

## 1) NYC'S PREMIER OFFICE COMPANY

- CONCENTRATED REIT FOCUSED ALMOST EXCLUSIVELY IN MIDTOWN MANHATTAN, STILL PREMIER OFFICE DISTRICT IN CITY AND COUNTRY
- SLG'S PORTFOLIO REGARDED AS AMONG BEST IN INDUSTRY, LARGELY WITHIN WALKING DISTANCE OF GRAND CENTRAL TERMINAL
- EXPERIENCED LEADERSHIP TEAM DELIVERS GROWTH, STABILITY AND SOLID FUNDAMENTALS THAT HAVE ALWAYS CHARACTERIZED THIS COMPANY
- SLG'S OFFICE, RETAIL, AND DPE PLATFORMS HAVE ENORMOUS MARKET SHARE AND ESTABLISH THE COMPANY AS LEADERS IN THESE AREAS
- SEVERAL, EXCITING DEVELOPMENT PROJECTS UNDERWAY AND IN PIPELINE, EXTENDING TALENTS TO NEW CONSTRUCTION IN HIGH DEMAND AREAS
- THE COMPANY'S DEVELOPMENT ACTIVITIES PROVIDE THE SEEDS OF FUTURE GROWTH AND VALUE CREATION
- CURRENTLY, WE VIEW REPURCHASE OF OUR SHARES AS SINGLE-MOST COMPELLING INVESTMENT OPPORTUNITY IN OUR MARKET

	TRS YTD 2019	FFO MULTIPLE
BXP	17.9%	19.1X
SLG	14.7%	13.1X
PGRE	14.3%	14.7X
VNO	9.6%	17.0X
ESRT	7.0%	17.3X
SNL REIT OFFICE INDEX	15.7%	15.1X

Source: Bloomberg, Green Street Advisors, SNL Market Data as of 02.28.19



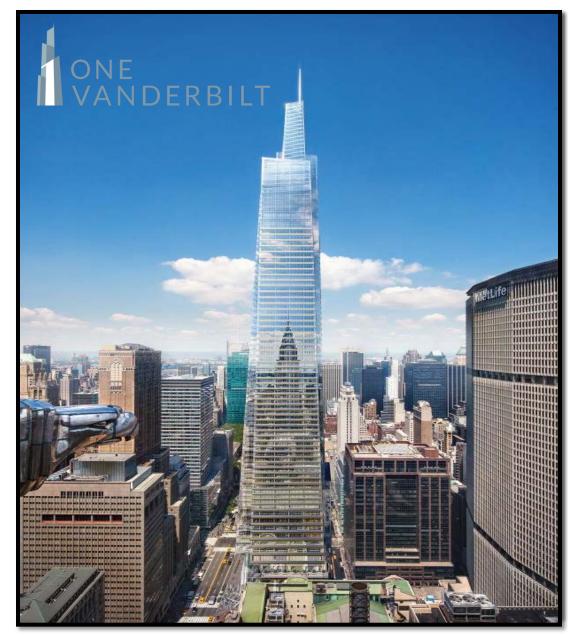
# 2a) ROBUST DEVELOPMENT PIPELINE

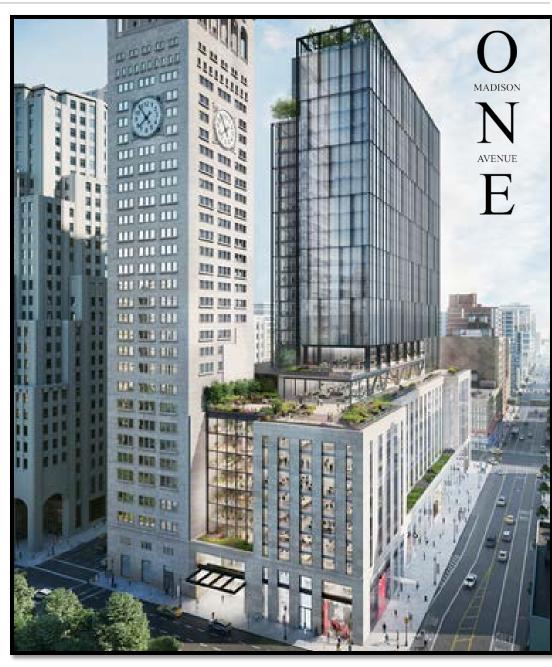
#### ONE VANDERBILT AVENUE

- 1.7M GSF ICONIC GLOBAL ARCHITECTURE; AT A HEIGHT OF 1,401'
- UNRIVALED SLAB HEIGHTS OF 14.5' 24.0'
- HIGHEST LEED AND WELL CERTIFICATIONS
- 11K SF DANIEL BOULUD RESTAURANT
- FORWARD-THINKING AMENITY FLOOR
- TECHNOLOGY INFRASTRUCTURE TO SUPPORT RESILIENCY, REDUNDANCY AND SECURITY
- DIRECT CONNECTIONS TO GRAND CENTRAL TERMINAL

## ONE MADISON AVENUE

- PROMINENT MADISON SQUARE PARK-FACING TROPHY ASSET THAT IS POISED FOR REDEVELOPMENT
- WILL OFFER UP TO 1.4M SF OF STATE-OF-THE-ART, CLASS-A OFFICE SPACE
- OCCUPIES ENTIRE BLOCK. UNPARALLELED PODIUM FLOORS OF 92K SF & NEW CONSTRUCTION TOWER FLOORS OF 35K SF
- ONE OF A KIND ROOFTOP TERRACES (APPROXIMATELY ONE ACRE)
- LOCATED ACROSS FROM MADSION SQUARE PARK, ATOP THE SUBWAY'S "6 LINE"

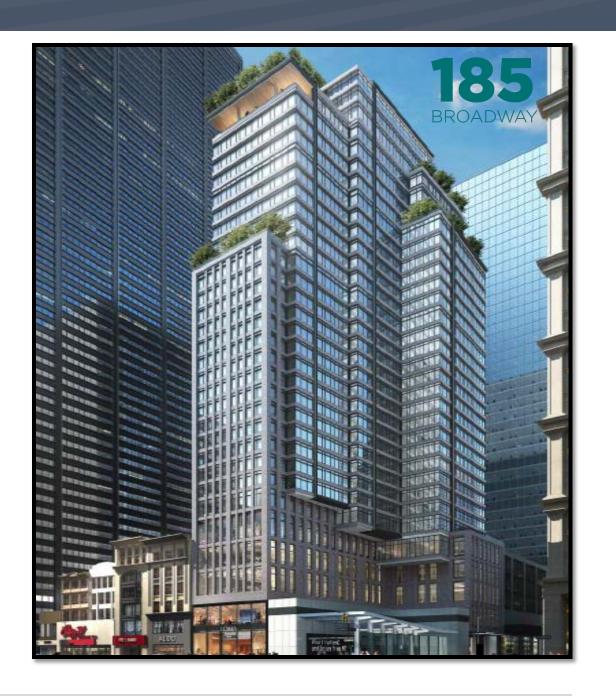




# 2b) ROBUST DEVELOPMENT PIPELINE

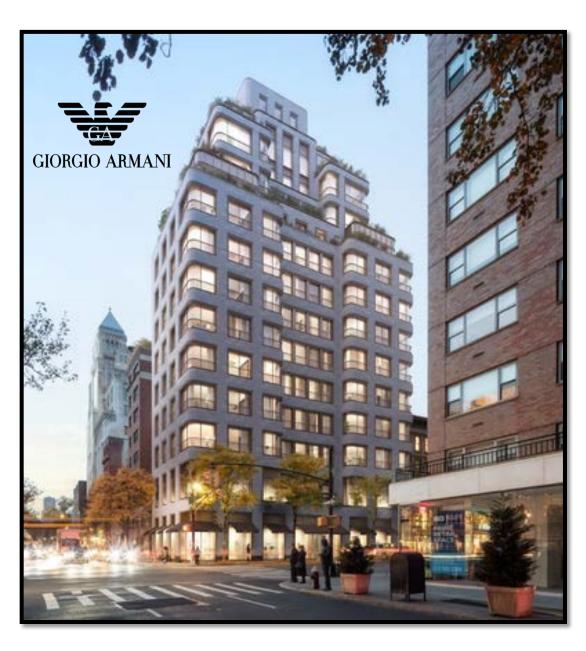
#### 185 BROADWAY

- 260K SF COMMERICAL AND RESIDENTIAL DEVELOPMENT IN MANHATTAN'S FINANCIAL DISTRICT
- WRAPS AROUND CORNER OF BROADWAY AND DEY STREET. ACROSS FROM FULTON TRANSIT CENTER
- WILL QUALIFY FOR 35-YEAR TAX ABATEMENT UNDER "AFFORDABLE NEW YORK HOUSING PROGRAM"; WITH 30% AFFORDABLE HOUSING COMPONENT
- DEMOLITION COMPLETED YEAR END 2018 AND FOUNDATION PERMITS IN HAND
- TARGETING GROUNDBREAKING IN Q1 2019 AND PROJECT COMPLETION IN Q2 2021



#### 760 MADISON AVENUE

- NEW FLAGSHIP GIORGIO ARMANI RETAIL BOUTIQUE AND 19 LUXURY RESIDENCES DESIGNED BY GIORGIO ARMANI
- RENOWNED NEW YORK DESIGN ARCHITECTURE FIRM, COOKFOX, WILL SERVE AS ARCHITECT
- 97K SF PROPERTY WILL INCLUDE SETBACKS AND OUTDOOR TERRACES THAT CREATE DEFINITION FROM THE STREET AND PROVIDE VISUAL CONNECTION TO CENTRAL PARK
- NEW 15 YEAR LEASE TO ARMANI, ENCOMPASSING THE GRADE, SECOND AND LOWER LEVEL OF THE BUILDING



# 2c) ROBUST DEVELOPMENT PIPELINE

## 460 WEST 34<sup>TH</sup> STREET

- LOCATED ALONG FULL BLOCK FRONT OF 10TH AVE BETWEEN 33RD / 34TH STREETS, WITH CLOSE PROXIMITY TO PENN STATION TRANSIT CENTER
- REPOSITION PLAN WILL ELEVATE PROPERTY TO BECOME CLASS-A, PREMIER OFFICE BUILDING WHILE MAINTAINING UNIQUE INDUSTRIAL DESIGN
- RELOCATION OF ENTRANCE FROM 34TH TO 33RD STREET, NEW ELEVATORS, STOREFRONTS,
   WINDOWS AND INFRASTRUCTURE; ACTIVATION OF NUMEROUS ROOF SETBACK TERRACES AND
   ADDITIONAL ROOFTOP AMENITY



