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### SLGNYC

SL GREEN REALTY CORP.

### NAREIT 2016 REITWEEK®, JUNE 2016

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### ABOUT SL GREEN NYSE: SLG

ENTERPRISE VALUE

TOTAL SF<sup>1</sup>

TOTAL PROPERTIES<sup>1</sup>

**COMBINED REVENUES** 

FUNDS FROM OPERATIONS<sup>2</sup> (PER SHARE)

**DIVIDEND PER SHARE (YIELD)** 

**STOCK PRICE** 

**TRS: 3 YEAR** 

 Including DPE Investments
Midpoint of management's 2016 normalized FFO guidance range Note: Market data as of 6/6/2016 per Bloomberg

\$22.6B 52.5M 153 \$1.9B \$7.00 \$2.88 (2.9%) \$100.44 23%



### SOLID TO THE CORE



COMMERCIAL | RESIDENTIAL | RETAIL | FINANCE

NEW YORK CITY'S LARGEST OWNER OF COMMERCIAL REAL ESTATE





- SIGNED 1.16M SF OF MANHATTAN OFFICE LEASES AT 32.7% MTM YTD<sup>1</sup>
- SIGNED 402K SF OF SUBURBAN OFFICE LEASES AT 2.7% MTM YTD<sup>1</sup>
- MANHATTAN Q1 2016 SAME STORE OCCUPANCY OF 97.4%
- SUBURBAN Q1 2016 SAME STORE OCCUPANCY OF 84.0%

# EASING



# NOTABLE LEASING IN 2016 10 LARGEST SIGNED LEASES

TENANT	ADDRESS	INDUSTRY	RSF
CREDIT SUISSE	11 MADISON AVENUE	FINANCIAL	186,396
OMNICOM GROUP	220 EAST 42ND STREET	ADVERTISING	167,003
NY LIFE INSURANCE CO.	420 LEXINGTON AVENUE	INSURANCE	127,745
WELLS FARGO	100 PARK AVENUE	FINANCIAL	103,803
TARGETCAST LLC (DBA MEDIA ASSEMBLY)	711 THIRD AVENUE	MEDIA	71,239
HEINEKEN USA INC.	360 HAMILTON, WHITE PLAINS, NY	CONSUMER	61,000
MUSIC CHOICE	315 WEST 33RD STREET	MEDIA	52,959
MERRILL LYNCH, PIERCE, FENNER & SMITH INC.	360 HAMILTON, WHITE PLAINS, NY	FINANCIAL	46,622
NORDSTROM	3 COLUMBUS CIRCLE	RETAIL	43,018
CBS BROADCASTING INC.	555 WEST 57TH STREET	MEDIA	35,112



### FOUR SEASONS LEASE 280 PARK AVENUE

- **WORLD FAMOUS RESTAURANT FOUNDED IN 1959**
- PORTIONS OF GROUND AND 2<sup>ND</sup> FLOORS (100% OF SPACE PREVIOUSLY OCCUPIED BY PRIME GRILL AND HARU)
- **SPACE: 24,249 SF**
- **TERM: 15 YEARS**
- \$25M TENANT BUILD-OUT (\$5M FUNDED BY LANDLORD)
- DESIGN BY ACCLAIMED BRAZILIAN ARCHITECT, ISAY WEINFELD
- **ANTICIPATED OPENING NOVEMBER, 2017**
- **RESTAURANT OWNED BY FAMED RESTAURANTEURS, JULIAN** NICCOLINI, ALEX VON BIDDER AND MEMBERS OF THE **BRONFMAN FAMILY**







## **GROWING MANHATTAN PIPELINE**

### **PENDING LEASES**

NEW RENEWAL TOTAL

### **TERM SHEET NEGOTIATIONS**

NEW RENEWAL TOTAL

Data as of 6/6/2016

### **1.9M RSF PIPELINE**

# LEASES	RSF
16	605,256
13	733,348
29	1,338,604

# LEASES	RSF
15	353,730
9	210,824
24	564,554





## STRONG NYC TENANCIES

### **TENANT CREDIT PROFILE**

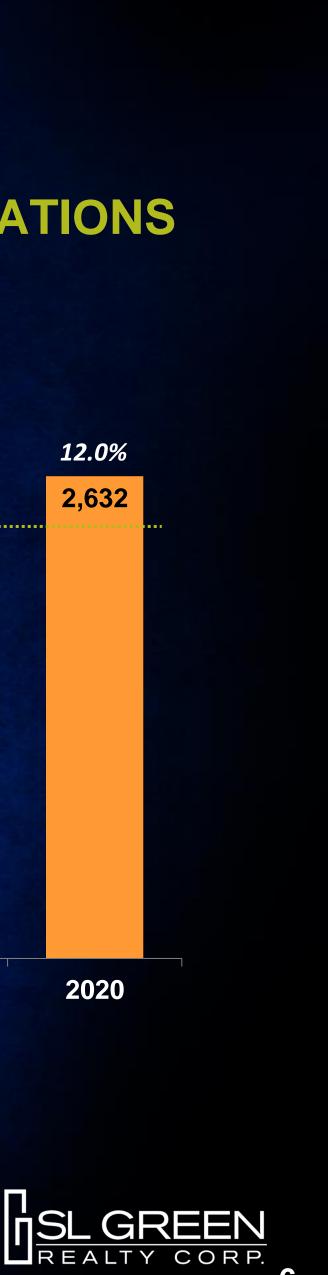
AVERAGE LEASE TERM	10.0 YRS
INVESTMENT GRADE TENANTS	52.4%
AVERAGE ANNUAL TENANT WRITE - OFFS <sup>1</sup>	0.23%
SAME STORE LEASED OCCUPANCY	97.4%
AVERAGE ANNUAL LEASE EXPIRATION - 5 YRS <sup>2</sup>	<sup>2</sup> 7.1%

Data as of 6/6/2016

- 1. Average Annual Tenant Write Offs from 1998 Q2 2016. Inclusive of Aeropostale Write-Off
- 2. Average Annual Lease Expiration from Q2 2016 to Q1 2020
- 3. Percentages Represent Percentage of Leased Space as of 3/31/2016
- 4. 2.4M RSF is the average for the last 5 years and includes all leasing signed for Manhattan (Office, Retail & Other)

### PER YEAR<sup>3</sup>





# INVESTMENTS

- \$649.0M
- **PARCEL TOTALING \$40.7M**

ACCELERATED \$2.0B SALE OF 388-390 GREENWICH STREET TO JUNE 10, 2016

CLOSED ON MANHATTAN SALES OF 885 THIRD AVENUE & 33 BEEKMAN TOTALING

CLOSED ON SUBURBAN SALES OF 7 RENAISSANCE SQUARE & RYE BROOK LAND

CONTRACT TO SELL 500 WEST PUTNAM IN GREENWICH, CT FOR \$41M (\$337 PSF)



### ACCELERATED SALE OF 388-390 GREENWICH STREET

- AGREEMENT TO TERMINATE CITI'S LEASE AND ACCELERATE **CLOSING FROM DECEMBER 2017 TO JUNE 2016**
- **GROSS SALES PRICE OF \$2.0B, NET OF \$242.5M OF UNFUNDED TENANT CONCESSIONS**
- LEASE TERMINATION FEE OF \$94.0M PAYABLE AT CLOSING
- DEBT REDUCTION OF \$1.8B
  - \$1.45B MORTGAGE ON 388-390 GREENWICH
  - **-** \$350M OF NET PROCEEDS UTILIZED TO REPAY \$450M 5.6% **MORTGAGE ON 485 LEXINGTON AVE IN NOVEMBER 2016**
- IRR OF 10.9% SINCE ACQUISITION OF PROPERTY IN **DECEMBER 2007**

DEBT REDUCTION	\$ IN B
YE 2016 TOTAL CONSOLIDATED NET DEBT	\$9.8
LESS: MORTGAGE ON 388-390 GREENWICH	(1.45)
<b>REPAYMENT OF OTHER INDEBTEDNESS</b>	(0.35)
YE 2016 TOTAL CONSOLIDATED NET DEBT	\$8.0

