

### DISCLAIMER

This presentation contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended. All statements included in this presentation, other than statements of historical fact, that address activities, events or developments that we believe or anticipate will or may occur in the future are forward-looking statements. These statements represent our reasonable judgment on the future based on various factors and using numerous assumptions and are subject to known and unknown risks, uncertainties and other factors that could cause our actual results and financial position to differ materially. We claim the protection of the safe harbor for forward-looking statements provided in the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "projection," "expects," "should," "could," "intends," "anticipates," "targets," "plans," "estimates" or the negatives of those terms. The forward-looking information is based on various factors and was derived using numerous assumptions. Important factors that could cause our actual results to be materially different from the forward-looking statements include the risks and other factors discussed in our filings with the SEC. There may be other factors that could cause our actual results to be materially different from the results referenced in the forward-looking statements. Forward-looking statements speak only as of the date they are made, and we do not intend to update or otherwise revise the forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of unanticipated events.

The Non-GAAP financial measures contained in this presentation are not measures of financial performance calculated in accordance with GAAP and should not be considered as replacements or alternatives to net income (loss) or any other performance measure derived in accordance with GAAP or as alternatives to cash flows from operating activities as a measure of our liquidity. They should be viewed in addition to, and not as a substitute for, analysis of our results reported in accordance with GAAP, or as alternative measures of liquidity. Management believes that certain non-GAAP financial measures provide a view to measures similar to those used in evaluating our compliance with certain financial covenants under our credit facilities and provide financial statement users meaningful comparisons between current and prior year period results. They are also used as a metric to determine certain components of performance-based compensation. These non-GAAP financial measures are based on currently available information and certain adjustments that we believe are reasonable and are presented as an aid in understanding our operating results. They are not necessarily indicative of future results of operations that may be obtained by the Company. Reconciliations for non-GAAP financial measures in respect of funds from operations and operating income and same-store non-operating income are provided under the heading "Reconciliation of Non-GAAP Financial Measures" in SL Green's Form 8-K filed on October 20, 2016 and under the heading of "Funds from Operations" and "Reconciliation of Same-Store Operating Income to Net Operating Income" in SL Green's Form 10-K for the year ended December 31, 2015. In addition, this presentation contains earnings guidance in funds from operations per diluted share for the years ending December 31, 2016 and December 31, 2017.







### SOLID TO THE CORE



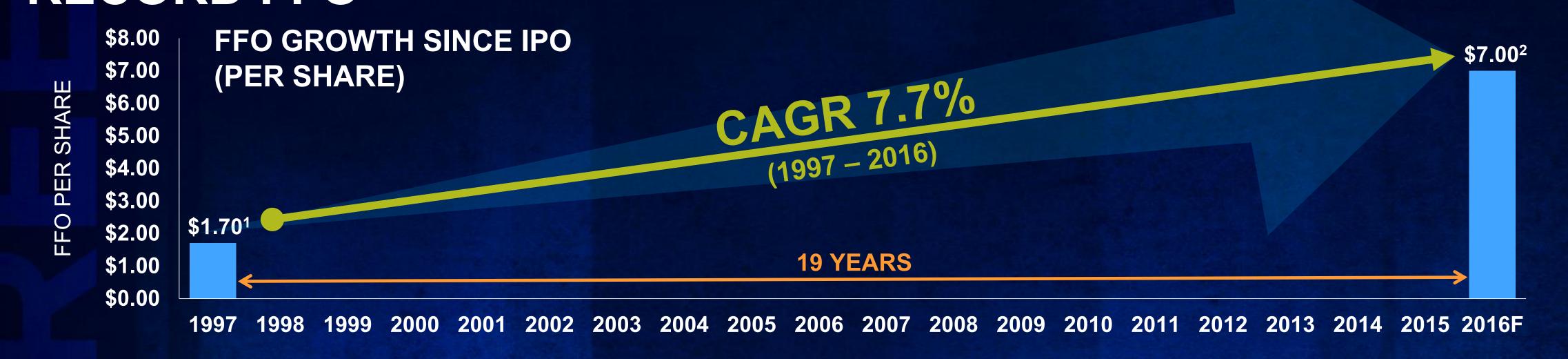
## CREATING EXTRAORDINARY VALUE TRS AGAINST OFFICE SECTOR

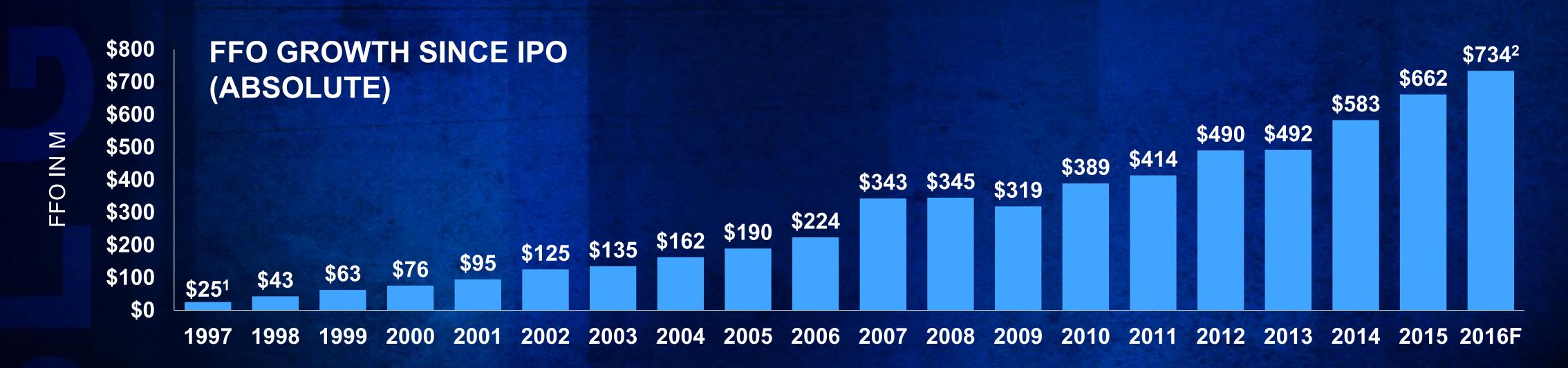
	OFFICE SECTOR COMPANIES	TRS SINCE IPO
1	BOSTON PROPERTIES, INC	1050%
2	SL GREEN REALTY CORP.	912%
3	ALEXANDRIA REAL ESTATE	805%
4	VORNADO REALTY TRUST	687%
5	KILROY REALTY CORP.	642%
6	LIBERTY PROPERTY TRUST	434%
7	DUKE REALTY CORP.	268%
8	MACK-CALI REALTY CORP.	137%
9	DIGITAL REALTY TRUST, INC <sup>1</sup>	N/A
10	DOUGLAS EMMETT, INC <sup>1</sup>	N/A

# CREATING EXTRAORDINARY VALUE TRS AGAINST INDICES

	OFFICE SECTOR COMPANIES	TRS SINCE IPO
1	SL GREEN REALTY CORP.	912%
2	MSCI US REIT NET TR	453%
3	RUSSELL 2000 TR INDEX	315%
4	DOW JONES INDUSTRIAL AVERAGE TR INDEX	289%
5	S&P 500 TR INDEX	249%
6	FTSE ALL - SHARE TR INDEX	197%
7	NASDAQ 100 TR INDEX	175%

## DELIVERING EARNINGS GROWTH RECORD FFO

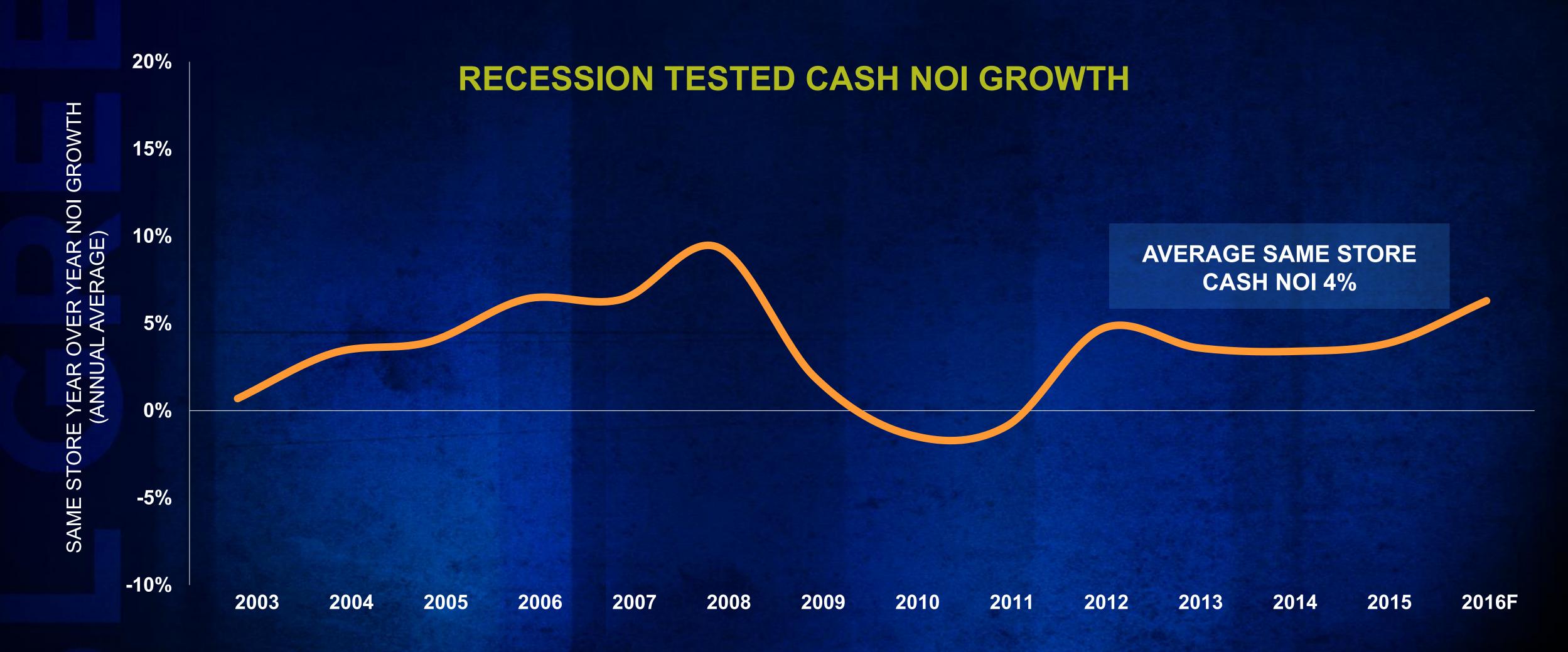




<sup>1.</sup> Represents a Full Year on a Pro Forma Basis

<sup>2. 2016</sup> FFO is Midpoint of Management's Normalized Guidance Range

# DELIVERING EARNINGS GROWTH SLG SAME STORE NOI GROWTH



## BUILT TO WITHSTAND DOWNTURNS FINANCIAL HIGHLIGHTS

2.6x
FIXED CHARGE
COVERAGE<sup>1</sup>

\$2.1B
LIQUIDITY<sup>2</sup>

9.3 YEARS
AVERAGE LEASE TERM<sup>3</sup>

97.5% LEASED4

6.7X

NET DEBT
TO EBITDA<sup>1</sup>

35%
NET DEBT
TO VALUE<sup>5</sup>

13%
FLOATING
RATE DEBT6

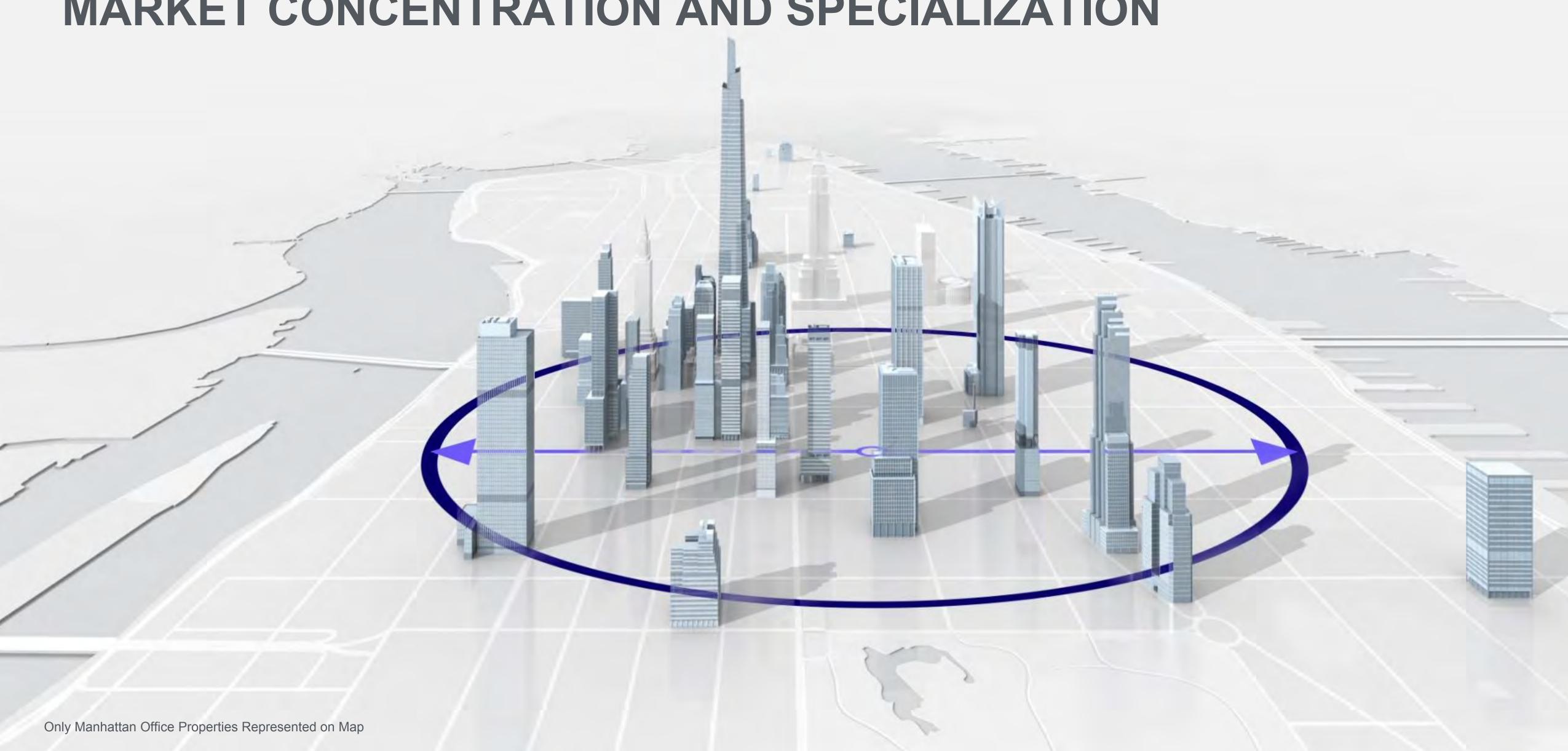
5.4 YEARS

AVERAGE TERM
OF LIABILITIES<sup>7</sup>

- 1. Calculated as of Year-End 2016 on a Run-Rate Basis Using Fitch's Published Methodology
- 2. Includes Marketable Securities
- 3. Average Manhattan Lease Term as of 12/02/16
- 4. Inclusive of Leases Signed, but Not Yet Commenced. As of 9/30/16
- 5. Net Debt at SLG Share / Total Value Using Analyst Consensus NAV per Share of \$137.97 as of 12/02/16
- 6. As of 12/31/16 Pro Forma for Refinancing Activity Projected to be Consummated. Net of Floating Rate Debt & Preferred Equity Positions
- 7. As of 3/31/17 Pro Forma for Refinancing Activity Projected to be Consummated

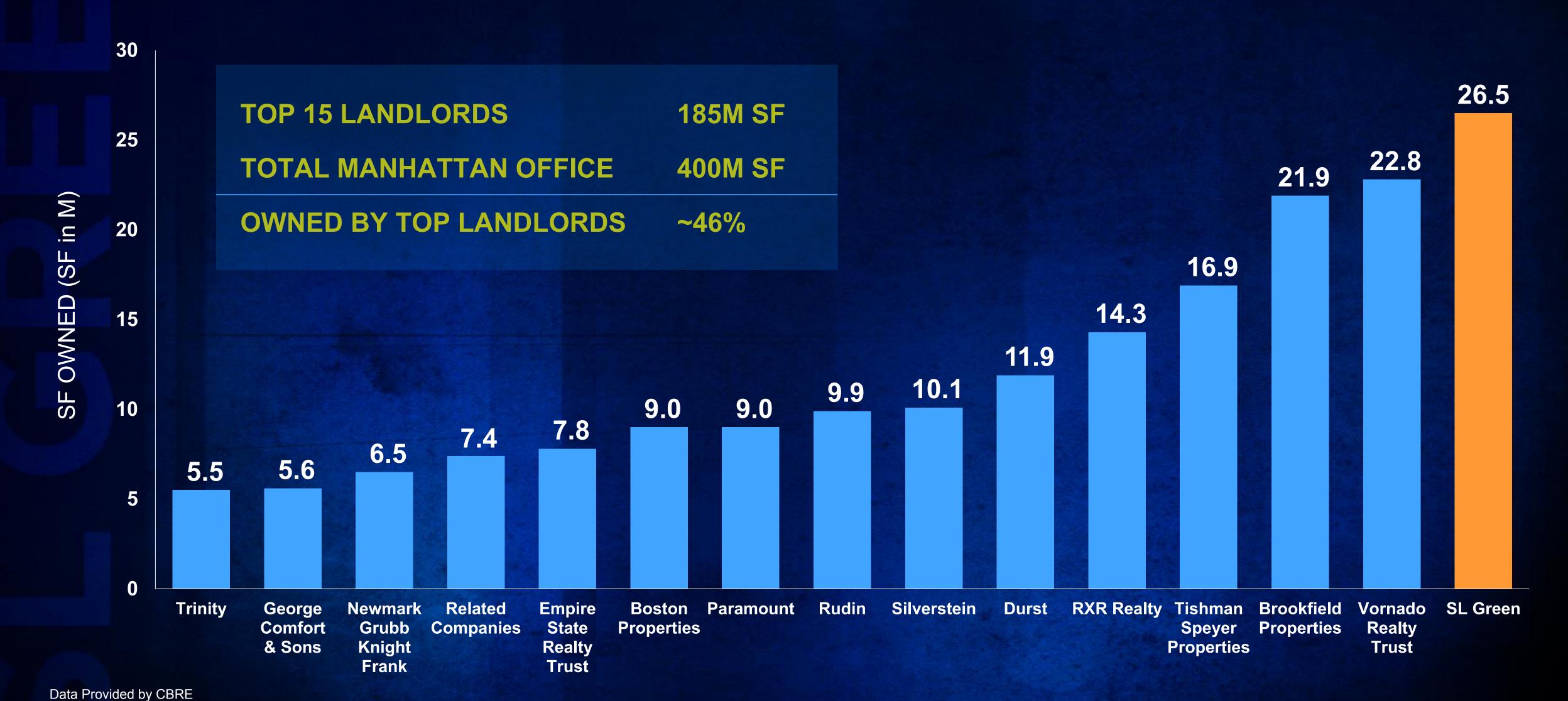
### DIFFERENTIATING THE PLATFORM

MARKET CONCENTRATION AND SPECIALIZATION

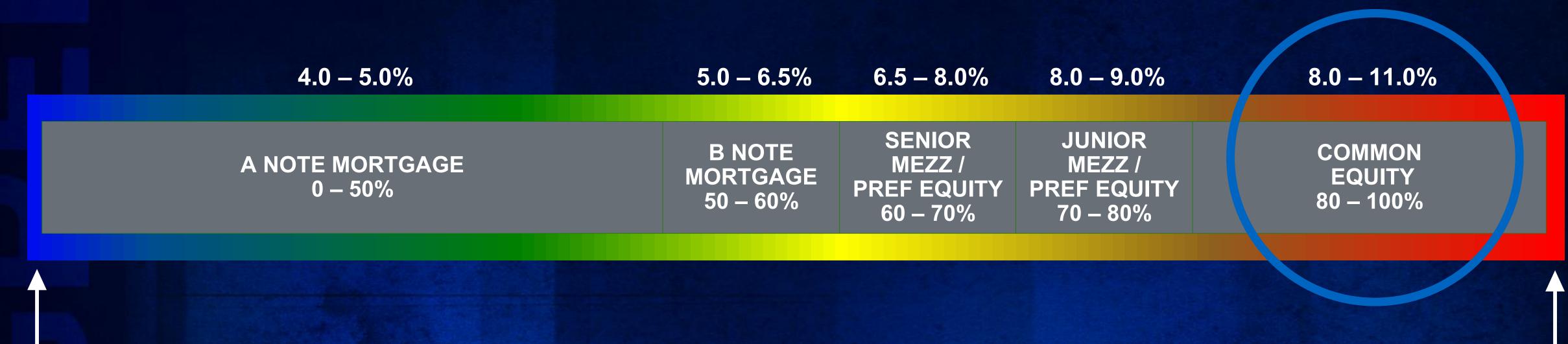


## DIFFERENTIATING THE PLATFORM SCALE OFFICE PLAYERS

All Figures Include Projects in Construction



## DIFFERENTIATING THE PLATFORM DEBT & PREFERRED EQUITY PLATFORM



SL GREEN INVESTS THROUGHOUT THE ENTIRE SPECTRUM

**AVERAGE WACC = 6.30%** 

# DIFFERENTIATING THE PLATFORM ACTIVE RECYCLERS (2005 – 2016)



## DIFFERENTIATING THE PLATFORM PROACTIVE RISK MANAGEMENT

- Captive Insurer
  - Belmont is a NYS Licensed Insurer Since 2006
  - Eight Customized Lines of Coverage
  - Access to Reinsurance Markets
  - Insulates SLG from Price Volatility
  - Reinvest Retained Premiums to Generate Profits and Build Capital



# DIFFERENTIATING THE PLATFORM RUNNING LEAN

PEER GROUP	G&A / REVENUES	G&A / ASSETS
ALEXANDRIA REAL ESTATE EQUITIES, INC	6.9%	0.7%
BOSTON PROPERTIES, INC	4.1%	0.6%
BRANDYWINE REALTY TRUST	5.8%	0.6%
DOUGLAS EMMETT, INC	4.7%	0.5%
EMPIRE STATE REALTY TRUST, INC	6.6%	1.3%
KILROY REALTY CORP.	8.5%	0.9%
MACK-CALI REALTY CORP.	7.9%	1.2%
PARAMOUNT GROUP, INC	7.0%	0.6%
VORNADO REALTY TRUST	6.8%	0.8%
PEER GROUP AVERAGE	6.5%	0.8%
SL GREEN REALTY CORP.	4.9%	0.5%

### LANDLORD OF CHOICE

- 80% of SLG Tenants Are Satisfied Overall
- 9/4 % of SLG's Tenants Are Satisfied with Management
- % of SLG Tenants Are Satisfied with Leasing
- 9 1 % of SLG Tenants Would Recommend the Building
- 66% of SLG Tenants Are Likely to Renew Their Lease



### LENDER OF CHOICE

### SLG NEW YORK'S #1 PROVIDER OF REAL ESTATE CAPITAL

25-30 COLUMBIA HEIGHTS

\$376 Million

Mortgage Loan
Kushner Companies

61 BROADWAY

\$290 Million

Mortgage & Mezzanine Loan RXR Realty China Orient Asset Management

196 ORCHARD ST

\$195 Million

Mortgage & Mezzanine Loan

Magnum Real Estate Group Real Estate Equities Corp.

106 SPRING ST

\$85.5 Million

Co-op & Mezzanine Loan 60 Guilders

**548 WEST 22ND ST** 

\$52.5 Million

Mortgage & Mezzanine Loan
Property Markets Group

47-37 AUSTELL PLACE

\$47 Million

Mortgage & Mezzanine Loan

Normandy Real Estate Partners

GEM Realty Capital

Drake Street Partners

275 MADISON AVE

\$40 Million

Mezzanine Loan RPW Group

\$2 Billion of Debt Investments in 2016

### REVITALIZING A CITY



2015-2016

#### OUR KEY ACHIEVEMENTS

SL Green's accomplishments are a testament to the success of our sustainability program. We are setting the precedent for environmental responsibility in New York City.

### NAMED ONE OF THE GREENEST

BUSINESSES IN THE UNITED STATES

By Newsweek for the third consecutive year.
Our ranking improved 59% from 2015
(2014, 2015, 2016)

### UGC & IREM®

#### WINNERS

Urban Green Council EBie Award &
Institute of Real Estate Management
REME Award in recognition of efficiency
retrofits at 1515 Broadway
(2016)

### REDUCED

#### KILOWATT HOURS

Our demand response program reduced 34,000 KWH across Con Ed and NYSO's programs (2015)

### \$9 MILLION

#### INVESTED IN ENERGY EFFICIENCY

Including LED retrofits, steam station insulation, BMS installation and HVAC upgrades (2015, 2016)



### THE MOST SUSTAINABLE

REITS

HIP Investor ranked SLG among its

Top 10 Most Sustainable REITs in the U.S.

(2016)

### 20 ENERGY STAR LABELS

Representing 13% of all of Manhattan's labels across 12.2M SF (2015)

## 11 COMMUNITY EVENTS

FOR TENANTS & EMPLOYEES

Lobby and park cleanup events planned in celebration of Earth Day (2015, 2016)

### 2 YEARS

ON MSCI'S INDEX

Included in Morgan Stanley Capital International's ESG index (2015, 2016)

### EPA PARTNER

OF THE YEAR

For the second consecutive year, achieved ENERGY STAR's Partner of the Year Award.
Only 1% of applicants achieve this award (2015, 2016)



## IMPROVING THE PUBLIC REALM MTA IMPROVEMENTS

### COST EST. SUMMARY OF ONSITE & OFFSITE IMPROVEMENTS

ONSITE IMPROVEMENTS		COST (\$ IN M)
1	EAST SIDE ACCESS	\$16
2	SHUTTLE IMPROVEMENT	18
3	INTERMODAL CONNECTION	22
4	PUBLIC TRANSIT HALL	11
5	PEDESTRIAN PLAZA	12
	ONSITE IMPROVEMENTS SUBTOTAL	\$79
OFFS	ITE IMPROVEMENTS	
6	CIRCULATION & HYATT STAIRS	\$82
7	MODIFICATIONS OF PLATFORMS	29
8	NEW LEXINGTON STREET ENTRANCE	16
9	NEW STAIRS & MOBIL PASSAGEWAY	8
10	NEW STAIRS TO MEZZ BELOW 125 PARK	6
	OFFSITE IMPROVEMENTS SUBTOTAL	\$141
TOTA	L COST OF IMPROVEMENTS	\$220





### A DYNAMIC MARKET



# A DYNAMIC MARKET TRANSPORTATION & INFRASTRUCTURE



7 Line Extension \$2.4B<sup>1</sup>



2nd Avenue Subway Line \$4.45B<sup>2</sup>



East Side Access \$10.18B<sup>2</sup>



New Hudson River Tunnel \$24B<sup>3</sup>

# ADYNAMIC MARKET HIGHER EDUCATION



The New School University Center \$353M1



NYU Greenwich Village Expansion \$6B<sup>3</sup>



Columbia Manhattanville Expansion \$6.8B<sup>2</sup>



CUNY Advanced Science Research Center \$600M<sup>4</sup>

- 2. Kasirer Consulting3. Daily News
- 4. Skanska

# A DYNAMIC MARKET HOSPITALS



Memorial Sloan Kettering Cancer Center\$1.5B<sup>1</sup>



Mount Sinai Downtown \$500M<sup>3</sup>

- 1. New York Presbyterian
- 2. NYU Langone Medical Center
- 3. Mount Sinai
- 4. NY Daily News



**NYU Langone Medical Center \$1B<sup>2</sup>** 



Lenox Hill Greenwich Village \$150M<sup>4</sup>

# ADYNAMIC MARKET MUSEUMS



The Whitney \$422M<sup>1</sup>



MoMA Expansion \$440M<sup>3</sup>



9/11 Memorial Museum \$700M<sup>2</sup>



Museum of Natural History \$325M<sup>4</sup>

- 1. Whitney Museum
- Wall Street Journal
   Observer
- 4. New York Times

### A DYNAMIC MARKET

### PARKS & RECREATION



High Line \$2B<sup>1</sup>



Brooklyn Bridge Park \$370M<sup>3</sup>



Pier 57 \$350M<sup>2</sup>



South Street Seaport \$425M<sup>4</sup>

- 1. New York Times
- 2. The Real Deal
- 3. Wall Street Journal4. Urban Land

# A DYNAMIC MARKET BIOTECH & RESEARCH





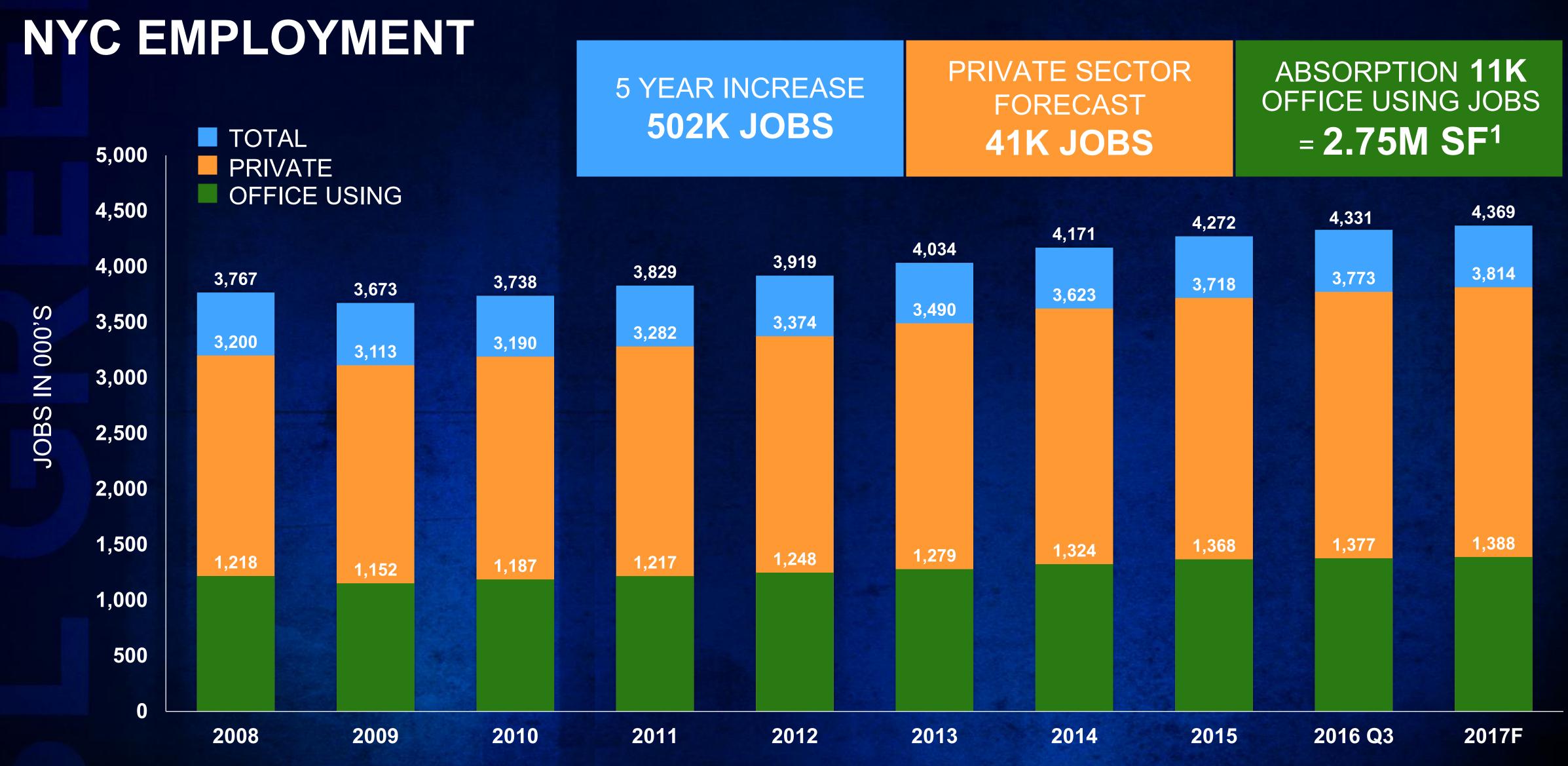






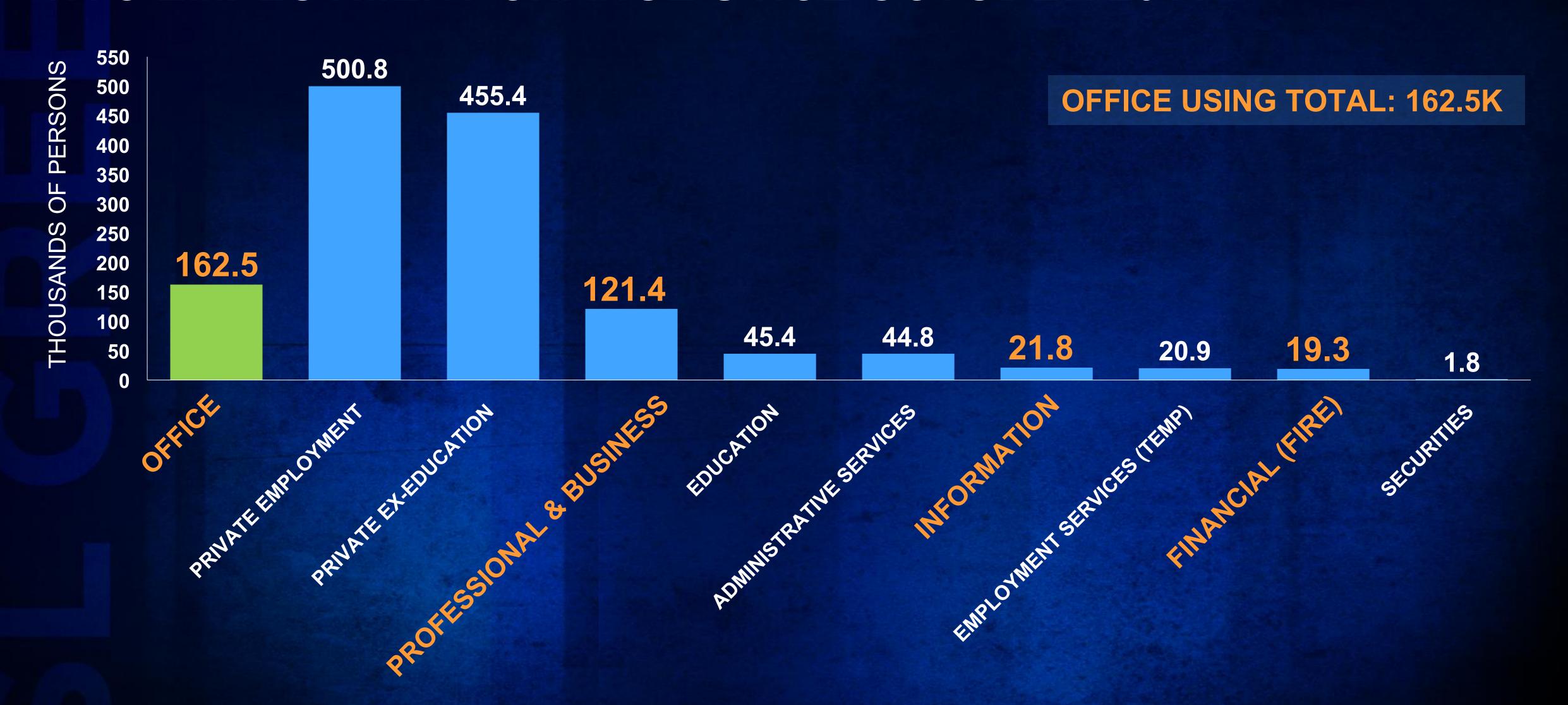
Cornell Tech \$2B<sup>2</sup>

### NYC EMPLOYMENT STATS



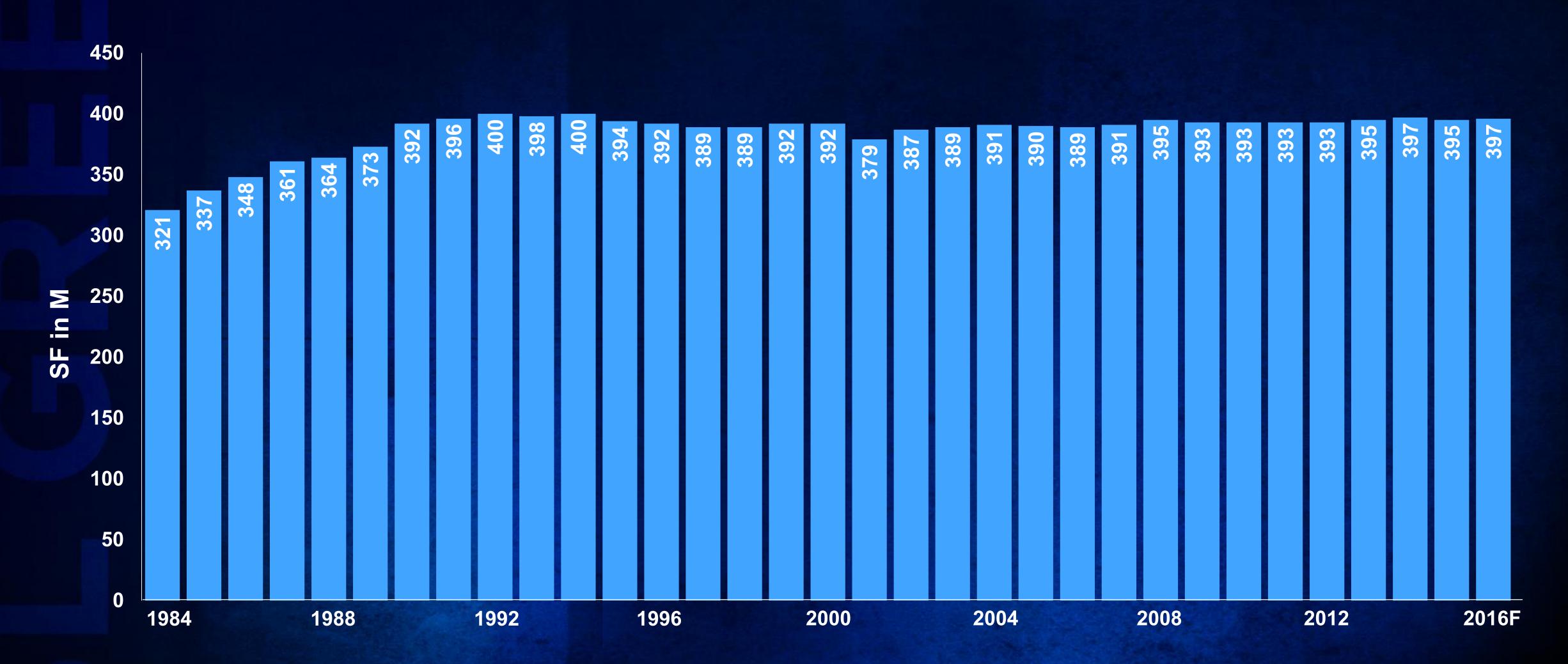
<sup>1.</sup> Absorption Assumes 250 SF per Office Using Employee, per Gensler Source: Bureau of Labor Statistics, Annual Data Reflects Year End, Forecast from Moody's Analytics