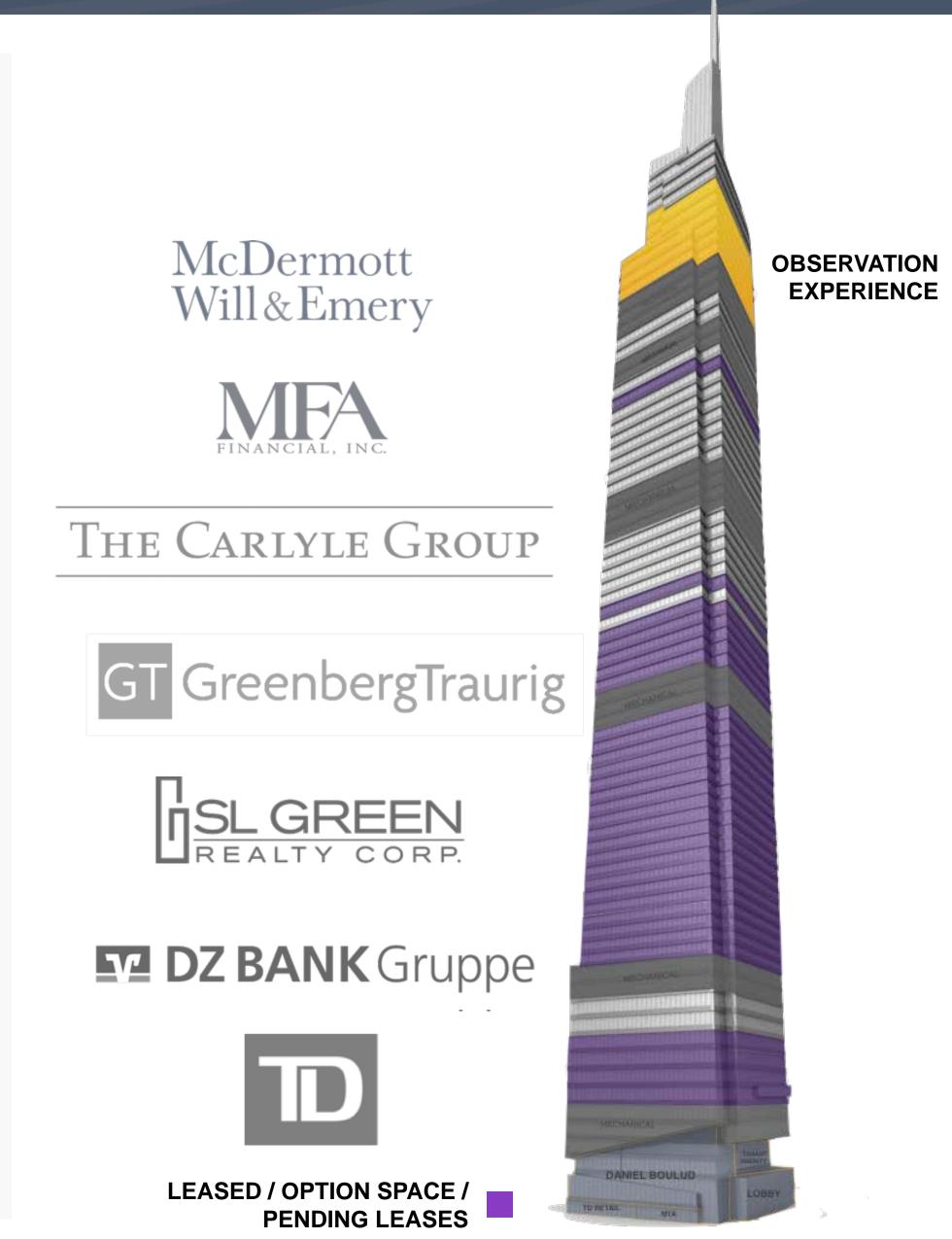
## 609 FIFTH AVENUE

- LOCATED IN THE HEART OF FIFTH AVENUE'S GOLD COAST SHOPPING DISTRICT AND MANHATTAN'S PLAZA DISTRICT
- NEW DEDICATED LOBBY FOR OFFICE CONDOMINIUM ON EAST 49TH STREET, ACTIVATING 5TH AVENUE RETAIL FRONTAGE
- 100% LEASED
  - WEWORK LEASED ENTIRE OFFICE PORTION, TAKING 138K SF ACROSS 11 FLOORS IN A 16-YEAR LEASE
  - PUMA GLOBAL FLAGSHIP, FEATURING THREE LEVELS OF RETAIL, SLATED TO OPEN Q4 2019
  - NEW FLAGSHIP LEASE TO VINCE, DIRECTLY ACROSS FROM SAKS

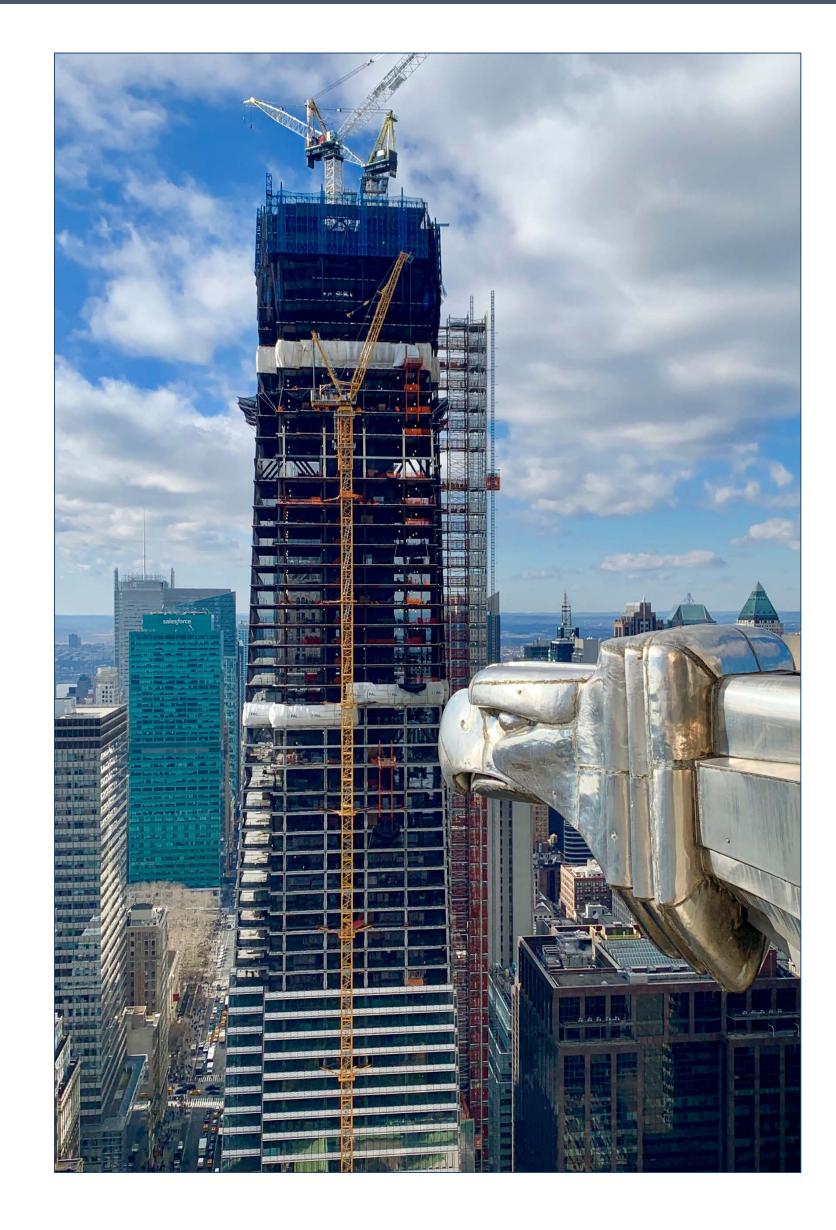


# 3a) ONE VANDERBILT HIGHLIGHTS

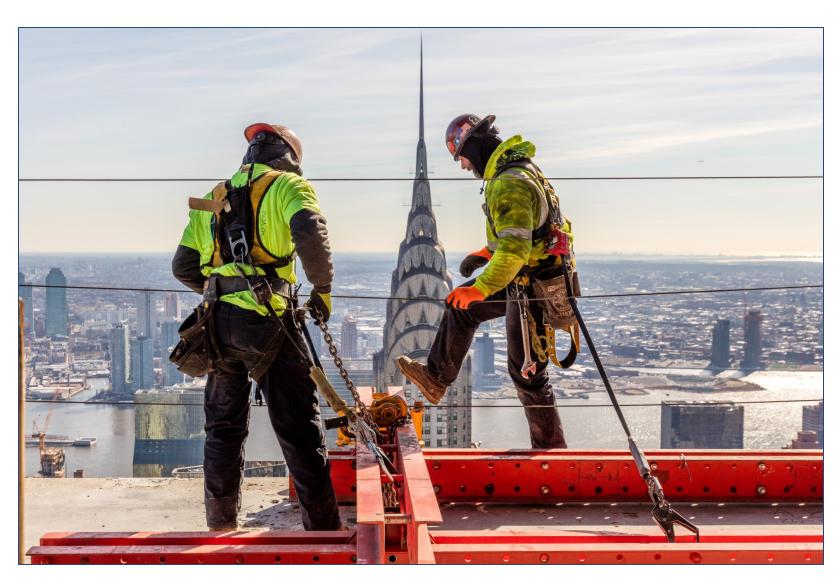
- 52.0% PRE-LEASED
- 98% OF TRADES BOUGHT
- ◆ CONSTRUCTION COSTS ~\$100M UNDER BUDGET
- ◆ TCO DATE ACCELERATED BY EIGHT WEEKS TO AUGUST 4<sup>TH</sup>, 2020
- STEEL TOPPING OUT AT TOP OF THE SPIRE & CONCRETE COMPLETE: SEPTEMBER 2019
- ◆ CURTAIN WALL COMPLETE: JUNE 2020
- ALL MTA OFF-SITE TRANSIT IMPROVEMENTS TO BE COMPLETED BEFORE AUGUST 2020
- VANDERBILT PLAZA DESIGN BY PWP PRELIMINARILY APPROVED BY PUBLIC DESIGN COMMISSION. WORK ON SITE TO BEGIN JANUARY 2020 AND COMPLETED BEFORE AUGUST 2020
- FULLY CAPITALIZED PROJECT
  - EXISTING CONSTRUCTION LOAN UPSIZED TO \$1.75 BILLION (FUNDED \$375M AS OF Q4 2018); RATE REDUCED FROM L+350 TO L+275. RECOURSE REDUCED TO 21%
  - SLG EQUITY REQUIREMENT REDUCED BY \$178M
  - ◆ JV WITH NATIONAL PENSION SERVICE OF KOREA & HINES: \$525M EQUITY REQUIREMENT REDUCED TO \$453M
  - ◆ SEEKING ADDITIONAL JV PARTNER 15% 19%



