

### DISCLAIMER

This presentation contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended. All statements included in this presentation, other than statements of historical fact, that address activities, events or developments that we expect, believe or anticipate will or may occur in the future are forward-looking statements. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments and other factors we believe are appropriate and are subject to known and unknown risks, uncertainties and other factors that could cause our actual results, financial position, performance or achievements to differ materially and adversely. Forward-looking statements are not guarantees of future performance and we caution you not to place undue reliance on such statements. We claim the protection of the safe harbor for forward-looking statements provided in the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements generally identifiable by the use of forward-looking language, such as "projection," "expects," "may,' "will," "should," "could," "intends," "anticipates," "flans," "estimates," "believes," "continues" or the negatives of those terms or other similar terms. The forward-looking information is based on various factors and was derived using numerous assumptions. Important factors that could cause our actual results, financial position, performance or achievements to be materially different from the forward-looking statements include the risks and other factors, many of which are beyond our control, discussed in our filings with the SEC. There may be other factors that could cause our actual results, financial position, performance or achievements to be materially different from the results referenced in the forward-looking statements. Forward-looking statements speak

The Non-GAAP financial measures contained in this presentation are not measures of financial performance calculated in accordance with GAAP and should not be considered as replacements or alternatives to net income (loss) or any other performance measure derived in accordance with GAAP or as alternatives to cash flows from operating activities as a measure of our liquidity. They should be viewed in addition to, and not as a substitute for, analysis of our results reported in accordance with GAAP, or as alternative measures of liquidity. Management believes that certain non-GAAP financial measures provide a view to measures similar to those used in evaluating our compliance with certain financial covenants under our credit facilities and provide financial statement users meaningful comparisons between current and prior year period results. They are also used as a metric to determine certain components of performance-based compensation. These non-GAAP financial measures are based on currently available information and certain adjustments that we believe are reasonable and are presented as an aid in understanding our operating results. They are not necessarily indicative of future results of operations that may be obtained by the Company and the Non-GAAP Financial Measures may not be comparable to similarly named measures used by other companies. Reconciliations for non-GAAP financial measures in respect of funds from operations and operating income and same-store non-operating income are provided under the heading "Reconciliation of Non-GAAP Financial Measures" in SL Green's Form 8-K filed on October 18, 2018 and under the heading of "Funds from Operations" and "Reconciliation of Same-Store Operating Income to Net Operating Income" in SL Green's Form 10-K for the year ended December 31, 2017. In addition, this presentation contains earnings guidance in funds from operations per diluted share for the years ending December 31, 2017 and December 31, 2018.







INCREASED COMMON DIVIDEND TO \$3.40 PER SHARE

FINALIZED INVESTMENT IN 245 PARK AVENUE

INCREASED SHARE REPURCHASE PROGRAM BY \$500M

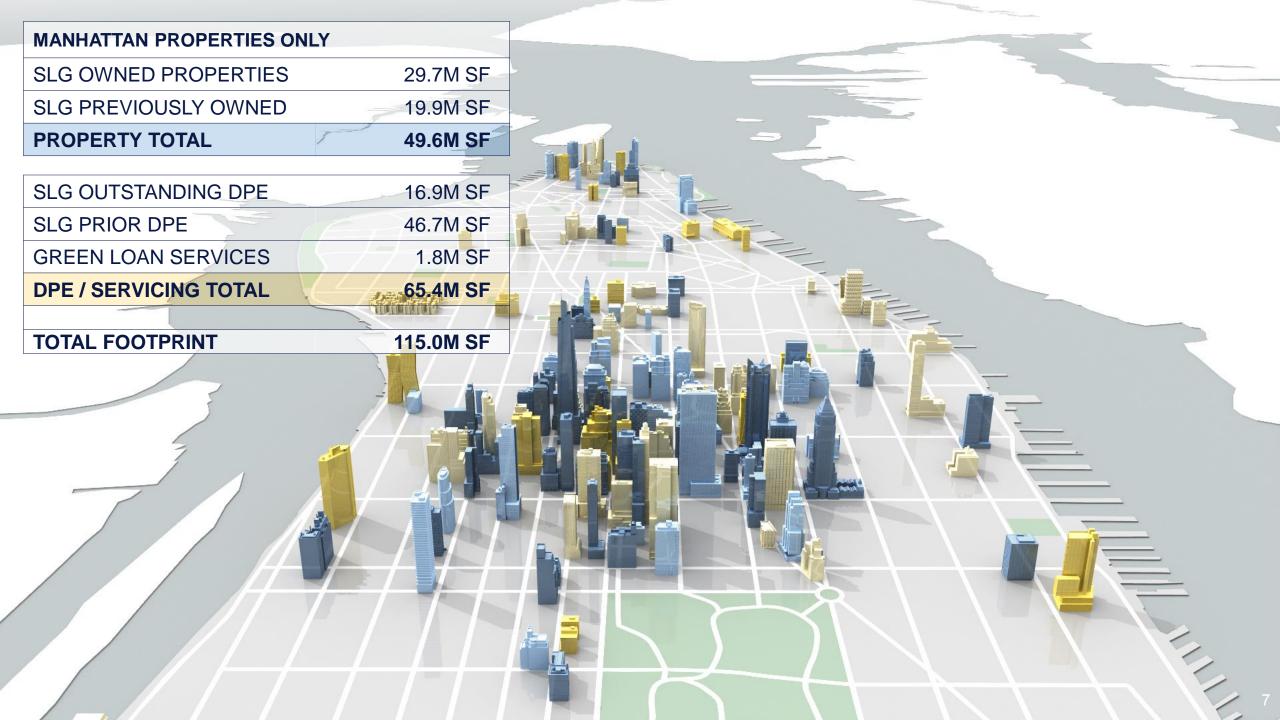
OF ONE MADISON AVENUE

RECAPITALIZED AND LEASED 2 HERALD SQUARE

ONE VANDERBILT REFINANCED
AND 52% PRE-LEASED

CONTRACT TO ACQUIRE 460 WEST 34TH STREET

TD SECURITIES LEASES 171K SF AT OVA AND 125 PARK AVE FINANCING AND VERTICAL
CONSTRUCTION OF 185 BROADWAY





### NYC PRIVATE SECTOR EMPLOYMENT

#### TIGHT LABOR MARKET — CONTINUED GROWTH AT A SLOWER RATE



Source: U.S. Bureau of Labor Statistics



<sup>1. 2018</sup> YTD Data Is Through 10/31/18 OMB Forecast for Remainder of Year

<sup>2.</sup> Forecast on an Average Annual Basis vs Month to Month Gains. Provided by NYC Office of Management and Budget

<sup>3.</sup> Partnership for New York City, as of Q3 2018

## NYC OFFICE-USING EMPLOYMENT

#### TIGHT LABOR MARKET — CONTINUED GROWTH AT A SLOWER RATE



Source: U.S. Bureau of Labor Statistics

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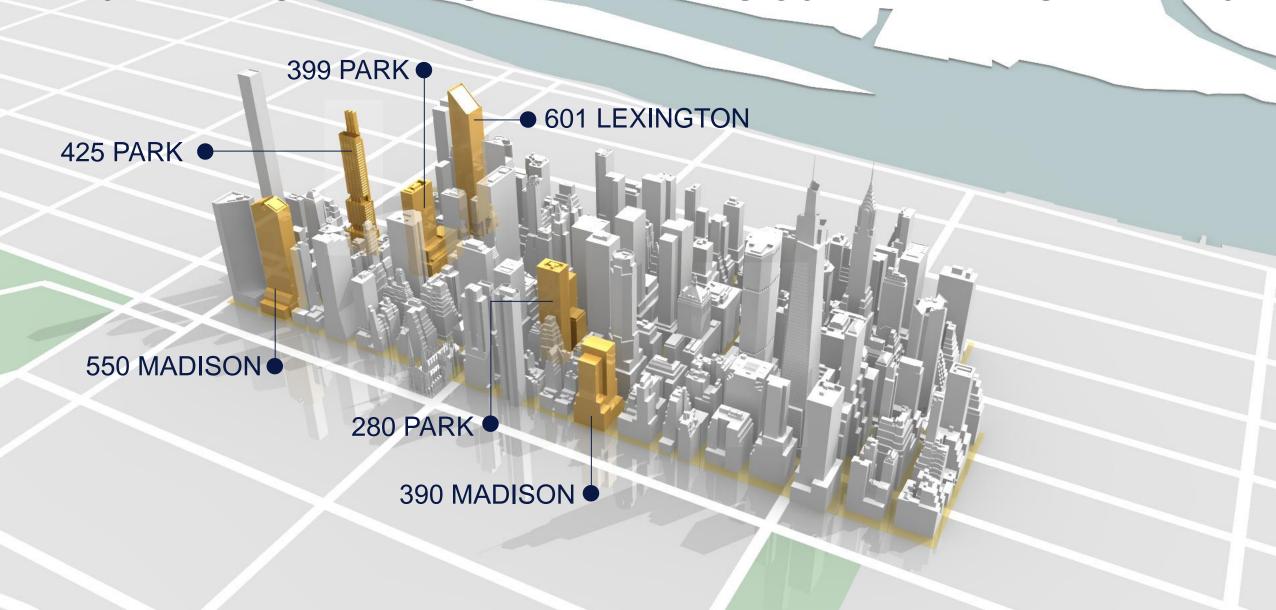
### EAST MIDTOWN

#### RENAISSANCE

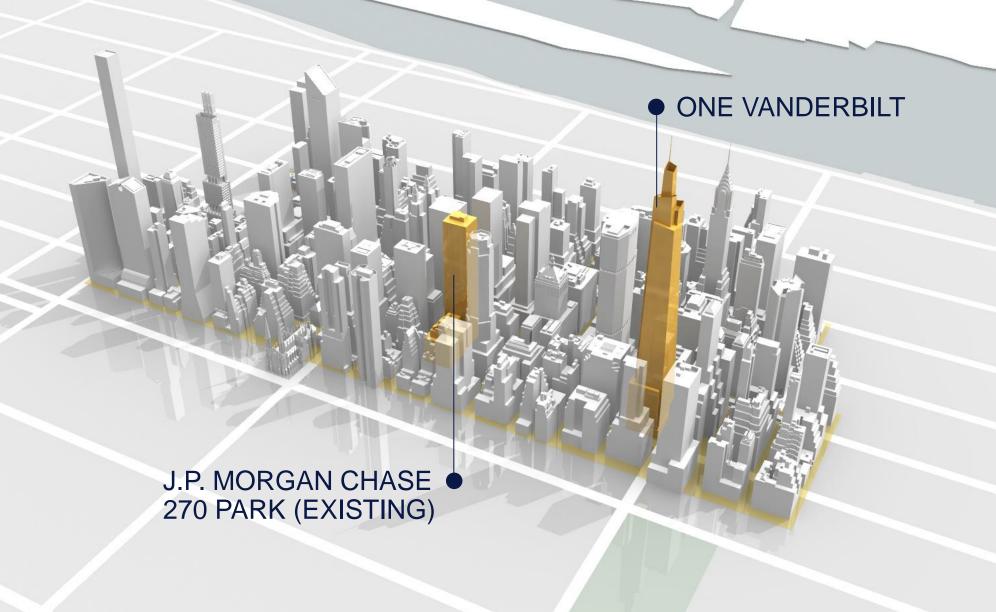
- MIDTOWN LEASING MOMENTUM HAS SHIFTED BACK TO EAST SIDE
- EAST MIDTOWN HAS MORE FORTUNE 500 COMPANIES THAN ANY OTHER SUBMARKET
- INSTITUTIONAL INVESTMENT IN EAST MIDTOWN PRODUCT REMAINS STRONG
- BUSINESSES CONTINUE TO BE ATTRACTED TO TRANSIT-RICH MARKETS LIKE EAST MIDTOWN
- SIGNIFICANT PUBLIC REALM AND TRANSIT IMPROVEMENTS ARE UNDERWAY



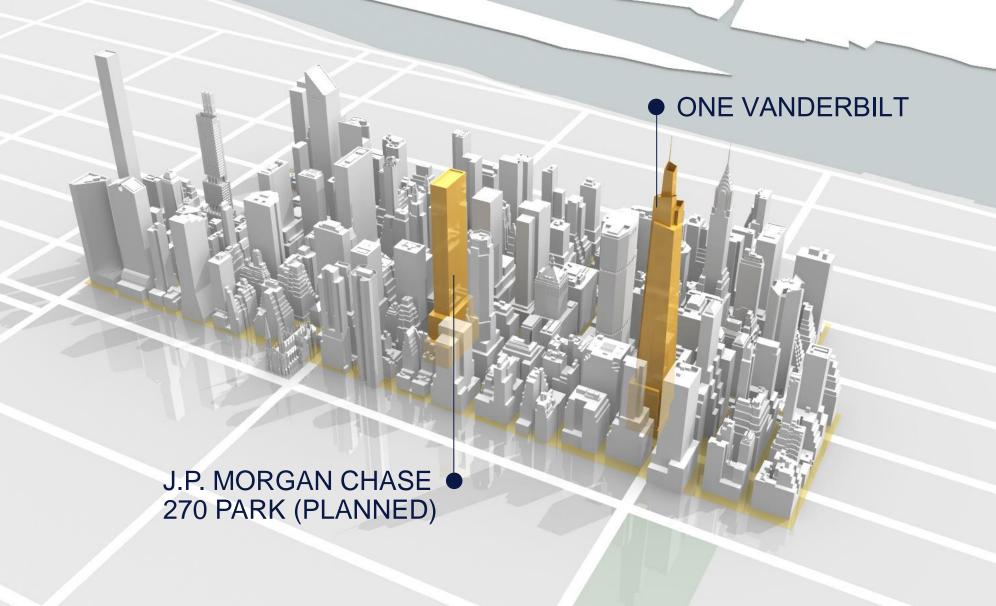
### EAST MIDTOWN RECENT AMBITIOUS REDEVELOPMENTS



## EAST MIDTOWN GROUND-UP DEVELOPMENT



## EAST MIDTOWN GROUND-UP DEVELOPMENT



### EAST MIDTOWN FUTURE DEVELOPMENT

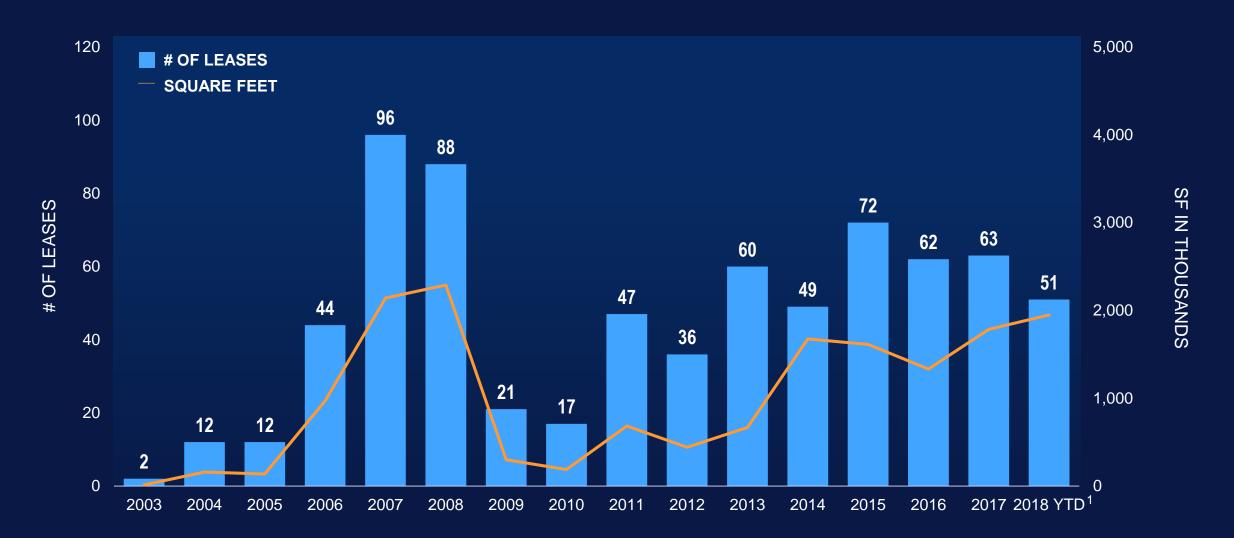




### LEASING MARKET OVERVIEW

- TENANT DEMAND AND LEASING VELOCITY ARE VERY STRONG
- TENANTS ARE MIGRATING TO HIGHER QUALITY BUILDINGS (NEW AND RENOVATED)
- FINANCIAL SERVICES AND TECHNOLOGY TENANTS ARE DRIVING DEMAND
- CONCESSIONS HAVE LEVELED OFF
- MIDTOWN LEASING ACTIVITY IS UP 6% COMPARED TO SAME PERIOD LAST YEAR<sup>1</sup>
- MIDTOWN SOUTH YTD LEASING ACTIVITY IS UP 34% COMPARED TO LAST YEAR<sup>1</sup>

## MANHATTAN DEALS ABOVE \$100 PSF



# CURRENT LARGE BLOCK AVAILABILITY & TENANT DEMAND

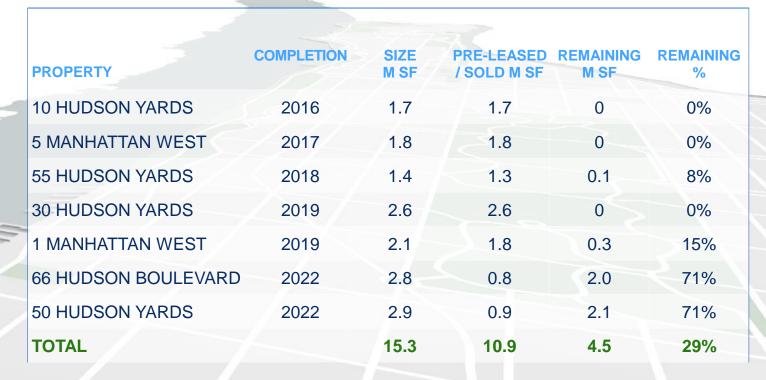
#### **CURRENT MIDTOWN AVAILABILITY > 300K SF**