## NYC EMPLOYMENT CHANGE SINCE OCTOBER 2011



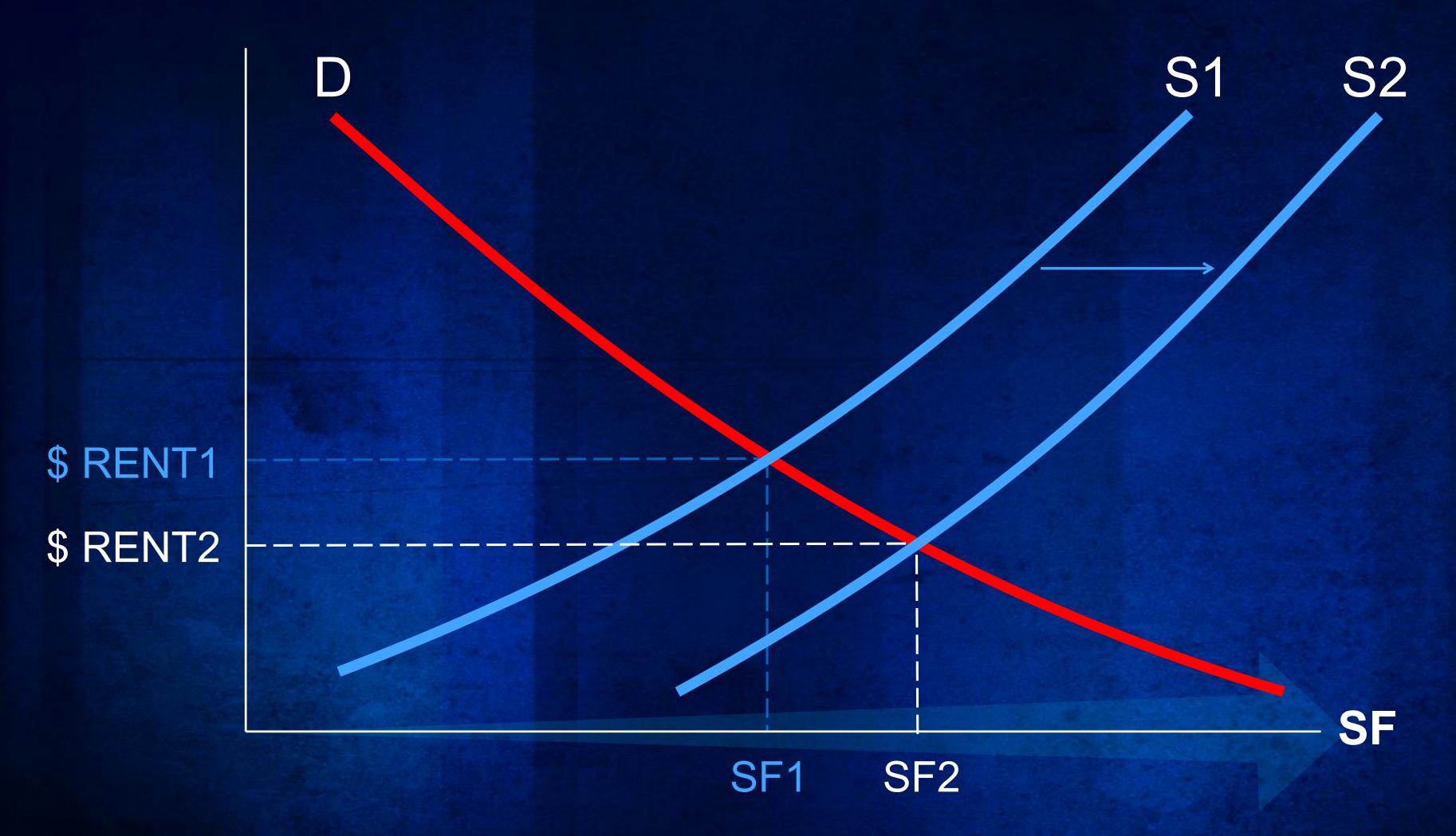


# NEW SUPPLY "A GOOD THING" STABLE MANHATTAN OFFICE INVENTORY



# NEW SUPPLY "A GOOD THING" SUPPLY & DEMAND FORMULA

RENT



# NEW SUPPLY "A GOOD THING" SUPPLY-SIDE MATH

2017 – 2021 POTENTIAL NEW COMMERCIAL DEVELOPMENT	SF IN M
TOTAL DEVELOPMENT PIPELINE <sup>1</sup>	24.4
LESS: PIPELINE ASSUMED TO BE DELIVERED POST 2021 <sup>2</sup>	(6.5)
LESS: SPECULATIVE CONVERSIONS / REDUCTIONS IN MARKET INVENTORY3	(4.4)
NET PROJECTED INCREASE IN OFFICE INVENTORY	13.5
LESS: PRELEASED / SOLD NEW SUPPLY	(5.5)
VACANT NEW OFFICE INVENTORY	8.0
PLUS: NEW VACANCIES RESULTING FROM RELOCATION TO NEW CONSTRUCTION	4.9
VACANCY IMPACT FROM NEW SUPPLY	12.9
AVERAGE SF PER ANNUM	2.6
AVERAGE SQUARE FEET PER EMPLOYEE <sup>4</sup>	250
REQUIRED NEW JOBS PER YEAR TO ABSORB IMPACT	10,400
	***************************************

<sup>1.</sup> Inclusive of New Class-A Developments over 200,000 SF in Pipeline

<sup>2.</sup> Management Assumes that 50% of Speculative Pipeline is Not Completed by 2021

<sup>3.</sup> Based on Average Conversion/Demolition Rate of 876K SF per Annum from 2000-2016

<sup>4.</sup> Source: Gensler

# 2017 – 2021 POTENTIAL NEW COMMERCIAL DEVELOPMENT

DEVELOPMENT <sup>1</sup>	OFFICE SF IN M
55 HUDSON YARDS	1.4
3 WORLD TRADE CENTER	2.5
50 HUDSON YARDS	2.1
30 HUDSON YARDS	2.6
1 MANHATTAN WEST	2.1
ONE VANDERBILT (NET NEW SF) <sup>2</sup>	0.8
DEVELOPMENT PIPELINE	11.5
66 HUDSON BOULEVARD (THE SPIRAL) <sup>3</sup>	2.9
3 HUDSON BOULEVARD <sup>3</sup>	1.8
2 MANHATTAN WEST <sup>3</sup>	1.9
2 WORLD TRADE CENTER <sup>3</sup>	2.7
740 EIGHTH AVE <sup>3</sup>	1.0
434-444 ELEVENTH AVE AND 550 WEST 37TH ST <sup>3</sup>	1.3
5 WORLD TRADE CENTER <sup>3</sup>	1.3
TOTAL INCLUDING SPECULATIVE PIPELINE	24.4

<sup>1.</sup> Inclusive of New Class-A Developments over 200,000 SF in Pipeline

<sup>2</sup> Net New Office Square Footage After Demolition of 734K SF Assemblage

<sup>3</sup> Speculative Development That Has Yet to Secure Anchor Tenant or Finalize Development Plans

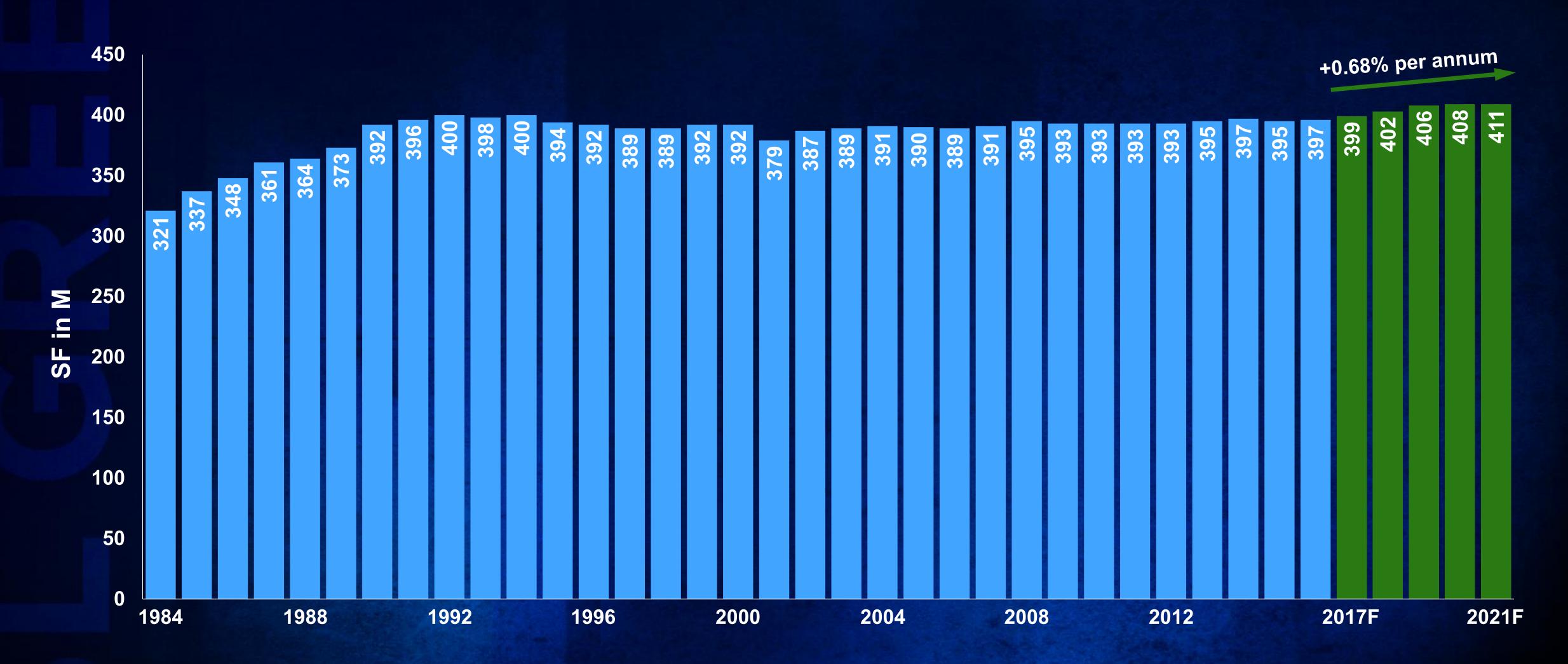
### NEW SUPPLY "A GOOD THING" SUPPLY-SIDE MATH

2017F OFFICE USING JOB GROWTH<sup>1</sup> 11,000



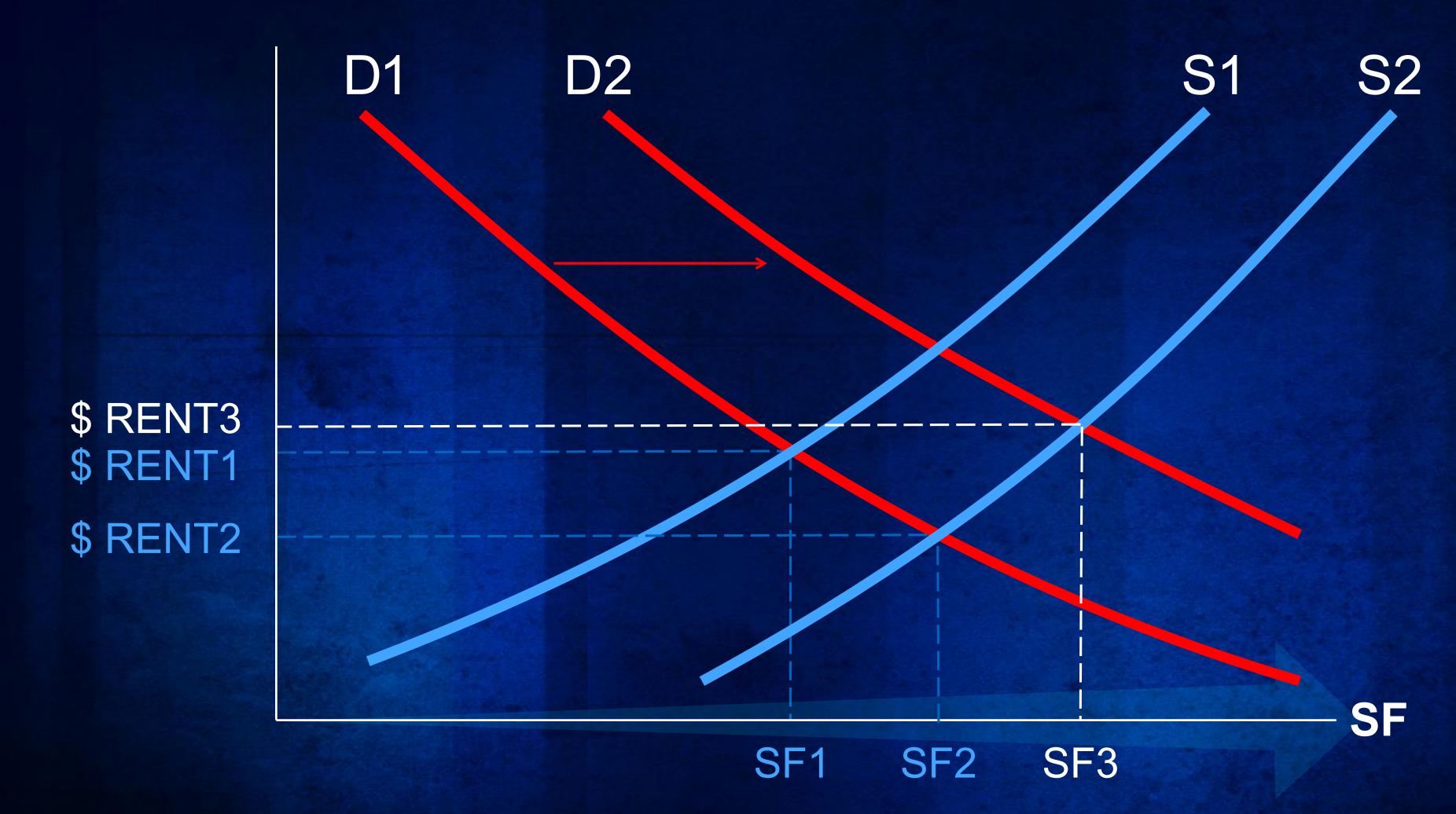
REQUIRED NEW JOBS PER YEAR TO ABSORB IMPACT 10,400

## NEW SUPPLY "A GOOD THING" STABLE MANHATTAN OFFICE INVENTORY



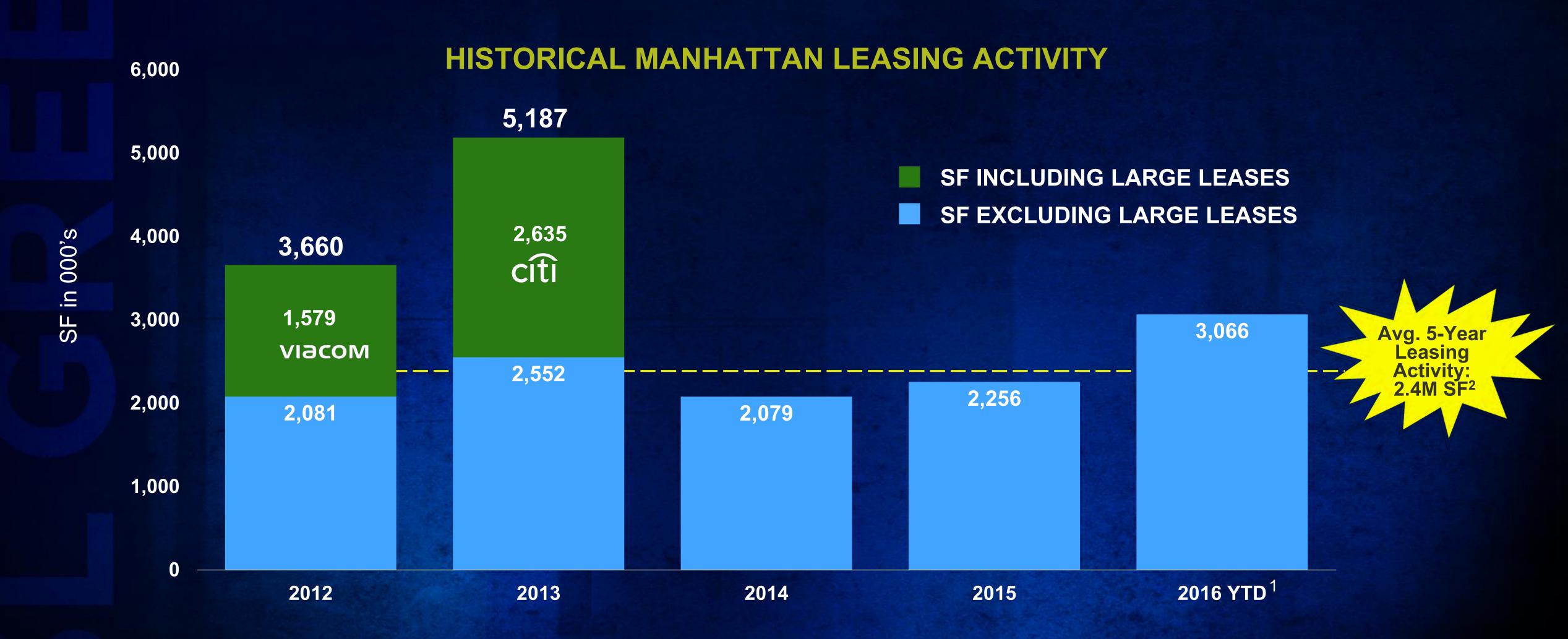
# NEW SUPPLY "A GOOD THING" SUPPLY & DEMAND FORMULA







### BEST OF CLASS PORTFOLIO PERFORMANCE RESILIENT MANHATTAN OFFICE PORTFOLIO



<sup>1.</sup> As of 12/02/16

## BEST OF CLASS PORTFOLIO PERFORMANCE GROWTH IN MID-MARKET RENTS

TYPE	# LEASES	RSF	RENT PSF	MARK-TO-MARKET
RENEWALS	60	1,894,525	\$72.82	27.4%
NEW LEASES WITHIN ONE YEAR	61	699,710	\$68.00	29.2%
FILLING VACANCY	38	471,357	\$76.54	NA
TOTAL	159	3,065,592	<b>\$72.29</b>	27.9%

### BEST OF CLASS PORTFOLIO PERFORMANCE HEADING INTO 2017 WITH STRONG PIPELINE

#### 749K RSF PIPELINE

#### PENDING LEASES

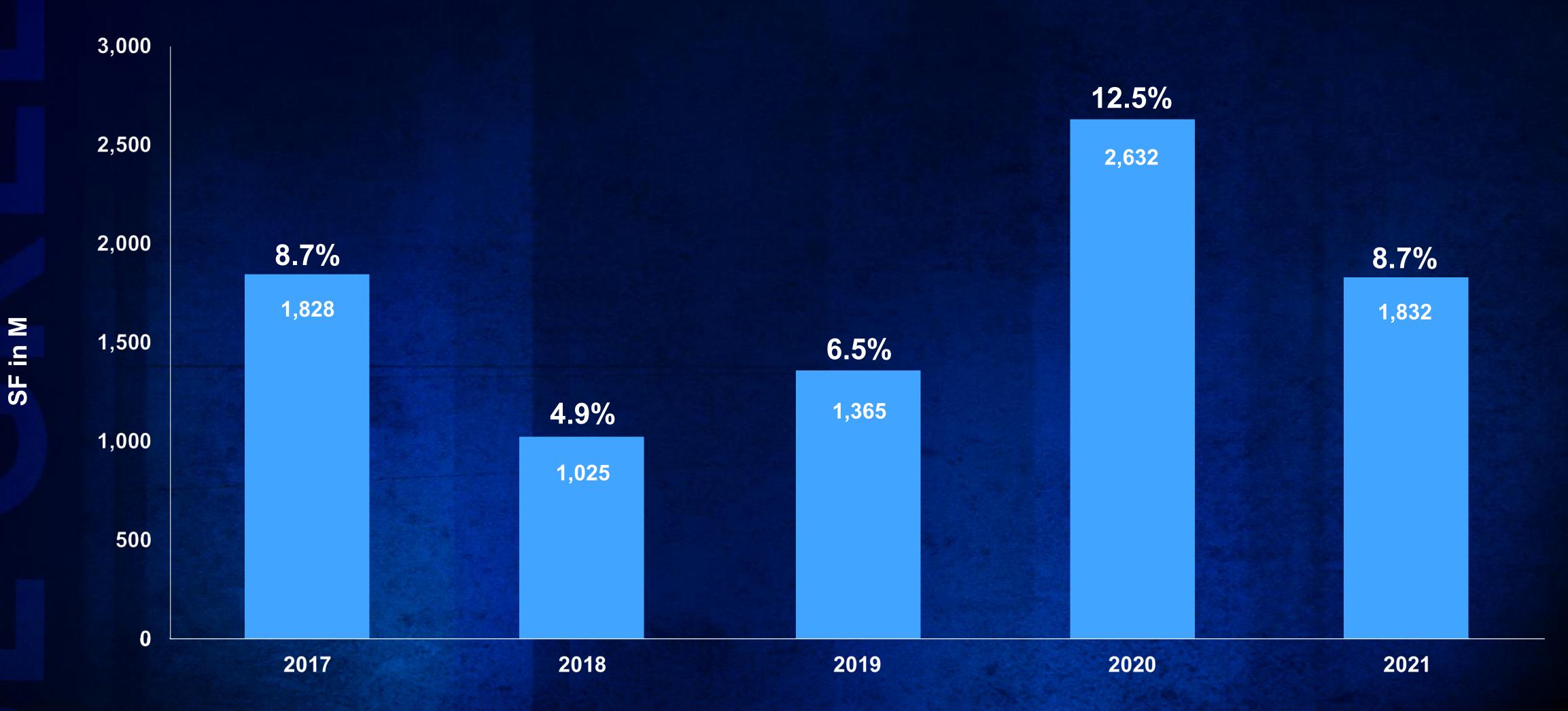
	# LEASES	RSF
NEW	17	257,102
RENEWAL	12	94,167
TOTAL	29	351,269

#### TERM SHEET NEGOTIATIONS

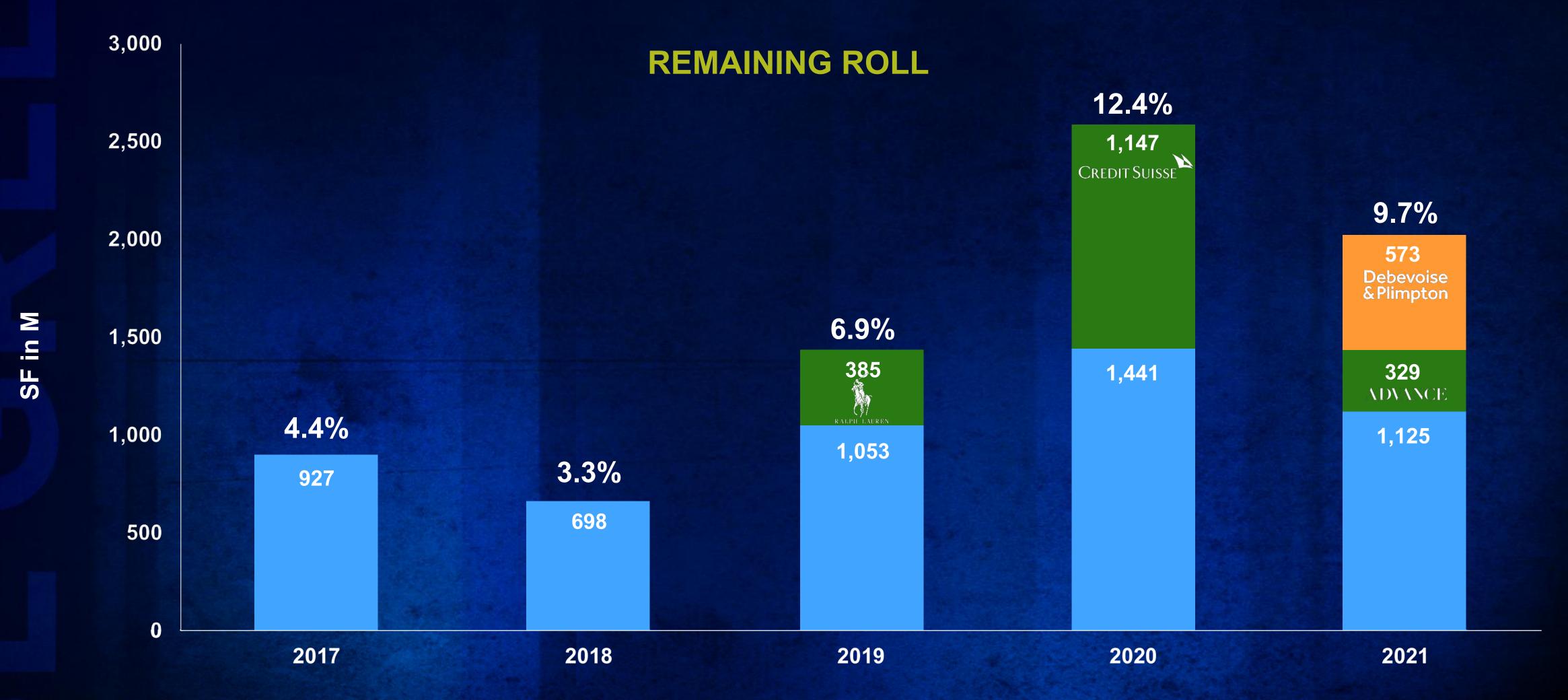
	# LEASES	RSF
NEW	14	249,547
RENEWAL	12	148,575
TOTAL	26	398,122

Mark-To-Market >17%

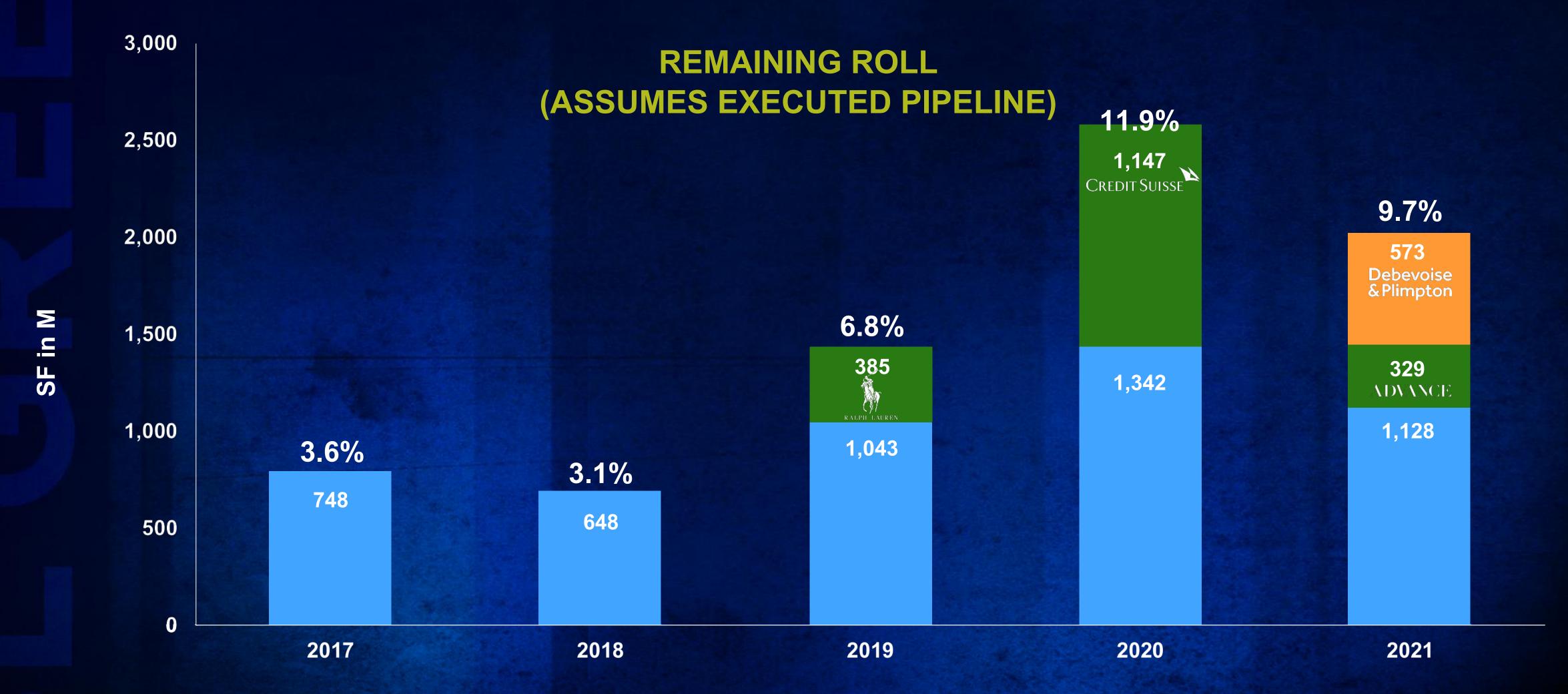
## BEST OF CLASS PORTFOLIO PERFORMANCE APPROXIMATELY 1 YEAR AGO



## BEST OF CLASS PORTFOLIO PERFORMANCE MANAGING SLG'S FORWARD LEASING CURVE



## BEST OF CLASS PORTFOLIO PERFORMANCE MANAGING SLG'S FORWARD LEASING CURVE

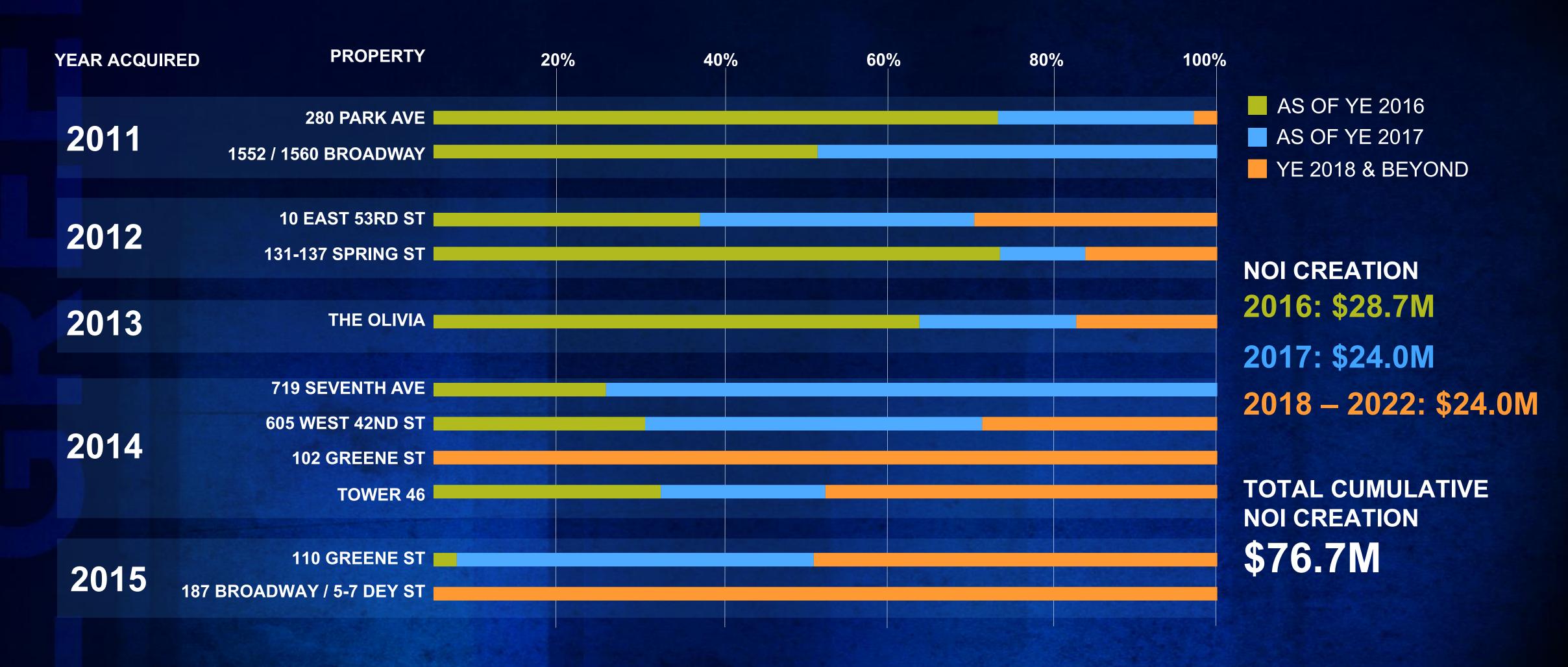


#### BEST OF CLASS PORTFOLIO PERFORMANCE

#### LEASING OPPORTUNITIES

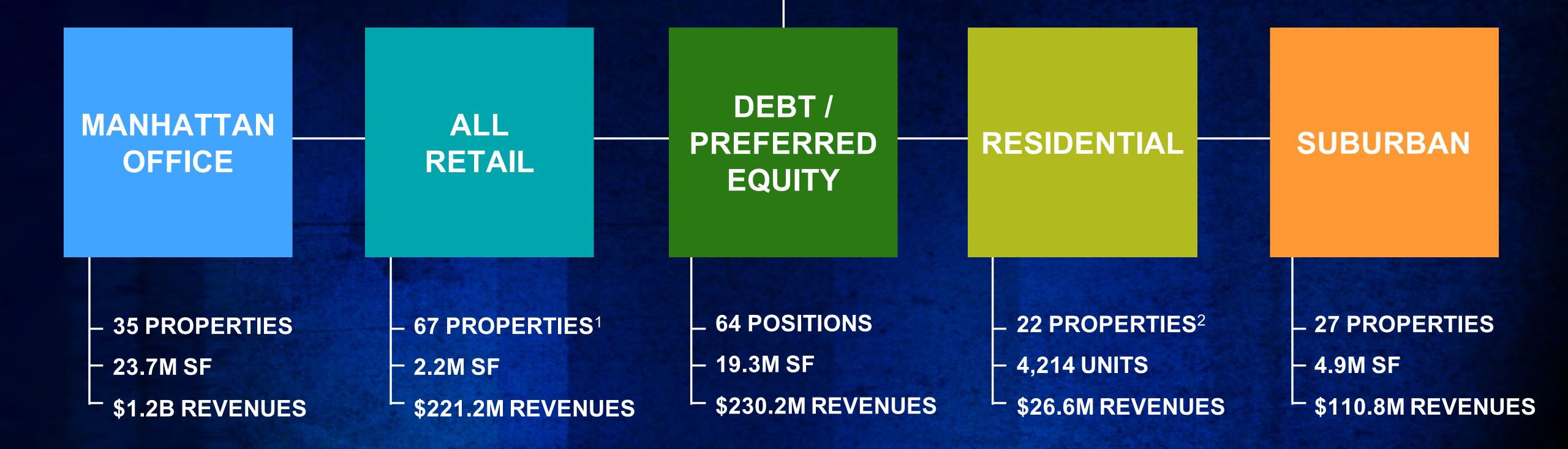
PROPERTY	EXPIRATION STATUS	RSF IN 000'S
485 LEXINGTON AVE	FEB 2017	290
TOWER 46	VACANT	173
1185 AVE OF AMERICAS	JUL 2018	165
10 EAST 53RD ST	VACANT	140
220 EAST 42ND ST	JUL 2020	84
461 FIFTH AVE	OCT 2017	60
100 CHURCH ST	APR 2018	46

#### 2016 GROWTH PORTFOLIO 2.0 V3









Note: Square Feet is Based on Remeasured Square Feet

<sup>1.</sup> Represents Tenant Spaces That Are in 67 Properties

<sup>2.</sup> Property Count Includes The Olivia

#### OFFICE

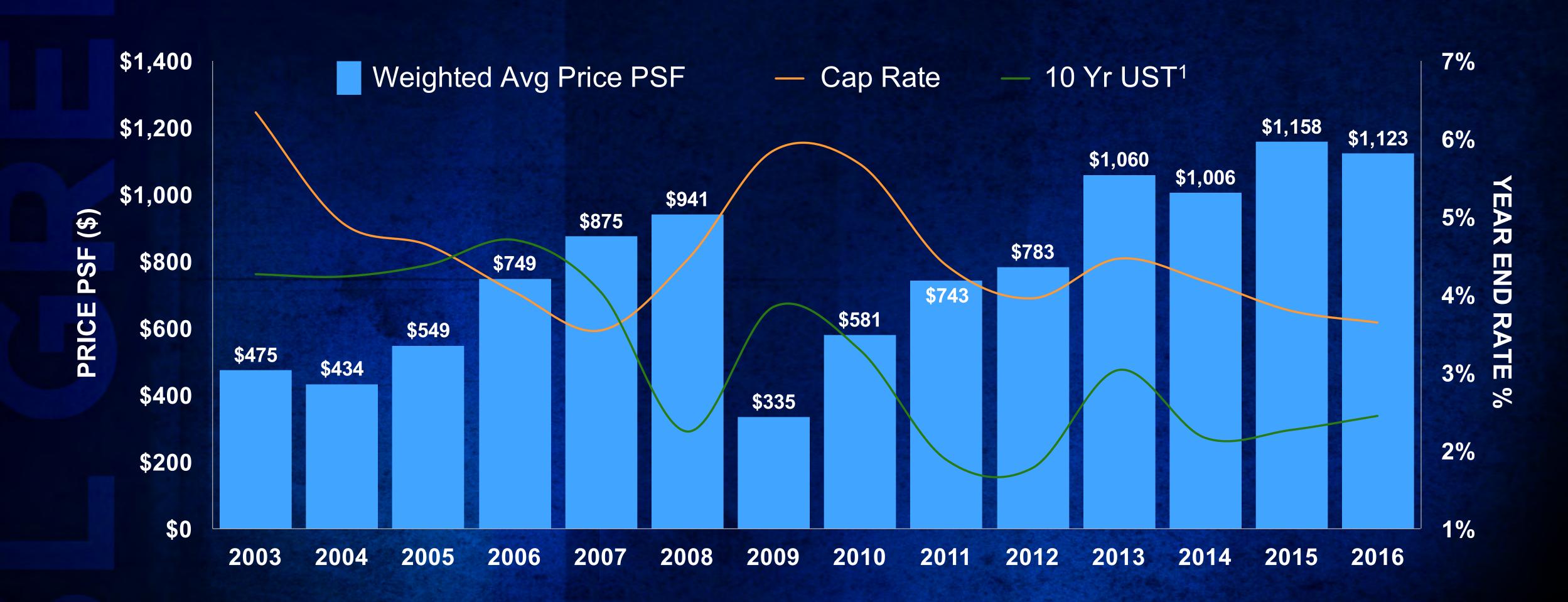
- Foreign Capital Continues to Dominate
- First Sale of New Development (Hudson Yards)
  - Drives Thesis of New Construction
- Investment Broker Shuffle
- Recaps by Appointment in Vogue