YE 2016 TOTAL CONSOLIDATED NET DEBT REDUCTION : 18.4%



















RR1   MHP1   RR1   IMESTORAL   OLYAM/	HATT	AN TR	RANS/	ACTIO	NS
RXR / CHINA LIFE   MHP / HNA   RXR / PSP   JAMESTOWN   OLAYAM/ CHELSFIEl     \$1.7B   \$460M   \$1.61B   \$1.15B   \$1.4B     \$972 PSF   \$750 PSF   \$1.453 PSF   \$730 PSF   \$1.608     4.5%   3.1%   4.3%   3.2% 63 MADISON A.4% 200 MADISON   0%	*:	<b>★</b> ‡	*		
CHINA LIFE     HNA     PSP     JAMESTOWN     CHELSFIEL       \$1.7B     \$460M     \$1.61B     \$1.15B     \$1.4B       \$972 PSF     \$750 PSF     \$1,453 PSF     \$730 PSF     \$1,608       4.5%     3.1%     4.3%     3.2% 63 MADISON 4.4% 200 MADISON     0%	1285 SIXTH AV	850 THIRD	<b>5 TIMES SQUARE</b>	63 & 200 MADISON AVE	550 MADISON
CHINA LIFE     HNA     PSP     JAMESTOWN     CHELSFIEL       \$1.7B     \$460M     \$1.61B     \$1.15B     \$1.4B       \$972 PSF     \$750 PSF     \$1,453 PSF     \$730 PSF     \$1,608       4.5%     3.1%     4.3%     3.2% 63 MADISON 4.4% 200 MADISON     0%					
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4.5% 3.1% 4.3% 4.4% 200 MADISON 0%	\$972 PSF	\$750 PSF	\$1,453 PSF	\$730 PSF	\$1,608
4.6% 4.7% 5.1% N/A 4.7%	4.5%	3.1%	4.3%		0%
	4.6%	4.7%	5.1%	N/A	4.7%

NOT	ABLE			AN TR	ANS/	ACTIO	NS
		*:	★**	*:	*		
	787 SEVENTH AV	61 BROADWAY	1285 SIXTH AV	850 THIRD	<b>5 TIMES SQUARE</b>	63 & 200 MADISON AVE	550 MADISON
BUYER	COMMONWEALTH / CalPERS	RXR / CHINA ORIENT	RXR / CHINA LIFE	MHP / HNA	RXR / PSP	JAMESTOWN	OLAYAN/ CHELSFIELI
SALES PRICE	\$1.9B	\$440M	\$1.7B	\$460M	\$1.61B	\$1.15B	\$1.4B
PSF	\$1,185 PSF	\$559 PSF	\$972 PSF	\$750 PSF	\$1,453 PSF	\$730 PSF	\$1,608
GOING-IN CAP RATE	4.6%	3.7%	4.5%	3.1%	4.3%	3.2% 63 MADISON 4.4% 200 MADISON	0%
STABILIZED YIELD	4.6%	4.5%	4.6%	4.7%	5.1%	N/A	4.7%
STATUS	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
							CONDO CONVERS

CONCENTRATED LEASE EXPIRATION, ABOVE NOTES **INTEREST SALE: 49%** MARKET RENTS

**UBS LEASE EXP:** 2020 ON 850K SF

CONDO CONVERSION ABANDONED. **REPOSITIONED AS OFFICE WITH** SIGNIFICANT CAPITAL IMPROVEMENTS

LIMITED NEAR-TERM LEASE ROLL

**INTEREST SALE: 49%** EY LEASE EXP: 2022

**INTEREST SALE 49%** 





### NOTABLE MANHATTAN TRANSACTIONS (Cont.)





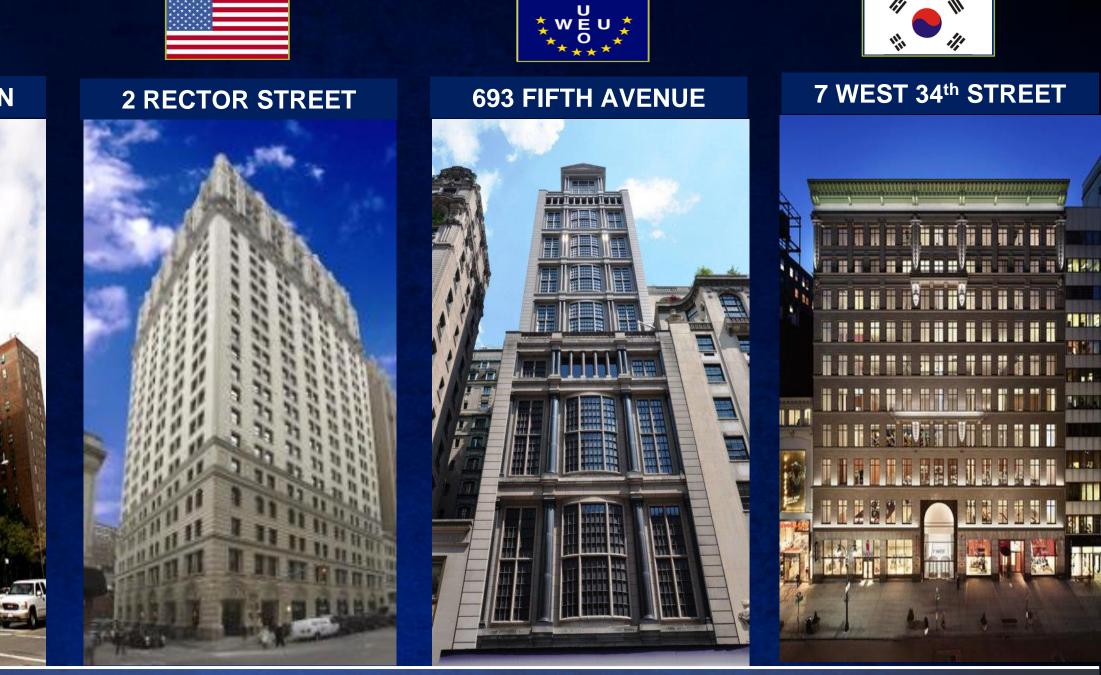


BUYER	WELLS FARGO	FORTRESS/ MAEFIELD DEVELOPMENT	BLACKSTONE/ IVANHOE CAMBRIDGE	COVE PROPERTY GROUP/ BENTALL KENNEDY	WESTERN EUROPEAN PRIVATE EQUITY GROUP	KOREA POST
SALES PRICE	\$650M	\$540M	\$5.4B	\$222M	\$525M	\$600M
PSF	\$1,400 PSF	\$1,358 PSF / \$1.4M PER KEY	11,200 UNITS	\$476	\$5,200	\$1,257
GOING-IN CAP RATE	N/A	3.4%	4.0%	1.7%	3.2%	2.1%
STATUS	UNDER CONTRACT	CLOSED LEASEHOLD INTEREST	CLOSED	UNDER CONTRACT	UNDER CONTRACT	UNDER CONTRACT
NOTES	PURCHASED CORE & SHELL CONDO FOR OWN USE	- HOTEL & RETAIL REPOSITIONING - ELEVATE LANDMARK THEATER	5,000 UNITS PRESERVED AS AFFORDABLE HOUSING FOR 20 YEARS	RENOVATE BACK TO OFFICE, PRIOR OWNER HAD PLANNED RESIDENTIAL CONVERSION	STABILIZED CAP RATE IS ESTIMATED TO BE 3.8%	STABILIZED CAP RATE ESTIMATE: 4.3%. INTEREST SALE: 49%. AMAZON LEASED ENTIF BUILDING











### NOTABLE IN THE MARKET TRANSACTIONS



WATCHTOWER





BUYER	CIM / RFR / KUSHNER LIVWRK	TBD	RPW	JBG COMPANIES
SALES PRICE	\$340M	\$440M (1)	\$270M	\$2.74B (2)
PSF	\$460 PSF	\$1,160 PSF	\$818 PSF	\$835 PSF
<b>GOING-IN CAP RATE</b>	N/A	4.1%	4.0%	3.8% (3)
STATUS	UNDER CONTRACT	IN MARKET	UNDER CONTRACT	PENDING SHAREHOLDER APPROVAL
NOTES	\$578M TOTAL CAPITALIZATION; PART OF JEHOVAHS WITNESS PORTFOLIO	LEASEHOLD INTEREST SALE; NO UPFRONT PAYMENT; HBO VACATES FULL BUILDING 6/2019	MAJOR CAPITAL IMPROVEMENTS PLANNED; STABILIZED CAP RATE OF 5.0%	PROPOSED ALL-STOCK TRANSACTION

- 1. Implied asset valuation based on seller-proposed ground lease terms.
- 2. Enterprise value based on 6/6 closing of \$9.32/share.
- 3. Implied cap rate based on annualized Q1 Cash NOI per NYRT Q1 Supplemental.