# 3b) ONE VANDERBILT – A VIEW OF THE PROGRESS



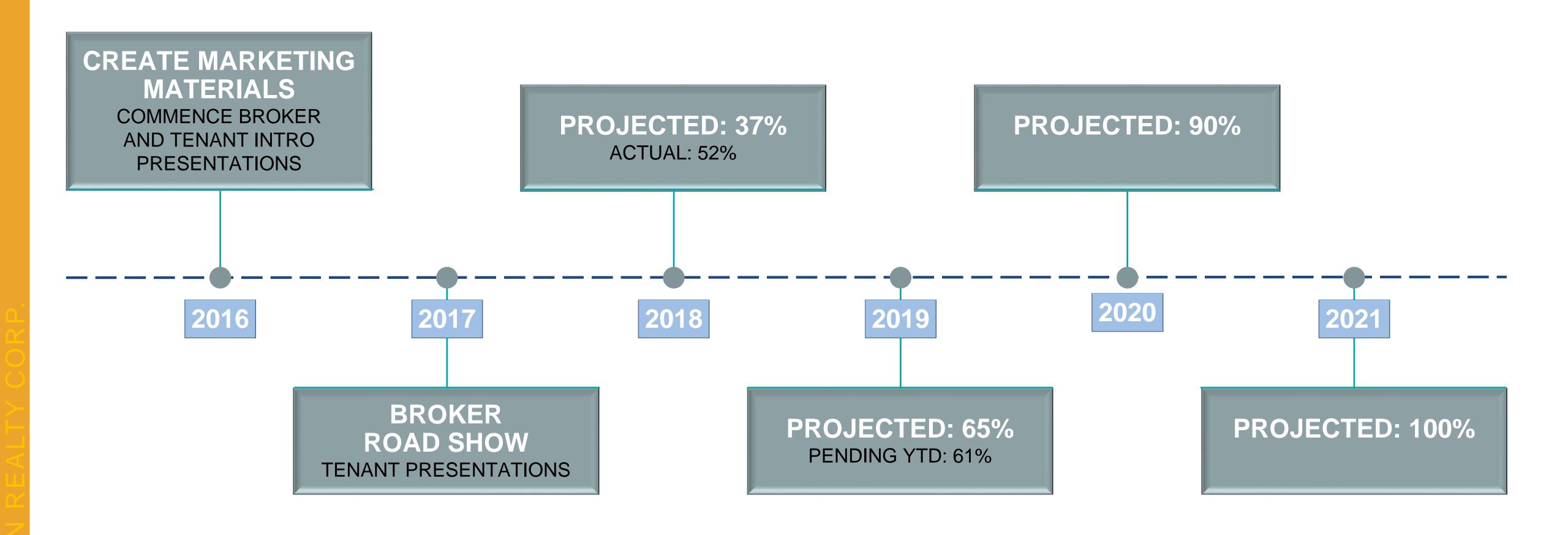








# 3c) ONE VANDERBILT LEASING SCHEDULE



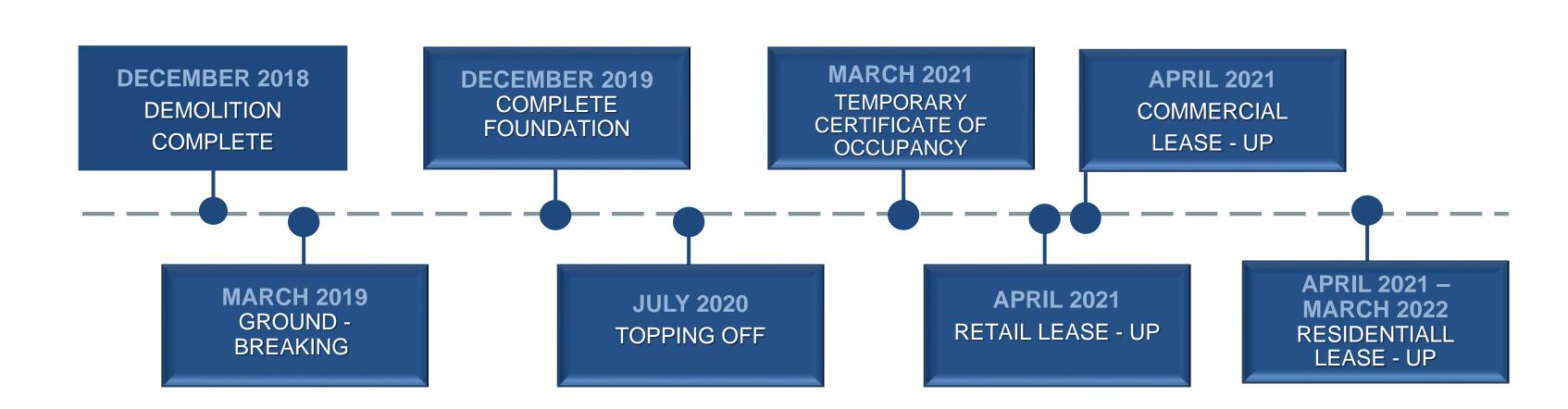
# 4) 185 BROADWAY

#### PROJECTED STABILIZED RETURNS

REVENUE	\$19.3M
EXPENSES	\$2.8M
NET OPERATING INCOME	\$16.5M
UNLEVERED YIELD	6.1%
LEVERED YIELD <sup>1</sup>	14.2%

1) Levered Yield Assumes Takeout Loan at 6.0% Debt Yield at L+125

- BENEFIT FROM AFFORDABLE NEW YORK HOUSING PROGRAM
- ◆ 70% FAIR MARKET UNITS
- ♦ 30% AFFORDABLE UNITS
- 35-YEAR ABATEMENT OF SUBSTANTIALLY ALL REAL ESTATE TAXES FOR THE PROPERTY

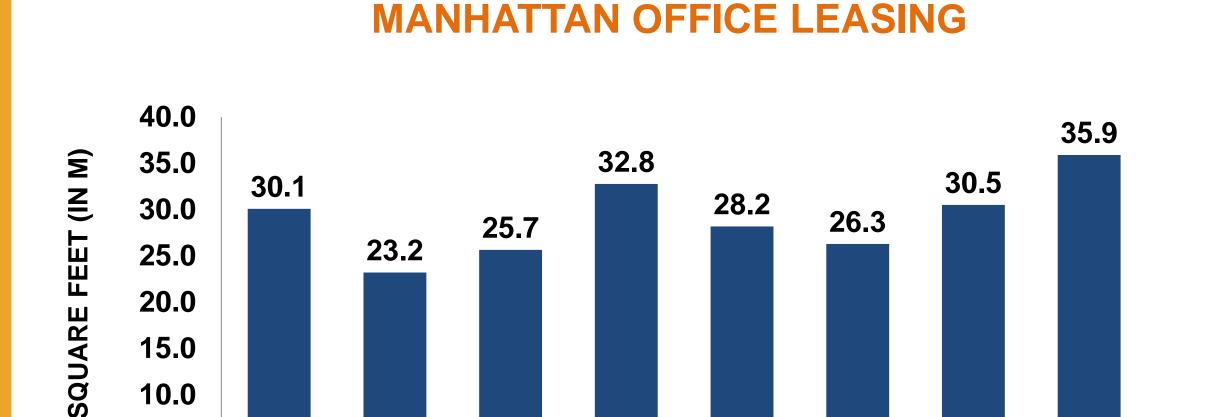


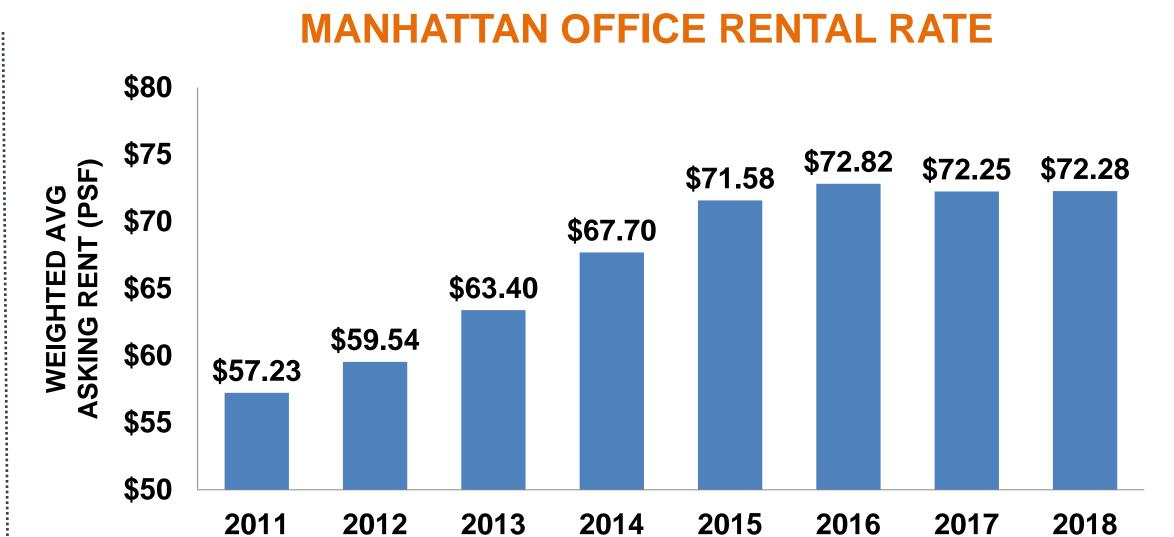


185 BROADWAY

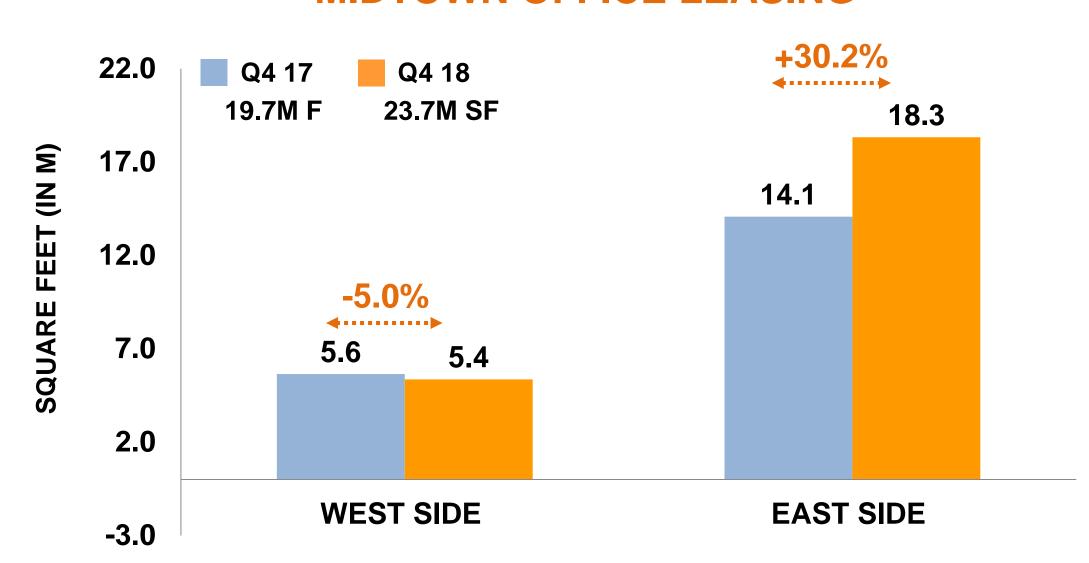


# 5a) NYC ACHIEVES RECORD LEASING VOLUME

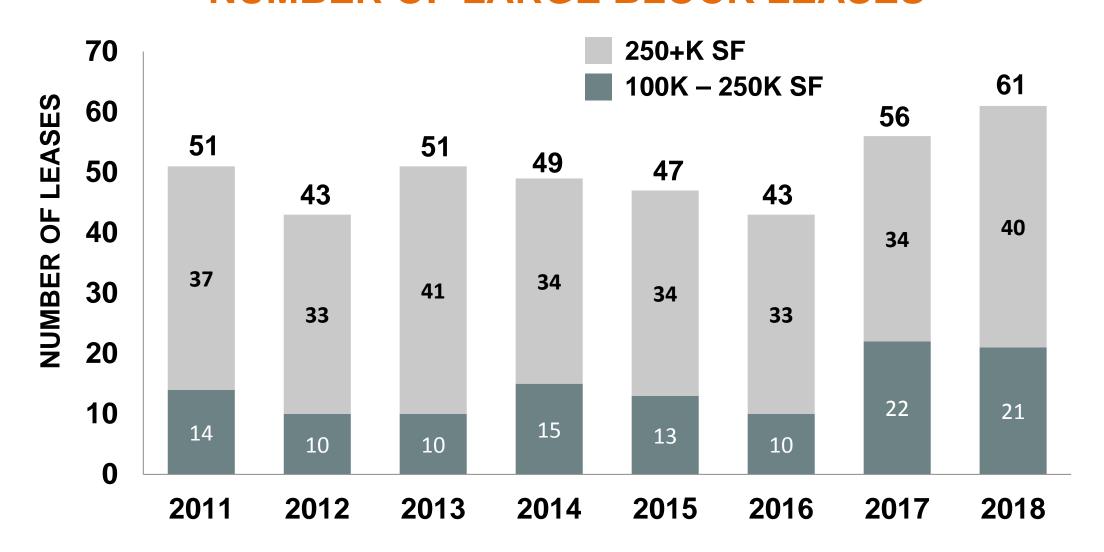




#### **MIDTOWN OFFICE LEASING**



#### NUMBER OF LARGE BLOCK LEASES



Source: Cushman & Wakefield

5.0

# 5b) SLG LEASING MAINTAINS A FULL PORTFOLIO

#### **2019 LEASING THROUGH 3/1/2019**

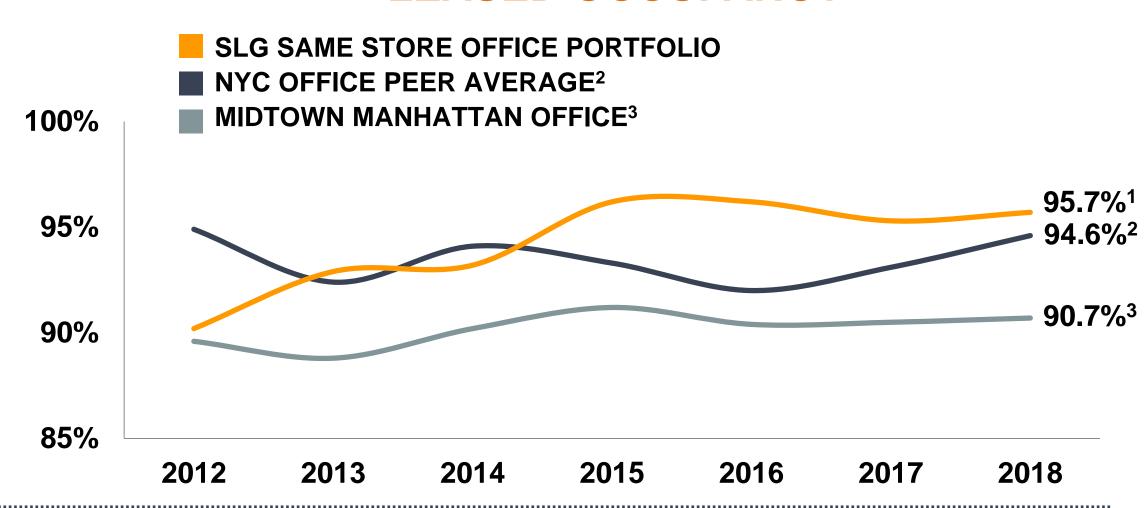
	MTM	# LEASES	RSF
NEW		13	166,063
RENEWAL		4	19,296
TOTAL	11.1%	17	185,359