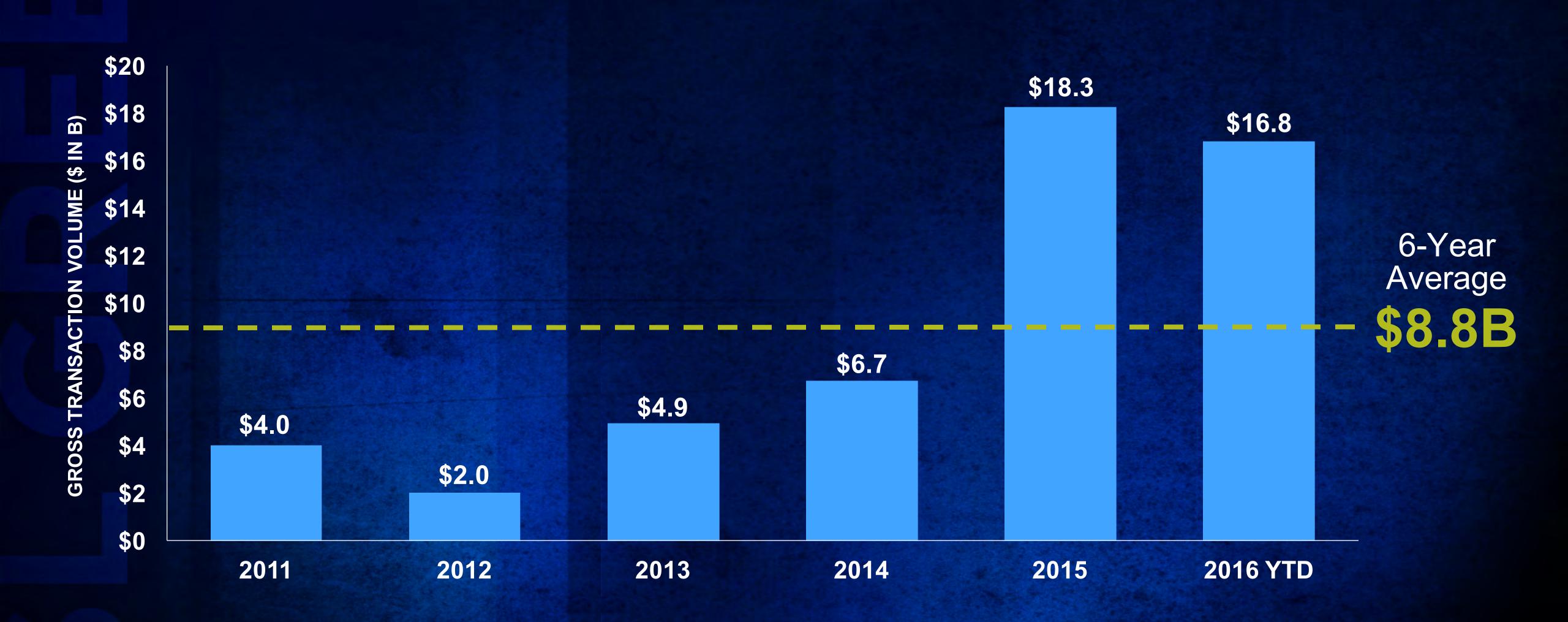
#### MANHATTAN INVESTMENT SALES VOLUME



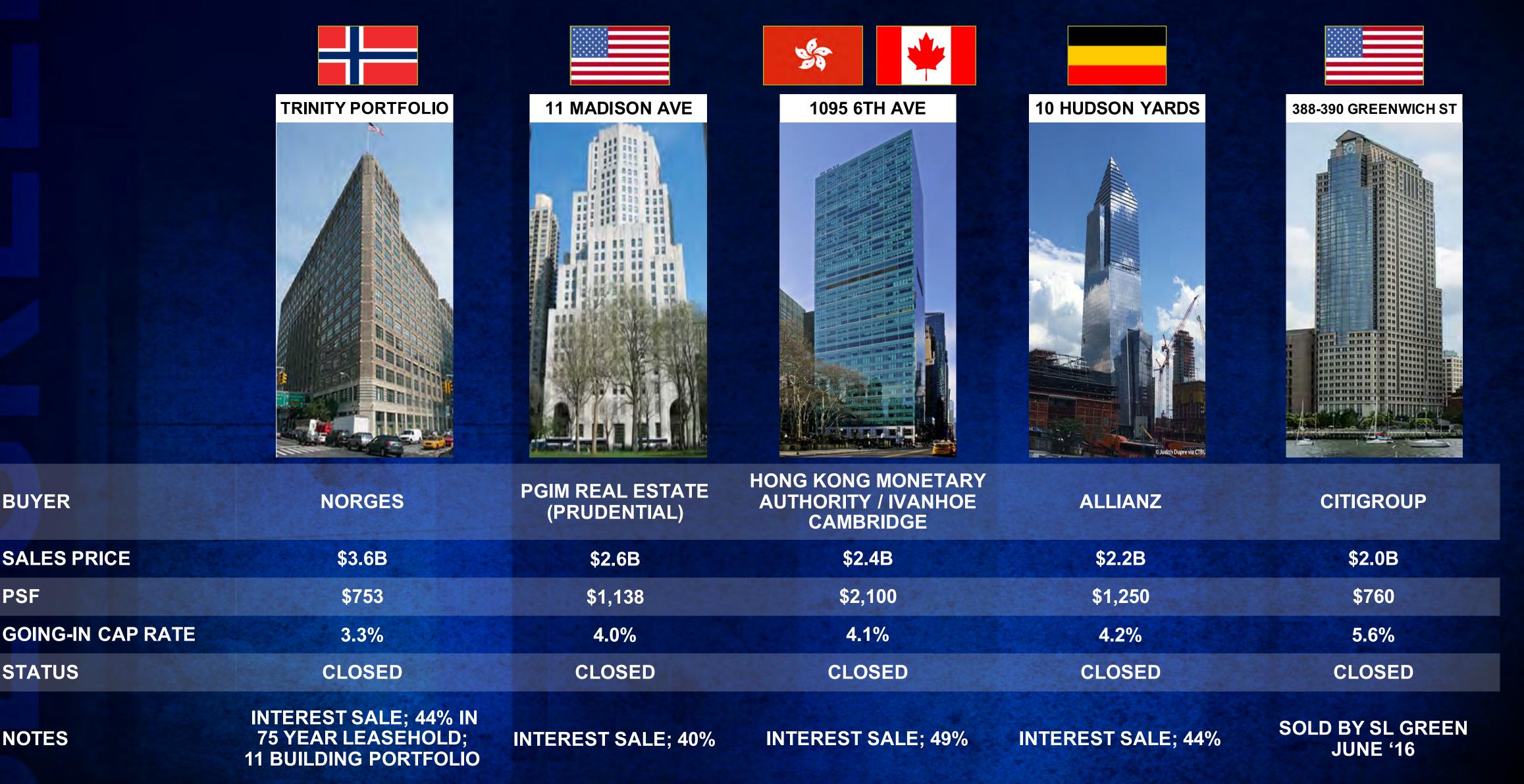
### EQUITY CAPITAL MARKETS MIDTOWN OFFICE CLASS A PRICING



### FOREIGN CAPITAL FEEDING FRENZY MANHATTAN OFFICE INVESTMENT VOLUME



#### NOTABLE MANHATTAN TRANSACTIONS



**BUYER** 

**PSF** 

**STATUS** 

NOTES

**SALES PRICE** 

#### NOTABLE MANHATTAN TRANSACTIONS



**JAN '16** 









BUYER	CALPERS
SALES PRICE	\$1.9B
PSF	\$1,142
GOING-IN CAP RATE	4.6%
STATUS	CLOSED
	SOLD BY AXA FINANCIAL
NOTES	OOLD DI AVA I INANOIAL

IVAI	NHOE CAMBRIDGE CALLAHAN	1
	\$1.8B	
	\$913	
	4.4%	Š.
	CLOSED	
	THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TW	

**INTEREST SALE**; 49%

**NEWSCORP BUILDING** 

\$1.6B
\$943
4.7%
CLOSED
SOLD BY AXA FINANCIAL

**MAY '16** 

CHINA LIFE / RXR

CHINA INVESTMENT CORP.	OL
\$1.4B	9
\$561	\$
4.0%	
CLOSED	CL
INTEREST SALE; 49%	CONDO ( ABAI REPOSITIO

T	OLAYAN
	\$1.4B
	\$1,661
	0%
	CLOSED
<b>/</b> o	CONDO CONVERSION ABANDONED. REPOSITIONED AS OFFICE WITH SIGNIFICANT

**CAPITAL IMPROVEMENTS** 

**NOTES** 

### NOTABLE MANHATTAN TRANSACTIONS



















BUYER	NORGES
SALES PRICE	\$1.4B
PSF	\$1,273
GOING-IN CAP RATE	4.0%
STATUS	CLOSED

OXFORD / CROWN ACQUISITIONS
\$1.34B
\$2,635
N/A
CLOSED
INTEREST SALE;

BANK OF CHINA
\$600M
\$1,277
0.0%
CLOSED
NEW CONSTRUCTION

SHANGHAI MUNICIPAL	
\$453M	
\$713	
3.8%	
CLOSED	

ANBANG INSURANCE CO
\$414M
\$1,130
4.0%
CLOSED

**NOTES** 

50%, OFFICE & **INTEREST SALE; 45% RETAIL CONDO; SOLD 2015** 

LEASEHOLD INTEREST SALE

FEE INTEREST; **SOLD 2016** 

**OFFICE CONDO**; **SOLD 2015** 

### NOTABLE TRANSACTIONS IN THE MARKET













SELLER	BROOKFIELD PROPERTIES	BROOKFIELD PROPERTIES	RXR REALTY	BLACKSTONE	GEORGE COMFORT & SONS	CORNERSTONE
ANTICIPATED SALES PRICE	\$5.0B	\$2.1B	\$1.0B	\$700M	\$625M	\$150M
PSF	\$625	\$1,175	\$1,160	\$1,030	\$650	\$1,002
GOING-IN CAP RATE	TBD	4.6%	4.1%	4.0%	4.0%	4.4%
STATUS	IN MARKET	IN MARKET	IN MARKET	IN MARKET	IN MARKET	IN MARKET
NOTES	INTEREST SALE; 49%, AKA WORLD FINANCIAL CENTER	BROOKFIELD MARKETING FEE INTEREST	INTEREST SALE; 49%, GROUND LEASE OWNED BY U.S. POSTAL SERVICE THROUGH 2103	BLACKSTONE MARKETING FEE INTEREST	INTEREST SALE; 49%	CORNERSTONE MARKETING FEE INTEREST

### 2015 SLG DISPOSITIONS CLOSED IN '16







BUYER	SHANGHAI MUNICIPAL	RAMI UNGER	BRUCE RATNER
INTEREST SOLD	100%	100%	100%
SALES PRICE	\$453M	\$196M	\$55M
PSF	\$713	\$1,199	\$1,242
CAP RATE	3.8%	3.9%	2.9%
NET PROCEEDS TO SLG	\$182M	\$65M	\$20M

### 2016 SLG DISPOSITIONS / RECAPS







BUYER	PGIM REAL ESTATE (PRUDENTIAL)	CITIGROUP	BLACKROCK
INTEREST SOLD	40%	100%	49%
GROSS SALES PRICE	\$2.6B	\$2.0B	\$170M
PSF	\$1,138	\$760	\$793
CAP RATE	4.0%	5.6%	2.9%
NET PROCEEDS TO SLG	\$475M	\$243M <sup>1</sup>	\$65M <sup>2</sup>

<sup>1.</sup> Exclusive of \$94M Lease Termination Payment

<sup>2.</sup> Inclusive of Proceeds from Sale and Refinancing

### SALE OF INTERESTIN 11 MADISON AVE

- Sold 40% Interest In 11 Madison Ave to PGIM Real Estate (Prudential)
- \$2.6B = SLG's Fully Stabilized Basis
- Enhanced Returns to SLG Through Fee and Promote Structure
- Consolidated Net Debt Reduction of \$1.9B
- Over 238K SF Leased Since Acquisition
  - 98% Occupied



#### THEMES FOR 2017

- Capital Flows
  - Continuation of Foreign Capital Flowing into U.S. Specifically NYC
  - Continued Positive Effect from Changes to FIRPTA
  - More Aggressive Foreign Players in the Market
    - Korea, Japan, and Saudi Arabia
- Political Environment
  - Controlled Inflationary Environment Helps Drive Expectation of Growth
    - Offset Likely Moderate Rise in Interest Rates
    - Expected Deregulation & Tax Changes Positive for Corporate Growth





SLGREEN RETAIL

### TOP TRENDS OF 2016 GLOBAL RETAIL BRAND EXPERIENCES

- Revolving Deck of Retailers Continue
  - Out with the Old and In with the New
- Recent Openings
  - Microsoft, Snapchat, Google, Sonos, and Samsung
- Coming Soon
  - National Geographic, Under Armour Brand House, Starbucks Roastery, NFL x Cirque du Soleil, Intersect by Lexus, Nordstrom, and Neiman Marcus

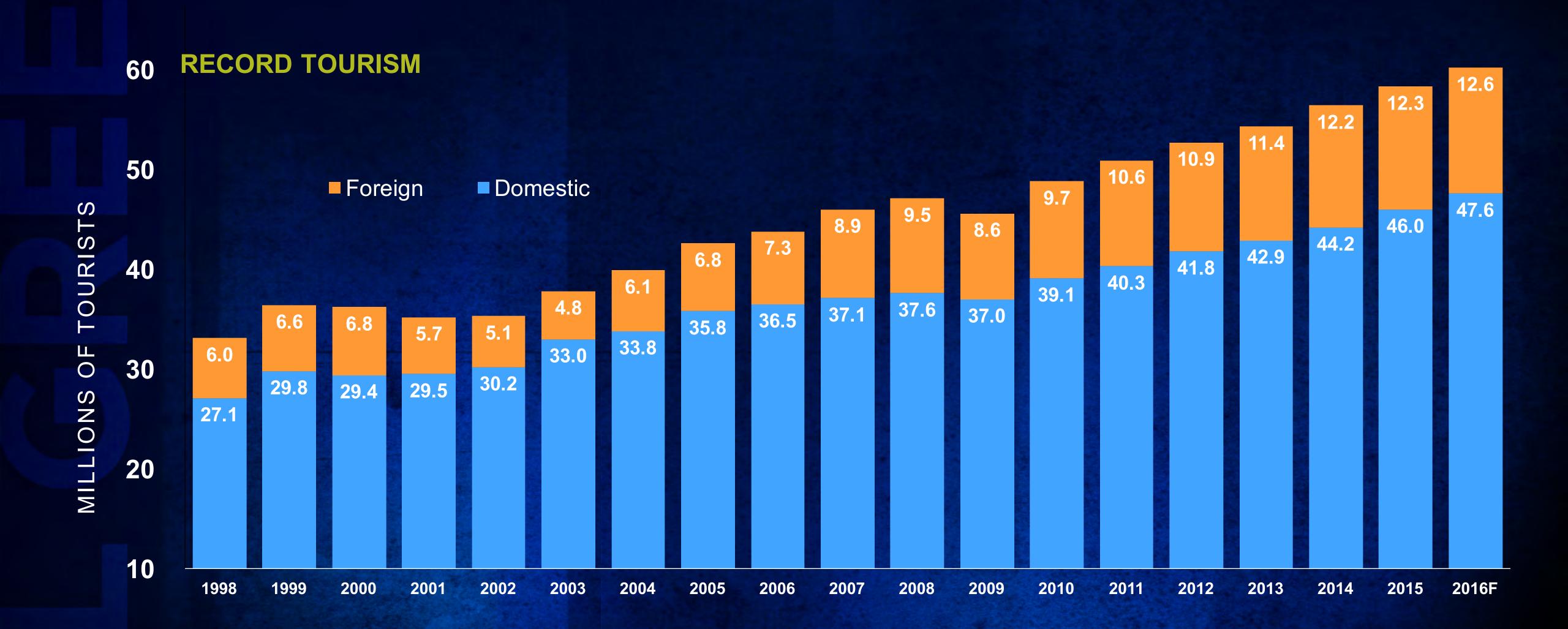


#### MANHATTAN RETAIL TRENDS

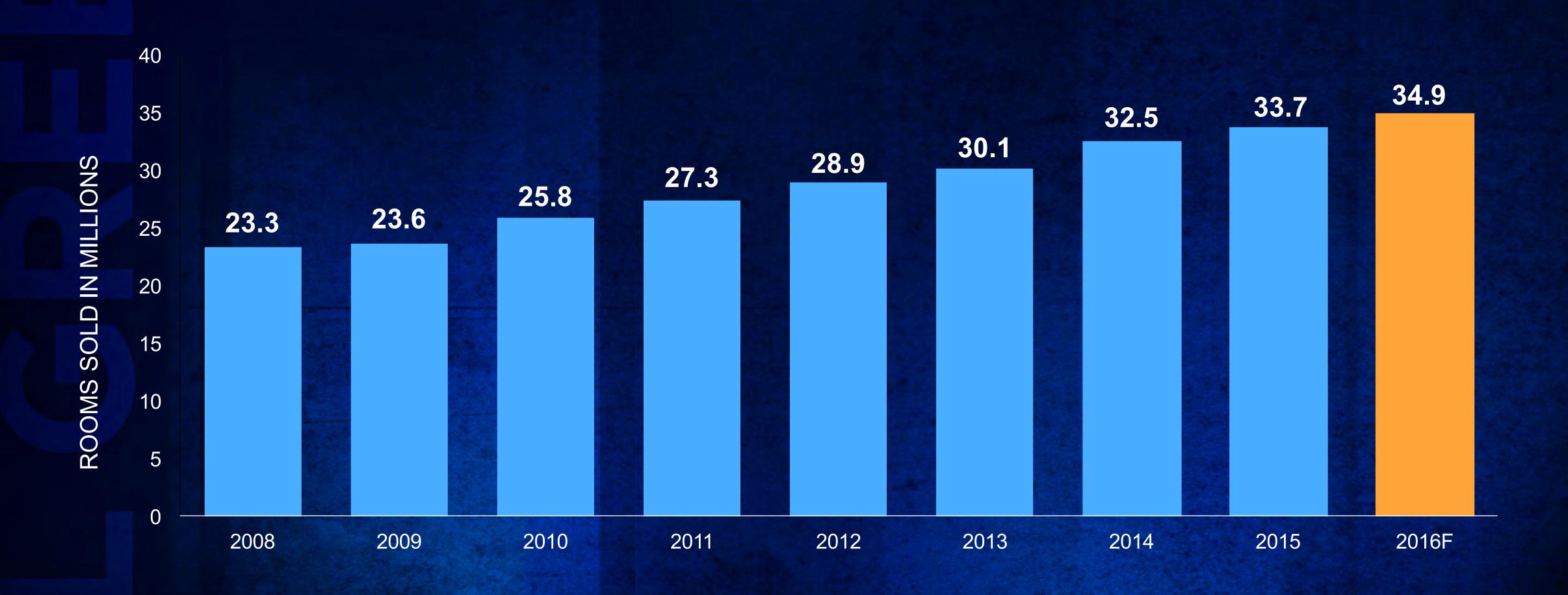
- Landlords Getting Creative with Deal Structures
- New Retail Submarkets
  - Lower Manhattan
    - Broadway Corridor
    - Westfield WTC
    - Brookfield Place
    - South Street Seaport
    - Midtown West
    - Hudson Yards
    - Manhattan West



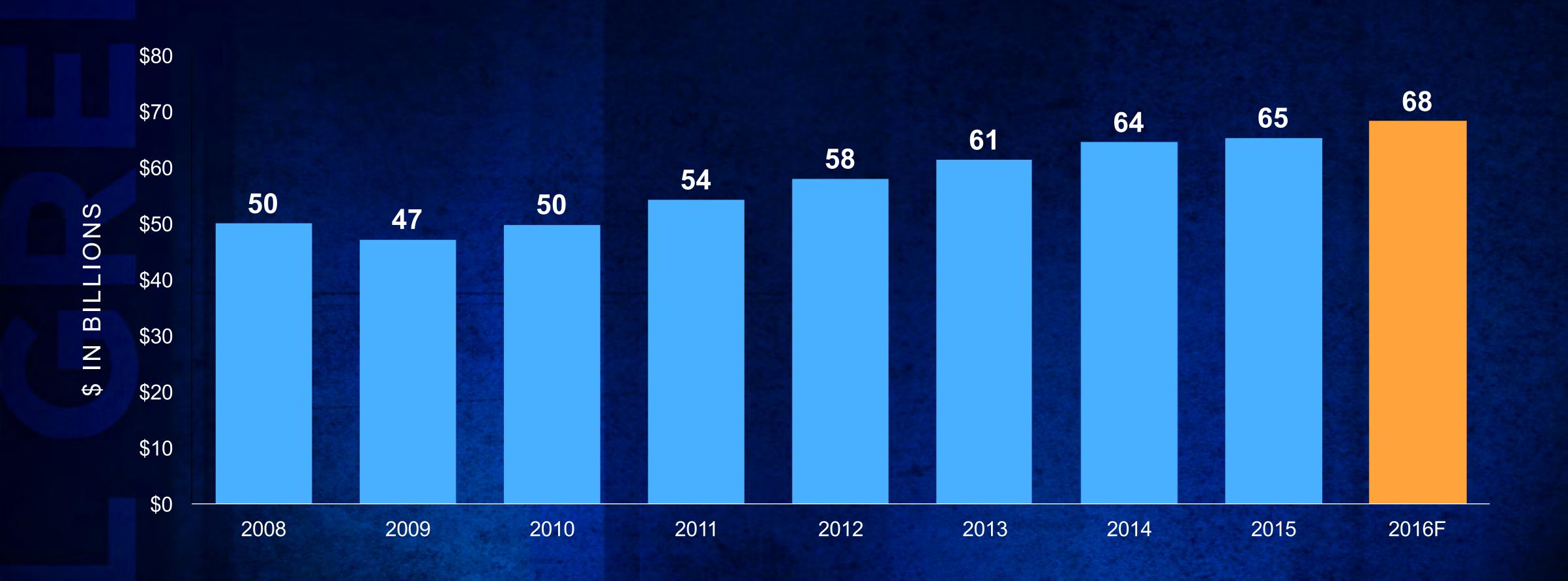
#### NYC TOURISM



# GROWING NYC HOTEL ROOM NIGHTS SOLD



### MANHATTAN TOTAL RETAIL SALES



### RETAIL PLATFORM RECAP<sup>1</sup>

67 Locations

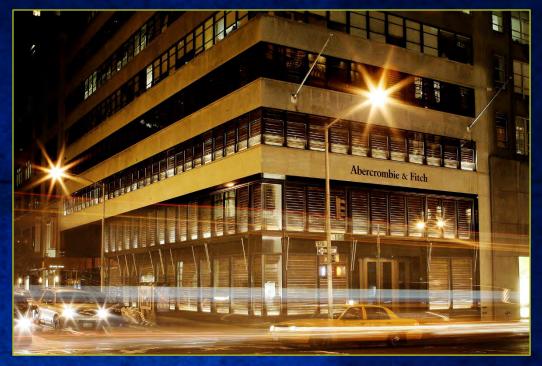
2.0M Square Feet

14.7% of Cash Rental Revenues

\$82.5M<sup>2</sup>
5 YR
Incremental
Revenue



















<sup>1.</sup> Data as of Q3, 2016

<sup>2.</sup> Incremental Rent Reflects Asking Market Rents Today over 3rd Quarter Escalated Rent. New Executed Leases That Have Not Commenced Included in Incremental Revenue



# WILLPOWER KNOWS NO OBSTACLES.

FIND YOUR GREATNESS



### 650 FIFTH AVE WILLPOWER KNOWS NO OBSTACLES

- In 2013, We Presented the Thrilling Tale of Argo
- In 2014 and 2015, We Experienced the Agony of Defeat with Multiple Near-Misses
- In 2016, A Small Space Prospect Became the Big Kahuna
  - Buyout of Devon & Blakely and Godiva
  - Added Floors 4-6 to the Master Lease
    - New Total SF: 69,214
  - Re-Routed Building's Egress to Expand Fifth Ave Frontage
    - 100 Ft of Prime Fifth Ave Retail



# 650 FIFTH AVE JUST DO LEASED IT

- Signed New 15 Year Lease with Nike, Inc (\$83.4B¹ Market Cap)
- Long-Term Stabilized Flagship Asset with One-of-a-Kind Location and Tenant
- Stabilized Cash NOI Over Unlevered Basis: 7.75%<sup>2</sup>



### 3 COLUMBUS CIRCLE NORDSTROM FLAGSHIP



## NORDSTROM FLAGSHIP SLG UNDERWRITE

BANK OF AMERICA
COFFEE SHOP
JP MORGAN CHASE
VACANT (GROUND)
VACANT (BASEMENT)
VACANT (SECOND)
TOTAL POTENTIAL RENT

SPACE	UNDERWRITE
3,263	\$1.4M
1,025	\$0.27M
9,500	\$3.9M
5,315	\$1.5M
18,883	\$1.3M
15,556	\$1.2M
53,542	\$9.6M

#### **GROUND FLOOR**





### NORDSTROM FLAGSHIP THE SLG RETAIL WAY

BANK OF AMERICA
COFFEE SHOP
JP MORGAN CHASE
NORDSTROM (GROUND)
NORDSTROM (BASEMENT)
NORDSTROM (SECOND)
TOTAL POTENTIAL RENT

SPACE	UNDERWRITE	SLG RETAIL WAY
0		
0		
6,551		
12,552		
18,883		
15,556		
53,542	\$9.6M	

- Buyout of Bank of America on Corner
- Early Termination of Coffee Shop
- Recapture and Relocate Chase on Corner
- Convert 2ND Floor Office to Retail

#### **GROUND FLOOR**





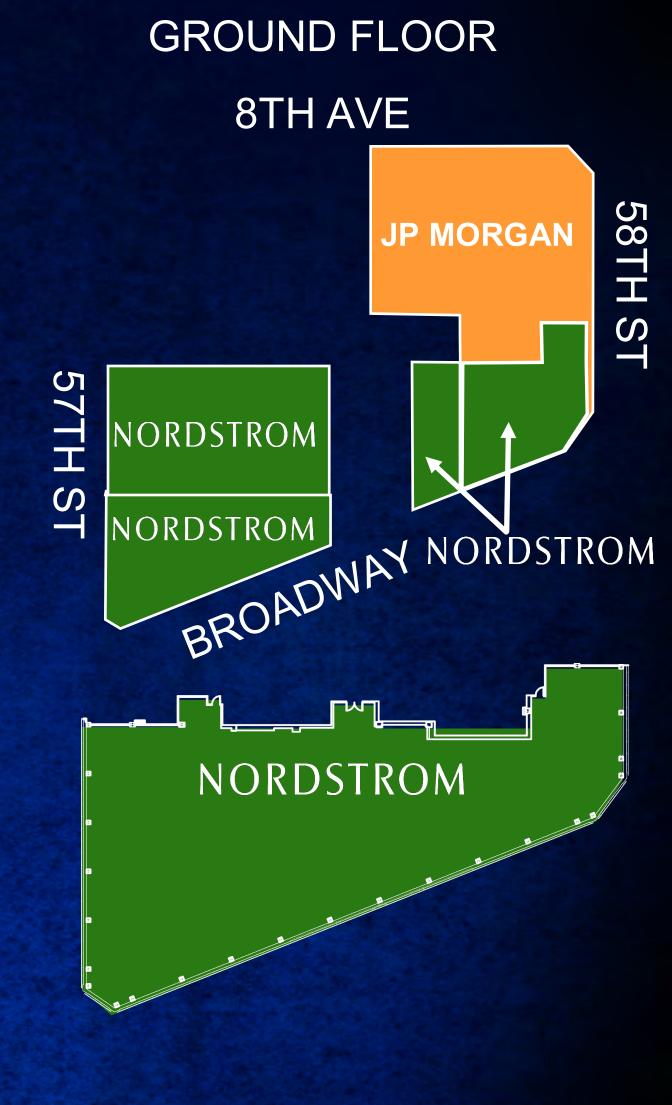


### NORDSTROM FLAGSHIP THE SLG RETAIL WAY

BANK OF AMERICA
COFFEE SHOP
JP MORGAN CHASE
NORDSTROM (GROUND)
NORDSTROM (BASEMENT)
NORDSTROM (SECOND)
TOTAL POTENTIAL RENT

SPACE	UNDERWRITE	SLG RETAIL WAY
0		BUYOUT
0		EARLY TERMINATION
6,551		RELO/\$3.2M
12,552		\$9.4M
18,883		\$0.76M
15,556		\$3.1M
53,542	\$9.6M	\$16.4M

- Buyout of Bank of America on Corner
- Early Termination of Coffee Shop
- Recapture and Relocate Chase on Corner
- Convert 2ND Floor Office to Retail





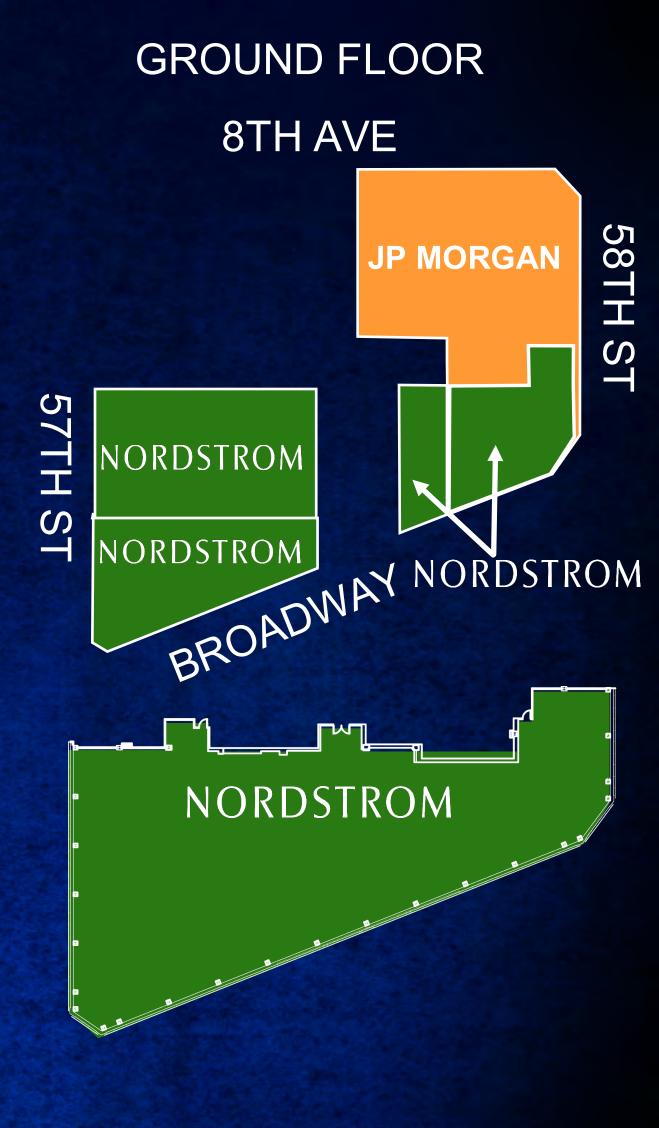
## NORDSTROM FLAGSHIP THE SLG RETAIL WAY

BANK OF AMERICA
COFFEE SHOP
JP MORGAN CHASE
NORDSTROM (GROUND)
NORDSTROM (BASEMENT)
NORDSTROM (SECOND)
TOTAL POTENTIAL RENT

SPACE	UNDERWRITE	SLG RETAIL WAY
0		BUYOUT
0		EARLY TERMINATION
6,551		RELO/\$3.2M
12,552		\$9.4M
18,883		\$0.76M
15,556		\$3.1M
53,542	\$9.6M	\$16.4M

TOTAL INCREMENTAL RENT

\$6.8M





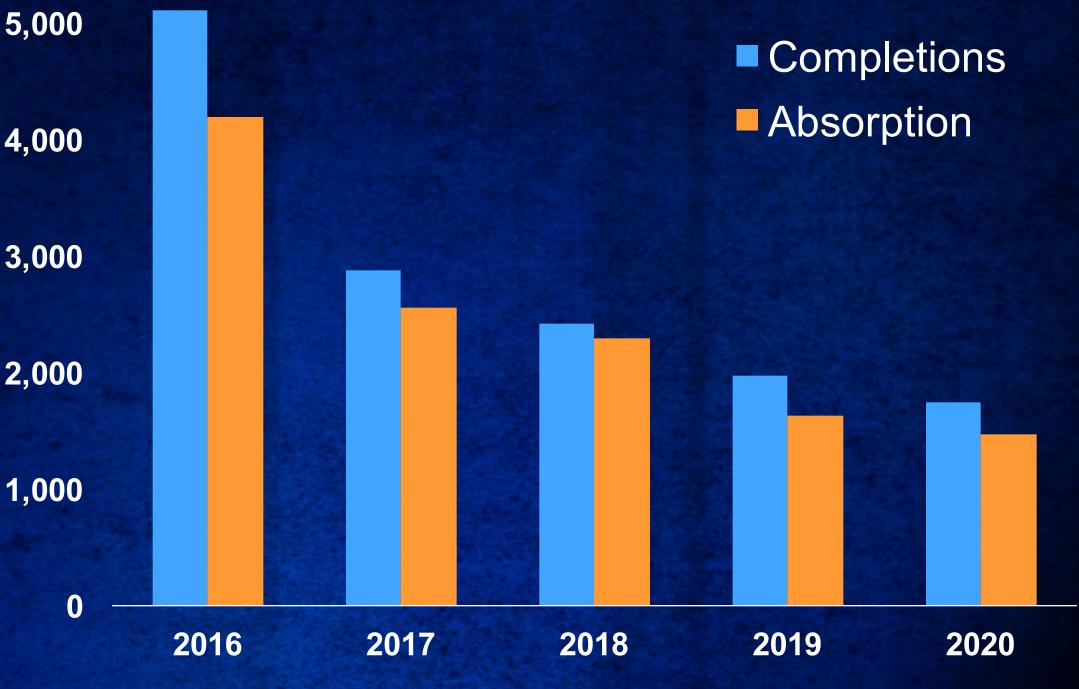


### MANHATTAN MULTIFAMILY MARKET FUTURE PROJECTIONS: 2016-2020

6,000

- Citywide Spike Caused Largely by421-A Expiration at the End of 2015
- 14,107 Projected Unit Completions
  - 72% Increase Compared to 2011-2015 4,000
  - Accounts for 37% of All Future NYC
     Unit Deliveries
- Vacancy Projected to Average 3.6%; Rent Growth is Expected to Average 2.7%







#### SLG RESIDENTIAL PORTFOLIO – SAME STORE

- Significant NOI Increase at Majority Owned Assets
  - NOI at Acquisition: \$20.1M
  - 2017 NOI: \$29.1M
  - Percentage Increase: 44.99%

PROPERTY	DATE OF ACQUISITION
THE OLIVIA	NOV-13
400 EAST 57TH STREET	JAN-12
1080 AMSTERDAM	NOV-12
400 EAST 58TH STREET	JAN-12

#### SLG RESIDENTIAL PORTFOLIO – SAME STORE

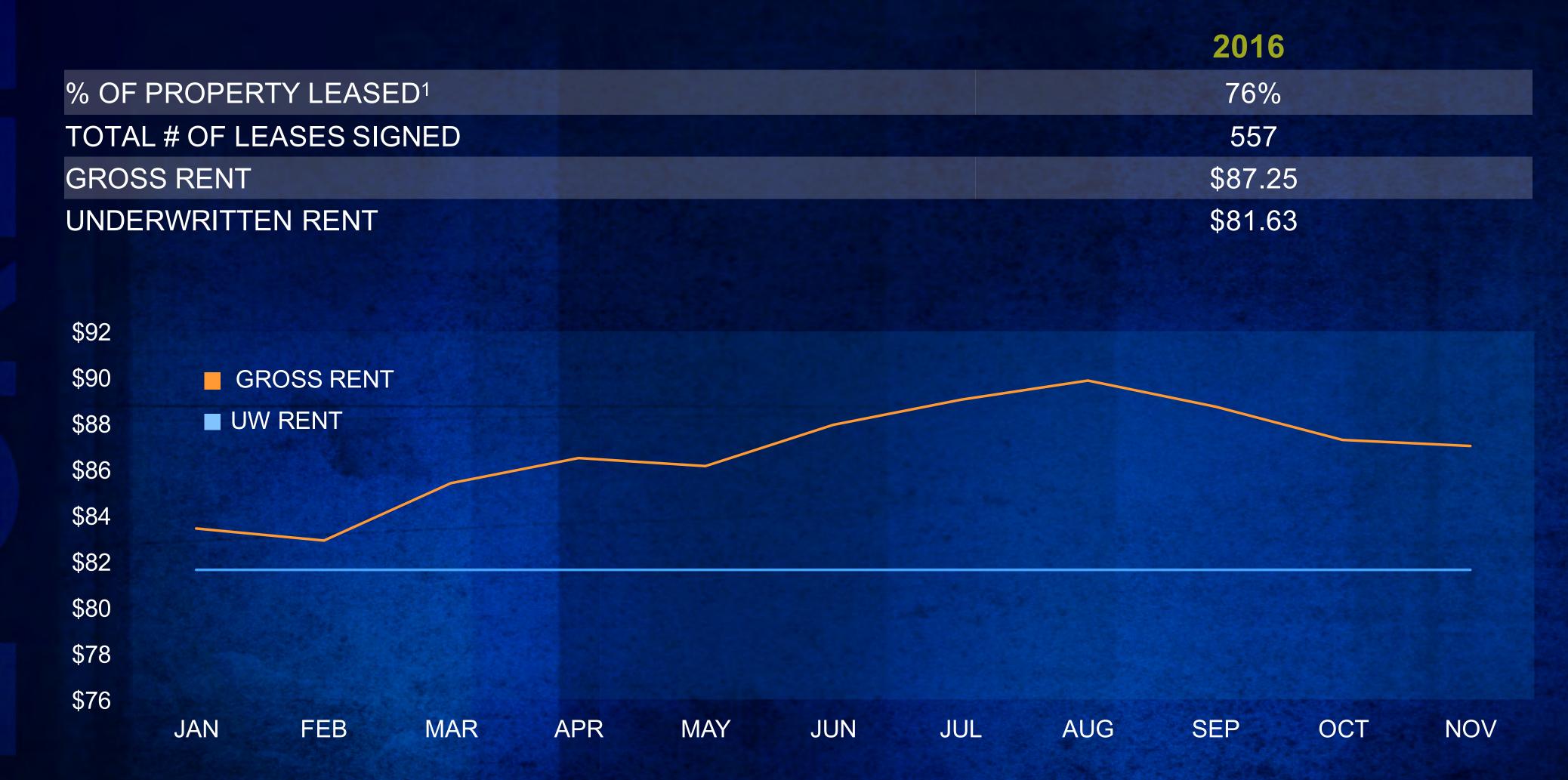
Value Creation Through Unit Renovations

#### **EXAMPLE: THE OLIVIA**

UNITS RENOVATED SINCE ACQUISITION	113
AVERAGE RENT INCREASE PER UNIT	\$7,514
INCREMENTAL REVENUE GENERATED	\$849,133
AVERAGE RENOVATION COST PER UNIT	\$58,533
ROI	12.84%