### MODERATE NEW OFFICE SUPPLY MANHATTAN

2000-2015 OFFICE INVENTORY	SF IN M
2000 OFFICE INVENTORY	392.0
NEW OFFICE SUPPLY	30.4
LESS: REDUCTIONS	(27.4)
CURRENT INVENTORY	395.0M



Source: Cushman & Wakefield, Inc. & JLL.

1. Based on 50% reduction taken from average conversion/demolition rate of 1.09M SF per annum from 2000-2015 (excluding 10M SF for loss of World Trade Center).

2016-2020 NEW DEVELOPMENT	SF IN M	
PROPOSED 5-YEAR DEVELOPMENT	26.4	
LESS: SPECULATIVE DEVELOPMENT	(8.6)	
SPECULATIVE CONVERSIONS <sup>1</sup>	(2.7)	
ACTUAL NEW SUPPLY	15.1	
LESS: PRELEASED / SOLD NEW SUPPLY	(5.7)	
VACANT NEW SUPPLY	9.4	1.88 M S YEAR
EXISTING VACANCY (TENANT RELOCATION)	4.7	
VACANCY IMPACT FROM NEW SUPPY	(14.1M)	2.82 M SI YEAR





ACQUIRED 20% INTEREST IN 605 WEST 42<sup>ND</sup> FOR \$51.7M

ACQUIRED 183 BROADWAY FOR \$28.5M

• SOLD 248-252 BEDFORD AVENUE FOR \$55.0M (\$1,242 PSF)

# RETAIL & RESIDENTIAL



# 605 WEST 42<sup>ND</sup> STREET – "SKY" ACQUISITION HIGHLIGHTS

- ACQUIRED 20% INTEREST IN "SKY" FOR \$51.7M (\$868 PSF STABILIZED **BASIS)**
- LUXURY 71-STORY, 927K SF TOWER FEATURING 1,176 RENTAL UNITS
- AMENITIES INCLUDE SKY DECK WITH ZERO-EDGE POOLS, FITNESS **SPACE, SPA, VALET & CONCIERGE**
- EXERCISED PURCHASE OPTION GRANTED IN CONNECTION WITH **MEZZANINE LOAN ORIGINATION**
- ~40% MARKET RENT UNITS LEASED TO DATE
- EXPECTED STABILIZED YIELD OF 6.5% 7.0%
- ESTIMATED IRR, INCLUSIVE OF DEBT POSITION, OF 14%<sup>1</sup>

1. IRR Based on Actual Cash Flows of Mezzanine Loan and Pro Foma 10-year Leveraged IRR for the Equity Investment.



### **183 BROADWAY** ACQUISITION HIGHLIGHTS

- ACQUIRED RETAIL/ RESIDENTIAL PROPERTY FOR \$28.5M (\$978 PSF)
- ADJACENT TO 187 BROADWAY AND 5-7 DEY STREET
- ACROSS THE STREET FROM NEW FULTON STREET TRANSIT CENTER
- COMPLETED ASSEMBLAGE FOR DEVELOPMENT OF MIXED USE PROPERTY; TOTAL PURCHASE PRICE OF \$92.2M (\$670 PSF)
- POTENTIAL RETAIL BOX BASE CASE 7-YEAR UNLEVERED IRR OF 10.6%

