21.76                                | 70.00                | 2.0                      |
|                   |                                     | -           |                 | ,               |                       |                                      |                      | -                        |
|                   | 711 Third Avenue<br>1466 Broadway   | 1<br>2      | 2,321<br>4,089  | 2,325<br>5,050  | 45.00<br>38.28        | 31.32<br>27.44                       | 10.00<br>1.02        | 2.0<br>3.0               |
|                   | 420 Lexington Avenue                | <u>9</u> _  | 4,069<br>33,975 | 48.980          | 30.20<br>41.98        | 28.86                                | 17.60                | 3.0<br>17.0              |
|                   | Total/Weighted Average              |             | 77,834          | 106,758         | 39.44                 | 27.44                                | 15.89                | 1.5                      |
| Storage           | ۵                                   |             |                 |                 |                       |                                      |                      |                          |
| Siorage           | 317 Madison Avenue                  | 1 _         | 66              | 92              | 20.00                 | 10.00                                | <u>-</u> .           |                          |
|                   | Total/Weighted Average              | 1           | 66              | 92              | 20.00                 | 10.00                                | -                    | -                        |
|                   | Total/Weighted Average              | 37          | 127,139         | 163,709         | 37.07                 | 24.70                                | 10.80                | 0.9                      |

# **FOURTH QUARTER - 2001 LEASING ACTIVITY**





| Activity Type      | Building Address       | # of Leases | Usable SF | Rentable SF | Rent /<br>Rentable SF | Prev. Escalated Rent/<br>Rentable SF | T.I /<br>Rentable SF | Free Rent<br># of Months |
|--------------------|------------------------|-------------|-----------|-------------|-----------------------|--------------------------------------|----------------------|--------------------------|
| New Tenants Repla  | acing Vacancies        |             |           |             |                       |                                      |                      |                          |
| Office             |                        |             |           |             |                       |                                      |                      |                          |
|                    | 317 Madison Avenue     | 2           | 3,629     | 5,185       | 40.56                 |                                      | 19                   | 2.0                      |
|                    | 469 Seventh Avenue     | 1           | 1,922     | 2,746       | 37.00                 | -                                    | 10                   | 1.0                      |
|                    | 180 Madison Avenue     | 1           | 8,182     | 10,576      | 38.00                 | -                                    | 4                    | 4.0                      |
|                    | 70 West 36th Street    | 1           | 1,117     | 1,596       | 33.00                 | -                                    | -                    | 2.0                      |
|                    | 1466 Broadway          | <u>5</u> .  | 19,611    | 24,824      | 34.47                 | <del>_</del>                         | 16.63                | 7.                       |
|                    | Total/Weighted Average | 10          | 34,461    | 44,927      | 36.11                 | -                                    | 12.94                | 1.                       |
| Retail             |                        |             |           |             |                       |                                      |                      |                          |
|                    | 180 Madison Avenue     | <u>1</u> .  | 2,635     | 2,635       | 77.42                 | <u> </u>                             | 19.48                | 4.0                      |
|                    | Total/Weighted Average | 1           | 2,635     | 2,635       | 77.42                 | -                                    | 19.48                | 4.0                      |
| Storage            |                        |             |           |             |                       |                                      |                      |                          |
|                    | 1 Park Avenue          | <u>2</u> .  | 5,791     | 7,811       | 28.60                 | <del>-</del>                         | 12.93                |                          |
|                    | Total/Weighted Average | 2           | 5,791     | 7,811       | 23.49                 | -                                    | 12.93                |                          |
| Leased Space       |                        |             |           |             |                       |                                      |                      |                          |
| Office             |                        | 45          | 160,766   | 207,609     | 36.87                 | 24.71                                | 11.27                | 1.0                      |
| Retail             |                        | 2           | 3,403     | 3,570       | 69.71                 | 48.00                                | 14.38                | 2.0                      |
| Storage            |                        | <u>3</u>    | 5,857     | 7,903       | 28.50                 | 10.00                                | 12.78                | -                        |
|                    | Total                  | 50          | 170,026   | 219,082     | 37.10                 | 23.35                                | 11.37                | 1.0                      |
|                    | Total minus relos      | -           | -         | -           | -                     | -                                    | -                    |                          |
| old Vacancies      |                        | -           | -         |             |                       |                                      |                      |                          |
| ub-Total Available | e Space @ 12/31/01     |             | 380,699   |             |                       |                                      |                      |                          |
| oldover Tenants    |                        |             |           |             |                       |                                      |                      |                          |
| order or remaine   | 317 Madison Avenue     | 2           | 2,619     | 2,619       | 24.56                 | 24.56                                | -                    |                          |
|                    | 1370 Broadway          | 1           | 2,498     | 2,498       | 23.27                 | 23.27                                | -                    |                          |
|                    | 180 Madison Avenue     | 1           | 494       | 494         | 27.01                 | 27.01                                | -                    |                          |
|                    | 286 Madison Avenue     | 1           | 350       | 350         | 36.07                 | 36.07                                | -                    |                          |
|                    | 292 Madison Avenue     | 1           | 3,615     | 5,652       | 21.64                 | 21.64                                | -                    |                          |
|                    | 1414 Ave of Americas   | 3           | 7,576     | 7,576       | 37.21                 | 37.21                                | -                    |                          |
|                    | 711 Third Avenue       | 1           | 4,975     | 4,975       | 25.26                 | 25.26                                | -                    |                          |
|                    | 1466 Broadway          | 2           | 2,040     | 2,545       | 52.26                 | 52.26                                | -                    |                          |
|                    | 420 Lexington Avenue   | <u>4</u>    | 6,094     | 6,937       | 32.40                 | 32.40                                | <u>-</u>             |                          |
|                    |                        | 16          | 30,261    | 33,646      | 30.79                 | 30.79                                | -                    |                          |
|                    | ace @ 12/31/01         |             | 350,438   |             |                       |                                      |                      |                          |