#### 850K RSF PIPELINE<sup>4</sup>

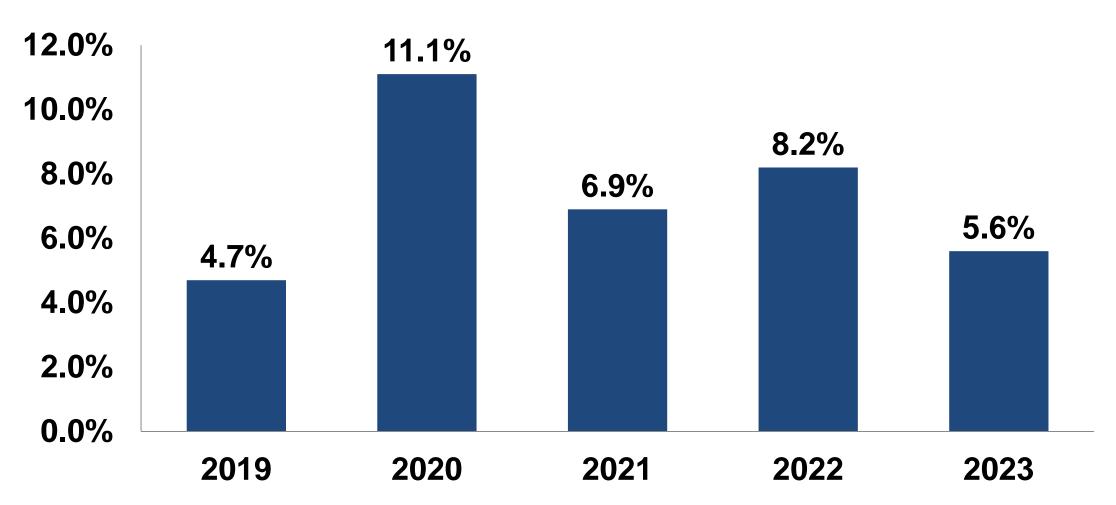
PENDING LEASES	# LEASES	RSF
NEW	21	306,114
RENEWAL	7	94,854
TOTAL	28	400,968
TERM SHEET NEGOTIATIONS		
NEW	15	310,967
RENEWAL	13	138,451
TOTAL	28	449,418

- 1) SLG Data is Inclusive of Leases Signed, but Not Yet Commenced
- 2) Source: Company Filings. NYC Office Peers Include BXP, ESRT, PGRE, and VNO
- 3) Source: Cushman & Wakefield
- 4) Data as of 3.1.2019

#### LEASED OCCUPANCY<sup>1</sup>

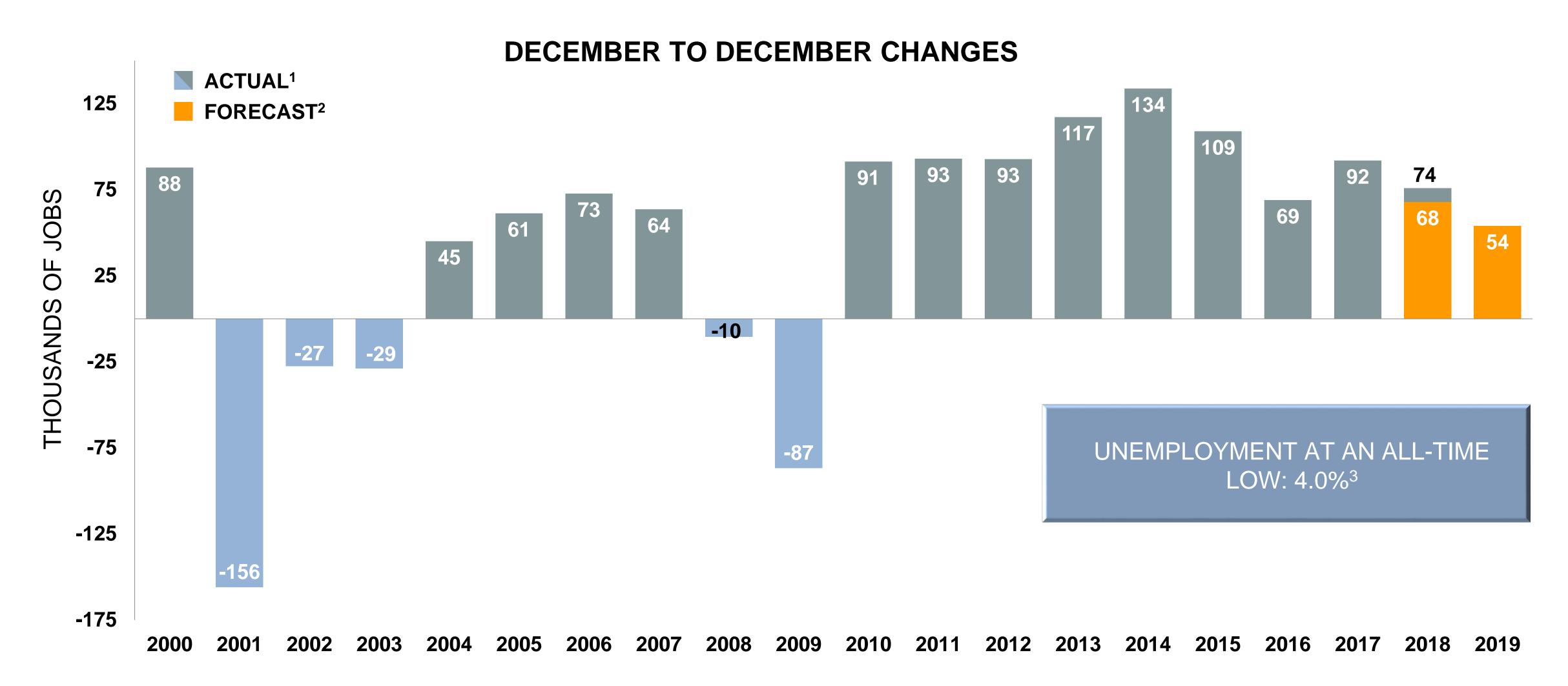


#### MANHATTAN OFFICE LEASING EXPIRATIONS<sup>4</sup>



# 6a) NYC PRIVATE EMPLOYMENT

#### STEADY PRIVATE JOB GROWTH EXCEEDS CITY'S PROJECTIONS



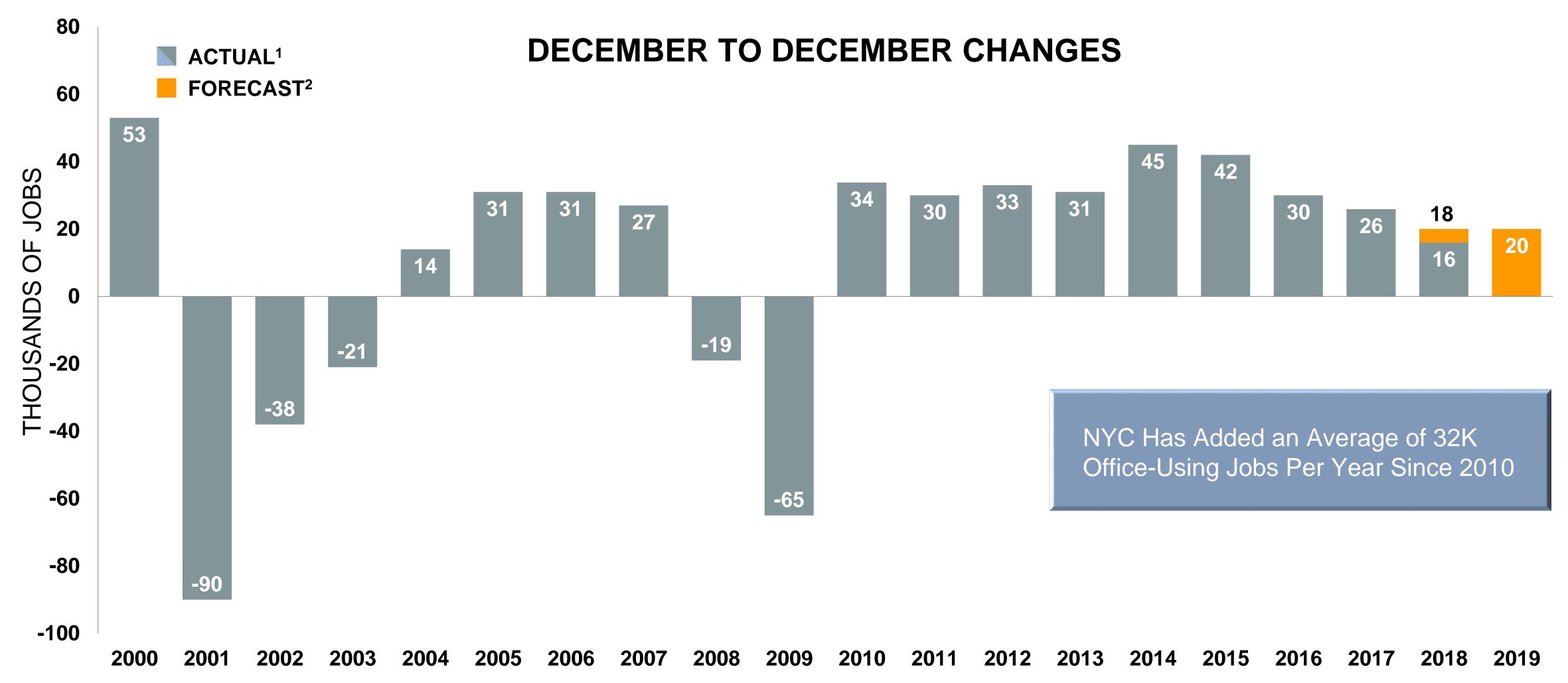
<sup>1)</sup> U.S. Bureau of Labor Statistics