- Strong MTM in 2016
  - 14.9% on Newly Renovated Units
  - 5.1% on Total Units<sup>1</sup>

#### SLG RESIDENTIAL PORTFOLIO – SKY 2016 LEASING STATS<sup>1</sup>



### 400 EAST 57TH ST CASE STUDY CREATING THE OPPORTUNITY

- Acquired in Jan 2012 as Part of an 8 Building Portfolio;
   Utilized OP Units
- Increased NOI by Over 60% Through Unit Renovations & Roll to Market
- In Oct 2016, Sold a 49% Interest at a Gross Valuation of \$170M
- \$793 Per Net Rentable SF, 2.9% Cap Rate
- Net Proceeds to SLG of Approximately \$65M¹
- Imputed Property Level IRR of 12.2%<sup>2</sup>
- SLG Retained Additional Upside Through Promote Structure with New Joint Venture Investor





#### DPE MARKET OBSERVATIONS

- Record Year for SLG DPE Platform as Market Presented Opportunity
- CMBS Market Weakened Due to Spread Volatility, Risk Retention and Decreased Transaction Volume
  - NYC Volume Remains Robust for Large Assets
- Balance Sheet Lenders Active and Aggressive for NYC Assets
- Huge Opportunity for Non-Bank Lenders to Fill the Void Left by Regulation



#### NOTABLE MANHATTAN FINANCINGS





### NOTABLE MANHATTAN FINANCINGS

	1 NEW YORK PLAZA	770 BROADWAY	787 SEVENTH AVE	550 MADISON AVE	5 PENN PLAZA
LOAN AMOUNT	\$750M	\$700M	\$640M	\$570M	\$235M
LENDERS	WELLS FARGO / BNY MELLON / ET AL.	MORGAN STANLEY	DEUTSCHE BANK	ING, ET AL.	CITIGROUP
BORROWER	CHINA INVESTMENT CORP.	VORNADO	CALPERS	OLAYAN	HAYMES INVESTMENT
SECURITIZED / BALANCE SHEET	BALANCE SHEET	BALANCE SHEET	SECURITIZED	BALANCE SHEET	SECURITIZED

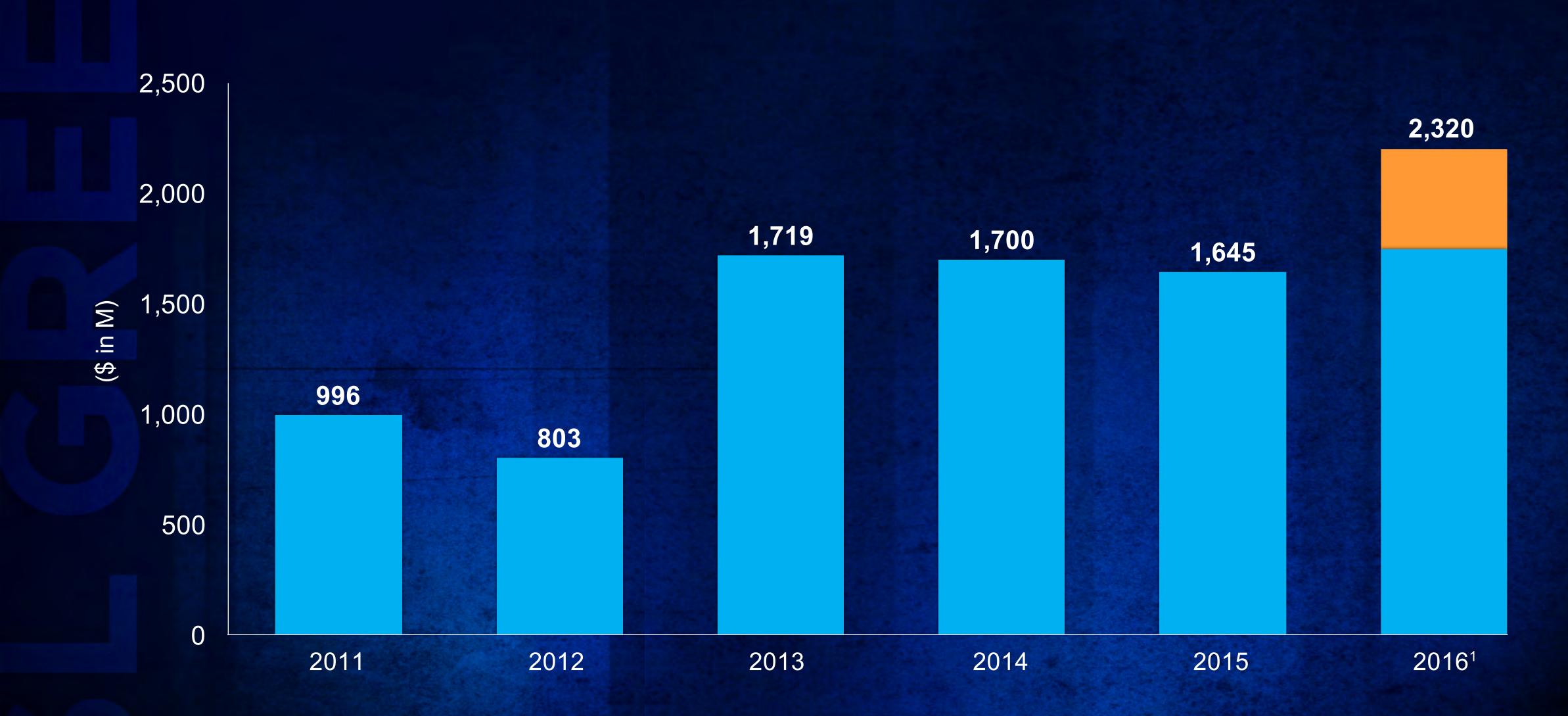


### THE SLG DPE PROGRAM NEW YORK CITY'S LENDER OF CHOICE

- Relationships = Value
  - \$1.8B+ in Gross Originations to Repeat Borrowers
  - Active Management Leads to Increased Duration on Outstanding Loans
    - Over \$1.0B in Refinancings / Modifications of Existing Positions
  - Maintained Largest NYC Market Share amid Increased Competition
- Competitive Landscape Remains
  - Increased Activity from Institutional and Foreign Capital
  - SLG Employs Focused, Flexible Strategy to Stay on Top

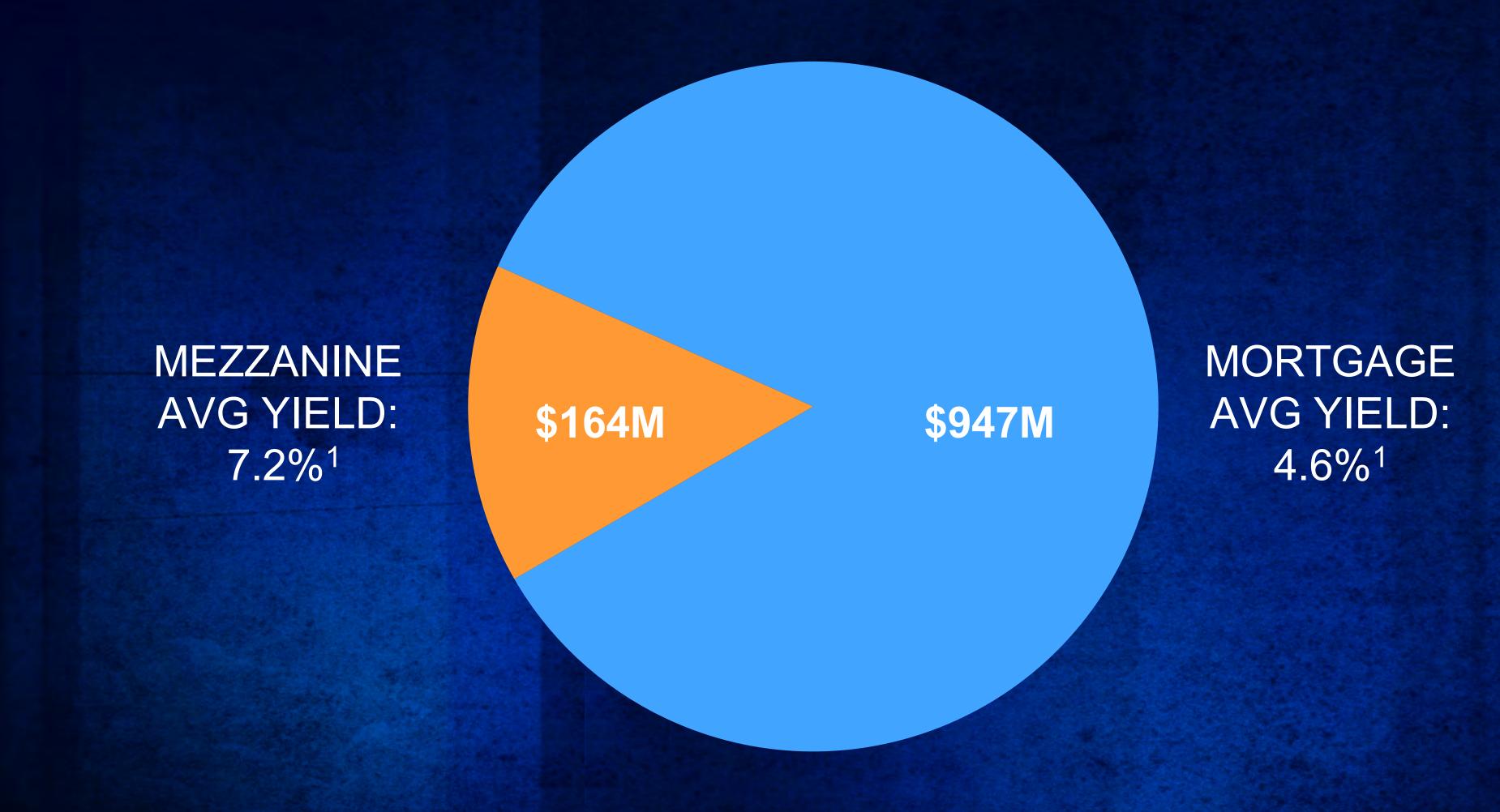


#### GROSS ORIGINATIONS

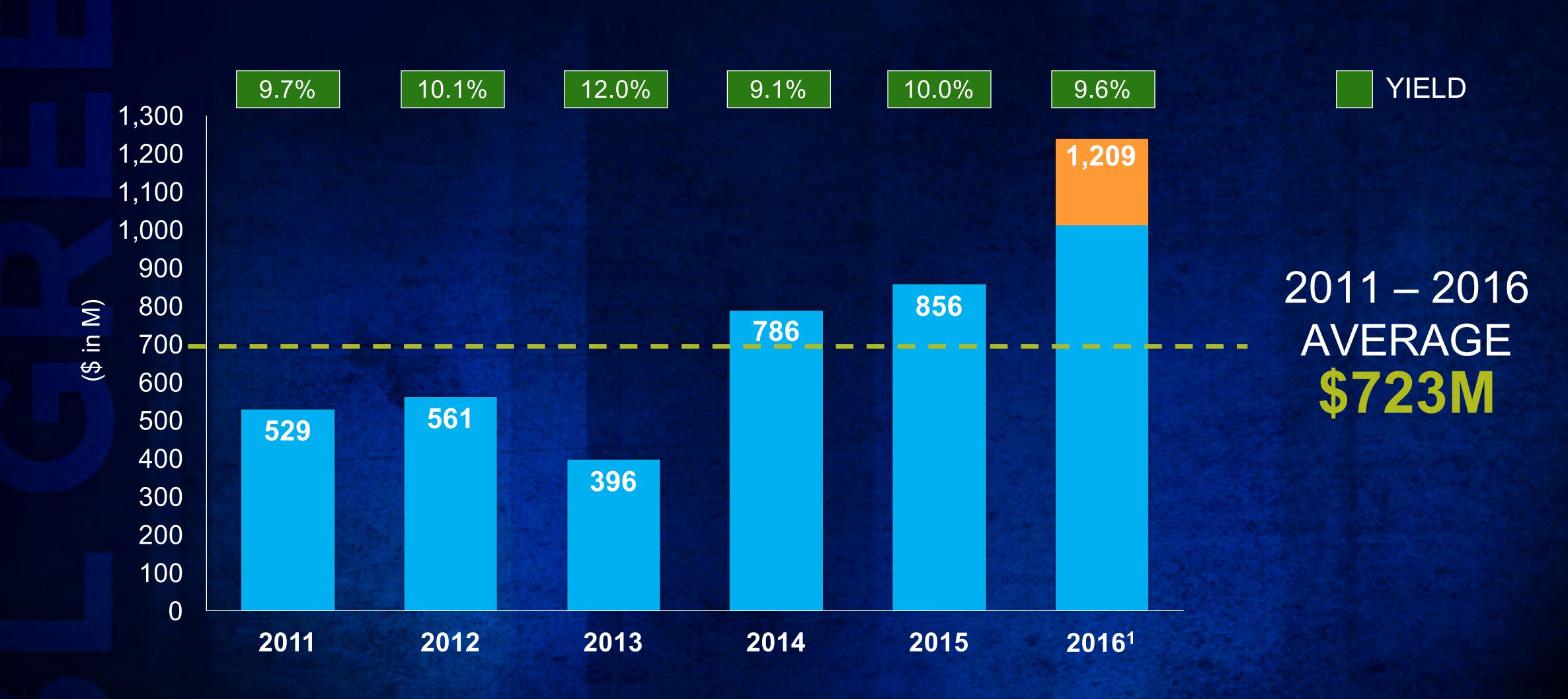


#### 2016 SYNDICATIONS

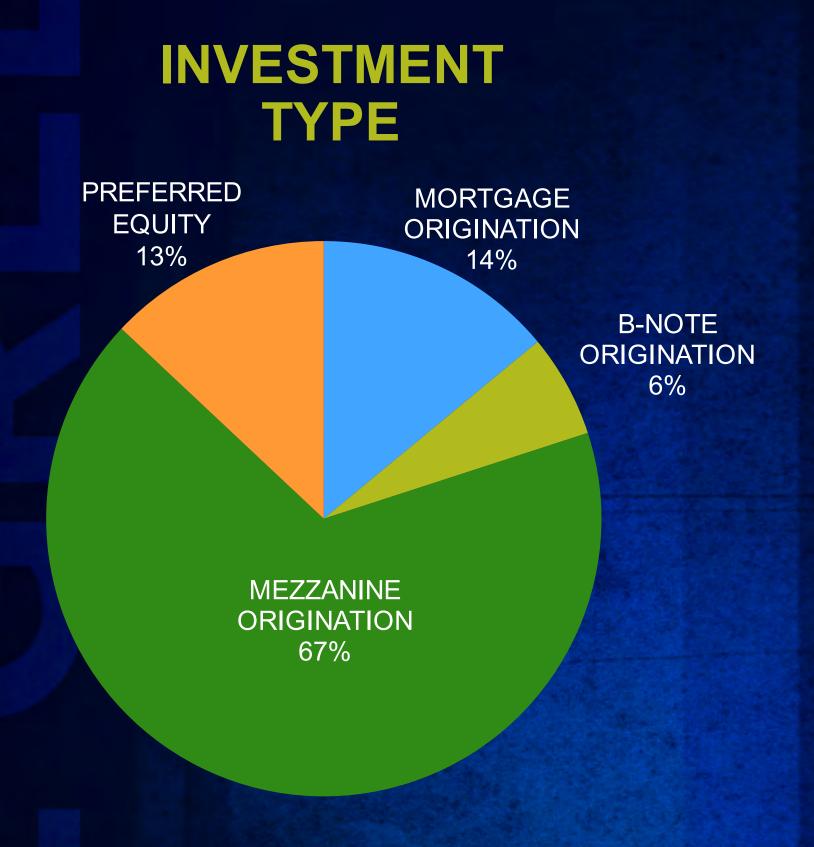
\$1.1B OF LOAN SYNDICATIONS BY TYPE



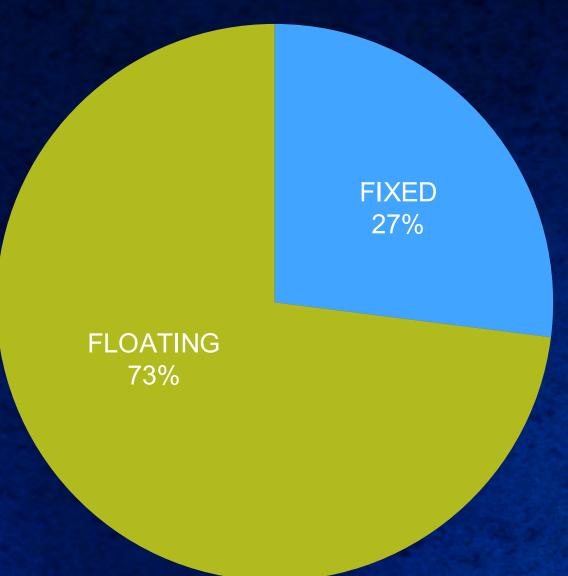
#### RETAINED ORIGINATIONS



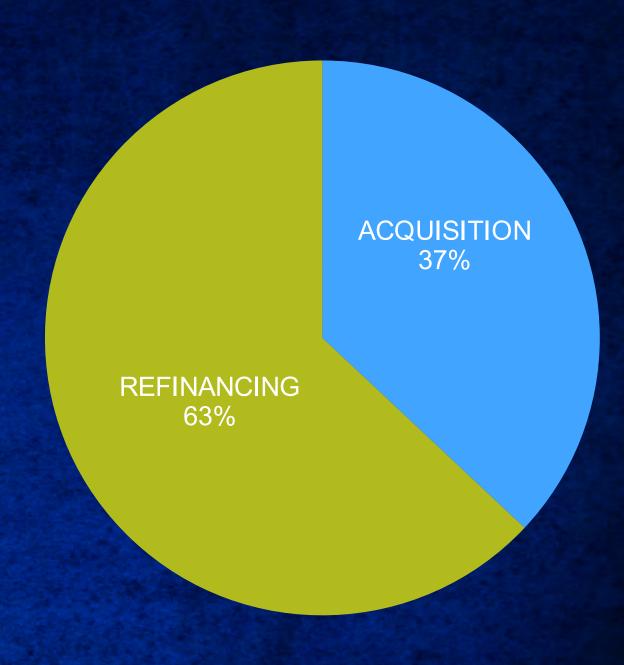
## 2016 DPE INVESTMENTS OVERVIEW DIVERSE ACTIVITY







#### USE OF PROCEEDS





#### 2016 SUBURBAN HIGHLIGHTS

- Signed 90 Leases Totaling 609K SF
- Strong Leasing Pipeline of 364K SF
- Signed Office Leases Mark-to-Market of 5.9%
- 8% Year-Over-Year NOI Growth<sup>1</sup>

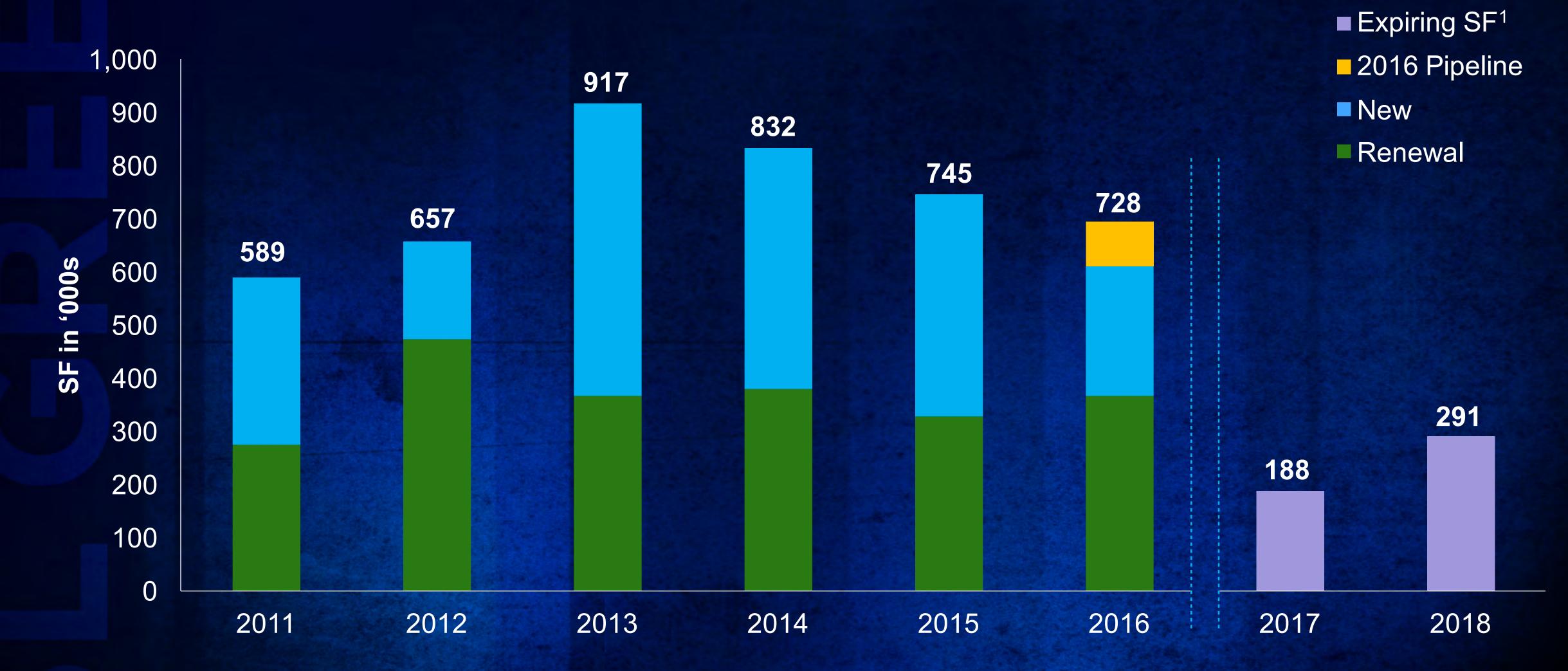


#### 2016 SUBURBAN HIGHLIGHTS

- Major Leases
  - Heineken (61,000 SF)
  - Merrill Lynch (49,569 SF)
  - Citigroup (47,278 SF)
  - PACE University (34,119 SF)
  - Morgan Stanley (31,514 SF)
  - Wine Enthusiast (31,236 SF)
- Successful Pre-Build Program; Leased 20 of 28 Units with Average Downtime of Only 3 Months
- Completed Suburban Asset Sales Totaling \$82M, Generating \$71M of Net Proceeds
- Refinanced Landmark Square, Generating \$21M of Net Proceeds



# ACCELERATED LEASE-UP TO MITIGATE ROLLOVER EXPOSURE



# SUBURBAN PORTFOLIO CONTINUES TO OUTPERFORM THE MARKET





#### TOTAL ENTERPRISE VALUE

(\$ IN M, EXCEPT PER SHARE DATA)

TOTAL SHARES OUTSTANDING <sup>1</sup>	104,760
STOCK PRICE AS OF 12/2/16 <sup>2</sup>	\$107.42
TOTAL COMMON EQUITY	\$11,253
PLUS: PREFERRED EQUITY	532
PLUS: TOTAL DEBT	8,648
TOTAL ENTERPRISE VALUE	\$20,434

<sup>1.</sup> Share Count as of 9/30/16

<sup>2.</sup> Bloomberg

#### SUBURBAN ASSET VALUE

SUBMARKET	NUMBER PROPERT			2017F NOI @ SHARE <sup>2</sup>	CAP RATE
CONNECTICUT	12	\$306	\$202	\$22.1	7.23%
WESTCHESTER	13	331	165	24.8	7.51%
LI / NJ	2	47	51	3.6	7.70%
BROOKLYN	1	175	551	8.8	5.03%
TOTAL	28	\$859	\$180	\$59.3	6.91%

Accounts for Office Parks with Multiple Buildings
 Cash NOI, Adding Back Free Rent Note: Incorporates Management Estimates

#### DEBT & PREFERRED EQUITY PORTFOLIO

(\$ IN M)

ASSET CLASS	BOOK VALUE <sup>1</sup>	NUMBER OF POSITIONS <sup>1</sup>	AVG REMAINING TERM <sup>2</sup>	WEIGHTED AVG GAAP YIELD <sup>3</sup>	MARKET RATE <sup>4</sup>	PREMIUM / (DISCOUNT) TO MARKET <sup>5</sup>
SENIOR LOANS:						
FIXED	\$27	2	2.1	6.2%	5.5%	1.5%
FLOATING	338	10	2.2	7.2%	5.5%	3.7%
JUNIOR LOANS:						
FIXED	588	15	2.8	8.3%	8.0%	0.9%
FLOATING	1,003	37	3.4	10.4%	8.5%	6.4%
TOTAL	\$1,956	64	3.0	9.2%	7.8%	4.1%

Note: Incorporates Management Estimates. Includes DPE Investments that Are Included in Other Balance Sheet Line Items

<sup>1.</sup> Projected as of 12/31/16. Includes DPE Investments that Are Included in Other Balance Sheet Items

<sup>2.</sup> As Fully Extended

<sup>3.</sup> Based on Current LIBOR

<sup>4.</sup> Based on Management Estimates

<sup>5.</sup> Calculated as the Yield Premium Multiplied by the Weighted Average Duration

#### HIGH STREET RETAIL PORTFOLIO

PROPERTY	SUBMARKET	SF	PRIMARY TENANT	IN-PLACE RENT	OWNERSHIP INTEREST
752-760 MADISON AVE	Plaza District	21,124	Armani	\$13.6	90%
609 FIFTH AVE (RETAIL)	Rockefeller Center	46,019	American Girl	9.5	100%
724 FIFTH AVE	Plaza District	68,452	Prada	24.1	50%
717 FIFTH AVE	Midtown / Plaza District	119,876	Armani	42.4	11%
650 FIFTH AVE	Plaza District	69,214	Nike	NA <sup>1</sup>	50%
1552 BROADWAY	Times Square	58,654	Express & McDonald's	24.3	50%
115 SPRING ST	Soho	5,218	Adidas	2.8	100%
131-137 SPRING ST	Soho	68,342	Diesel & Burberry	12.0	20%
WILLIAMSBURG RETAIL	Brooklyn, NY	51,740	Duane Reade	1.8	100%
21 EAST 66TH ST	Plaza District	14,375	Oscar De La Renta	3.7	32%
762 MADISON AVE	Plaza District	6,836	Santoni	1.8	90%
121 GREENE ST	Soho	7,131	Proenza Schouler & Warby Parker	1.5	50%
11 WEST 34TH ST	Herald Square / Penn Station	17,150	Foot Locker	2.6	30%

AGGREGATE NOI @ SHARE	\$47.4
CAP RATE	3.0%
IMPLIED NAV <sup>2</sup>	\$1,647
PLUS: OTHER AT BOOK <sup>3</sup>	\$131
TOTAL PORTFOLIO VALUE	\$1,778

<sup>1.</sup> Included at Book Value

<sup>2.</sup> Includes 650 Fifth at Book Value

<sup>3.</sup> Includes 102 Greene and 183 Broadway/187 Broadway/5-7 Dey at Book Value Note: Incorporates Management Estimates

### RESIDENTIAL PORTFOLIO

PROPERTY	# UNITS	SUBMARKET	SF	OWNERSHIP INTEREST
1080 AMSTERDAM	96	Upper West Side	82,250	93%
400 EAST 58TH ST	126	Upper East Side	140,000	90%
400 EAST 57TH ST	261	Upper East Side	290,482	41%
THE OLIVIA	333	Penn Station	222,855	100%
SKY	1,180	Midtown West	927,358	20%
STONEHENGE PORTFOLIO	2,190	Various	2,029,924	Various <sup>1</sup>
TOTAL	4,186		3,692,869	

AGGREGATE NOI @ SHARE	\$35.4
CAP RATE	4.0%
IMPLIED NAV	\$886
EAST SIDE ASSEMBLAGE <sup>2</sup>	\$46
TOTAL PORTFOLIO VALUE	\$932

<sup>1.</sup> Ownership in Portfolio Includes Promotes that Have the Potential to Increase Economic Interest above Current Pro-Rata Share

<sup>2.</sup> Shown at Book Value

#### FEE & AIR RIGHTS

FEE INTERESTS		CURRENT PAYMENT  @ SHARE	LEASE DURATION	NEXT RESET	OWNERSHIP INTEREST
635 MADISON A	AVE	\$4.6	Apr-51	Apr-30	100%
711 THIRD AVE		5.5	Jul-33	Jul-21	50%
562 FIFTH AVE		2.1	Dec-64	Dec-17	100%
	AGGREGATE	ERENT @ SHARE	\$12.2		

AGGREGATE RENT @ SHARE	\$12.2
CAP RATE	3.25%
IMPLIED NAV	\$376

AIR RIGHTS <sup>1</sup>	OWNERSHIP INTEREST	VALUE @ SHARE	VALUE PSF	
ONE MADISON AVE <sup>2</sup>	100%	109	500	
21-29 WEST 34TH ST	50%	11.4	250	
TOTAL AIR RIGHTS		\$120		
TOTAL VALUE @ SHARE		\$496		

No Value Assigned to 711 Third Avenue Air Rights
 Excludes Value of Additional Obtainable Air Rights
 Note: Incorporates Management Estimates

#### DEVELOPMENT PROPERTIES

PROPERTY	STATUS	OWNERSHIP INTEREST	COST BASIS VALUE	COST BASIS PSF	COST BASIS  @ SHARE
10 EAST 53RD ST	In-Lease up	55%	\$345	\$900	\$190
TOWER 46	In-Lease up	25%	312	903	78
GOWANUS	Pre-Development	95%	77	274	73
1640 FLATBUSH AVE	Pre-Development	100%	7	200	7
719 SEVENTH AVE	Delivery	75%	59	5,908	44
TOTAL					\$392

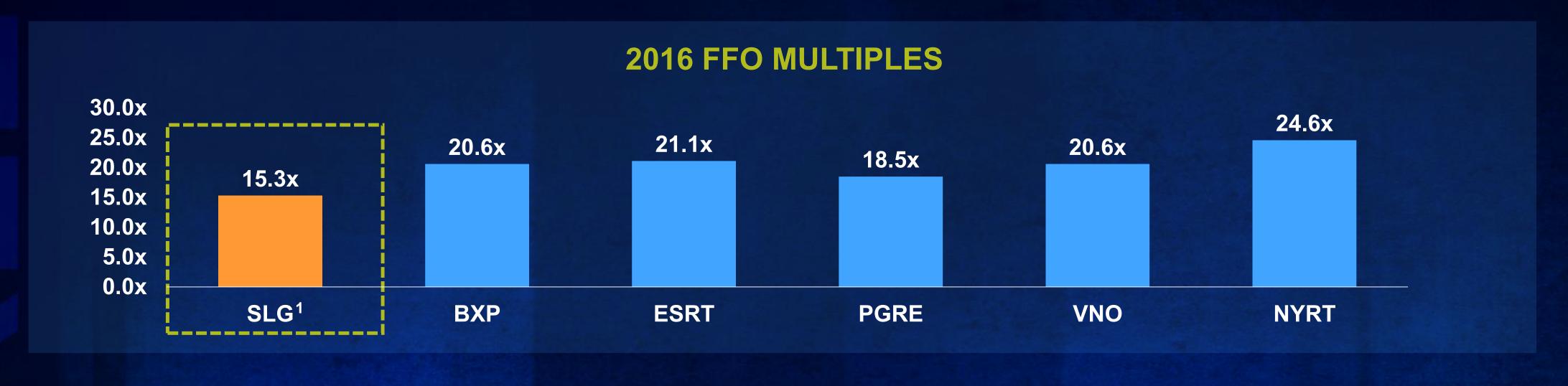
#### MANHATTAN OFFICE PORTFOLIO

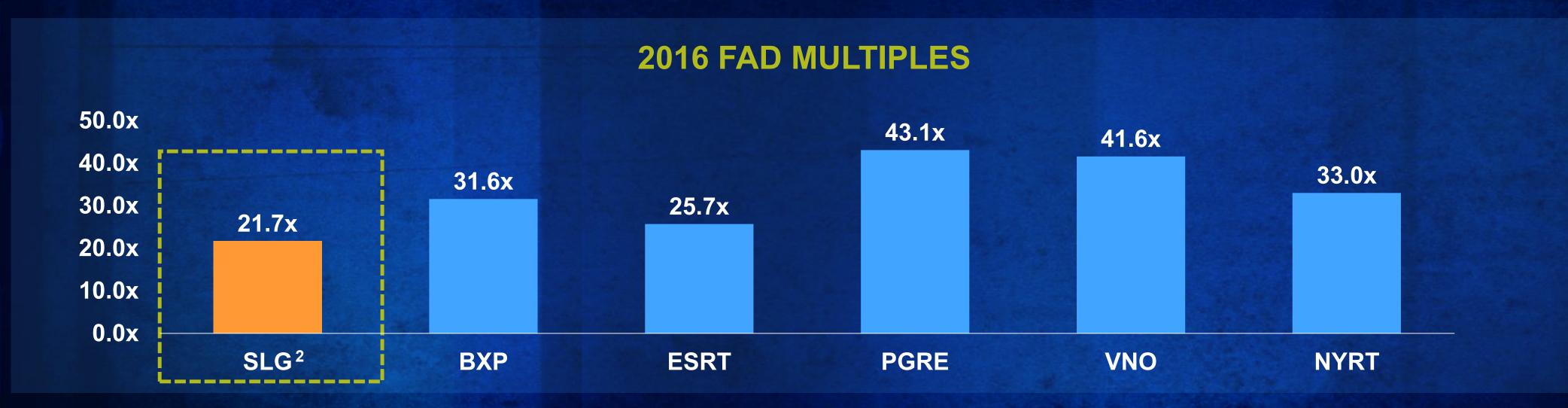
(\$ IN M)

	12/02/16	@4.50% CAP
TOTAL ENTERPRISE VALUE	\$20,434	\$24,089
SUBURBAN ASSET VALUE	859	859
DEBT & PREFERRED EQUITY PORTFOLIO (@ 1.0X BOOK VALUE)	1,956	1,956
HIGH STREET RETAIL PORTFOLIO	1,778	1,778
RESIDENTIAL PORTFOLIO	932	932
FEE & AIR RIGHTS	496	496
DEVELOPMENT PROPERTIES	392	392
ONE VANDERBILT (\$576 MARKET VALUE PLUS \$200 EQUITY)	776	776
OTHER ASSETS (CASH, ETC)	282	282
RESIDUAL MANHATTAN STABILIZED OFFICE	\$12,963	\$16,618
2017 CASH NOI – MANHATTAN STABILIZED OFFICE	748	748
IMPLIED CAP RATE BASED ON CASH NOI	5.8%	4.5%
IMPLIED MANHATTAN STABILIZED OFFICE VALUE PSF	\$651	\$835
SHARE PRICE	\$107.42	\$142.31
DISCOUNT TO NAV		24.5%

IMPI IFD

#### NYC PEER GROUP ANALYSIS





Source: Company Filings, Barclays, SNL and FactSet as of 12/02/2016

Note: 2016 FFO Estimates Based on Midpoint of Normalized Guidance Except for ESRT, VNO, and NYRT, Which Are Based on Consensus Estimates

1. SLG 2016 FFO Multiple Calculated Using the Midpoint of Management's Normalized 2016 FFO Guidance Range

2. SLG 2016 FAD Multiple Calculated Using Normalized 2016 FAD



## ONE VANDERBILT — MARKETING STRATEGY LEASING TIMELINE





## ONE VANDERBILT – MARKETING STRATEGY CUTTING EDGE MARKETING MATERIAL

- Tenant Presentation 40 Renderings, Brand Film, Floor Plans, Fly Through
- Website www.onevanderbilt.com
- Social Media in in (500K Digital Impressions per Month)
- Broker Outreach Roadshow, Hosted Events
- Public Relations Multiple Audiences, Highlight Milestone Events
- Model Gallery
- Virtual Reality
- Test Fits Gensler Custom Tenant Plans
- Video Invite Custom Video Featuring Marc Holliday Inviting Prospect Tenants to Building

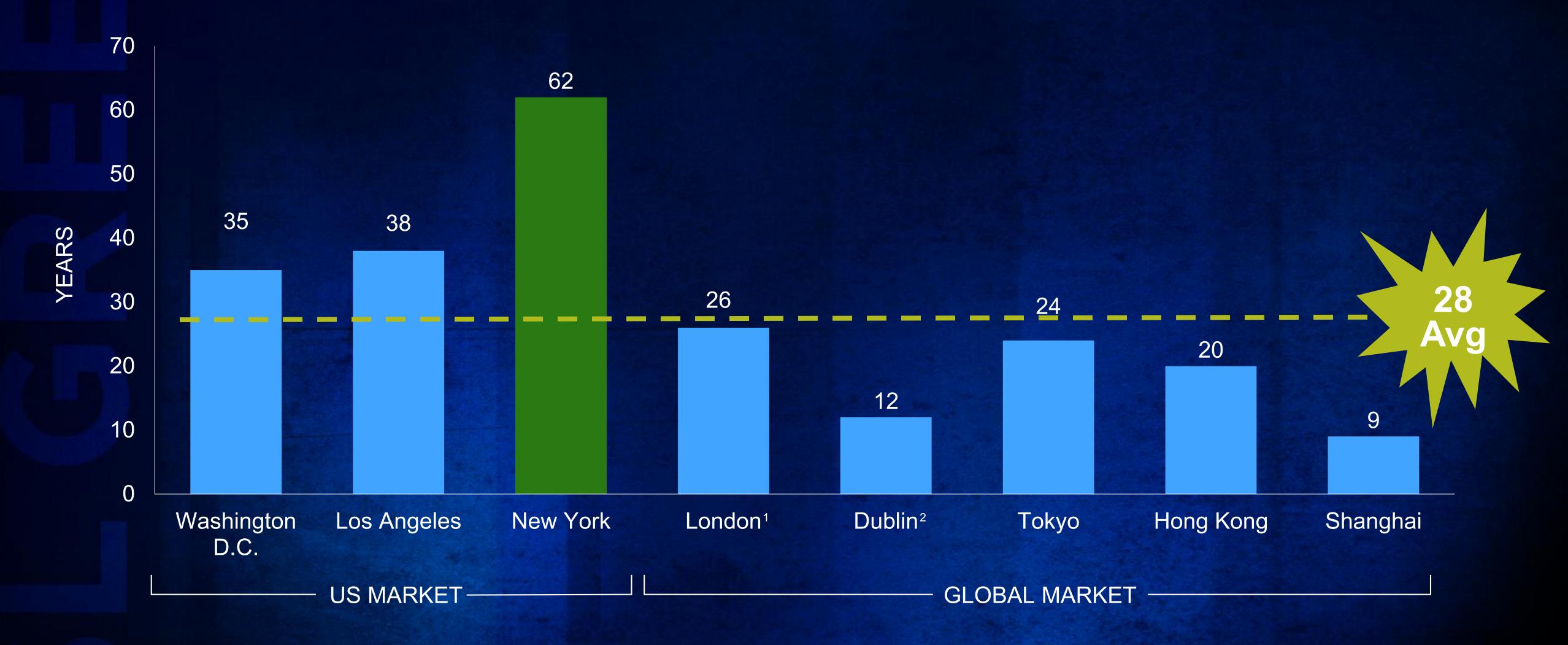


## STRONG TENANT DEMAND FOR NEW CONSTRUCTION

- Limited Supply of New and Like New Buildings
  - Average Age of NYC Buildings is 62 Years
  - Larger Tenants Desire Newer Buildings
- Workplace Trends Require Better Quality Buildings
  - Multiple Drivers Influence Tenant Selection of Building
  - One Vanderbilt Sets a New Standard
- Top Midtown Buildings Always Outperform the Market
- Significant Tenant Demand in 2020-2023
  - 17M SF of Lease Expirations in Top 50 Midtown Buildings