# **FOURTH QUARTER - 2001 LEASING ACTIVITY**





| Activity Type  | Building Address       | # of Leases | Usable SF | Rentable SF | Rent /<br>Rentable SF | Prev. Escalated Rent/<br>Rentable SF | T.I /<br>Rentable SF | Free Rent<br># of Months |
|----------------|------------------------|-------------|-----------|-------------|-----------------------|--------------------------------------|----------------------|--------------------------|
| Early Renewals |                        |             |           |             |                       |                                      |                      |                          |
| Office         | 317 Madison Avenue     | 1           | 3,555     | 4,153       | 42.84                 | 22.72                                | -                    | -                        |
|                | 1 Park Avenue          | 1           | 26,976    | 26,976      | 26.00                 | 17.00                                | 8.00                 | -                        |
|                | 180 Madison Avenue     | 1           | 8,918     | 11,434      | 29.00                 | 21.00                                | -                    | -                        |
|                | 100 Park Avenue        | 1           | 902       | 1,189       | 55.00                 | 36.00                                | -                    | -                        |
|                | 110 East 42nd Street   | 2           | 5,718     | 8,679       | 46.77                 | 34.51                                | -                    | -                        |
|                | 321 West 44th Street   | 2           | 4,464     | 5,560       | 22.64                 | 13.93                                | -                    | -                        |
|                | 420 Lexington Avenue   | <u>1</u> _  | 584       | 867         | 47.00                 | 36.45                                |                      | -                        |
|                |                        | 9           | 51,117    | 58,858      | 31.41                 | 21.14                                | 3.67                 | -                        |
| Renewals       |                        |             |           |             |                       |                                      |                      |                          |
|                | Expired/Renewed Office | 9           | 45,449    | 51,650      | 32.16                 | 19.46                                | 0.28                 | 0.1                      |
|                | Expired/Renewed Retail | 1           | 768       | 935         | 48.00                 | 48.00                                | -                    | 0.0                      |
|                | Early Renewals Office  | <u>9</u> _  | 51,117    | 58,858      | 31.41                 | 21.14                                | 3.67                 | <u> </u>                 |
|                | Tota                   | I 19        | 97,334    | 111,443     | 31.90                 | 20.59                                | 2.07                 | 0.1                      |

<sup>\*</sup> Annual Base Rent

<sup>\*\*</sup> Escalated Rent is calculated as Total Annual Income less Electric Charges.