<sup>2)</sup> NYC Office of Management and Budget

<sup>3)</sup> NYC Office of the Comptroller, Q4 2018 Quarterly Economic Report

# 6b) NYC OFFICE-USING EMPLOYMENT

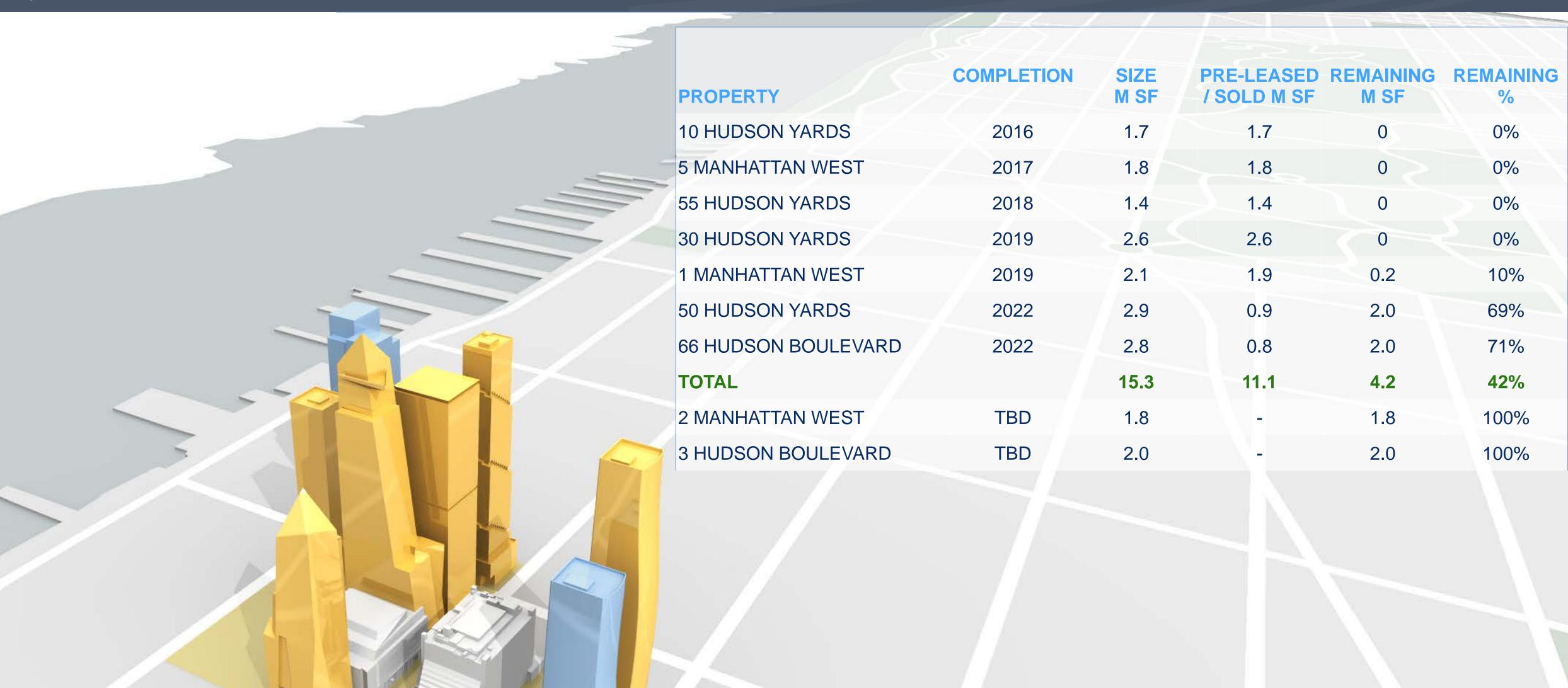
#### CITY PROJECTS INCREASE IN OFFICE-USING EMPLOYMENT IN 2019



<sup>1)</sup> U.S. Bureau of Labor Statistics

<sup>2)</sup> NYC Office of Management and Budget

# 7) DECLINING NEW SUPPLY



# 8) NET ASSET VALUE: IMPLIED DISCOUNT

#### \$ IN MILLIONS EXCEPT PER SHARE

TOTAL MARKET CAPITALIZATION BASED ON 87,434 FULLY DILUTED SHARES OUTSTANDING @ \$90.13 / SH	<b>\$7,88</b> 1
	Ψ1,00,

PLUS: NET DEBT 9,661

TOTAL ENTERPRISE VALUE		\$17,542
LEASED FEES AND LEASEHOLD INTERESTS <sup>1</sup>		2,064
HIGH STREET RETAIL PORTFOLIO	@ 2019 PROJECTED NOI (4.25% CAP)	1,283
RESIDENTIAL PROPERTIES <sup>2</sup>	@ 2019 PROJECTED NOI (4.00% CAP)	773
SUBURBAN ASSET VALUE	@ ESTIMATED NET LIQUIDATION VALUE	384
DEVELOPMENT PROPERTIES <sup>3</sup>	OVA, ONE MADISON, 185 BROADWAY, 460 WEST 34TH ST.	2,524
DEBT & PREFERRED EQUITY PORTFOLIO	@ 1X BOOK VALUE	2,106
OTHER ASSETS	PROMOTES AND OTHER ASSET	363
RESIDUAL VALUE – FEE SIMPLE MANHATTAN	N STABILIZED OFFICE	\$8,045
2019 MANHATTAN FEE STABILIZED CASH NO	I AT SHARE <sup>4</sup>	\$557
IMPLIED CAP RATE (ON STABILIZED CASH NO		6.92%
IMPLIED VALUE PSF		\$570

CAP RATE	IMPLIED STOCK PRICE	PRICE PSF
4.50%	\$139.56	\$876
4.75%	\$132.12	\$830
5.00%	\$125.42	\$789

Data as of 12.3.2018 Investor Conference, with the Exception of Share Count and Share Price as of 3.1.2019

<sup>\*\*</sup>The above NAVs are merely illustrative and are not intended to reflect the value or the net proceeds that might be realized from a sale of our properties. The use of NAV as a measure of value is subject to inherent limitations. As with any valuation methodology, the methodologies used by the Company in estimating NAVs are based on many assumptions, judgments or opinions that may or may not prove to be correct, and other companies or investors may calculate NAVs differently than the Company. Among other things, the NAVs are based on uncertain Cap Rates and estimates and do not take into account transfer taxes and numerous other transactional costs that might be incurred if we sought to sell properties. There can be no assurance that the above NAVs or the estimates that underlie them accurately reflect the fair value of our assets, and actual value may differ materially. As such, NAV should not be viewed as indicative of the actual price that could be achieved from a sale of our properties or the Company. Investors in the Company are cautioned that NAV does not represent (i) the amount at which the Company's securities would trade on a national securities exchange, (ii) the amount that a security holder would receive if the Company liquidated or (iv) the book value of the Company's real estate, which is generally based on the amortized cost of the property, subject to certain adjustments.



<sup>1)</sup> Leasehold Interests Include Graybar, 1185 AOA, 625 Madison, 30 East 40th, and 711 Third. 2 Herald, and 461 Fifth are Included in Manhattan Fee Simple

<sup>2)</sup> There are 413 Total Affordable Units in the Portfolio (Out Of 1,994 Total Units). Residential Assets Include The Olivia, 400 East 57th St, 400 East 58th St, 1080 Amsterdam, and Sky

<sup>3)</sup> One Vanderbilt Ave, One Madison Ave, 185 Broadway, and 460 West 34th Carried at Cost Plus Markup

<sup>4) 2019</sup> Projected Cash NOI, Adding Back Free Rent

<sup>\*\*</sup>The capitalization rates ("Cap Rates") shown in the above ranges are illustrative in nature and may or may not reflect Cap Rates used by investors or other parties when valuing our properties. Cap Rates, which are applied as one potential approach to determine value, are inherently subjective and uncertain, and typically vary based on several factors, including property type, location, variability of market conditions. We have applied a single cap rate to our Manhattan stabilized cash NOI merely to illustrate the significant discount to an implied Net Asset Value ("NAV") at which we believe we trade, recognizing that the exact amount of that discount will vary depending on the Cap Rate selected and other factors.

# 9) SHARE REPURCHASES FURTHER ENHANCE SHAREHOLDERS RETURNS

#### WHY REPURCHASES MAKE SENSE



SOURCES \$ IN M		USES \$ IN M
2016 2017 2018 2019 <sup>1</sup>	\$549 \$593 \$1,457 \$16	SHARE REPURCHASES <sup>2</sup> \$1,858  DEBT REPAYMENTS \$757
TOTAL SOURCES	\$2,615	TOTAL USES \$2,615

- 1) Represents Asset Sales Announced Year-To-Date in 2019
- 2) Inclusive of Share Repurchases & OP Unit Redemptions Executed Between 8.11.2016 1.23.2019

AGGREGATE OF \$1.9B SHARE REPURCHASES REPRESENTING:			
19M SHARES <sup>1</sup>	18% OF OUTSTANDING SHARES <sup>2</sup>	\$64M IN ANNUAL DIVIDEND SAVINGS	

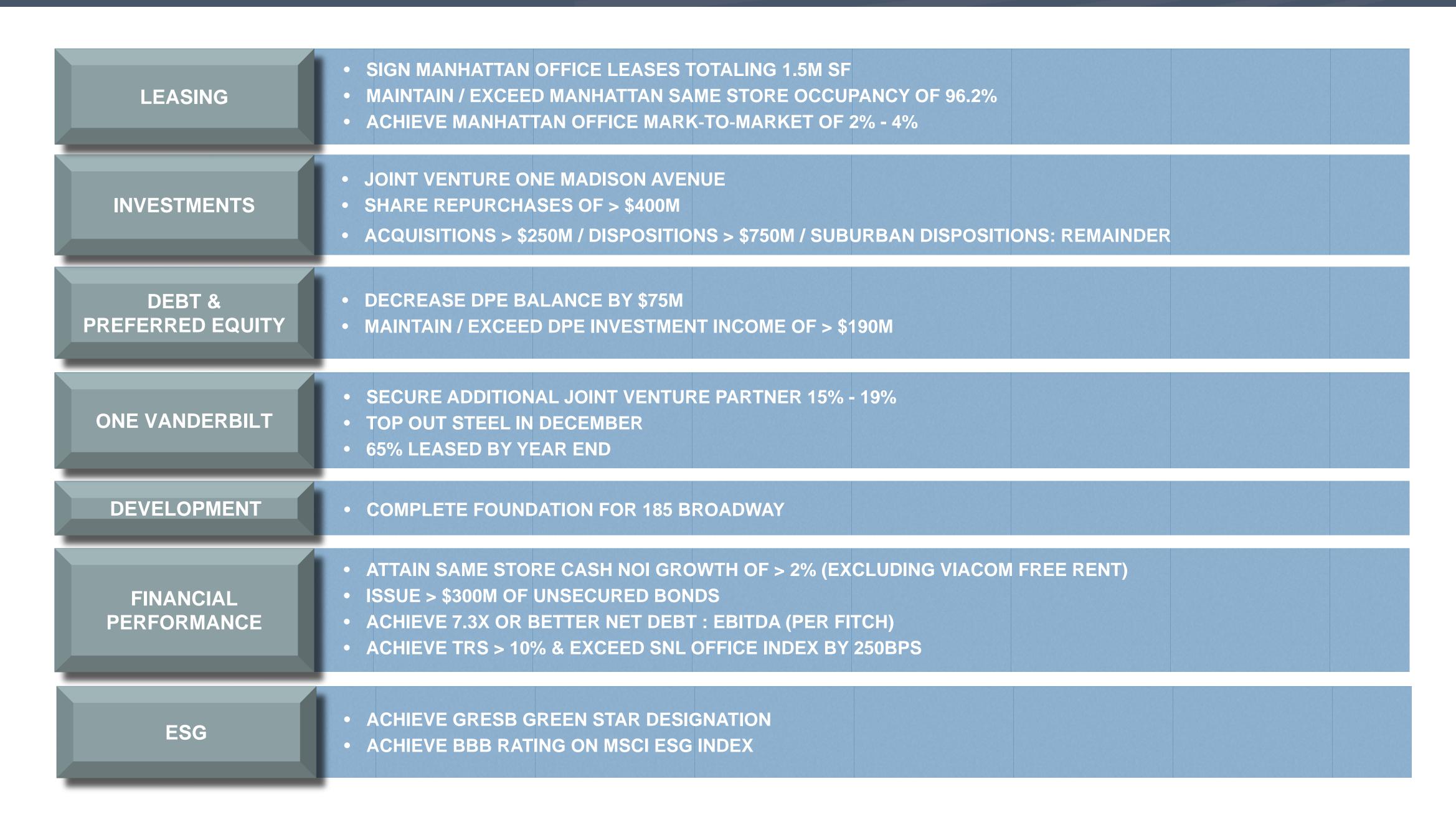
Data as of 01.23.2019



<sup>1)</sup> Inclusive of OP Unit Redemptions

<sup>2)</sup> Based on Shares Repurchased Under the Current \$2.5B Share Repurchase Program as a Percentage of Shares and OP Units Outstanding as of 6.30.2016, Just Prior to Approval and Announcement of the Plan

# 10) 2019 GOALS & OBJECTIVES



# APPENDIX



## NO ONE DOES MORE THAN SLG

**COMMERCIAL OBSERVER** 

**Law Firm Phillips Nizer Expanding at 485 Lex Just Months After Move-In**  THE WALL STREET JOURNAL.

SL Green to Buy Stake in **245 Park Avenue From HNA Group** 

Real-estate investment trust to get operating control of property in

THE WALL STREET JOURNA

**SL Green Inks Another Huge Lease** 

Chicago law firm McDermott Will & Emery signs lease for

**Deal for One Vanderbilt** 

THE WALL STREET JOURNAL.

THE **REAL** DEAL

\$500M in stock

REIT has repurchased 15M shares to date

Carlyle Group to Move New York Offices to One Vanderbilt

Carlyle Group, a global asset manager, has cut a deal to move its across the street from Grand Central Terminal

SL Green to buy back another

NEW YORK POST

**SL Green's Third Avenue** tower close to full occupancy

**COMMERCIAL OBSERVER** 

**SL Green Provides \$380M Refi** for Gramercy Square Luxury **Condo Development** 

Globe St.com

**SL Green Sells UES Properties** 

The New York City real estate firm is selling four properties and 1231 Third Ave. for \$143.8 million.