### **ASSEMBLAGE VALUE CREATION**

ASSEMBLAGE NOI<sup>1</sup>

**VALUE @ 4.25%** 

LESS: SLG CURRENT CASH BASIS

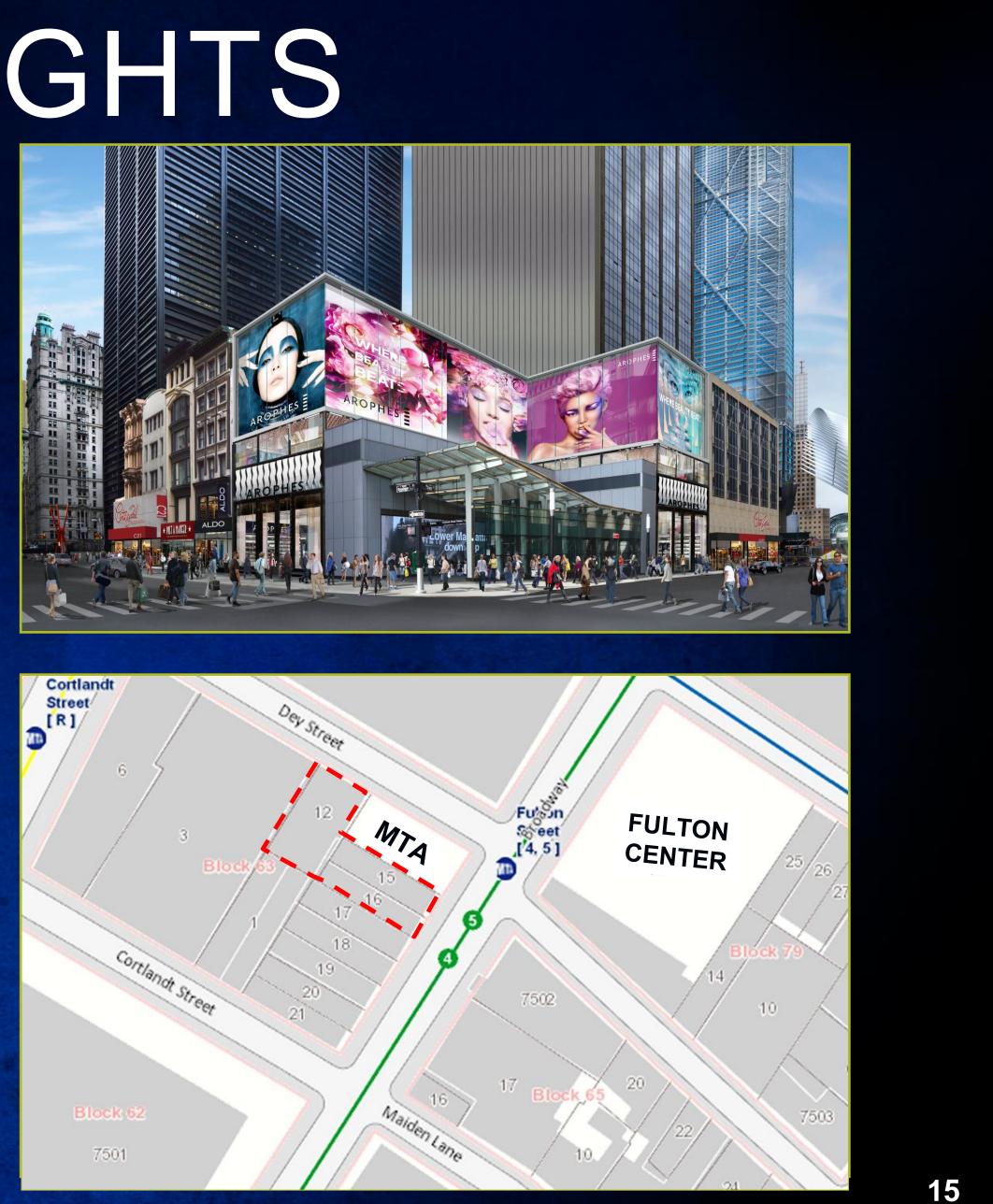
LESS: DEVELOPMENT COSTS<sup>2</sup>

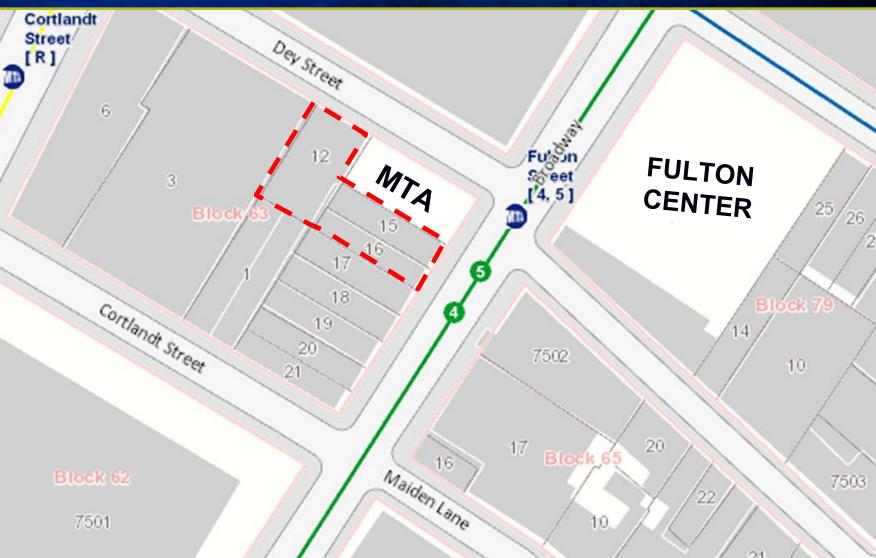
**SLG PROFIT** 

1. NOI Reflects Market Rents and Expenses in 2016 Dollars

2. Includes Base Building Capital, Tenant Buyouts and Leasing Costs

\$8.5M \$200.6 (\$95.4) (\$41.9) \$63.3M





# RETAIL RETENANTING OPPORTUNITY

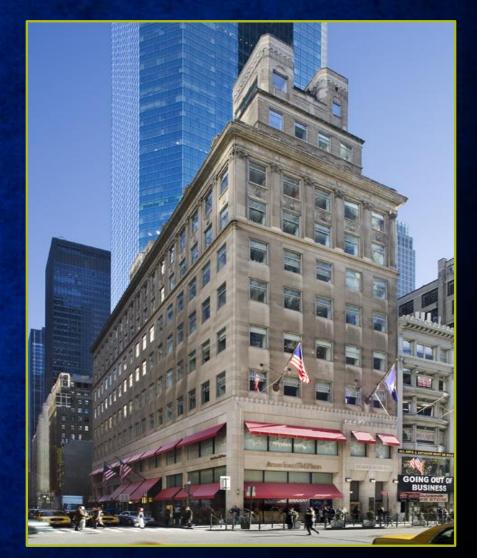
AÉROPOSTALE - 1515 BROADWAY - PO	DTENTIAL MAR	K-TO-MA	RKET
REPLACEMENT MARKET RENT PSF @ GRADE	\$1,258	\$1,433	\$1,608
AEROPOSTALE IN-PLACE ESCALATED RENT	\$9.7M	\$9.7M	\$9.7M
EST. REPLACEMENT MARKET RENT	\$12.0M	\$13.0M	\$14.0M
POTENTIAL TOTAL RENT INCREASE <sup>1</sup>	\$2.3M	\$3.3M	\$4.3M
MARK-TO-MARKET	24%	34%	44%

AMERICAN GIRL - 609 5 <sup>TH</sup> AVENUE	- POTENTIAL MA	RK-TO-MA	RKET
<b>REPLACEMENT MARKET RENT PSF @ GRADE</b>	\$900	\$1,000	\$1,100
AMERICAN GIRL IN-PLACE ESCALATED RENT	\$9.5M	\$9.5M	\$9.5M
EST. REPLACEMENT MARKET RENT	\$12.7M	\$14.1M	\$15.5M
POTENTIAL TOTAL RENT INCREASE	\$3.2M	\$4.6M	\$6.0M
MARK-TO-MARKET	34%	48%	63%

1. Total potential rent increase is in addition to the \$41.9M of annual, recurring mark-to-market NOI in the retail portfolio as presented in SLG's 2015 December Investor Conference



**1515 BROADWAY** 



609 5<sup>TH</sup> AVENUE



# DEBT & PREFERRED EQUITY

### DEBT & PREFERRED EQUITY – ON PLAN ORIGINAL

### **BEGINNING BALANCE – 12/08/2015**

ORIGINATED

**ORIGINATION PIPELINE** 

TO ORIGINATE

**COMMITTED FUTURE FUNDINGS** 

**NET NEW ORIGINATIONS / FUNDINGS** 

PAID OFF

TO PAY OFF

**PROJECTED PAYOFFS** 

SOLD / SYNDICATED

**TO SELL / SYNDICATE** 

**PROJECTED SALES / SYNDICATIONS** 

**ENDING BALANCE – 2016E** 

ORIGINAL 2016 PLAN (\$ IN M)	6/6/2016 (\$ IN M)
\$1,814	\$1,814
	390
	378
1,012	148
74	92
\$1,086	\$1,008
	(330)
(849)	(267)
(\$849)	(\$597)
	(250)
(87)	(11)
(\$87)	(\$261)
\$1,964	\$1,964



# EARNINGS

• INCREASED MANAGEMENT'S 2016 FFO GUIDANCE TO \$8.17 - \$8.25 PER SHARE

• MIDPOINT OF 2016 NORMALIZED FFO GUIDANCE INCREASED BY \$0.05, TO \$7.00 PER SHARE

Q1 2016 SAME STORE CASH NOI GROWTH OF 10.2%



# BALANCE SHEET

### • REDUCED COMBINED DEBT YTD BY \$2.4B<sup>1</sup>

CLOSED ON \$1.2B OF FINANCINGS AND REFINANCINGS

1. Proforma to include 388-390 Greenwich Street Sale



### **2016 FINANCINGS / REFINANCINGS DEALS CLOSED**

- \$177M refinancing of 800 Third Avenue at a fixed rate of 3.17%
- \$100M refinancing of Jericho Plaza at LIBOR + 4.15%<sup>3</sup>
  - \$44M construction loan for 719 Seventh Avenue at LIBOR + 3.05%

### **DEALS PENDING**

- Obtaining construction financing for One Vanderbilt in Q3 2016
- Refinancing DPE repurchase facility in Q2 2016
- Refinancing 400 E 58<sup>th</sup> Street in Q3 2016
- 1. 3-year (subject to four 1-year extension options) loan
- 2. 10-year mortgage loan interest rate subject to up to a 20 basis point increase under certain conditions
- 3. 2-year (subject to three 1-year extension options) mortgage loan
- 4. 2-year (subject to one 1-year extension option) loan. Loan's floating interest rate spread can be reduced to 2.55%, upon achieving certain hurdles