# **ANNUAL LEASE EXPIRATIONS**

## **Consolidated Properties**



| Year of Lease<br>Expiration                                   | Number of<br>Expiring<br>Leases** | Square<br>Footage of<br>Expiring<br>Leases | Percentage of<br>Total Leased Sq.<br>Ft. | Annualized Rent<br>of Expiring<br>Leases (\$'s) | Annualized Rent Per<br>Leased Square Foot<br>of Expiring Leases<br>\$/psf *** |                |
|---------------------------------------------------------------|-----------------------------------|--------------------------------------------|------------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------|----------------|
| In 1st Quarter 2002 * In 2nd Quarter 2002 In 3rd Quarter 2002 | 58                                | 149,616                                    | 2.20%                                    | 4,245,720                                       | 28.38                                                                         | 39.64          |
|                                                               | 33                                | 112,788                                    | 1.66%                                    | 2,581,500                                       | 22.89                                                                         | 37.97          |
|                                                               | 30                                | 83,343                                     | 1.23%                                    | 2,179,332                                       | 26.15                                                                         | 41.99          |
| In 4th Quarter 2002                                           | 29                                | 102,367                                    | 1.51%                                    | 3,198,120                                       | 31.24                                                                         | 40.51          |
| Total 2002                                                    | 150                               | 448,114                                    | 6.59%                                    | 12,204,672                                      | 27.24                                                                         | 39.86          |
| 2003                                                          | 132                               | 567,419                                    | 8.35%                                    | 16,041,396                                      | 30.54                                                                         | 38.69          |
| 2004                                                          | 131                               | 625,952                                    | 9.21%                                    | 19,116,156                                      |                                                                               | 36.66          |
| 2005                                                          | 104                               | 585,272                                    | 8.61%                                    | 18,044,328                                      |                                                                               | 37.46          |
| 2006                                                          | 66                                | 486,043                                    | 7.15%                                    | 14,448,392                                      |                                                                               | 37.09          |
| 2007                                                          | 46                                | 306,664                                    | 4.51%                                    | 8,251,140                                       | 31.34                                                                         | 40.90          |
| 2008                                                          | 42                                | 398,856                                    | 5.87%                                    | 12,499,008                                      |                                                                               | 37.20          |
| 2009<br>2010<br>2011                                          | 35<br>42                          | 550,710<br>1,050,848                       | 8.10%<br>15.46%                          | 16,413,252<br>29,586,460                        | 28.15                                                                         | 38.04<br>38.07 |
| 2011                                                          | 28                                | 352,236                                    | 5.18%                                    | 12,123,972                                      | 34.42                                                                         | 41.55          |
| <b>Thereafter</b>                                             | 32                                | 1,425,973                                  | 20.98%                                   | 35,251,089                                      | 24.72                                                                         | 35.17          |
|                                                               | 808                               | 6,798,087                                  | 100.00%                                  | 193,979,865                                     | 28.53                                                                         | 37.63          |

<sup>\*</sup> Includes month to month holdover tenants that expired prior to 12/31/01.

<sup>\*\*</sup>Tenants may have multiple leases.

<sup>\*\*</sup>Represents current in place annualized rent allocated by year of maturity.