NEW YORK POST

SL Green leases all of 609 Fifth Ave.'s office space to \

**COMMERCIAL OBSERVER** 

**III-Floor Tenants at Tower 46** 

**Green Inks Two New** 

REAL ESTATE WEEKLY

Law firm inks massive

lease for One Vanderbilt

NEW YORK POST

**SL Green enjoying buyback bounty** 

YIMBY

**One Vanderbilt Pops Int** The Midtown Skyline, **Reaches Past Halfway P Full Height** 

THE **REAL** DEAL

SL Green to redevelop Armani's flagship at 760 Madison, add 19 luxury residences

Giorgio Armani plans to reside in the building upon completion

STATE WEEKLY

**COMMERCIAL OBSERVER** 

**Gravy: NYC's Largest Office** ndlord Meets 2018 Leasing Goal ith Months to Spare

THE WALL STREET JOURNAL.

Sportswear-Maker Puma to Open New York Flagship on Fifth Avenue

erman firm joins rivals such as Nike, Under Armour on

COMMERCIAL OBSERVER

**First-Ever Cover Girl Store Opening** in Coty's Times Square Space

THE **REAL** DEAL

SL Green to Pocket \$85M from Sale of 724 Fifth Stake to Sutton

Partners bought retail property in 2012

**COMMERCIAL OBSERVER** 

**Men's Shirt Brand Untuckit Expands Corporate HQ at SL** Green's Soho Building

THE WALL STREET JOURNAL.

SL Green to Sell Stake in Midtown **Tower to Moinian Group** 

Transaction would return 3 Columbus Circle to full ownership of Moinian

THE **REAL** DEAL

SL Green nabs \$150M loan for 2 Herald Square

MUFG Union Bank provided the mortgage

THE REAL DEAL

Unnamed Invesco client is the buyer

SL Green, Ivanhoe to sell

One Vanderbilt rising fast in 2018

1745 Broadway offices for \$633M

REAL ESTATE WEEKLY

Canon Renews at SL Green's 125 Park Avenue

**COMMERCIAL OBSERVER** 

SL Green Acquires 2 Herald Square, **Sells 635 Madison** 

One Vanderbilt construction is already ahead of schedule

on the building could reach the 30th floor by the end of the year pumps \$70M

SL Green acquires 2 Herald Square leasehold

THE **REAL** DEAL

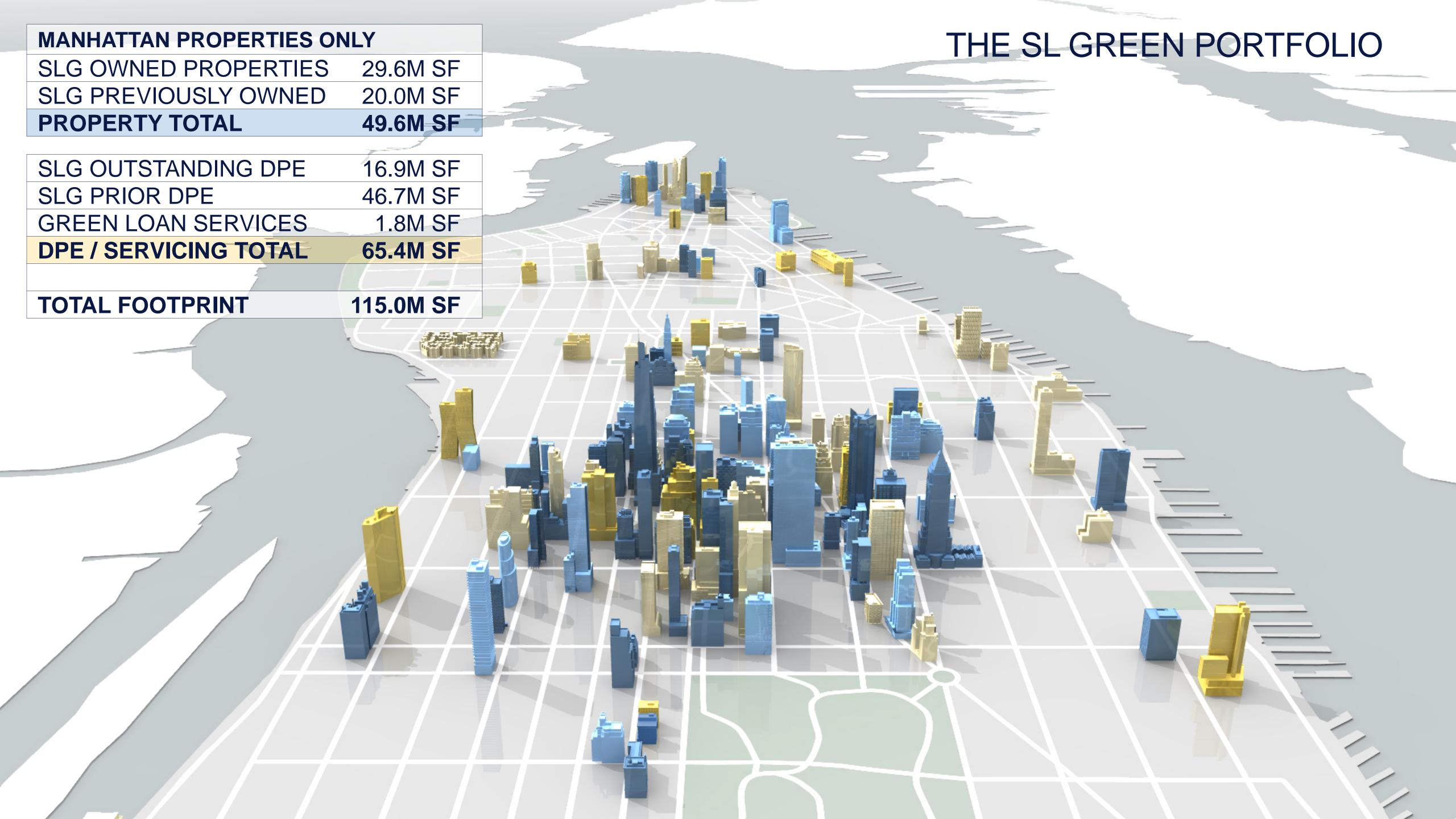
Property's lender bid around \$270M: sources

from Gowanus sale into stock buyback

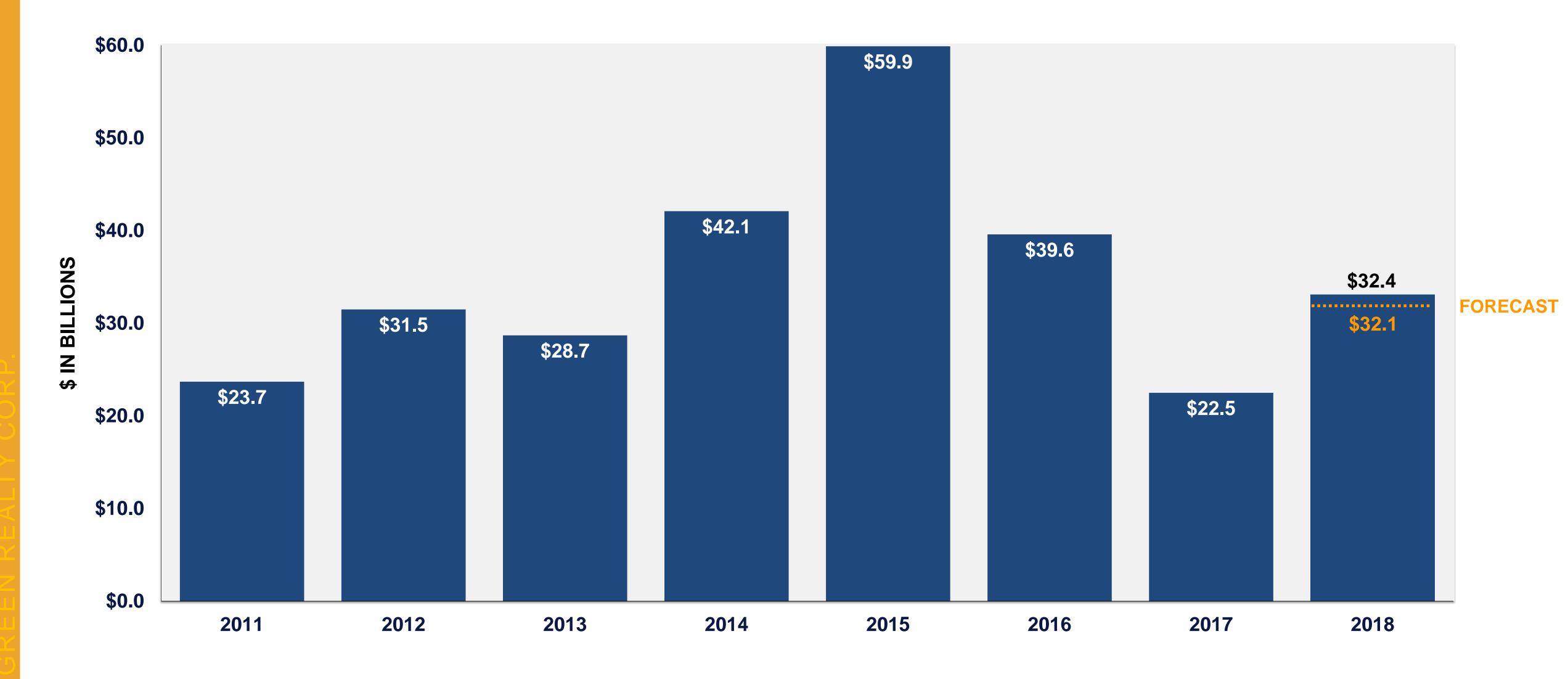
**NEW YORK** YIMBY

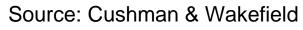
**Prominence On The Midtown East Skyline** 

**One Vanderbilt Begins Gaining** 



# MANHATTAN INVESTMENT SALES VOLUME<sup>1</sup>





<sup>1)</sup> Inclusive of Office, Residential, Hotel, Land, and Industrial Investment Sales. Not Inclusive of Private Residential Condominium Sales

# RECENT INVESTMENT MARKET HIGHLIGHTS



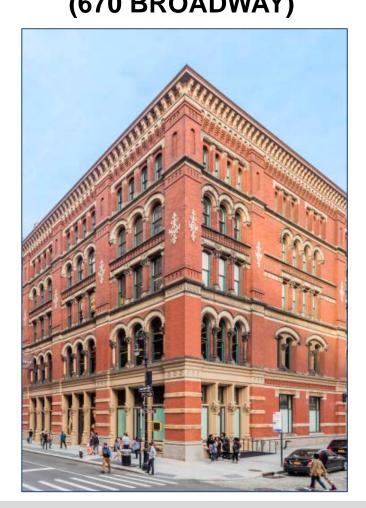


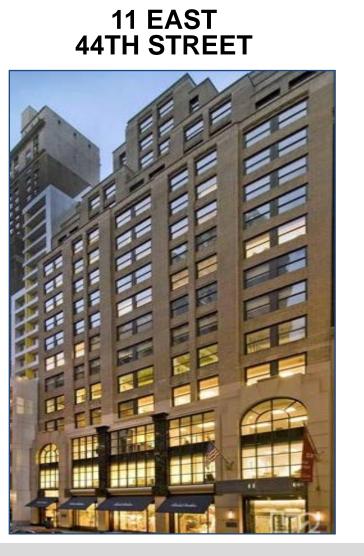


250 CHURCH STREET













BUYER	GOOGLE	CARA INVESTMENT GMBH	BROOKS BROTHERS	DAVID WERNER	NORMANDY REAL ESTATE PARTNERS & COLUMBIA PROPERTY TRUST
PRICE	\$2.4B	\$130.5M	\$105.8M	\$1.25B <sup>1</sup>	\$205.0M
PRICE PSF	\$1,984	\$2,004	\$784	\$994	\$863
INTEREST SOLD	100%	100%	100%	40%	100%

# NOTABLE TRANSACTIONS IN THE MANHATTAN MARKET

CHRYSLER BUILDING (405 LEXINGTON AVE)

30 HUDSON YARDS



24 – 28 WEST 25<sup>TH</sup> STREET

85 BROAD STREET

COCA COLA BUILDING (711 FIFTH AVENUE)