\$900M refinancing and upsizing of loan on 280 Park Avenue at LIBOR + 2.00% 2

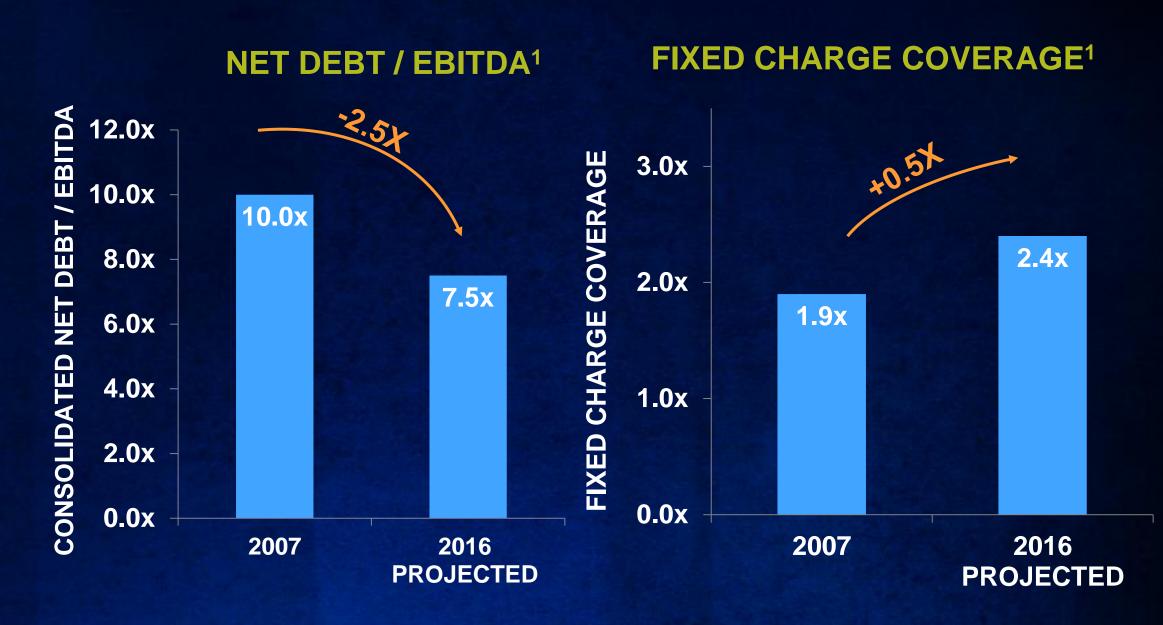


## **INVESTMENT GRADE PROFILE**

2016 PROJECTED NET DEBT / EBITDA <sup>1</sup>	7.5x
2016 PROJECTED FIXED CHARGE COVERAGE <sup>1</sup>	2.4x
	\$ IN B
SECURED DEBT	\$6.3
UNSECURED TERM LOAN	0.9
UNSECURED CORPORATE DEBT, NET OF CASH	2.6
TOTAL DEBT	\$9.8
LESS: 388-390 GREENWICH NET DEBT	(\$1.8)
NET DEBT	\$8.0

### **OTHER OPPORTUNITIES TO IMPROVE CREDIT PROFILE**

- JOINT VENTURE ONE VANDERBILT
- SELL OR JV ADDITIONAL ASSETS
- MARK-TO-MARKET INTEREST RATES (\$10.8M)<sup>2</sup>
- EMBEDDED EBITDA GROWTH
  - GROWTH PORTFOLIO 2.0 V2 (\$108.8M)
  - STABILIZED OFFICE PORTFOLIO (\$44.3M-\$55.4M)
  - PRIME RETAIL (\$41.3M) <sup>3</sup>
- 1. Data as of 6/6/2016
- 2. Calculated Using Fitch Methodology
- 3. Excluding Prime Retail Properties Included in Growth Portfolio 2.0 V2



**ALL DEBT / EBITDA NOT CREATED EQUAL** 

DEBT / EBITDA	SL GREEN 7.5x	SL GREEN 7.5x	COMPANY X 6.0x
DEBT (\$ IN B)	\$7.5	\$7.5	\$6.0
NOI (\$ IN B)	\$1.0	\$1.0	\$1.0
CAP RATE	4.0%	4.5%	7.0%
VALUE (\$ IN B)	\$25.0	\$22.2	\$14.3
LOAN-TO-VALUE (LTV)	30.0%	33.8%	42.0%



# ONE VANDERBILT

OBTAINING \$1.5B OF CONSTRUCTION FINANCING IN Q3 2016

COMMENCED DISCUSSIONS WITH POTENTIAL JV EQUITY PARTNERS

VERY FAVORABLE TENANT RECEPTION



# ONE VANDERBILT

TOTAL DEVELOPMENT BUDGET <sup>1</sup>	PSF
Land Value <sup>2</sup>	\$328
Transit & Public Improvements	127
Total Construction Costs	913
Total Lease – Up Costs	158
Interest, Financing & Carry Costs	155
Other Development Costs	133
Total Development Budget <sup>3</sup>	\$1,814

### **PROJECT CAPITALIZATION**

Total Development Budget Less SLG Land Contribution & Spend Through 2016<sup>4</sup> Less Construction Financing **Remaining Equity Needed** 

### Total Budget

Less Debt

### **Total Project Equity Required**

JV Partner Buy - In @ 50%<sup>5</sup>

- 1. Based on 1,730,989 Gross Square Foot Building
- 2. Cost Basis is \$331M or \$192 Per Gross SF
- 3. Excludes SLG Fees, Personnel and Potential Deficit Operations
- 4. Anticipated Outside Closing Date for Debt and Equity
- 5. JV Partner Budget will Include SLG Fees, Direct Personnel Expense and Deficit Operations





\$ IN M \$3,140 (937)(1,500)\$703

\$3,140 (\$1,500) \$1,640 \$820





### **DISCOUNT TO NET ASSET VALUE**

### (\$ IN B EXCLUDING SHARE PRICE, PSF AN

### **Total Enterprise Value**

Suburban Properties Including 16 Court St (6.92% Avg. Cap R Residential Properties (3.18% Avg. Cap Rate; \$913 Avg. PSF) Retail Properties (3.17% Avg. Cap Rate; \$5,381 Avg. PSF) Development Properties (609 Fifth Ave, 280 Park, OVA, 10E 53 388 – 390 Greenwich Street

11 Madison Avenue

Properties Under Contract for Sale (500 West Putnam)

Debt & Preferred Equity @1.0x Book Value

Fee Positions / Air Rights (635 Madison, One Madison Air Righ

Other Assets (Cash, Fixed Assets, Promotes, Other)

**Residual Value - Manhattan Stabilized Office<sup>4</sup>** 

### 2016 Cash NOI<sup>4 -</sup> Manhattan Stabilized Office (\$ in M)

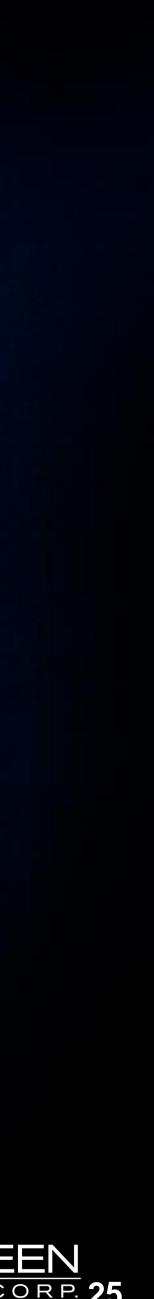
Implied Cap Rate Based on Cash NOI<sup>5</sup> Implied Manhattan Stabilized Office Value PSF Share Price Discount to NAV

Note: Incorporates management estimates. All Cap Rates Calculated Based on 2016 Projected Cash NOI, Adding Back Free Rent

- 1. Based on SLG's closing price on 6/6/16
- 2. Cap Rate and \$ Per Square Foot Excludes16 Court Street and Land
- 3. Cap Rate for Residential Excludes 605 West 42<sup>nd</sup> Street
- 4. Excluding 609 Fifth Avenue (in Development Total)
- 5. 2016 Projected Cash NOI, Adding Back Free Rent