## NEW INVENTORY NEEDED AVERAGE BUILDING AGE

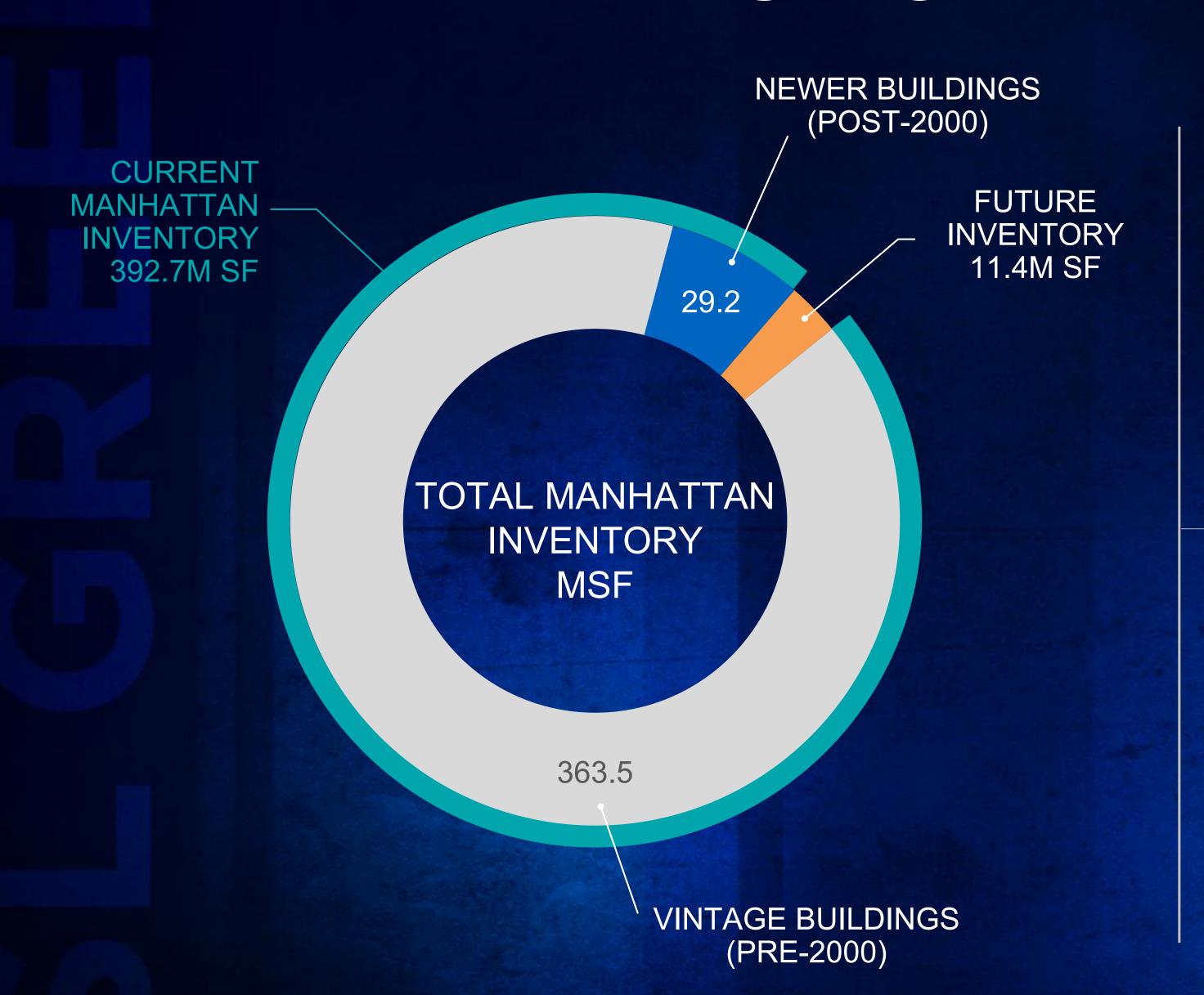


Source: CBRE Research

<sup>1.</sup> London Average Examines All Buildings > 100,000 SF in Central London Market

<sup>2.</sup> Dublin Average Examines Class A and B across CBD and Suburban Dublin, It Omits the Georgian Office Properties

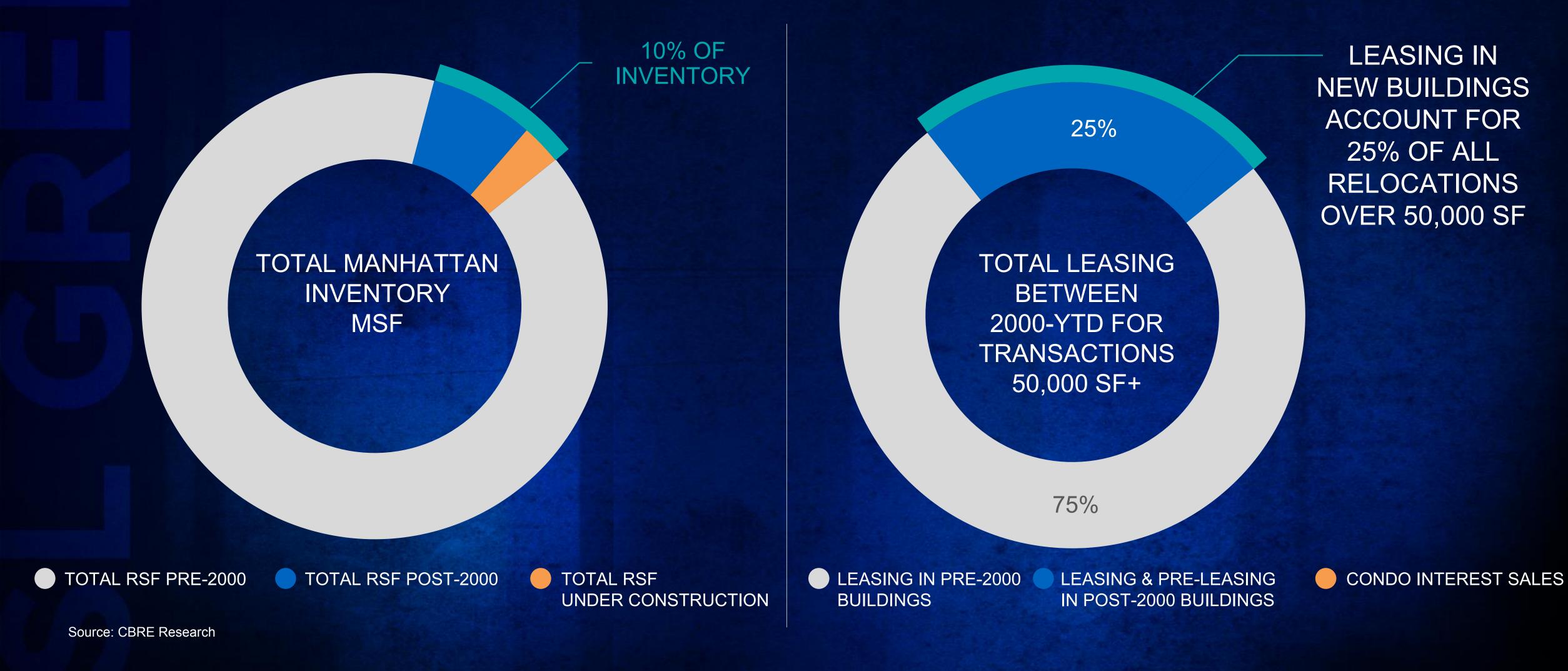
### MINIMAL IMPACT OF NEW SUPPLY



New Buildings (Post-2000) and Projects Under Construction Account for Only
10% of Total Projected Inventory

## BIGGER TENANTS MOVE TO BETTER BUILDINGS

TOTAL COMMITMENTS BY BUILDING VINTAGE (2000-16)



#### 50 LARGEST RELOCATIONS SINCE 2010

50 LARGEST RELOCATIONS <sup>1</sup>	2010	2011	2012	2013	2014	2015	YTD 2016	TOTAL
NUMBER OF LEASES	7	8	4	9	11	6	5	50
TOP 50 RELOCATION (MRSF)	2.1	3.6	0.9	2.8	4.3	3.4	1.4	18.5
RELO TO POST 2000 & RENOVATED BLDG (MRSF)	8.0	3.0	0.4	2.4	3.1	2.9	1.1	13.7
Post 2000 & Renovated Relocations as a % of Total	38%	83%	44%	86%	72%	85%	79%	74%

74% OF LARGEST TENANT RELOCATIONS WERE TO NEWER BUILDINGS

#### ABOUT GENSLER

#### Architectural Firm

- Engineering News Record

#### Interior Design Firm

- World Architecture

## "Best Places to Work"

– Glassdoor



# "Top 100 Business Visionaries"

- Business Insider, Creator List



#### 200M+

People experience Gensler designs everyday





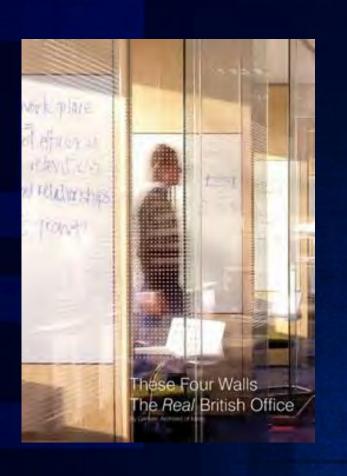
42+
MILLION SQUARE FEET of design in New York

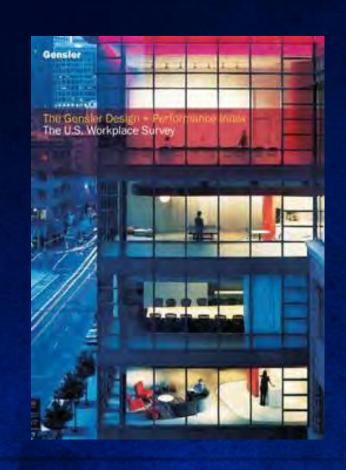


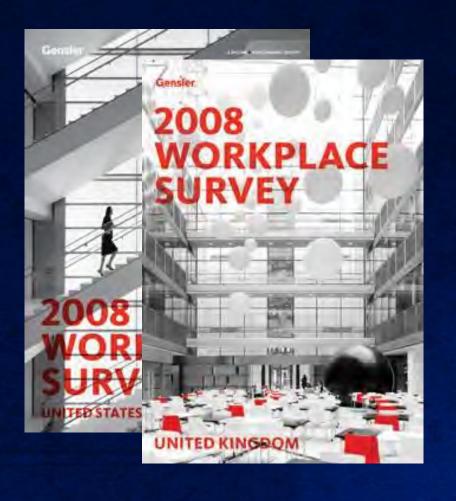


46
Locations
worldwide

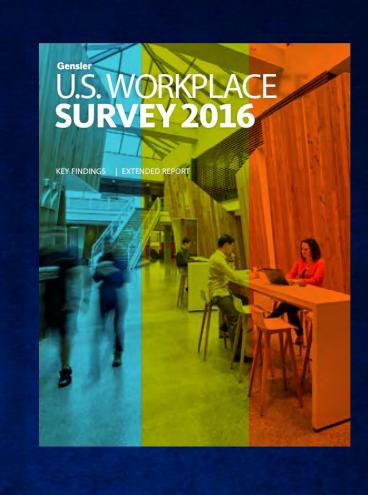
## EVOLUTION OF THE WORKPLACE SURVEYS











2005

**U.K. WORKPLACE SURVEY** 

2006

**U.S. WORKPLACE SURVEY** 

2008

U.S. & U.K. WORKPLACE SURVEYS

2013

U.S. WORKPLACE SURVEY

2016

U.S.,U.K. & ASIA WORKPLACE SURVEYS

#### **KEY FINDINGS**

Employees see a clear link between the physical work environment and personal productivity.

#### **KEY FINDINGS**

The link is confirmed between the physical work environment and productivity in the minds of workers.

#### **KEY FINDINGS**

Four work modes—focus, collaborate, learn, and socialize—emerge as the framework through which to understand time at the office.

#### **KEY FINDINGS**

Focus, balance and choice in the workplace emerge as key drivers of satisfaction, performance and innovation.

#### **KEY FINDINGS**

Tactical strategies to use the workplace to drive organizational creativity and innovation.

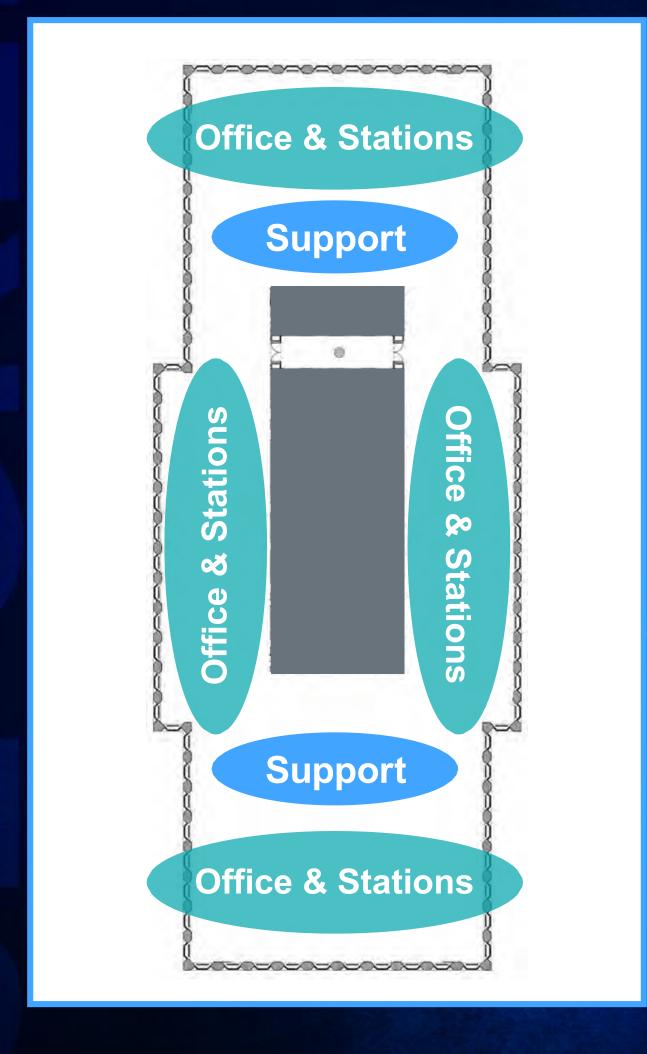
## NEW PARADIGMS IN OFFICE BUILDINGS TRENDS IN THE WORKPLACE

	OLDGENERATION	NEWGENERATION
FLOORPLATE	20-25K SF	UP TO 50K SF
AMENITIES	TENANT PROVIDED AND DISPERSED	MORE AMENITIES IN WALKABLE AMENITY-RICH SETTING
	CENTRAL BUSINESS DISTRICTS, SUBURBS	MIXED-USE URBAN DISTRICTS NEAR TRANSIT
SLAB HEIGHTS	11' - 12'	13' - 14'
SF/PERSON	250 - 350 SF/PERSON	150 - 250 SF / PERSON
	STACKED OFFICE FLOOR WITHOUT OPENINGS AND INTERCONNECTING STAIRS ARE THE NORM	2-3 STORY OPENING INTERCONNECTING STAIRS MORE COMMON
	10% CHANCE OF UNPLANNED ENCOUNTERS	90% CHANCE OF UNPLANNED ENCOUNTER
	CENTER CORE	OFFSET CORE IN SOME MARKETS

## HIGH-PERFORMANCE OFFICE BUILDINGS

BUILDING CONFIGURATION

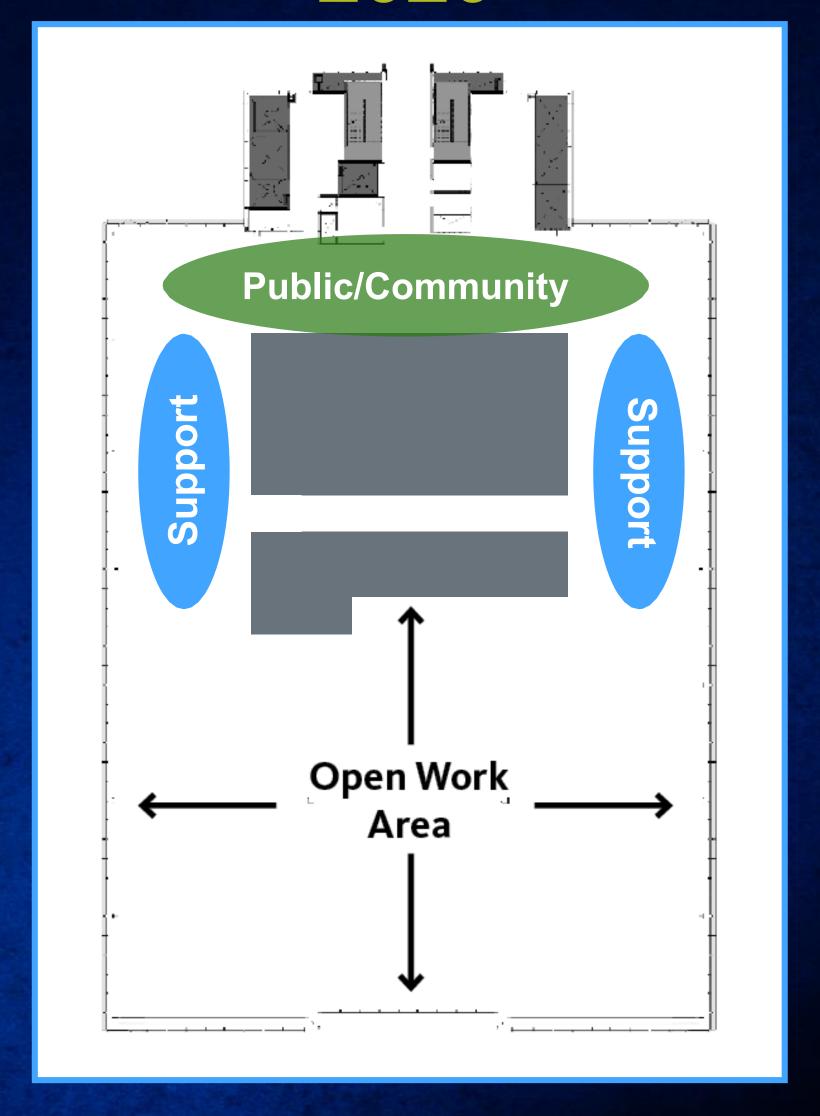
1970



**Traditional Buildings** 

are Not Conducive to Clear Sightlines and Collaborative Culture

2020



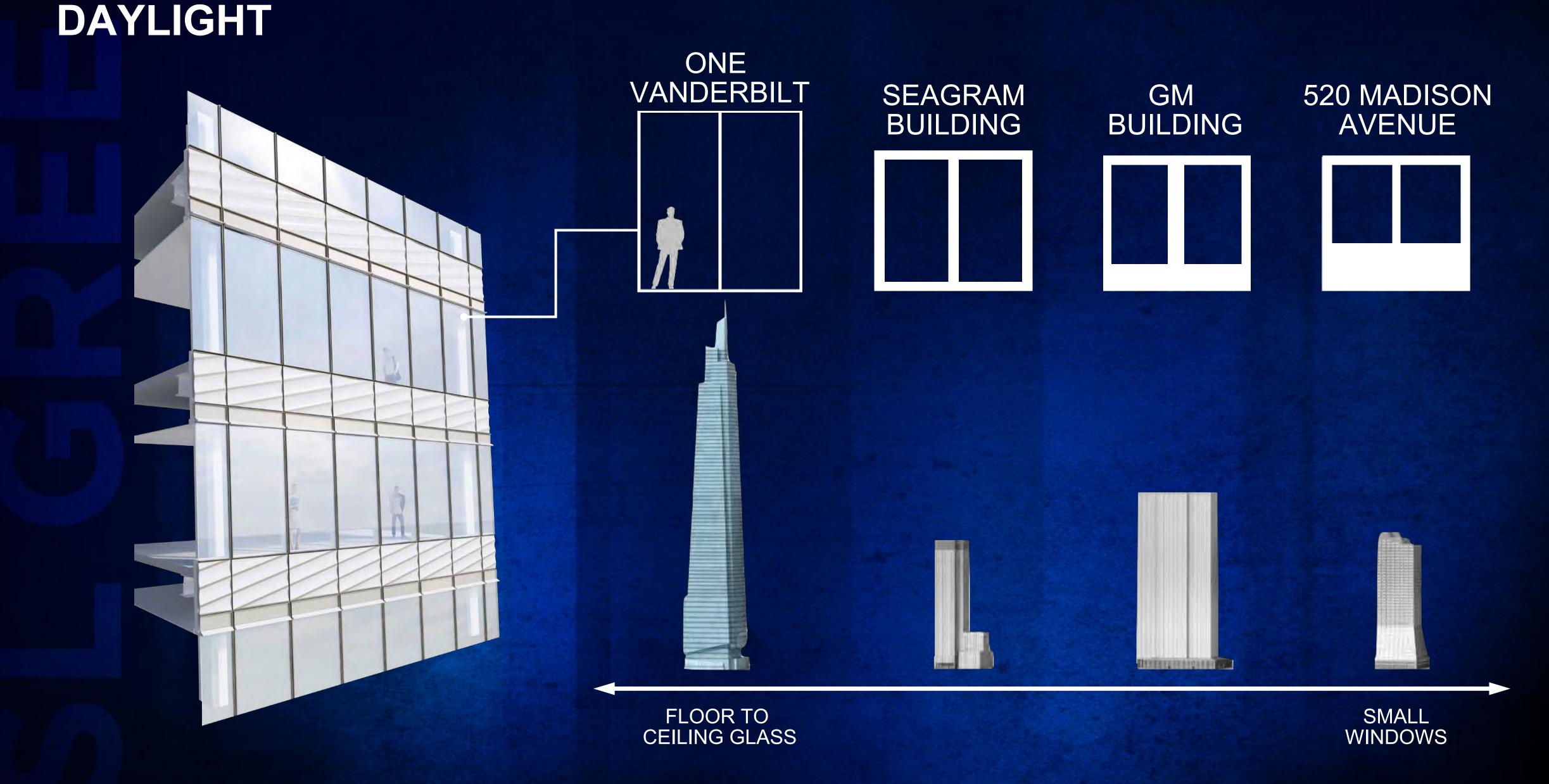








## INNOVATIVE TRENDS IN THE WORKPLACE











## LEASE EXPIRATIONS – OVERALL MIDTOWN (2019-2023)

BY SIZE RANGE	2019	LXD	2020	LXD	2021	LXD	2022	2 LXD	2023	LXD	то	TAL
20,000 - 49,999	83	2.6M	99	3.1M	108	3.2M	93	2.8M	87	2.6M	470	14.3M
50,000 - 99,999	33	2.2M	37	2.5M	32	2.2M	25	1.8M	27	1.9M	154	10.8M
100,000 - 249,999	14	1.9M	18	2.5M	19	2.9M	15	2.1M	13	2.3M	79	11.7M
250,000 - 499,999	3	0.8M	8	2.7M	8	2.8M	9	3.2M	4	1.2M	32	10.7M
500,000 - 1,000,000	3	2.1M	2	1.4M	-		1	0.6M	1	0.6M	7	4.7M
TOTAL	136	9.6M	164	12.2M	167	11.1M	143	10.5M	132	8.6M	742	52M

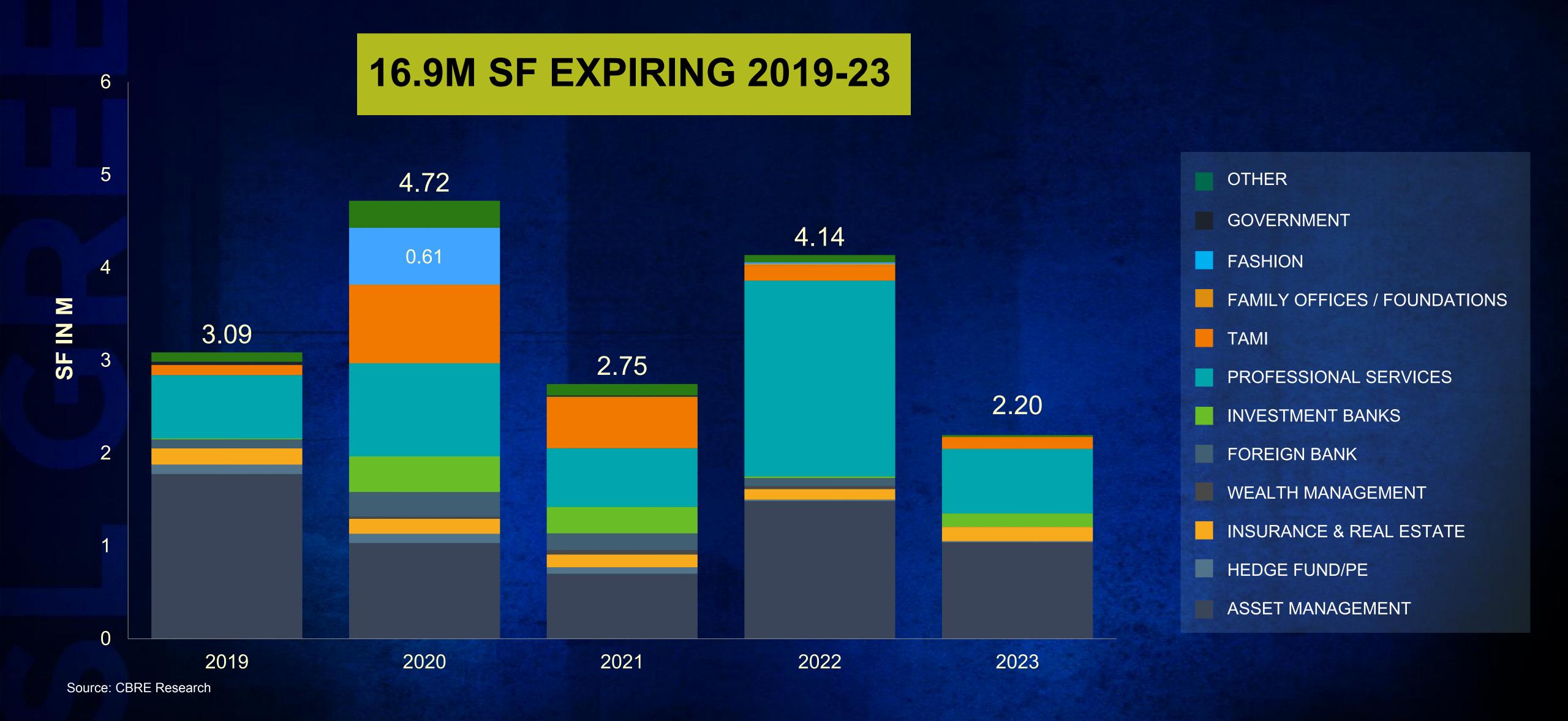
### TOP 50 MIDTOWN BUILDINGS

80% WERE BUILT PRE-2000

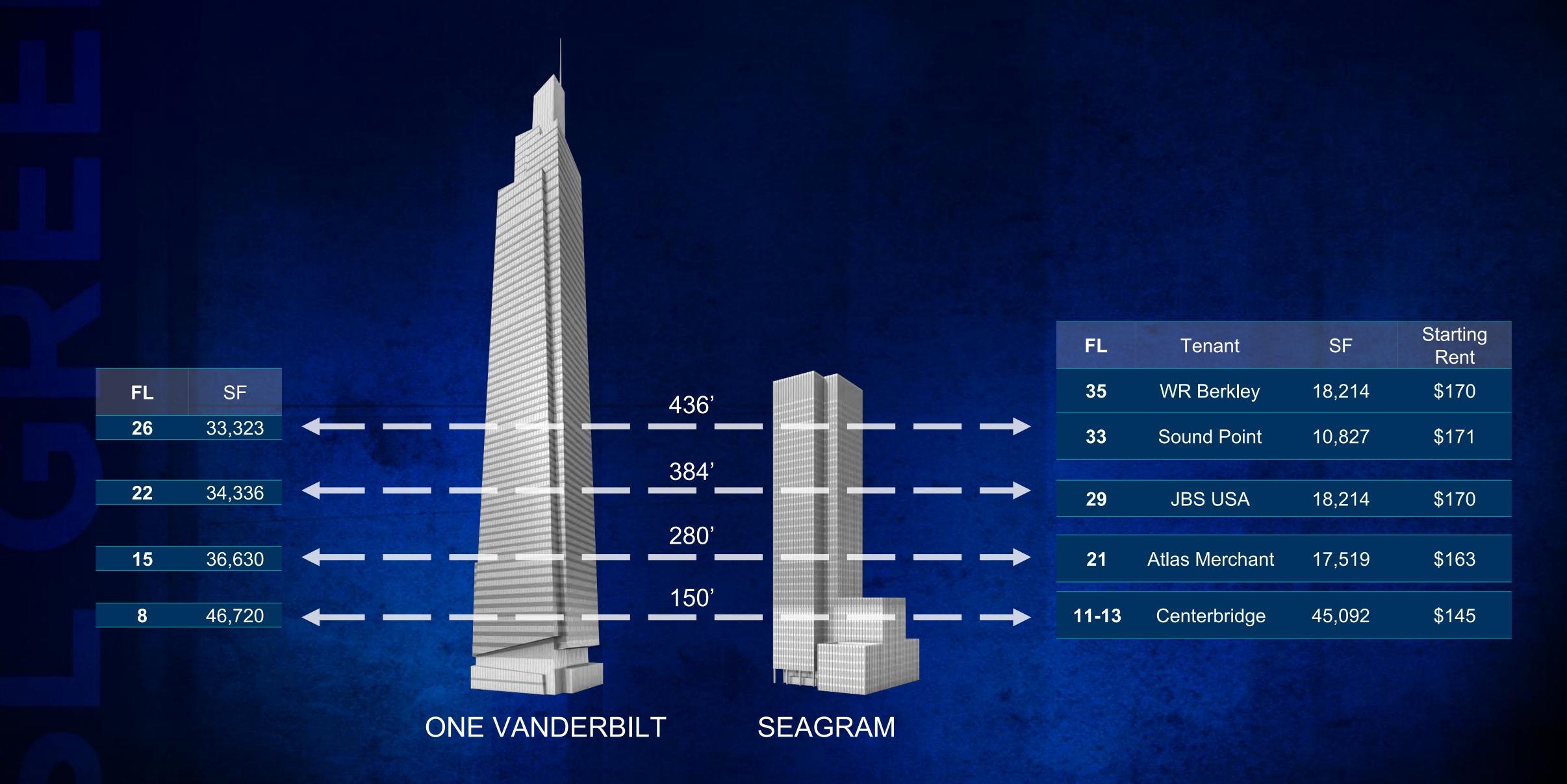




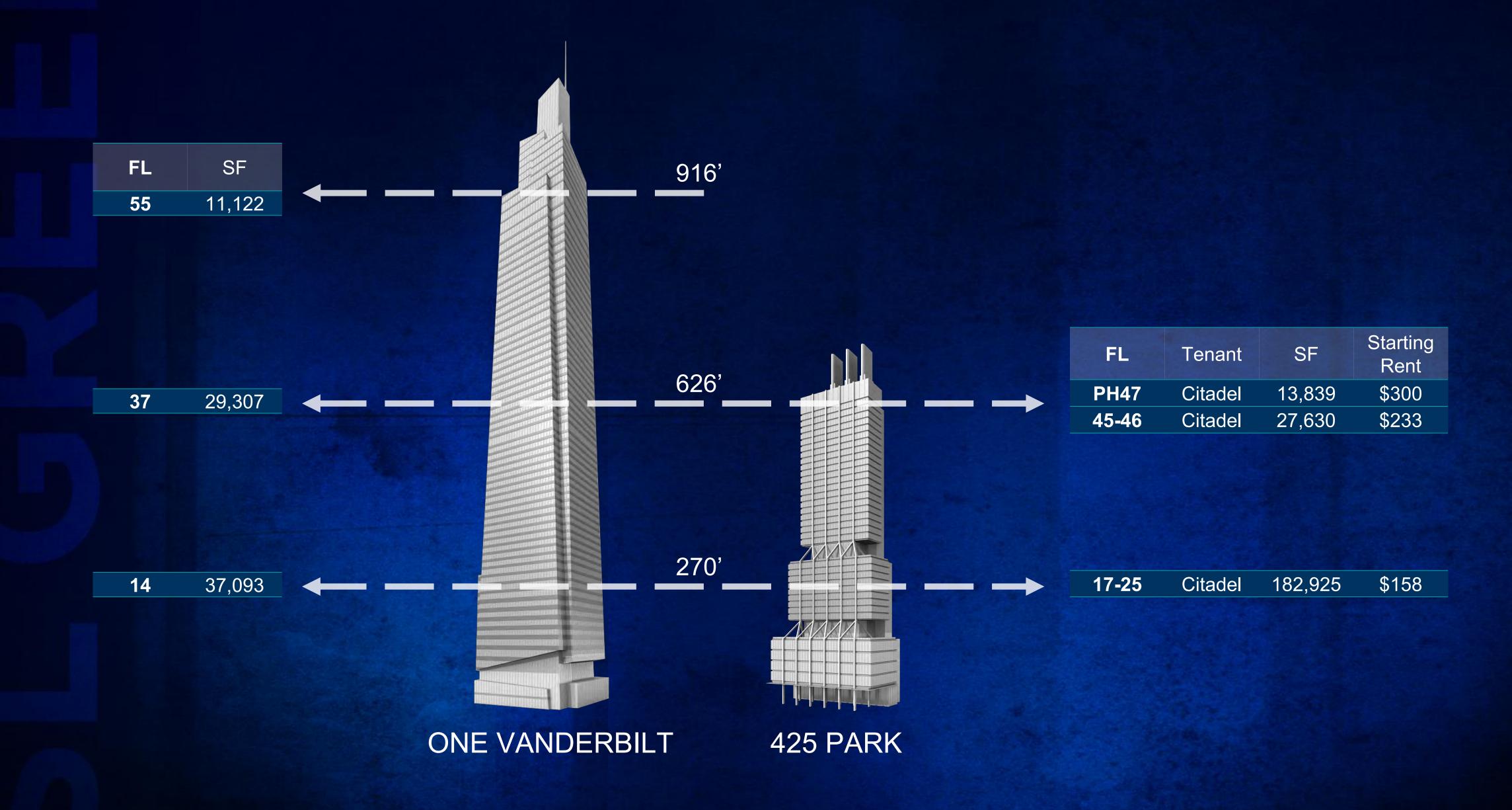
## LEASE EXPIRATIONS TOP 50 MIDTOWN BUILDINGS



### COMPARABLE BUILDING RENTS

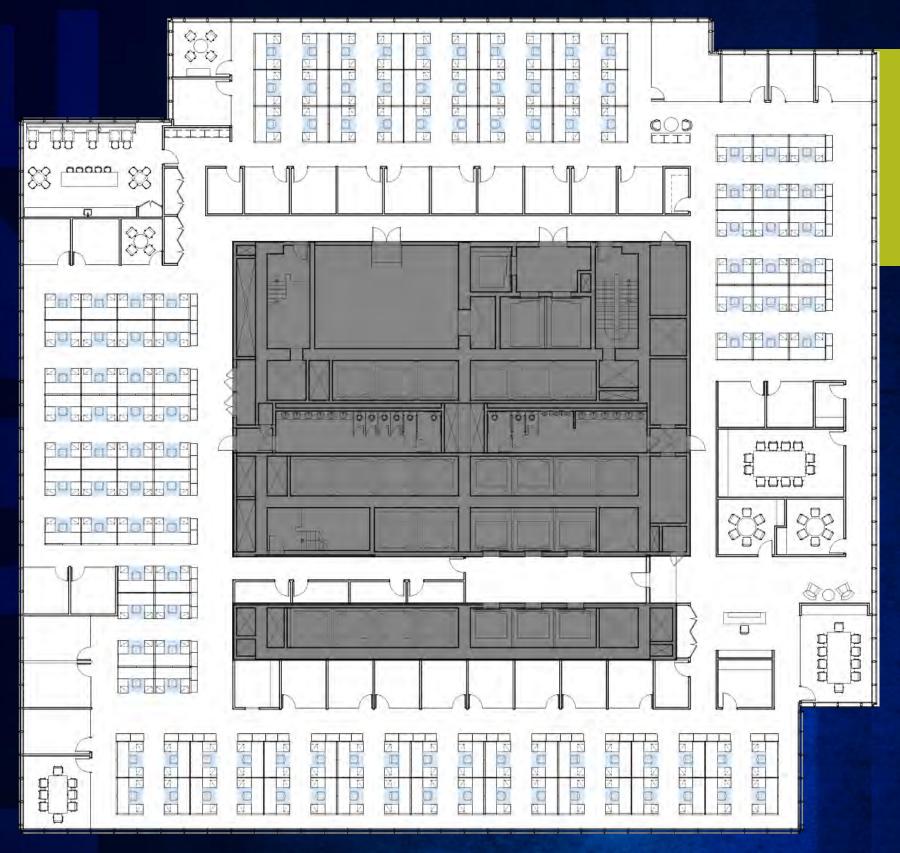


### COMPARABLE BUILDING RENTS

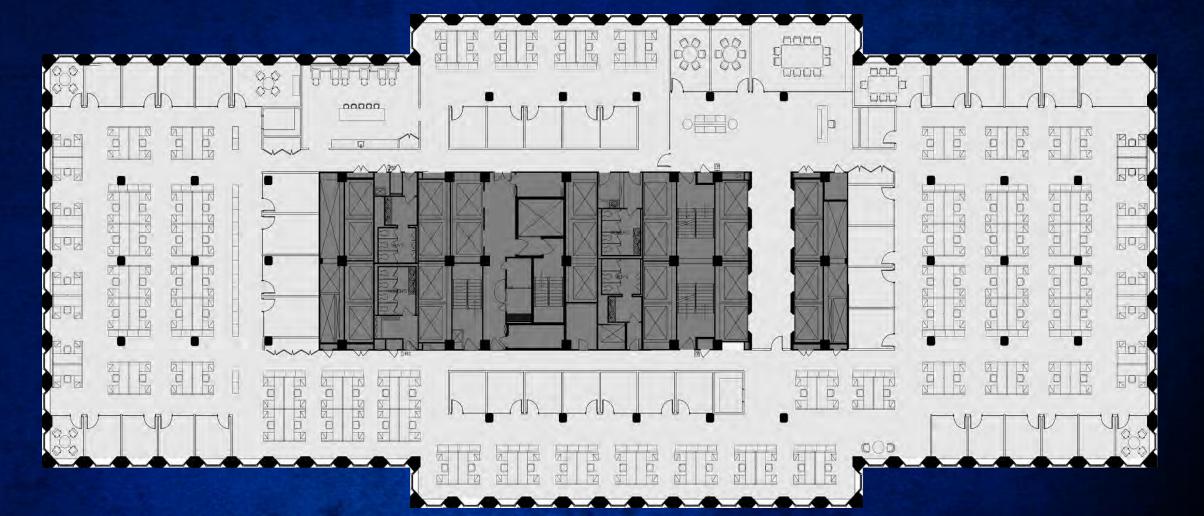


### ONE VANDERBILT DESIGNED FOR EFFICIENCY

LOWER SF / SEAT REDUCES TENANT COST



ONE VANDERBILT IS TYPICALLY 18% MORE EFFICIENT



141 USF / SEAT

172 USF / SEAT

## ONE VANDERBILT RENT CALCULATOR

BUILDING

**RSF / PERSON** 

TYPICAL TOP 50 BUILDING
ONE VANDERBILT

172 RSF 141 RSF

(18% LESS)