OWNER	ABU DHABI IC / TISHMAN SPEYER	WARNER MEDIA	ABU DHABI INVESTMENT AUTHORITY	UNIZO HOLDINGS	IVANHOE CAMBRIDGE	COCA COLA COMPANY
ASKING PRICE	\$100.0M	\$2.0B	\$1.0B	\$105.0M	\$710.0M	\$900.0M
ASKING PSF	\$800 <sup>1</sup>	\$1,429	\$1,183	\$788	\$645	\$2,542
INTEREST FOR SALE	100%	100%	75%	100%	100%	100%
NOTES	SALE OF LEASEHOLD INTEREST	20 YEAR SALE- LEASEBACK OF 1.4M SF OFFICE CONDOMINIUM	97% OCCUPIED; \$121 MILLION RENOVATION IN 2014	BOUTIQUE OFFICE AND RETAIL ASSET IN MIDTOWN SOUTH	1.1M SF OFFICE TOWER IN FINANCIAL DISTRICT	76% LEASED OFFICE AND RETAIL ASSET

## COWORKING - WHO WINS? WHO LOSES?

# LANDLORDS

- EXPANSION OF CO-WORKING BOOSTING RENTS
- SIGNIFICANT SPACE ABSORBTION
- DIRECT TENANTS
  DESIRE FLEXIBLE
  SPACE SOLUTIONS
- X COMPETITION FOR DIRECT LEASES

# **BROKERS**

X TENANTS CAN LEASE DIRECTLY THROUGH CO-WORKING PROVIDER

## **TENANTS**

- SHORTER-TERM LEASE OBLIGATIONS
- MORE FLEXIBILITY FOR EXPANSION
- ✓ CAPITAL SAVINGS
- ✓ WIDE RANGE OF SERVICES
- X HIGHER RENT
- X LOSS OF DIRECT LANDLORD RELATIONSHIP



## 625 MADISON AVENUE

- PRIME RETAIL LOCATION WITH 200' OF FRONTAGE ON MADISON AVENUE BETWEEN 58TH AND 59TH STREETS
- OFFICE SPACE OCCUPIED BY POLO RALPH LAUREN THROUGH 2019
- ACQUIRED LEASEHOLD INTEREST IN 2004 FOR \$231.5M
- \$38.9M OF NET PROFIT TO DATE (AFTER RETURN OF CAPITAL)
- GROUND RENT WILL RESET ON JULY 1, 2022 AT 4.5% OF THE APPRAISED LAND VALUE



**625 MADISON AVENUE** 



# DEBT AND PREFERRED EQUITY ROLLFORWARD

## \$ IN MILLIONS

BEGINNING BALANCE – YE 2018	\$2,133.8
ORIGINATED	349.1
SPECULATIVE ORIGINATIONS	375.1
PROJECTED FUTURE FUNDINGS	119.6
NEW ORIGINATIONS / FUNDINGS	\$843.8
REPAID	(84.7)
PROJECTED FUTURE REPAYMENTS	(694.8)
REPAYMENTS	(\$779.5)
SOLD / SYNDICATED	(61.2)
PROJECTED SALES / SYNDICATIONS	(101.0)
SALES / SYNDICATIONS	(\$162.2)
PROJECTED CONVERSIONS TO EQUITY	(\$35.9)
ENDING BALANCE – YE 2019E	\$2,000.0

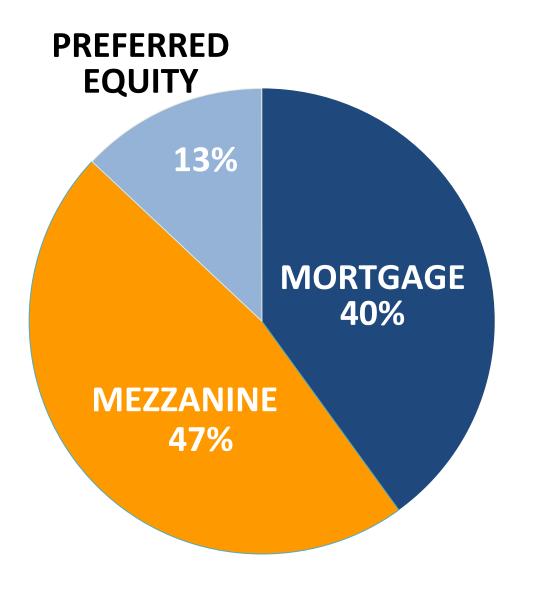
2018 YIELD: **9.8%**<sup>1</sup>

2019E YIELD: 9.9%<sup>1</sup>

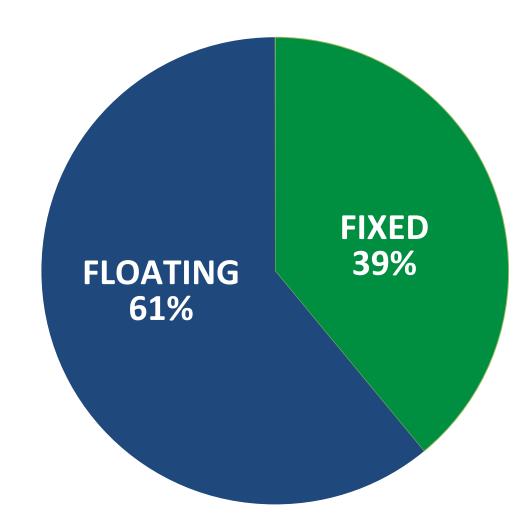


# 2018 DEBT & PREFERRED EQUITY INVESTMENTS OVERVIEW

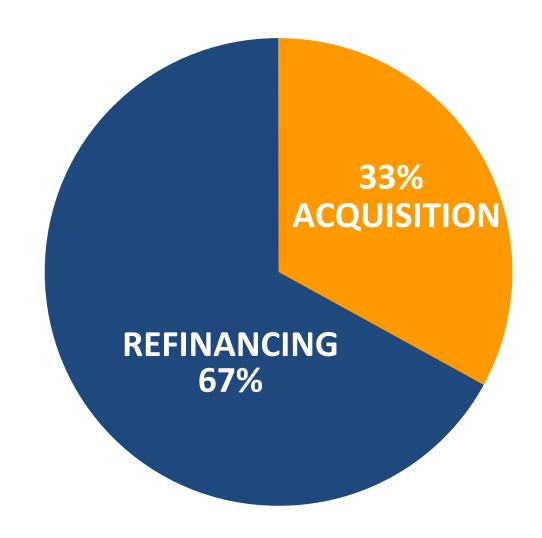
## **INVESTMENT TYPE**



## **FIXED VS FLOATING**



## **USE OF PROCEEDS**







## 2018 CREDIT PROFILE HIGHLIGHTS

- ACHIEVED DEBT / EBITDA OF 7.0X PER FITCH METHODOLOGY
- UNENCUMBERED TWO MANHATTAN ASSETS TOTALING \$1.25B OF GROSS BOOK VALUE
  - 220 EAST 42<sup>ND</sup> STREET UNENCUMBERED IN JULY
  - ONE MADISON AVENUE UNENCUMBERED IN NOVEMBER
- RETAINED SUBSTANTIAL LIQUIDITY
- ISSUED \$350M OF UNSECURED PUBLIC BONDS DUE 2021
- REFINANCED THE CONSTRUCTION FACILITY ON ONE VANDERBILT TO INCREASE SIZE, REDUCE RATE AND REDUCE RECOURSE
- SOLD REAL ESTATE ASSETS GENERATING NET CASH PROCEEDS OF \$1.5B<sup>1</sup> UTILIZED FOR SHARE REPURCHASES, DEBT REPAYMENT AND INVESTMENT IN REAL ESTATE

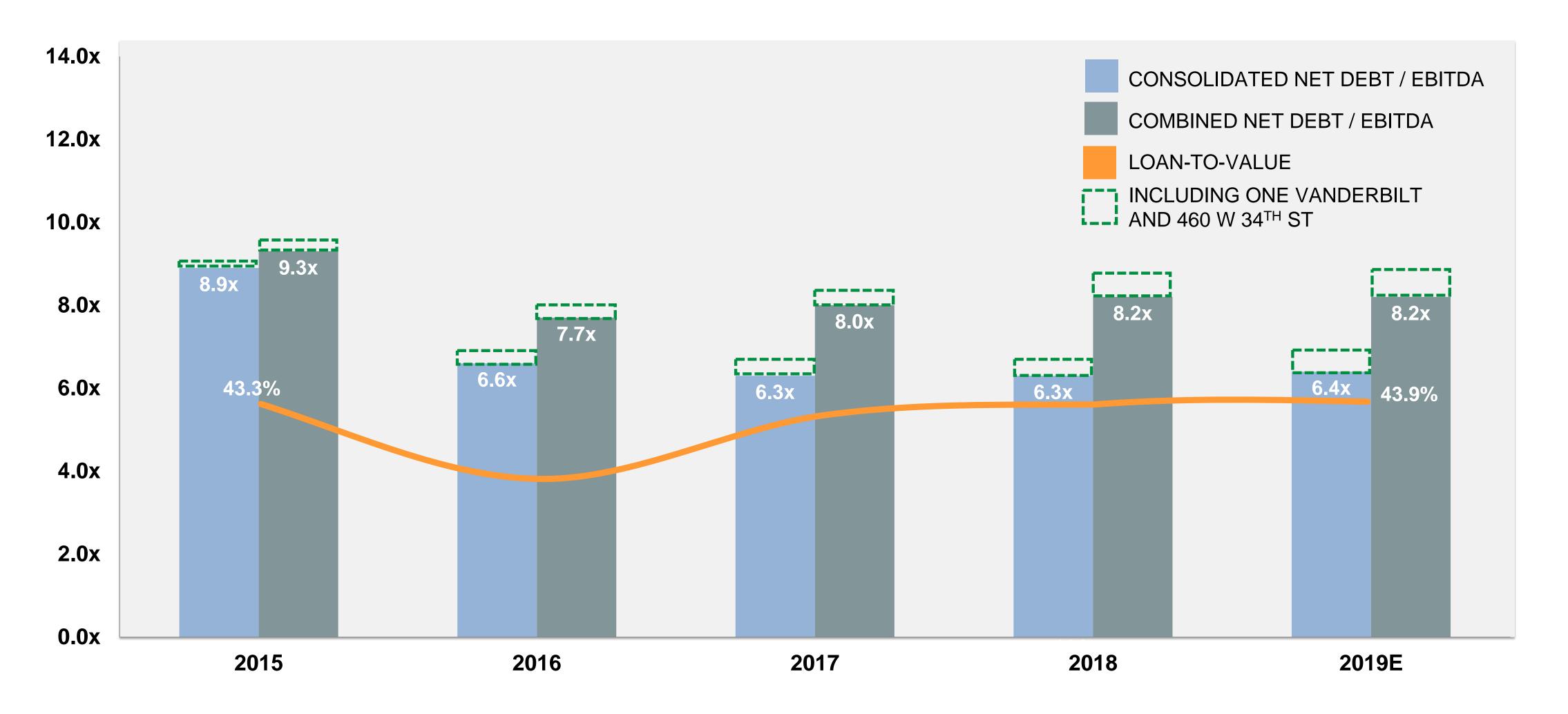


## 2019 PLANNED CREDIT PROFILE ACTIVITIES

- ACHIEVE DEBT / EBITDA OF 7.3X PER FITCH METHODOLOGY
- DE-REGISTER RECKSON OPERATING PARTNERSHIP (ROP)
- SELL >\$1B OF GROSS REAL ESTATE ASSETS, GENERATING NET CASH PROCEEDS TO BE UTILIZED FOR SHARE REPURCHASES, DEBT REPAYMENT AND INVESTMENT IN REAL ESTATE
- INCREASE LIQUIDITY BY NO LESS THAN \$500M
- SOURCE ADDITIONAL JOINT VENTURE PARTNERS
- CONSIDER FURTHER OPPORTUNITIES TO UNENCUMBER ASSETS
- RETURN TO THE UNSECURED BOND MARKETS?