	SPACE BLOCKS	TOTAL SF AVAILABLE
EXISTING	9	4,760,000
UNDER CONSTRUCTION	7	7,090,000

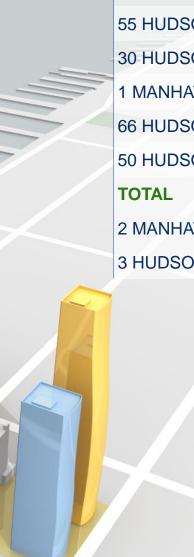
#### CURRENT TENANT DEMAND WITH SPACE NEED > 100K SF1



## DECLINING NEW SUPPLY

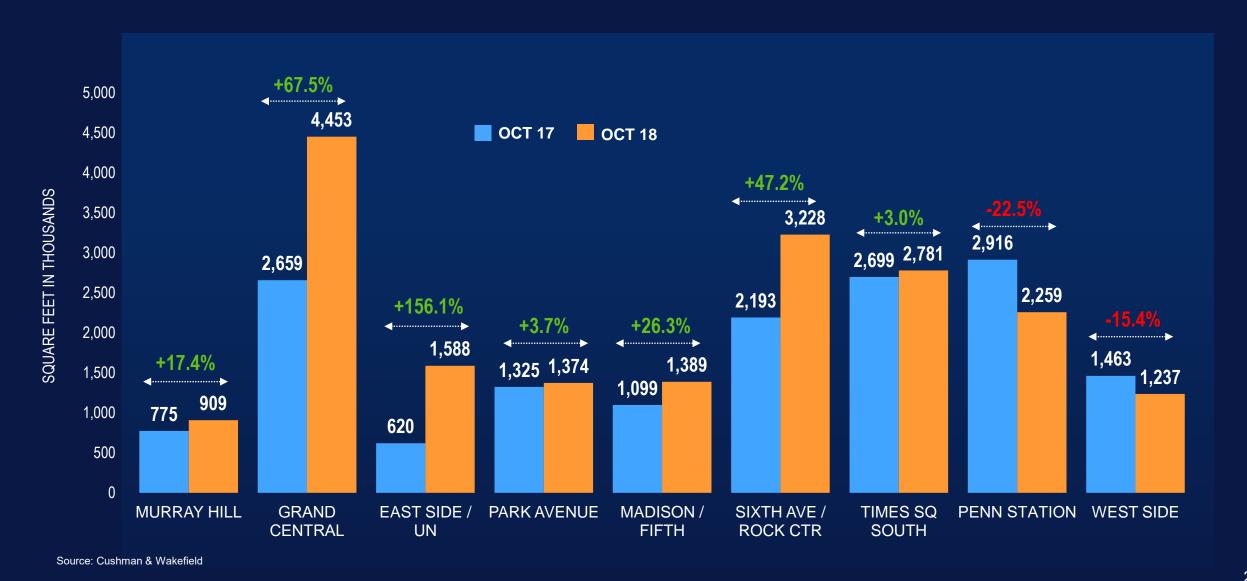


## DECLINING NEW SUPPLY

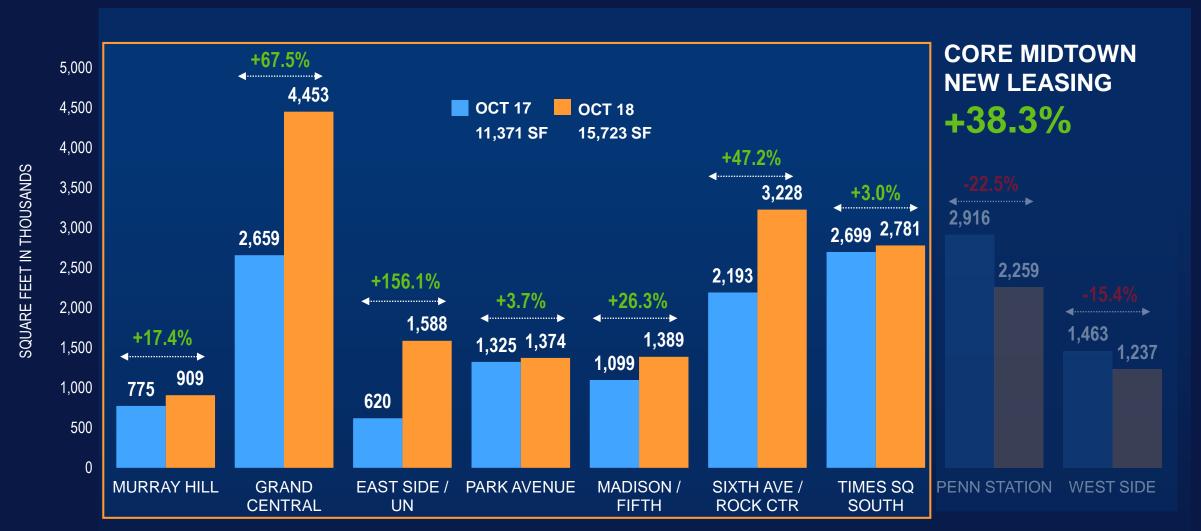


PROPERTY	COMPLETION	SIZE M SF	PRE-LEASED / SOLD M SF	REMAINING M SF	REMAINING %
10 HUDSON YARDS	2016	1.7	1.7	0	0%
5 MANHATTAN WEST	2017	1.8	1.8	0	0%
55 HUDSON YARDS	2018	1.4	1.3	0.1	8%
30 HUDSON YARDS	2019	2.6	2.6	0	0%
1 MANHATTAN WEST	2019	2.1	1.8	0.3	15%
66 HUDSON BOULEVARD	2022	2.8	0.8	2.0	71%
50 HUDSON YARDS	2022	2.9	0.9	2.1	71%
TOTAL		15.3	10.9	4.5	29%
2 MANHATTAN WEST	TBD	1.8	-	1.8	100%
3 HUDSON BOULEVARD	TBD	2.0	\-	2.0	100%

### MIDTOWN IS THE CENTER OF GRAVITY!



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Source: Cushman & Wakefield

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Source: Cushman & Wakefield

# OVER DENSIFICATION PRESSURES VACANCY RATES MANHATTAN OFFICE-USING EMPLOYMENT VS VACANCY



## HAVE WE OVER-DENSIFIED?



9 Reasons That Open-Space Offices Are Insanely Stupid



Why open offices are bad for us



The open office plan is a disaster

Forbes

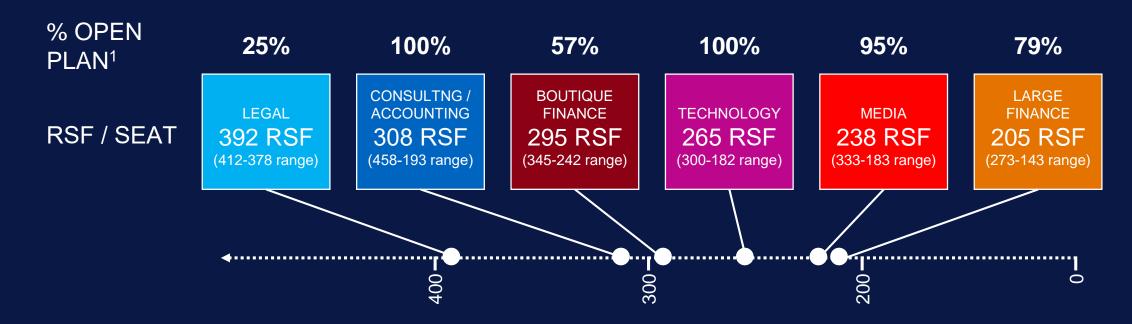
Why Your Open Office Workspace Doesn't Work

### STUDIES CONCLUDE... MAYBE

- HARVARD STUDY OF TWO FORTUNE 500 COMPANIES
  - CONVERSION TO OPEN WORKSPACE DECREASED FACE-TO-FACE INTERACTION BY ROUGHLY 70%
  - PRODUCTIVITY DECLINED AS WELL
- UNIVERSITY OF SYDNEY STUDY
  - BIGGEST PROBLEMS CENTERED AROUND NOISE AND LACK OF PRIVACY
- UNIVERSITY OF EXETER STUDY
  - HAVING CONTROL OVER WORKSPACE LAYOUT INCREASES EMPLOYEE
     WELL-BEING BY 32%
  - PRODUCTIVITY INCREASES BY 15%
- FURNITURE GIANT STEELCASE SURVEY OF 39,000 WORKERS
  - 95% SAID WORKING PRIVATELY WAS IMPORTANT TO THEM, YET 41% DO NOT HAVE THE ABILITY TO DO SO
  - 31% HAD TO WORK AWAY FROM THEIR PRIMARY LOCATION TO BE PRODUCTIVE

### SEEDS OF DE-DENSIFICATION

- TECH AND MEDIA INDUSTRIES ARE SHIFTING TO SLIGHTLY LESS DENSITY AS START-UPS MATURE
- INCLUDING MORE CHOICE SEATING AND AMENITIES IN TYPICAL LAYOUTS
- CURRENT DENSITY METRICS FOR EACH INDUSTRY ARE BELOW





### CORNELL TECH CAMPUS

- CORNELL UNIVERSITY AND TECHNION-ISRAEL INSTITUTE OF TECHNOLOGY FORMED CORNELL TECH IN 2011
- 300 GRADUATE STUDENTS AND 30 FACULTY ON CAMPUS
  - MAIN CLASSROOM BUILDING (BLOOMBERG CENTER), RESIDENTIAL TOWER, MIXED-USE OFFICE BUILDING ("THE BRIDGE")
- PLANS TO EXPAND TO 2M RSF WITH STUDENT POPULATION OF 2,000
- SCHOOL OFFERS 12+ MASTERS AND PH.D. PROGRAMS IN TECHNICAL FIELDS





### NYC IS HUB FOR ELITE TECH TALENT

THE BIG APPLE HAS THE LARGEST COMMUNITY OF END USER TECH TALENT. IT IS HOME TO 333,000 TECH WORKERS, WHICH MAKES IT THE LARGEST TECH COMMUNITY IN THE US, BEATING OUT THE BAY AREA BY AROUND 23,000 WORKERS.

TECH COMPANIES IN THE NEW YORK AREA ENJOY PROXIMITY TO THE HEART OF THE GLOBAL FINANCIAL SYSTEM, AS WELL AS RELATIVELY EASY TRAVEL TO EUROPEAN MARKETS. MANY ALSO APPRECIATE THE DIVERSITY OF NEW YORK AND ITS WORKFORCE AND THE WAYS IN WHICH IT CONTRASTS WITH THE HOMOGENOUS, OUT-OF-TOUCH ECHO CHAMBER THEY PERCEIVE IN SILICON VALLEY.

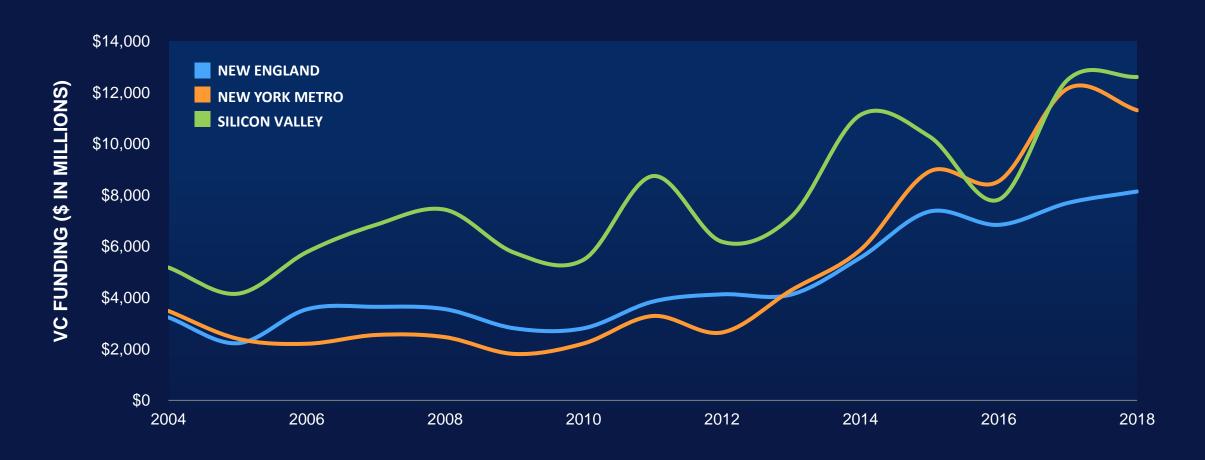
FORRESTER RESEARCH, NOVEMBER 2018

### NYC IS HUB FOR ELITE TECH TALENT



### NYC CONTINUES GROWING AS TECH HUB

VENTURE CAPITAL FUNDING SPREAD BETWEEN SILICON VALLEY AND NYC HAS NARROWED



# GOOGLE CAMPUS LEASING & ACQUISITION HISTORY

#### **EMPLOYMENT STATS**

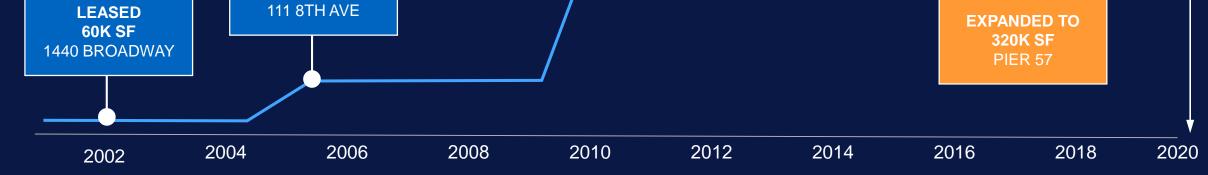
■ CURRENTLY EMPLOYS OVER 7,000 STAFF IN NYC (~8% OF GLOBAL STAFF)

LEASED 300K SF

 OVER 50% OF NYC EMPLOYEES ARE ENGINEERS AND TECHNICAL STAFF

NEW LEASING / ACQUISITIONS

**EXPANSION** 



**ACQUIRED** 

**2.9M SF** 111 8TH AVE

6.3M SF

**RUMORED LEASING** 

1.3M SF

ST JOHN'S

**TERMINAL** 

ACQUIRED 1.2M SF

CHELSEA MARKET

**EXPANDED TO** 

240K SF

85 10TH AVE

LEASED

250K SF

**PIER 57** 

**LEASED** 

180K SF

85 10TH AVE

## AMAZON HQ2



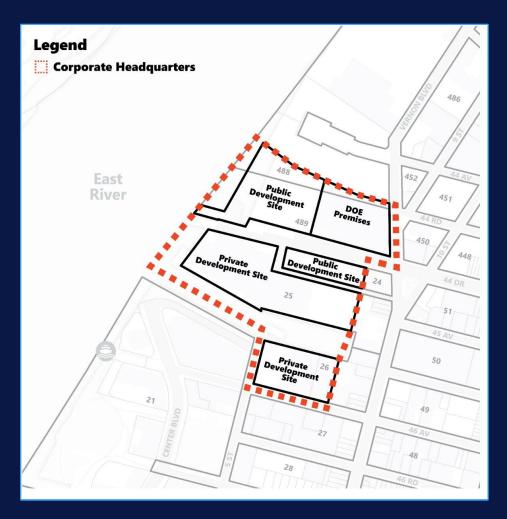


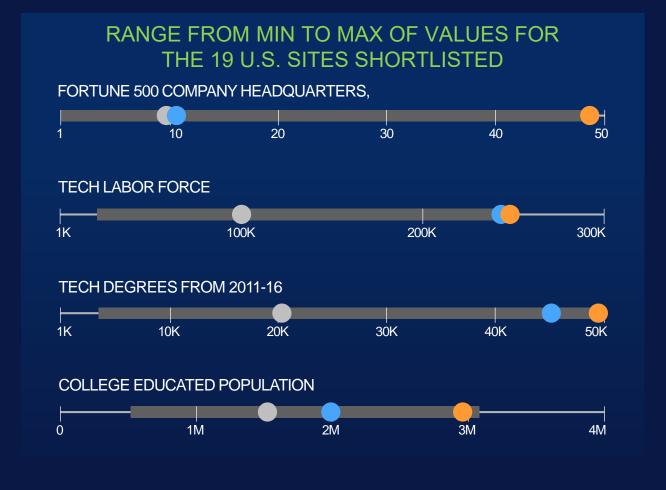
## AMAZON ATTRACTED TO NYC

- BOLSTERS NYC'S POSITION AS EAST COAST'S #1 FOR TECH FIRMS
  - 65% GROWTH IN TECH JOBS FROM 2010 2017
  - RAPID EXPANSION OF LEADING TECH COMPANIES ESTABLISHES CULTURE OF INNOVATION IN NYC
- AMAZON PLANS TO LEASE 4M + RSF
  - LOI TO LEASE 1M RSF AT ONE COURT SQUARE
  - POTENTIAL EXPANSION UP TO 8M RSF
- \$10B+ INCREMENTAL NYC TAX REVENUE OVER 20 YEARS
- 25,000+ NEW JOBS WITH HIGH WAGES
  - AVERAGE SALARY OF \$150,000+
- INCREASED INVESTMENT IN HOUSING & INFRASTRUCTURE TO FOLLOW

## NYC CONTINUES GROWTH AS TECH HUB

#### WHY NYC WON: NYC VS HQ2 COMPETITORS





**NEW YORK** 

Source: The Wall Street Journal, The New York Times, CBRE (Tech Degrees, Tech Labor Force); Fortune (Fortune 500 Company Headquarters); Green Street Advisors, and Real Estate Analytics (College Educated Population)