RENT CALCULATOR

RSF / PERSON

BASE RENT

18% SPACE SAVINGS

\$155 PSF -\$ 28 PSF

COST PER EMPLOYEE

\$127 PSF



### CONSTRUCTION MANAGEMENT

- Project Organization Leadership and Experience
- Development Timeline, Public Realm Improvements
- Construction Budget, Procurement Status, Cost Controls & Protection
- 2016 Accomplishments and 2017 Goals
- Tishman Construction Manager



## HARRY J. OLSEN PROJECT EXECUTIVE

- Role and Responsibilities
  - Licensed Architect NYS
  - 30 Plus Years Experience in NYC
- Notable Projects
  - World Financial Center
  - Canary Wharf
  - JFK Terminal 4
  - Yankee Stadium
- No Stranger to Large Scale, Complex, Multi-Billion Dollar Projects



#### PROJECT ORGANIZATION

#### PEOPLE + PROCESS + PLANNING = PRODUCT

2016 Staff	2017 Staff
10	12
16	20
50	80
30	40
B&B tants	
	10 16 50 30 3&B

Total Project Organization Comprised of 152 Staff Members by 2017

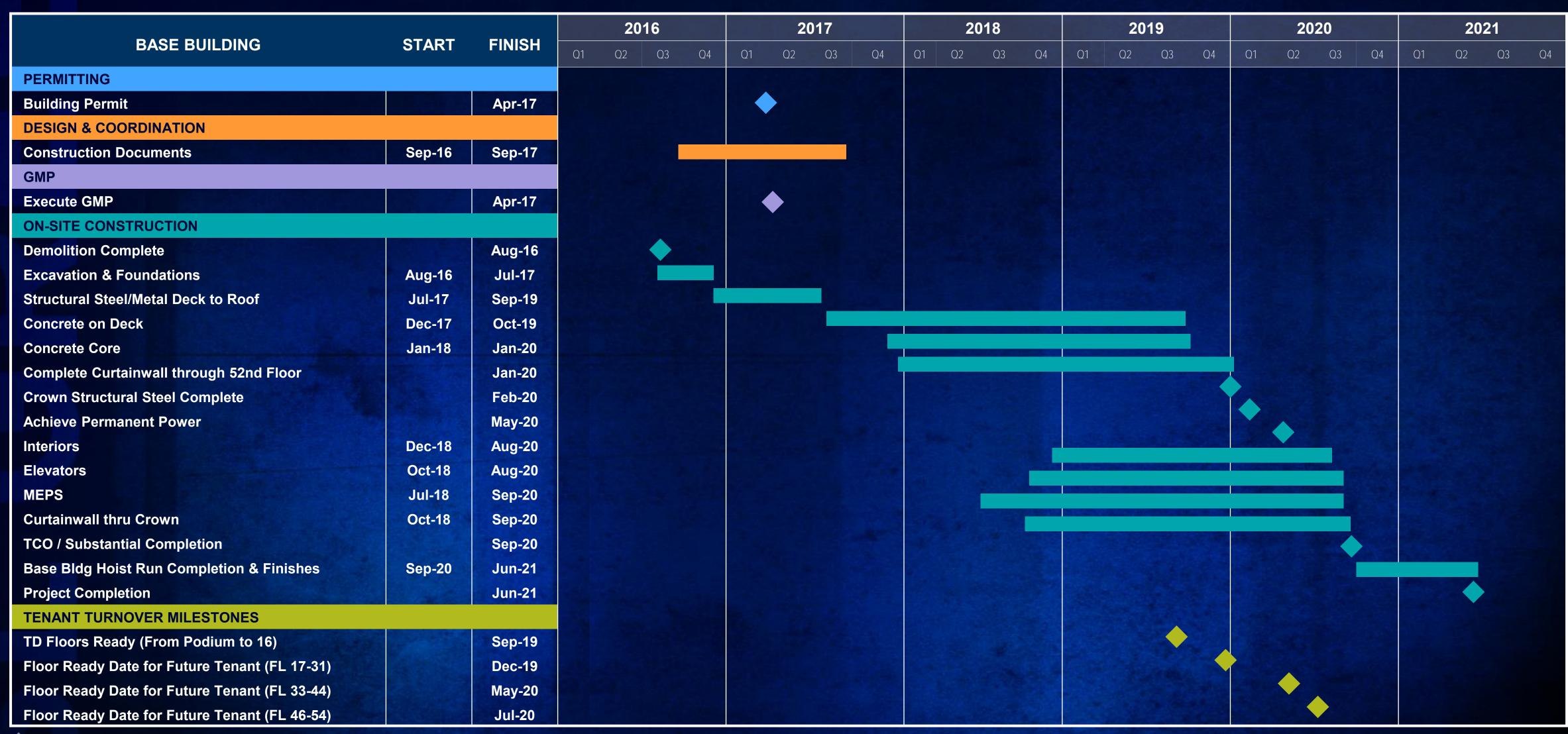
Field Office is Located on the 7th Floor of 420 Lexington Ave

Consultants – 20 Firms

Legal, Environmental, Code, etc.



## DEVELOPMENT TIMELINE — SUMMARY ONE VANDERBILT



## DEVELOPMENT TIMELINE — SUMMARY PUBLIC REALM IMPROVEMENTS



### CONSTRUCTION BUDGET

(\$ IN M)

LINE ITEM	VALUE	PSF (\$)	%
Trade Cost	1,053	608	64%
General Conditions / Fee / Insurance	189	109	12%
Owner Contingency	149	86	9%
Soft Costs	161	93	10%
RE Taxes During Construction	57	33	3%
Carrying Cost	28	16	2%
CONSTRUCTION TOTAL	1,637	946	100%

#### PROCUREMENT STATUS

#### **Procurement Savings**

\$20M

#### **Balance of Trades**

- Lobby
- **Architectural Finishes**
- Fire Alarm
- BMS
- Misc. Trades

#### **Awards under Review**

- Elevators
- MechanicalPlumbing

\$105M

\$300M

#### **Awarded to Date**

- **Excavation and Foundation**
- Window Washing Equipment
- Structural Steel
- Concrete

\$530M

- **Curtain Wall**
- Spray Fireproofing
- Misc. Trades

- Awarded to Date
- Awards Under Review
- Balance of Trades
  - **Procurement Savings**

Electric

#### PROJECT COST AND RISK CONTROL

- Define a Guaranteed Maximum Price (GMP)
- Levels of Protection
  - Project Labor Agreement
  - Trades Sub Guard and Payment & Performance Bonds
  - Tishman Parent Company Guarantee

- Alignment of SLG and Tishman
  - Procurement and Schedule Milestone Incentives
  - Shared Construction Contingency Savings
- Internal Controls
  - Budget Chart of Accounts and Responsibilities
  - Authorized Matrix
  - Project Contingency and Exposure Process



#### 2016 ACCOMPLISHMENTS

- Established Project Organization
- Executed:
  - Hines Development Management
     Agreement (DMA)
  - Construction Management Agreement
     (CMA) with Tishman
  - Project Labor Agreement (PLA)
     with Unconditional No Strike Clause
- Completed Demolition and Site Improvement
- Received DOB Foundation Permit
- Started Excavation & Foundations
- Awarded \$530M Trades

- Agreed with Tishman's "Adjusted Schedule" to Maintain TCO Date
- Received Initial MEP and Elevator Bids for Approximately \$300M
- Agreements to Mobilize Package 1:
   P10 Stair / Mobil Passage
- Awarded and Mobilized Package 1:
   P10 Stair / Mobil Passage
- Completed 90% Design Documents for Packages 2 - 4
- Closed Construction Loan



### 2017 GOALS

- Award MEP and Elevator Trades
- Execute GMP with Tishman
- Receive Building Permit from DOB
- Mobilize Superstructure Steel & Concrete and Start Going Vertical
- Off-Site Improvements Complete Package 1: P10 / Mobil
   Passageway Entrance
- Erect Superstructure Steel up to 6th Floor by End of 2017



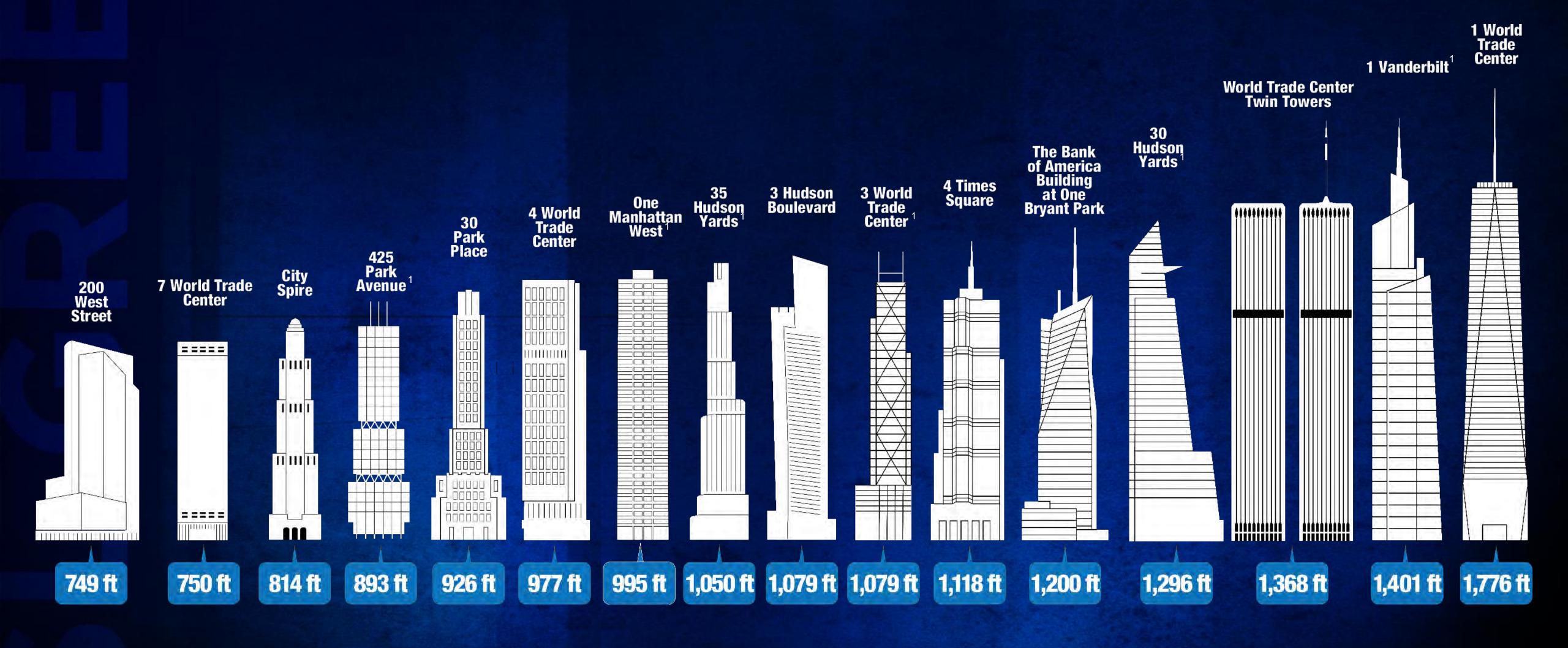
# ABOUT TISHMAN

#### TISHMAN IS NEW YORK'S LEADING BUILDER





# NO ONE HAS BUILT MORE OF THE NEW YORK SKYLINE



#### CURRENT NY OFFICE TOWERS UNDER CONSTRUCTION











#### ONE VANDERBILT

- What Makes One Vanderbilt Different Than the Rest?
  - Complexity
  - Logistical Challenges
  - Working Around Railways
  - High Rise Intricacies
- Guaranteed Maximum Price (GMP) Contract
  - We Have Extreme Confidence in Delivering One Vanderbilt on Time and on Budget
    - No One is Building More Office Towers in NYC Than Tishman and This Gives Us a Major Advantage in Both Developing and Then Delivering on the GMP

## FUN FACTS COCKTAIL INFORMATION

- Total Weight of Building = 187,500 Tons / 62,500 Elephants
- Height from Grade to Top of Spire = 1,401 Feet / 11 Grand Central Stations
- Electrical Conduit = 575,430 Feet / 10 Trips Up and Down Mt. Everest
- Steel = 26,000 Tons / 303 NASA Shuttle Endeavors
- Concrete = 72,000 Cubic Yards / 22 Olympic Swimming Pools
- Aluminum in Curtain Wall = 3,265,000 Pounds / Roll of Aluminum Foil from One Vanderbilt to Beijing
- Total Man Hours for Construction = 4,000,000 Hours / 6 Lifetimes



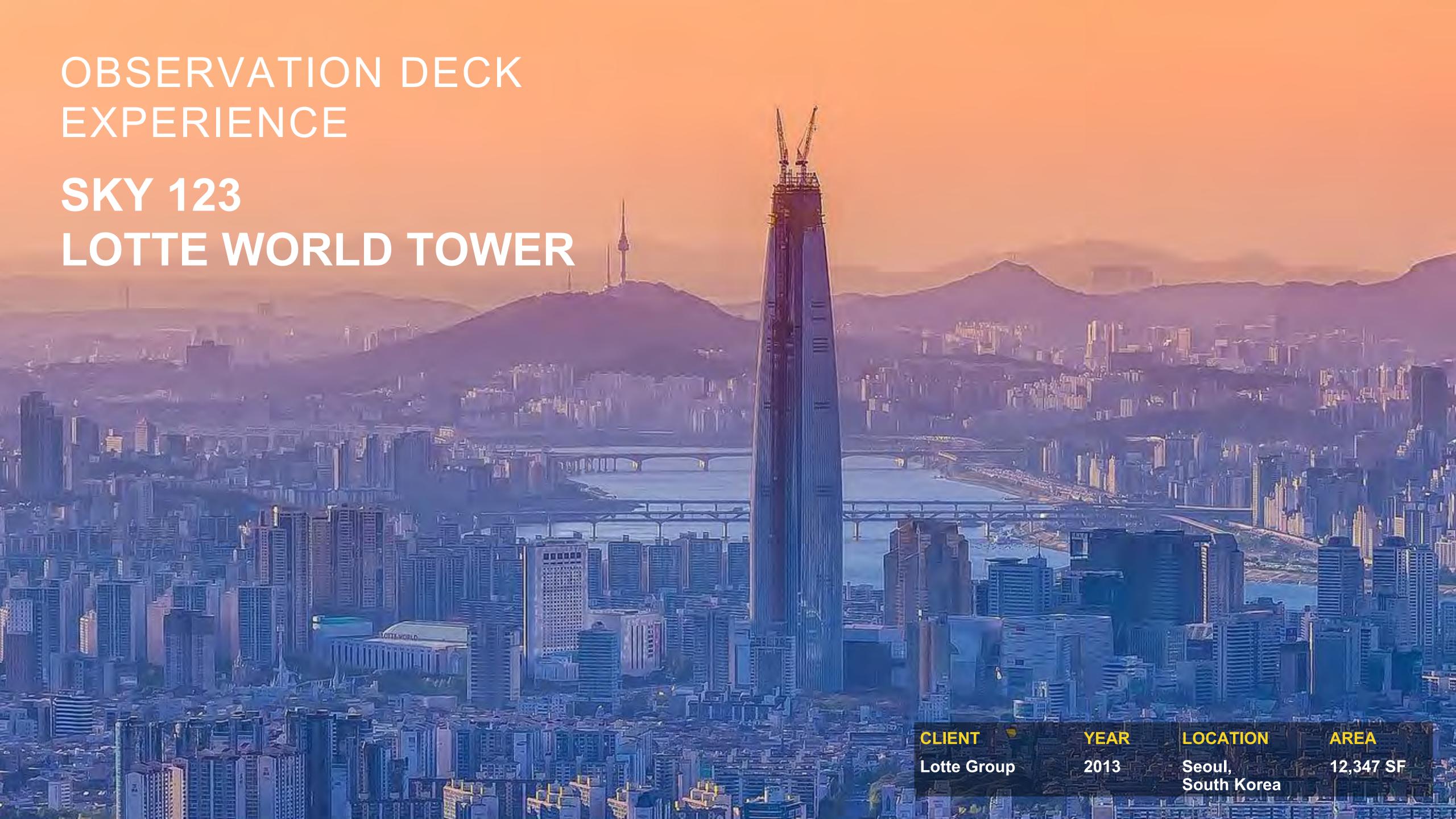










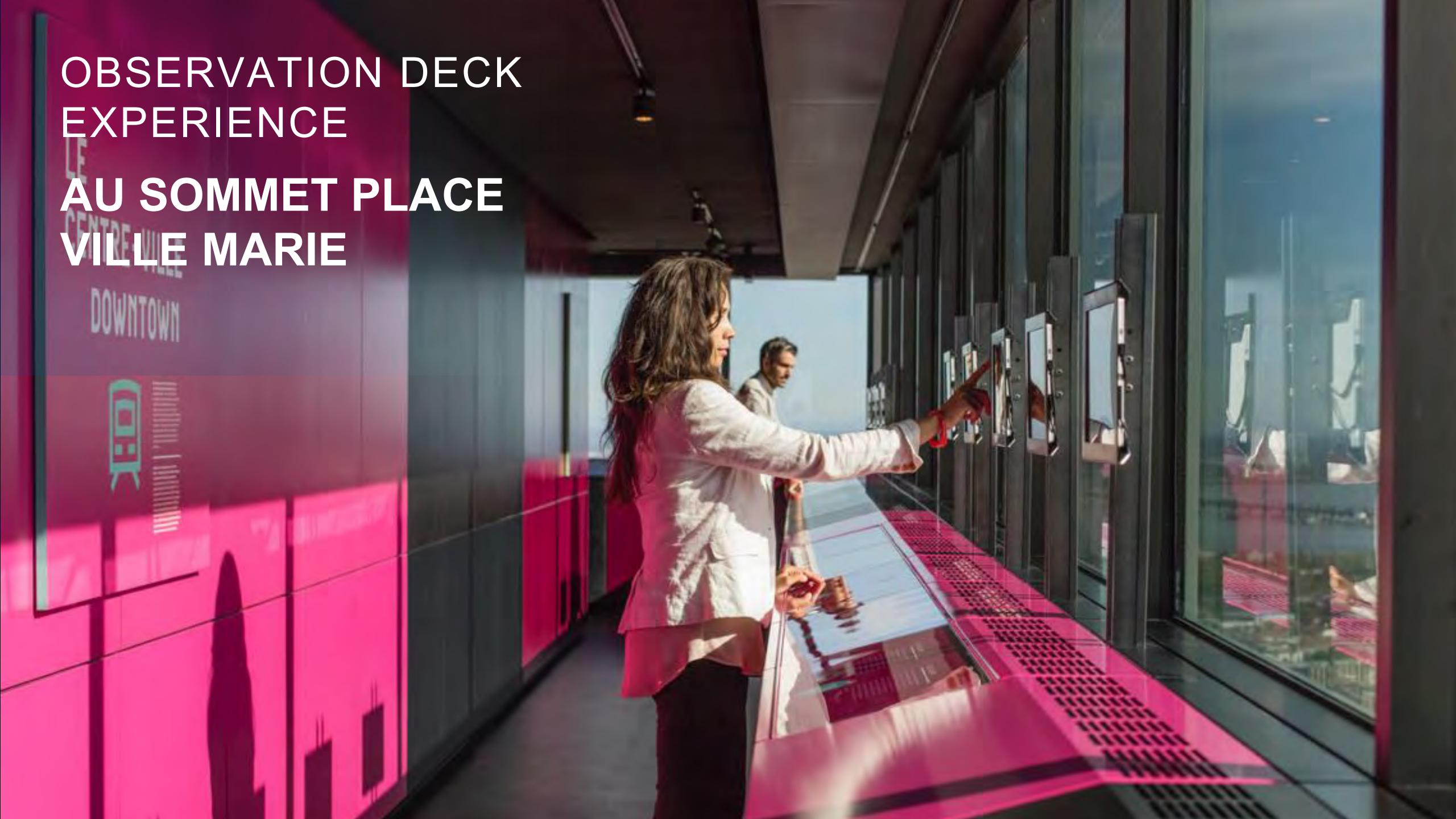


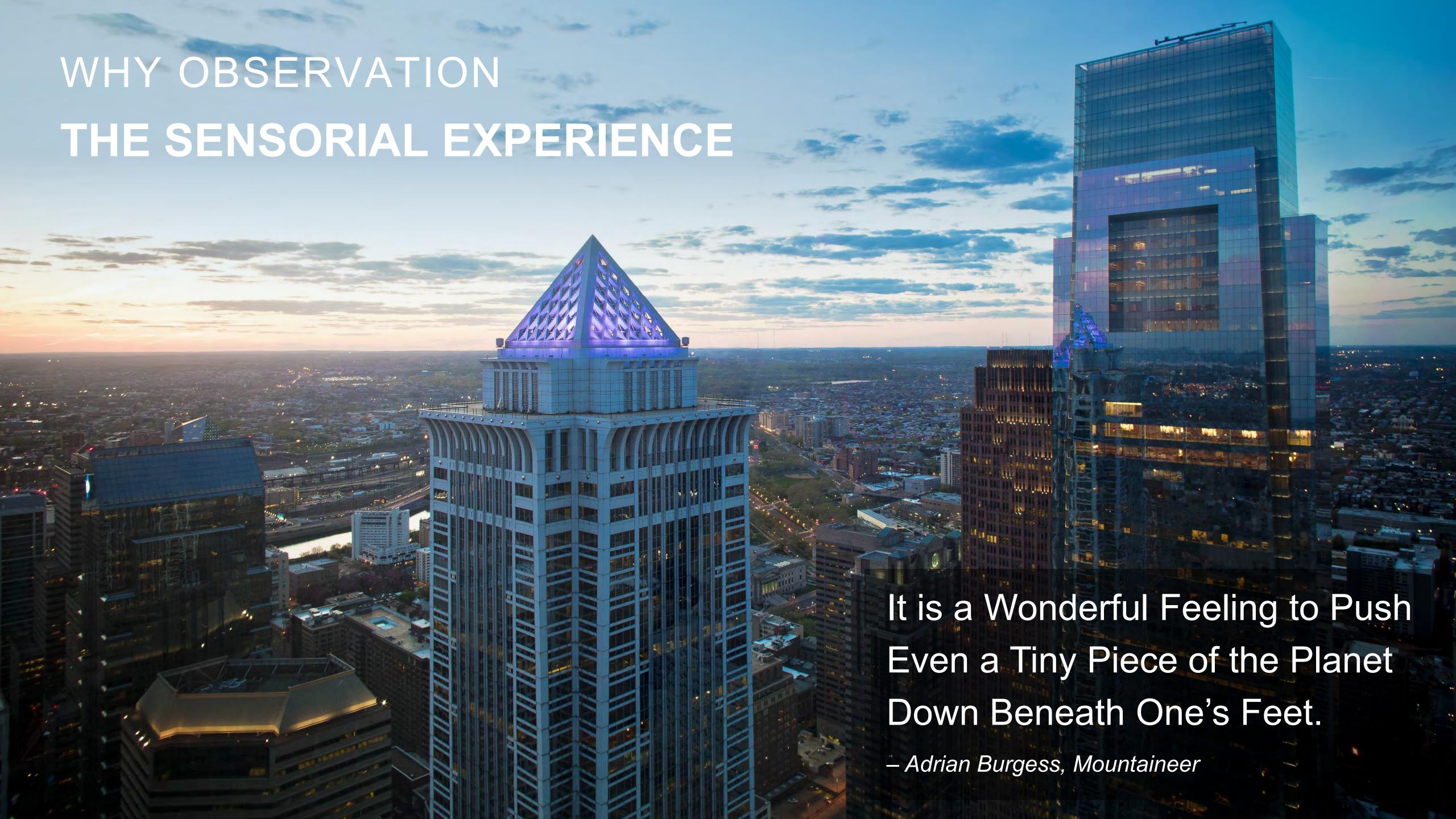




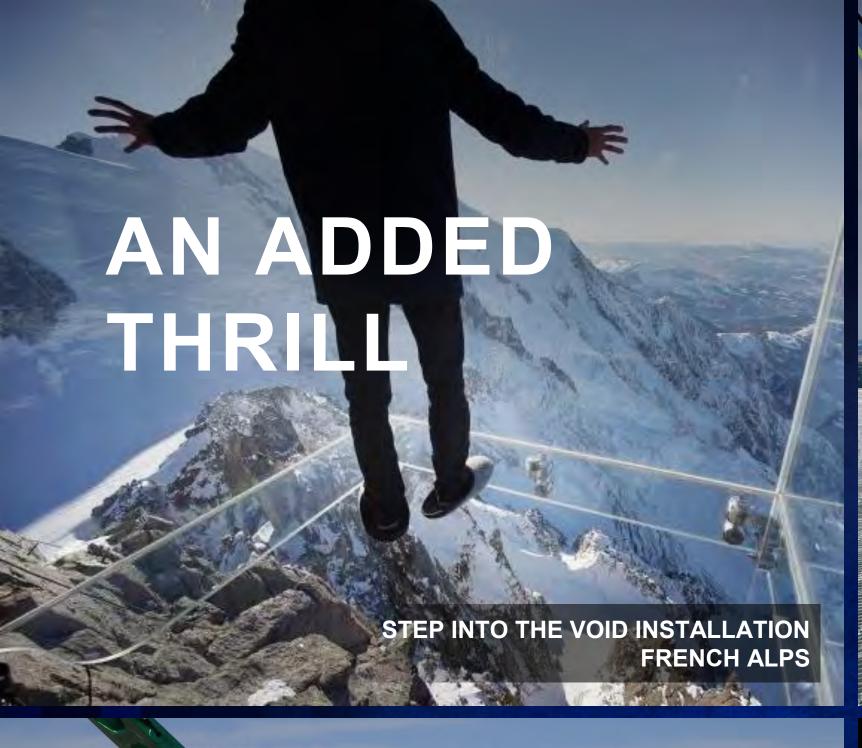








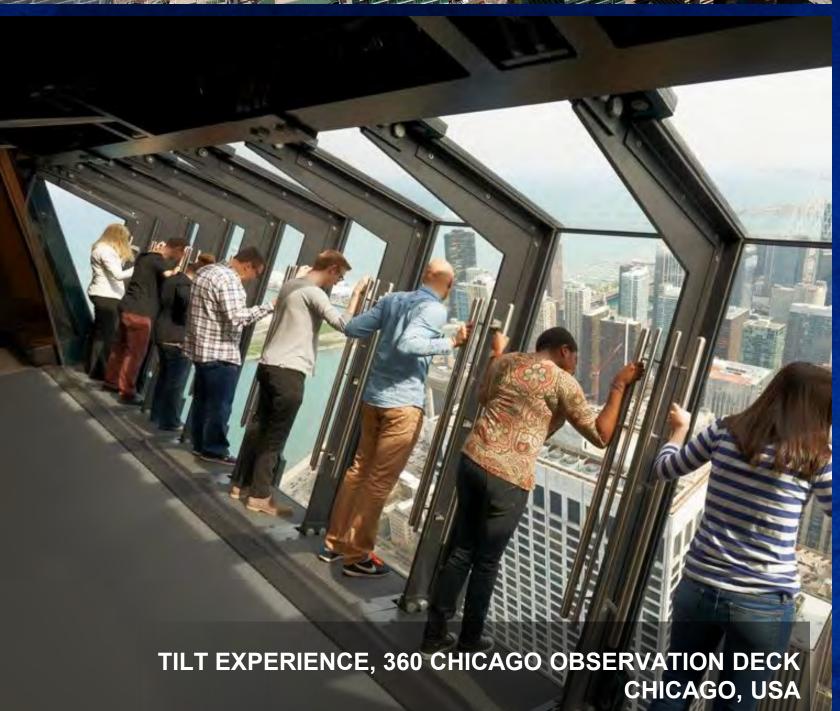








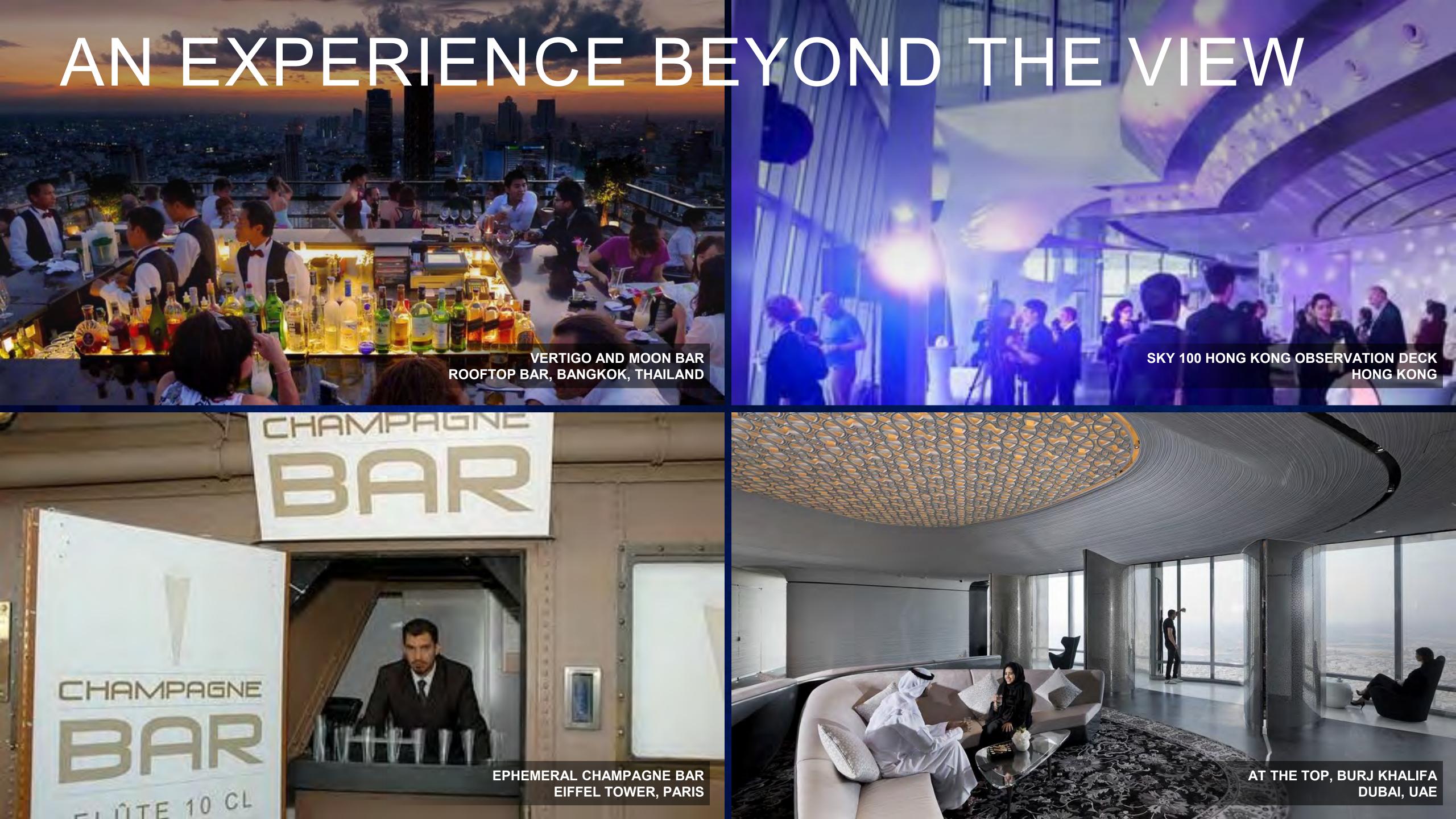












## EFFECT OF NEW SUPPLY



—NYC Tourist Visitors —Observation Deck Visitors

OBSERVATION DECK VISITORS

## EFFECT OF NEW SUPPLY



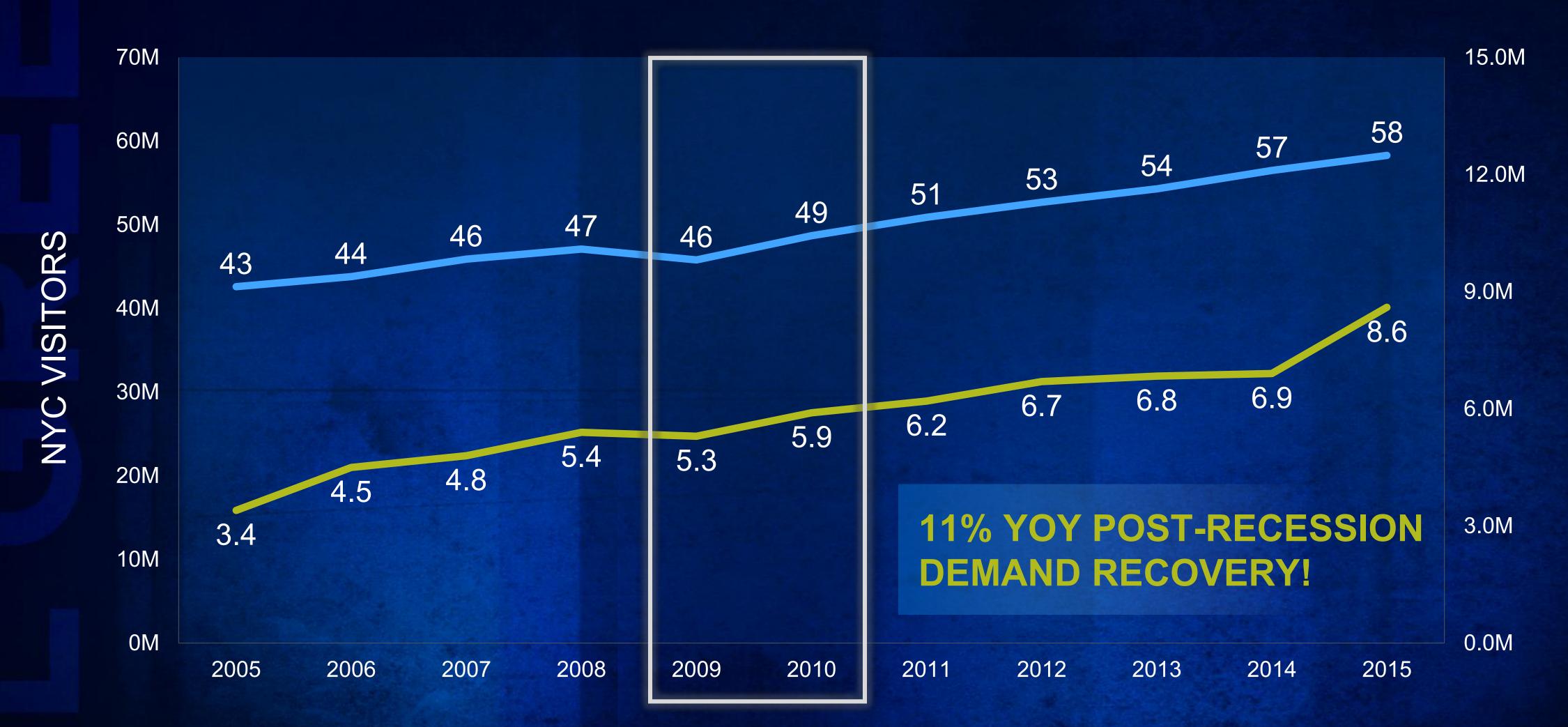
OBSERVATION DECK VISITORS

## RECESSION PROOF



OBSERVATION DECK VISITORS

### .. AND RESILIENT



OBSERVATION DECK VISITORS

NYC Tourist Visitors

Observation Deck Visitors

# LOW MARKET SATURATION NEW YORK CITY

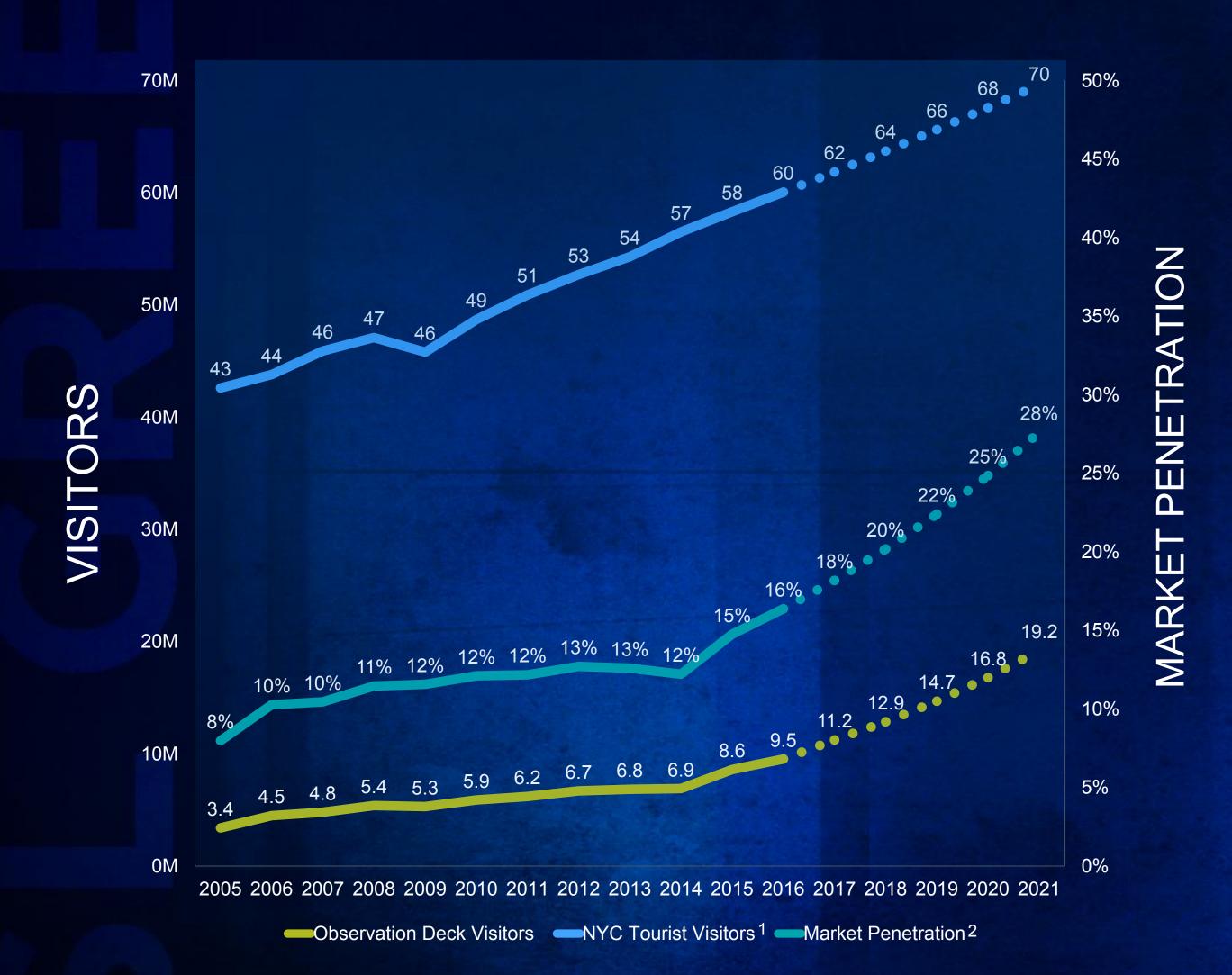
	TOP OF THE ROCK	EMPIRE STATE BUILDING	ONE WORLD OBSERVATORY	TOTAL
ATTENDANCE	2.2M	4.1M	2.3M	10.4M
VISITOR POPULATION	58.3M	58.3M	58.3M	58.3M
MARKET PENETRATION	3.7%	7.0%	3.9%	14.6%