# SLG'S LEVERAGE PROFILE

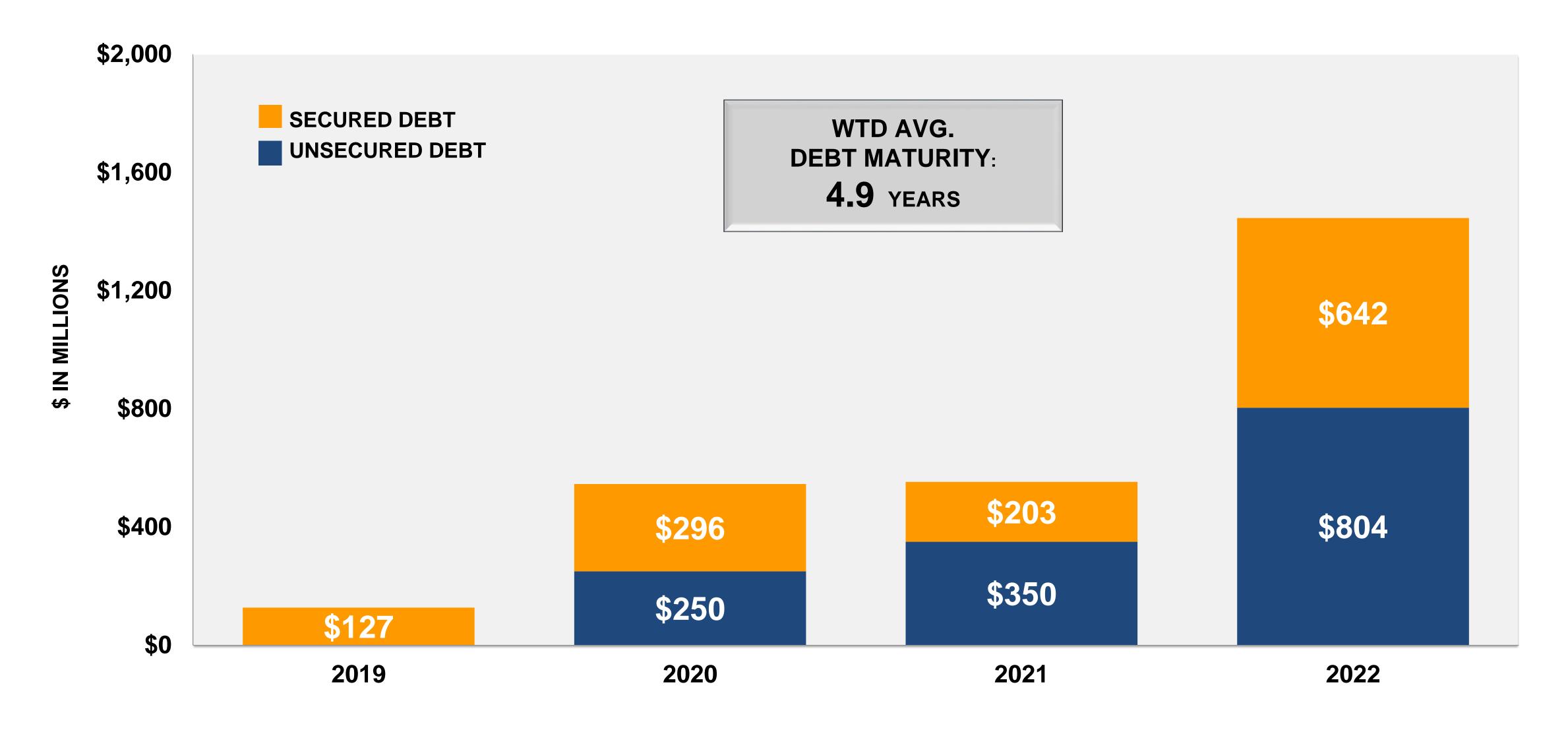
## EXCLUDING ONE VANDERBILT AND 460 WEST 34<sup>TH</sup> STREET

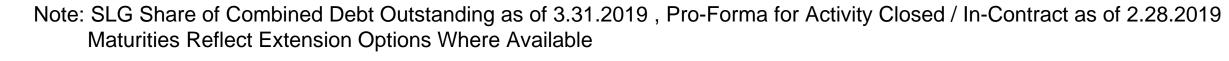


Note: Calculated as of Year-End on a Run-Rate Basis Using Fitch's Published Methodology. 2018 and 2019 are Management's Projections Net Debt at SLG Share / Total Value Using Green Street Advisors NAV Per Share



# VERY MODEST DEBT PROFILE







# 2019 FFO PER SHARE GUIDANCE

	\$ IN M	PER SHARE <sup>1</sup>
INCOME		
REAL ESTATE GAAP NOI	\$859.3	\$10.03
DEBT & PREFERRED EQUITY INCOME	\$191.9	\$2.24
OTHER INCOME, NET <sup>2</sup>	\$54.4	\$0.63
TOTAL INCOME	\$1,105.6	\$12.90
EXPENSES		
INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$413.0)	(\$4.82)
GENERAL & ADMINISTRATIVE EXPENSE	(\$91.5)	(\$1.07)
TOTAL EXPENSES	(\$504.5)	(\$5.89)
2019 FFO PER SHARE	\$601.1 <sup>3</sup>	<b>\$7.01</b> <sup>3</sup>
NEW ACCOUNTING FOR INTERNAL LEASING COSTS	(\$10.0)	(\$0.11)
2019 FFO PER SHARE	\$591.1	\$6.90 <sup>4</sup>



Note: Management's Projections
1) Reflects Weighted Average Diluted Share Count of 85.7M Shares in 2019
2) Inclusive of Lease Termination Income
3) Exclusive of New Accounting for Internal Leasing Costs
4) Midpoint of Management's 2019 Guidance Range

## 2019 GUIDANCE ASSUMPTIONS

#### **REAL ESTATE ACQUISITIONS & DISPOSITIONS**

- ACQUISITIONS:
  - JV INTEREST IN 460 W 34<sup>TH</sup> ST
- DISPOSITIONS:
  - ADDITIONAL JV INTEREST IN ONE VANDERBILT
  - JV INTEREST IN ONE MADISON
  - ALL REMAINING SUBURBAN ASSETS OUT TO MARKET
  - OTHER POTENTIAL SALES

#### **DEBT & PREFERRED EQUITY INVESTMENTS**

- RETAINED NEW ORIGINATIONS: ~\$600M
- FUTURE FUNDINGS ON EXISTING INVESTMENTS: \$145M
- SPECULATIVE NEW ORIGINATIONS DEPLOYED AT 8.375%
- PORTFOLIO BALANCE LOWER IN 2019 BY >\$100M

#### **CORPORATE CAPITAL ACTIVITY**

- COMPLETION OF PREVIOUS \$2.0B SHARE REPURCHASE PLAN
- PORTION OF NEW \$500M SHARE REPURCHASE AUTHORIZATION

#### **SECURED & UNSECURED DEBT**

- CONST. FINANCING FOR 609 FIFTH, 460 W 34TH ST AND ONE MADISON
- AVERAGE 30-DAY LIBOR OF 3.39% (FORWARD LIBOR CURVE PLUS 0.5%)

#### **OTHER INCOME**

- JV FEE INCOME, NET OF COSTS: \$34M
- PROMOTE INCOME: \$5M \$10M
- LEASE TERMINATION INCOME: \$12M

#### **G&A EXPENSE**

- YEAR-OVER-YEAR DECREASE OF 1.3% IN BASELINE EXPENSE
- \$10M OF ADD'L G&A FOR NEW ACCT'NG FOR INTERNAL LEASING COSTS



## FORWARD LOOKING STATEMENTS

THIS PRESENTATION INCLUDES CERTAIN STATEMENTS THAT MAY BE DEEMED TO BE "FORWARD-LOOKING STATEMENTS" WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND ARE INTENDED TO BE COVERED BY THE SAFE HARBOR PROVISIONS THEREOF. ALL STATEMENTS, OTHER THAN STATEMENTS OF HISTORICAL FACTS, INCLUDED IN THIS PRESENTATION THAT ADDRESS ACTIVITIES, EVENTS OR DEVELOPMENTS THAT WE EXPECT, BELIEVE OR ANTICIPATE WILL OR MAY OCCUR IN THE FUTURE, ARE FORWARD-LOOKING STATEMENTS. THESE FORWARD-LOOKING STATEMENTS ARE BASED ON CERTAIN ASSUMPTIONS AND ANALYSES MADE BY US IN LIGHT OF OUR EXPERIENCE AND OUR PERCEPTION OF HISTORICAL TRENDS, CURRENT CONDITIONS, EXPECTED FUTURE DEVELOPMENTS AND OTHER FACTORS WE BELIEVE ARE APPROPRIATE. FORWARD-LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE AND ACTUAL RESULTS OR DEVELOPMENTS MAY DIFFER MATERIALLY, AND WE CAUTION YOU NOT TO PLACE UNDUE RELIANCE ON SUCH STATEMENTS. FORWARD-LOOKING STATEMENTS ARE GENERALLY IDENTIFIABLE BY THE USE OF THE WORDS "MAY," "WILL," "SHOULD," "EXPECT," "ANTICIPATE," "ESTIMATE," "BELIEVE," "INTEND," "PROJECT," "CONTINUE," OR THE NEGATIVE OF THESE WORDS, OR OTHER SIMILAR WORDS OR TERMS. FORWARD-LOOKING STATEMENTS CONTAINED IN THIS PRESENTATION ARE SUBJECT TO A NUMBER OF RISKS AND UNCERTAINTIES, MANY OF WHICH ARE BEYOND OUR CONTROL, THAT MAY CAUSE OUR ACTUAL RESULTS, PERFORMANCE OR ACHIEVEMENTS TO BE MATERIALLY DIFFERENT FROM FUTURE RESULTS, PERFORMANCE OR ACHIEVEMENTS EXPRESSED OR IMPLIED BY FORWARD-LOOKING STATEMENTS MADE BY US. FACTORS AND RISKS TO OUR BUSINESS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER FROM THOSE CONTAINED IN THE FORWARD-LOOKING STATEMENTS ARE DESCRIBED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION. WE UNDERTAKE NO OBLIGATION TO PUBLICLY UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF FUTURE EVENTS, NEW INFORMATION OR OTHERWISE.

THE NON-GAAP FINANCIAL MEASURES CONTAINED IN THIS PRESENTATION ARE NOT MEASURES OF FINANCIAL PERFORMANCE CALCULATED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES, OR GAAP, AND SHOULD NOT BE CONSIDERED AS REPLACEMENTS OR ALTERNATIVES TO NET INCOME (LOSS) OR ANY OTHER PERFORMANCE MEASURE DERIVED IN ACCORDANCE WITH GAAP OR AS ALTERNATIVES TO CASH FLOWS FROM OPERATING ACTIVITIES AS A MEASURE OF OUR LIQUIDITY. THEY SHOULD BE VIEWED IN ADDITION TO, AND NOT AS A SUBSTITUTE FOR, ANALYSIS OF OUR RESULTS REPORTED IN ACCORDANCE WITH GAAP, OR AS ALTERNATIVE MEASURES OF LIQUIDITY. MANAGEMENT BELIEVES THAT CERTAIN NON-GAAP FINANCIAL MEASURES PROVIDE A VIEW TO MEASURES SIMILAR TO THOSE USED IN EVALUATING OUR COMPLIANCE WITH CERTAIN FINANCIAL COVENANTS UNDER OUR CREDIT FACILITIES AND PROVIDE FINANCIAL STATEMENT USERS MEANINGFUL COMPARISONS BETWEEN CURRENT AND PRIOR YEAR PERIOD RESULTS. THEY ARE ALSO USED AS A METRIC TO DETERMINE CERTAIN COMPONENTS OF PERFORMANCE-BASED COMPENSATION. THESE NON-GAAP FINANCIAL MEASURES ARE BASED ON CURRENTLY AVAILABLE INFORMATION AND CERTAIN ADJUSTMENTS THAT WE BELIEVE ARE REASONABLE AND ARE PRESENTED AS AN AID IN UNDERSTANDING OUR OPERATING RESULTS. THEY ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS OF OPERATIONS THAT MAY BE OBTAINED BY THE COMPANY. RECONCILIATIONS FOR NON-GAAP FINANCIAL MEASURES IN RESPECT OF FUNDS FROM OPERATIONS, OPERATING INCOME AND SAME-STORE OPERATING INCOME ARE PROVIDED UNDER THE HEADINGS "FUNDS FROM OPERATIONS" AND "RECONCILIATION OF NET INCOME TO SAME-STORE OPERATING INCOME IN SL GREEN'S FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2017. IN ADDITION, THIS PRESENTATION CONTAINS EARNINGS GUIDANCE IN FUNDS FROM OPERATIONS PER DILUTED SHARE FOR THE YEAR ENDING DECEMBER 31, 2018. SL GREEN'S FORM 10-K FILED WITH THE SEC ON FEBRUARY 26, 2019 PROVIDES A RECONCILIATION OF FUNDS FROM OPERATIONS PER DILUTED SHARE FOR THE YEAR ENDING DECEMBER 31, 2018.