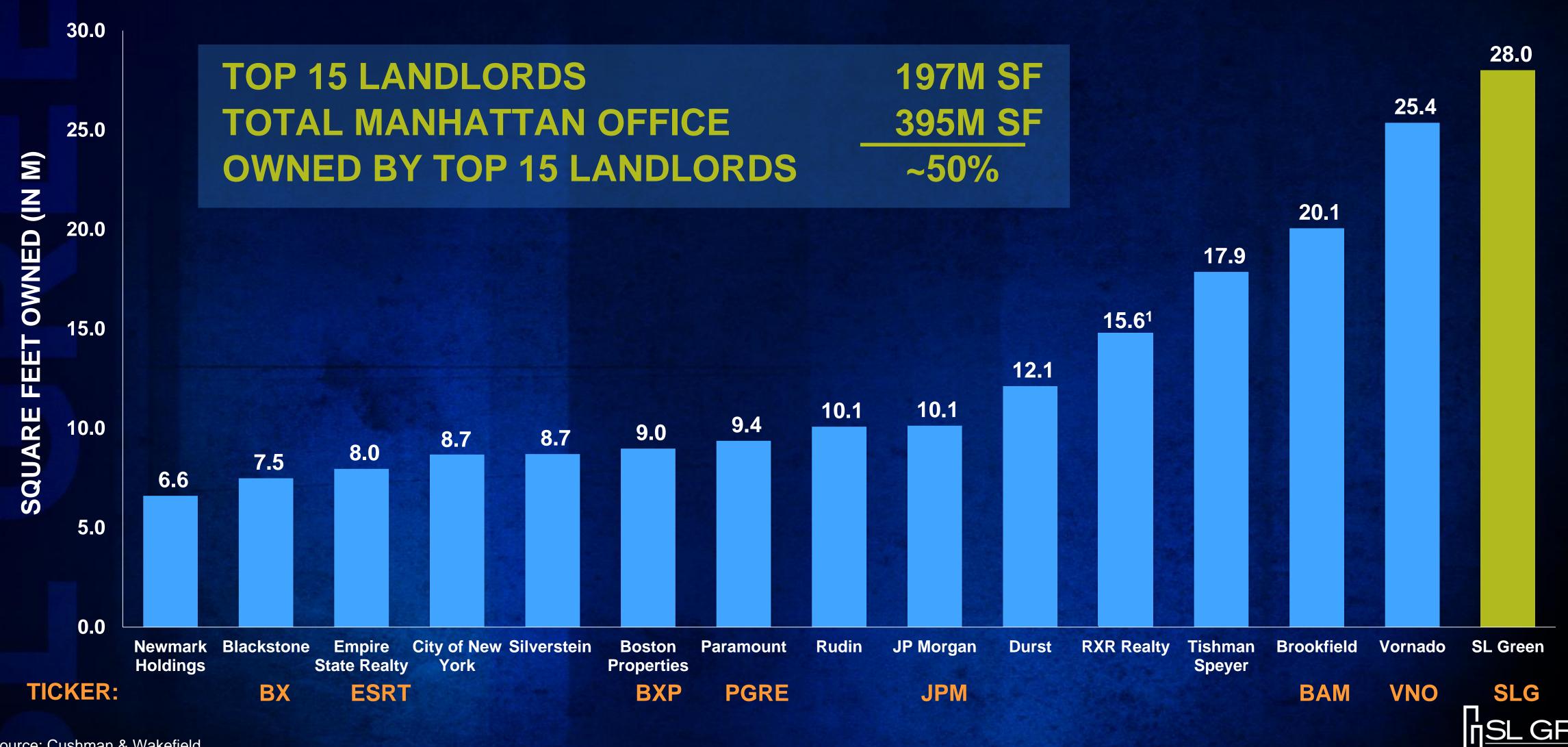
ID CASH NOI)	6/6/2016 <sup>1</sup>	@ 4.50% CAP
	\$22.6	\$27.0
Rate; \$181 Avg. PSF) <sup>2</sup>	(0.9)	(0.9)
) <sup>3</sup>	(1.0)	(1.0)
	(1.4)	(1.4)
53rd, Tower 46, Other)	(2.6)	(2.6)
	(1.8)	(1.8)
	(2.5)	(2.5)
	0.0	0.0
	(1.6)	(1.6)
hts, Other)	(0.4)	(0.4)
	(0.4)	(0.4)
	\$10.0	\$14.4
	\$643.9	\$643.9
	6.44%	4.50%
	\$559	\$799
	\$100.44	\$142.04
	-	29.3%







# **TOP 15 MANHATTAN LANDLORDS**



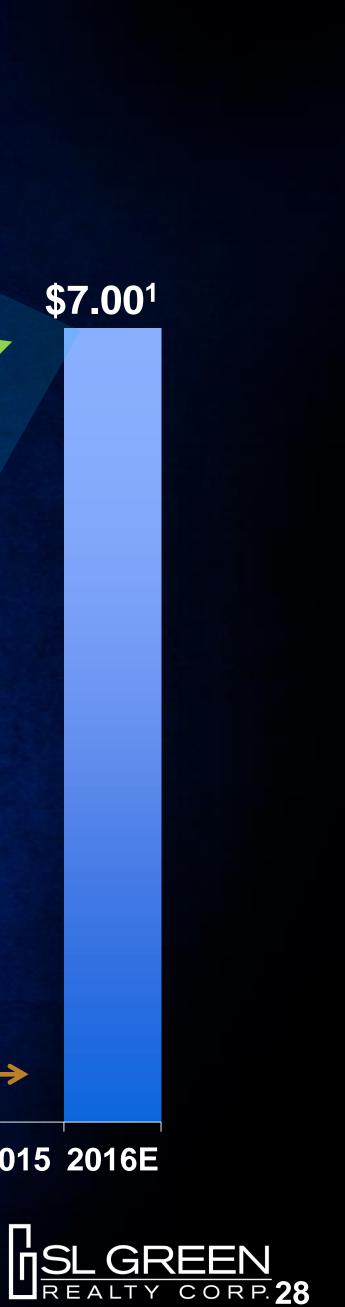
Source: Cushman & Wakefield All Data as of 12/7/2015, except RXR 1. Updated as of 6/6/2016, to include 47 Hall Street, 61 Broadway and 1285 Sixth Avenue



# UNSURPASSED FFO GROWTH RATE







### DEBT & PREFERRED EQUITY PORTFOLIO<sup>1</sup> MANHATTAN **DPE ASSETS**<sup>2</sup> Definitive Lender of Choice in NYC with Largest Market Share Long-Standing Relationships = Loyalty and Trust **Pro-Active Evolving Strategy Competitive Cost of Capital and Structural Flexibility** AS OF 6/6/2016 SL GREEN REALTY CORP. 29

% IN NYC	100%
# OF POSITIONS	51
NET BOOK VALUE	\$1.6B
WTD AVG LTV	~70%
WTD AVG CURRENT YIELD	9.2%

1. Inclusive of DPE Investments totaling \$310.6M, that are included in Other Balance Sheet Line Items

2. Each dot represents a Property; Some Properties are Associated with Multiple DPE Positions



## **GROWTH PORTFOLIO 2.0 V2**

	DDODEDTV		NOI AT STABILIZATION		INCREMENTAL CAPITAL TO SPEND		
YEAR ACQUIRED	PROPERTY	YEAR	\$ IN M	CASH-ON-COST	\$ IN M	YEARL CREA	
	280 PARK AVENUE	2017	\$40.5	5.8%	\$31.0		
2044	3 COLUMBUS CIRCLE	2016	\$20.1	8.3%	\$8.1		
2011	1552 / 1560 BROADWAY	2016	\$6.9	5.5%	\$4.4	• 2015: \$3 (increme	
	10 EAST 53 <sup>RD</sup> STREET	2017	\$12.0	6.0%	\$20.6	• 2016: \$3	
2012	304 PARK AVENUE SOUTH	2017	\$10.6	6.5%	\$13.7	(increme	ental)
	131-137 SPRING STREET	2020	\$3.2	10.8%	\$2.4		)21: \$47M
	650 FIFTH AVENUE	2017	\$5.6	7.5%	\$23.8	(increme	ental)
2013	THE OLIVIA	2019	\$21.4	5.1%	\$19.7		
	719 SEVENTH AVENUE	2046	¢2.0	7 00/	t a a		
	605 WEST 42 <sup>ND</sup> STREET	2016 2019	\$3.9 \$10.3	7.8% 6.9%	\$14.1 \$1.3	Total Cu	mulat
2014	102 GREENE STREET	2019	\$2.8	7.0%	\$6.5		
	TOWER 46	2017	\$5.5	6.3%	\$9.2	NOI Creati	ion: \$1
	110 GREENE STREET	2021	\$17.0	6.2%	\$40.2		
2015	183-187 BROADWAY / 5-7 DEY ST	2020	\$9.5	6.0%	\$42.0		





# **RETAIL PORTFOLIO** ACCRETION

### **5 YEAR RETAIL MARK-TO-MARKET**

PROPERTY

**FIFTH AVENUE** 

**MADISON AVENUE** 

TIMES SQUARE

SOHO

OTHER

TOTAL<sup>1</sup>

LESS: INCREMENTAL RENT REALIZ

**LESS: GROWTH PORTFOLIO PROP** 

### **INCREMENTAL RETAIL RENT**

1. Reflects In-Place Escalated Rent s and Market Rents as of Q3 2015

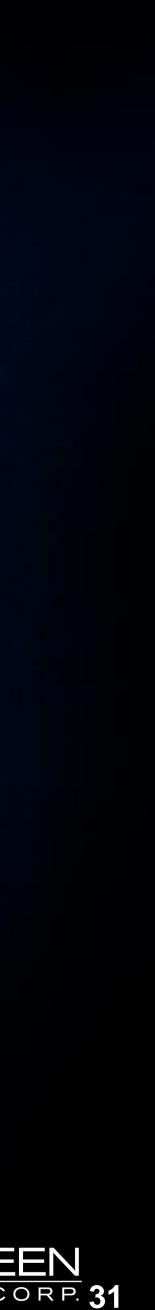
2. Data as of 6/6/2016 Includes the Addition of 183 Broadway, Leases Commenced since SLG 2015 Investor Conference, and Leases Executed in 2016