## CO-WORKING IS HERE TO STAY

#### WHAT IS CO-WORKING?

- DYNAMIC, COLLABORATIVE, AND PURPOSEFULLY DESIGNED SHARED WORKSPACE CATERING TO ENTREPRENEURS, FREELANCERS, START-UPS AND ESTABLISHED COMPANIES WITH A FOCUS ON COMMUNITY
- APPEAL OF CO-WORKING
  - CUSTOM AND BRANDED SPACES BUILT TO ENGAGE THE MILLENNIAL WORKFORCE
  - FLEXIBILITY IN LEASE TERM, MEMBERSHIP TYPE, AND LOCATION MEETS THE DEMAND OF TODAY'S EVOLVING WORK CULTURE
  - COMMUNITY FOCUSED AMENITIES INCLUDE SOCIAL AND NETWORKING EVENTS, UNIQUE COMMON AREAS, FREE COFFEE AND CRAFT BEER

## MANHATTAN CO-WORKING GROWTH

TOTAL SQUARE FOOTAGE 1.3M SF

12.8M SF

% OF TOTAL INVENTORY

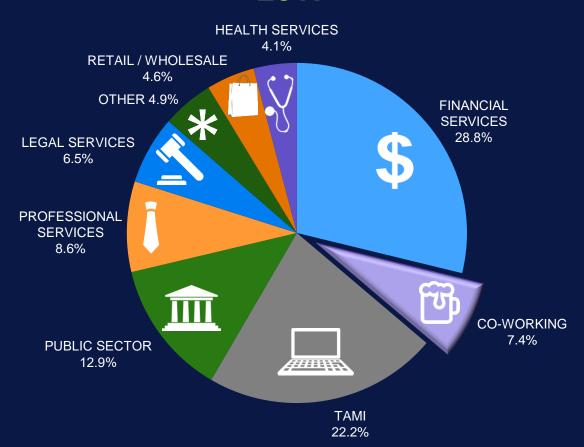
0.3%

3.2%

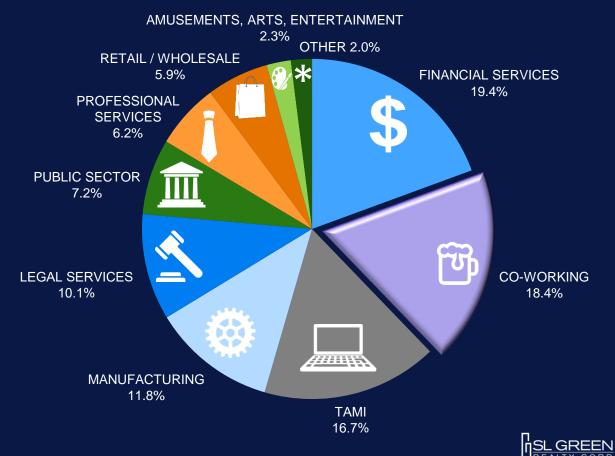
## MANHATTAN LEASING ACTIVITY BY INDUSTRY

**NEW LEASES 10,000+ SF** 

2017



#### 2018 YTD



## MHO MINZS MHO TOSEZS

#### LANDLORDS

- EXPANSION OF CO-WORKING BOOSTING RENTS
- SIGNIFICANT SPACE ABSORBTION
- DIRECT TENANTS
  DESIRE FLEXIBLE
  SPACE SOLUTIONS
- COMPETITION FOR DIRECT LEASES

#### BROKERS

TENANTS CAN LEASE DIRECTLY THROUGH CO-WORKING PROVIDER

#### **TENANTS**

- SHORTER-TERM LEASE OBLIGATIONS
- MORE FLEXIBILITY FOR EXPANSION
- ✓ CAPITAL SAVINGS
- WIDE RANGE OF SERVICES
- HIGHER RENT
- LOSS OF DIRECT LANDLORD RELATIONSHIP



## NAV: IMPLIED DISCOUNT

\$ IN MILLIONS	METHODOLOGY	11/30/18	@ 4.50% CAP
TOTAL MARKET CAPITALIZATION BASED ON 87,491 FULLY DILUTED SHARES OUTSTANDING @ \$96.42 / SHARE			\$12,203
PLUS: NET DEBT		9,661	9,661
TOTAL ENTERPRISE VALUE		\$18,097	\$21,864
LEASED FEES AND LEASEHOLD INTERESTS <sup>1</sup>	LEASED FEE @ 3.5% CAP; LEASEHOLD ASSIGNED VALUES	2,064	2,064
HIGH STREET RETAIL PORTFOLIO	@ 2019 PROJECTED NOI (4.25% CAP)	1,283	1,283
RESIDENTIAL PROPERTIES <sup>2</sup>	@ 2019 PROJECTED NOI (4.00% CAP)	773	773
SUBURBAN ASSET VALUE	@ ESTIMATED NET LIQUIDATION VALUE	384	384
DEVELOPMENT PROPERTIES <sup>3</sup>	OVA, ONE MADISON, 185 BROADWAY, 460 WEST 34TH ST.	2,524	2,524
DEBT & PREFERRED EQUITY PORTFOLIO	@ 1X BOOK VALUE	2,106	2,106
OTHER ASSETS	PROMOTES AND OTHER ASSET	363	363
RESIDUAL VALUE – FEE SIMPLE MANHATTAI	N STABILIZED OFFICE	\$8,601	\$12,368
2019 MANHATTAN FEE STABILIZED CASH NOI AT SH	IARE⁴	\$557	\$557
IMPLIED CAP RATE (ON STABILIZED CASH NOI)		6.47%	4.50%
IMPLIED VALUE PSF		\$610	\$876
IMPLIED SHARE PRICE			\$139.47
IMPLIED DISCOUNT			(31%)

<sup>1.</sup> Leasehold Interests Include Graybar, 1185 AOA, 625 Madison, 30 East 40th, and 711 Third. 2 Herald, and 461 Fifth are Included in Manhattan Fee Simple

<sup>2.</sup> There are 413 Total Affordable Units in the Portfolio (Out Of 1,994 Total Units). Residential Assets Include The Olivia, 400 East 57th St, 400 East 58th St, 1080 Amsterdam, and Sky

<sup>3.</sup> One Vanderbilt Ave, One Madison Ave, 185 Broadway, and 460 West 34th Carried at Cost Plus Markup

<sup>4. 2019</sup> Projected Cash NOI, Adding Back Free Rent

## FUND LEVERAGE

#### BY RISK / RETURN

RISK / RETURN	LEVERAGE	STRATEGY	FUND EXAMPLES
REIT <sup>1</sup>	30-35%	<ul> <li>PASSIVE BUY &amp; HOLD</li> <li>ACTIVE BUY &amp; HOLD</li> <li>BUY-FIX-SELL</li> <li>DEVELOPMENT</li> </ul>	N / A BALANCE SHEET INVESTORS
CORE	SUB-50%	■ PASSIVE BUY & HOLD	BLACKROCK US CORE PROPERTY FUND, L.P.
CORE PLUS	45-55%	■ ACTIVE BUY & HOLD	JAMESTOWN PREMIER PROPERTY FUND, L.P.
VALUE-ADD	50-60%	■ BUY-FIX-SELL	ANGELO GORDON REALTY FUND X
OPPORTUNISTIC	60-75%	<ul><li>BUY-FIX-SELL</li><li>DISTRESSED</li><li>DEVELOPMENT</li></ul>	BLACKSTONE REAL ESTATE PARTNERS IX

## PRIVATE MARKET CAPITAL

#### RAISED BY PUBLIC COMPANIES

PUBLIC COMPANIES HAVE PROVEN TO BE SUCCESSFUL IN RAISING POOLS OF PRIVATE CAPITAL, AS EVIDENCED BY THEIR MEGA REAL ESTATE PRIVATE EQUITY FUNDRAISES OVER THE LAST 10 YEARS

	Blackstone	Brookfield	THE CARLYLE GROUP	Goldman Sachs	KKR	BlackRock.
TICKER	NYSE: BX	NYSE: BAM	NASDAQ: CG	NYSE: GS	NYSE: KKR	NYSE: BLK
MARKET CAP	\$40.2B	\$43.6B	\$6.2B	\$70.9B	\$19.1B	\$67.5B
TOTAL CAPITAL RAISED FOR CLOSED-END REAL ESTATE FUNDS (LAST 10 YRS.)	\$92.8B	\$36.8B	\$16.6B	\$15.8B	\$6.3B	\$9.2B
TOP INVESTORS	IVANHOE, CALPERS, CALSTRS, NY COMMON, SOUTH DAKOTA, NAN SHAN LIFE	NYCERS, NYC TRS, NY COMMON, TEXAS TEACHERS, PSERS	PSERS, ILLINOIS TRS, VIRGINIA RETIREMENT SYSTEM, NEW MEXICO	SEOUL GUARANTEE INSURANCE, KAISER PERMANENTE	NYCERS, NYC TRS, TEXAS TEACHERS, ALASKA RETIREMENT, NEW MEXICO, MAINE PUBLIC EMPLOYEES	SOFAZ, CPPIB, CALSTRS, FLORIDA STATE BOARD OF ADMINISTRATION



## WHY REPURCHASES MAKE SENSE



#### **2016 SOURCES (\$ IN M)**

ASSET SALES & RECAPITALIZATIONS	INTEREST SOLD	GROSS SALES PRICE	SLG SHARE DEBT RETIRED	SLG SHARE NET PROCEEDS
40% JV OF 11 MADISON AVE	40.0%	\$2,600	\$560	\$484
49% JV OF 400 EAST 57 <sup>TH</sup> ST <sup>1</sup>	49.0%	\$170	(\$41)	\$65
TOTAL 2016 SOURCES		\$2,770	\$519	\$549

#### **2017 SOURCES (\$ IN M)**

ASSET SALES & RECAPITALIZATIONS	INTEREST SOLD	GROSS SALES PRICE	SLG SHARE DEBT RETIRED	SLG SHARE NET PROCEEDS
30% JV OF 1515 BROADWAY	30.0%	\$1,950	\$263	\$290
16 COURT ST	100.0%	\$171	-	\$167
STAMFORD TOWERS	51.0%	\$97	-	\$46
102 GREENE ST	100.0%	\$44	-	\$42
125 CHUBB WAY <sup>1</sup>	100.0%	\$30	-	\$29
520 WHITE PLAINS ROAD <sup>1</sup>	100.0%	\$21	-	\$19
TOTAL 2017 SOURCES		\$2,313	\$263	\$593





#### **2018 SOURCES (\$ IN M)**

	INTEREST	GROSS	SLG SHARE	SLG SHARE
ASSET SALES & RECAPITALIZATIONS	SOLD	SALES PRICE	DEBT RETIRED	NET PROCEEDS
13% JV OF 1515 BROADWAY	13.0%	\$1,950	\$113	\$141
3 COLUMBUS CIRCLE <sup>1</sup>	48.9%	\$851	\$171	\$223
1745 BROADWAY	56.9%	\$633	\$196	\$127
724 FIFTH AVE <sup>2</sup>	50.0%	\$365	\$137	\$86
600 LEXINGTON AVE	100.0%	\$305		\$290
STONEHENGE VILLAGE	0.5%	\$287		\$1
49% JV OF 2 HERALD SQUARE & RECAPITALIZATION <sup>3</sup>	49.0%	\$265	(\$61)	\$205
635 MADISON AVE	100.0%	\$153		\$142
UPPER EAST SIDE RESI ASSEMBLAGE & 1231 THIRD4	92.72% / 100.0%	\$144	\$45	\$100
JERICHO PLAZA	11.7%	\$117	\$10	\$4
175-225 THIRD ST	95.0%	\$115	\$38	\$68
RECKSON EXECUTIVE PARK	100.0%	\$55		\$52
1274 FIFTH AVE	9.8%	\$44	\$1	\$4
115-117 STEVENS AVE	100.0%	\$12		\$11
300-400 SUMMIT LAKE DRIVE LAND	100.0%	\$3	-	\$3
TOTAL 2018 SOURCES		\$3,349 <sup>5</sup>	\$650	\$1,457

SOURCES \$ IN M	S
2016 SOURCES	\$549
2017 SOURCES	\$593

<sup>1.</sup> SLG Share of Net Proceeds Grossed Up for OP Unit Redemptions Associated with the Sale

<sup>2.</sup> SLG Net Proceeds Inclusive of Proceeds from the Sale of 720 Fifth Mezz & Pay Down of a Partner Loan at 1552 Broadway

<sup>3.</sup> Inclusive of Proceeds from Refinancing at Close

<sup>4.</sup> Exclusive of Seller Financing

<sup>4.</sup> Exclusive of Seller Financing
5. 2018's Gross Sales Price Total Excludes 13% JV of 1515 Broadway. Previously Accounted for in 2017's Gross Sales Price Total





#### **DEBT REPAYMENTS (\$ IN M)**

ASSETS	DEBT REPAID
ONE MADISON AVE (NOVEMBER 2018)	\$466 <sup>1</sup>
220 EAST 42 <sup>ND</sup> ST (JULY 2018)	\$275
LINE OF CREDIT REPAYMENT	\$28
TOTAL DEBT REPAYMENTS	\$769





**+1.4B**UNDERLYING DEBT

SOURCES \$ IN M	
2016	\$549
2017	\$593
2018	\$1,457
TOTAL SOURCES	\$2,599

\$1,830
\$769
\$2,599

## 2019 SOURCES & USES

SOURCES	2019
NYC DISPOSITIONS	ADDITONAL ASSET SALES
JOINT VENTURES	ONE VANDERBILT / ONE MADISON
SUBURBAN DISPOSITIONS	STAMFORD & WESCHESTER
DEBT & PREFERRED EQUITY	SELF-FUNDING
FINANCINGS	ONE MADISON CONSTRUCTION LOAN
COMMON EQUITY ISSUANCES	NONE EXPECTED

USES	2019
NEW ACQUISITIONS	460 WEST 34TH
DEVELOPMENT	ONE MADISON / 185 BROADWAY
REDEVELOPMENT	609 FIFTH
DEBT REDUCTION	LINE OF CREDIT
SHARE REPURCHASES / OP UNIT REDEMPTIONS	\$2.5B AUTHORIZED

## SLG RELATIVE OUTPERFORMANCE

#### **HOWEVER STILL VERY INEXPENSIVE ON A MULTIPLE BASIS**

	YTD 2018	FFO MULTIPLE
BXP	3.01%	19.1X
SLG	(-2.07%)	13.6X
VNO	(-4.59%)	17.5X
PGRE	(-8.14%)	14.7X
ESRT	(-19.67%)	17.9X
SNL REIT OFFICE INDEX	(-7.67%)	14.9X





## INVESTMENT MARKET THEMES

- STRONG INVESTMENT SALES VOLUME IN 2018
- APPETITE FOR CORE REMAINS STRONG
- INVESTORS TURN TO TRANSITIONAL / DEVELOPMENT OPPORTUNITIES FOR YIELD
- ROBUST PIPELINE AHEAD THROUGH YEAR END / Q1 2019
- RECORD FUNDRAISING & DRY POWDER FROM PRIVATE FUNDS

## MANHATTAN INVESTMENT SALES VOLUME



Source: Cushman & Wakefield

2. Data Through Q3 2018. 4th Quarter Data Based on Management Projections

<sup>1.</sup> Inclusive of Office, Residential, Hotel, Land, and Industrial Investment Sales. Not Inclusive of Private Residential Condominium Sales

## MANHATTAN INVESTMENT SALES VOLUME

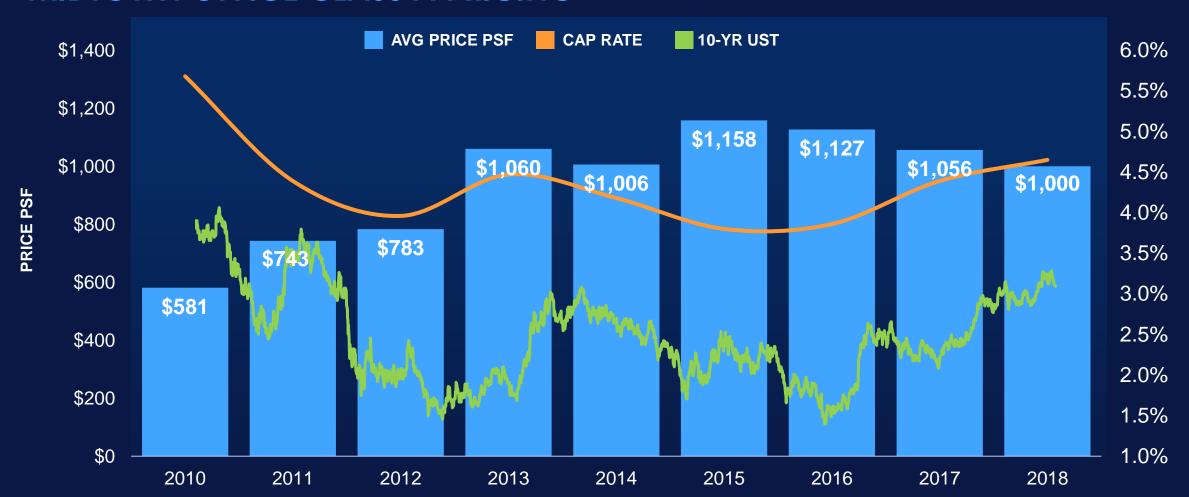


Source: Cushman & Wakefield

<sup>1.</sup> Inclusive of Office, Residential, Hotel, Land, and Industrial Investment Sales. Not Inclusive of Private Residential Condominium Sales

## EQUITY CAPITAL MARKETS

#### MIDTOWN OFFICE CLASS A PRICING



Source: Cushman & Wakefield and Bloomberg Note: Data Normalized for Outliers

#### **CORE / CORE PLUS**



















1745 BROADWAY

885 2<sup>ND</sup> AVE

540 W 26<sup>TH</sup> ST















BUYER	GOOGLE	MOINIAN GROUP	VANBARTON	SAVANNA	INVESCO	ROCKPOINT GROUP	RAMROCK REAL ESTATE
PRICE	\$2.40B	\$851M <sup>1</sup>	\$700M	\$640M	\$633M	\$600M	\$257M
PRICE PSF	\$1,984	\$1,581	\$934	\$955	\$924	\$739	\$1,544
GOING-IN CAP RATE	N/A	4.5%	4.5%	4.9%	3.8%	5.0%	4.9%

CORE / CORE PLUS

# Blackstone's core-plus real estate business reaches \$27bn

1 FEBRUARY 2018 BY RICHARD LOWE



#### **VALUE ADD – TRANSITIONAL / LEASE UP**



666 FIFTH AVE





**TERMINAL STORES** 









ST. JOHN'S TERMINAL



BUYER	BROOKFIELD	L&L / NORMANDY	WEWORK	OXFORD / CPP
TYPE	OFFICE / RETAIL	OFFICE / RETAIL	OFFICE / RETAIL	OFFICE / RETAIL
PRICE	\$1.2B	\$880M	\$850M	\$705M
PRICE PSF	\$851	\$716	\$1,315	\$538
NOTES	FULL RE-SKIN / REPOSITIONING; STABILIZED BASIS OF \$1,300 - \$1,400 PSF	\$300M+ REPOSITIONING PLANNED; STABILIZED BASIS OF \$1,100 - \$1,200 PSF	UNDER CONTRACT; NEW GLOBAL WEWORK HQ; STABILIZED BASIS OF \$1,800 - \$2,000 PSF	GOOGLE RUMORED TO LEASE / PURCHASE ENTIRE 1.3M RSF REDEVELOPMENT; STABILIZED BASIS OF \$1,600 - \$1,800 PSF

**VALUE ADD – TRANSITIONAL / LEASE UP** 

#### Public pension funds looking for more exposure to high-risk real estate

Allocations to opportunistic investments on the rise as funds aim to fill commitment gaps

November 26, 2018 11:00AM



### Competition Intensifies for Value-Add Assets

As yields get lower and lower, traditional buyers of core assets are more and more looking elsewhere.