# **ANNUAL LEASE EXPIRATIONS**





| Year of Lease<br>Expiration | Number of<br>Expiring<br>Leases** | Square Footage<br>of Expiring<br>Leases | Percentage of<br>Total Leased<br>Sq. Ft. | Annualized Rent of<br>Expiring Leases<br>(\$'s) | Annualized Rent Per<br>Leased Square Foot<br>of Expiring Leases<br>\$/psf *** |       |
|-----------------------------|-----------------------------------|-----------------------------------------|------------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------|-------|
|                             |                                   |                                         |                                          |                                                 |                                                                               |       |
| In 1st Quarter 2002 *       | 10                                | 22,909                                  | 0.75%                                    | 615,276                                         | 26.86                                                                         | 40.00 |
| In 2nd Quarter 2002         | 9                                 | 30,930                                  | 1.02%                                    | 900,000                                         | 29.10                                                                         | 39.44 |
| In 3rd Quarter 2002         | 12                                | 79,656                                  | 2.62%                                    | 1,811,664                                       | 22.74                                                                         | 35.43 |
| In 4th Quarter 2002         | 8                                 | 236,085                                 | 7.77%                                    | 10,109,388                                      | 42.82                                                                         | 43.28 |
| Total 2002                  | 39                                | 369,580                                 | 12.16%                                   | 13,436,328                                      | 22.38                                                                         | 41.06 |
| 2003                        | 18                                | 230,252                                 | 7.58%                                    | 5,860,200                                       | 25.45                                                                         | 38.13 |
| 2004                        | 24                                | 176,496                                 | 5.81%                                    | 5,592,156                                       | 31.68                                                                         | 42.16 |
| 2005                        | 17                                | 288,422                                 | 9.49%                                    | 9,122,100                                       | 31.63                                                                         | 44.01 |
| 2006                        | 24                                | 319,215                                 | 10.51%                                   | 8,927,712                                       | 27.97                                                                         | 39.86 |
| 2007                        | 11                                | 298,696                                 | 9.83%                                    | 10,057,140                                      | 33.67                                                                         | 46.51 |
| 2008                        | 14                                | 170,690                                 | 5.62%                                    | 4,925,772                                       | 28.86                                                                         | 42.13 |
| 2009                        | 18                                | 570,327                                 | 18.77%                                   | 18,350,172                                      | 32.17                                                                         | 43.91 |
| 2010                        | 14                                | 299,746                                 | 9.86%                                    | 10,677,696                                      | 35.62                                                                         | 44.70 |
| 2011                        | 6                                 | 67,912                                  | 2.24%                                    | 1,351,680                                       | 19.90                                                                         | 36.32 |
| Thereafter                  | 10                                | 247,181                                 | 8.13%                                    | 6,622,587                                       | 26.79                                                                         | 41.55 |
|                             | 195                               | 3,038,517                               | 100.00%                                  | 94,923,543                                      | 31.24                                                                         | 42.48 |

<sup>\*</sup> Includes month to month holdover tenants that expired prior to 12/31/01

<sup>\*\*</sup>Tenants may have multiple leases.

<sup>\*\*\*</sup>Represents in place annualized rent allocated by year of maturity.

# **SUMMARY OF REAL ESTATE ACQUISITION ACTIVITY POST 1997**



|                     | <u>Property</u>               | Type of Ownership  | <u>Submarket</u>    | Net Rentable <u>s.f.</u> | % Leased at acquisition | % Leased<br>12/31/2001 | Acquisition Price (\$'s) |
|---------------------|-------------------------------|--------------------|---------------------|--------------------------|-------------------------|------------------------|--------------------------|
| 1998 Acquisitions   |                               |                    |                     |                          |                         |                        |                          |
| Mar-98              | 420 Lexington                 | Operating Sublease | Grand Central North | 1,188,000                | 83                      | 97                     | \$78,000,000             |
| Mar-98              | 1466 Broadway                 | Fee Interest       | Times Square        | 289,000                  | 87                      | 81                     | \$64,000,000             |
| Mar-98              | 321 West 44th                 | Fee Interest       | Times Square        | 203,000                  | 96                      | 97                     | \$17,000,000             |
| May-98              | 711 3rd Avenue                | Operating Sublease | Grand Central North | 524,000                  | 79                      | 100                    | \$65,600,000             |
| Jun-98              | 440 9th Avenue                | Fee Interest       | Garment             | 339,000                  | 76                      | 91                     | \$32,000,000             |
| Aug-98              | 1412 Broadway                 | Fee Interest       | Times Square South  | 389,000                  | 90                      | N/A                    | \$82,000,000             |
|                     |                               |                    |                     | 2,932,000                |                         |                        | \$338,600,000            |
| 1999 Acquisitions   |                               |                    |                     |                          |                         |                        |                          |
| Jan-99              | 420 Lexington Leasehold       | Sub-leasehold      | Grand Central North |                          |                         |                        | \$27,300,000             |
| Jan-99              | 555 West 57th - 65% JV        | Fee Interest       | Midtown West        | 941,000                  | 100                     | 100                    | \$66,700,000             |
| May-99              | 90 Broad Street - 35% JV      | Fee Interest       | Financial           | 339,000                  | 82                      | N/A                    | \$34,500,000             |
| May-99              | The Madison Properties:       | Fee Interest       | Grand Central South |                          |                         |                        | \$50,000,000             |
|                     | 286 Madison Avenue            |                    |                     | 112,000                  | 99                      | 100                    |                          |
|                     | 290 Madison Avenue            |                    |                     | 36,800                   | 86                      | 100                    |                          |
|                     | 292 Madison Avenue            |                    |                     | 187,000                  | 97                      | 100                    |                          |
| Aug-99              | 1250 Broadway - 50% JV        | Fee Interest       | Penn Station        | 670,000                  | 97                      | 100                    | \$93,000,000             |
| Nov-99              | 555 West 57th - remaining 35% | Fee Interest       | Midtown West        | -                        |                         |                        | \$34,100,000             |
|                     |                               |                    |                     | 2,285,800                |                         |                        | \$305,600,000            |
| 2000 Acquisitions   |                               |                    |                     |                          |                         |                        |                          |
| Feb-00              | 100 Park Avenue               | Fee Interest       | Grand Central South | 834,000                  | 97                      | 100                    | \$192,000,000            |
| Dec-00              | 180 Madison Avenue            | Fee Interest       | Grand Central South | 265,000                  | 90                      | 93                     | \$41,250,000             |
| Contribution to JV  |                               |                    |                     |                          |                         |                        |                          |
| May-00              | 321 West 44th                 | Fee Interest       | Times Square        | 203,000                  | 98                      | 97                     | \$28,400,000             |
|                     |                               |                    |                     | 1,302,000                |                         |                        | \$261,650,000            |
| 2001 Acquisitions   |                               |                    |                     |                          |                         |                        |                          |
| Jan-01              | 1370 Broadway                 | Fee Interest       | Garment             | 255,000                  | 97                      | 97                     | \$50,500,000             |
| Jan-01              | 1 Park Avenue                 | Various Interests  | Grand Central South | 913,000                  | 97                      | 98                     | \$233,900,000            |
| Jan-01              | 469 7th Avenue - 35% JV       | Fee Interest       | Penn Station        | 253,000                  | 98                      | 97                     | \$45,700,000             |
| Jun-01              | 317 Madison                   | Fee Interest       | Grand Central       | 450,000                  | 95                      | 95                     | \$105,600,000            |
| Acquisition of JV I | nterest                       |                    |                     |                          |                         |                        |                          |
| Sep-01              | 1250 Broadway - 49.9% JV (3)  | Fee Interest       | Penn Station        | 670,000                  | 98                      | 100                    | \$126,500,000            |
| •                   | , , ,                         |                    |                     | 2,541,000                |                         |                        | \$435,700,000            |