### **INCREMENTAL RENT** @ SLG SHARE (\$ IN M)

\$41.3

	\$34.9	
	11.4	
	14.3	
	9.7	
	25.8	
	\$96.1	
ZED TO DATE <sup>2</sup>	(20.4)	
PERTIES	(34.4)	





### **ORGANIC GROWTH FROM** STABILIZED NYC OFFICE PORTFOLIO

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\$/PSI

<b>2016 - 2020</b>	3.25% AVG ANNUAL MKT RENT GROWTH	4.50% AVG ANNUAL MKT RENT GROWTH
OFFICE LEASE EXPIRATIONS	7,855,459	7,855,459
LESS: GROWTH PORTFOLIO 2.0 V2	929,224	929,224
STABILIZED OFFICE LEASE EXPIRATIONS	6,926,235	6,926,235
ESCALATED RENT AT LEASE EXPIRATION	\$62.71	\$62.71
MARKET RENT	\$69.29	\$71.02
MARK-TO-MARKET	10.5%	13.3%
SLG SHARE OF INCREMENTAL REVENUE	\$44,335,704	\$55,409,433
SLG SHARE OF LEASING COSTS <sup>1</sup>	\$42,456,313	\$42,701,781





### PROPRIETARY OP UNIT CURRENCY

- 20 Transactions with an Aggregate Valuation Exceeding \$6.6B
- Benefits for SLG
- Tax Efficient Units Allow SLG to Acquire Properties at Discount to Market
- Majority of OP Unit Holders are New York Centric
- **Pipeline OP Unit Transaction Opportunities from Existing** Relationships
- A Means to Roll-up Disparate Partners Whose Interests May Not Be Aligned

Data as of 6/6/2016 1. Additional Interests acquired December 2014 2. Issuance of Common Stock

	SF (000's)
Stonehenge Portfolio Interest	2,560
1515 Broadway	1,750
220 East 42nd	1,135
180 Maiden Lane	1,090
605 West 42 <sup>nd</sup> Street	927
3 Columbus Circle	742
1745 Broadway <sup>1</sup>	674
625 Madison	563
125 Broad Street	525
711 Third	524
DFR Portfolio	490
110 Greene Street	224
304 Park Avenue South	215
609 Fifth	160
51 East 42 <sup>nd</sup>	142
187 Broadway/ 5-7Dey	74
Upper East Side Assemblage	27
747 Madison <sup>2</sup>	10
183 Broadway	9
719 Seventh	6

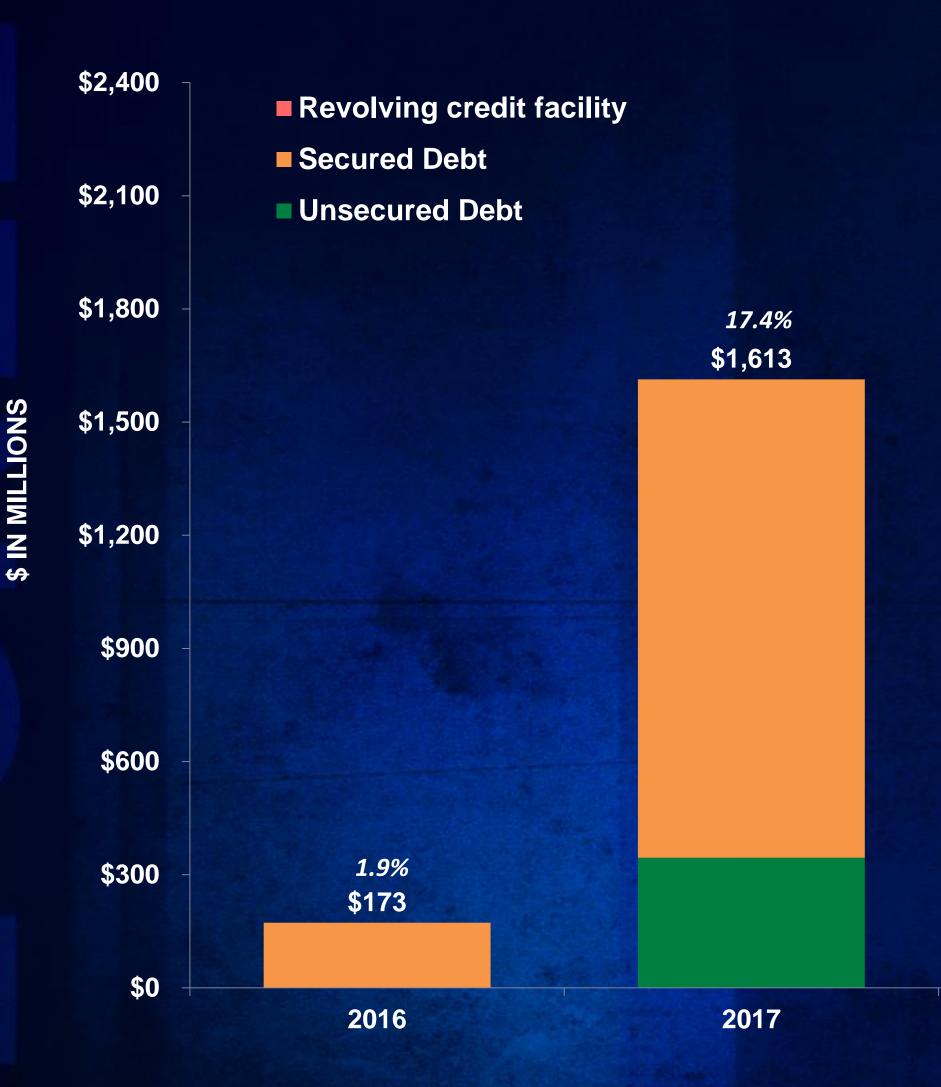




11,847

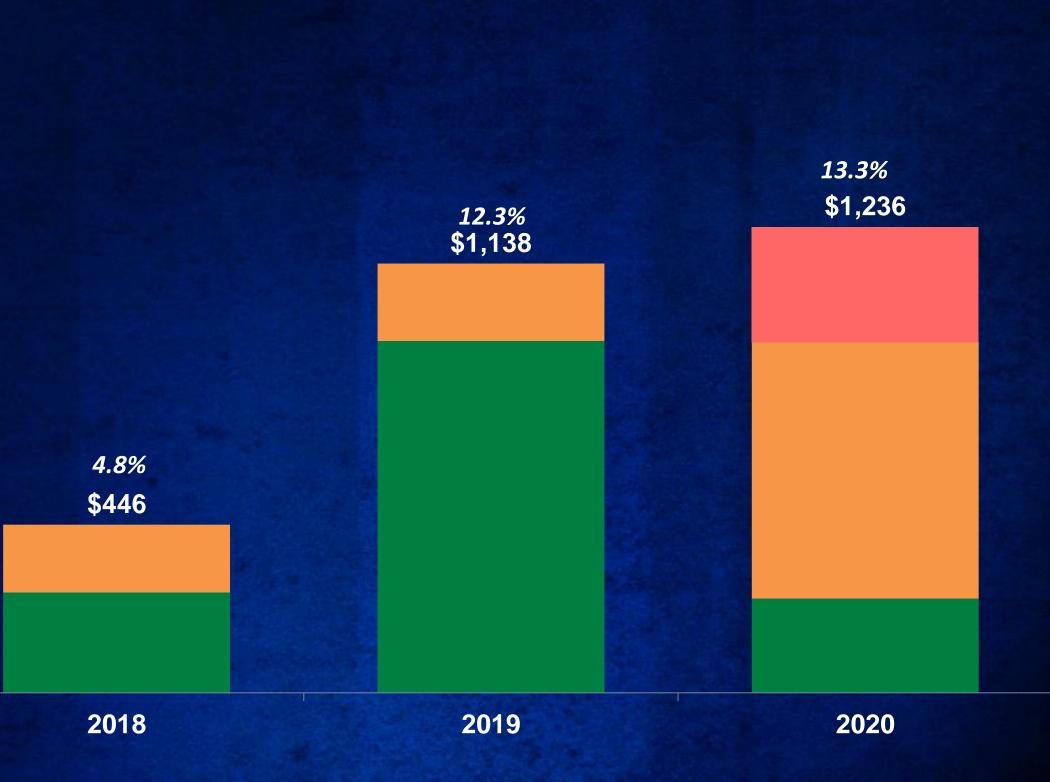


## DEBT MATURITY SCHEDULE



Note: SLG share of combined debt outstanding as of 3/31/16. Maturities reflect extension options where available. Pro forma for all completed or contracted transactions, including the sale of 388-390 Greenwich St, sale of 500 West Putnam and the imminent refinancing of the DPE facility.