#### **DEVELOPMENT**







**4 HUDSON SQUARE** 





**3 HUDSON BOULEVARD** 





219-235 E 42 <sup>ND</sup> ST	



SELLER	ABC / DISNEY	TRINITY CHURCH	MOINIAN GROUP	PFIZER
BUYER	SILVERSTEIN	ABC / DISNEY	BOSTON PROPERTIES	DEUTSCHE BANK / DAVID WERNER / ALEXANDRIA
TYPE	MIXED USE	OFFICE / STUDIOS	OFFICE	OFFICE
PRICE	\$1.2B	\$650M	\$500M	\$365M
PRICE PSF	\$694	_	-	\$316
				LEASED ASK TO DEIZED TUDOUS

**NOTES** 

9-BUILDING PORTFOLIO

LEASEHOLD INTEREST; 800K+ RSF **CAMPUS PLANNED** 

**INTEREST AQUISITION; EQUITY INVESTMENT BY BXP**  LEASEBACK TO PFIZER THROUGH 2024; POTENTIAL GROUND-UP DEVELOPMENT

## NOTABLE TRANSACTIONS IN THE MARKET

28 LIBERTY ST





KKR OFFICE CONDO - 30 HUDSON YARDS



1407 BROADWAY



375 PEARL ST



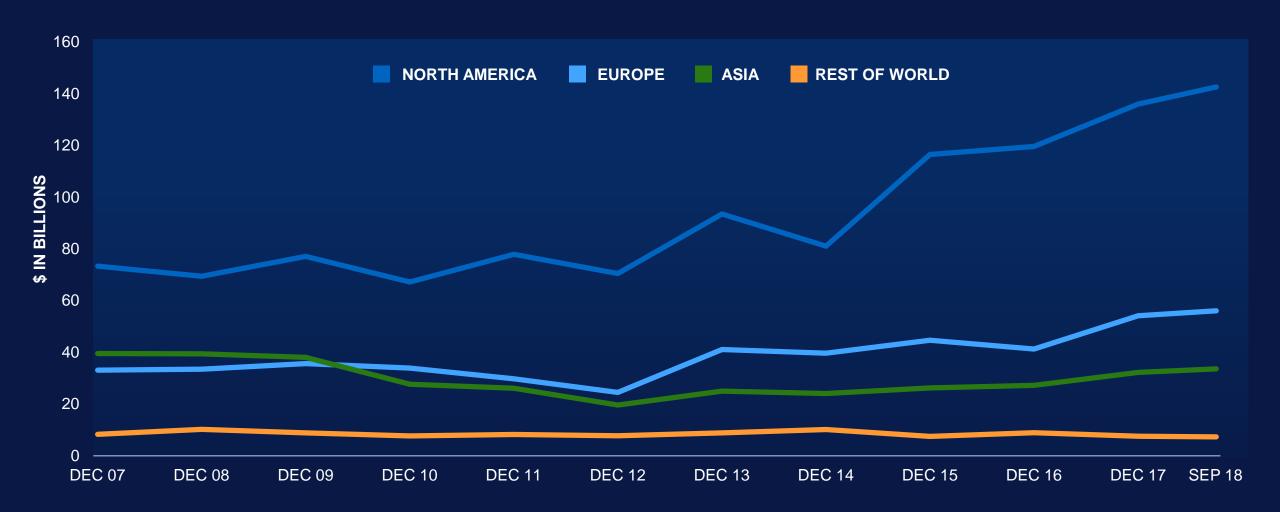
SELLER	FOSUN INTERNATIONAL	STELLAR MANAGEMENT	STRS OHIO	KKR	SHORENSTEIN	ROCKPOINT GROUP	SABEY DATA CENTERS
ASKING PRICE	\$1.6B	\$1.2B	\$1.2B	\$675M	\$590M	\$325M	\$315M
ASKING PSF	\$746	\$1,505	\$1,159	\$2,500	\$528	\$1,270	\$550
NOTES	INTEREST SALE / RECAP; LEASE-UP OPPORTUNITY	FULLY REPOSITIONED; MARK-TO-MARKET OPPORTUNITY	IBM HEADQUARTERS; REPOSITIONING OPPORTUNITY	SALE / LEASE-BACK OF 270K RSF OFFICE LEASE CONDO	LEASEHOLD INTEREST; MARK-TO-MARKET OPPORTUNITY	LEASEHOLD INTEREST; FULLY REPOSITIONED	OFFICE CONDO INTEREST; 100% LEASED

## RECORD DRY POWDER

- \$240B OF DRY POWDER IN PRIVATE REAL ESTATE MARKET
  - TARGET GEOGRAPHY
    - NORTH AMERICA: \$143B
    - EUROPE: \$56B
    - ASIA: \$34B
    - REST OF WORLD: \$7B
- STRONG FUNDRAISING ACTIVITY FOR U.S. INVESTMENT
  - 1H 2018 SAW HIGHEST LEVEL OF FUNDRAISING SINCE 2008 / 2009
  - 70% OF FUNDS CLOSED YTD MET OR EXCEEDED TARGET SIZE
  - 342 FUNDS IN MARKET TARGETING ADDITIONAL \$134B

# RECORD DRY POWDER

### BY GEOGRAPHIC FOCUS



Source: Preqin, Q3 2018 Quarterly Update: Real Estate Note: Excludes Capital Raised for Debt Investment

### RECORD DRY POWDER

### TARGET REAL ESTATE ALLOCATION AMONG GLOBAL INSTITUTIONAL INVESTORS

### \$1+ TRILLION IN ALLOCATED CAPITAL



Note: Weighted Average Allocation Shown Based on Hodes Weill & Associates and Cornell University's Baker Program in Real Estate's 2018 Institutional Real Estate Allocations Monitor. The 2018 Allocations Monitor Includes Research Collected from 208 Institutional Investors in 29 Countries. The 2018 Participants Hold Total Assets under Management ("AUM") Exceeding US\$1.0T and have Portfolio Investments in Real Estate Totaling Approximately US\$1.0T



### LENDER OF CHOICE

#### 245 PARK AVE

\$148.2M

PREFERRED EQUITY
HNA GROUP

#### 550 WASHINGTON ST

\$100.0M

MORTGAGE LOAN OXFORD / CPP

#### **196 ORCHARD ST**

\$222.3M

MORTGAGE & MEZZANINE LOANS MAGNUM REAL ESTATE GOUP

#### 888 BROADWAY

\$132.9M

MORTGAGE & MEZZANINE LOANS
NORMANDY / INVESCO

#### **GRAMERCY SQUARE**

\$380.0M

MORTGAGE & MEZZANINE LOANS
CLIPPER EQUITY /
THE CHETRIT GROUP

#### ONE WEST END AVE

\$69.5M

MORTGAGE & MEZZANINE LOANS SILVERSTEIN / EL-AD

**NEW YORK'S #1 PROVIDER OF REAL ESTATE CAPITAL** 

### DPE MARKET OBSERVATIONS

- EXPANDING LENDER UNIVERSE INCREASES COMPETITION
  - RECORD LEVELS OF PRIVATE MARKET DEBT CAPITAL RAISED IN 2018
- SIGNIFICANT DECLINE IN FLOATING RATE SPREADS
  - INCREASING INDEX (LIBOR / UST) KEEPS ALL-IN BORROWING COST **ROUGHLY FLAT**
  - NON-BANK LENDERS USING HIGH LEVERAGE TO MAINTAIN RETURNS
    - EXPLOSIVE GROWTH IN REPO & CLO MARKETS
  - RISK BEING MISPRICED ON CERTAIN MEZZANINE LOANS & TRANSITIONAL MORTGAGES
- AGGRESSIVE LENDING LEADING TO INCREASED REFINANCINGS VS SALES

# CMBS ISSUANCE

### 2010-2018 YTD



Source: Commercial Mortgage Alert, Citi Research. As of 11/30/18 Note: Global CMBS Issuance

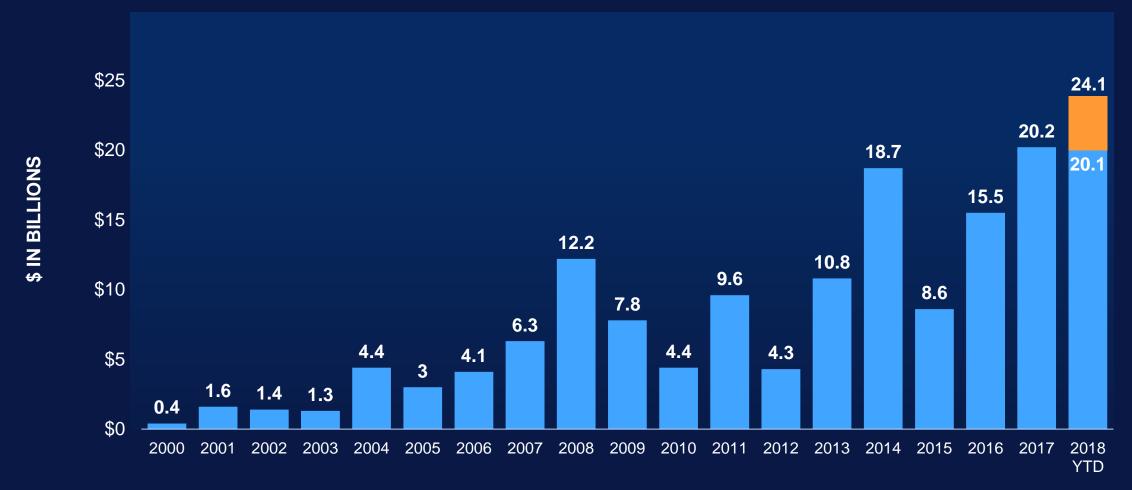
### EXPLOSIVE GROWTH OF CLO MARKET

### CRE CLO SUPPLY 2013-2018 YTD



## RECORD COMPETITION IN DEBT MARKET

#### CAPITAL RAISED FOR U.S. DEBT INVESTMENT





### RECORD COMPETITION IN DEBT MARKET



THE REAL DEAL

Here's Why Real Estate Funds Are Sitting On Billions Of Dollars

**Forbes** 

Slate, Carlyle launch new \$750M lending firm

SCALE Lending will focus on giving real estate companies bridge and transitional loans

By Eddie Small | October 31, 2018 01:00PM



Silverstein Properties Breaks Into Lending

October 4, 2018 | Miriam Hall, Bisnow New York 🖂

BISNOW (ALMOST) NEVER BORING

Real estate funds just raised the most cash in a Q1 since 2008

Rise in dry powder is good news for the property market

By Konrad Putzier | April 04, 2018 03:15PM





LaSalle to Enter U.S. Debt Market by Acquiring \$1.2 Billion Firm

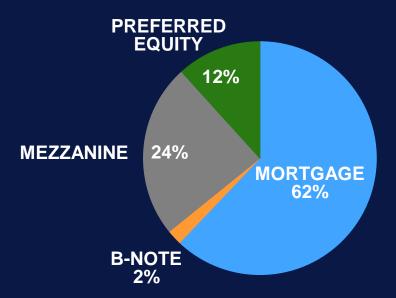
LaSalle Investment Management is purchasing a majority stake in Latitude Management Real Estate Investors.



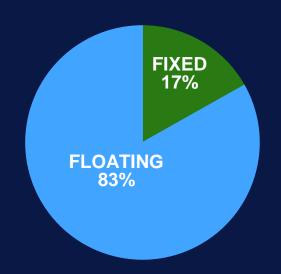
SL GREEN

# 2018 DPE INVESTMENTS OVERVIEW

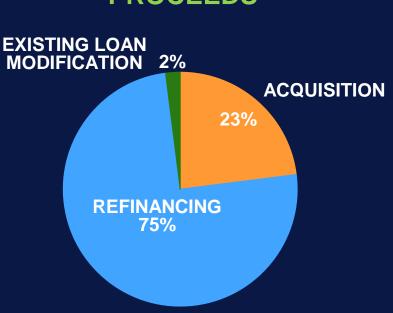




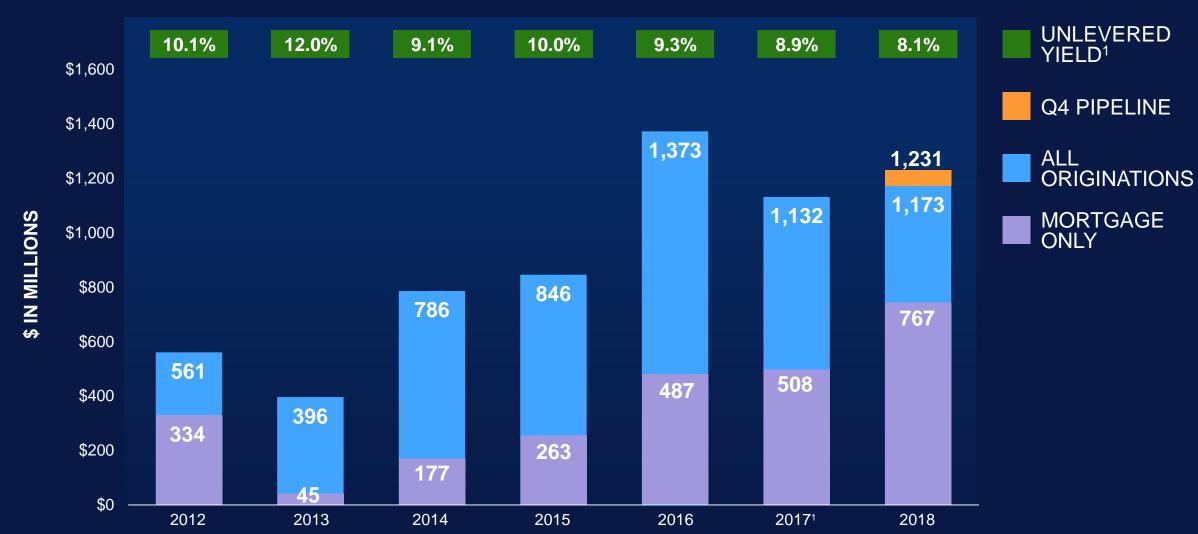
### FIXED VS **FLOATING**



### **USE OF PROCEEDS**



## 2018 RETAINED ORIGINATIONS



### SLG TRACK RECORD

- MARKET LEADER IN NYC SUBORDINATE LENDING
  - PRIMARILY FLOATING RATE PORTFOLIO
- ~\$10.0B OF RETAINED ORIGINATIONS SINCE 1997
- PROVEN HISTORY OF MAXIMIZING RISK-ADJUSTED RETURNS WHILE MINIMIZING RISK
  - WTD. AVERAGE YIELD OF ~10%
  - <1% REALIZED LOSSES</p>
- CREATIVE STRUCTURING & STRONG BORROWER RELATIONSHIPS LEAD TO EQUITY OPPORTUNITIES
  - 460 WEST 34<sup>TH</sup> STREET
  - 609 FIFTH AVENUE
  - 2 HERALD SQUARE