# LOW MARKET SATURATION TOKYO



	TOKYO TOWER	ROPPONGI HILLS MORI TOWER	TOKYO SKYTREE	TOKYO WORLD TRADE CENTER	TOTAL
YEAR BUILT	1958	2003	2012	1970	n/a
OBSERVATION DECK HEIGHT(S)	492, 820 FT	781 FT	1,148, 1,476 FT	499 FT	n/a
ATTENDANCE	2.9M	2.1M	6.38M	n/a	11.38M
VISITOR POPULATION	41.3M	41.3M	41.3M	41.3M	41.3M
MARKET PENETRATION	7.0%	5.0%	15.5%	n/a	28%

## MARKET PROJECTION NYC WITH TOKYO'S MARKET PENETRATION



TOTAL 2021 OBSERVATION	ON	19.2M		
EXISTING DECKS AT 100% CAPACITY				
EMPIRE STATE BUILDING	Less:	4.3M		
TOP OF THE ROCK	Less:	3.5M		
ONE WORLD OBSERVATORY	Less:	3.5M		
2021 REMAINING NEW DECK MARKET SHARE		7.9M		

#### GSM CONCLUSIONS

- More than a View
- A Thrilling, Outdoor Experience
- Recession Proof
- NYC's Elastic Market Room for Local Growth
- Global Market Penetration Points to Long Term Potential
- One Vanderbilt will be a Market Leader

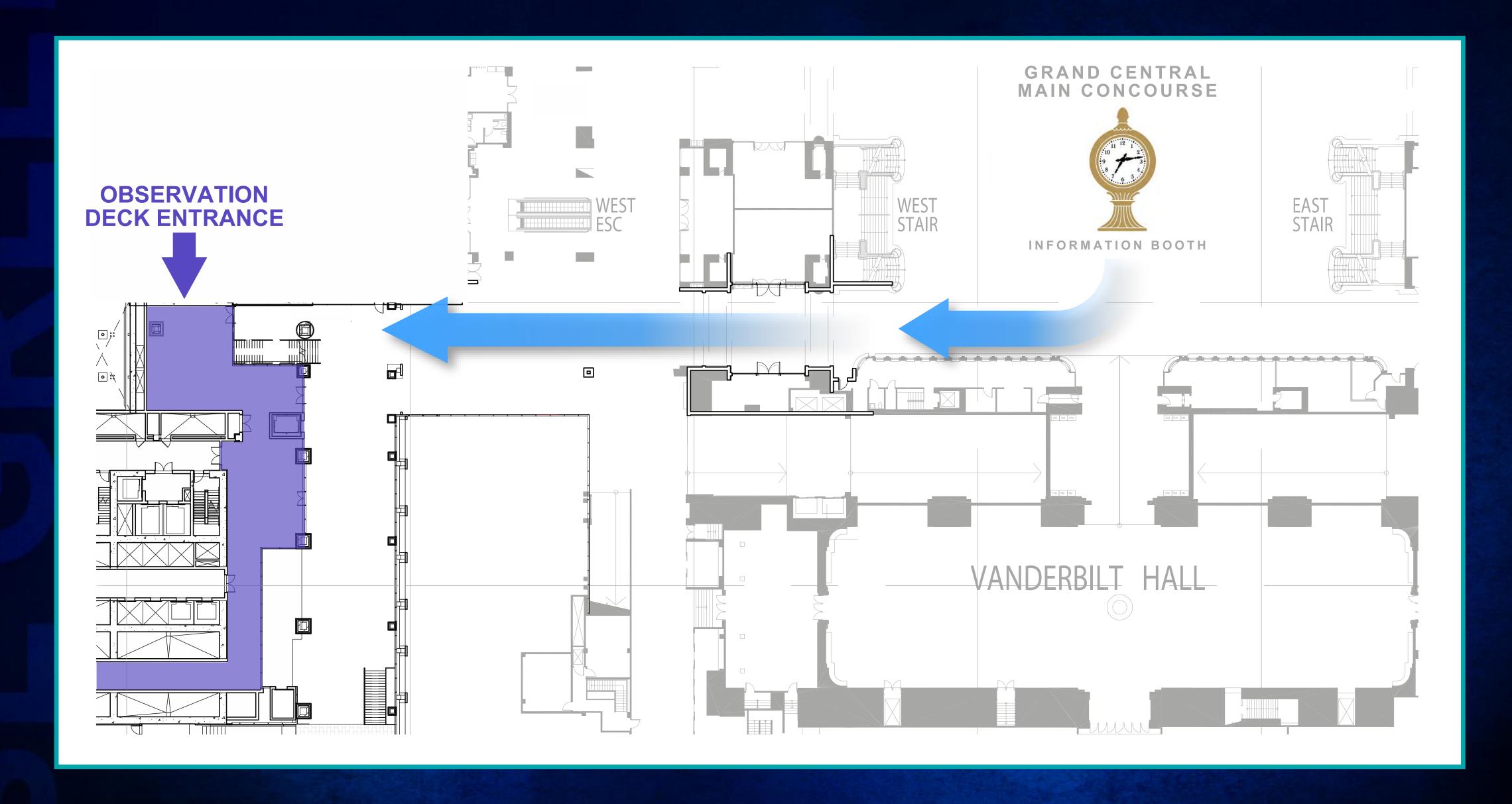


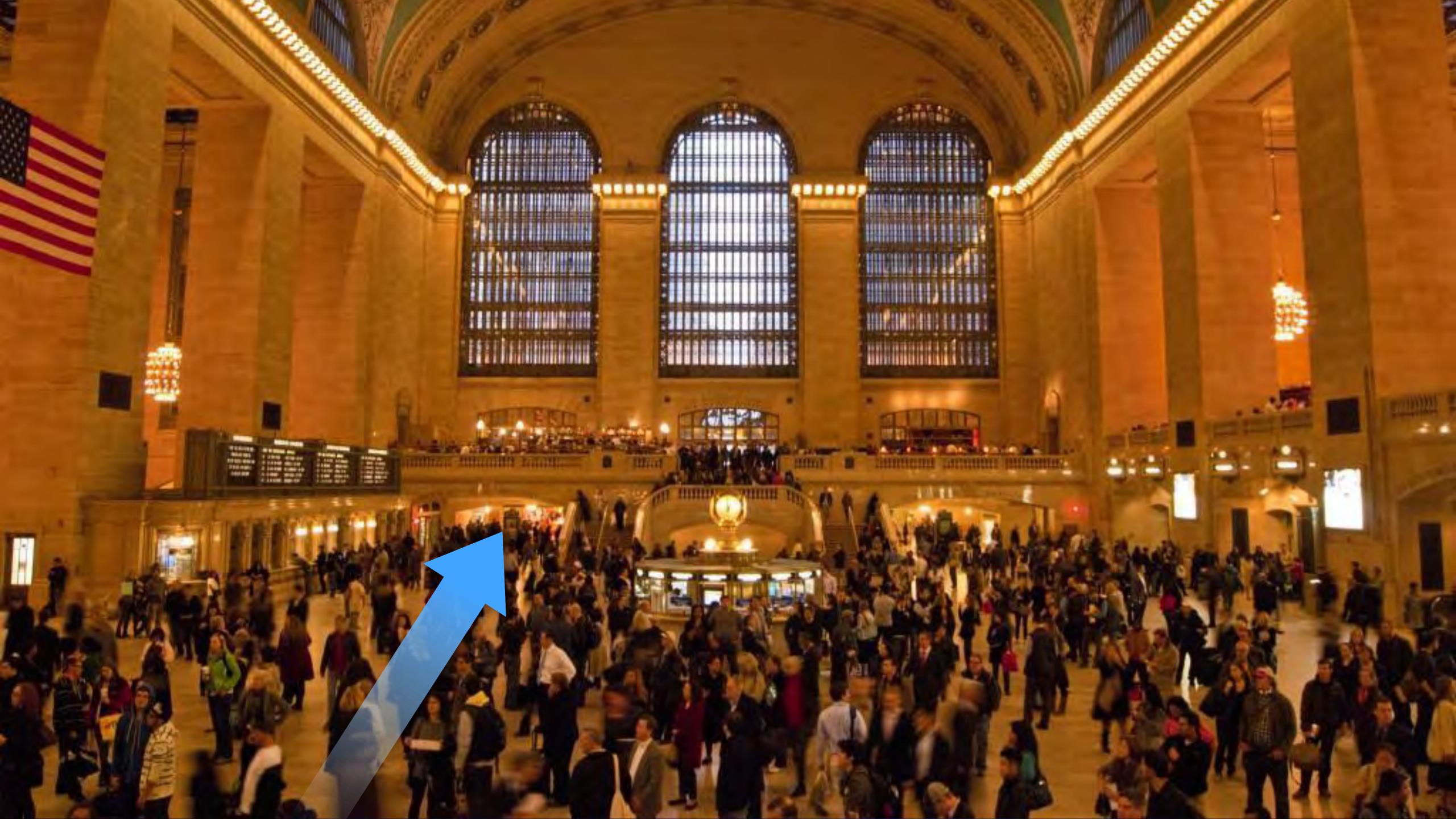
#### COMPETITIVE ADVANTAGE

- Grand Central Terminal 10th Most Widely Visited Global Attraction
- Terminal is 3<sup>rd</sup> Most Visited NYC Tourist Attraction
- Annual Terminal Visitation Surpasses 21.0M Visitors per Year
- Highline Attracts 5.5M Annual Visitors vs 19.2M at 42<sup>nd</sup> and Vanderbilt

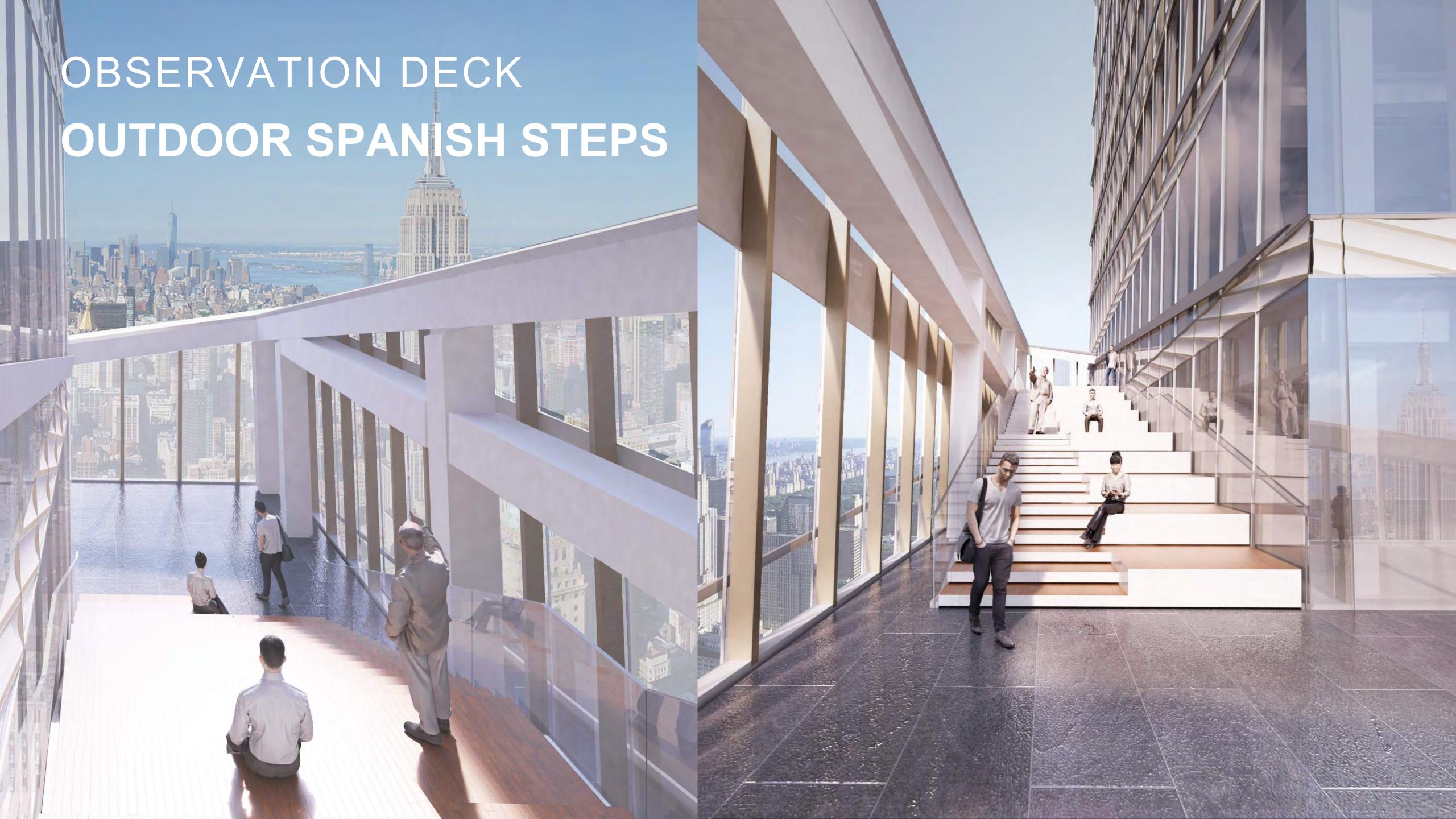


### PATH OF TRAVEL









#### ONE VANDERBILT OBSERVATION DECK PRO FORMA

Observation Deck Net Ticket Price Per Person	\$39
Estimated Visitors	1,825,000
Observation Deck Revenue	\$ Amount (000's)
Gross Ticket Revenue	\$71,175
Gross Retail Revenue 1	\$6,000
Total Revenue	\$77,175
Observation Deck Operating Expenses 2	\$35,000
Observation Deck NOI	\$42,175
(1) \$3.375 per person.	

(2) Operating expenses based on GSM projections. Includes operator fees.

#### ONE VANDERBILT DEVELOPMENT BUDGET

Building Construction Only	GSF:	1,730,989
	RSF:	1,626,433

Category	\$ PGSF	\$ Amount (000's)
Trade Costs	\$608	\$1,052,919
General Conditions/Fee/Insurance	109	189,148
Owner Contingency	86	149,456
Soft Costs	93	161,311
RE Taxes During Construction	33	57,050
Carrying Costs	16	27,713
Subtotal	\$946	\$1,637,598

#### Total Development 1

Category	\$ PGSF	\$ Amount (000's)
Construction Costs	\$946	\$1,637,598
Land	328	567,435
Transit & Public Improvements	127	220,000
Leasing Costs	172	297,348
Finance & Carry	138	239,045
Other Development Costs	120	208,573
Total (Stated in 2023 Dollars)	\$1,831	\$3,170,000

#### Normalized to 2017 @ 3.00% Discount Rate

Discount Rate Per Annum	<u>2017</u>	<u>2023</u>
Total Development Budget	\$2,654,825	\$3,170,000
Total - PGSF	\$1,534	\$1,831
Total - PRSF	\$1,632	\$1,949

<sup>(1)</sup> Excludes fees paid to SL Green & up to \$50M in discrentionary owner contingencies.

#### ONE VANDERBILT STABILIZED PRO-FORMA

Total Building RSF 1,626,433

	Base Case - Rent at \$155		Conservative Case - Rent at \$135	
Office & Retail Revenue				Market and the second
	PSF	\$ Amount (000's)	PSF	\$ Amount (000's)
Weighted Average Gross Office Rent <sup>1</sup>	\$155	\$233,000	\$135	\$203,000
Weighted Average Gross Retail Rent <sup>2</sup>	283	11,000	283	11,000
Subtotal	\$158	\$244,000	\$139	\$214,000
Observation Deck Revenue		\$77,175		\$77,175
Operating Expenses				
Office & Retail OpEx & Real Estate Taxes	\$55	\$88,000	\$51	\$81,000
Observation Deck Expenses <sup>3</sup>		\$35,000		\$35,000
Total Expenses		\$123,000		\$116,000
One Vanderbilt NOI		\$198,175		\$175,175
One Vanderbilt Development Budget		\$3,170,000		\$3,170,000
Stabilized Cash on Cost		6.3%		5.5%
Stabilized Cash on Cost - SLG Historical Land Cost		6.8%		6.0%

<sup>(1) 1,505,000</sup> RSF. Excludes 39,000 RSF of Retail & 83,000 RSF of Amenity Space/Observation Deck.

<sup>(2) 39,000</sup> RSF.

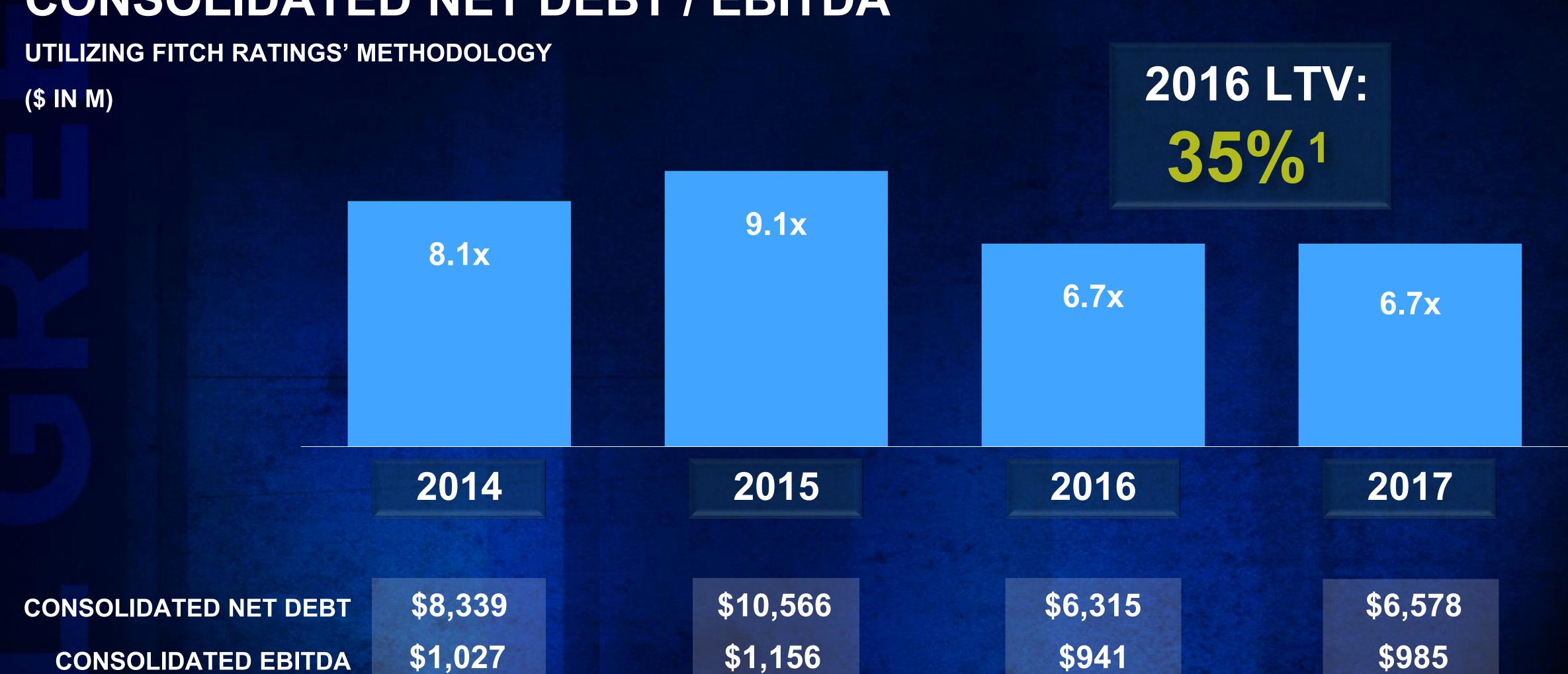
<sup>(3)</sup> Operating expenses based on GSM projections. Includes operator fees.

#### ONE VANDERBILT FUNDING SOURCES

SOURCES	\$ AMOUNT (000's)	PERCENT
Debt		
Construction Loan	\$1,500,000	
Subtotal	\$1,500,000	
Equity		
SL Green Equity Invested To-Date	\$776,000	46%
Future Spend / SLG + JV Partner(s)	\$894,000	54%
Subtotal	\$1,670,000	100%
TOTAL SOURCES	\$3,170,000	



### PRUDENT LEVERAGE CONSOLIDATED NET DEBT / EBITDA

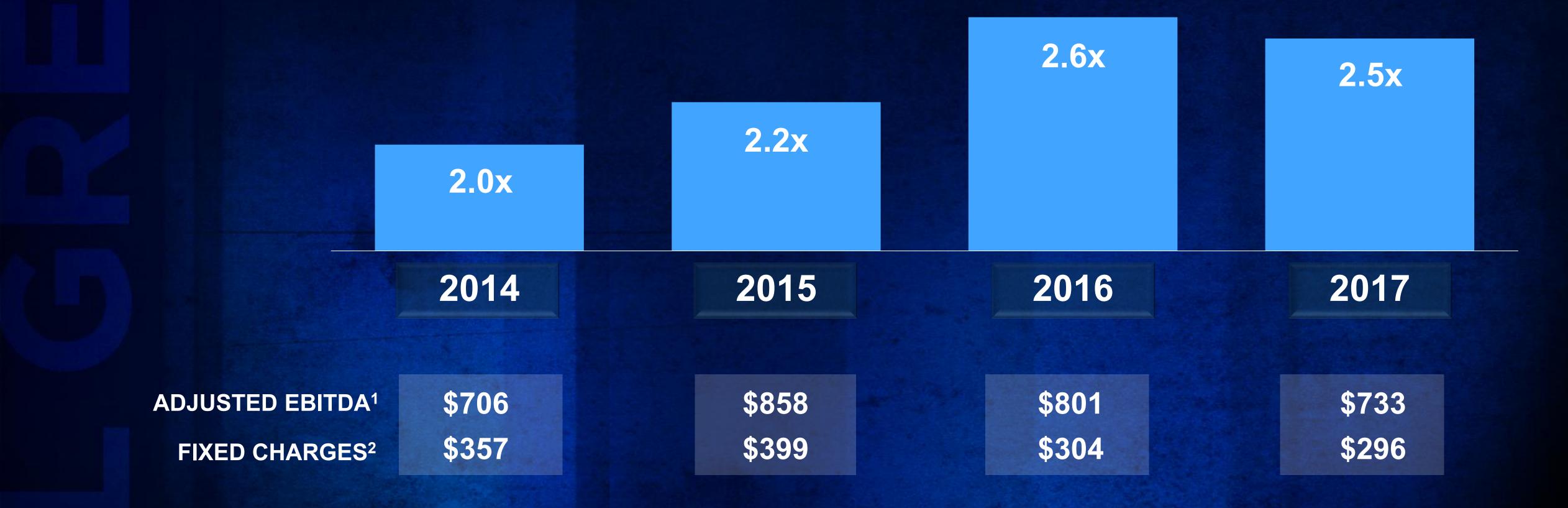


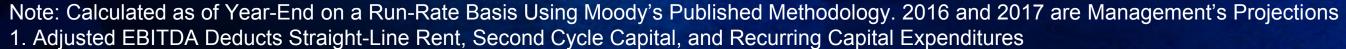
Note: Calculated as of Year-End on a Run-Rate Basis Using Fitch's Published Methodology. 2016 and 2017 are Management's Projections

1. Net Debt at SLG Share / Total Value Using Analyst Consensus NAV Per Share of \$137.97 as of 12/02/16

## STRONG FIXED CHARGE COVERAGE

UTILIZING FITCH RATINGS' METHODOLOGY (\$ IN M)





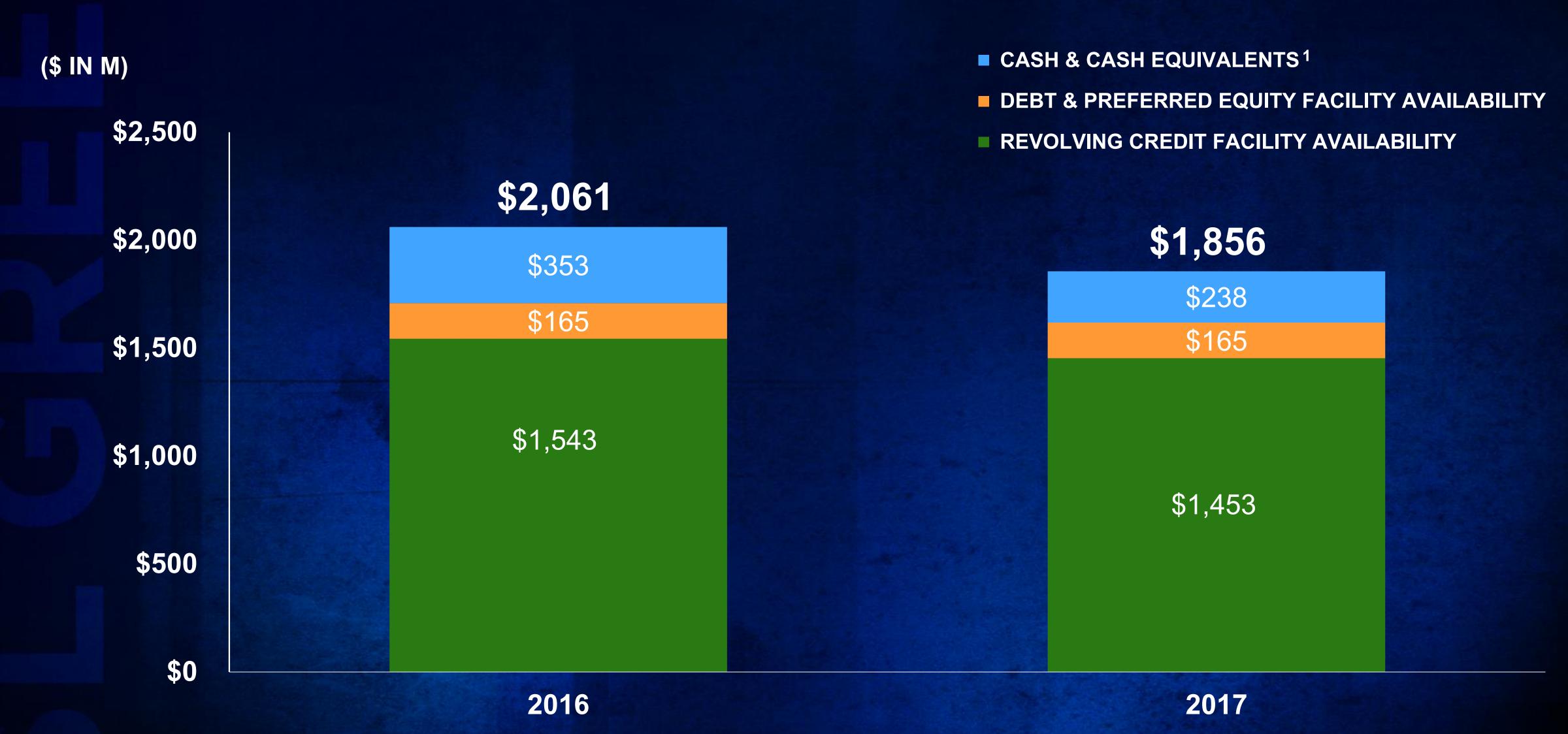
<sup>2.</sup> Comprised of Interest Expense (Excluding Non-Cash Convertible Debt Interest Expense), Capitalized Interest, and Preferred Dividends & Preferred Unit Distributions



### THE RATING AGENCY REVIEW

STANDARD & POOR'S RATINGS SERVICES CURRENT RATING (OUTLOOK): BBB- (STABLE)	UPGRADE TARGETS	EOY 2016	EOY 2017
FIXED CHARGE COVERAGE CONSOLIDATED DEBT / EBITDA	>2.5x	2.3x 7.2x	2.3x 7.1x
COMBINED DEBT / EBITDA	<7.5x	8.5x	8.9x
MOODY'S INVESTORS SERVICE CURRENT RATING (OUTLOOK): Baa3 (STABLE)			
FIXED CHARGE COVERAGE	>3.0x	2.7x	3.0x
CONSOLIDATED NET DEBT / EBITDA	<6.5x	6.6x	6.6x
FITCH RATINGS CURRENT RATING (OUTLOOK): BBB- (STABLE)			
FIXED CHARGE COVERAGE	>2.25x	2.6x	2.5x
CONSOLIDATED NET DEBT / EBITDA	<7.0x	6.7x	6.7x
UNENCUMBERED ASSETS / UNSECURED DEBT		2.2x	2.1x

### AMPLE LIQUIDITY



Note: Management's Projections. Assumes No New Net Acquisitions / Dispositions in 2017

1. Includes Marketable Securities

### GENERATING INTEREST SAVINGS & LIQUIDITY THROUGH REFINANCINGS

(\$ IN M)

DECIN	ANCING	TERMS
REFIIN	ANCING	ILVINO

\$1,565.9

3.07%

PROPERTY	ORIGINAL RATE	TERM	PRINCIPAL (GROSS)	NEW RATE	INTEREST SAVINGS / (EXPENSE)	NET PROCE
800 THIRD AVE	6.00%	10 YRS	\$177.0	3.37%	(\$2.8)	\$89.
280 PARK AVE	6.35%	3 YRS w/ 4-One Year Extension Options	\$900.0	L + 200BPS	\$9.9	\$151.
400 EAST 57 <sup>TH</sup> ST	4.13%	10 YRS	\$100.0	3.00%	(\$0.1)	\$15.
400 EAST 58 <sup>TH</sup> ST	4.13%	10 YRS	\$40.0	3.00%		\$10.
1-7 LANDMARK SQUARE	4.00%	10 YRS	\$100.0	4.91%	(\$1.8)	\$20.
1745 BROADWAY <sup>1</sup>	5.68%	5 YRS w/ 2-One Year Extension Options	\$213.4	L + 185BPS	\$2.9	
1080 AMSTERDAM <sup>1</sup>	0.75%	10 YRS	\$35.5	3.50%	(\$1.1)	\$8.
	5 7C0/		¢4 ECE O	2.070/	<b>ф7</b> О	¢20E

**REFINANCING IMPACTS** @ SLG SHARE

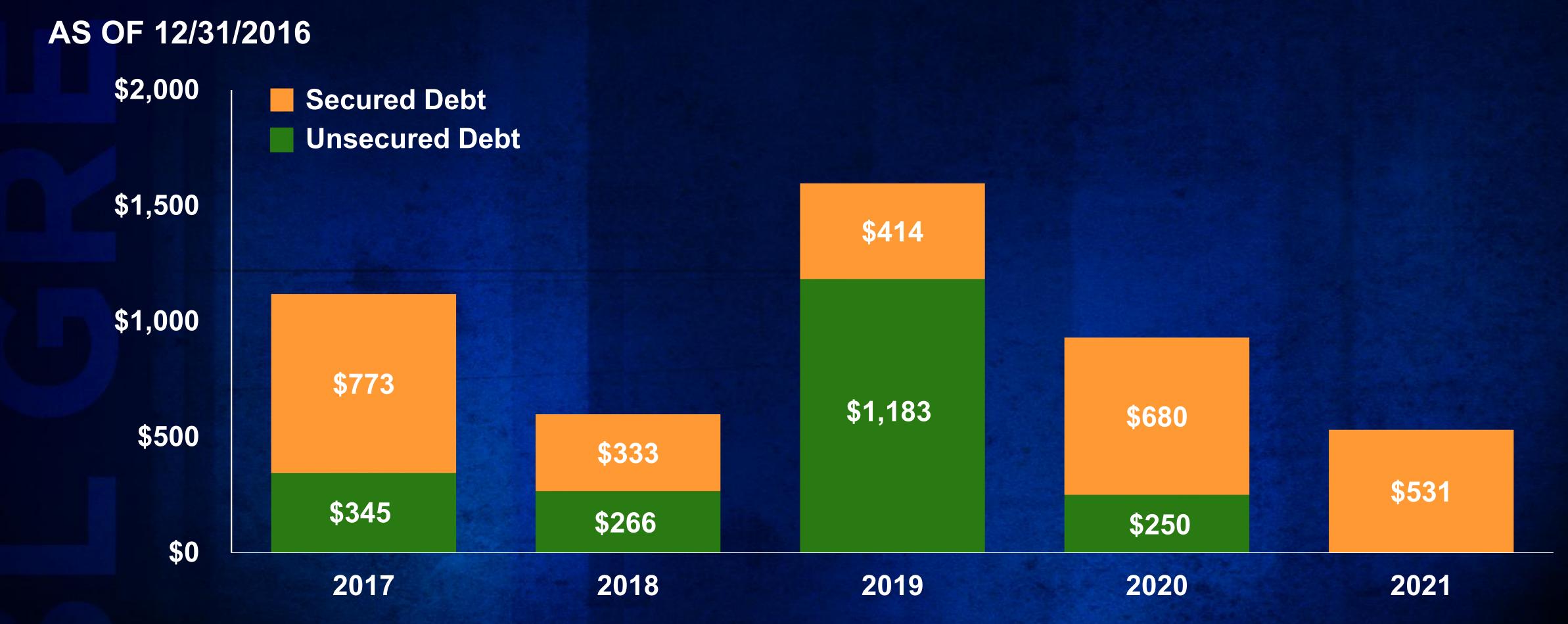
INTEREST SAVINGS / (EXPENSE)	NET PROCEEDS
(\$2.8)	\$89.3
\$9.9	\$151.8
(\$0.1)	\$15.1
	\$10.4
(\$1.8)	\$20.7
\$2.9	
(\$1.1)	\$8.5

**\$295.8** \$1.0

5./6%

## STRATEGICALLY MANAGING DEBT MATURITIES

(\$ IN M)



Note: SLG Share of Combined Debt Outstanding as of 12/31/16. Maturities Reflect Extension Options where Available

The Final Maturity of the Revolving Credit Facility is March 2020. The Outstanding Balance is Projected to be Zero as of 12/31/16

### ADDRESSING 2017 DEBT MATURITIES

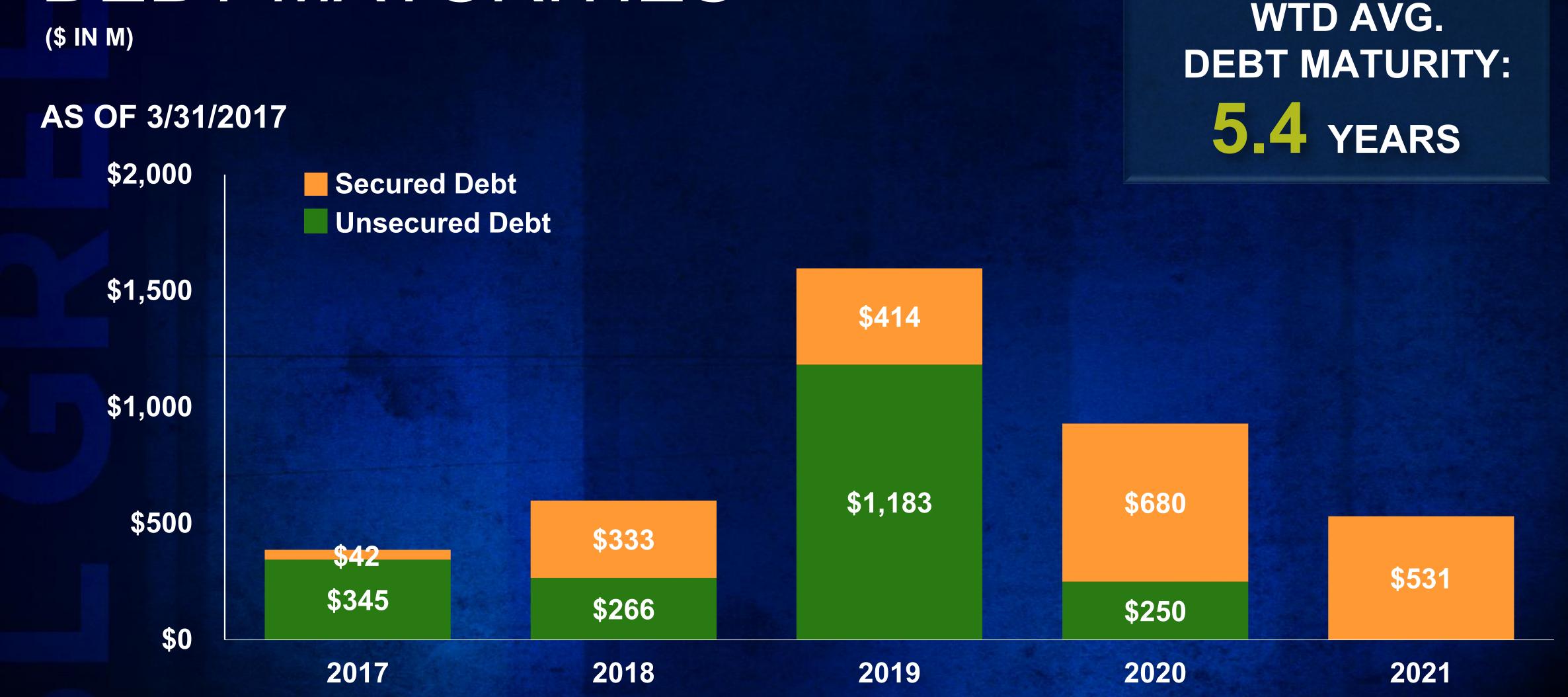
(\$ IN M)