Weighted Average Consolidated Debt Maturity 5.6 years as of 6/6/2016





### FIXED / FLOATING RATE DEBT CONSIDERATIONS

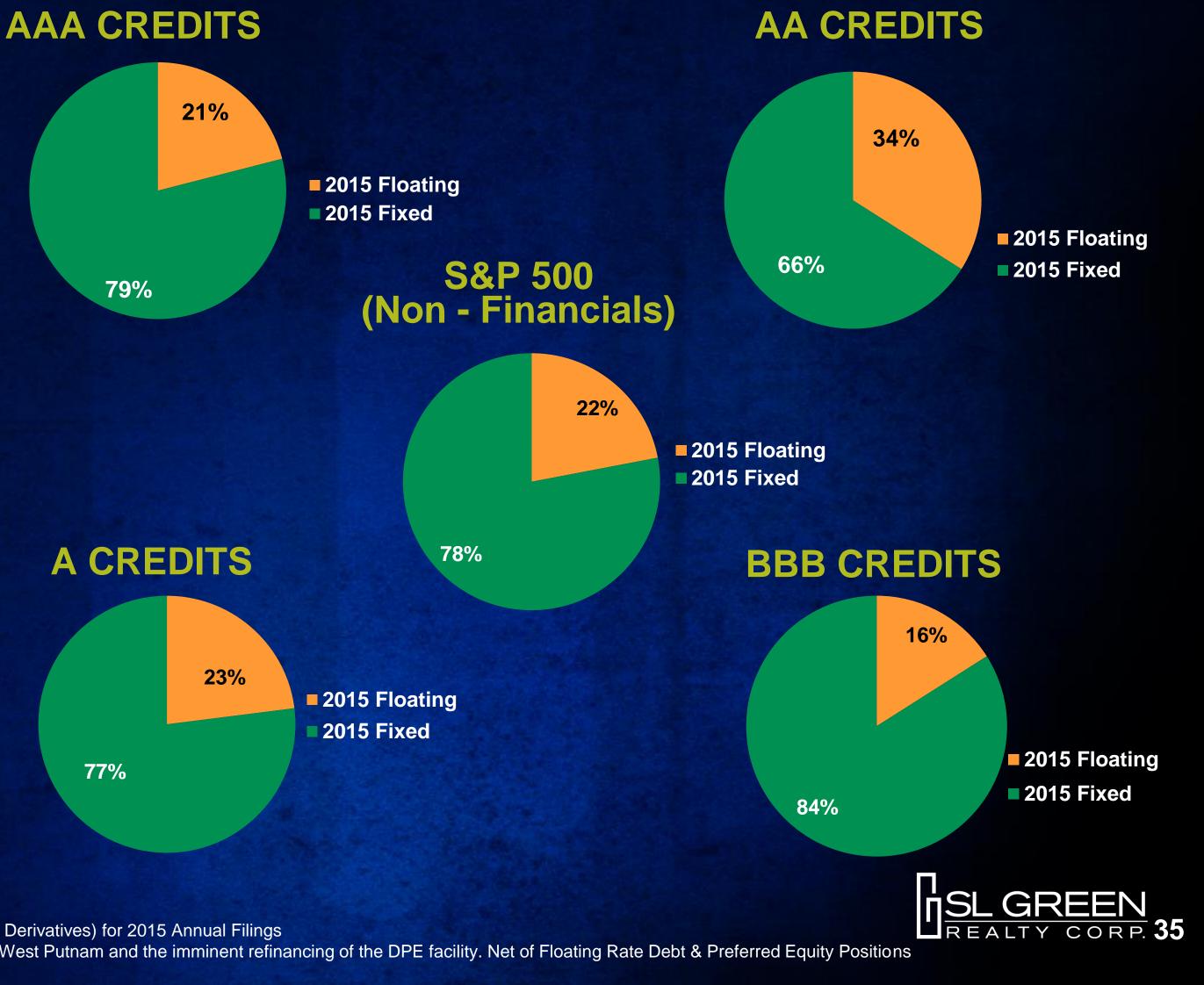
### SL GREEN<sup>1</sup>

16%

2016 Floating2016 Fixed

84%

Note: Comparable Data Gathered From a Sampling of Over 322 S&P 500 Companies Excluding Financial Institutions (Includes Derivatives) for 2015 Annual Filings 1. As of 3/31/16 Pro forma for all completed or contracted transactions, including the sale of 388-390 Greenwich St, sale of 500 West Putnam and the imminent refinancing of the DPE facility. Net of Floating Rate Debt & Preferred Equity Positions



### Forward Looking Statements and Disclaimer

This presentation contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended. All statements included in this presentation, other than statements of historical fact, that address activities, events or developments that we believe or anticipate will or may occur in the future are forward-looking statements. These statements represent our reasonable judgment on the future based on various factors and using numerous assumptions and are subject to known and unknown risks, uncertainties and other factors that could cause our actual results and financial position to differ materially. We claim the protection of the safe harbor for forward-looking statements provided in the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Examples of forward-looking statements include: (i) projections of revenue, earnings, capital structure and other financial items, (ii) statements of expected future economic performance, and (iv) assumptions underlying statements regarding us or our business. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "expects," "should," "intends," "anticipates," "targets," "estimates" or the negatives of those terms, or by discussions of strategy or other intentions. The forward-looking information is based on various factors and was derived using numerous assumptions. Important factors that could cause our actual results to be materially different from the forward-looking statements include the risks and other factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2015, in our Quarterly Reports on Form 10-Q and in our other filings with the SEC. In addition, there may be other factors that could cause our actual results to be materially different from the results referenced in the forward-looking statements or divard-looking statements or divard-looking statements contained in this presentation are

The Non-GAAP financial measures contained in this presentation are not measures of financial performance calculated in accordance with GAAP and should not be considered as replacements alternatives to net income (loss) or any other performance measure derived in accordance with GAAP or as alternatives to cash flows from operating activities as a measure of our liquidity. They should be viewed in addition to, and not as a substitute for, analysis of our results reported in accordance with GAAP, or as alternative measures of liquidity. Management believes that certain non-GAAP financial measures provide a view to measures similar to those used in evaluating our compliance with certain financial covenants under our credit facilities and provide financial statement users meaningful comparisons between current and prior year period results. They are also used as a metric to determine certain components of performance-based compensation. These Non-GAAP financial measures are based on currently available information and certain adjustments that we believe are reasonable and are presented as an aid in understanding our operating results. They are not necessarily indicative of future results of operations that may be obtained by us.

We have published reconciliations for non-GAAP financial measures in respect of funds from operations and operating income and same-store non-operating income. In respect of the years ended December 31, 2015, 2014 and 2013, these reconciliations are provided under the heading of "Management's Discussion and Analysis of Financial Condition and Results of Operations—Funds from Operations" and "Management's Discussion and Analysis of Financial Condition and Results of Operations—Funds from Operations" and "Management's Discussion and Analysis of Financial Condition and Results of Operations—Funds from Operating Income" in SL Green's Annual Report on Form 10-K for the year ended December 31, 2015 and for years ending prior to December 31, 2013 these reconciliations are provided under the corresponding headings in prior Annual Reports on Form 10-K.