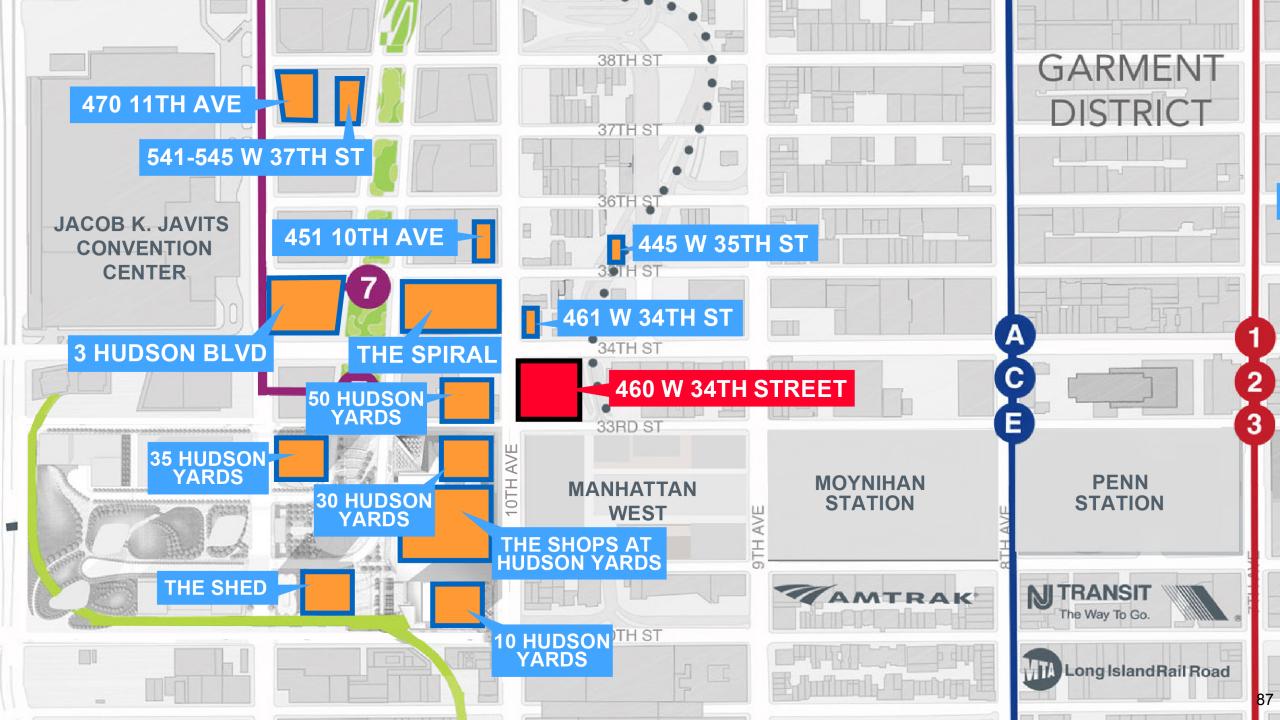
# 460 WEST 34TH STREET



# MINING DPE FOR OFF-MARKET TRANSACTIONS

460 WEST 34TH STREET: HIDING IN PLAIN SIGHT

- UNDER CONTRACT TO ACQUIRE A MAJORITY INTEREST IN 2019
- IN-DEMAND HUDSON YARDS LOCATION
- OFF-MARKET TRANSACTION
- 634,000 RSF
- A PRIME REPOSITIONING CANDIDATE
- ASSET WILL BENEFIT FROM SLG'S INSTITUTIONAL OWNERSHIP



# THE CREATION OF THE DEAL

### 460 WEST 34TH STREET

#### **OCTOBER 2014**

THROUGH 3 SEPARATE TRANSACTIONS. FINANCED A 34% INTEREST ACQUISITION THROUGH A **CONVERTIBLE LOAN** 

#### **JULY 2017**

**EXECUTED LOI** TO ACQUIRE A CONTROLLING **INTEREST IN** THE PROPERTY

#### **MAY 2019**

**CLOSE ON** CONTROLLING **INTEREST** 

#### **MARCH 2021**

**DELIVERY OF** THE NEW 460 W 34TH STREET



#### **NOVEMBER 2016**

PREVAILED IN A 2-YEAR **ARBITRATION TO DETERMINE CONTROL** RIGHTS WITH THE REMAINING OWNERSHIP

#### **DECEMBER 2017**

**ENTERED INTO BINDING CONTRACT** TO ACQUIRE A CONTROLLING **INTEREST IN** THE PROPERTY

#### Q3 2019

**UPGRADE THE PROPERTY** 

- NEW / RELOCATED LOBBY
- DOUBLE-HEIGHT RETAIL
- MODERNIZED OFFICE WITH **INCREASED WINDOW EXPOSURE**
- ADDITIONAL BUILDING AMENITIES

# INVESTMENT HIGHLIGHTS

460 WEST 34TH STREET

**ACQUISITION BLENDED BASIS** 

\$528 PSF

**BASE BUILDING CAPITAL** 

\$205 PSF

**REDEVELOPED BASIS** 

\$733 PSF

**LESS THAN 50% OF REPLACEMENT COST** 

**LEASING COSTS** 

\$107 PSF

**TOTAL STABILIZED BASIS** 

\$840 PSF

Note: Management's Projections

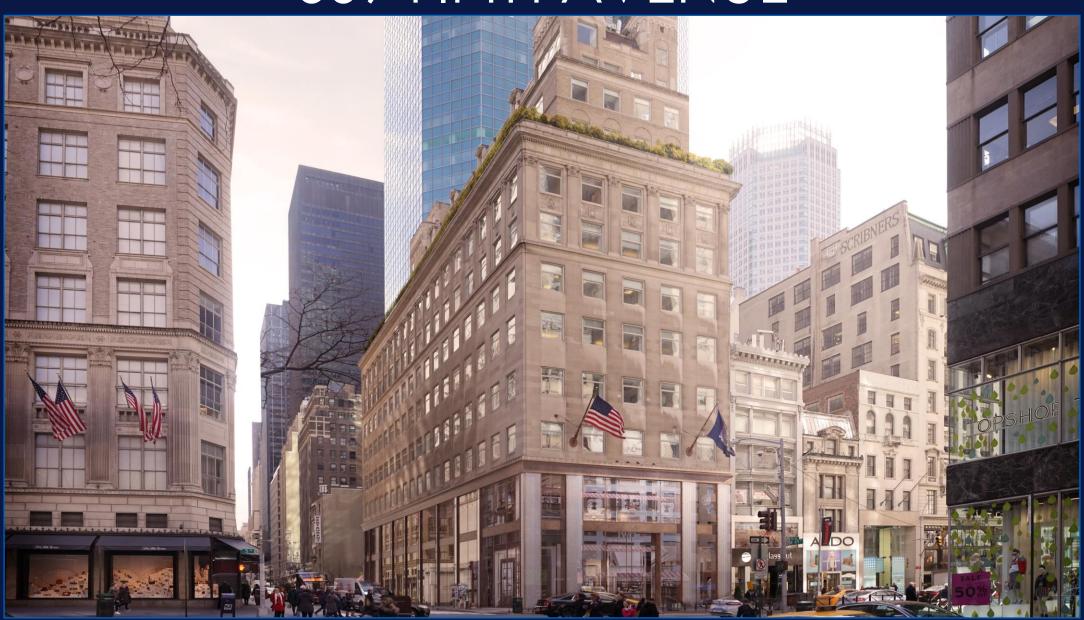


# REIMAGINED

460 WEST 34TH STREET



# 609 FIFTH AVENUE

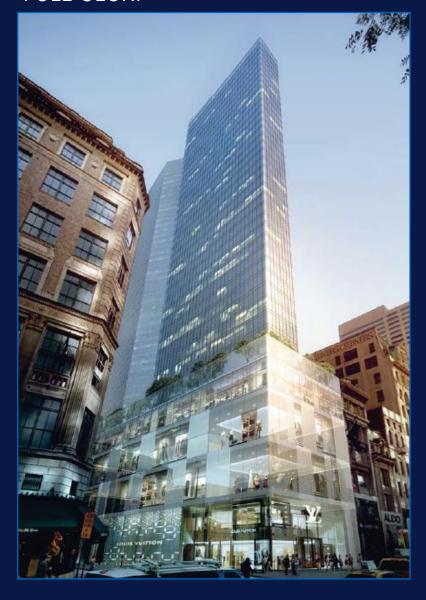


### 609 FIFTH AVENUE

#### A BLANK CANVAS

- VACATED BUILDING
- EVALUATED ALTERNATIVE STRATEGIES
  - RESIDENTIAL REDEVELOPMENT FULL ULURP
  - HOTEL REDEVELOPMENT GROUND UP
  - OFFICE OVERBUILD UTILIZING ADDITIONAL FAR
  - OFFICE REPOSITIONING
- SO WHAT DID WE DO?

# RESIDENTIAL REDEVELOPMENT – FULL ULURP



# HOTEL REDEVELOPMENT – GROUND UP



# OFFICE – OVERBUILD UTILIZING ADDITIONAL FAR



### 609 FIFTH AVENUE

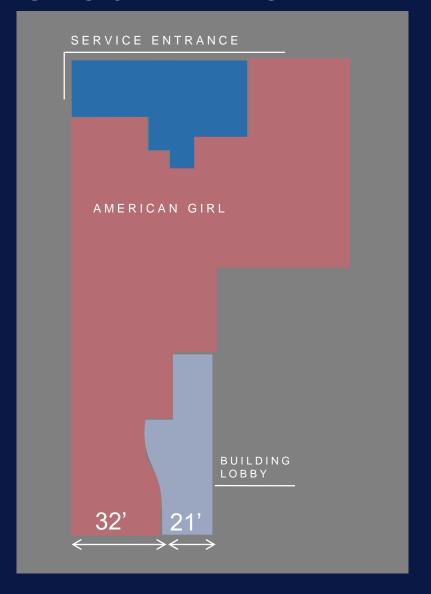
#### REPOSITIONING

- RELOCATED LOBBY
  - GAINED 21' OF FIFTH AVENUE RETAIL FRONTAGE
  - CREATED BOUTIQUE OFFICE ENTRANCE
- MAXIMIZED RETAIL FLOOR PLATE
- DEMOLISHED RETAIL MEZZANINE
  - PROVIDED 25' GROUND FLOOR CEILINGS

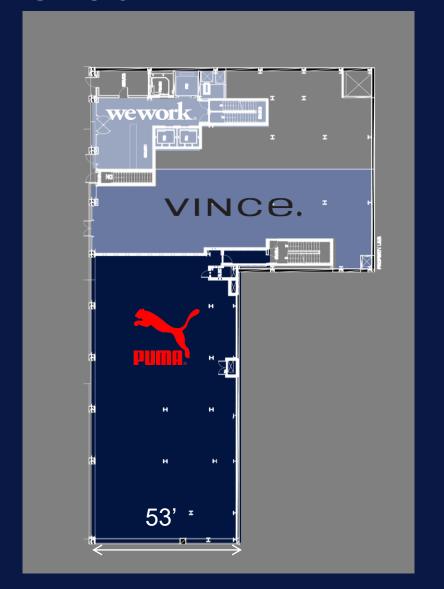
#### RETENANTING

- RETAIL: PUMA AND VINCE LEASED BASEMENT SECOND FLOOR
- OFFICE: WEWORK LEASED FLOORS 3-13

### GROUND BEFORE



### GROUND AFTER

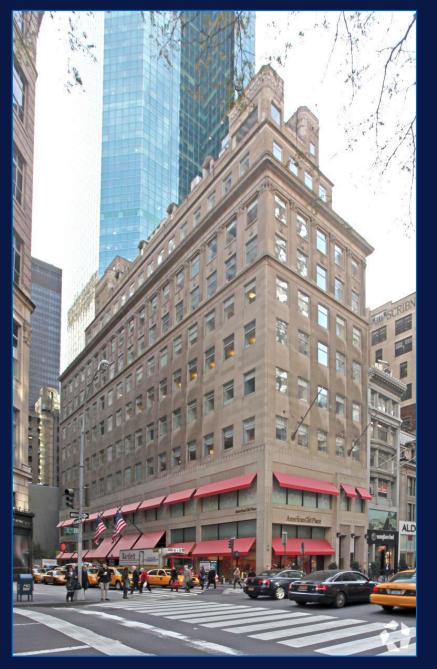


### 609 FIFTH AVENUE

### VALUE CREATION

- \$91.2M OF CAPITAL
  - LOBBY RELOCATION
  - BASE BUILDING CAPITAL
  - TENANT ALLOWANCE / LEASING COMMISSIONS
  - TENANT BUYOUTS<sup>1</sup>
- STABILIZED NOI: \$14.7M
  - 61% INCREASE FROM THE 2017 NOI
- 6.1% INCREMENTAL CASH YIELD ON CAPITAL

### BEFORE



### AFTER



wework.
OFFICE SPACE





# 2 HERALD SQUARE



# 2 HERALD SQUARE TIMELINE

#### **NOVEMBER 2014**

SOLD FEE INTEREST FOR \$93M OF GAIN AND 17.2% IRR

#### **MAY 2018**

ASSUMED OWNERSHIP OF THE BUILDING THROUGH FORECLOSURE

SLG OPERATIONS S.W.A.T. TEAM ASSUMES CONTROL OF THE ASSET

#### **APRIL 2007**

STRUCTURED FEE /
LEASEHOLD
INVESTMENT IN
2 HERALD SQUARE

#### **MAY 2017**

ACQUIRED DEFAULTED DEBT ON LEASEHOLD FOR \$250M

PROPRIETARY KNOWLEDGE TO ACQUIRE POSITION OVER 1-WEEK PERIOD



# IT'S NO SECRET, SLG SHOWS NO MERCY

#### **COMPLETE ASSET RECAPITALIZATION**

- BROUGHT IN JOINT VENTURE PARTNER AT ASSET VALUATION OF \$267M WITH MARKET STANDARD FEES AND PROMOTE
- CLOSED A \$150M LOAN AT L +1.55%

#### **MERCY COLLEGE**

- EXPANDED FROM 55,000 SF TO 95,370 SF ACROSS THREE FLOORS
- 30-YEAR DEAL TAKING ADVANTAGE OF MERCY COLLEGE'S 501(C)3 STATUS
   TO REDUCE PROPERTY TAXES
- NEW 34<sup>TH</sup> ST LOBBY ENTRANCE

#### **WEWORK**

EXPANDED TO THE 6<sup>TH</sup> FLOOR AND THE 35<sup>TH</sup> ST LOBBY VACATED BY MERCY COLLEGE



# IT'S NO SECRET, SLG SHOWS NO MERCY

#### VICTORIA'S SECRET

- MODIFIED OFFICE PREMISES
- ENHANCED SIGNAGE OPPORTUNITIES
- RECAPTURED 34<sup>TH</sup> ST ELEVATORS FOR MERCY DEAL

#### **RETAIL LEASE-UP**

- SIGNED LEASE WITH HAPPY SOCKS IN RECAPTURED OFFICE LOBBY
- REVITALIZED THE EXISTING 25,683 SF RETAIL OPPORTUNITY
- IN DISCUSSIONS WITH SEVERAL GLOBAL RETAILERS FOR A BEST-IN-MARKET FLAGSHIP STORE



## SIX MONTHS LATER...

#### AT FORECLOSURE

NOI	\$3.7M
OCCUPANCY	79.2%
WEIGHTED AVG LEASE TERM	9.2 YEARS

FOUR LEASES SIGNED - 177,000 SF - 47.6% OF BUILDING

#### **TODAY (SIX MONTHS LATER)**

AS-LEASED NOI	\$9.6M
OCCUPANCY	93.2%
WEIGHTED AVG LEASE TERM	17.4 YEARS

TO COME: LEASE-UP OF 26,000 SF OF RETAIL ALONG 34<sup>TH</sup> ST

#### **STABILIZED**

PROJECTED STABILIZED NOI	\$18-20M
OCCUPANCY	100%



# SIX MONTHS LATER...

#### **BEFORE**



### **AFTER**



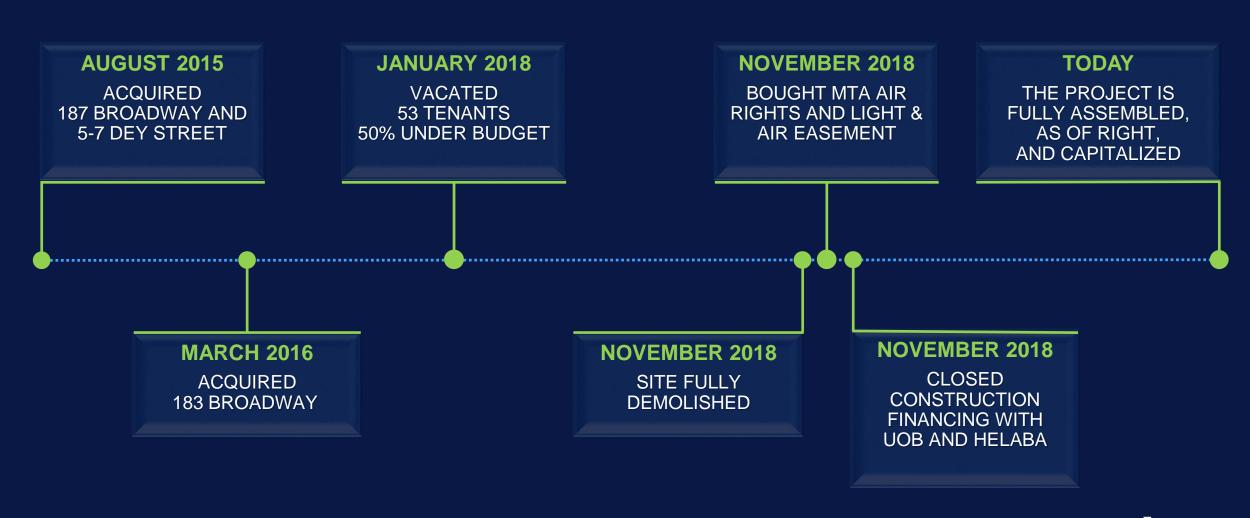


# 185 BROADWAY



### REDEFINING THE NEIGHBORHOOD

#### **185 BROADWAY**





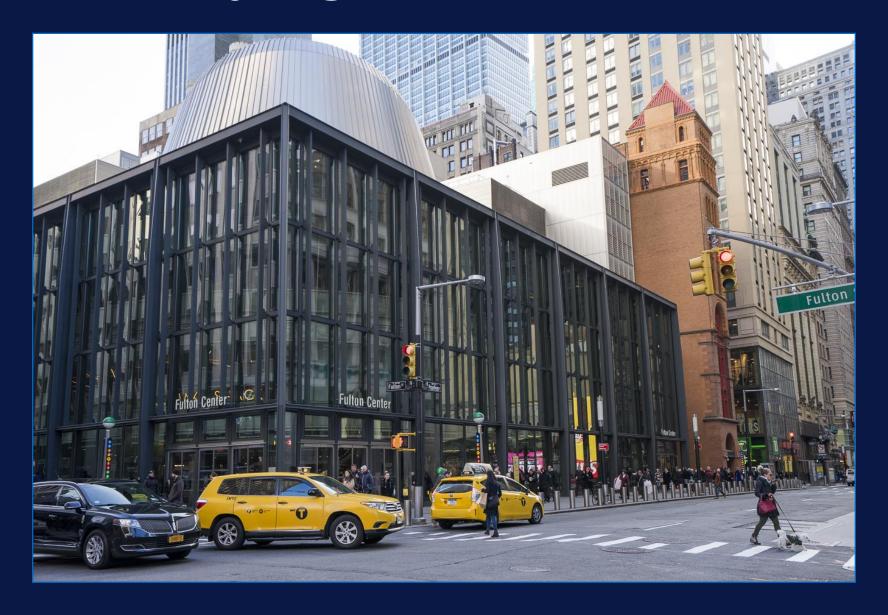








# FULTON TRANSIT CENTER









# RETAIL POWER

- **3 FOR 3**
- TOURISTS
- OFFICE USERS
- RESIDENTS





## RETAIL ATTRIBUTES

- SUPERIOR TO SURROUNDING MALL-LIKE RETAIL
  - OCULUS WTC: THREE STORIES
     UNDERGROUND AND DIFFICULT TO NAVIGATE
  - BROOKFIELD PLACE: CATERS TO SURROUNDING OFFICE AND RESIDENTIAL, LACKING TOURISM INCOME
- TREMENDOUS BRANDING OPPORTUNITY FOR SIGNAGE
  - FULTON TRANSIT CENTER SEES MORE THAN 73,000 COMMUTERS ON AVERAGE DAILY