	PRINCIPAL DUE AT MATURITY <sup>1</sup>	CURRENT	GAAP DEBT YIELD <sup>2</sup>	PLAN
THE OLIVIA	\$205.0	0.92%3	9.1%	REFINANCE
762 MADISON AVE	\$6.9	3.86%	15.1%	UNENCUMBER
485 LEXINGTON AVE	\$450.0	5.61%	5.1%	REFINANCE
10 EAST 53 <sup>RD</sup> ST	\$68.8	L + 250BPS	12.2%	REFINANCE

<sup>1.</sup> SLG Pro-Rata Share

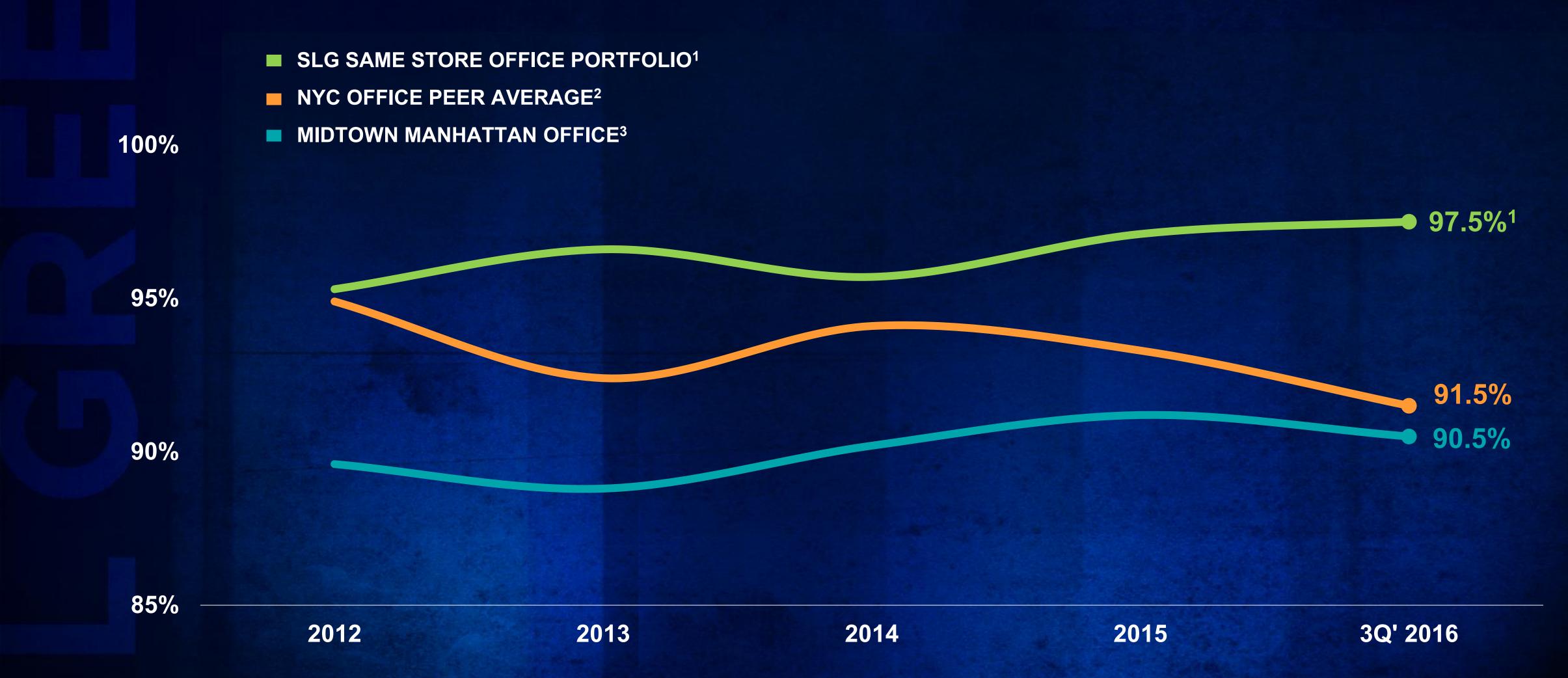
Debt Yield at Maturity Based on 2017 GAAP NOI
 Currently Financed with the FHLB

## STRATEGICALLY MANAGING DEBT MATURITIES



Note: SLG Share of Combined Debt Outstanding as of 3/31/17. Maturities Reflect Extension Options where Available
The Final Maturity of the Revolving Credit Facility is March 2020. The Outstanding Balance is Projected to be Zero as of 3/31/17

### RESILIENT MANHATTAN PORTFOLIO OCCUPANCY



<sup>1.</sup> Inclusive of Leases Signed, but Not yet Commenced

<sup>2.</sup> Source: Barclays. NYC Office Peers Include BXP, ESRT, PGRE, and VNO

<sup>3.</sup> Source: Cushman & Wakefield

### CREDIT QUALITY TENANTS

#### TOP 20 TENANTS BY PRO RATA SQUARE FOOTAGE

	PRO RATA	CREDIT
TENANT	SQUARE FOOTAGE	RATING <sup>1</sup>
Credit Suisse	1,900,547	A
Viacom	1,330,735	BBB-
The City of New York	554,694	Aa2
Omnicom	403,457	BBB+
Ralph Lauren	385,325	A
Penguin Random House	366,583	BBB+
Sony	347,275	BBB-
Citigroup	345,581	BBB+
Advance Magazine Group, Fairchild Publications	339,195	
C.B.S. Broadcasting	338,527	BBB
Metro-North Commuter Railroad Co	328,957	Aa2
Debevoise & Plimpton	293,415	
HF Management Services	230,394	
BMW	227,782	A+
The City University of New York	227,622	Aa2
Amerada Hess Corp.	181,569	BBB-
Newmark & Company Real Estate	177,485	BBB-
The Travelers Indemnity Co	176,838	AA
WME IMG	173,337	В
United Nations	171,091	

Portfolio Investment Grade Tenants by Pro Rata Square Footage<sup>2</sup> 46.0%

**Average Manhattan Annual Tenant Write-Offs**<sup>3</sup>

0.23%

<sup>1.</sup> Corporate or Bond Rating From S&P or Moody's

<sup>2.</sup> Data as of 9/30/2016

<sup>3.</sup> Average Annual Tenant Write-Offs from 1998 - 2016

## PILLARS OF A STRONG CREDIT PROFILE

- Prudent Leverage
- Strong Fixed Charge Coverage
- Pursuing Ratings Upgrade
- Ample Liquidity
- Laddered Debt Maturities
- Resilient Asset Base
- Long-Term Quality Tenants





### RECAPPING 2016 FFO

MIDPOINT OF MANAGEMENT'S INITIAL 2016 FFO GUIDANCE RANGE	\$6.95 <sup>1</sup>
388-390 GREENWICH LEASE TERMINATION PAYMENT	\$0.90
WRITE-OFF OF ACCOUNTING RELATED BALANCES AT 388-390 GREENWICH	\$0.72
PORTFOLIO NOI AND INTEREST EXPENSE SAVINGS	\$0.05
388-390 GREENWICH FFO CONTRIBUTION (JUNE 2016 - DECEMBER 2016)	(\$0.41)
MIDPOINT OF MANAGEMENT'S REVISED 2016 FFO GUIDANCE RANGE	\$8.212
388-390 GREENWICH LEASE TERMINATION PAYMENT – 2017 COMPONENT	(\$0.49)
WRITE-OFF OF ACCOUNTING RELATED BALANCES AT 388-390 GREENWICH	(\$0.72)
MIDPOINT OF MANAGEMENT'S NORMALIZED 2016 FFO GUIDANCE RANGE	\$7.00 <sup>2</sup>

### RECAPPING 2016 FFO (CONT.)

MIDPOINT OF MANAGEMENT'S NORMALIZED 2016 FFO GUIDANCE RANGE	
2016 TRANSACTIONS / NON-RECURRING ITEMS:	
ACCELERATED SALE OF 388-390 GREENWICH	(\$0.77)
ADDITIONAL INCOME ON 720 FIFTH AVE MEZZANINE LOAN	(\$0.39)
SALE OF 40% INTEREST IN 11 MADISON AVE	(\$0.15)
OTHER SOLD ASSETS <sup>2</sup>	(\$0.02)
AEROPOSTALE ACCOUNTING WRITE-OFF	\$0.17
2016 FFO PER SHARE POST TRANSACTIONS / NON-RECURRING ITEMS	

<sup>1.</sup> As Provided on 4/20/16

<sup>2.</sup> Includes 885 Third Ave, 33 Beekman St, 500 West Putnam Ave, 7 Renaissance Sq, & 400 E 57th St

### 2017 EARNINGS THEMES

- 2015 & 2016 Leasing Activity Driving Net Operating Income
- Growth Portfolio Approaching Stabilization
- Consistent Contribution from the Debt & Preferred Equity Portfolio
- Reduced Cost of Debt
- Lower General & Administrative Expenses



### 2017 FFO COMPOSITION REAL ESTATE GAAP NOI

\$941.9M<sup>1</sup>

\$8.93
PER SHARE<sup>2</sup>

#### **KEY 2017 ASSUMPTIONS**

- No New Net Acquisitions or Dispositions
- Recent Leasing Drives Growth
- Maintaining Overall Portfolio Occupancy
- Overall Operating Expenses Increasing 0.3%
- Overall Real Estate Taxes Increasing 6.3%

(\$ IN M)

\$804.21

#### **MANHATTAN HIGHLIGHTS**

- Random House Lease at 1745 Broadway
- Bloomberg Lease at 919 Third Ave
- 280 Park Ave Fully Leased in 2017
- 26.3% Occupancy Increase at 711 Third Ave During 2016<sup>2</sup>
- Citi Vacating Space at 485 Lexington Ave
- Manhattan Operating Expenses Increasing 0.8%
- Manhattan Real Estate Taxes Increasing 5.6%

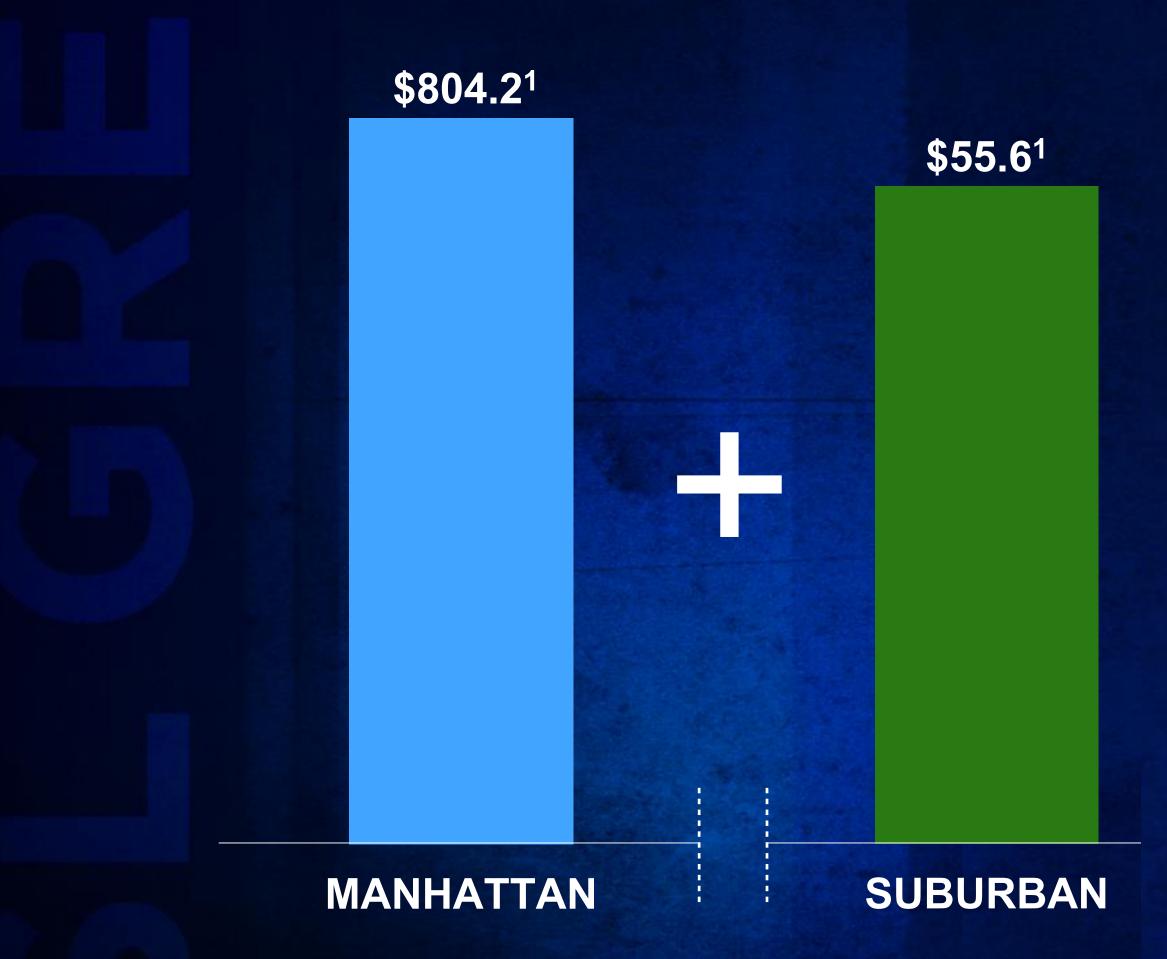
MANHATTAN

Note: Management's Projections

1. SLG Pro-Rata Share

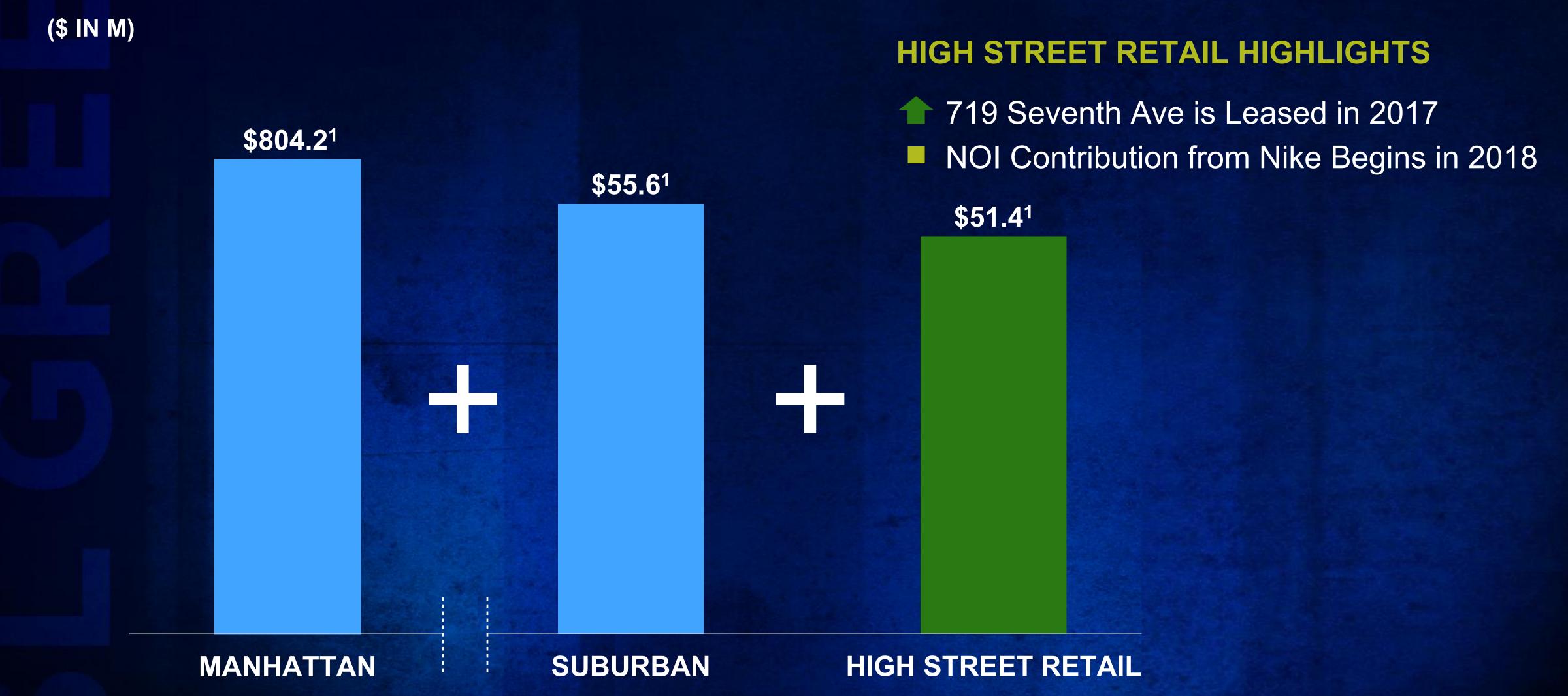
2. Inclusive of Leases Signed, but Not yet Commenced

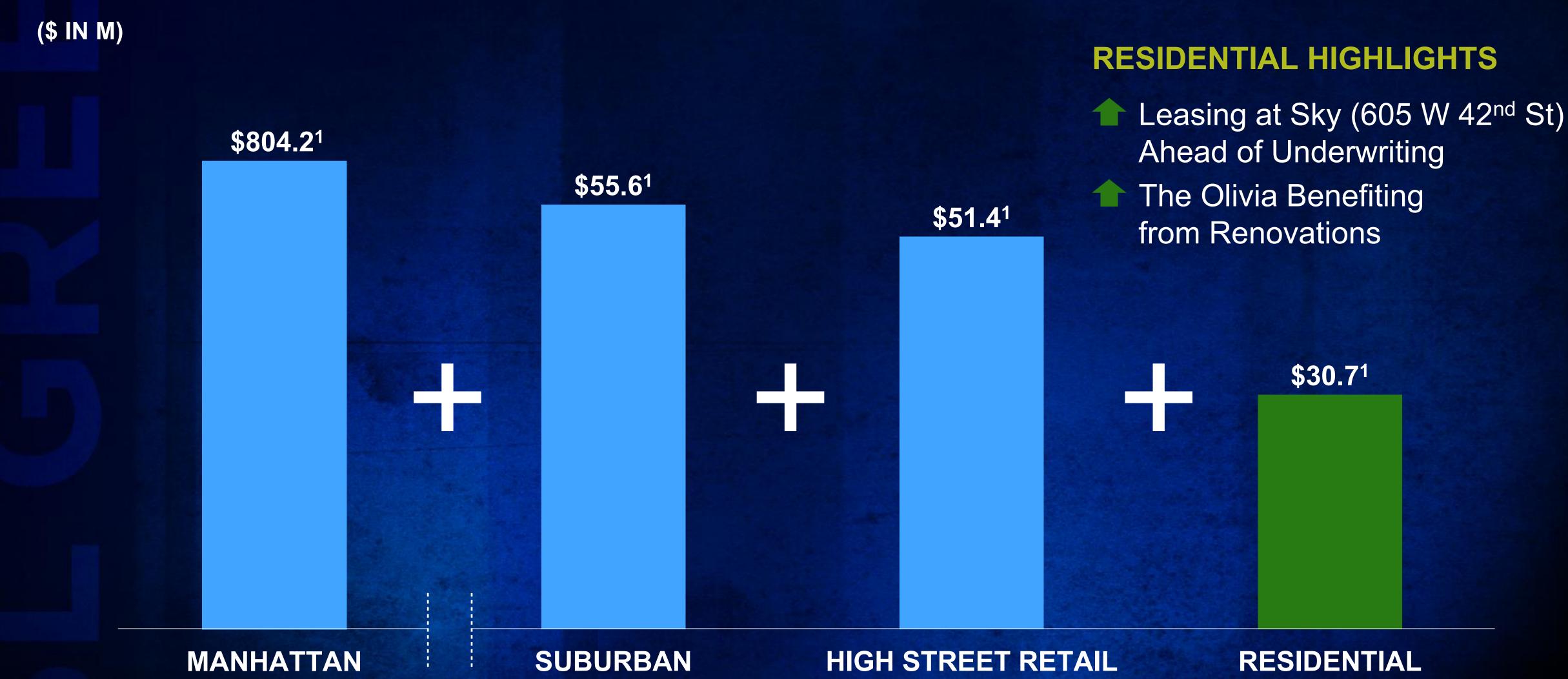
(\$ IN M)



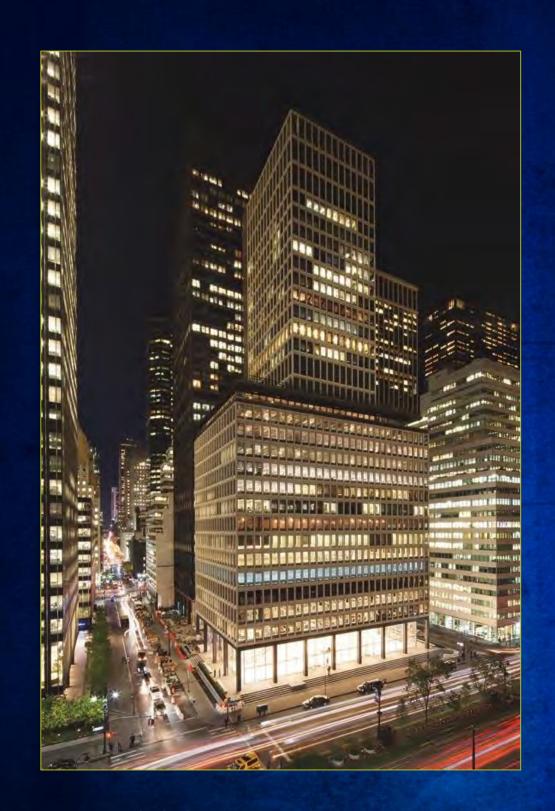
#### **SUBURBAN HIGHLIGHTS**

- Portfolio Occupancy Increasing by 6.4% in 2017
- ◆ 5.8% MTM in 2016 Leasing Increases 2017 NOI
- 16 Court St is a Brooklyn Success

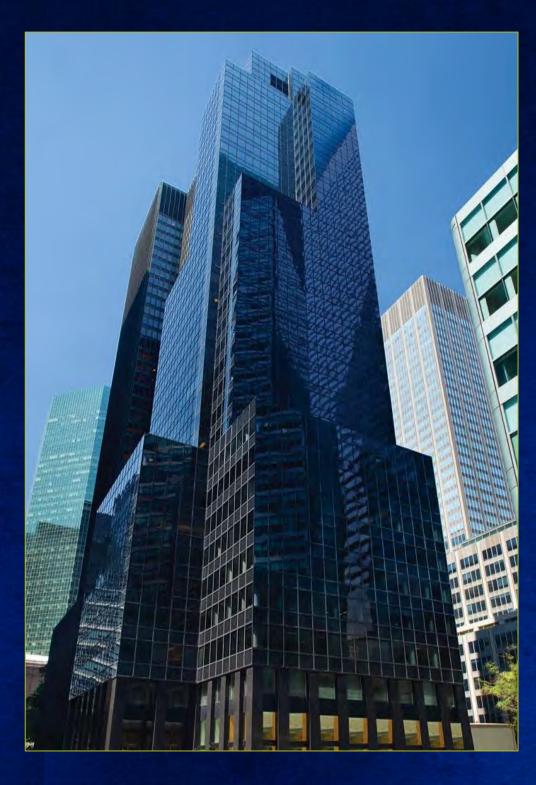




# 2017 SAME STORE PORTFOLIO CHANGES TO BE ADDED JANUARY 1, 2017



280 PARK AVE



600 LEXINGTON AVE



110 GREENE ST



STONEHENGE PORTFOLIO



30 EAST 40TH ST



## CONTINUED SAME STORE NOI GROWTH





#### Factors in 2017 Same Store Cash NOI

Citi Vacating Space at 485 Lexington Ave	(\$14.3M)
--	-----------

- Timing of Visiting Nurse Services Replacing Omnicom at 220 E 42<sup>nd</sup> St (\$6.4M)
- Effect of Aeropostale Vacancy at 1515 Broadway
  (\$3.0M)
- 280 Park Ave Stabilization in 2017 \$8.4M
- 711 Third Ave Lease up of Vacancy in 2016 \$7.0M
- Balance of Growth in Same Store Cash NOI
  \$28.4M

## SAME STORE CASH NOI GROWTH EXCEEDING THE PEERS

SL Green<sup>1</sup> 15-Year Average

43.8%

NYC Peer Group<sup>2</sup> 15-Year Average

+2.8%

Source: Company Filings and Green Street Advisors as of 8/30/16

Note: Management's Projections

1. Average Same Store Cash NOI Growth from 2003 – 2017 Calculated Using the Midpoint of Management's 2017 Same Store Cash NOI Growth Guidance.

2. NYC Peer Group Includes BXP and VNO. Average Same Store Cash NOI Growth from 2002 – 2016

### 2017 FFO COMPOSITION DEBT & PREFERRED EQUITY INCOME

\$200.2M

\$1.90 PER SHARE<sup>1</sup>

#### **KEY 2017 ASSUMPTIONS**

- No Growth in Year-End Balance
   Other than Future Funding
- New Origination Yield: 8.75%
- Portfolio Entirely in NYC

## 2017 FFO COMPOSITION OTHER INCOME, NET<sup>1</sup>

\$28.7M

\$0.27
PER SHARE<sup>2</sup>

#### **KEY 2017 ASSUMPTIONS**

- JV Fee Income:
  - Management Fees
  - Leasing Commissions
  - Financing Fees
  - Development Fees

Note: Management's Projections

<sup>1.</sup> Net of Allocated Service Corp. Expenses. Excludes Lease Termination Income. Lease Termination Income is Included in Real Estate GAAP NOI for Guidance Purposes

<sup>2.</sup> Reflects Weighted Average Diluted Share Count of 105.5M Shares in 2017

### 2017 FFO COMPOSITION INTEREST EXPENSE & PREFERRED DIVIDENDS

 $($393.5M)^{1}$ 

(\$3.73)
PER SHARE<sup>2</sup>

#### **KEY 2017 ASSUMPTIONS**

- Reduced Debt Balances
- Lower Overall Cost of Debt
- Average 30-Day LIBOR of 88bps in 2017 (Plus a 50bps Interest Rate Cushion)

### 2017 FFO COMPOSITION CAPITALIZED INTEREST EXPENSE<sup>1</sup>

\$46.2M

#### CAPITALIZED PROPERTIES

- 1. ONE VANDERBILT
- 2. 650 FIFTH AVE
- 3. 175-225 3RD ST

- 4. 10 EAST 53RD ST
- 5. 183-187 BROADWAY, 5-7 DEY ST
- 6. 102 GREENE ST

## 2017 FFO COMPOSITION TRANSACTION COSTS

\$0.0M

\$0.00 PER SHARE<sup>1</sup>

#### **KEY 2017 ASSUMPTIONS**

- Accounting Rule Change Expected in 2017
- Costs to Acquire Real Estate
   Capitalized into Basis

## 2017 FFO COMPOSITION GENERAL & ADMINISTRATIVE EXPENSE

(\$96.6M)

(\$0.92)
PER SHARE<sup>1</sup>

#### **KEY 2017 ASSUMPTIONS**

- 1.7% Reduction in Overall
   G&A Expense vs 2016
- 54.4% of G&A Expense is Non-Cash
- \$8M of Non-Cash Expense for Out-of-the-Money Outperformance Plan

### 2017 FFO PER SHARE GUIDANCE

INCOME	\$ IN M	PER SHARE <sup>1</sup>
REAL ESTATE GAAP NOI	\$941.9	\$8.93
DEBT & PREFERRED EQUITY INCOME	\$200.2	\$1.90
OTHER INCOME, NET	\$28.7	\$0.27
TOTAL INCOME	\$1,170.8	\$11.10
EXPENSES		
INTEREST EXPENSE & PREFERRED DIVIDENDS	(\$393.5)	(\$3.73)
TRANSACTION COSTS		
GENERAL & ADMINISTRATIVE EXPENSE	(\$96.6)	(\$0.92)
TOTAL EXPENSES	(\$490.1)	(\$4.65)
2017 FFO PER SHARE	\$680.7	\$6.452

Note: Management's Projections

Reflects Weighted Average Diluted Share Count of 105.5M Shares
 Midpoint of Management's 2017 Guidance Range

## 2017 FFO PER SHARE GUIDANCE RANGE

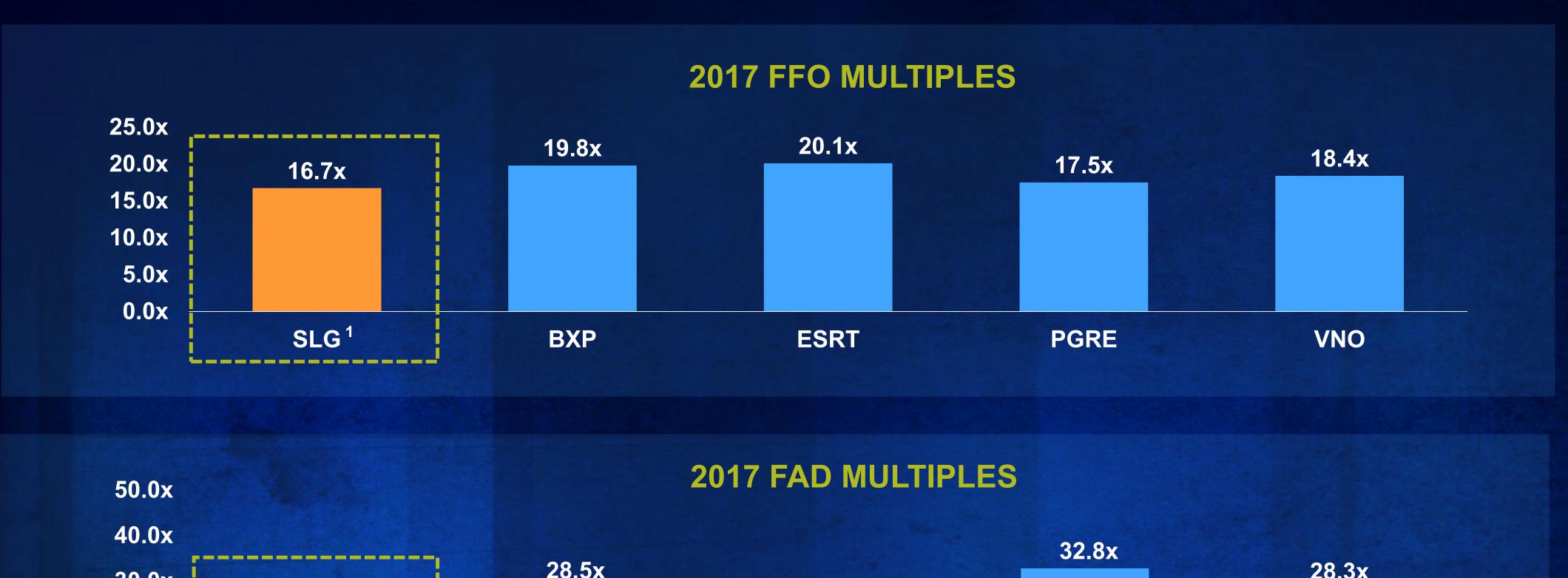
\$6.40 - \$6.50

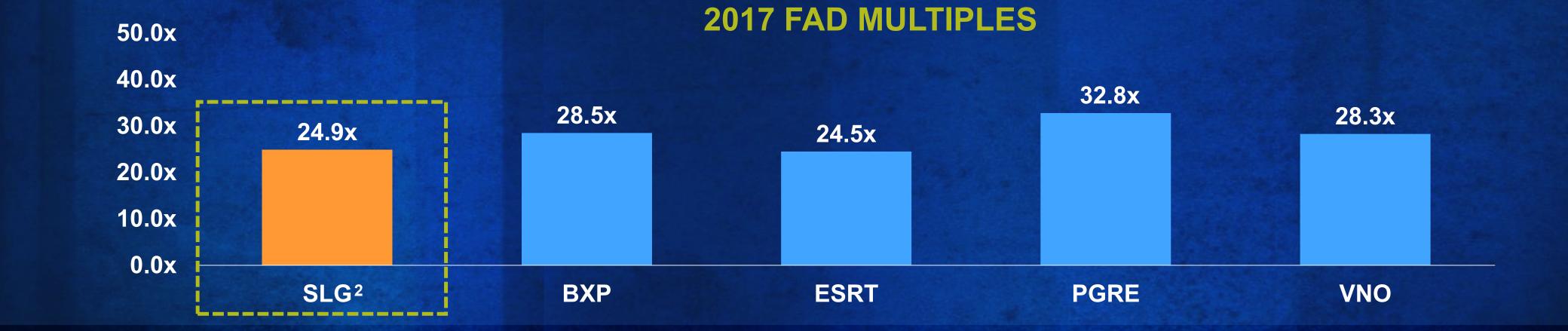
## FFO PER SHARE

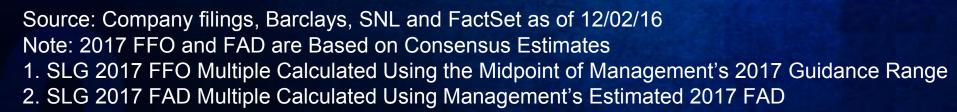
# 2017 ESTIMATED FUNDS AVAILABLE FOR DISTRIBUTION (FAD)

(\$ IN M)	2017
FFO GUIDANCE	\$680.71
NON-REAL ESTATE DEPRECIATION	\$2.0
AMORTIZATION OF DEFERRED FINANCING COSTS	\$24.5
NON-CASH GENERAL & ADMINISTRATIVE EXPENSE	\$52.5
STRAIGHT-LINE RENT & OTHER NON-CASH ADJUSTMENTS	(\$71.1)
2 <sup>ND</sup> CYCLE CAPITAL – VNS, BLOOMBERG & 485 LEXINGTON AVE	(\$86.8)
OTHER 2 <sup>ND</sup> CYCLE CAPITAL	(\$146.6)
REPORTED FAD	\$455.2

### DISCOUNTED EARNINGS MULTIPLE









### WHAT TO LOOK FOR IN 2018 AND BEYOND

(\$ IN M)

#### **GAAP NOI CONTRIBUTION<sup>1</sup>**

	2017	2018	INCREMENTAL	RUN-RATE
<ul> <li>Replacing Aeropostale at 1515 Broadway</li> </ul>	\$2.3	\$13.4	\$11.1	\$13.4
<ul> <li>Visiting Nurse Service at 220 E 42<sup>nd</sup> St</li> </ul>	\$2.1	\$11.3	\$9.2	\$22.7
Nike at 650 Fifth Ave	\$0.0	\$7.8	\$7.8	\$8.5
<ul> <li>Nordstrom at 3 Columbus Circle</li> </ul>	\$1.5	\$7.4	\$5.9	\$7.4
<ul> <li>Re-Leasing Citi Space at 485 Lexington Ave</li> </ul>	\$2.5	\$5.5	\$3.0	\$17.1



# WHAT TO LOOK FOR IN 2018 AND BEYOND (CONT.)

- Embedded MTM in Office & Retail Portfolios
  - Driving Continued Growth in Same Store Portfolio
- Growth Portfolio Properties Reaching Stabilization
  - 55 West 46<sup>th</sup> St (Tower 46)
  - 10 East 53<sup>rd</sup> St
- Maintaining Debt & Preferred Equity Balances



### STEADY DIVIDEND GROWTH



## ATTRACTIVE DIVIDEND YIELD WHILE RETAINING CASH FLOW

	DIVIDEND PER SHARE	DIVIDEND YIELD	2017 FFO PAYOUT	2017 FAD PAYOUT
LARGE CAP CBD OFFICE REITS <sup>1</sup>		2.9%	48.4%	66.9%
NYC OFFICE PEERS <sup>2</sup>		2.3%	43.4%	65.8%
SL GREEN	\$3.10	2.9%	48.1% <sup>3</sup>	71.9% <sup>4</sup>

Source: Barclays, Company Filings, SNL, and FactSet as of 12/02/16

<sup>1.</sup> Large Cap CBD Office REITs Include ARE, BXP, BDN, DLR, DEI, ESRT, KRC, LPT, CLI, PGRE and VNO

<sup>2.</sup> NYC Office Peers Include BXP, ESRT, PGRE and VNO

<sup>3.</sup> Based on the Midpoint of Management's 2017 FFO Guidance Range

<sup>4.</sup> Based on Management's Estimated 2017 FAD of \$455.2M



### 2016 SCORECARD

#### LEASING

MANHATTAN
SIGNED
LEASES
2.0M SF

MANHATTAN
MAINTAIN /
EXCEED
SS OCCUPANCY
97%

MANHATTAN MARK-TO-MARKET 13% - 16% **INVESTMENTS** 

OFFICE
ACQUISITIONS
>\$1 BILLION
&
DISPOSITIONS
>\$750M

SELL >\$100M OF SUBURBAN ASSETS

## OBTAIN CONSTRUCTION FINANCING >\$1 BILLION

### >\$1 BILLION

ONE VANDERBILT

SIGN

**200K SF** 

#### RESI & RETAIL

RETAIL/RESI
>\$500M
ACQUISITIONS
&
>\$100M
DISPOSITIONS

INCREMENTAL RETAIL VALUE CREATION >\$500M @ 4 CAP

DEBT & PREFERRED EQUITY

DPE
BALANCE
>\$150M

DPE
INVESTMENT
INCOME
>\$200M

FHLB
BORROWINGS
>\$400M
(REPLACING REPO)

#### FINANCIAL PERFORMANCE

SAME STORE
CASH NOI
>6.0%

GROWTH
PORTFOLIO NOI
INCREASE
\$28M

RAISE DIVIDEND >12.5%

TRS >10%
&
EXCEED
MSCI INDEX
BY 250BPS

7.6X OR BETTER
DEBT:EBITDA
(PER FITCH)

### 2017 GOALS & OBJECTIVES

LEASING

MANHATTAN
SIGNED
OFFICE LEASES
1.6M SF

MANHATTAN SAME STORE OCCUPANCY 97% MANHATTAN
OFFICE
MARK-TOMARKET
11% - 14%

COMPLETE LEASE UP OF 719 SEVENTH AVENUE INVESTMENTS

ACQUISITIONS
>\$650M
&
DISPOSITIONS
>\$650M

SELL >\$100M OF SUBURBAN ASSETS

**DEBT & PREFERRED EQUITY** 

DPE
BALANCE
>\$100M

DPE
INVESTMENT
INCOME
>\$200M

ADD SECOND DPE FUNDING FACILITY

VERTICAL CONSTRUCTION TO COMMENCE

**BY AUG 2017** 

**DEVELOPMENT** 

CLOSE WITH JV PARTNER IN Q1 2017 COMMENCE 187 BROADWAY DEMOLITION

FINANCIAL PERFORMANCE

SAME STORE
CASH NOI
>2.5%

GROWTH
PORTFOLIO NOI
INCREASE
\$20M

TRS >10%
&
EXCEED
MSCI INDEX
BY 250BPS

7.0X OR BETTER
DEBT:EBITDA
(PER FITCH)

RATING AGENCY
OUTLOOK
UPGRADE

ISSUE >\$250M
INDEX ELIGIBLE
UNSECURED
BONDS