<sup>(1)</sup> This includes the issuance of 44,772 OP units (valued at \$1mm) and \$20mm for a 50% interest in the Building Fee (purchased 7/98).

<sup>(2)</sup> This includes the assumption of mortgage debt for \$28.6mm (65% of \$44mm).

<sup>(3)</sup> Current ownership interest is 55%. (From 9/1/01-10/31/01the company owned 99.8% of this property.)





| 2000 Sales | <u>Property</u>               | Type of Ownership | <u>Submarket</u>    | Net Rentable <u>s.f.</u> | Sales<br>Price (\$'s) | Sales<br><u>Price (\$'s/SF)</u> |
|------------|-------------------------------|-------------------|---------------------|--------------------------|-----------------------|---------------------------------|
| Feb-00     | 29 West 35th Street           | Fee Structure     | Garment             | 78,000                   | \$11,700,000          | \$150                           |
| Mar-00     | 36 West 44th Street           | Fee Structure     | Grand Central       | 178,000                  | \$31,500,000          | \$177                           |
| May-00     | 321 West 44th Street - 35% JV | Fee Structure     | Times Square        | 203,000                  | \$28,400,000          | \$140                           |
| Nov-00     | 90 Broad Street               | Fee Structure     | Financial           | 339,000                  | \$60,000,000          | \$177                           |
| Dec-00     | 17 Battery South              | Fee Structure     | Financial           | 392,000                  | \$53,000,000          | <u>\$135</u>                    |
|            |                               |                   |                     | 1,190,000                | \$184,600,000         | \$156                           |
| 2001 Sales |                               |                   |                     |                          |                       |                                 |
| Jan-01     | 633 Third Ave                 | Fee Structure     | Grand Central North | 40,623                   | \$13,250,000          | \$326                           |
| May-01     | 1 Park Ave - 45% JV           | Fee Structure     | Times Square        | 913,000                  | \$233,900,000         | \$256                           |
| Jun-01     | 1412 Broadway                 | Fee Structure     | Times Square South  | 389,000                  | \$90,700,000          | \$233                           |
| Jul-01     | 110 E. 42nd Street            | Fee Structure     | Grand Central North | 69,700                   | \$14,500,000          | \$208                           |
| Sep-01     | 1250 Broadway (1)             | Fee Structure     | Penn Station        | 670,000                  | <u>\$126,500,000</u>  | <u>\$189</u>                    |
|            |                               |                   |                     | 2,082,323                | \$478,850,000         | \$242                           |

<sup>(1)</sup> Company sold a 45% JV interest in the property at an implied \$126.5mm sales price.