**OCULUS WTC** 



**BROOKFIELD PLACE** 









## SL GREEN RESIDENTIAL PLATFORM

#### 185 BROADWAY



**SKY - 605 W 42ND ST** 



**OLIVIA - 315 W 33RD ST** 

■ 185 BROADWAY WILL HAVE 209 RESIDENTIAL UNITS, BRINGING THE PORTFOLIO TOTAL TO 3,267 UNITS UPON COMPLETION

## RESIDENTIAL OPPORTUNITY

**185 BROADWAY** 

MANHATTAN RESIDENTIAL MARKET TODAY\*

1.5% VACANCY RATE

LOWER MANHATTAN RESIDENTIAL MARKET IN 2018\*

1.6%
VACANCY RATE



**OCULUS WTC** 



THE MEMORIAL



**FULTON TRANSIT CENTER** 



WORLD TRADE CENTER

## PROJECT TEAM

- RESITEAM
  - DEVELOPER: SL GREEN REALTY CORP.
  - ARCHITECT: FX COLLABORATIVE
  - BROKER: DOUGLAS ELLIMAN
  - INTERIOR DESIGNER: INC ARCHITECTURE & DESIGN
  - AFFORDABLE HOUSING CONSULTANT: SEIDEN & SCHEIN
  - ZONING CONSULTANT: GREENBERG TRAURIG, LLP
  - CONSTRUCTION MANAGER: PAVARINI MCGOVERN
  - ENGINEERS: (I) LANGAN ENGINEERING; (II) SEVERUD ASSOCIATES CONSULTING ENGINEERS; (III) MG ENGINEERING
- COMMERCIAL TEAM
  - BROKER: NEWMARK KNIGHT FRANK
- RETAIL TEAM
  - SLG RETAIL



## DEVELOPMENT TIMELINE



# SOURCES AND USES

## **185 BROADWAY**

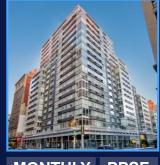
#### THROUGH COMPLETION OF PROJECT

PROJECT SOURCES	\$ TOTAL	PROJECT USES	\$ TOTAL
DEBT	225.0M	LAND BASIS	117.7M
EQUITY	86.4M	DEVELOPMENT COSTS	141.3M
		TOTAL LEASING COSTS	11.8M
		TOTAL UNLEVERED USES	270.8M
		TOTAL LOAN COSTS	40.6M
TOTAL SOURCES	311.4M	TOTAL LEVERED USES	311.4M

# COMPARABLES

#### 185 BROADWAY

#### **88 LEONARD ST**

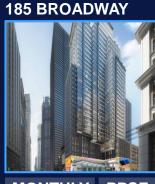




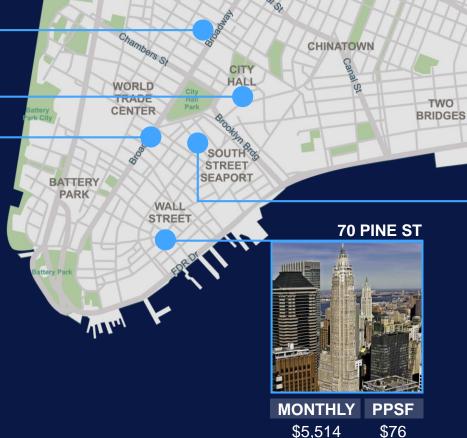


19 DUTCH ST

**MONTHLY PPSF** \$4,705 \$87



**MONTHLY PPSF** \$4,791 \$82



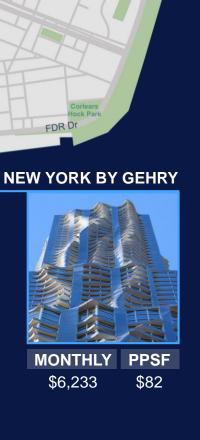
W Houston St

TRIBECA

SOHO

LITTLE

BOWERY



EAST VILLAGE

LOWER

SIDE

## INVESTMENT HIGHLIGHTS

#### 185 BROADWAY

## PROJECTED RETURNS FOR THE DEVELOPMENT

	2022-2023
REVENUE	
RESIDENTIAL	\$11.1M
RESIDENTIAL – VACANCY LOSS	-\$0.3M
COMMERCIAL (\$65 PSF)	\$2.4M
RETAIL (\$750 PSF - \$850 PSF ON GRADE)	\$5.6M
RETAIL SIGNAGE	\$0.5M
TOTAL REVENUE	\$19.3M
EXPENSES	
OPERATING EXPENSES	\$1.9M
REAL ESTATE TAXES	\$0.8M
TOTAL EXPENSES	\$2.8M
NET OPERATING INCOME	\$16.5M
PROJECTED	
UNLEVERED YIELD	6.1%
LEVERED YIELD <sup>1</sup>	14.2%

- BENEFIT FROM AFFORDABLE NEW YORK HOUSING PROGRAM
  - 70% FAIR MARKET UNITS30% AFFORDABLE UNITS
  - 35-YEAR ABATEMENT OF SUBSTANTIALLY ALL REAL ESTATE TAXES FOR THE PROPERTY









# ONE VANDERBILT LEASING UPDATE

#### **LEASED**

TD BANK: 200K RSF

GREENBERG TRAURIG: 133K RSF

TD SECURITIES: 119K RSF

MCDERMOTT: 116K RSF

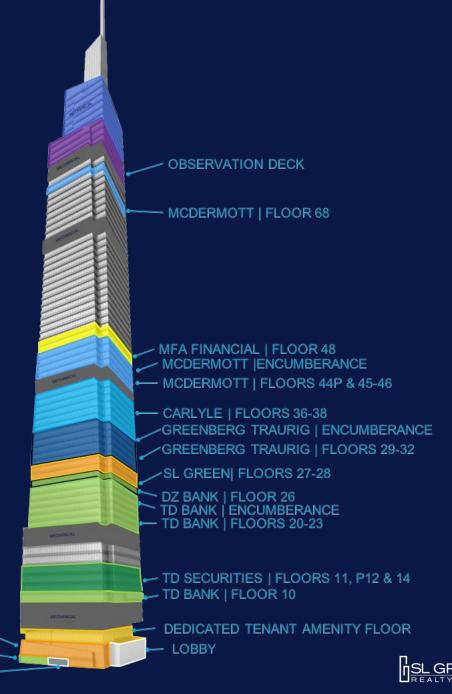
CARLYLE: 95K RSF

SL GREEN: 70K RSF

DZ / DVB BANK: 35K RSF

MFA FINANCIAL: 30K RSF

SL GREEN: 70K RSF



DANIEL BOULUD RESTAURANT

TD RETAIL -

MTA ·

EALTY CORP.



## ONE VANDERBILT CAPITALIZATION

#### **CONSTRUCTION LOAN UPSIZE & MODIFICATION**

- Increased proceeds \$1.5B \$1.75b
- RATE REDUCED L+350 L+275
- \$22m of savings!
- sl green equity REDUCED BY \$178M
- Only \$98M LEFT TO FUND
- NO EQUITY COMMITMENT BEYOND MARCH

## ONE VANDERBILT CAPITALIZATION

## **ADDITIONAL EQUITY SYNDICATION**

- underwritten IRR 30bps
- POTENTIAL 18% additional interest sale

\$ IN THOUSANDS	WITHOUT SYNDICATION		18% SYNI	18% SYNDICATION	
	\$ EQUITY	% EQUITY	\$ EQUITY	% EQUITY	
SL GREEN	1,108,000	71.0	827,000	53.0	
NEW THIRD PARTY INVESTOR	N/A	N/A	281,000	18.0	
TOTAL EQUITY	1,561,000	100.0	1,561,000	100.0	

## ONE VANDERBILT

## STABILIZED PRO-FORMA

	HIGH GOALPOST	LOW GOALPOST
WEIGHTED AVG GROSS OFFICE RENT PSF	\$155	\$135
STABILIZED NOI¹	\$198,175	\$175,175
STABILIZED CASH ON COST – SLG HISTORICAL LAND COST <sup>2</sup>	7.1%	6.3%

<sup>1. \$</sup> Amount (000's)

Calculated Based on Development Budget Netting Down for JV Fees Payable to SL Green and Deducting the Markup on Contributed Land Value. NOI Plus Add Back of SLG Property and Asset Management Fee

## ONE VANDERBILT

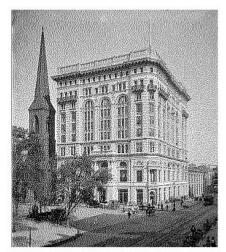
## STABILIZED PRO-FORMA

	HIGH GOALPOST	NEW PROJECTION	LOW GOALPOST
WEIGHTED AVG GROSS OFFICE RENT PSF	\$155	\$147	\$135
STABILIZED NOI¹	\$198,175	\$190,921	\$175,175
STABILIZED CASH ON COST – SLG HISTORICAL LAND COST <sup>2</sup>	7.1%	7.0%	6.3%

<sup>1. \$</sup> Amount (000's)

Calculated Based on Development Budget Netting Down for JV Fees Payable to SL Green and Deducting the Markup on Contributed Land Value. NOI Plus Add back of SLG Property and Asset Management Fee





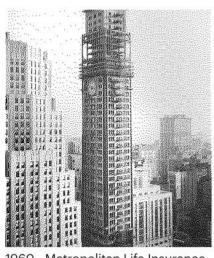
1900 - Original Home Office Building



1909 - Metropolitan Life Insurance Company Tower



1950 - Metropolitan Life Insurance Company North Building



1960 - Metropolitan Life Insurance Company South Building



1964 - Metropolitan Life Insurance Company Tower Modernization

## The Progression of One Madison + Five Madison Clocktower throughout History





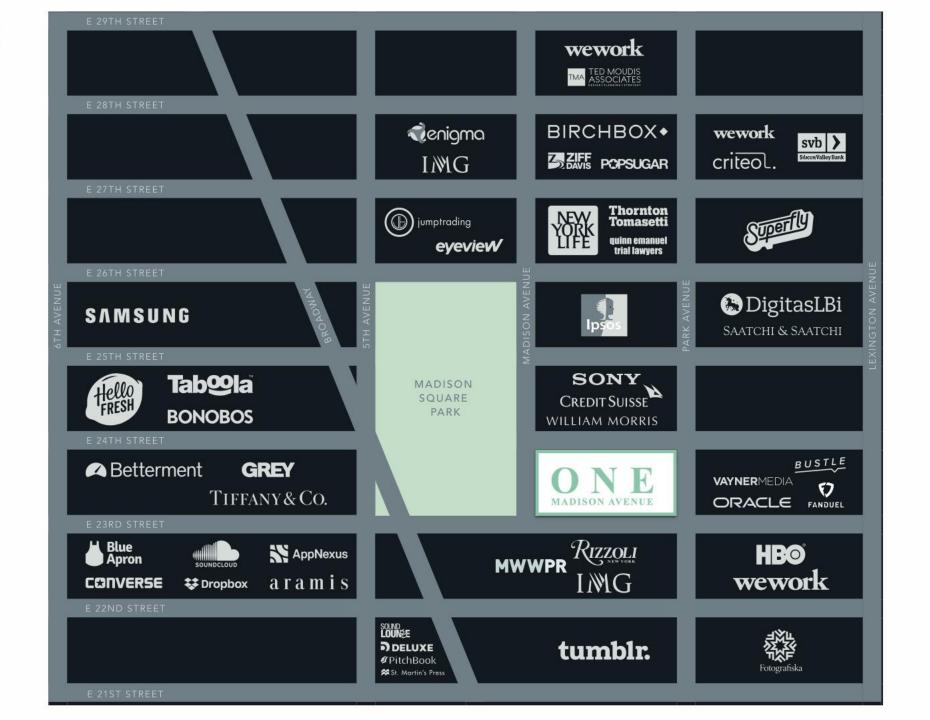
#### LOCATION

LIFESTYLE



#### LOCATION

CORPORATE





- ENGAGE MADISON SQUARE PARK
- GENERATE VALUE THROUGH ADAPTIVE REUSE
- CREATE INDOOR AND OUTDOOR SOCIAL SPACES TO CONNECT OLD AND NEW
- DELIVER EFFICIENT,
   COLUMN-FREE TOWER
   FLOORPLATES
- PROVIDE 21ST CENTURY, CLASS-A INFRASTRUCTURE BACKBONE

ONE





Gensler KPF





CCI











Severud Associates CONSULTING ENGINEERS P.C.



VDA

#### ONE MADISON REIMAGINED

ROOFTOP TERRACES

NEW OFFICE TOWER (14'3" SLABS)