# SUPPLEMENTAL DEFINITIONS



**Annualized rent** is calculated as monthly base rent and escalations per the lease, as of a certain date, multiplied by 12.

**Debt service coverage** is adjusted EBITDA divided by total interest and principal payments

**Equity income/ (loss) from affiliates** are generally accounted for on a cost basis and realized gains and losses are included in current earnings. For its investments in private companies, the Company periodically reviews its investments and management determines if the value of such investments have been permanently impaired. Permanent impairment losses for investments in public and private companies are included in current earnings.

**Fixed charge** is adjusted EBITDA divided by the total payments for ground leases and preferred stock.

**Fixed charge coverage** is adjusted EBITDA divided by total interest expense (including capitalized interest and debt premium amortization, but excluding finance cost amortization) plus preferred dividends and distributions.

**Funds available for distribution (FAD)** is defined as FFO plus non-real estate depreciation, 2% allowance for straight line credit loss, adjustment for straight line ground rent, non-cash deferred compensation, a pro-rata adjustment for FAD for SLG's unconsolidated JV; less straight line rental income, free rent net of amortization, second cycle tenant improvement and leasing cost, and recurring building improvements.

**Funds from operations (FFO)** is defined as income from operations before minority interests, gains or losses from sales of real estate and extraordinary items plus real estate depreciation, an adjustment to derive SLG's pro rata share of the FFO of unconsolidated joint ventures, and perpetual preferred stock dividends. In accordance with NAREIT White Paper on FFO, SLG includes the effects of straight-line rents in FFO.

**Interest coverage** is adjusted EBITDA divided by total interest expense.

**Operating earnings per share** reflects income before minority interests and gains (losses) from dispositions of real estate and impairment services on assets held for sale and operating properties less minority interests' share of income and preferred stock dividends if anti-dilutive.

**Percentage leased** represents the total percentage of total rentable square feet owned, which is leased, including month-to-month leases, as of the date reported. Space is considered leased when the tenant has either taken physical or economic occupancy.

Recurring capital expenditures represents non-incremental building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include immediate building improvements that were taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

**Redevelopment Costs** are non-recurring capital expenditures incurred in order to improve buildings to SLG's "operating standards." These building costs are taken into consideration during the underwriting for a given property's acquisition.

**Same store NOI growth** is the change in the NOI (excluding straight-line rents) of the same store properties from the prior year reporting period to the current year reporting period.

**Same store properties** include all properties that were owned during both the current and prior year reporting periods and excludes development properties prior to being stabilized for both the current and prior reporting period.

**Second generation TI's and LC's** are tenant improvements, lease commissions, and other leasing costs incurred during leasing of second generations space. Costs incurred prior to leasing available square feet are not included until such space is leased. Second generation space excludes square footage vacant at acquisition.

**SLG's share of total debt to market capitalization** is calculated as SLG's share of total debt divided by the sum of total debt plus market equity and preferred stock equity income redeemable shares. SLG's share of total debt includes total consolidated debt plus SLG's pro rata share of the debt of unconsolidated joint ventures less than JV partners' share of debt. Market equity assumes conversion of all OP units into common stock.

**Total square feet owned** represents 100% of the square footage of properties either owned directly by SLG or which SLG has a controlling interest in (e.g. consolidated joint ventures).

# **CORPORATE GOVERNANCE**



Stephen L. Green

Chairman of the Board and CEO

**Marc Holliday** 

President and Chief Investment Officer

Michael Reid

**Chief Operating Officer** 

Tom Wirth

Chief Financial Officer

**Gerard Nocera** 

Executive Vice President, Leasing

Andrew S. Levine

General Counsel and Secretary

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SL Green Realty Corp. is followed by the analyst(s) listed above. Please note that any opinions, estimates or forecasts regarding SL Green Realty Corp.'s performance made by these analysts are theirs alone and do not represent opinions, forecasts or predictions of SL Green Realty Corp. or its management. SL Green Realty Corp. does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.