2 GARDEN FLOORS (22' SLABS)

NEW GLAZED INFILL CURTAIN WALL

NEW CURTAIN WALL ABOVE MADISON ENTRANCE

NEW STOREFRONTS

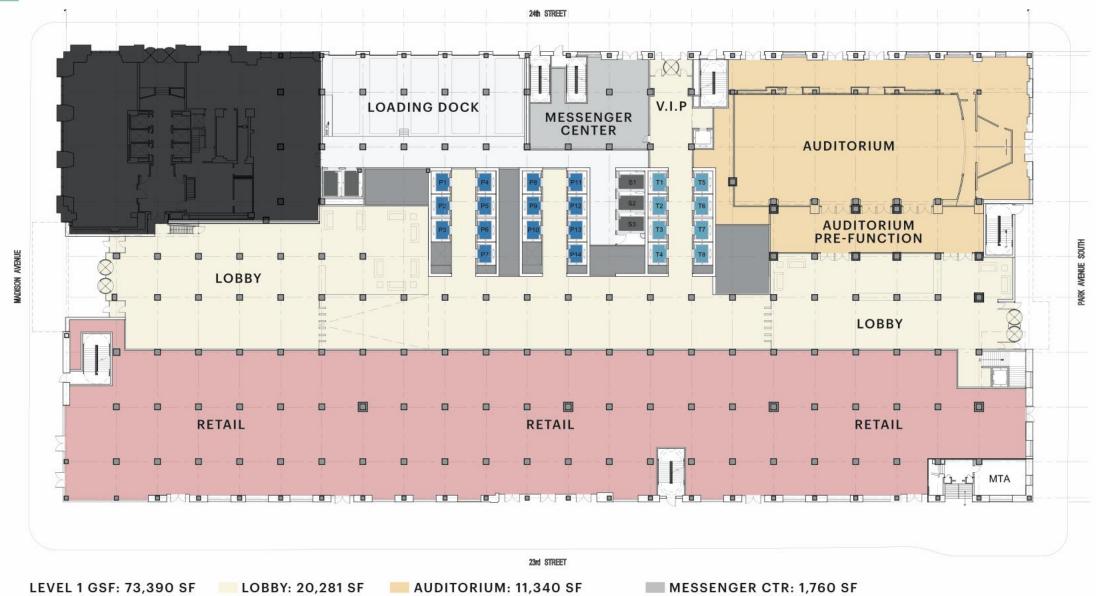




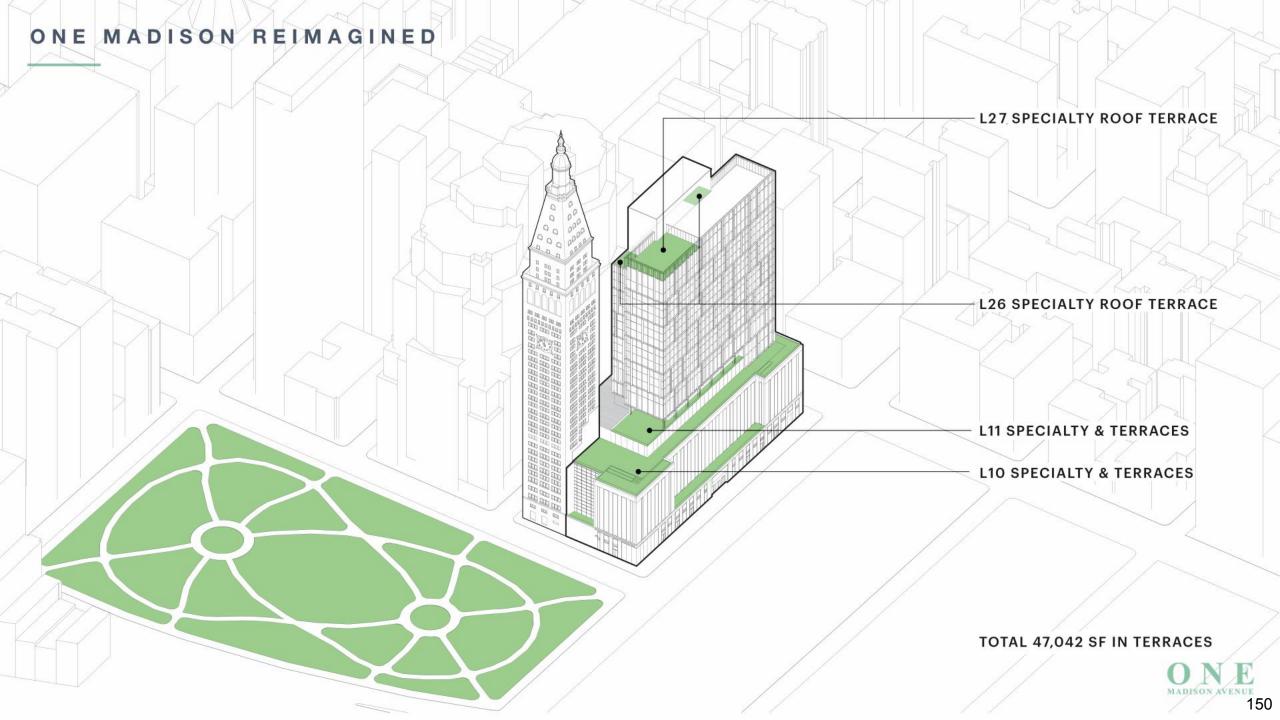




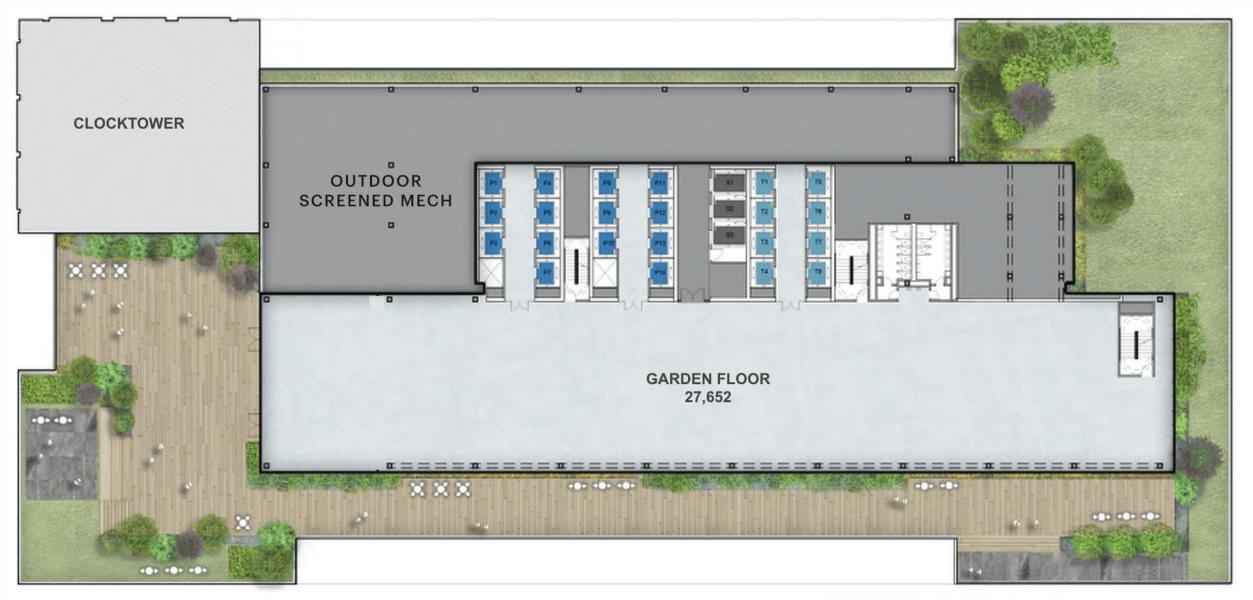
#### LOBBY PLAN



RETAIL: 26,436 SF LOADING / SERVICE: 5,305 SF OTHER: 8,268 SF



#### GARDEN FLOOR (10)





#### GARDEN FLOOR (11)





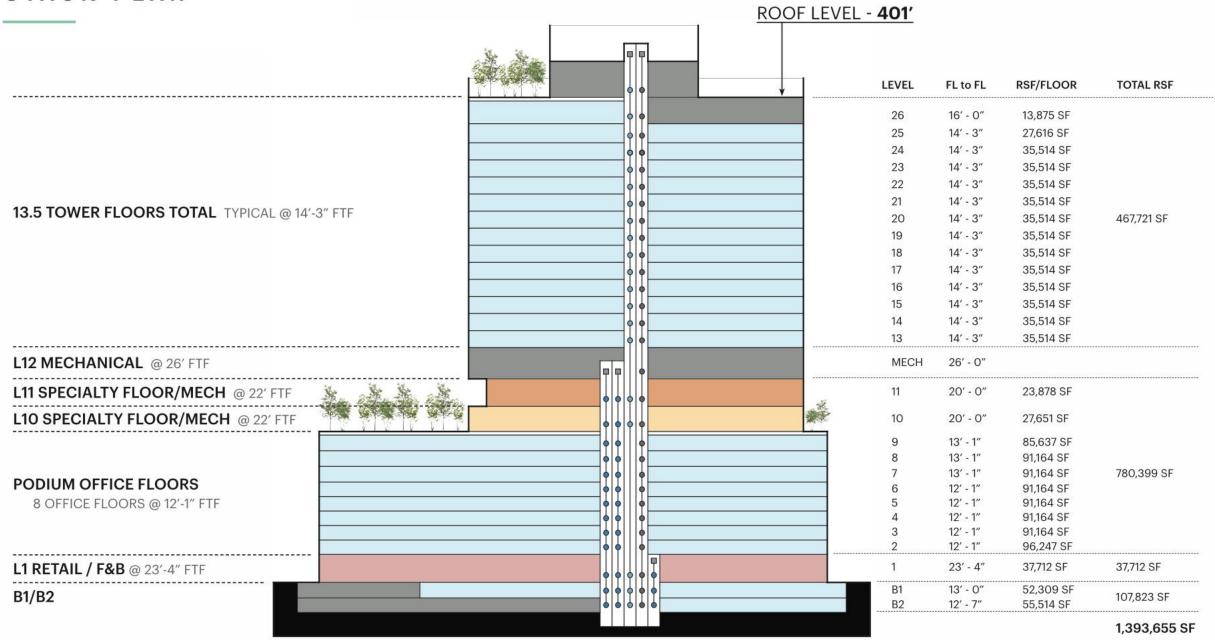








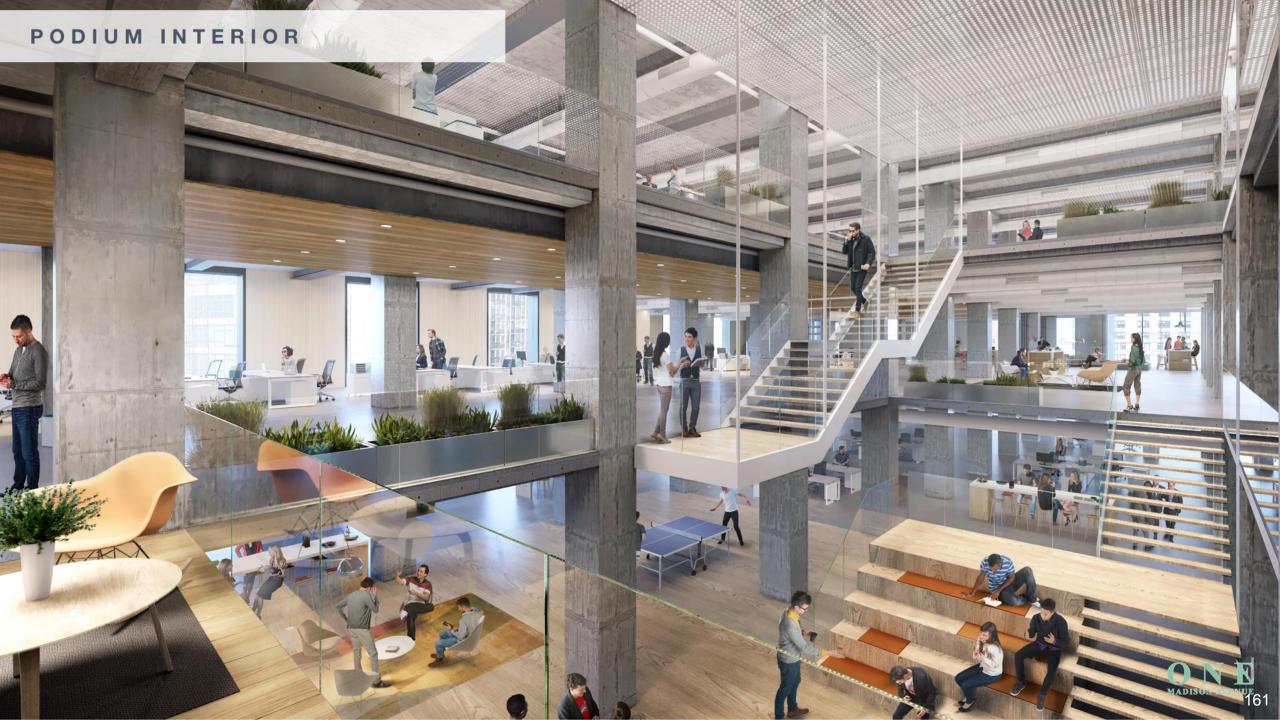
#### STACK PLAN



#### TYPICAL PODIUM FLOOR(90/10)















ONE MADISON AVENUE 165









## 2018 CREDIT PROFILE HIGHLIGHTS

- ACHIEVED DEBT / EBITDA OF 7.0x PER FITCH METHODOLOGY
- UNENCUMBERED TWO MANHATTAN ASSETS TOTALING \$1.25B OF GROSS BOOK VALUE
  - 220 EAST 42<sup>ND</sup> STREET UNENCUMBERED IN JULY
  - ONE MADISON AVENUE UNENCUMBERED IN NOVEMBER
- RETAINED SUBSTANTIAL LIQUIDITY
- ISSUED \$350M OF UNSECURED PUBLIC BONDS DUE 2021
- REFINANCED THE CONSTRUCTION FACILITY ON ONE VANDERBILT TO INCREASE SIZE, REDUCE RATE AND REDUCE RECOURSE
- SOLD REAL ESTATE ASSETS GENERATING NET CASH PROCEEDS OF \$1.5B¹ UTILIZED FOR SHARE REPURCHASES, DEBT REPAYMENT AND INVESTMENT IN REAL ESTATE



### PLANNED CREDIT PROFILE ACTIVITIES

- DE-REGISTER RECKSON OPERATING PARTNERSHIP (ROP)
- SELL >\$1B OF GROSS REAL ESTATE ASSETS, GENERATING NET CASH PROCEEDS TO BE UTILIZED FOR SHARE REPURCHASES, DEBT REPAYMENT AND INVESTMENT IN REAL ESTATE
- INCREASE LIQUIDITY BY NO LESS THAN \$500M
- SOURCE ADDITIONAL JOINT VENTURE PARTNERS
- CONSIDER FURTHER OPPORTUNITIES TO UNENCUMBER ASSETS
- RETURN TO THE UNSECURED BOND MARKETS?

# IS DEBT/EBITDA THE BEST MEASURE OF LEVERAGE?

### ALL EBITDA NOT CREATED EQUAL

	COMPANY X	COMPANY Y
DEBT / EBITDA	7.0x	5.0x
DEBT (\$ IN B)	\$7.0	\$5.0
EBITDA (\$ IN B)	\$1.0	\$1.0
CAP RATE	4.5%	7.0%
VALUE (\$ IN B)	\$22.2	\$14.3
LOAN-TO-VALUE (LTV)	31.5%	35.0%

# SLG'S LEVERAGE PROFILE





# SLG'S LEVERAGE PROFILE

### **EXCLUDING ONE VANDERBILT AND 460 W 34<sup>TH</sup> ST**





# INCREASING UNENCUMBERED ASSET BASE

#### 220 EAST 42ND STREET



DEBT REPAID	\$275M
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INTEREST RATE	L + 160 BPS
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REPAYMENT DATE JULY 2018

GROSS BOOK VALUE \$406M

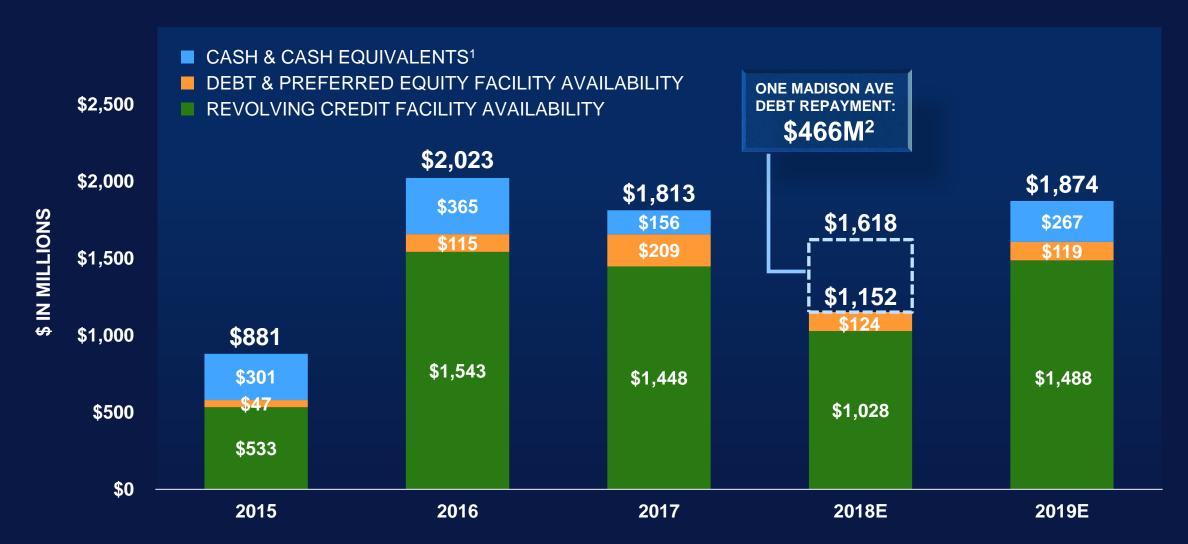
#### **ONE MADISON AVENUE**



DEBT REPAID	\$452M
INTEREST RATE	5.91%
REPAYMENT DATE	NOVEMBER 2018
GROSS BOOK VALUE	\$844M



# MAINTAINING SUBSTANTIAL LIQUIDITY



Note: Management's Projections

<sup>1.</sup> Inclusive of Marketable Securities

<sup>2.</sup> Inclusive of \$14M Prepayment Penalty

# MAINTAINING SUBSTANTIAL LIQUIDITY

### **SOURCES**

- OPERATING CASH FLOW
- ASSET DISPOSITIONS
- SECURED DEBT / CONSTRUCTION LOAN DRAWS
- DEBT & PREFERRED EQUITY REPAYMENTS, NET

### USES

- DIVIDENDS & DISTRIBUTIONS
- DEVELOPMENT & REDEVELOPMENT CAPITAL
- NEW INVESTMENTS
- SECOND CYCLE CAPITAL
- SECURED DEBT REPAYMENTS & PRINCIPAL AMORTIZATION

### >\$700M OF ADDITIONAL LIQUIDITY



# UNIQUELY UTILIZING THE UNSECURED BOND MARKET

\$350M 3-MO L + 98 BPS UNSECURED BONDS MATURING IN 2021

- CALL FEATURE AFTER YEAR 1
- MAXIMIZES FLEXIBILITY IN CAPITAL STRUCTURE
- SUBSTANTIAL REVERSE INQUIRY ELIMINATED MARKET RISK
- 3x OVERSUBSCRIBED
- FILLED A VOID IN THE REIT BOND MARKET
- SETS THE STAGE FOR FUTURE SLG BOND ISSUANCES

## VERY MODEST DEBT MATURITY PROFILE





# ADDRESSING UPCOMING DEBT MATURITIES

#### \$ IN MILLIONS

DEBT	PRINCIPAL DUE AT MATURITY <sup>1</sup>	CURRENT COUPON	PLAN
2019			
521 FIFTH AVENUE	\$85.9	3.73%	SALE / REFINANCE
FHLB FACILITY	\$13.0	L + 27 BPS	REPAYMENT
2020			
DEBT & PREFERRED EQUITY FACILITY	\$300.0	L + 234 BPS	REFINANCE
UNSECURED NOTES	\$250.0	7.75%	REFINANCE EARLY?
2021			
UNSECURED NOTES	\$350.0	3-MO L + 98 BPS	REFINANCE EARLY?
100 PARK AVENUE	\$180.0	L + 175 BPS	REFINANCE
133 GREENE STREET	\$15.5	L + 200 BPS	REFINANCE

1. SLG Pro Rata Share



# SIZING UP 2018

\$ IN MILLIONS, EXCEPT PER SHARE DATA	INITIAL GUIDANCE	CURRENT GUIDANCE	VARIANCE \$
INCOME			
REAL ESTATE GAAP NOI	\$900.0	\$882.5	(\$17.5)
DEBT & PREFERRED EQUITY INCOME	\$193.8	\$202.8	\$9.0
OTHER INCOME, NET	\$23.8	\$30.3	\$6.5
TOTAL INCOME	\$1,117.6	\$1,115.6	(\$2.0)
EXPENSES			
INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$394.9)	(\$400.7)	(\$5.8)
LOSS ON EARLY EXTINGUISHMENT OF DEBT	-	(\$2.2)	(\$2.2)
TRANSACTION COSTS	-	(\$0.7)	(\$0.7)
GENERAL & ADMINISTRATIVE EXPENSE	(\$99.5)	(\$92.7)	\$6.8
TOTAL EXPENSES	(\$494.4)	(\$496.3)	(\$1.9)
2018 FFO	\$623.2	\$619.3	(\$3.9)
DILUTED WTD AVG. SHARES OUTSTANDING	93.0M	91.7M <sup>1</sup>	(1.3M)
2018 FFO PER SHARE	\$6.70 <sup>2</sup>	\$6.75 <sup>3</sup>	\$0.05
ONE MADISON AVENUE PREPAYMENT PENALTY		(\$0.15)	(\$0.15)
2018 FFO PER SHARE	\$6.70 <sup>2</sup>	\$6.60 <sup>4</sup>	(\$0.10)

<sup>1.</sup> Projected 12/31/18 Common Shares & Units Outstanding of 87.8M

<sup>2.</sup> Midpoint of Management's Initial 2018 FFO Guidance Range of \$6.65 - \$6.75 Per Share

<sup>3.</sup> Excludes One Madison Avenue Prepayment Penalty

<sup>4.</sup> Midpoint of Management's Current 2018 FFO Guidance Range of \$6.58 - \$6.62 Per Share

#### WEIGHTED AVERAGE DILUTED SHARE COUNT



- COMPLETION OF \$2.0B SHARE REPURCHASE AUTHORIZATION
- DEPLOYMENT OF A PORTION OF \$500M ADDITIONAL SHARE REPURCHASE AUTHORIZATION

<sup>1.</sup> Projected 12/31/19 Common Shares & Units Outstanding of 83.4M

## **REAL ESTATE GAAP NOI**

\$859.3M<sup>1</sup>

**\$10.03**PER SHARE<sup>2</sup>

- NOI FROM RECENT LEASING PARTIALLY OFFSET BY NEW VACANCIES
- OPERATING EXPENSES: ↑ 1.3%
- REAL ESTATE TAXES: ↑ 5.1%
- NOI EXCLUDES LEASE TERMINATION INCOME

# 2019 REAL ESTATE CASH & GAAP NOI COMPOSITION - BY PORTFOLIO

#### \$ IN MILLIONS



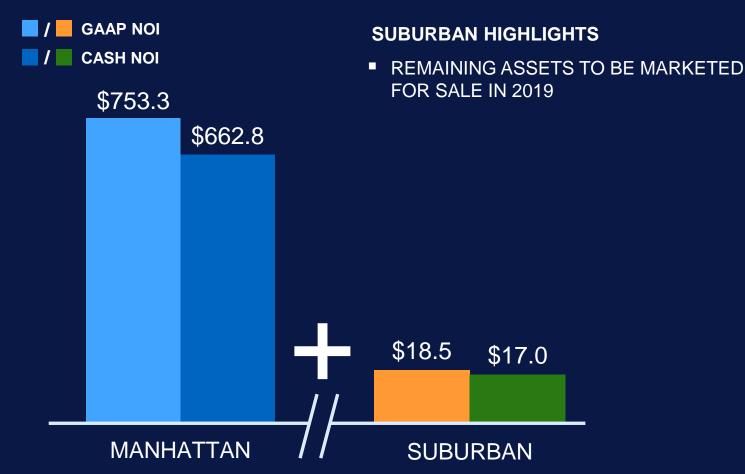


#### MANHATTAN HIGHLIGHTS

- ALL OR A PORTION OF FIVE MANHATTAN ASSETS SOLD IN 2018
- 220 EAST 42ND ST AT 99.2% OCCUPANCY
- CONTINUED LEASE-UP AT 485 LEXINGTON AVE
- 10 EAST 53RD ST FULLY STABILIZED
- LEASE EXPIRATIONS IMPACTING 2019:
  - 1185 AVE OF THE AMERICAS (RSM MCGLADREY & MD SASS)
  - 100 PARK AVE (JW SELIGMAN)

# 2019 REAL ESTATE CASH & GAAP NOI COMPOSITION - BY PORTFOLIO







# 2019 REAL ESTATE CASH & GAAP NOI COMPOSITION - BY PORTFOLIO





# 2019 REAL ESTATE CASH & GAAP NOI COMPOSITION - BY PORTFOLIO











# 2019 SAME STORE PORTFOLIO CHANGES

TO BE ADDED

57.0%



**1515 BROADWAY** 

24.4%



**WORLDWIDE PLAZA** 

25.0%



**TOWER 46** 

## SAME STORE NOI GROWTH

2019 Same Store NOI



**GAAP** 

2.0% - 3.0%

#### **Factors in 2019 Same Store Cash NOI**

★ FULL YEAR OF VNS CASH RENT AT 220 E 42ND ST	\$15.1M
↑ LEASE UP AT 485 LEXINGTON AVE	\$6.4M
♠ FREE RENT BURN OFF & STABILIZATION OF 10 E 53RD ST	\$3.1M
FREE RENT TO VIACOM AT 1515 BROADWAY	(\$36.8M)
RSM MCGLADREY & MD SASS EXPIRATIONS AT 1185 AOA	(\$6.7M)
JW SELIGMAN EXPIRATION AT 100 PARK AVE	(\$4.0M)



## SAME STORE NOI GROWTH

2019 Same Store NOI<sup>1</sup>

**CASH** 2.0% - 3.0%

**GAAP** 

2.0% - 3.0%

1M

#### **Factors in 2019 Same Store Cash NOI**

★ FULL YEAR OF VNS CASH RENT AT 220 E 42ND ST	\$15.
---	-------

◆ LEASE UP AT 485 LEXINGTON AVE	\$6.4M
LEASE UP AT 400 LEAINGTUN AVE	უ <u>ი.4</u> 1

FREE RENT BURN O	FF & STABILIZATION OF 10 E 53RD ST	\$3.1M
------------------	------------------------------------	--------

-	RSM MCGLADREY & MD SASS EXPIRATIONS AT 1185 AOA	(\$6.7M)
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→ JW SELIGMAN EXPIRATION AT 100 PARK AVE (\$4.0M)



### **DEBT & PREFERRED EQUITY INCOME**

\$191.9M

**\$2.24**PER SHARE<sup>1</sup>

- 2019 PORTFOLIO BALANCE > \$100M LOWER THAN 2018 PORTFOLIO BALANCE
- \$145M OF FUTURE FUNDINGS ON EXISTING INVESTMENTS
- SPECULATIVE NEW ORIGINATION YIELD: 8.375%



## OTHER INCOME, NET1

\$54.4M

\$0.63 PER SHARE<sup>2</sup>

- JOINT VENTURE INCOME, NET OF COSTS: \$34M
  - MANAGEMENT FEES
  - LEASING COMMISSIONS
  - CONSTRUCTION FEES
  - REIMBURSEMENT OF COSTS
- PROMOTE INCOME: \$5M \$10M
- LEASE TERMINATION INCOME: \$12M

<sup>1.</sup> Net of Allocated Service Corp. Expenses

<sup>2.</sup> Reflects Weighted Average Diluted Share Count of 85.7M Shares in 2019

#### INTEREST EXPENSE & PREFERRED DIVIDENDS

 $($413.0M)^{1}$ 

(\$4.82) PER SHARE<sup>1,2</sup>

- NET OF \$67.3M OF CAPITALIZED INTEREST
- NEW CONSTRUCTION FACILITIES IN 2019:
  - ONE MADISON AVE
  - 460 W 34<sup>TH</sup> ST
  - 609 FIFTH AVE OFFICE CONDO
- AVERAGE 30-DAY LIBOR OF 3.39% IN 2019 (FORWARD LIBOR CURVE PLUS 0.50%)

<sup>1.</sup> Inclusive of Deferred Amortization of Financing Costs

<sup>2.</sup> Reflects Weighted Average Diluted Share Count of 85.7M Shares in 2019

### CAPITALIZED INTEREST<sup>1</sup>

\$67.3M

## CAPITALIZED PROPERTIES

**FULL YEAR**<sup>2</sup>

ONE VANDERBILT

185 BROADWAY

609 FIFTH AVE

**PARTIAL YEAR<sup>2</sup>** 

460 W 34<sup>TH</sup> ST

Note: Management's Projections

- 1. Netted Against Interest Expense
- 2. Excluding Properties with Capitalized Interest of Less than \$0.3M at SLG Share



## **GENERAL & ADMINISTRATIVE EXPENSE**

 $($91.5M)^{1}$ 

(\$1.07) PER SHARE<sup>2</sup>

- 1.3% DECREASE VERSUS 2018
- NEW EXECUTIVE EMPLOYMENT AGREEMENTS
   REDUCE EXPENSE
- 53.5% OF TOTAL G&A EXPENSE IS NON-CASH

<sup>1.</sup> Excludes New Accounting for Internal Leasing Costs

<sup>2.</sup> Reflects Weighted Average Diluted Share Count of 85.7M Shares in 2019

# 2019 FFO PER SHARE GUIDANCE

	\$ IN M	PER SHARE <sup>1</sup>
INCOME		
REAL ESTATE GAAP NOI	\$859.3	\$10.03
DEBT & PREFERRED EQUITY INCOME	\$191.9	\$2.24
OTHER INCOME, NET <sup>2</sup>	\$54.4	\$0.63
TOTAL INCOME	\$1,105.6	\$12.90
EXPENSES		
INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$413.0)	(\$4.82)
GENERAL & ADMINISTRATIVE EXPENSE	(\$91.5)	(\$1.07)
TOTAL EXPENSES	(\$504.5)	(\$5.89)
2019 FFO PER SHARE	\$601.1 <sup>3</sup>	<b>\$7.01</b> <sup>3</sup>
NEW ACCOUNTING FOR INTERNAL LEASING COSTS	(\$10.0)	(\$0.11)
2019 FFO PER SHARE	\$591.1	\$6.90 <sup>4</sup>

Note: Management's Projections

<sup>1.</sup> Reflects Weighted Average Diluted Share Count of 85.7M Shares in 2019

<sup>2.</sup> Inclusive of Lease Termination Income

<sup>3.</sup> Exclusive of New Accounting for Internal Leasing Costs

<sup>4.</sup> Midpoint of Management's 2019 Guidance Range

# 2019 FFO PER SHARE GUIDANCE RANGE

\$6.85 - \$6.95

# FFO PER SHARE



# 2019 ESTIMATED FUNDS AVAILABLE FOR DISTRIBUTION (FAD)

\$ IN MILLIONS	2019
FFO GUIDANCE	\$591.1 <sup>1</sup>
NON-REAL ESTATE DEPRECIATION	\$2.5
AMORTIZATION OF DEFERRED FINANCING COSTS	\$19.8
NON-CASH GENERAL & ADMINISTRATIVE EXPENSE	\$54.3
VIACOM FREE RENT	(\$36.8)
STRAIGHT-LINE RENT & OTHER NON-CASH ADJUSTMENTS	(\$63.9)
2 <sup>ND</sup> CYCLE CAPITAL	(\$160.9)
REPORTED FAD	\$406.1



## 2019 GUIDANCE ASSUMPTIONS

#### **REAL ESTATE ACQUISITIONS & DISPOSITIONS**

- ACQUISITIONS:
  - JV INTEREST IN 460 W 34<sup>TH</sup> ST
- DISPOSITIONS:
  - ADDITIONAL JV INTEREST IN ONE VANDERBILT
  - JV INTEREST IN ONE MADISON
  - ALL REMAINING SUBURBAN ASSETS OUT TO MARKET
  - OTHER POTENTIAL SALES

#### **DEBT & PREFERRED EQUITY INVESTMENTS**

- RETAINED NEW ORIGINATIONS: ~\$600M
- FUTURE FUNDINGS ON EXISTING INVESTMENTS: \$145M
- SPECULATIVE NEW ORIGINATIONS DEPLOYED AT 8.375%
- PORTFOLIO BALANCE LOWER IN 2019 BY >\$100M

#### CORPORATE CAPITAL ACTIVITY

- COMPLETION OF PREVIOUS \$2.0B SHARE REPURCHASE PLAN
- PORTION OF NEW \$500M SHARE REPURCHASE AUTHORIZATION

#### **SECURED & UNSECURED DEBT**

- CONST. FINANCING FOR 609 FIFTH, 460 W 34<sup>TH</sup> ST AND ONE MADISON
- AVERAGE 30-DAY LIBOR OF 3.39% (FORWARD LIBOR CURVE PLUS 0.5%)

#### **OTHER INCOME**

- JV FEE INCOME, NET OF COSTS: \$34M
- PROMOTE INCOME: \$5M \$10M
- LEASE TERMINATION INCOME: \$12M

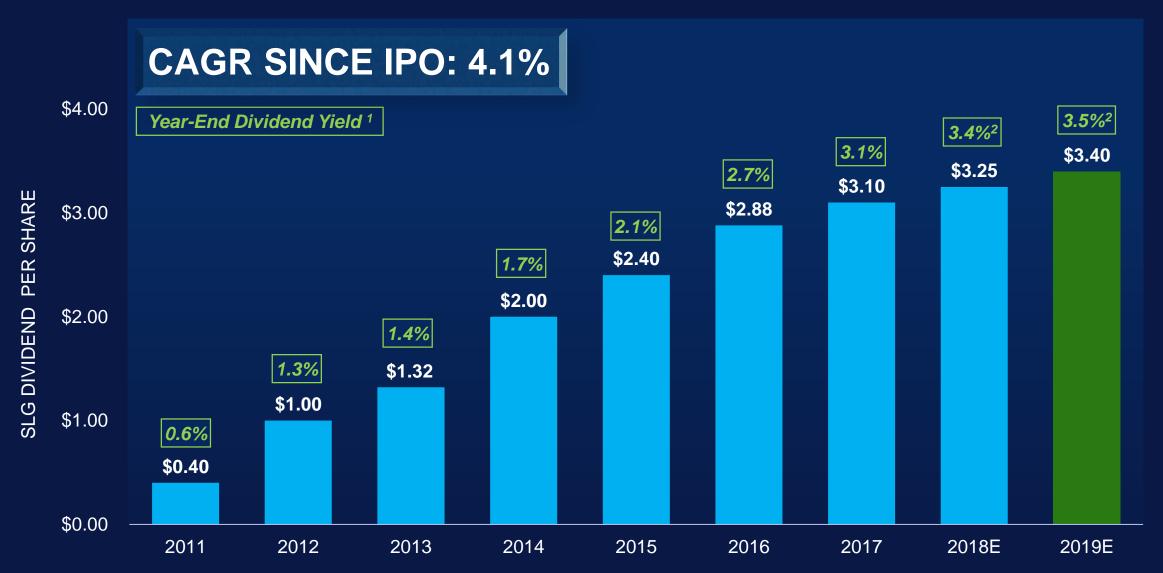
#### **G&A EXPENSE**

- YEAR-OVER-YEAR DECREASE OF 1.3% IN BASELINE EXPENSE
- \$10M OF ADD'L G&A FOR NEW ACCT'NG FOR INTERNAL LEASING COSTS





## VERY ATTRACTIVE DIVIDEND YIELDS



Note: Management's Projections



<sup>1.</sup> Dividend Yields Calculated Using Year-End Share Price Divided by the Annualized Dividend

<sup>2. 2018 &</sup>amp; 2019 Dividend Yield Calculated Using Closing Share Price on 11/30/18 of \$96.42 Divided by the Annualized Dividend





## 2018 SCORECARD

#### LEASING

**MANHATTAN SIGNED OFFICE LEASES** 1.6M SF

>2.2M SF

**MANHATTAN SAME STORE OCCUPANCY** 96%

96%

**MANHATTAN OFFICE MARK-TO-MARKET** 6%-9%

6%

ONE VANDERBILT

**PARTICIPATE** HALF OF 2 HERALD **SQUARE** 

**CLOSED JV** 

INVESTMENTS

SHARE **REPURCHASES** >\$500M

\$982M

**ACQUISITIONS** >\$250M \$313M

**DISPOSITIONS** >\$500M \$1.3B

SUBURBAN **DISPOSITIONS** >\$100M \$193M

**DEBT & PREFERRED EQUITY** 

**KEEP DPE BALANCE** FLAT

\$2.1B

DPE INVESTMENT INCOME >\$200M \$203M

STEEL TO 39<sup>TH</sup> FLOOR

46TH FLOOR

RAISE >\$200M **EB-5 FINANCING** 

**\$250M LOAN UPSIZE** 

**DEVELOPMENT** 

37% LEASED BY YEAR END

52%

**OBTAIN CONSTRUCTION FINANCING FOR 185 BROADWAY** 

\$225M

(2.7%)TRS >10%

& EXCEED

**MSCI OFFICE** 

#### FINANCIAL PERFORMANCE

SAME STORE **CASH NOI** >6%

4.7%

**UNENCUMBER** \$300M **OF ASSETS** 

\$1.25B

7.0X OR BETTER **DEBT:EBITDA** (PER FITCH)

7.0X

S&P **RATING UPGRADE** TO BBB

ISSUE >\$300M **INDEX ELIGIBLE UNSECURED BONDS** \$350M

INDEX **BY 250BPS** 376 BPS





## 2019 GOALS & OBJECTIVES

LEASING

**MANHATTAN SIGNED OFFICE LEASES** 1.5M SF

**DECREASE** 

DPE

**BALANCE** 

\$75M

**MANHATTAN** SAME STORE **OCCUPANCY** 96.2%

**MANHATTAN OFFICE** MARK-TO-**MARKET** 2% - 4%

INVESTMENTS

**JOINT VENTURE ONE MADISON** 

SHARE **REPURCHASES** \$400M

65% LEASED

BY

YEAR END

**ACQUISITIONS** >\$250M

**DISPOSITIONS** >\$750M

**SUBURBAN DISPOSITIONS:** REMAINDER

**DEBT & PREFERRED EQUITY** 

DPE **INVESTMENT INCOME** >\$190M

ONE VANDERBILT

**ADDITIONAL JV PARTNER** 15% - 19%

**TOPPING OUT** STEEL IN **DECEMBER** 

**185 BROADWAY FOUNDATION** COMPLETE

DEVELOPMENT

FINANCIAL PERFORMANCE

SAME STORE **CASH NOI** >2% (EXCL. VIACOM **FREE RENT)** 

ISSUE >\$300M **UNSECURED BONDS** 

7.3X OR BETTER **DEBT:EBITDA** (PER FITCH)

TRS >10% **EXCEED SNL OFFICE INDEX BY 250BPS** 

**GRESB GREEN STAR** 

ESG

**BBB** 

**RATING** 

